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**1999: THE YEAR IN MUSIC**  
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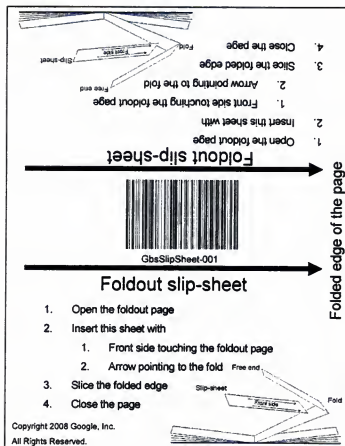
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\*'99 TRL tune data. \*\*By SP Consultants software, 10/28/99-10/29/99. Subject qualifications provided upon request. \*\*According to SoundScan

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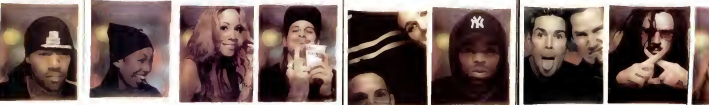
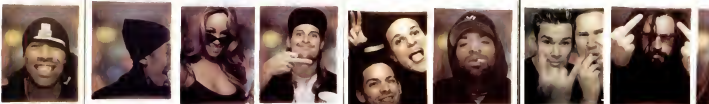
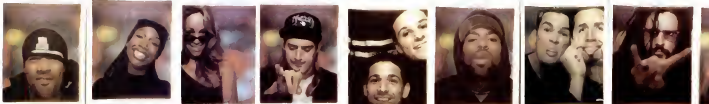
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# Billboard

THE INTERNATIONAL NEWSWEEKLY OF MUSIC, VIDEO, AND HOME ENTERTAINMENT

DECEMBER 25, 1999

## Warner Launches 'Virtual Jukebox'

BY ED CHRISTMAN

NEW YORK—The Warner Music Group has launched a virtual jukebox that will stream videos and music to promote its recording artists to the consumer. Using Microsoft's Windows Media format, PreviewTunes.com, which can be accessed directly, will allow visitors to the site to view music videos and/or listen to music from featured artists.



The site ([www.previewtunes.com](http://www.previewtunes.com)), which can be accessed directly, is also part of Time Warner's Entertainment (entertainment.com), a home entertainment page launched Nov. 29 that

(Continued on page 89)

## U.K. Awards Show Packs Retail Punch

BY PAUL SEXTON

LONDON—Britain's "Record of the Year" show may be aimed at the small screen, but it has its sights on a big goal: to become the U.K.'s second major annual televised awards event.

According to the domestic industry, the 1999 program, which aired live Dec. 11 across Britain on the ITV network and whose prize went to "Flying Without Wings" from RCA's Irish teen group Westlife, has gone a good distance toward

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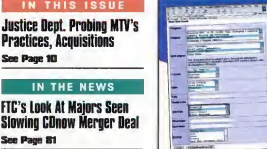
Justice Dept. Probing MTV's Practices, Acquisitions

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FTC's Look At Majors Seen Slowing C-Now Merger Deal

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## UNIVERSAL: ONE YEAR LATER

### Merger Behind It, UMG Looks Ahead

A Billboard staff report.

NEW YORK—For Doug Morris, the Universal Music Group (UMG) was really born at a restaurant last Jan. 11 in Los Angeles.

Morris, chairman/CEO of the world's largest record company, says executives of Universal and PolyGram, which it had acquired the month before, had come together for the first time. He describes the excitement in the room and the camaraderie and mutual respect among once-competing executives.

"It set the tone for the year," he says, adding that the meeting helped usher in a powerful record company that has exceeded its targets and goals for the first year of

HORNOWITZ



MORRIS

### P'Gram-Bred Acts Propel Int'l Growth

A Billboard international staff report.

LONDON—In the world outside North America, it was the power of PolyGram that pulsed through Universal Music during 1999.

Indeed, as the year's most important sales season reaches its climax, it is mostly PolyGram-bred acts who are populating the charts for Universal around the world. These range from such border-breakers as Shania Twain, Andrea Bocelli, Metallica, Boyzone, and Bryan Adams to regional or national hitmakers like Holland's Andre Rieu, Germany's Die Aertze, France's Florent Pagny, Scotland's Texas, Australia's Powderfinger, and Hong Kong's Jacky Cheung.

(Continued on page 79)

## After The Sale: Label Founders Reflect

A Billboard staff report.

NEW YORK—The recent turmoil in the U.S. music industry over the possibility of an Arista Records without Clive Davis at its helm underscores not only the personal feelings clearly evident for this one executive—who at press time remained embroiled in contract talks with parent company BMG about his future role at the label he founded and later sold—but likely also points up a deeper sentiment about changing times in an altered industry.

With the final hours of the 20th century ticking down, it is easy to be nostalgic. And it is hard to overlook that few of this century's seminal labels will move into the 21st in the

same form their founders shaped them into over years of hard-fought signings and hands-on oversight. Fewer still are the number of larger labels now inextricably bound to any



one person—the types of operations, much more common in the indie realm, that would be hard to imagine without one particular person driving them.

Many of these labels have been profitably sold by their founders over the years to the big label groups, which have sometimes used their global might to extend the brands and build them to great new levels of success. Others have not been so lucky, victims of consolidation or bad timing, these labels exist in name only, their glory days—for the moment, at least—consigned to the history books.

Most, however, simply grew and changed with the times, evolving naturally under new owners and label executives and in step with new generations of music fans with their own distinct tastes demanding to be met. "Things have changed radically since we left the label," says Larry

(Continued on page 77)

## Billboard Critics Name Top Choices

NEW YORK—1999 was once again the "year of the woman" for Billboard and Airplay Monitor editors and writers, whose votes landed "Black Diamond" from R&B



STONE

newcomer Angie Stone atop the pile of noteworthy albums in this year's edition of Billboard's Critics' Poll. Lucinda Williams and Lauryn Hill tied for top-album honors in 1998.

Close behind Stone was Mary J. Blige, who scored five votes for her album "Mary" and one for her single "All That I Can Say."

Also nabbing five album votes were sets from Moby, Flaming Lips, Macy Gray, Richard Thompson, and Tom Waits.

Beyond that, consensus was hard to come by among the 43 voters, whose tastes run the gamut from hip-hop to old-school R&B, commercial pop to cutting-edge rock.

A complete listing of their choices begins on page YE-6.



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## HOT 100 SINGLES

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#1 Hot 100 Label  
#1 Longest-Running  
Single of 1999  
Santana, "Smooth"  
Featuring Rob Thomas

## R&B

#1 R&B/Hip-Hop Imprint  
#1 R&B/Hip-Hop Label  
#1 Hot R&B/Hip-Hop Imprint  
#1 Hot R&B/Hip-Hop Label  
#1 Hot R&B/Hip-Hop Sales  
Deborah Cox  
"Nobody's Supposed To Be Here"  
#1 Hot R&B/Hip-Hop Artist  
Faith Evans (Bad Boy)

## JAZZ

#1 Contemporary Jazz Imprint  
#1 Contemporary Jazz Label  
#1 Combined Jazz Imprint  
#1 Contemporary Jazz Artist  
Kenny G  
#1 Contemporary Jazz Album  
Kenny G, Classics In The Key Of G

## ADULT CONTEMPORARY

#1 Hot Adult Contemporary Singles & Tracks  
Sarah McLachlan, "Angel"

In addition, Arista was named Pop and R&B Label Of The Year  
at The Billboard Monitor Convention for the second year in a row.

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HOT SINGLE  
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CHRISTINA AGUILERA: P. 10

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**Mexican Collection Body Fights Royalty Ruling**

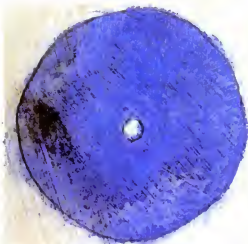
**BY JOHN LANNERT**  
A Mexican collection agency, Sociedad de Autores y Compositores de Música (SACM), has appealed a decision by a Mexico City judge that denied the organization sole authority to collect songwriter royalties.  
The appeal was filed Dec. 13 in response to the judge's Nov. 29 decision that cited SACM's lack of "competency in the cause to sue" several music publishers. The decision also said SACM "did not prove any legal entail" to obligate the defendants to comply with conditions SACM said were necessary to collect royalties.  
The ruling came almost five years after SACM, which historically has operated as Mexico's exclusive performance right society, initially sued several publishers, alleging that they did not meet requirements that SACM asserted were necessary to collect an author's share of mechanicals (Billboard, Sept. 8, 1995).  
In filing the appeal on behalf of SACM,

Gabriel Larrea, SACM's coordinator of international affairs, deemed the judge's verdict as "weak and contradictory."  
"On one side he recognizes that the society has the rights of collection, but he does not recognize the powers of its members," says Larrea.  
According to Larrea, Mexican law states that collection duties for composers can be performed only by a government-approved entity, which would disqualify privately owned publishing companies. Larrea adds that Mexico's 1997 Federal Law of Authors' Rights "does not distinguish whether the collection is for performance or mechanicals."  
Predictably, the publishers were elated with the judge's opinion.  
"It's a great decision for us," says Nestor E. Casom, Latin American regional managing director of EMI Music Publishing Latin America, "because the judge recognized that we the publishers have the freedom to manage our decisions."

Eduardo Monroy, president of Editores Mexicanos de Música S.A. (EMMCA), declares that the ruling "is going to change the panorama" of the music publishing business in Mexico.  
"It means that the publishers' rights remain within the realm of the publishers without being assaulted by a society that pretended to be the monopoly of mechanical and performance [collections]," says Monroy.  
Many non-Latino publishing executives based in the U.S. are reserving their opinions about the decision until it is translated into English.  
However, Ralph Peer II, president of stateside music publisher permusic, says that "from conversations from my colleagues in Mexico, I do get the impression that it is a fundamentally important decision and that the decision goes to the heart of the matter: that the composer has freedom to contractually assign his rights as he wishes to do. That  
(Continued on page 73)

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# Music Network Buys Arcade, Goes Large

BY ROBERT TILLI

**AMSTERDAM**—The acquisition of Netherlands-based Arcade Music Group by fellow Dutch indie Roadrunner, expected to be concluded Jan. 3, will create one of the world's biggest independent record companies, with combined annual revenue in excess of 300 million Dutch guilders (\$150 million).

Roadrunner parent WBG Beheer BV is to buy Arcade Music Group from its owner, Dutch media group Wegener Arcade. The Arcade name will be adopted for all of Roadrunner's European activities outside the Netherlands. The Roadrunner label will maintain a separate identity and its own offices in Hilversum near Amsterdam.

According to a statement issued by Wegener Dec. 14, "The acquisition would allow Roadrunner the opportunity to expand its strategic position in Europe, along with the broadening of its repertoire in various territories." The statement says that "talks have reached the stage where agreement is expected."

ed." According to Arcade Music Group managing director Nico Geusebroek, the deal is contingent only on "a few formalities."

Based in the Netherlands, where it is the biggest local label, Arcade has offices in Belgium, Spain, Norway, Sweden, and Denmark. Arcade Music Group's labels include CNR (MOR, pop, national repertoire), Bit (dance), and Arcade (TV merchandising, compilation).

Wegener decided to sell its music operations in August to return to its core publishing activities. Last month it sold its publishing catalog to a joint venture formed by former executive Andre de Raaff and local publisher Streghout (Billboard, Nov. 6). Geusebroek was meanwhile looking for a new business partner for the rest of the music group.

"Roadrunner and Arcade are the perfect fit for each other," Geusebroek tells Billboard. "We have affiliates in the Benelux and Scandinavian territories and [Continued on page 39]

# B'hoard Awards Boost Spears, Dion

BY GEOFF MAYFIELD

**LOS ANGELES**—Celine Dion and Britney Spears, who each performed at the Billboard Music Awards Dec. 8 on Fox, were among the show's biggest sales beneficiaries, with their top 10 albums posting gains of more than 70,000 units over prior-week sales.

In all, 20 acts who played the show, won awards, or served as performers on the Fox special saw album enjoy larger increases than the 26% gain that overall album sales saw during the week.

With an 8.1 rating and a 13 share, the show ranked 25th among viewers' shows. It drew 12.1 million viewers and had the night's highest ratings for adults in the 18-49 demographic (5.4/15) and teens (3.6/11).

At No. 2 on The Billboard 200,

Dion's "All The Way... A Decade Of Song" rose by 87,000 units, for a total of 414,000, in a week that also saw her visit "The Tonight Show With Jay Leno."

At No. 4, Spears' "...Baby One More Time," which had a 38% gain on last issue's chart, rode the Fox show to a 32% increase of 77,000 units, for a total of 318,000.

"The only artist to see a significant sales increase [from the awards show] was Celine Dion," says James Brown, manager of Tower Records in San Francisco. "And Metallica, but that's also because they are from the Bay Area."

Like Dion's, albums by performers Metallica (up 32,000 units, at No. 13), Red Hot Chili Peppers (up 14,000 units, a 37% increase, at No. 63), Juvenile (up 18,500 units, at

NEW YORK MAY

**BY CARLA HAY**—The stakes have been raised in the music video arena with the launch of a U.S. Department of Justice (DOJ) investigation into MTV Networks' practices and the company's recent acquisition activities. The investigation follows on the heels of last month's deal by online site Launch to begin streaming music video on from Sony Music Entertainment and EMI Group on its Web site.

Although MTV Networks' dominance of the music television arena has thus far not extended to the Internet, where it faces competition for its recently formed MTV Interactive (MTVI) division, the division is said to be planning an initial public offering next year that could accelerate its Web activities.

MTVI president Nicholas Butterworth has told Billboard that the company is "going to be offering more videos" on its site (Billboard, Sept. 11). At present, the MTVI sites—including mtv.com and vhl.com—offer par-

tial videoclips but do not offer full-length videos for download.

Amid the issues involved in the DOJ investigation is the network's practice of getting videos exclusively for a limited period of time under its blanket licensing agreements with labels, which some industry observers say is likely to entice an Web site.

Launch president David Goldberg says he doesn't rule out the "probability that MTV [Networks] might want to use that kind of leverage if they started offering videos on their Web sites. I suppose that's what the DOJ investigation is probably about; making sure there's a level playing field for everybody."

MTV Networks owns MTV, VH1, MTV2, and the Box. MTV Networks parent Viacom Inc. also plans to buy CBS, which includes CMT and TNN. The sale is pending Federal Trade Commission approval and is expected to be finalized next year.

A DOJ spokesman says that the department is investigating the possibility of anti-competitive behavior among music video networks.

An MTV Networks spokesman says of the company's exclusive agreements with labels, "We don't see some deals with some companies where we pay money to air their videos exclusively. We don't exercise this agreement that often."

The videos that MTV obtained exclusive rights to in 1999 were Korn's "Freak On A Leash," Spice Girls' "Goodbye," the Offspring's "Lynch You Don't Get A Job," and Limp Bizkit's "Nookie." When MTV receives exclusive rights to air a video, the exclusivity period typically lasts for about a month.

The spokeswoman says that the company has not been attempting to obtain exclusive video rights for its online operations.

Until recently it has been difficult for Web-based video sites to obtain videoclips from the major record companies due to concerns over licensing fees and other policy issues. However, Launch has backed with Sony Music and EMI Group in separate deals to offer the labels' full-length videoclips on its Web site. As part of the deals, Sony and EMI were given an undisclosed minority stake in Launch (The Eye, Billboard, Dec. 18).

"The Internet will be a bigger business for music videos over the next 10 years than cable TV because, on the Internet, there's more potential for people to view music videos on demand," says Goldberg.

Other Web channels that offer music video on demand include Entertainment Boulevard (formerly ViNet), InterneTV, and Tunes.com. The highest cable TV competitors to MTV Networks are Black Entertainment Television (BET); MuchMusicUSA; and Great American Country. Executives at these networks were unavailable for comment at press time.

MTV Networks issued a statement

No. 36), and Shoop Dog (up by 4%, at No. 167) all saw increases after posting declines in the week before the show.

Similarly, the latest set by artist-of-the-decade winner Mariah Carey (up 36,000 units, at No. 12) had a gain following a week when "Rainbow" saw an 11% drop. "Mariah Carey's sales went up as a result of her winning album of the decade," says Daniel Augustine, assistant manager of Sam Goody in San Diego.

Other show participants who moved from a loss to a gain include Blink-182 (up 32,000 units, a 38% gain, at No. 27), Lost Dogs (up 30,000 units, at No. 18), and Mary J. Blige (up 7,000 units, at No. 87).

Two albums by Emmylou Harris saw large spikes, with "Western Wall—The Tucson Sessions," Harris pairing with Linda Ronstadt, bulleting 60-52 on Top Country Albums with a 54% gain (5,000 units), while "Trio II" with Ronstadt and Dolly Parton posted a 48% gain. Two catalog albums by Artist Achievement winner Aerosmith, "Nine Lives" and "Big Ones," each had gains exceeding 60% of previous-week sales.

Two Billboard show performers who had other TV exposure during the week, Jennifer Lopez and Leon Rimes, built on established momentum. Lopez, who also appeared on the VH1 Vogue Fashion Awards, moved from an 8% gain on the previous chart to a 36% boost (No. 51). Rimes, who also sang on the "Today" show, rolled from a 2% gain to a 40.5% rise (No. 39).

Assistance in preparing this story was provided by Keith Confield in Los Angeles and Roshann Hall in New York.

www.billboard.com

# MTV Faces DOJ Investigation

*'I don't think it's fair at all for MTV to get videos exclusively'*

—NICK SCHITTONO—

Dec. 15 saying it is cooperating with the DOJ investigation.

According to Nielsen Media Research, MTV reaches more than 72 million U.S. households and VH1 reaches more than 68 million, compared with BET (56 million), the Box (24 million), MuchMusic/SA (12 million), and MTV2 (10 million).

Says one record company executive, "Yes, there's an unbalanced amount of power that MTV Networks has, but I don't see anyone else coming to the table to give them serious competition. MTV doesn't [Continued on page 39]

GOOD WORKS



# AIDS Group Gains From Taylor's 'Syne'

Front Door artist Kate Taylor is starting the millennium in a charitable way by donating proceeds from a special issue of her folk-infused "Auld Lang Syne" to the Elizabeth Glaser Pediatric AIDS Foundation.

The classic song, refashioned here with acoustic guitars, violin, upright bass, and Taylor's gentle Americana vocal stylings, was arranged by brother James, who also plays guitar and sings background (Music to My Ears, Billboard, Nov. 19). "Auld Lang Syne" was produced by her manager/husband, Charles Witham, and Tony Garner.

It came together a year after Taylor decided to perform the song at her 1998 winter concert on Martha's Vineyard. Earlier this year she and Witham found Robert Burns lyrics—its popularized version includes only the first verse.

"When we realized the meaning of the lyrics—about reconciliation, forgiveness, and recognizing what's important—it just felt so good," says Taylor. "And James added his magical touch," Taylor says.

Front Door will auction a signed edition of the CD over eBay, with America Online (AOL) providing promotion and trafficking. AOL's Spinner.com will post "Auld Lang Syne" on one of its radio channels. The track is also available on Taylor's Web site (www.katetaylor.com).

CHUCK TAYLOR

# Music Network Acquires Troubled Willie's Chain

BY ED CHRISTMAN

**NEW YORK**—With its acquisition of the Willie's chain, the Music Network is now firmly established as a regional urban music-oriented power house. The deal, completed Dec. 10, gives the Music Network a total of 42 stores, with a combined sales volume of about \$45 million annually (Billboard/Chartwatch, Dec. 15).

The Music Network, which is based in Norcross, Ga., operates the 24-unit Starship and Peppermints chains as well as a one-stop, Willie's, an 18-unit chain based in Richmond, Va., has been experiencing financial trouble for the last year.

Michael Goldwasser, co-owner of the Music Network, says the company acquired certain assets and liabilities of Willie's but declines to provide details of the deal. Sources suggest that his company made a token cash payment for Willie's and assumed the chain's \$5 million in liabilities.

Going forward, the company will continue to use the Willie's logo, which Goldwasser terms a "hell of a brand." In fact, some of the Peppermints stores operating in the Willie's market will assume the Willie's name, he reports. The 42 stores are [Continued on page 39]



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# Grainge Named To Uni Exec Post

BY DOMINIC PRIDE  
AND ADAM WHITE

LONDON—Universal Music U.K. is the latest of the major international affiliates to place a "music man" in charge of all of its pop label operations, with the appointment of Polydor Records U.K. managing director Lucian Grainge to the role of deputy chairman of the company (*Billboard* Bulletin, Dec. 10).

Beginning Jan. 1 Mercury, Polydor, and Universal/Island will report to Grainge, who in turn reports to Universal U.K. chairman/CEO John Kennedy.

The move partly emulates Universal's German strategy, where five repertoire units report to music group president Tim Renner, who in turn reports to Universal Germany chairman/CEO Wolf Grammatke.

It also underlines the competition for executive talent in the U.K.: Epic U.K. managing director Rob Stringer had a similar promotion before moving to Sony Music U.K. in August.

Kennedy says of Grainge, "He is that elusive person: the music man as opposed to the business executive. When he hears a record, he either knows it's a hit or if he thinks it's not a hit but a potential hit, he knows what to do to put it right. Not many people are born with those skills, and there are even fewer around in the U.K. music industry."

Among the records that Grainge has had a hand in are Irish pop sensation Boyzone's *S* Club 7, a pop group brought in by Simon Fuller at 19 Management and created with a view to exploiting the act's BBC TV show; and the Light-house Family, whose smooth pop/R&B sound has carved out a huge international career.

Grainge and his team are credited with rebuilding Polydor in the U.K., restoring its status as a pop label, and in doing so contributing to the revival of Britain's now dominant pop busi-



GRAINGE

ness, which is powering the market as a whole. "I like to set records. I am proud of it," Grainge says.

In the album market, Polydor ranked third with 7.7% of the market in the third quarter, according to research by ERA from chart data supplier Billboard Brown. Polydor had 10.7% of the singles market in the same three months, also third.

Universal was the market leader for the same period, with one that applies across all labels.

"People talk about how complicated the record business is," says Grainge. "Ultimately it's about having the best songs and the best artists."

As for his future plans for the labels, he says the philosophy is equally simple. "I want the best songs, the best artists, and the best marketing. We need to prioritize the artists that we can be successful with, then market and promote and sell."

Grainge will continue to head Polydor until a successor is appointed. He does not put a time frame on when that will take place.

"I have a strong management team in Polydor," he says. "They are more than ready and more than capable of running the label. If I didn't have the right management, I would be more nervous."

Observers have attributed the move to Universal's recognition that Grainge's skills were in demand and that offers were made by at least one other major. There was speculation that he would join Roger Ams at the Warner Music Group.

While declining to discuss other offers, he says, "I have been with the company for 13 years. They did not want to lose that. This is about Universal deciding that running Polydor for the rest of my life might not have kept me stimulated; it's

(Continued on page 33)

(Continued on page 39)

## BETWEEN THE BULLETS



by Geoff Mayfield

**RAPPING PAPER:** Ah, December, the month of Santa and reindeer, the menarche and dreidels... and rappers, of course. The week after Christmas has been a big one for album sales through the '90s. Now, earlier weeks of the month are being targeted for hip-hop releases.

Last year, when DMX delivered his sophomore album later than Def Jam expected, the label rolled the dice and released it a few days before Christmas. Although widely considered a gamble to arrive that late in the holiday selling season, "Flesh Of My Flesh Blood Of My Blood" moved 670,000 copies, one of the year's largest totals.

As folks in the rap sector keep a close eye on one another—remember the flood of two-disc sets that hit the market a couple of years ago—it was not surprising to see key rap albums slated for release this December. One of them, the second posthumous album from the Notorious B.I.G., is the big kingpin on this issue's Billboard 200, leading the chart with 485,000 units. The sum exceeds Celine Dion, at No. 2, by 17% (414,500 units) and is 7.5% more than the

### 1999 • IN • REVIEW

451,000 copies that placed Garth Brooks' "Double Live" on top of the list this chart week a year ago.

The genre is also represented this month by the new Juvenile album and the soundtrack from "Next Friday," which came out Dec. 14; another DMX and a new Goodie Mob, due Tuesday (21); and the next Jay-Z—for which Island/Def Jam Music Group has staked the ambitious goal of 1.25 million units in the first week. It arrives Dec. 28.

**HOME STRETCH:** Business looks healthy as we approach Christmas week. On the current charts, which reflect sales for the period of Dec. 6-12, each of the top 32 albums on The Billboard 200 surpasses 100,000 units, with the top 13 titles residing in the 200,000-plus club. This chart week a year ago, 28 albums sold 100,000 pieces or more, with just eight tipping the scales at 200,000 or more.

Further, each of the week's top 10 albums is bulletproof. Bull criteria for this up-and-at-'em period: a 35% sales jump over the previous week, or any album that gains 30,000 units or more, regardless of percentage change.

Prominent on the big chart are sales increases by acts that played the Billboard Music Awards (see story, page 10).

**SAD FOOTNOTE:** As I prepared a retrospective on music of the '90s for this issue's Year in Music spotlight (see page YE-14), it occurred to me that the Grim Reaper had more representation on the charts in the last 10 years than in any other decade. With this issue's chart-topper, seven different posthumous albums by four different '90s artists reached No. 1 on The Billboard 200. The common denominator of the deaths: guns.

Nirvana front man Kurt Cobain committed suicide in April 1994, after which the band's "MTV Unplugged in New York" (in Nov. 19, 1994, Billboard) and "From the Muddy Banks of the Wishkah" (Oct. 19, 1996) each bowed at No. 1.

Selena, who was preparing to cross to pop formats from the fan base she had built with her success in the Latin genre, was murdered by her former fan club president, Yolanda Saldívar, in March 1995. "Dressing

(Continued on page 39)

# Foster Signs Plus One

## Producer Moves Into Christian Music

BY DEBORAH EVANS PRICE

NASHVILLE—Grammy-winner making producer David Foster is making his first foray into the contemporary Christian music market with

Plus One, a new male pop group signed to his 143 Records.

The group's debut album will be a joint venture between 143 and Atlantic Records' Christian division, which is headed by VP/GM Barry Landis.

"David is a VP in the Warner Music Group, and David had, through his manager, Brian Aweit, expressed an interest in getting into Christian music," says Landis. "I started hav-

ing some meetings and said, 'Wow, if David's interested in getting into Christian music, we really need to find him something special.'"

Landis surfaced with Plus One, the five-member ensemble of Nathan Walters, Jason Perry Gabe Combs, Jeremy Mihre, and Nate Cole, who range in age from 17 to 21. The group is the brainchild of manager Mitchell Solarek of Mitchell Jansson Management, who auditioned prospective members, put the act together, and took it to Landis.

A 14-time Grammy winner who has produced Toni Braxton's "Un-Break My Heart," Whitney Houston's "I Will Always Love You," and Celine Dion's "Because You Loved Me," Foster has dabbled in Christian music before.

(Continued on page 33)

## EXECUTIVE TURN TABLE

**RECORD COMPANIES.** Warner Music International promotes Inigo Zabala to president of Mexico and U.S. Latin operations, Mariano Perez to managing director of WEA Mexico in Mexico, and George Zamora to president of WEA Latina in Miami. They were, respectively, managing director of Warner Music Mexico, managing director of DRO East West Spain, and VP/GM of WEA Latina.

Arista names Tom Corson senior VP of worldwide marketing and sales in New York. Arista also promotes Danny "Coniglio" to club promoter of club promoter of club promotion and Jeffrey Schulz to senior art director in New York. They were, respectively, senior VP of marketing for Columbia Records, director of club and mix show promotion, and a freelancer.

Ken Robold is promoted to CFO

for MCA and Mercury Nashville in Nashville. He was senior VP of finance and administration.

BMG Entertainment names Keith Eastbrook VP of corporate communications in New York. BMG Entertainment also promotes Sandra Medina to director of event planning in New York. They were, respectively, VP of corporate communications and special projects at Hachette Filipacchi Magazines, and manager of event planning.

Christine Prudham is named

VP of legal and business affairs for BMG Music Canada in Toronto. She was a partner with Davies, Ward and Beale.

Audrey Strahl is named VP of national publicity and artist development for the Rounder Records Group in New York. She was VP of publicity and media relations at Capitol Records.

Ben Kline is promoted to VP of sales for Mercury Nashville in Nashville. He was senior director of national sales.



ZABALA

ZAMORA

CORSON

CONIGLIO

ROBOLD

KLINE

WHITE

ZAGAMI

Keith Rosenberg is named director of production for BMG Classics in New York. He was director of production for Astralwerks.

Ben White is promoted to senior manager of A&R for MCA Nashville in Nashville. She was manager of A&R.

Crisy Zagami is named national promotion manager of jazz for the Verve Music Group in New York. She was national promotion manager at Coast to Coast Pro-

motion.

**PUBLISHERS.** Monti Olson is named creative manager at peer-music in New York. He was creative manager at Windswept Pacific music publishing.

**RELATED FILDS.** Bill Manning is named executive VP/COO of Artist Group International in New York. He was executive VP of Metromedia International Communications Inc.

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# Artists + Music

POP • ROCK • R&B • RAP • DANCE • COUNTRY • LATIN • CLASSICAL • JAZZ • PRO AUDIO

## Live Byrds Set To Take Off On Columbia Legacy

BY CARRIE BELL

LOS ANGELES—Feb. 7 and 8, 1969, at the Fillmore West was no ordinary Byrds show: Four-fifths of the original members had split and Gram Parsons, who sparked the band's interest in country/rock, was gone.

They weren't even headlining. Instead, the band served as the opening act to "The Jam," an all-day collection of Butterfield Blues Band refugees like Mike Bloomfield and Nick Gravenites.

"This show in particular was very cool and important. It was recorded when the band's personnel and mind-set was in a state of flux, and they weren't the road warriors they would

become in 1970 yet," says Bob Irwin, owner of the reissue label Sundazed and co-producer of "The Byrds At The Fillmore—February 1969," which will be issued Feb. 22 by Columbia Legacy.

"The song list represents almost all stages of their career, from the early rock days to the folk- and country-infused stuff and their last eclectic and tour-heavy years," says Irwin. "It is quite a piece of history."

It is one that Byrds guitarist/vocalist and "Fillmore" co-producer Roger McGuinn doesn't really remember but was thrilled to hear. "We were

(Continued on page 91)



THE BYRDS

## TV Boosts Cathedrals Set Homeland's 'Farewell' Jumps Up Charts

BY DEBORAH EVANS PRICE

NASHVILLE—A TV special that aired on nine cable networks helped propel "The Cathedrals A Farewell Celebration" onto the top half of The Billboard 200, earning the veteran Southern gospel group Heat-seekers Impact status.

The live album and accompanying long-form video were released Nov. 16 by Homeland Entertainment in conjunction with Bill Gaither's Spring House label, which is marketing the project.

Gaither, whose organization is well known for more than 6 mil-

lion units in sales from the popular "Homecoming" video series, hosted "A Farewell Celebration." The performance features the Cathedrals with the Oak Ridge Boys, Sandi Paty, the Gaither Vocal Band, and the Statler Brothers during a concert at Nashville's Ryman Auditorium.

Barry Jennings, president of Spring House Music Group, says television has played a key role in marketing the album and video. "We took it to nine different networks," says Jennings. "It aired on TBN Thanksgiving weekend, and

(Continued on page 91)



CATHEDRALS



## Siberry Concerts Yield 'Trilogy'

4 Discs Of NYC Shows Contained In Sheeba Boxed Set

BY MICHAEL PAOLETTA

NEW YORK—Since amicably parting ways with Reprise Records in 1996, Canadian singer/songwriter Jane Siberry has released five albums on her Toronto-based independent label, Sheeba Records: "Teenage," "A Day In The Life," "Tree: Music For Films And Forests," "Lips: Music For Saying It," and the two-disc set "Child: Music For The Christmas Season."

**'With live shows, everything is kept super-electric'**

—JANE SIBERRY—

Earlier this month, Sheeba Records issued "New York Trilogy"—a four-disc boxed set consisting of "Tree," "Lips," and "Child" that illuminates the diversity, and quirkiness, inherent in Siberry's musical output since the early '80s.

"New York Trilogy" is the direct result of a series of theme concerts that Siberry did in the fall of '96 at New York's Bottom Line nightclub. Available solely from Sheeba Records' Internet site ([www.sheebarec.com](http://www.sheebarec.com)), the set sells for \$45.

"Tree" features songs that are either in films or about forests, and includes "Slow Tango" from Wim Wenders' film "Faraway, So Close." "Lips," explains Siberry, includes songs that "are both nasty and delicious. Speeches as facts and speeches as wishes. About closing up the gap between what we say and what we mean. And the power that can come from the human being when what we say is what we mean."

A centerpiece of "Lips" is "Mimi

Speaks," a sequel to Siberry's '84 hit "Mimi On The Beach." Also noteworthy is the festive cover of Gloria Gaynor's timeless disco anthem "I Will Survive."

Originally, "Child" was to include only familiar favorites. "But that is not what it was to be," explains Siberry. "The songs started becoming more about darkness, about the context for needing heart and family and familiarity. Much time in the

Rita Houston, music director at WFUV New York, finds "New York Trilogy" a major musical achievement. "That Jane was able to pull it all together and release it herself says a lot about Jane and her commitment to artistry," Houston says.

According to Houston, the station has been a fan of Siberry's since the early '90s, when it began playing tracks from the artist's album "When I Was A Boy." Since then,

Houston says, the station has conducted several on-air interviews with Siberry. "We've even had Jane Siberry days," she says.

On Dec. 6, WFUV began playing various tracks from "New York Trilogy," including "When Last I Was A Fisherman" and "Valley Of The Dolls."

"And as we get closer to the holidays, we'll certainly play tracks like 'Twelve Days Of Christmas' and 'Aryu You Burning, Little Candle,'" says Houston.

In October, Siberry embarked on the Pilgrim tour, which she describes as a one-woman tour that intertwines new and old songs, traditional songs, and poetry. "The pilgrim concept is woven throughout," she says. "In both space and time."

After traveling throughout the U.S., Belgium, Ireland, and England, Siberry will complete the tour on Monday (20) in Toronto.

Looking ahead, Siberry confirms that a new album will be ready by spring. "It will include some of my favorite old songs," she explains. "Expect a combination of traditional songs, as well as Celtic and American spirituals."



SIBERRY

show is spent painting the landscape that the child is set within."

Siberry's songs are published by Wing It Music (SOCAN).

For Siberry, it was important to capture these performances on disc. "What you hear is fresh and real, with some mistakes, too," she says. "With live shows, everything is kept super-electric. Everybody—the musicians, the background singers, me—had to be very alert and very present."

Accompanying Siberry on "New York Trilogy" is a diverse collective of musicians and singers, including pianist Tim Ray; vocalists Catherine Russell, Rebecca Campbell, and Gail Ann Dorsey; trumpet player David Travers-Smith; drummer Dean Sharp; cellist Evan Richey; and guitarist Debbie Knapper and Larry Baeker.



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# Artists & Music

## Songs Are Still What Makes Rock Roll

Performers Who'll Last Are Those Who Connect With Audience

BY LARRY FLICK

NEW YORK—As 1999 blends into 2000 amid an appropriate flurry of hoopla, it's hard not to pause and wonder: Shouldn't music have evolved more by now?

Certainly, the technological advancements have been phenomenal. But, upon reflection, music is kind of like a new-model automobile. Regardless of the increasingly complex composition of the engine, the vehicle won't move without wheels—which can be mildly modified but never reinvented. 1999 has ultimately reminded us that with music, as much as we continually strive to explore new methods of presentation, we cannot truly force forward without employing a few basic elements.

Consider this: There were many moments when 1999 felt like a pleasant throwback to 1975 or 1968 or 1956—or any other year during which meticulously manufactured teen idols ruled the roost.

Some might find it blasphemous to compare legendary figures like Frank Sinatra, Elvis Presley, and even David Cassidy to Backstreet Boys, Ricky Martin, and Britney Spears. But there's no denying their similar impact on young record buyers—not to mention the fact that all were at least initially the result of masterful, star-making A&R and marketing.

"They own their success to their talent and to the songs that have been written," Epic executive David Massey told Billboard earlier this year, noting the cyclical nature of

### 1999 IN REVIEW

#### THE TOP STORIES

• The Teen Pop Machine Rages On As Backstreet Boys, Britney Spears Top The Charts.

• The Line Dividing Hip-Hop And Hard Rock Blurs, Thanks To Kid Rock, Limp Bizkit.

• The Internet Becomes Big Music Biz With The Rising Prominence of MP3, Amazon, com, Others.

• Ricky Martin-Mania Sparks A Latin Invasion Of The Pop Charts.

• Woodstock '99: The Quintessential '90s Of Love Goes Up In Violent Flames.

• Columbine Tragedy Draws Negative Attention To Hard-Rock Acts Like Marilyn Manson.

A&R and pop music. Forecasting the future, he added, "The need for real A&R, combining artists with great songs and great producers, will be more important than ever."

By and large, the current artists in question tend to agree. "I've been fortunate to have been offered great material," Spears said in an interview earlier this year. "Making an

album is a collaborative effort, especially a pop album. I don't feel like a puppet who's told what to do, but I do have great talented people helping to make my music strong."

If there is a difference between the teen idols of the past and present, it's that many teen-driven artists now insist on actively contributing to their musical focus and content. "That's essential to our growth," Backstreet Boys member Kevin Richardson said in an interview earlier this year, indicating the group's songwriting contributions to its multi-platinum live opus, "Millennium." "If we are going to connect with our audience on an honest level, then we must make that kind of contribution to our music."

Some industry observers disagree with that idea. "The moment a manufactured pop star begins to believe that he or she is an 'artist' is the beginning of the end of their career," says a major label A&R executive. "They're performers, not artists. There's an enormous difference between the two. I've never met a performer who could actually create material better than what's handed to him."

Regardless, the widespread spread of modern-day teen idols is proof that kids continue to be a dominant record-buying force. And when young music buyers grow out of perfectly coiffed, ultimately harmless pop, there's a new round of teen rebels—rebel-rockers will be (as they have always been) waiting to induct them

(Continued on page 26)

## THE CHART-TOPPERS



RAGE AGAINST THE MACHINE

AGUILERA

Following is a chronological listing of the albums that logged time at No. 1 on The Billboard 200 in 1999. The figure in parentheses is the number of weeks each title spent at No. 1. Titles that debuted at No. 1 are indicated in bold type. (Note: "Double Live" by Garth Brooks spent three weeks at No. 1 in 1998.)

- "Double Live," Garth Brooks, Capitol (1).
- "Flesh Of My Flesh Blood Of My Blood," DMX, Ruff Ryders (3).
- "... Baby One More Time," Britney Spears, Jive (6).
- "Made Man," Slick The Shocker, No Limit (1).
- "Chyna Doll," Foxy Brown, Violator (1).
- "Fanmail," TLC, LaFace (5).
- "I Am..." Nas, Columbia (2).
- Various artists, "Ruff Ryders: Ryde Or Die Vol. 1," Ruff Ryders (1).
- "A Place In The Sun," Tim McGraw, Curb (1).
- "Ricky Martin," Ricky Martin, C2 (1).
- "Millennium," Backstreet Boys, Jive (10).
- "Significant Other," Limp Bizkit, Flip (4).
- "Christina Aguilera," Christina Aguilera, RCA (1).
- "Fly," Dixie Chicks, Monument (2).
- "Let There Be... Eve—Ruff Ryders' First Lady," Eve, Ruff Ryders (1).
- "The Fragile," Nine Inch Nails, Nothing (1).
- "Human Clay," Creed, Wind-Up (2).
- "Supernatural," Santana, Arista (3).
- "The Battle Of Los Angeles," Rage Against The Machine, Epic (1).
- "Breathe," Faith Hill, Warner Bros. (1).
- "Issues," Korn, Immortal (1).
- "All The Way... A Decade Of Song," Celine Dion, 550 Music (2).

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## Martin Is Artist Of The Year; Presley, The Century; Welcome Back, Santana & Bruce

WHAT'S OUR MOTIVATION? No matter what kind of music you were looking for in 1999, chances are you didn't have to go far to find it.

For those already over the boy-band phenomenon, there was a new round of teen females, including Britney Spears and Christina Aguilera, for young girls (and their dads) to eye.

For rock fans, bands like Lit and Blink-182 showed that the genre doesn't have to be as menacing as Limp Bizkit and Korn often make it out to be. For anyone older than 30, there were the returns of Santana and Bruce Springsteen & the E Street Band. For everybody in between, there was the Latin-influenced pop explosion signified by Ricky Martin and Jennifer Lopez and their hips.

In terms of business, the fallout from the Universal/Polgram merger continued, with staffs still being rearranged more than a year after the deal's completion and a number of artists' fates still in limbo. BMG and Arista took their battle public over BMG's need for a successor for Arista founder Clive Davis and his resistance to naming

an heir. Jeff Averbach and Jordan Harris unceremoniously took leave of their Sony-distributed label, the Work Group, just as it began to experience its greatest commercial achievement, with Lopez.

It was a year with pockets of success but with no clear winner, no "Jagged Little Pill" or "Cracked Rear View." The wealth was spread more evenly, which makes for less excitement and obvious news hooks, but it was undoubtedly better for the business.

FASTER THAN VAN HALEN PARTED WAYS with lead singer Gary Cherone, music-devoted Internet companies dotted the landscape like dandelions this year.

Just as we spent much of 1999 watching the uprising, next year, I predict, we'll be watching many of the upstarts crash and burn. No, that's not the sound of a Luddite proclaiming that we should all wind up our Victrolas but a voice of reason. I blame no one for trying to stake their claim on the wild, wild Web.

(Continued on page 32)



by Melinda Newman

### 1999 IN REVIEW



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## Artists & Music



After scoring a hit throughout Europe, Lou Bega brought mambo music back to the U.S. radio airwaves with his RCA smash "Mambo No. 5 (A Little Bit Of . . .)." **B**

## DECEMBER 25, 1999

## Top New Age Albums

THIS WEEK	LAST WEEK	WEEKS ON CHART	COMPILED FROM A HISTORICAL GRADING OF HITNESS, STYLING, RECENT HITS AND REVEALING SOUNDS REVEALS COLLECTED COUNTRY AND VERIFIED BY		ARTIST
			TITLE	SUPPLY & NUMBER/ARTIST/STREETING LABEL	
			<b>No. 1</b>		
1	1	10	WINTER SOLISTICE ON ICE HILL 5407	www.hill.no.1	VARIOUS ARTISTS
2	15	13	PLAINS WINCHEM HILL 21465		GEORGE WINSTON
3	15	13	WINTER LIGHT PRIVATE MUSIC 405/7WINCHEM HILL		YANNI
4	14	6	ENTER THE HEART DAVEY 0016.10		ESTEBAN
5	6	15	25 YEAR CELEBRATION OF MANNEHEIM STEAMROLLER AMERICAN GRAMMY AWARD 25		MANNEHEIM STEAMROLLER
6	4	10	MANNEHEIM STEAMROLLER MEETS THE MOUSE HILL 5407/AMERICAN GRAMMY AWARD 25		MANNEHEIM STEAMROLLER
7	5	46	DESTINY HILL 5407/AMERICAN GRAMMY AWARD 25		JIM BRICKMAN
8	2	15	LOVE SONGS PRIVATE MUSIC 405/7WINCHEM HILL		YANNI
9	15	15	HEALING ANGEL REJA VICTORY 63157		ROMA DOWNEY PHIL COULTER
10	5	15	WHISPER TO THE WILD WORLD WORLD MUSIC/REJA		MAIRE BRENNUN
11	15	5	SIMPLY GRAND THE LITE 15		LORIE LITE
12	15	43	ONE WORLD GSP 5596/3		JOHN TESH
13	15	90	ALL THE SEASONS OF GEORGE WINSTON - PIANO SOLOS HILL 5407/AMERICAN GRAMMY AWARD 25		GEORGE WINSTON
14	15	34	THE CHRISTMAS ALBUM BARBOSA 3334/AMERICAN GRAMMY AWARD 25		DAVID LANZ
15	15	34	DAWN OF A NEW CENTURY PILGRIM 5304/38		SECRET GARDEN
16	15	34	CHRISTMAS AROLA 10/AMERICAN GRAMMY AWARD 25		RAUL DI BLASIO
17	15	62	FORBIDDEN DRUMS BIG SPECIAL PRODUCTS 43901		YANNI
18	15	98	GRAND PASSION GSP 539/34		JOHN TESH
19	20	22	PURE MOVIES GSP 539/37		THE JOHN TESH PROJECT
20	21	21	THE MAGIC OF CHRISTMAS GAMMA 12720		GIOVANNI
21	21	20	NO STRINGS ATTACHED TUNE MUSIC 511		GOVI
22	21	29	INNAMORATED/SUMMER FLAMENCO EPC 0047/1		OTTOMAR LIEBERT
23	21	2	THE CHRISTMAS BOX NARADA 48322/VERIGN		PAUL CARDALL
24	RE-ENTRY		GREASE! HITS BIG SPECIAL PRODUCTS 15601		YANNI
25	RE-ENTRY		SEASONAL WESTWIND ENSEMBLE		WESTWIND ENSEMBLE

Albums with the greatest sales gains this week: ● Recording Industry Assn. of America (RIAA) certification for net shipment of 500,000 albums (Gold) ● RIAA certification for net shipment of 1 million units (Platinum) ● RIAA certification for net shipment of 20 million units (Diamond) **Numbered** indicates Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 10 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. All albums available in cassette and CD. \*Network indicates album's network affiliation. © 1994 RIAA. All rights reserved.

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## Artists & Music

### THE BEAT

(Continued from page 18)

remains completely unclear as to how big the turf will be.

One thing that does seem clear is that there's no way all of these companies—who are currently supporting themselves via deep pockets, certainly not Internet profits—can survive. I'm not saying the Internet isn't going to be extremely meaningful in how music is heard, distributed, and sold; I just predict it's not going to be the widespread mother lode many hope it will be.

**EVERYBODY LOVES A HAPPY ENDING**, and I don't know anyone who wasn't rooting for Santana this year. The band, led by Carlos Santana (no, I don't really understand why Santana just doesn't always mean Carlos either), had more than a stunning comeback this year; it reached heights never before achieved in its 30-year career.

Santana scored its first No. 1 on The Billboard Hot 100 with "Smooth," in no small part due to the singing and writing talents of matchbox 20's Rob Thomas. And the album "Supernatural" became the group's first chart-topping album in 28 years.

There were other welcome



Melissa Etheridge ended a five-year hiatus from recording with the island/Dol Jam set "Breakdown."


comebacks, including Bruce Springsteen & the E Street Band's first tour in more than 10 years and the reuniting of Eurythmics with "Peace." The comeback that aroused the biggest yawn? Crosby, Still, Nash & Young's "Looking Forward," their first album together in 25 years, drew startlingly little attention. Here's helplessly hoping they'll get more respect when they tour next year.

**WHAT'S SO FUNNY ABOUT PEACE, LOVE, AND UNDERSTANDING?** Woodstock '99 was the defining moment of the year for many. While it was easy to convince yourself that you could go back to the garden for Woodstock '94—you just better take your Visa card—the 30th anniversary event this summer tarnished the name sufficiently enough to make it doubtful that the organizers' plan to hold a Woodstock festival every five years will be realized.

In all likelihood, the majority of people at the Rome, New York, three-day concert had a good experience, but the ugly tone of some of the music, combined with the violent actions by some of the crowd, made for a disturbing commentary on disaffected youth and the mean-spiritedness that permeates many of our movies, music, and videos now.

Some predicted Woodstock '99 would mean the end of multi-day rock festivals. We don't think so. We think it will just mean better crowd-control procedures and more judicious band lineups.

(Continued on page 24)





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*Top Country Duo Or Group*

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### Top 10 Favorite Artist Picks

December 3, 1999

#### The Most Popular New Talent On BTN

#	Artist	Genre	Works On
1	Atello	Hard Rock, Rock	3
2	You Were Spiraling	Rock	3
3	Never On Sunday	Rock, Pop	1
4	Modern Yesterday	Alternative, Rock	2
5	Tommy Shows	Hip Hop	4
6	Sevenkind	Rock, Alternative	4
7	Leonard Moss, Jr.	R'n B, Pop	8
8	Sinboy	Electronic, Techno	13
9	The Shred Spell	Rock, Pop	1
10	Diamed	R'n B	9

Weekly results are based on votes cast by BTN's registered online audience for any artist featured on the site. Votes are given by each artist per week. Top 10 ranking is determined by the average of all weekly rankings.

### Radio BTN Favorite Song Requests

December 3, 1999

#### The Most Listened-to New Tracks On BTN

#	Composition: Artist	Genre	Works On
1	Keeping Time, The Waystation	Acoustic, Pop	2
2	Come Back & Stay, Pavilion	Pop, Reggae	1
3	So, You Tell Me-You Love Me, Never On Sunday	Rock, Pop	1
4	All Out Control, Clay	Alternative, Rock	21
5	And The Story Goes Like This, Everett B. Walters	Jazz, R'n B	13
6	I Had A Dream...All The World Is Blue, Ava	Dance, Electronic	12
7	Facing The Truth, The Shred Spell	Rock, Pop	1
8	Fall 4 U, Warm Target	Alternative, Electronic	3
9	B-4, N.I.M.	Hard Rock, Hip Hop	2
10	Hazelturist, Kung	Pop	3

Weekly Radio BTN rankings are based on radio airplay requested by the site's registered and authenticated online audience. Any artist featured on the site.

### New Talent Spotlight

#### The Most Outstanding And Available Acts On BTN

#### FICKERSTICK - TALK SHOW HOST

In 1987, while attending the University of North Texas, singer/guitarist Brandon Lee and guitarist/keyboardist Cory Kring hooked up to form the band Fickersstick. Brandon's brother, Fletcher, was brought in to play bass and in May of 1988, former Stranger Than Fiction drummer Dominic Wren took over on drums, completing today's version of Fickersstick. In 1998, Fickersstick released a self-produced 3-song demo CD called *Demonstration*, that received airplay on local radio and created a buzz locally and regionally. Musically compared to bands ranging from Radiohead to Foo Fighters to Supersmash, Fickersstick is a diverse mix of pop/rock and space rock.



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# Artists & Music

## SONGS ARE STILL WHAT MAKES ROCK ROLL

(Continued from page 18)

into the realm of angst and aggression.

"As long as there have been established forces of oppression, bands like ours have existed," said Rage Against The Machine guitarist Tom Morello in an interview earlier this year. Discussing the long-term effect of his band's acclaimed recent EP release, "The Battle Of Los Angeles," he added that "the heart of rock'n'roll is rebellious expression. In many ways, we're carrying on the legacy of so many bands before us. It's our turn to carry the banner."

He adds, "The key for bands embracing that spirit is to be focused. Inciting riots just for the sake of making noise and throwing bottles has never been the answer—or will it ever be. You want to lead your audience responsibly. That's what the great bands of the '60s did, and that's what we've always set out to do."

Rock Roll agrees, but he also believes that "there's nothing wrong with just blowing off some steam with your fans." In an interview reflecting upon the violence that marred Woodstock '99, the Atlantic artist told Billboard that if there's any real difference between the aggressive, rebel-rockers of the past and present, it's that today's bands "don't always play close enough attention to the trip that the audience is on."

"Sometimes we're all just too preoccupied with the concept of taking it to the next level that we're turnin' up the heat without fully knowing if they can handle it," he says.

And it's that occasional danger of the heat sparking into an unbridled fire that continually kept more gentle, though no less impassioned, singer/songwriters prominent.

"You can communicate just as much—if not more—with a soft voice and a lone guitar as you can with a scream and an aggressive band," said Amy Ray of Indigo Girls in an interview earlier this year. "It's cool to rock out. We're doing it more and more as we evolve as an act. But you can't let the message or the point of your lyric get lost in the noise."

For Melissa Etheridge, who offered her first-ever politically charged composition on the Island/Del Jam set "Breakdown," it was a matter of "not being able to shake a mental image that affected the whole world." She told Billboard this fall that "Seacrow," which was triggered by the murder of Matthew Shepard, "was among the more intense experiences" of her songwriting career. "After it was finished, I felt incredibly proud—like I'd made a contribution."

That's always been the key goal of any tunesmith, regardless of the genre. When you peel away the layers of production and/or the image of the artist at hand, all you have are the words and melody. "And if you don't have both in place, then no amount of studio tricks is going to save you," says Warner Bros. artist Janice Robinson.

"I take great pride in the fact that



Backstreet Boys dominated the charts in 1999 with their live collection "Millennium," which spawned the multi-format smash "I Want It That Way."

I've spent the last few years focused on becoming the best possible songwriter," she adds. "If you study the great artists of our time, the thing that many of them have in common is that they've mastered the craft of songwriting. That has given them longevity and relevance."

One of the problems, according to Annie Lennox, is that "you can't really control how your work as a songwriter will be received by people. I'm often surprised by which songs strike a chord and why they do."

While promoting "Peace," her Eurhythmics reunion set with Dave Stewart, she told Billboard, "You

write and you wish for something grand to come out of it, but more times than not, you simply do not know. It's lovely when people can take a song and bring it close to their hearts—or attach a personal memory or emotion to it."

And that breaks music down to its core. Technological advancements are fine, but without words and music that people can form a human connection to, it's all quite useless.

"Nothing will ever replace the significance or beauty of an artist picking up a guitar and playing a great song," says Eddie's Massey. "Everything else pales in comparison. It always has, and it always will."



Dave Stewart, left, and Annie Lennox reunited as Eurhythmics for the first time in five years, issuing the album "Peace" on Arista this fall.



Flynt/Interscope's Limp Bizkit was among the acts forging a hip-hop-hardcore hybrid in 1999. The band's album "Significant Other" debuted on The Billboard 200 at No. 1.



# BILLBOARD'S HEATSEEKERS ALBUM CHART

WEEK	LAST WEEK	THIS WEEK	ARTIST	ALBUM	WEEKS ON CHART
1	NEW	1	JOHN MCGONIGAL/ANTHONY KEARNS/ROBIN MCNEIL	<b>No. 1</b> THE HIGH TONES (JIVE FOR CASSETTES)	1
2	1	2	BRAD PASKLEY	ARISTA NASHVILLE 10871 (10 96) 6.98	2
3	36	3	STAT-C	WARNER BROS. 47721 (10 96) 6.98	3
4	8	4	STROKES	CHERRY 153157/UNIVERSAL (10 96) 12.98	4
5	6	5	SUPNOKT	AM MUSIC/CAJALRUNNER (10 96) 9.98	5
6	25	6	SYSTEM OF A DOWN	AMERICAN/CAJALRUNNER (10 96) 9.98	6
7	11	7	JOHN MCGONIGAL/ANTHONY KEARNS/ROBIN MCNEIL	THE HIGH TONES (JIVE FOR CASSETTES)	7
8	12	8	MOBY	27241 (10 96) 9.98	8
9	11	9	ROY S. MERCER	HIGHWAY 140/214 (10 96) 5.99	9
10	11	10	YOUNGSTOWN	WOLFGANG 142192 (10 96) 16.98	10
11	11	11	SOLE	DECAHOMERS 1021/LUNTERSCOPE (10 96) 9.98	11
12	RE-ENTRY	12	ESTEBAN	JAY'S MAN 0016	12
13	15	13	MONSIEUR CHOCOLAT	INNA/UNIVERSAL (10 96) 5.98	13
14	19	14	SONICFODGE	OTTE 2802 (10 96) 9.98	14
15	NEW	15	KELIS	VIRGIN 47931 (11 96) 16.98	15
16	9	16	GRUPMANIA	SONY DISCOS 05415 (9 96) 9.98	16
17	24	17	IBRAHIM FERRER	WIDE ORPHANS/IMPACT (10 96) 1.98	17
18	14	18	CLEANER	REPUBLIC 153242/UNIVERSAL (10 96) 9.98	18
19	26	19	VERTICAL	HORIZON HCA 67618 (11 96) 9.98	19
20	23	20	CHLEY WRIGHT	MAA NASHVILLE 170552 (10 96) 5.98	20
21	5	21	BETH ARTH	143434/SONY 1031040 (10 96) 9.98	21
22	25	22	TASH	LOJOS/COLUMBIA 638676 (10 96) 7.98	22
23	18	23	HEZKIAH JAMES	THE LOVE LINGERING CRUSADE (CHERRY 4132) (10 96) 9.98	23
24	16	24	JIMMIE'S CHICKEN SHACK	ROCKEY/BLAND 5482/BLAND (11 96) 9.98	24
25	20	25	DAVE NOX	CAPITOL 99508 (10 96) 16.98	25

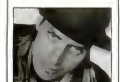
26	21	26	YOLANDA ADAMS	ELEKTRA 62458/EGE (10 96) 16.98	26
27	14	27	SPM	30-THOUSE 8039	27
28	18	28	P.O.D.	ATLANTA 83216/42 (9 96) 1.98	28
29	22	29	CARLOS VIVES	LA RIN 22154 (10 96) 14.98	29
30	NEW	30	MANCOW	1211 004 (10 96) 9.98	30
31	34	31	VITAMIN C	ELEKTRA 62458/EGE (10 96) 16.98	31
32	30	32	OLGA TANON	WEA, LATINA 80048 (9 96) 5.98	32
33	19	33	LOS TRI-O	ARHOLA 33826/EGE (10 96) 13.98	33
34	35	34	TRACIE SPENCER	CAPTAL 34317 (10 96) 9.98	34
35	43	35	DOPE	FLIP 436332/EPIC (7 96) 16.98	35
36	33	36	SHAKIRA	SONY DISCOS 02746 (10 96) 9.98	36
37	26	37	RICARDO ARJONA	SONY DISCOS 63592 (9 96) 15.98	37
38	37	38	YANKEE GREY	MONUMENT 69085/SONY (NASHVILLE) (10 96) 6.98	38
39	32	39	AMBER	TOMMY BOY 1253 (11 96) 16.98	39
40	41	40	OUT OF EDEN	OTTE 2806 (10 96) 9.98	40
41	29	41	MARC NELSON	COLUMBIA 69160/EGE (10 96) 16.98	41
42	50	42	CLEZMUS T. JUVON	HAZARD & THE ROBERTS (10 96) 16.98	42
43	42	43	IVANLA VANDUZZO	1791 (10 96) 16.98	43
44	17	44	DIDO	ARISTA 19025 (10 96) 16.98	44
45	36	45	BOYZONE	BAWEN/MERCURY 56957/LOJOS (10 96) 16.98	45
46	2	46	KEITH JARRETT	SONY 54790 (10 96) 9.98	46
47	RE-ENTRY	47	WINNANS	PARADE WITH/WORD 69081/EGE (10 96) 6.98	47
48	RE-ENTRY	48	RAZE	FORGETT 30123 (11 96) 9.98	48
49	RE-ENTRY	49	CHAD BROCK	WARNER BROS. 148018/BLIND 47077/WM (10 96) 16.98	49
50	44	50	PHIL HEGADY	WITH THE LONDON FRICTION SOCIETY (10 96) 16.98	50

# POPULAR UPRISSINGS

BILLBOARD'S WEEKLY COVERAGE OF HOT PROSPECTS FOR THE HEATSEEKERS CHART • BY CARLA HAY

**P**ATIENCE IS KEY: In an era in which record companies often give up on a new act as the first single isn't a hit, there were shining examples of artists who benefited from patient development in 1999.

Case in point: Kid Rock, who triumphed with the highest U.S. sales of any Heatseekers act this year—3.6 million to date (according to SoundScan) for his Top



**Heatseeker Sales Act Of The Year.** Detroit-based rock/pop-hop artist Kid Rock regained supreme as 1999's best-selling Heatseekers act. Kid Rock's Top Dog/Lava/Atlantic Records album "Devil Without A Cause" graduated from Heatseekers' chart in April, thanks largely to radio and video support of his breakthrough single, "Bawitdaba." According to SoundScan, "Devil Without A Cause" has sold 3.6 million copies in the U.S. to date.

## 1999 IN REVIEW

### THE TOP 5 STORIES

- Kid Rock Breaks Through To Multi-Platinum Success.
- Train, Buena Vista Social Club, Sixpence None The Richer Climb Charts More Than A Year After Release Of Albums.
- Heatseekers Impact Achievements Dominated By Rock Acts.

Dog/Lava/Atlantic album "Devil Without A Cause" in 1998, when the album was released, it barely caused a ripple on the charts.

But with unwavering enthusiasm from the record company and constant touring, a groundswell of support began to grow from rock radio and music video outlets, particularly MTV, which championed Kid Rock tirelessly. Kid Rock's momentum picked up even more steam throughout the year with successful tours and his hit singles "Bawitdaba" and "Cowboy."

Kid Rock—whose first album was released in 1990 on Jive Records—had no overnight sensation. Neither were other artists whose albums didn't see significant chart action until a year or more after their album's release. Other such acts that broke through in 1999 after a slow and steady climb up the Heatseekers chart were

Sixpence None The Richer, Train, Les Nubians, and the Buena Vista Social Club. The common denominator for all these acts: Their respective record companies showed a persistent commitment and belief in them, even when they were being ignored by the music industry at large.

**ROCK RESURGENCE:** In 1990, a diverse array of acts graduated from the Heatseekers chart into the upper half of The Billboard 200. Most of those were rock acts with major-label debut sets, such as Guns N' Roses, L.A. Guns, Len, Staind, Buckcherry, and Train. Perhaps the defining success factor for these acts—who were part of this year's rock resurgence (Billboard, March 6)—was that they persevered in touring, even with little or no radio airplay.

It remains to be seen if most of these rock acts—like

former Heatseekers acts Korn, Limp Bizkit, and Creed—will have follow-up that outsell their Heatseekers breakthrough albums or if they will join the list of '90s one-hit wonders. If Heatseekers acts can thrive into the next decade, their worth may not be measured by early chart performance but by their labels' long-term commitment to artist development.



**Most Weeks At No. 1.** Country trio Shedaddy spent the most weeks at the top of the Heatseekers chart in 1999, with the acts Lyric Street/Hollywood debut album, "The Whole Shebang," logging in a total of six weeks at No. 1. Released in May, the album broke into the upper half of The Billboard 200 in August without the benefit of a concert tour and with sales fueled by Sheddaddy's first single, "Little Good-Byes." "The Whole Shebang" has sold 400,000 copies in the U.S. to date, according to SoundScan.

## THE CHART-TOPPERS

Following is a chronological listing of titles that reached No. 1 on the Heatseekers chart in 1999. The figure in parentheses is the number of weeks each title spent at No. 1 in 1999. Titles that debuted at No. 1 are indicated in bold type.

- "Maybe You've Been Brainwashed Too," New Radicals, MCA (1).
- "Tyranny," Tyrone, RCA (1).
- "Candyman," Orgy, Elementz/Reprise (1).
- "Holiday Man," The Flys, Taurus/Delecta Vinyl (1).
- "Wish I Knew," J. J. Jones, Dwell, Silver Moon Music (1).
- "The Strange Remains," The Others, Grateful Dead/Arista (1).
- "No Place That Far," Sara Evans, RCA Nashville (1).
- "B.W.T.Ting Goes," Trick Daddy, Slip-N-Slide/Atlantic (3).
- "Devil Without A Cause," Kid Rock, Top Dog/Lava/Atlantic (1).
- "Supreme Name The Richer," Sixpence None The Richer, Squint (1).
- "Death Is Her Dishonesty," Bootleg, Relativity (1).
- "A Place In The Sun," Lit, RCA (1).
- "Love Songs," T.L. Jones, Island (1).
- "The Party Ain't Over," Vengaboys, Groove/Bliss/Strictly Rhythm (2).
- "Backcherry," Backcherry, DreamWorks (1).
- "The Whole Shebang," Sheddady, Lyric Street/Hollywood (6).
- "Sittin' Pat Down South," Lil' Tru, Short Stop/Reprise/Atlantic (1).
- "How To Operate With A Blown Mind," La Folia Artists, Skins/Rob Pop/Columbia (1).
- "Or That," Swag & Kingz, Interscope (1).
- "Slipknot," Slipknot, A1/Amulet/runner (1).
- "Buena Vista Social Club," Buena Vista Social Club, World Circuit/Nonesuch (1).
- "February Sun," Oleander, Republic/Universal (1).
- "Philosophic," G. Love & Special Sauce, One/350 Music (1).
- "On How Life Is," Macy Gray, Clean Slate/Epic (1).
- "Ed Bucken," Ed Bucken, Columbia (1).
- "Train," Train, Warner/Columbia (5).
- "Dysfunction," Staind, Flip/Elektra (1).
- "Skin Deep," Sole, DreamWorks (1).
- "Black Diamond," Angie Stone, Arista (2).
- "Wasserman Death Trip," Staind, N. Warner Bros. (4).
- "Rap Life," Trash, Loud/Columbia (1).
- "The Irish Times Home For Christmas," John DeMott/Anthony Records/Reprise, Warner/Reprise (2).

## Impressive Debuts, Return Of Old Favorites Distinguish Another Strong Year For R&B

**CONVERSATION PIECE:** During a recent Saturday night dinner, I found myself chatting and laughing with a label PR executive and several music industry writers. Before too long the subject—of course—turned to music. More pointedly: assessing the year in music by drawing up a list of hits and misses.

The overall feeling was that despite, or because of, the large number of new releases, very few projects stood out musically.

Any "best" or "worst" list is certainly a matter of personal taste, especially when it comes to music. And I agree that there's a certain

### 1999 ★ IN REVIEW

#### The Rhythm and the Blues

by Gail Mitchell



ments of today's music scene.

**I AM WOMAN:** Among the standout trends in 1999 was the female empowerment theme that ran through more than a few songs. We're talking TLC's "No Scrubs," Destiny's Child's "Bills, Bills, Bills," and 702's "Where My Girls At?" for starters. And let's not forget the ubiquitous Missy Elliott, who weighed in with the female anthem "She's a Bitch"—and who, coincidentally, co-wrote and produced the aforementioned 702 single as well as the track "Confessin'" on the sophomore set from Destiny's Child, "The Writing's On The Wall."

According to Mary J. Blige, "Getting me and my act together" was the impetus behind her sixth MCA album, "Mary," on which Blige joined forces with fellow sister-in-song Lauryn Hill on the rhythmic lead single, "All That I Can Say."



It was a "Fortunate" year for Columbia artist Maxwell. He wrapped up 1999 with a hit single and a standout concert tour that had females swooning from coast to coast.

**COTTAGE INDUSTRY:** Not surprisingly, the female-bonding trend spawned a couple of parody offshoots: Sporty Thieva's "No Pigeons" and E-Dub's "No Bills Reply."

**THE GAP BAND:** With the release of "Y2K—Funkin' Till 2000," their first new studio album in several years, Gap Band lead vocalist Charlie Wilson and crew unwittingly followed another trend that occurred this year in R&B: new sets from acts that had been absent from the scene.

Others following this new "gap" band trend include Wilson Pickett (a 12-year gap between albums), Tracie

Spencer (a nine-year gap), Smokey Robinson (eight years), and II None (eight years), Shanice (five years), IMx (five years), TLC (four years), Barry White (four years), Freddie Jackson (four years), Mint Condition (three years), Chanté Moore (three years), and Warren G (three years).

Waiting in the wings to see if absence does indeed make fans' hearts grow fonder is the reemerged Guy, whose Jan. 25 MCA release, "Guy III," is the group's first set in nine years. D'Angelo, whose long-awaited Virgin "Voodoo" set has been five years in the making, is also on track for a Jan. 25 in-store date.

**STRONG DEBUTS:** Marking their entrance with impressive debuts in 1999 were the female empowerment theme that ran through more than a few songs. We're talking TLC's "No Scrubs," Destiny's Child's "Bills, Bills, Bills," and 702's "Where My Girls At?" for starters. And let's not forget the ubiquitous Missy Elliott, who weighed in with the female anthem "She's a Bitch"—and who, coincidentally, co-wrote and produced the aforementioned 702 single as well as the track "Confessin'" on the sophomore set from Destiny's Child, "The Writing's On The Wall."

**ON MY OWN:** Several singers bowed solo sets in 1999 following initial fame as members of successful R&B groups. Those people included Kevin Edmonds (After 7), Coco Brown, Marc Nelson (As Yet), Janice-Marie Johnson (A Taste Of Honey), Q-Tip (A Tribe Called Quest), and Sista (Dru Hill), whose other members are also slated to release solo projects. Coming in early 2000, Jodeci member Davin DeGraw's first effort.

**SHOULD'VE MADE A BIGGER NOISE:** Given the number of records that are vying simultaneously for attention, some good albums get lost in the shuffle. This year that dubious distinction goes to such projects as Marc Dorsey's "Slave" on Jive, Melé Sedaka's "Crater & Brother" on MCA, Grenique's "Black Butter-



fly" on Motown, Arnold McCuller's "You Can't Go Back on What's Good Records," Terry Dexter's self-titled debut on Warner Bros., Speech's

(Continued on next page)

## THE CHART-TOPPERS



Following a four-year break between albums, TLC bounced back with a vengeance, notching No. 1 finishes for "Forreal" and the popular platinum anthem "No Scrubs."

In addition to debuting at No. 1 on the Top R&B/Hip-Hop Albums chart, Eve elbowed Eve Chicks out of the top spot on The Billboard 200—selling 213,000 units the first week, according to SoundScan.

Following is a chronological listing of album titles that logged time at No. 1 on the Top R&B/Hip-Hop Albums chart in 1999. The figure in parentheses is the number of weeks each title spent at No. 1 in 1999. Titles that debuted at No. 1 are indicated in bold type.

- "Ghetto Fabulous," Mystikal, No Limit/Priority (1).
- "Flesh Of My Flesh Blood Of My Blood," DMX, Ruff Ryders/Def Jam (4).
- "Made Man," Slick Rick, No Limit/Priority (1).
- "Chyna Doll," Foxy Brown, Violator/Def Jam (2).
- "The Miseducation Of Lauryn Hill," Lauryn Hill, RuffHouse/Columbia (1).
- "Da Next Level," Mr. Servon, No Limit/Priority (1).
- "Panama," TLC, LaFace/Arista (4).
- "Bossalino," C-Murder, No Limit/Priority (1).
- "The Slim Shady LP," Eminem, Web/A&M/Interscope (1).
- "I Am...", Nas, Columbia (3).
- "Ruff Ryders: Ryde Or Die Vol. 1," Ruff Ryders/Interscope (2).
- "No Limit Top Dogg," Snoop Dogg, No Limit/Priority (1).
- "In Our Lifetime," Eighthall & M.J.G., Suave House (1).
- "The Art Of Storytelling," Slick Rick, Def Jam (1).
- "Venni Vetti Vecci," Ja Rule, Murder Inc./Def Jam (3).
- "Da Real World," Missy "Misdemeanor" Elliott, Gold Mind/East-West/Elektra (1).
- "Beneath The Surface," GZA/Genius, Wu-Tang/MCA (1).
- "Street Life," Fleno, No Limit/Priority (1).
- "Can't Stay Away," Too Short, Short/Jive (2).
- "Guerrilla Warfare," Hot Boys, Cash Money/Universal (1).
- "Coming Of Age," Memphis Bleek, Roc-A-Fella/Def Jam (1).
- "Violator The Album," various artists, Violator (1).
- "Mary," Mary J. Blige, MCA (3).
- "Forever," Puff Daddy, Bad Boy/Arista (1).
- "Let There Be... Eve," Eve, Ruff Ryders/Interscope (4).
- "Blackout," Method Man & Redman, Def Jam (2).
- "Only God Can Judge Me," Master P, No Limit/Priority (1).
- "The Block Is Hot," Lil' Wayne, Cash Money/Universal (2).
- "Dr. Dre—2001," Dr. Dre, Aftermath/Interscope (1).

## SINGLES CHART

Following is a chronological listing of singles titles that logged time at No. 1 on the Hot R&B/Hip-Hop Singles & Tracks chart in 1999. The figure in parentheses is the number of weeks each title spent at No. 1 in 1999.

- "Nobody's Supposed to Be Here," Deborah Cox, Arista (6).
- "Heartbreak Hotel," Whitney Houston Featuring Faith Evans & Kelly Price, Arista (7).
- "What's It Gonna Be?," Busta Rhymes Featuring Janet, Flip-Mode/Elektra (1).
- "No Scrubs," TLC, LaFace/Arista (5).
- "Fortunate," Maxwell, Rock Land/Interscope/Columbia (8).
- "Bills, Bills, Bills," Destiny's Child, Columbia (9).
- "Never Gonna Let You Go," Faith Evans, Bad Boy/Arista (1).
- "Spent My Life With You," Eric Benét Featuring Tiana, Warner Bros. (2).
- "We Can Be Friends," Deborah Cox With R.L. Arista (2).
- "Heartbreaker," Mariah Carey Featuring Jay-Z, Columbia (2).
- "Satisfy You," Puff Daddy Featuring R. Kelly, Bad Boy/Arista (2).
- "U Know What's Up?," Donell Jones, Untouchables/LaFace/Arista (6).

### THE • TOP • STORIES

- Hollywood Records Launches R&B Division.
- LaFace Re-Signs Toni Braxton After Resolving Differences.
- RuffHouse Partners Chris Schwartz, Joe Nicole Split; Schwartz Launches RuffNation Venture With WB; Nicole Lands Judgment Records With RCA.
- SFX Acquires 50% Of R&B Promoter A.H. Enterprises.
- Tommy Boy Fully Acquires Penalty.
- Indie Promo Firm Jeff McCluskey & Associates Starts R&B Division.
- LaFace Co-Chief Antonio "L.A." Red's Name Surfaces In Arista's Succession Plan For Arista President Chris Davis.

THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST	ALBUM	PEAK POSITION
<b>No. 1/GREATEST GAINER</b>					
1	70	2	THE NOTORIOUS B.I.G.	THE ALBUM (1997) (1997) 1	1
2	1	4	DR. DRE & THE A&R	THE ALBUM (1997) (1997) 1	1
<b>Hot Shot Debut</b>					
3	NEW	1	FUNKMETER FLEX & BIG KAP	THE ALBUM (1997) (1997) 1	1
4	NEW	1	SISQO	THE ALBUM (1997) (1997) 1	1
5	3	2	NAS	THE ALBUM (1997) (1997) 1	1
6	16	4	KENNY G	THE ALBUM (1997) (1997) 1	1
7	5	3	LIL' WAYNE	THE ALBUM (1997) (1997) 1	1
8	4	2	Q-TIP	THE ALBUM (1997) (1997) 1	1
9	10	7	MARIM CAREY	THE ALBUM (1997) (1997) 1	1
10	7	6	MARY J. BLIGE	THE ALBUM (1997) (1997) 1	1
11	11	8	BRAVE MOONLIGHT	THE ALBUM (1997) (1997) 1	1
12	11	5	JUVENILE	THE ALBUM (1997) (1997) 1	1
13	5	4	WILL SMITH	THE ALBUM (1997) (1997) 1	1
14	15	11	ANGIE STONE	THE ALBUM (1997) (1997) 1	1
15	11	5	SOUNDTRACK	THE ALBUM (1997) (1997) 1	1
16	5	5	MONTTELL JORDAN	THE ALBUM (1997) (1997) 1	1
17	23	23	DESTINY'S CHILD	THE ALBUM (1997) (1997) 1	1
18	22	19	EVE	THE ALBUM (1997) (1997) 1	1
19	30	20	DONELL JONES	THE ALBUM (1997) (1997) 1	1
20	21	17	METHOD MAN	THE ALBUM (1997) (1997) 1	1
21	16	4	CHIEF RADWON	THE ALBUM (1997) (1997) 1	1
22	11	4	MINI CONDITION	THE ALBUM (1997) (1997) 1	1
23	7	7	MASTER	THE ALBUM (1997) (1997) 1	1
24	17	5	RAKIM	THE ALBUM (1997) (1997) 1	1
25	27	4	KURBANT	THE ALBUM (1997) (1997) 1	1
26	26	4	BEAT BOY	THE ALBUM (1997) (1997) 1	1
27	26	4	BEAT BOY	THE ALBUM (1997) (1997) 1	1
28	25	5	CHARLIE HUSTLE	THE ALBUM (1997) (1997) 1	1
29	31	26	RAVE UNZ	THE ALBUM (1997) (1997) 1	1
30	33	39	GINUWINE	THE ALBUM (1997) (1997) 1	1
31	20	12	CHICO DEBARGE	THE ALBUM (1997) (1997) 1	1
32	27	5	IDEAL	THE ALBUM (1997) (1997) 1	1
33	30	30	IDEAL	THE ALBUM (1997) (1997) 1	1
34	29	27	IDEAL	THE ALBUM (1997) (1997) 1	1
35	44	48	JENNIFER LOPEZ	THE ALBUM (1997) (1997) 1	1
36	38	23	PUFF DADDY	THE ALBUM (1997) (1997) 1	1
37	43	43	WHITNEY HOUSTON	THE ALBUM (1997) (1997) 1	1
<b>PEACESETTER</b>					
38	54	58	VARIOUS ARTISTS	THE ALBUM (1997) (1997) 1	1
39	39	39	VARIOUS ARTISTS	THE ALBUM (1997) (1997) 1	1
40	31	36	KEVIN COLUMBIA	THE ALBUM (1997) (1997) 1	1
41	38	31	B.G.	THE ALBUM (1997) (1997) 1	1
42	37	33	SMOOP DOGG	THE ALBUM (1997) (1997) 1	1
43	41	32	HOOT BOYS	THE ALBUM (1997) (1997) 1	1
44	36	34	BLIQUE	THE ALBUM (1997) (1997) 1	1
45	51	54	SOLE	THE ALBUM (1997) (1997) 1	1
46	35	37	SOLE	THE ALBUM (1997) (1997) 1	1
47	42	39	OLE ORNARY BASTARD	THE ALBUM (1997) (1997) 1	1

Albums with the greatest sales gains this week. \*Recording Industry Association of America (RIAA) certification for shipment of 500,000 units (Gold). \*\*RIAA certification for shipment of 1 million units (Platinum). \*\*\*RIAA certification for shipment of 3 million units (Diamond). Numbers following album titles indicate album's multi-platinum status. For lowest sales, and double albums with a running time of 100 minutes or more, the RIAA multipliers are 2 and 3, respectively. Sales figures are based on the number of discs and singles sold. \*Album indicates LP is available. Most top prices, and CD prices for R&B and Hip-Hop, are suggested list. See prices marked L (lowest) and all other CD prices, are suggested prices, which are projected from wholesale prices. Greatest sales shown chart's largest increase. PeaceSetter indicates suggest percentage growth. \*Hustle or Impact shows albums removed from Heatseekers this week. \*\*Indicates past or present Heatseeker title. ©1999, Billboard Publications, and SoundScan, Inc.

48	52	44	LIL' TROY	THE ALBUM (1997) (1997) 1	1
49	64	59	TLC	THE ALBUM (1997) (1997) 1	1
50	41	53	CHINELLA	THE ALBUM (1997) (1997) 1	1
51	45	58	MO'NIE DEEP	THE ALBUM (1997) (1997) 1	1
52	63	7	ROME	THE ALBUM (1997) (1997) 1	1
53	50	40	DAVE HOLMES	THE ALBUM (1997) (1997) 1	1
54	47	42	WARREN G	THE ALBUM (1997) (1997) 1	1
55	49	45	CRIC ENTERTAINMENT	THE ALBUM (1997) (1997) 1	1
56	71	66	TRACIE SPENCER	THE ALBUM (1997) (1997) 1	1
57	62	56	SILK	THE ALBUM (1997) (1997) 1	1
58	57	57	BARRE WHITE	THE ALBUM (1997) (1997) 1	1
59	68	70	MARY GARY	THE ALBUM (1997) (1997) 1	1
60	56	51	JAY RULE	THE ALBUM (1997) (1997) 1	1
61	NEW	1	KELIS	THE ALBUM (1997) (1997) 1	1
62	65	60	VARIOUS ARTISTS	THE ALBUM (1997) (1997) 1	1
63	74	72	D.J. U-NEEK	THE ALBUM (1997) (1997) 1	1
64	59	56	CASE	THE ALBUM (1997) (1997) 1	1
65	48	73	CHILDREN OF DA GHETTO	THE ALBUM (1997) (1997) 1	1
66	60	45	PHAROSHE MONCH	THE ALBUM (1997) (1997) 1	1
67	53	68	VARIOUS ARTISTS	THE ALBUM (1997) (1997) 1	1
68	69	61	LIZ	THE ALBUM (1997) (1997) 1	1
69	46	28	TASH	THE ALBUM (1997) (1997) 1	1
70	80	72	DAVE	THE ALBUM (1997) (1997) 1	1
71	66	63	K-CI & JOJO	THE ALBUM (1997) (1997) 1	1
72	73	69	THE ROOTS	THE ALBUM (1997) (1997) 1	1
73	78	66	LAURYN HILL	THE ALBUM (1997) (1997) 1	1
74	77	54	R. KELLY	THE ALBUM (1997) (1997) 1	1
75	80	43	VARIOUS ARTISTS	THE ALBUM (1997) (1997) 1	1
76	87	83	OMG	THE ALBUM (1997) (1997) 1	1
77	75	50	SMOKEY ROBINSON	THE ALBUM (1997) (1997) 1	1
78	82	82	YOLANDA ADAMS	THE ALBUM (1997) (1997) 1	1
79	NEW	1	VARIOUS ARTISTS	THE ALBUM (1997) (1997) 1	1
80	79	71	IMX	THE ALBUM (1997) (1997) 1	1
81	67	69	MARC NOLAN	THE ALBUM (1997) (1997) 1	1
82	72	65	ORU HILL	THE ALBUM (1997) (1997) 1	1
83	76	62	JOHNNIE TAYLOR	THE ALBUM (1997) (1997) 1	1
84	93	90	KENNY G	THE ALBUM (1997) (1997) 1	1
85	NEW	1	VARIOUS ARTISTS	THE ALBUM (1997) (1997) 1	1
86	NEW	1	VARIOUS ARTISTS	THE ALBUM (1997) (1997) 1	1
87	RE-ENTRY	3	PLAYA FLY	THE ALBUM (1997) (1997) 1	1
88	97	97	IVANA VANZANT	THE ALBUM (1997) (1997) 1	1
89	86	84	CEC WANNES	THE ALBUM (1997) (1997) 1	1
90	88	89	2PAC	THE ALBUM (1997) (1997) 1	1
91	94	94	KIRK FRANKLIN	THE ALBUM (1997) (1997) 1	1
92	95	88	RHANSAN PATTERSON	THE ALBUM (1997) (1997) 1	1
93	RE-ENTRY	62	JAY-Z	THE ALBUM (1997) (1997) 1	1
94	55	52	SOUNDTRACK	THE ALBUM (1997) (1997) 1	1
95	83	78	TWISTA	THE ALBUM (1997) (1997) 1	1
96	84	67	PROJECT PAT	THE ALBUM (1997) (1997) 1	1
97	91	80	THE TEMPTATIONS	THE ALBUM (1997) (1997) 1	1
98	NEW	1	MATILDE COLE	THE ALBUM (1997) (1997) 1	1
99	RE-ENTRY	81	MAGIC	THE ALBUM (1997) (1997) 1	1
100	92	81	DEBORAH COX	THE ALBUM (1997) (1997) 1	1

## THE RHYTHM AND THE BLUES

(Continued from preceding page)

"Hoopa" on TVT, and Chantay Savage's "This Time" on RCA.

**BEST ALBUM NEVER RELEASED:** So So Def artist Trina Broussard's "Inside My Love" album. Slated for Aug. 10, the album was put on hold by Columbia.

**LABEL MANIA:** In the wake of consolidation, imprints and independent labels were the rage in 1999. Joining the fray: producer Rodney Jerkins (Darkchild by Sony Music),



SMITH

producer Dallas Austin (Freeworld via Capitol), Queen Latifah (Jersey Kidz via K-tel International), Coolio (Crown-bay via Beyond Records), J.T. Taylor (Taylor-Made Records), Will Smith (Overbrook Music via Interscope), and Rome (JTD Records via Group Level Distribution).

**A SPORTING PROPOSITION:** More sports stars began moonlighting as label executives, including the

NBA's John Waller (Total Entertainment), Chris Webber (Humility Records), Derrick Coleman (4 Ways Entertainment), Michael Jordan (Hidden Beach via Sony Music/Epic), and boxer Evander Holyfield (Real Deal Records).

**A HIGH CALLING:** Both Bad Boy rapper Mase and Dru Hill's Woody opted to devote their talents to doing God's work—although Woody will rejoin Dru Hill on the group's third album, due in November 2000.

**KUDOS:** To Stevie Wonder, who in December, at age 49, became the youngest person ever selected to receive a Kennedy Center Honor... and to labelmates the tempin' Temptations, who earned their first platinum award ever for "Phenix Rising."

**GODA:** Among the bright lights dimmed in 1999 were Roger Troutman, Gwen Guthrie, Joe Williams, Charles Brown, Matt Jackson, and Lesley Parris of No Screaming Media.

## Hot Rap Singles™

WEEK	LAST WEEK	2 WKS AGO	WEEKS ON CHART	TITLE	ARTIST	
COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE SALES REPORTS COLLECTED, COMPILATED, AND PROVIDED BY						
				SoundScan®	ARTIST	
No. 1/GREATEST GAINER						
1	1	1	6	HOT BOYZ "MISSY 'MIDNIGHTMAN' BLISSIT FEAT. MACE, EYE & T.I.P. (feat. MISSY 'MIDNIGHTMAN' BLISSIT FEAT. MACE, EYE & T.I.P.)	WONYAMUSIC/ARISTA	
2	2	2	9	4, 5, 6 "SOLE FEATURING T.J. MONEY & KANDI" (feat. T.J. Money & Kandi)	WONYAMUSIC/ARISTA	
3	3	3	4	YOU CAN DO IT "ICE CUBE FEATURING MACK 10 & M.S. THO" (feat. Ice Cube, Mack 10, & M.S. ThO)	WONYAMUSIC/ARISTA	
4	4	4	15	I WANT IT ALL "WARREN G FEATURING MACK 10" (feat. Warren G & Mack 10)	WONYAMUSIC/ARISTA	
5	NEW	1	1	G.O.U.P. "SNOOP DOGG PRESENTS TIA EAST/DIZZ" (feat. Snoop Dogg)	WONYAMUSIC/ARISTA	
6	5	6	9	LEFT RIGHT "DRAMA" (feat. Drama)	WONYAMUSIC/ARISTA	
7	6	5	5	DOWN BOTTOM "DRAG-ON & JUVENILE" (feat. Drag-On & Juvenile)	WONYAMUSIC/ARISTA	
8	7	8	9	STEP TO THIS "MASTER P FEATURING D.I.G." (feat. Master P & D.I.G.)	WONYAMUSIC/ARISTA	
9	9	7	8	MASTRADOM "NAS" (feat. Nas)	WONYAMUSIC/ARISTA	
10	8	9	15	SIMON SAYS "PHAROSHE" (feat. Pharoshe)	WONYAMUSIC/ARISTA	
11	NEW	1	1	WHAT'S MY NAME "DMX" (feat. DMX)	WONYAMUSIC/ARISTA	
12	10	10	17	HIGH "JAY-Z" (feat. Jay-Z)	WONYAMUSIC/ARISTA	
13	11	11	3	FLOSS, DON, ONE "HOT ONES" (feat. Hot Ones)	WONYAMUSIC/ARISTA	
14	12	11	6	BALL 4 LIFE "MURPHY MAULON PRESENTS BALLETS AND GUNSMITH" (feat. Murphy Maulon)	WONYAMUSIC/ARISTA	
15	14	15	7	IN THE GAME "YOUNGBLOODZ" (feat. Youngbloodz)	WONYAMUSIC/ARISTA	
16	13	13	21	U-WAY HOME "LIL' RACHETT" (feat. Lil' Rachett)	WONYAMUSIC/ARISTA	
17	22	25	7	LOSE TO MIND "LIL' RACHETT" (feat. Lil' Rachett)	WONYAMUSIC/ARISTA	
18	16	15	15	PIMPIN' AIN'T NO ILLUSION "LUG FEA. KOOL ADE & TOO SHORT" (feat. Lug, Kool A.D., & Too Short)	WONYAMUSIC/ARISTA	
19	17	18	15	LUV AT FIRST SIGHT "CHILDREN OF DA GHETTO FEAT. SOULJAZZ" (feat. Children of the Ghetto)	WONYAMUSIC/ARISTA	
20	26	43	3	WE IN HERE "RUNKMASTER FEAT. BIG KAP FEAT. THE RUFF RYDERS" (feat. Runkmaster, Big Kap, & The Ruff Ryders)	WONYAMUSIC/ARISTA	
21	15	14	11	SATISFY YOU "PUFF DADDO FEATURING R. KELLY" (feat. Puff Daddy & R. Kelly)	WONYAMUSIC/ARISTA	
22	19	12	13	WHOLE LOT OF GANGSTAS DIE "FLEX & FEAT. KURPT AND KELLY" (feat. Flex & Kelly)	WONYAMUSIC/ARISTA	
23	20	22	1	STROKIN' DUM "GRANDMASTER SLAM" (feat. Grandmaster Slam)	WONYAMUSIC/ARISTA	
24	NEW	1	1	DO IT AGAIN (PUT YA HANDS UP) "JAY-Z FEAT. BEANIE SIGEL & AMIL" (feat. Jay-Z, Beanie Sigel, & Amil)	WONYAMUSIC/ARISTA	
25	18	17	5	I'M JUST A BILL "ICE JACKSON PRESENTS TOM PAPER" (feat. Ice Jackson)	WONYAMUSIC/ARISTA	
26	24	20	24	JAMBOREE "NAUGHTY BY NATURE FEATURING ZHANE" (feat. Naughty by Nature & Zhane)	WONYAMUSIC/ARISTA	
27	23	22	1	BUMPIN' UGLIES "CHUCK SUMMOTH" (feat. Chuck Summott)	WONYAMUSIC/ARISTA	
28	21	27	7	DA ROCKAWALLA "METHOD MAN/REDMAN" (feat. Method Man & Redman)	WONYAMUSIC/ARISTA	
29	26	28	24	VIVRANT THING "Q-TIP" (feat. Q-Tip)	WONYAMUSIC/ARISTA	
30	32	23	9	BLING BLING "B.G. FEAT. BARY TURK, MANNE FRESH, JUVENILE & LUC WATKINS" (feat. B.G., Bary Turk, Manne Fresh, Juvenile, & Luc Watkins)	WONYAMUSIC/ARISTA	
31	29	21	9	BACK THAT THANG UP "JUVENILE FEAT. MANNE FRESH & LUC WATKINS" (feat. Juvenile, Manne Fresh, & Luc Watkins)	WONYAMUSIC/ARISTA	
32	30	26	14	GO TRIPPIN' "LIT STITCHES FEATURING MAD LION" (feat. Lit Stitches & Mad Lion)	WONYAMUSIC/ARISTA	
33	31	22	15	TAKE A LICK "AKINLEYE" (feat. Akinleye)	WONYAMUSIC/ARISTA	
34	44	31	7	STILL D.R.E. "DR. DRE FEATURING SNOOP DOGG" (feat. Dr. Dre & Snoop Dogg)	WONYAMUSIC/ARISTA	
35	NEW	1	1	CHRISTMAS RAPPIN' "KURTIS BLOW" (feat. Kurtis Blow)	WONYAMUSIC/ARISTA	
36	27	35	3	BANG BANG BOOGIE "CHAMPIONN INTRODUCING D'PHUZION" (feat. Championn & D'Phuzion)	WONYAMUSIC/ARISTA	
37	37	34	24	MOS. FAT BODY "MOS DEF" (feat. Mos Def)	WONYAMUSIC/ARISTA	
38	42	36	11	P.E. 2000 "PUFF DADDO FEATURING HURRICANE G" (feat. Puff Daddy & Hurricane G)	WONYAMUSIC/ARISTA	
39	36	29	4	THE BLOCK IS HOT "LIL' WAYNE FEAT. JUVENILE & B.G." (feat. Lil' Wayne, Juvenile, & B.G.)	WONYAMUSIC/ARISTA	
40	45	42	23	WILD WILD WEST "WELL SMITH FEAT. DRU MIL & KOOL MO DEE" (feat. Well Smith, Dru Mil, & Koool Mo Dee)	WONYAMUSIC/ARISTA	
41	34	30	14	BIZARRE "U-GOD" (feat. U-God)	WONYAMUSIC/ARISTA	
42	35	33	23	IT'S YOUR THING "MERCEDES FEATURING MASTER P" (feat. Mercedes & Master P)	WONYAMUSIC/ARISTA	
43	43	32	3	APOLLO KIDS "GHOSIAFEAT KILLAH FEATURING HADKOWN" (feat. Apollo Kids & Killah)	WONYAMUSIC/ARISTA	
44	NEW	1	1	THUG "D.I.C." (feat. D.I.C.)	WONYAMUSIC/ARISTA	
45	33	44	18	BOUNCE TO THE OUNCE "O.G.C." (feat. O.G.C.)	WONYAMUSIC/ARISTA	
46	41	38	4	WE ON FIRE "HOT BOYS" (feat. Hot Boys)	WONYAMUSIC/ARISTA	
47	RE-ENTRY	51	THROW YA HOOD UP	MR. MONEY LOC FEAT. ABOVE THE LAW	DEPARI	
48	NEW	1	1	BLAST "DEPARI" (feat. Depari)	WONYAMUSIC/ARISTA	
49	RE-ENTRY	27	NO FIGONES	SPORRY THIEF FEATURING MR. WOODS	WONYAMUSIC/ARISTA	
50	39	45	22	THE DOCUMENT 99	THE HIGH & MIGHTY FEAT. MOS DEF & MAD SKULLZ	WONYAMUSIC/ARISTA

© Records with the greatest sales gains this week. 1. Videofest availability. 2. Recording Industry Association of America (RIAA) certification for net shipments. 3. RIAA certification for net shipments of 3 million units (Platinum). 4. Cash Money/Universal. 5. CD single availability. 6. Cash Money/Universal. 7. Cash Money/Universal. 8. Cash Money/Universal. 9. Cash Money/Universal. 10. Cash Money/Universal. 11. Cash Money/Universal. 12. Cash Money/Universal. 13. Cash Money/Universal. 14. Cash Money/Universal. 15. Cash Money/Universal. 16. Cash Money/Universal. 17. Cash Money/Universal. 18. Cash Money/Universal. 19. Cash Money/Universal. 20. Cash Money/Universal. 21. Cash Money/Universal. 22. Cash Money/Universal. 23. Cash Money/Universal. 24. Cash Money/Universal. 25. Cash Money/Universal. 26. Cash Money/Universal. 27. Cash Money/Universal. 28. Cash Money/Universal. 29. Cash Money/Universal. 30. Cash Money/Universal. 31. Cash Money/Universal. 32. Cash Money/Universal. 33. 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Cash Money/Universal.



# Hot R&B/Hip-Hop Airplay.

Compiled from a nationwide sample of approximately 100 radio stations. For more information on how this chart is compiled, visit us at [www.billboard.com](http://www.billboard.com). Songs that are new to the chart are marked with an asterisk (\*). Songs that have moved up or down the chart are marked with an up or down arrow. Songs that are new to the chart are marked with an asterisk (\*). Songs that have moved up or down the chart are marked with an up or down arrow.

THIS WEEK	LAST WEEK	TITLE	ARTIST (REMARKS)
1	1	<b>NO. 1</b>	
1	18	<b>I KNOW WHAT YOU WANT</b>	RAY J (NEW)
2	12	<b>GET IT ON (THINK OF IT)</b>	MONTELLA (GOT SOULBOUNDED)
3	10	<b>BACK AT ONE</b>	MONTELLA (GOT SOULBOUNDED)
4	15	<b>DEEP INSIDE</b>	MONTELLA (GOT SOULBOUNDED)
5	22	<b>GET SOME</b>	MONTELLA (GOT SOULBOUNDED)
6	16	<b>GET YOUR OWN FRIENDS BUSINESS</b>	MONTELLA (GOT SOULBOUNDED)
7	17	<b>GO TO IT</b>	MONTELLA (GOT SOULBOUNDED)
8	14	<b>NO. 1</b>	MONTELLA (GOT SOULBOUNDED)
9	11	<b>HOME OF UR FRIENDS BUSINESS</b>	MONTELLA (GOT SOULBOUNDED)
10	13	<b>GO TO IT</b>	MONTELLA (GOT SOULBOUNDED)
11	15	<b>NO MORE RAIN (IN THIS CLOUD)</b>	MONTELLA (GOT SOULBOUNDED)
12	14	<b>IF YOU LOVE ME</b>	MONTELLA (GOT SOULBOUNDED)
13	11	<b>BACK THAT THING UP</b>	MONTELLA (GOT SOULBOUNDED)
14	20	<b>THE BLOCK IS HOT</b>	MONTELLA (GOT SOULBOUNDED)
15	20	<b>WE CAN'T BE FRIENDS</b>	MONTELLA (GOT SOULBOUNDED)
16	20	<b>BLING BLING</b>	MONTELLA (GOT SOULBOUNDED)
17	27	<b>THANK GOD I FOUND YOU</b>	MONTELLA (GOT SOULBOUNDED)
18	15	<b>SAY MY NAME</b>	MONTELLA (GOT SOULBOUNDED)
19	14	<b>NOTORIOUS B.I.G.</b>	MONTELLA (GOT SOULBOUNDED)
20	25	<b>HE CAN'T LOVE U</b>	MONTELLA (GOT SOULBOUNDED)
21	28	<b>WYNNAT</b>	MONTELLA (GOT SOULBOUNDED)
22	28	<b>BRING IT ALL TO ME</b>	MONTELLA (GOT SOULBOUNDED)
23	29	<b>DANCIN'</b>	MONTELLA (GOT SOULBOUNDED)
24	24	<b>BEAUTY</b>	MONTELLA (GOT SOULBOUNDED)
25	26	<b>THE BEST MAN I CAN BE</b>	MONTELLA (GOT SOULBOUNDED)
26	8	<b>NASTRADIUM</b>	MONTELLA (GOT SOULBOUNDED)
27	19	<b>SATISFY YOU</b>	MONTELLA (GOT SOULBOUNDED)
28	16	<b>15 MINUTES</b>	MONTELLA (GOT SOULBOUNDED)
29	21	<b>GOTTA MAKE</b>	MONTELLA (GOT SOULBOUNDED)
30	26	<b>LOVE YOU LIKE I DO</b>	MONTELLA (GOT SOULBOUNDED)
31	32	<b>I WANNA KNOW</b>	MONTELLA (GOT SOULBOUNDED)
32	44	<b>BREATH AND STOP</b>	MONTELLA (GOT SOULBOUNDED)
33	34	<b>DO YOU WANT YOU WANT PA BURE</b>	MONTELLA (GOT SOULBOUNDED)
34	35	<b>STILL IN MY HEART</b>	MONTELLA (GOT SOULBOUNDED)
35	36	<b>QUEST STORM</b>	MONTELLA (GOT SOULBOUNDED)
36	37	<b>FORGET ME</b>	MONTELLA (GOT SOULBOUNDED)

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# Hot R&B/Hip-Hop Current Airplay

1	1	<b>NEVER GONNA LET U GO</b>	MONTELLA (GOT SOULBOUNDED)
2	2	<b>HAPPILY EVER AFTER</b>	MONTELLA (GOT SOULBOUNDED)
3	3	<b>IT'S GONNA BE</b>	MONTELLA (GOT SOULBOUNDED)
4	4	<b>WHERE MY GIRL AT?</b>	MONTELLA (GOT SOULBOUNDED)
5	5	<b>ALL IN MY GRILL</b>	MONTELLA (GOT SOULBOUNDED)
6	6	<b>NO SCRUBS</b>	MONTELLA (GOT SOULBOUNDED)
7	7	<b>ALL THAT I CAN SAY</b>	MONTELLA (GOT SOULBOUNDED)
8	8	<b>MEETING IN MY BEDROOM</b>	MONTELLA (GOT SOULBOUNDED)
9	9	<b>TODAY</b>	MONTELLA (GOT SOULBOUNDED)
10	10	<b>EX-FACTOR</b>	MONTELLA (GOT SOULBOUNDED)

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# R&B SINGLES A-Z

Title (Artist) - Licensing (D) Street Music Inc.

1	1	<b>NO. 1</b>	
1	18	<b>I KNOW WHAT YOU WANT</b>	RAY J (NEW)
2	12	<b>GET IT ON (THINK OF IT)</b>	MONTELLA (GOT SOULBOUNDED)
3	10	<b>BACK AT ONE</b>	MONTELLA (GOT SOULBOUNDED)
4	15	<b>DEEP INSIDE</b>	MONTELLA (GOT SOULBOUNDED)
5	22	<b>GET SOME</b>	MONTELLA (GOT SOULBOUNDED)
6	16	<b>GET YOUR OWN FRIENDS BUSINESS</b>	MONTELLA (GOT SOULBOUNDED)
7	17	<b>GO TO IT</b>	MONTELLA (GOT SOULBOUNDED)
8	14	<b>NO. 1</b>	MONTELLA (GOT SOULBOUNDED)
9	11	<b>HOME OF UR FRIENDS BUSINESS</b>	MONTELLA (GOT SOULBOUNDED)
10	13	<b>GO TO IT</b>	MONTELLA (GOT SOULBOUNDED)
11	15	<b>NO MORE RAIN (IN THIS CLOUD)</b>	MONTELLA (GOT SOULBOUNDED)
12	14	<b>IF YOU LOVE ME</b>	MONTELLA (GOT SOULBOUNDED)
13	11	<b>BACK THAT THING UP</b>	MONTELLA (GOT SOULBOUNDED)
14	20	<b>THE BLOCK IS HOT</b>	MONTELLA (GOT SOULBOUNDED)
15	20	<b>WE CAN'T BE FRIENDS</b>	MONTELLA (GOT SOULBOUNDED)
16	20	<b>BLING BLING</b>	MONTELLA (GOT SOULBOUNDED)
17	27	<b>THANK GOD I FOUND YOU</b>	MONTELLA (GOT SOULBOUNDED)
18	15	<b>SAY MY NAME</b>	MONTELLA (GOT SOULBOUNDED)
19	14	<b>NOTORIOUS B.I.G.</b>	MONTELLA (GOT SOULBOUNDED)
20	25	<b>HE CAN'T LOVE U</b>	MONTELLA (GOT SOULBOUNDED)
21	28	<b>WYNNAT</b>	MONTELLA (GOT SOULBOUNDED)
22	28	<b>BRING IT ALL TO ME</b>	MONTELLA (GOT SOULBOUNDED)
23	29	<b>DANCIN'</b>	MONTELLA (GOT SOULBOUNDED)
24	24	<b>BEAUTY</b>	MONTELLA (GOT SOULBOUNDED)
25	26	<b>THE BEST MAN I CAN BE</b>	MONTELLA (GOT SOULBOUNDED)
26	8	<b>NASTRADIUM</b>	MONTELLA (GOT SOULBOUNDED)
27	19	<b>SATISFY YOU</b>	MONTELLA (GOT SOULBOUNDED)
28	16	<b>15 MINUTES</b>	MONTELLA (GOT SOULBOUNDED)
29	21	<b>GOTTA MAKE</b>	MONTELLA (GOT SOULBOUNDED)
30	26	<b>LOVE YOU LIKE I DO</b>	MONTELLA (GOT SOULBOUNDED)
31	32	<b>I WANNA KNOW</b>	MONTELLA (GOT SOULBOUNDED)
32	44	<b>BREATH AND STOP</b>	MONTELLA (GOT SOULBOUNDED)
33	34	<b>DO YOU WANT YOU WANT PA BURE</b>	MONTELLA (GOT SOULBOUNDED)
34	35	<b>STILL IN MY HEART</b>	MONTELLA (GOT SOULBOUNDED)
35	36	<b>QUEST STORM</b>	MONTELLA (GOT SOULBOUNDED)
36	37	<b>FORGET ME</b>	MONTELLA (GOT SOULBOUNDED)

Records with the greatest sales gain. © 1999 Billboard/PI Communications

# Billboard

# Hot R&B/Hip-Hop Singles Sales.

Compiled from a national sub-sample of approximately 1,000 outlets. For more information on how this chart is compiled, visit us at [www.billboard.com](http://www.billboard.com). Songs that are new to the chart are marked with an asterisk (\*). Songs that have moved up or down the chart are marked with an up or down arrow.

THIS WEEK	LAST WEEK	TITLE	ARTIST (REMARKS)
1	1	<b>NO. 1</b>	
1	18	<b>I KNOW WHAT YOU WANT</b>	RAY J (NEW)
2	12	<b>GET IT ON (THINK OF IT)</b>	MONTELLA (GOT SOULBOUNDED)
3	10	<b>BACK AT ONE</b>	MONTELLA (GOT SOULBOUNDED)
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Records with the greatest sales gain. © 1999 Billboard/PI Communications and SoundScan, Inc.

1	1	<b>NEVER GONNA LET U GO</b>	MONTELLA (GOT SOULBOUNDED)
2	2	<b>HAPPILY EVER AFTER</b>	MONTELLA (GOT SOULBOUNDED)
3	3	<b>IT'S GONNA BE</b>	MONTELLA (GOT SOULBOUNDED)
4	4	<b>WHERE MY GIRL AT?</b>	MONTELLA (GOT SOULBOUNDED)
5	5	<b>ALL IN MY GRILL</b>	MONTELLA (GOT SOULBOUNDED)
6	6	<b>NO SCRUBS</b>	MONTELLA (GOT SOULBOUNDED)
7	7	<b>ALL THAT I CAN SAY</b>	MONTELLA (GOT SOULBOUNDED)
8	8	<b>MEETING IN MY BEDROOM</b>	MONTELLA (GOT SOULBOUNDED)
9	9	<b>TODAY</b>	MONTELLA (GOT SOULBOUNDED)
10	10	<b>EX-FACTOR</b>	MONTELLA (GOT SOULBOUNDED)

Records with the greatest sales gain. © 1999 Billboard/PI Communications and SoundScan, Inc.

## If Labels 'Believe' In Dance Acts, Success Will Follow

**W**ELL, our prayers were answered. One year ago, we pondered the future of Cher's "Believe" (Warner Bros.). Although the single was a No. 1 pop hit throughout much of Europe, we weren't quite sure if it would be able to repeat the process in the U.S.

At the time, only club DJs and punters had embraced the song, resulting in a No. 1 smash on Billboard's Hot Dance Music/Club Play chart. We



by Michael Paoletta

### 1999+IN+REVIEW

weeks atop the Hot Dance Music/Maxi-Singles Sales chart, making it the longest-running No. 1 single in that chart's history.

And the album from which the track is taken—"Believe"—didn't fare too poorly either. It peaked at No. 4 on The Billboard 200. According to SoundScan, the single and album have made 1.8 and 2.9 million units, respectively.

But the good news doesn't end there. With this issue, "Believe," the single, becomes the No. 1 song of 1999 on the Hot Dance Music/Club Play, Hot Dance Music/Maxi-Singles Sales, and Hot 100 charts. Are we smiling? Try beaming!

Of course, it's a bittersweet smile, since many other dance songs that deserved a similar happy ending failed to cross over in a major way.

We're talking about Donna Summer's "I Will Go With You" (Epic), Bette Midler's "I'm Beautiful," Armand Van Helden Featuring Duane Harden's "You Don't Know Me" (Armed), Pete Heller's "Big Love" (Capitol), Basement Jaxx's "Red Alert" (XL Recordings/Astralwerks), Moloko's "Sing It Back" (Echo/Warner Bros.), Charlotte's "Skin" (Nervous), and the list goes on.

Many industry observers say that radio simply can't handle more than one bona fide dance song a year. If that's truly the case, then what about Jennifer Lopez's "Waiting For Tonight" (Work), the uptempo club mixes of Whitney Houston's "It's Not Right But It's Okay" and "My Love Is Your Love" (Arista), Fatboy Slim's "Praise You" (Skin/Astralwerks), and Vengaboys' "We Like To Party!" (Grooveline/Strictly Rhythm)?

Although these titles may or may not be the most cutting edge or the most underground or to your liking, it can't be denied that they all began as club records and then slowly crossed over. In other words, Middle America is accepting dance music.

These days, it appears that Eiffel 65's international hit "Blue Da Ba Dee" (Republic/Universal), Ameri's "Sexual (L.I. Di)" (Tommy Boy), and Basement Jaxx's "Remix-Vu" are poised for similar crossover action. Once again, our fingers are crossed.

**AMERICANS** are buying dance music, too. *Org's* "Blue Monday" (F-11/Warner Bros.) sold 250,000 units, according to SoundScan; *Vengaboys'* "We Like To Party!" sold 405,000 units; *Ameri's* "Sexual (L.I. Di)"

sold 185,000 units; *Fatboy Slim's* "Praise You" sold 150,000 units; and *Donna Summer's* "I Will Go With You" sold 221,000 units.

While the Funky Green Dogs' "Body" (Twisted America/MCA), Charlotte's "Skin," and Kim English's "Unspeakeable Joy" (Nervous) received only regional airplay, they did manage to sell, respectively, 46,000, 40,000, and 23,000 units.

In the album department, a similar cross section of sales statistics can be found. *Basement Jaxx's* "Remedy" sold 63,000 units; *Everything But The Girl's* "Temperamental" (Atlantic) sold 115,000 units; the *Chemical Brothers' "Surrender"* (Astralwerks) sold 300,000 units; *Underworld's* "Beaucoup Fish" (JHO/V2) sold 110,000 units; *Ameri's* "Amber" sold 50,000 units; and *Vengaboys' "The Party Album"* sold 420,000 units.



**Jumpin' 'N' Shoutin'.** The U.K. duo of Felix Buxton and Simon Ratcliffe, aka XL Recordings/Astralwerks act Basement Jaxx, delivered one of the year's best club albums with "Remedy."

**AT THE END OF THE DAY,** dance music certainly needs radio's help—as well as MTV's—to get to the next level. More important, though, it needs a label's love and support.

Quite honestly, we're tired of watching labels market dance acts as if they were bastard children. If marketed and promoted properly—like



**Higher Things.** With an artist roster that includes Kim English, Charlotte, and Byron Stingly, New York-based Nervous Records makes a strong showing on the year-end Hot Dance Music/Club Play chart. Shown, from left, are Nervous director of A&R Kevin Williams; Charlotte; English; Stingly; and Nervous president Michael Weiss.

numerous top-selling pop, R&B, and hip-hop acts—dance acts would prove to be as successful. So, what's a label cue to do in the 21st century? Stop with the rhetoric and put your money where your mouth is.

Before looking ahead, though, we need to pay respect to America's numerous house pioneers who never gave up the fight, and who, years later, remain as viable as ever. We applaud *Joi Cardwell*, *Ultra Naté*, *Byron Stingly*, *David Morales*, *Frankie Knuckles*, *Larry Leard*, *Tony Humarides*, *Steve "Silk" Hurley*, *Maurice Joshua*, *Danny Tenaglia*, *Tommy Musto*, *Todd Terry*, the *Basement Boys*, *Junior Vasquez*, *Francois Kevorkian*, *Carl Craig*, *Blaze*, *Roger Sanchez*, and *Ralph Rosario*.

**IN ADDITION TO** the titles that make up our top 10 (which appears on page YE-81), we still get a thrill every time we hear the following:

• *Singles:* "King Of My Castle,"

*Wandue Project* (AM-PM U.K.); "It's Over Now," *Deborah Cox* (Arista); "You Don't Know Me," *Armand Van Helden* Featuring *Duane Harden* (Armed); "The Flame," *Erin Hamilton* (Trax Recordings); "Last Chance For Love," *Joi Cardwell* (No-Mad); "B With U," *Junior Sanchez* Featuring *Dajae* (R-Senal); "That Sound," *Michael Moog* (Strictly Rhythm); "Miracles Keep On Playin'"; *Basement Jaxx* (XL Recordings/Astralwerks); "Martha's Harbour," *Victoria Newton* (Fresh U.K.); "Central Reservation," *Both Orbits* (Arista); "Was That All It Was," *Hannah Jones* (Nervous); "Misunderstanding," *Valerie Emdin* (Clean Up U.K.); "Get Out Down," *Paul Johnson* (Moody); "Make Me Believe In U," *Patti Jo* (Original Sound Record U.K.); "To Be In Love," *MAW* (Punk Nation) (Defected U.K.); "Buz A Boo," *Destiny's Child* (Columbia); "No Scrubs"/"Unpretty,"

(Continued on next page)

### THE+TOP+STORIES

- Cher's "Believe" Is No. 1 Song Of 1999.
- Radio Takes Another Look At Dance Music.
- Industry Moves Defense And Forms Anti-Piracy Coalition As Bootleg Dance Compilations Prosper.
- Strictly Rhythm Celebrates Its 10th Anniversary.
- MCA Records Doesn't Renew Its Three-Year Distribution Deal With Twisted America Records.
- Some Of Clubland's Original Dives—Donna Summer, Stephanie Mills, Vicki Sue Robinson, and Candi Statton—Make Their Presence Known With New Releases.
- Clubland Mourns The Loss Of Disco Pioneer Gregg Diamond.
- At The 41st Grammy Awards, Madonna's "Ray Of Light" Wins Best Dance Recording, While David Morales Is Named Remixer Of The Year, Non-Classical.
- The Wandue Project's "King Of My Castle" Becomes A Crossover Pop Hit Throughout Europe, While America Sleeps.

## Billboard HOT Dance Breakouts

DECEMBER 25, 1999  
CLUB PLAY

1. HE'S ALL I WANT ANGELOUM 12
2. DAMMIT JACQUET PANTS & CORSET
3. YOU WON'T SEE ME CRY
4. TEMPERAMENTAL
5. UP IN FLAMES SATISHI TOMIYE (see sidebar)

### MAXI-SINGLES SALES

1. IN FRONT (WAN IT) NO CONNECTION
2. CLAP YOUR HANDS (DORIE RIVERA PRESENTS DISTORTION RECORDS)
3. FEAT. ULTRA SOUL
4. GET DOWN (AVANT GARDIE) (see sidebar)
5. LOWER LORDS OF ACID (LORDS OF SUMMER)

Breakouts: Titles with future chart potential, based on club play or sales reported this week.

## Dancing Madly Backward With Past No. 1 Club Plays

- 1998: "Ray Of Light," Madonna (Maverick/Warner Bros.)
- 1997: "Un-Break My Heart," Toni Braxton (LaFace/Arista)
- 1996: "Make The World Go Round," Sandy B. (Champion)
- 1995: "Melody Of Love (Wanna Be Loved)," Donna Summer (Mercury)
- 1994: "100% Pure Love," Crystal Waters (Mercury)
- 1993: "Supermodel (You Better Work)," RuPaul (Tommy Boy)
- 1992: "Hold On (Tighten To Love)," Clubland Featuring Zenyatta Hamilton (Great Jones)
- 1991: "Gonna Make You Sweat," C+C Music Factory (Columbia)
- 1990: "Groove Is In The Heart"/"What Is Love," Deee-Lite (Elektra)
- 1989: "Secret Rendezvous," Karyn White (Warner Bros.)
- 1988: "Pump Up The Volume," M/A/R/R/S (4th & Broadway)
- 1987: "Showin' Out (Get Fresh At The Weekend)"/"System," Mel

- & Kim (Atlantic)
- 1986: "Ain't Nothin' Goin' On But The Rent," Gwen Guthrie (Polydor)
- 1985: "Never You Date That," General Public (I.R.S.)
- 1984: "I Need You"/"Automatic"/"Jump," the Pointer Sisters (Planet)
- 1983: "Billie Jean"/"Beat It," Michael Jackson (Epic)
- 1982: "Glad To Know You"/"3,000 Miles," Chas Jackson (A&M)
- 1981: "You're Too Late"/"Funky Song"/"You Can't Lose What You Never Had," Fantasy (Pavilion)
- 1980: "A Lover's Holiday" (LP) (see sidebar) (RCA)
- 1979: "Hot Stuff," Donna Summer (Casablanca)
- 1978: "Last Dance," Donna Summer (Casablanca)
- 1977: "Anyways You Like It"/"Don't Leave Me This Way," Thelma Houston (Arista)
- 1976: "That's Where The Happy People Go," Tramps (Atlantic)

## CLUB PLAY

COMPILED FROM A NATIONAL SAMPLE OF DANCE CLUB PLAYLISTS

DATE WEEK	LAST WEEK	2 WEEKS AGO	WEEKS ON CHART	TITLE ARTIST & NUMBER/PRODUCTION LABEL	ARTIST
<b>No. 1</b>					
(1)	2	12	5	17 AGAIN (BETTER PROUD) 7	EURYTHMICS
(2)	6	5	5	FLY AWAY (BYE BYE) (LONDON 5287/IMPROMPTU)	EYES CREAM
(3)	4	7	7	AIN'T THAT A LOT OF LOVE (EASTWEST PROMOCED)	SIMPLY RED
(4)	6	11	7	SUPERSONIC WORK 730750/50WERS 1	JAMROCKS
(5)	6	10	7	ALL AROUND THE WORLD (JULY/LEARN 2562)	SOUL SOLUTION FEATURING CAROLIN HARRING
(6)	8	7	18	GET GET DOWN (MUSIC 8624) 1	PAUL JOHNSON
(7)	5	5	5	DO IT PROPERLY (SOLA 05/PROMO)	THE COLLABORATION (VICTOR CALDERONE & PETER RALPHOPE)
(8)	11	11	5	ABOVE THE CLOUDS TOMMY BOY 2053	JAMBER
(9)	5	5	5	IT'S A FINE DAY (HARVEST 5014)	MISS JUNE
(10)	18	27	8	THAT SOUND (STRICTLY RHYTHM 1)	MICHAEL MOOG
(11)	14	21	8	DOVE L'AMORE (WARRIOR 8905 44774)	CHER
(12)	13	11	7	MYSTERYFIED THINGS (CONTAGIOUS 1011)	SASH! FEATURING TINA COUSINS
(13)	11	13	5	GET DOWN (GOODLUCKS 2053/STRICTLY RHYTHM)	AVANT GARDE
(14)	6	8	10	RENDEZ-VOUS (L'ESSENTIEL/IMPROMPTU)	BASEMENT JAXX
(15)	27	29	5	TAKE ME HOME (SQUEZIE ME HARDY) (GOODLUCKS 2053/STRICTLY RHYTHM)	FIREBURN & UIRK
(16)	13	10	6	NEW YORK CITY BOY (DJ PARLOPHONE 3501/LOVE 1)	PET SHOP BOYS
(17)	11	25	5	WAKE UP (NEVIOUS 20382)	DANNY TALLMAN
(18)	11	6	11	LUST! ME AND YOU (STRICTLY RHYTHM 12577)	NEW VISION
(19)	22	11	5	DO NOT (1999 MIXES) (MULTIMETIC 4474/DO/REPRESS)	YAZ
(20)	20	11	10	ENCORE (LOOH 000H YEAR YEAR) (TOMMY BOY SILVER LABEL 2001/TOMMY BOY)	SILVERBACKS
(21)	25	35	6	I ROCK (LOOH 000H YEAR YEAR)	TOM NOLLY FEATURING VIRGINIA
<b>Power Pick</b>					
(22)	34	—	2	TAKE A PICTURE (F 11) 4474/DO/REPRESS 1	FILTER
(23)	32	40	4	YO! I NEED YOU (TOMMY BOY SILVER LABEL 204/TOMMY BOY)	CATAPALPA
(24)	16	6	9	MAN-DRUG (LX 69 1235/STRICTLY RHYTHM)	LULIA
(25)	37	44	3	NEVER DANCE (ATLANTIC 8433)	LINDA LERER
(26)	38	42	3	DO IT (ATP 702/ATLANTIC 2194/IMPROMPTU)	FIREBURN & UIRK
(27)	41	47	3	WYTHIM (DYNITE INCENTIVE/PROMO)	ENRIQUE VILELAS
(28)	17	13	12	SUN IS SHINING (LOOH 000H YEAR YEAR)	BOB MARLEY VS. FUNKSTAR DE LUXE
(29)	29	23	9	TUVA GROOVE (F 11) 4474/STRICTLY RHYTHM	ONDAR
(30)	43	—	2	I'M GUTTA LOVE (EPIC PROMO)	ANASTASIA
(31)	42	42	4	FLY INTO THE PEOPLE (WILL IMPROV)	SMALL VOICES CALLING FEATURING MARTHA WASH
(32)	35	45	3	LA MOUCHE (ATLANTIC 8433)	CASSIUS
(33)	28	30	8	EVERYTHING WILL FLOW (NOV 7301/LOOH 000H YEAR YEAR)	THE LONDON SLEDE
(34)	23	15	11	GOTTA HAVE LOVE (JULY/LEARN 2561)	PLASMIC HONEY
(35)	31	26	9	NE LOVES ME 2 (SOLA 9003)	CECIE PENICION
(36)	44	—	2	DO GET LOOSE (REPRESS 44783) 1	ERIC CLAPTON
(37)	36	31	8	TAKIN' ME HIGHER (RAW NOVEL 3003/PLAY)	DEEPSPIRITS FEATURING XAVIOR
(38)	24	24	12	KEEP THE PARTY JUMPIN' (AM 00102)	JANE ZITNEY
(39)	26	18	12	WAS THAT ALL IT WAS (NEVIOUS 20389)	HANNAH JONES
<b>Hot Shot Debut</b>					
(40)	NEW	1	1	BLUE (IDA BA DEE) (REPRESS 1235/STRICTLY RHYTHM)	EFFEL 65
(41)	33	19	13	BETTER THAN ME (FOR THE 4477/IMPROMPTU BROS. 1)	TERRY DEXTER
(42)	36	33	7	SOMETHING...FOR THE DJ'S (2142/ATLANTIC COM PROMO)	CHRIS COO & DJ RENE
(43)	48	—	2	DEEP IN U (LULIA 8011)	AL E MOOD
(44)	40	36	6	GROOVIN' WITH ME (TOMMY BOY 2053/263) 1	HASMO
(45)	NEW	1	1	ALL NIGHTARISE (THE SQUANTZ MIX) (DYNITE 4474)	YAZ
(46)	30	22	12	THE LOVE IS THE NEALER (EPIC MIXES)	DONNA SUMMER
(47)	NEW	1	1	MOVE YOUR BODY (WAND 1291)	OSIO
(48)	27	20	14	WAITING FOR THE SUN (TOMMY BOY SILVER LABEL 202/TOMMY BOY)	RUFF DRYVERZ
(49)	NEW	1	1	THE TEMPLE (WAVE 1223/SONAR)	ERIK HANSEN
(50)	NEW	1	1	HORRY HORROR (GOODLUCKS 2053/STRICTLY RHYTHM)	PERFECT PHASE

© Titles with the greatest sales plus chart increases this week. Power Pick on Club Play is awarded for the largest point increase among singles below the top 20. Greatest Gainer on Maxi Singles is awarded for the largest sales increase among singles in the top 50. 1/ Videoclip availability. Catalog number for vinyl maxi-single, or CD maxi-single if vinyl is unavailable. On Sales chart: (M) Cassette maxi-single availability. (V) Vinyl maxi-single availability. (CD) CD maxi-single availability. © 1999, Billboard/EPIC Communications.

## MAXI-SINGLES SALES

COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE SALES REPORTS AND WHOLESALE SALES REPORTS COLLECTED, COMPILATED, AND PROVIDED BY SoundScan

DATE WEEK	LAST WEEK	2 WEEKS AGO	WEEKS ON CHART	TITLE ARTIST & NUMBER/PRODUCTION LABEL	ARTIST
<b>No. 1/Greatest Gainer</b>					
(1)	1	1	31	SEXUAL (U DO KNOW) (71) 001 TOMMY BOY 207 1	23 weeks at No. 1
(2)	2	3	13	I NEED TO KNOW (IT) 001 COLUMBIA 73053/CL 1	MARC ANTHONY
(3)	8	8	18	HEARTBEAT (IT) 001 COLUMBIA 70961/CL 1	MARIAH CAREY FEATURING JAY-Z
(4)	8	8	7	ALL ON NOTHING/OFF L'AMORE (IT) 001 WARRIOR 8905 44774 1	CHER
(5)	8	8	8	POKEMON THEME (30 FEBRUARY 72031)	POKEMON THEME BOYS
(6)	7	8	7	NEW YORK CITY BOY (IT) 001 PARLOPHONE 3501/LOVE 1	PET SHOP BOYS
(7)	8	7	3	THE GREATEST ROMANCE EVER SOLD (IT) 001 MISC 1274/ARISTA	THE ARTIST
(8)	12	13	5	BELIEVE (IT) 001 WARRIOR 8905 44551 1	CHER
(9)	8	11	8	BOOM, BOOM, BOOM! (IT) 001 GOODLUCKS 2053/STRICTLY RHYTHM 1	YENG&BOYS
(10)	13	6	—	HE'S ALL I WANT (IT) 001 12 57063	ANGELMOM
(11)	13	8	16	MY LOVE IS YOUR LOVE (IT) 001 ARISTA 13729 1	WHITNEY HOUSTON
(12)	11	11	18	SLAVERMINE (IT) 001 SONY 000205 82745 1	ELVIS PRESLEY
<b>Hot Shot Debut</b>					
(13)	NEW	1	1	GET IT ON TONITE (IT) 001 SONY 000205 82745 1	MONTELL JORDAN
(14)	14	13	14	I WILL GO WITH YOU (CONTE T PARTINO) (IT) 001 00 17032 1	DONNA SUMMER
(15)	13	13	11	SUN IS SHINING (IT) 001 BOB MARLEY VS. FUNKSTAR DE LUXE	BOB MARLEY VS. FUNKSTAR DE LUXE
(16)	NEW	1	1	BLU (IDA BA DEE) (IT) 001 PUPAL 15663/SONAR	EFFEL 65
(17)	11	11	11	BLUE MORDANT (IT) 001 F 11 4474/DO/REPRESS 1	DRY
(18)	11	11	11	WPM (IT) 001 F 11 4474/DO/REPRESS 1	DRY
(19)	NEW	1	1	ABOVE THE CLOUDS (IT) 001 12 57063	JAMBER
(20)	18	25	9	PUSHT (IT) 001 WARRIOR 8905 44774 1	LORDS OF ACID
(21)	15	16	9	ALL I FALL TO LOVE (IT) 001 ELVITA 42723/CL 1	BORK
(22)	35	—	2	SUN IS SHINING (THE REMIXES) (IT) 001 TONY DUNHAM PICTURES 702/IMPROMPTU	BOB MARLEY
(23)	23	18	9	WAITING FOR TONIGHT (IT) 001 WARRIOR 8905 44774 1	JENNIFER LOPEZ
(24)	NEW	1	1	WANTER (WANTER) (IT) 001 WARRIOR 8905 44774 1	PAUL VAN DYK
(25)	21	22	64	MUSIC SOUNDS BETTER WITH YOU (IT) 001 ROULE 3561/IMPROMPTU	STARBUCK
(26)	25	27	85	MY ALLY/ALY (BUTTERFLY REPRIS) (IT) 001 WARRIOR 8905 44774 1	MARIAH CAREY
(27)	26	20	20	SALAMOS (IT) 001 OVERBOOK 607/IMPROMPTU	ENRIQUE VILELAS
(28)	29	17	32	STRONG ENOUGH (IT) 001 12 57063	CHER
(29)	RE-ENTRY	2	2	MAMBO NO. 5 (IT) 001 STREET 009	LENNY BAGEL & BLUE MAMBO
(30)	17	19	42	PHASE YOU (IT) 001 SANTI/ATLANTIC 8433/CL 1	FATBOY SLIM
(31)	24	21	14	SITUATION/DON'T GO (1999 MIXES) (IT) 001 REPRIS/REPRESS 44774/IMPROMPTU	BOB MARLEY
(32)	28	30	22	BODYROCK (IT) 001 12 57063	YAZ
(33)	34	42	6	MAMBO NO. 5 (IT) 001 REPRIS/REPRESS 44774/IMPROMPTU	L.B. PROJECT
(34)	30	34	47	ALL I HAVE TO GIVE (IT) 001 12 57063	BACKSTREET BOYS
(35)	NEW	1	1	MAMBO ITALIANO (IT) 001 JEFFERSON 2576	WISEGUY ORCHESTRA
(36)	22	23	13	FIVE FATHOMS (LOVE MORE) (IT) 001 ATLANTIC 8433/CL 1	EVERYTHING BUT THE GIRL
(37)	RE-ENTRY	2	2	VIVID (IT) 001 TOMMY BOY SILVER LABEL 204/TOMMY BOY	CATAPALPA
(38)	27	24	28	PLASTIC CIGARETTES (REVISITED) (IT) 001 EPIC/REPRESS 73565/CL 1	ITB
(39)	27	28	23	IT'S OVER NOW (IT) 001 MISC 1274/ARISTA	DIABLOAN CO.
(40)	NEW	1	1	EVERYBODY (BACKSTREET'S BACK) (IT) 001 12 57063	BACKSTREET BOYS
(41)	42	—	2	THAT SOUND (IT) 001 STRICTLY RHYTHM 1	MICHAEL MOOG
(42)	31	40	45	I STILL BELIEVE (IT) 001 COLUMBIA 70961/CL 1	MARIAH CAREY
(43)	40	36	12	MAMBO NO. 5 (A LITTLE BIT OF...) (IT) 001 RCA 65942 1	LOU BAGA
(44)	42	41	6	GO THE GROOVE (IT) 001 GOODLUCKS 2053/STRICTLY RHYTHM	SM-TK
(45)	29	26	18	STOMP TO MY BEAT (IT) 001 PLAYLAND 534/IMPROMPTU	JAY-Z
(46)	NEW	1	1	MOVE YOUR BODY/COME TO MY BODY (IT) 001 JEFFERSON 2580	JOHNNY VIOLET FEAT. JUDY ALPERNE
(47)	RE-ENTRY	39	39	NOTHING REALLY MATTERS (IT) 001 WARRIOR 8905 44774 1	MADONNA
(48)	RE-ENTRY	11	11	A WOMAN'S GOT THE POWER (IT) 001 OVERBOOK 1563/3	JENNIFER HOLLADAY
(49)	36	32	8	THAT THE WAY LOVE IS (IT) 001 NEVIOUS 20385	BYRON STINGLY
(50)	NEW	1	1	DAMMIT ANNET (IT) 001 GOODLUCKS 2053/STRICTLY RHYTHM	PANTS & CROTCH

## DANCE TRAX

(Continued from preceding page)

**THE** (De La Face/Arista); and **All Star**, Smash mouth (InterScope).

• Albums: "All Systems Gone," Presence (Pagan U.K.); "Revan't Street," Dubtrite Sound System (Five Electroc); "Amber," Amber (Tommy Boy); "Darkdancer," Les Rhythmes Digitales (Wail of Sound/Starwerks); "Grassie Milk," 883 (U.S./Sire); "Nightclub," "Tranceport 11" (Shap Boys/Parlophone/Sire); "Rise," Gabrielle (Go Beat! U.K.); "No Angel," Dido (Arista); and "The

Boris Midway Masters," Boris Midway (OZ/Hot).

• Compilations: "Kevin Yost: Small Town Underground" (Twisted America); "Fire Island Classics" (Couture Entertainment); "Big 12 Inches" (Buddha/BMG); "Larry Levan's Classic West End Remixes" (West End); "David Mancuso Presents The Loft" (Telephone U.K.); "Tranceport 11" (Kinetic); "What The Funk You Wait-In" (For) (V2); "The Chill Out Album" (Telstar U.K.); and "Danny Rampling:

Decade Of Dance" (Citra/Virgin U.K.); "Body & Soul, Volume 2" (Wave); and "Mundafal Muzique" (Guidance).

**AS** FOR OUR WISH LIST for the new year, well... We'd like to see superstar acts record dance songs for their albums—and not rely solely on remixes. Uptempo mixes of downtempo songs are great, but let's see the genre's acts *truly* embrace the

faithful remake of **First Choice's** disco classic, "No Man Put Asunder" again. We'd like to see Astralwerks sign more acts, instead of simply licensing proven acts from overseas... We'd like to see labels make all remixes commercially available; this could drastically put an end to the wildy out-of-control bootleg situation... We'd like to see DJ's drop the tempo of their sets... We'd like to see DJ's play a variety of musical styles throughout the night... We'd like to

see DJ's play more vocals... Lastly, we'd like to see an end to amare, minor-chord stabs, brutal beats, and overused samples. How do you say o-o-o-o?

**AND FINALLY**, hats off to this column's previous writers: Tom Moulton, Barry Lederer, Brian Chin, Bill Coleman, and Larry Fife. For without them paving the way, I might not be in this wonderful place today. Here's to a Jan 2000!

## The Year Of Train Country/Pop & Chicks Tradition

1999 WILL, LIKELY be considered a watershed year for country music and Nashville, one in which commercial considerations finally took complete primacy over the music. From consolidation of parent label groups to major shifts in the country music support structure to radio consolidation, the emphasis is shifting quickly to what works now and works commercially. In many cases the answer is: Make it pop.

"It's a pretty long laundry list to itemize all of the dramatic changes that have happened in the last year," says MCA Nashville chairman Bruce Hinton, whose label has been named Billboard's country label of the year for an unprecedented nine years in a row and who is observing his 15th year on the job. "There's really a dynamic going on now where as an industry we don't have the tools that we had a year or two years ago. We're not wearing ears at radio, we don't have the seats at cable, and we don't have the seats from touring. From any aspect, it's all less than it was."

As Hinton says, country music has lost some of its musical edge in becoming a commercial behemoth; TNN's shift away from country programming cut off much of Music Row's access, especially for exposure for new artists and touring is off.

"For a label, it makes it really competitive to get our message out to the consumer," Hinton says. "We're not the favorite music of the moment. But with that challenge I feel we're still as strong as three minutes away from the next big thing that would be the alchemy to bring a whole new wave back into country music. It doesn't really take a lot: You can have one major record, an artist who brings excitement to the younger generation to bring them back to the format. Then it would start building again, as in '89."

"I think right now, until we have that next breakthrough act, it's really

about very carefully managing the artists' music that we have now. All in all, Music Row has done well with its challenges. We haven't slipped back to lower levels. We've been a bill-and-valley kind of business, but we haven't gone back to the old level. We've fallen back to a higher level. It won't take much new success to turn things around to a dramatic higher level. It doesn't take a lot to put a shine on everything."

**AS HINTON NOTES**, country music sales are now being described on Music Row as being on a normal, post-bomb plateau. What was viewed initially as a new future for country—the huge multi-platinum era ushered in by Garth Brooks' enormous successes in the early 1990s—was in fact an anomaly. Country's present sales figures—usually in the neighborhood of 40 million units annually—is still ahead of the pre-bomb era, as Hinton says.

The year 1999 began with a Music Row label being shuttered and may well end with another one shutting down. The reorganization of Universal Music Group in late 1998 led Decca to close in January 1999.

At press time, the future of Arista/Nashville is up in the air. Label founder and president Tim DuBois has resigned to join Gaylord Entertainment but said he would not leave Arista until Arista president/CEO Clive Davis' fate at parent Arista is resolved. Davis, who tapped DuBois to start the Nashville label in 1989, is in the midst of a retirement slate made with parent company BMG, and his pet projects may become a casualty of that dispute.

DuBois' courting by Gaylord shows the huge entertainment company is likely to expand into country in year 2000. Gaylord has had a country label before (16th Avenue Records), and DuBois, enormously popular with

artists and industry workers, is the logical candidate to lead an expansion.

Of the five major music groups—BMG, EMI, WEA, Universal, and Sony—each still has more than one label in Nashville, and logic says that will not always be the case.

In the past year, Atlantic Nashville, which saw Barry Coburn replace the retiring Rick Blackburn as president, left its stand-alone Nashville building to move into the Warner/



by Chet Flippo

Reprise building here, and Asylum will likely soon follow suit.

In the past year, Warner Bros. and Reprise merged their promotion staffs into one and ceased doing promotion for country.

In publishing, the Universal reorganization resulted in MCA Music here being absorbed into Universal Music Publishing, with veteran executive Pat Higdon as senior VP/GM.

**IN ARTIST NEWS**, Dixie Chicks continued to rule the newcomer roster, with two mega-platinum albums in less than three years. The fact that they have done so—and attracted pop listeners and buyers—without straying from their traditional country music style gives heart to country traditionalists.

The fact that the same genre is host to staunch-country successes as the huge entertainment company is a sign that the country music superstars like Shania Twain is further proof of country's wide appeal. Twain herself finally silenced her critics with a well-received and hugely successful album.

Faith Hill—with a very pop album—set a record for women country artists with a one-week sales debut of a quarter of a million albums.

Newcomers themselves are finally again making news in Nashville. After a two-year drought of new artists, such 1999 success stories as Arista's Brad Paisley and Lyric Street's Shelday are emblems of Nashville's optimism. Nashville continued to make inroads in movie soundtracks, with Arista/Nashville notching its first movie soundtrack album, for the film "Happy, Texas."

Garth Brooks tried the extremely risky venture of taking on the persona of an imaginary rock singer, and his "I... The Life Of Chris Gaines" became his first non-platinum album.

**MUSIC ROW LOST** a prolific cache this year, as TNN made a significant move away from country music shows in favor of lifestyle programming. Such canceled shows as "Prime Time Country" and "Crook & Chase" will be especially

missed for their capacity for showcasing new talent.

**COUNTRY TOURING FIGURES** for 1999, according to Amusement Business (A/B), show that country superstars can do whatever they want, but below the superstar level, the acts are sucking wind. Two country artists made the top 10 list of touring acts of any genre for 1999: Shania Twain is No. 5 with a gross of \$36.5 million, and George Strait is No. 6 with \$32.7 million.

Twain, whose critics wondered about her ability to tour, has proved herself in a major way on the road. Strait, who played only 17 dates in 1999—all of them massive stadium concerts—also finishes as one of the top 10 overall touring acts of the decade, with gross ticket sales of \$158 million for the '90s. Garth Brooks was No. 11 on that list and would have finished higher had he not consistently kept his ticket prices so low.

Total country music ticket grosses for 1999 are \$116 million, down from last year's \$138 million. Following are the top 10 grossing country touring acts for 1999, according to A/B:

1. Shania Twain, with a gross of \$36.5 million.
2. George Strait, \$32.7 million.
3. Brooks & Dunn, \$30 million.
4. Tim McGraw, \$25.5 million.
5. Vince Gill, \$24 million.
6. Alabama, \$32 million.
7. Alan Jackson, \$29 million.
8. Reba McEntire, \$29 million.
9. LeAnn Rimes, \$28 million.
10. Dwight Yoakam, \$17 million.

A/B points out that, though country shows averaged a gross of \$248,000, that average would drop to \$121,000 if Strait's and Twain's totals were subtracted.

Although Dixie Chicks, country's hottest act, have not yet toured as a headliner, they were on some of Strait's stadium dates (and appeared at Lilith Fair), as was McGraw. The Chicks will headline their own tour for the first time in the year 2000, and

### THE TOP STORIES

- Chris Gaines Occupies Garth Brooks' Body.
- Shania Twain's Mammoth Tour Proves She's Got The Goods.
- Dixie Chicks Hit Triple-Platinum Twice With Traditional Country Music.
- Music Row's Cable Base Erodes As TNN Shifts Programming Away From Country.
- Gaylord Entertainment Prepares To Become A Major Country Player.
- After A New-Act Drought, Labels Begin To Establish Newcomers.
- Shift To Country/Pop Continues.
- Country Sales Plateau Becomes Normal.
- Decca Records Closes: Will Arista/Nashville Be Next?

expectations are obviously high for that tour. The year 2000 will also see a reunion tour by the Judds, after an almost-decade-long hiatus.

**PHYSICALLY, MUSIC ROW** itself is changing quickly. What has been for many years a laid-back campus made up of ugly modern office buildings and comfortable old houses and bungalows converted into office space is becoming decidedly more commercial as every available opportunity.

At the top of the Row, what may or may not have been part of the Hank Williams' house, which was long touted as a tourist spot/studio/tape-dubbing facility/publishing firm, has been razed for new office construction. Across the street, next to ASCAP/Owen Bradley Park will soon

(Continued on page 39)

## THE CHART-TOPPERS

Following is a chronological list of albums that were No. 1 on the Top Country Albums chart for calendar year 1999. The figures in parentheses represent the number of weeks the album spent at No. 1 during this period. Also, the debut date. No. 1 this year are shown in boldface. (Note: "Double Live" by Garth Brooks spent four weeks at No. 1 in 1998, and "Come On Over" by Shania Twain spent 19 weeks at No. 1 in 1998 and three weeks at No. 1 in 1997.)

- "Double Live," Garth Brooks, Capitol Nashville (4).
- "Wide Open Spaces," Dixie Chicks, Monument (7).
- "Come On Over," Shania Twain, Mercury Nashville (25).
- "A Place In The Sun," Tim McGraw, Curb (2).
- "Fly," Dixie Chicks, Monument (8).
- "LeAnn Rimes," LeAnn Rimes (2).
- "Breathe," Faith Hill, Warner Bros. (2).
- "The Magic Of Christmas," Garth Brooks, Capitol Nashville (1).



DIXIE CHICKS



**Bronzed Bradley.** This life-sized statue of the late Owen Bradley will soon adorn the refurbished and re-landscaped Owen Bradley Park at the top of Music Row. Bradley's wife, Katherine, shown seated at left in front, attended the dedication ceremonies, as did her daughter Patsy Bradley, shown next to her. Standing, from left, are Bradley's son Jerry Bradley, his grandson Clay Bradley with wife Sara, artist Ray Stevens, the statue's sculptor, Gary Ernest Smith; artist Ricky Skaggs; and Bradley's daughter-in-law Connie Bradley.

OUR WRITERS ARE THE  
REASON WE'VE BEEN #1  
25 YEARS.

SONY/ATV TREE  
Billboards  Publisher  
25 Years

Sony Music Publishing  
8000 Square West

TRAX	LAST YEAR	LAST RANK	WEEKS ON CHART	TITLE	ARTIST	LAST RANK
				<small>THE FOLLOWING DISCographies:</small>	<small>IMPACT &amp; NUMBER OF WEEKS ON CHART</small>	
38	41	41	14	IT'S A BEAUTIFUL THING <small>(CHRISTMAS LULLABY)</small>	PAUL BRANDT (10) (10) REBEL SPIRITS	33
39	46	46	9	WHY ME A ROSE <small>(ROCKY &amp; MURDER &amp; MURKELLY I LOVE YOU)</small>	KENNY ROGERS (10) (10) DREAMCATCHER ALBUM CD	40
41	43	45	7	CAN'T NOBODY LOVE YOU (LIKE I DO)	WYNONNA (10) (10) CD RELEASE 12/14/91	41
42	44	44	10	GO GIVE ME YOU	BRYAN WHITE ALBUM ALBUM CD	42
43	46	53	18	ALL I WANT FOR CHRISTMAS IS YOU <small>(CHRISTMAS LULLABY)</small>	VINCE VANCE & THE VALIANTS HOLIDAY IN THE HOLIDAYS CD	43
44	47	56	5	ME AND MAXINE	SAMMY KERSHAW RECURRY ALBUM CD	44
45	58	66	3	DICK THE HALLS <small>(DICK THE HALLS)</small>	SPEEDWAY (10) LYRIC VIDEO 1/14/92	45
46	RE-ENTRY	16		REDNECK 12 DAYS OF CHRISTMAS <small>(12 DAYS OF CHRISTMAS)</small>	JIMMYE L. SWARTZ (10) WINTER STORIES 12/14/91	18
47	RE-ENTRY	16		LET IT SNOW, LET IT SNOW, LET IT SNOW <small>(12 DAYS OF CHRISTMAS)</small>	RIKOCHEAT (10) CD RELEASE 11/19/91	19
48	49	52	14	LIT SANTA'S GONE (I JUST CAN'T WAIT) <small>(CHRISTMAS LULLABY)</small>	CLINT BLACK 19/19/91	48
49	45	43	11	HERE COMES MY BABY	THE MAVERICKS MERCURY ALBUM CD	47
50	52	58	17	CHRISTMAS IN DUXIE	ALABAMA CD RELEASE 11/14/91	52
51	48	50	8	THE COLD HARD TRUTH	GEORGE JONES ALBUM ALBUM CD	51
52	57	59	5	CHRISTMAS CAROL <small>(CHRISTMAS CAROL)</small>	MIKA NAKASHIMA CD RELEASE 12/14/91	52
53	56	65	5	I WILL BE <small>(CHRISTMAS LULLABY)</small>	LILA MCKINNEY ALBUM ALBUM CD	53
54	63	71	4	THE FUN OF YOUR LOVE	JENNIFER DAY (10) CD RELEASE 12/14/91	54
55	53	64	6	TAKE A LETTER HOME <small>(CHRISTMAS LULLABY)</small>	JOKE STONE ALBUM ALBUM CD	55
56	57	60	5	WHAT I NEED <small>(CHRISTMAS LULLABY)</small>	JULIE REEVES ALBUM ALBUM CD	56
57	63	63	3	UNREMARKABLE HEART	JESSICA ANDREWS ALBUM ALBUM CD	57
58	54	55	11	MY DIGGIN' IT <small>(CHRISTMAS LULLABY)</small>	ALECIA ELEPHANT (10) CD RELEASE 12/14/91	54
59	66	75	8	HERE'S YOUR SIGN CHRISTMAS <small>(CHRISTMAS LULLABY)</small>	BILL EVANS ALBUM ALBUM CD	59
60	61	61	7	SLEIGH RIDE <small>(CHRISTMAS LULLABY)</small>	LORRIE MORGAN ALBUM ALBUM CD	60
RE-ENTRY				GRANDMA GOT RUN OVER BY A REINDEER <small>(12 DAYS OF CHRISTMAS)</small>	ELITO & PATSY (10) CD RELEASE 12/14/91	61
62	58	57	8	BRING IT ON <small>(CHRISTMAS LULLABY)</small>	KEITH HARLING (10) CD RELEASE 12/14/91	57
<b>NOT SHOT DEBUT</b>						
63	NEW	1		SHE'S MORE <small>(CHRISTMAS LULLABY)</small>	ANDY GREGG CD RELEASE 12/14/91	63
64	NEW	3		SECRET OF GIVING	REDA MCA RELEASE 12/14/91	64
65	70	70	1	SLEIGH RIDE <small>(CHRISTMAS LULLABY)</small>	GARTIN BROOKS CD RELEASE 12/14/91	65
66	NEW	3		SANTA'S GOT A SEMI <small>(CHRISTMAS LULLABY)</small>	KEITH HARLING CD RELEASE 12/14/91	66
67	RE-ENTRY	3		WHITE CHRISTMAS	GARTIN BROOKS CD RELEASE 12/14/91	67
68	NEW	1		THERE'S NO PLACE LIKE HOME FOR THE HOLIDAYS	GARTH BROOKS CD RELEASE 12/14/91	68
69	NEW	1		IT'S THE MOST WONDERFUL TIME OF THE YEAR	GARTH BROOKS CD RELEASE 12/14/91	69
70	61	61	6	LET'S MAKE LOVE <small>(CHRISTMAS LULLABY)</small>	FATMI HILL WITH TIM MCGRAW CD RELEASE 12/14/91	70
71	51	49	6	LITTLE BIRD	SHERMIE ADAMS (10) CD RELEASE 12/14/91	71
72	NEW	3		SAW ON THE ROOFTOP	TRISHA YEAZOWOOD & ROSIE O'DONNELL CD RELEASE 12/14/91	72
73	69	70	6	AGAINST THE WIND	GEORGE STRAIN ALBUM ALBUM CD	73
74	72	72	1	LET IT SNOW, LET IT SNOW, LET IT SNOW	BRITNEY SPOON ALBUM ALBUM CD	74
75	NEW	1		ROCKIN' AROUND THE CHRISTMAS TREE <small>(CHRISTMAS LULLABY)</small>	ALABAMA CD RELEASE 12/14/91	75

\* Records showing an increase in sales, regardless of the chart position. Records awarded a star signifying the top 20 on both the *Billboard* Airplay and Audience charts for the last time with increases in both categories and audience. Titles below the star signifying the top 20 on the chart after 20 weeks.  
 \*\* Records showing a decrease in sales, regardless of the chart position. Records awarded a star signifying the top 20 on both the *Billboard* Airplay and Audience charts for the last time with decreases in both categories and audience. Titles below the star signifying the top 20 on the chart after 20 weeks.  
 \*\*\* Records showing a decrease in sales, regardless of the chart position. Records awarded a star signifying the top 20 on both the *Billboard* Airplay and Audience charts for the last time with decreases in both categories and audience. Titles below the star signifying the top 20 on the chart after 20 weeks.

Records showing an increase in detections over the previous week, regardless of chart movement. Airpower awarded to songs appearing in the top 20 on both the **BIGS** Airplay and Audience charts for the first time with increases in both detections and audience. Titles below the top 25 are removed from the chart after 20 weeks. 1 Videoclip availability. Catalog number is for CD single, or vinyl single if CD single is unavailable. (C) Cassette single availability. (D) CD single availability. (M) Cassette maxi-single availability. (T) Vinyl maxi single availability. (V) Vinyl single availability. (U)

<b>THIS WEEK</b>	<b>LAST WEEK</b>	<b>WEEKS ON CHART</b>	<b>TITLE</b>	<b>ARTIST</b>
<b>(14)</b>	<b>22</b>	<b>2</b>	<b>TWENTY CENT CURE</b> ASC 60877-146	<b>ALABAMA</b>
<b>(15)</b>	<b>19</b>	<b>17</b>	<b>WHEN DOES THE WORK</b> AVIRN 0094-NM	<b>CHAD BROCK</b>
<b>(16)</b>	<b>15</b>	<b>14</b>	<b>ARE YOUR EYES STILL BLUE</b> CURB 73083	<b>SHANE MACONALLY</b>
<b>(17)</b>	<b>14</b>	<b>16</b>	<b>DON'T MAKE ME BEG</b> GUN 73087	<b>STEVE HOLY</b>
<b>(18)</b>	<b>NEW ►</b>	<b>1</b>	<b>CATTLE CALL</b> CURB 73086	<b>EDDY ARNOLD WITH LEARN RIMS</b>
<b>(19)</b>	<b>16</b>	<b>15</b>	<b>A MATTER OF TIME</b> BMA 623RABO	<b>JASON SELLERS</b>
<b>(20)</b>	<b>17</b>	<b>13</b>	<b>NEVER BEEN KISSED</b> AUSTIN NAHVELLE 13140	<b>SHERIE AUSTIN</b>
<b>(21)</b>	<b>20</b>	<b>21</b>	<b>ROCKY TOP '96</b> DECCA 15027AMCA NAHVELLE	<b>THE OSBORNE BROTHERS</b>
<b>(22)</b>	<b>18</b>	<b>16</b>	<b>YOU'RE STILL BEAUTIFUL TO ME</b> ASPLUM 4003EUG	<b>BRYAN WHITE</b>
<b>(23)</b>	<b>21</b>	<b>19</b>	<b>THAT DON'T IMPRESS ME MUCH</b> MERCURY 172118	<b>SHANIA TWAIN</b>
<b>(24)</b>	<b>RE ENTRY</b>	<b>14</b>	<b>I WANT A MAN</b> L&A NARRATOR 16922NM	<b>LACE</b>
<b>(25)</b>	<b>19</b>	<b>20</b>	<b>WHO NEEDS PICTURES</b> AUGUSTA NAHVELLE 13156	<b>BRAD PASLEY</b>

\* Records with the greatest sales since their debut. \* Recording Industry Assn. of America certification for net shipment of 300,000 units.  
 † Includes all RCA and RCA-affiliated releases. ‡ Includes all Capitol Music Group releases. § Includes all Warner Bros. releases. || Includes all Atlantic releases. ¶ Includes all Mercury releases. \*\* Includes all Geffen releases. \*\*\* Includes all Island Records releases. \*\*\*\* Includes all MCA Nashville releases. \*\*\*\*\* Includes all MCA Nashville releases. †† Includes all MCA Nashville releases. ††† Includes all MCA Nashville releases. †††† Includes all MCA Nashville releases. ††††† Includes all MCA Nashville releases.

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Records with the greatest sales gains this week. ● Recording Industry Assn. of America certification for net shipment of 500,000 units (Gold). ▲ RIAA certification for net shipment of 1 million units (Platinum), with multimillion titles indicated by a numeral following the symbol. © 1999, Billboard/PI Communications and SoundScan, Inc.



DECEMBER 25, 1999

THIS WEEK	LAST WEEK	2 WKS AGO	WKS. ON CHART	ARTIST	TITLE	PEAK POSITION	
				No. 1/GREATEST GAINER			
				*IMPACT* & POWERED BY CONTRIBUTING LABEL (DISCUSSED LIST PRICE OR EQUIVALENT FOR CASSETTE/CD)			
(1)	2	1	110	SHANIA TWAIN ♦	NO. 1/GREATEST GAINER 48 weeks on No. 1	COME ON OVER	1
(2)	3	5		FAITH HILL HARNER BROS. 47337991 (11/96) 961		BREATHE	1
(3)	1	2	3	GARTH BROOKS CAPITOL 22550 (10/96) 961		THE MAGIC OF CHRISTMAS	1
(4)	4	15		DIXIE CHICKS ♦ MONUMENT 66185500 (11/96) 961		FLY	1
(5)	5	6	7	LEANN RIMES ♦ COLUM 77947 (10/96) 961		LEANN RIMES	1
(6)	6	7	32	TRIN MCGRAW ♦ COLUM 77942 (10/96) 961		A PLACE IN THE SUN	1
(7)	7	8	7	ALAN JACKSON MONUMENT 10882 (10/96) 961		UNDER THE INFLUENCE	1
(8)	9	9	58	DIXIE CHICKS ♦ MONUMENT 66185500 (11/96) 961		WIDE OPEN SPACES	1
(9)	8	5	3	RAE MCINTIRE MCA Nashville 370119 (11/96) 961		SO GOOD TOGETHER	5
(10)	12	11	28	LONESTAR ♦ BMG 67562 (10/96) 961		LOVELY GRILL	3
(11)	10	12	12	GEORGE STRAIT 302142 (11/96) 961		MERRY CHRISTMAS WHEREVER YOU ARE	10
(12)	13	13	41	KENNY CHESNEY ♦ BMG 67559 (10/96) 961		EVERYWHERE WE GO	5
(13)	11	10	12	RAE MCINTIRE MCA Nashville 37050 (11/96) 961		A CHRISTMAS COLLECTION	10
(14)	14	13	14	MARTINA MCGEE ♦ BMG 67460 (10/96) 961		EMOTION	3
(15)	15	15	31	SHEADUST ♦ LINC STREET 67460 (10/96) 961		THE WHOLE SHEBANG	6
(16)	16	16	11	CLINT BLACK BMG 67432 (10/96) 961		ELECTRIFIED	3
(17)	17	17	51	JO DEE MESSINA ♦ CUBO 77594 (10/96) 961		I'M ALRIGHT	5
(18)	18	19	28	BRAD PASKLEY ATLANTIC Nashville 18871 (10/96) 961		WHO NEEDS PICTURES	13
(19)	19	18	86	FAITH HILL ♦ HARNER BROS. 467300 (10/96) 961		FAITH	2
(20)	21	20	127	BROOKS & DUNN ♦ WEA Nashville 13895 (10/96) 961		TIGHT ROPE	6
(21)	22	22	7	GARY ALLAN MCA Nashville 17001 (11/96) 961		SMOKE RINGS IN THE DARK	9
(22)	20	21	56	GARY BROOKS ♦ CAPITOL 97424 (10/96) 961		DOUBLE LIVE	1
(23)	24	24	41	GEORGE STRAIT ♦ MCA Nashville 170500 (10/96) 961		ALWAYS HAD THE SAME	2
(24)	24	23	75	GEORGE JONES A&M 623466 (10/96) 961		COLD HARD TRUTH	5
(25)	25	27	9	JEFF FOXWORTH HARNER BROS. 4742700 (10/96) 961		GREATEST BITS	17
(26)	27	31	31	KENNY ROGERS ♦ WEA Nashville 13895 (10/96) 961		SHE RODES WILD HORSES	6
(27)	28	28	6	ROY D. MERCER VISION 96214 (10/96) 961		HOW BIG A BOY ARE YAT VOLUME 6	16
(28)	26	25	6	TRACE ADAMS COLUM 79618 (10/96) 961		MORE...	9
(29)	30	29	29	JOHN MICHAEL MONTGOMERY ATLANTIC 633534 (10/96) 961		HOME TO YOU	16
(30)	31	32	84	MARK WATTS ♦ MCA Nashville 506137 (10/96) 961		WISH YOU WERE HERE	8
(31)	38	55	3	VARIOUS ARTISTS ♦ MCA Nashville 654323 (10/96) 961		ALL STAR COUNTRY CHRISTMAS	31
(32)	28	26	8	ANNE MURRAY STRAIGHTWAY 7120 (10/96) 961		WHAT A WONDERFUL WORLD	22
(33)	36	40	13	ALISON KRAUSS LONDON 624612 (10/96) 961		FORGET ABOUT IT	5
(34)	32	31	6	TY HERNDON EPT 688959 (10/96) 961		STEAM	14
(35)	34	12	6	VARIOUS ARTISTS JAY 540353 (10/96) 961		SUPERSTAR COUNTRY HTS	28
(36)	33	34	38	MONTGOMERY GENTRY COLUMBIA 615698 (10/96) 961		TATTOOS & SCARS	10
(37)	36	33	18	CLAY WALKER COLUM 747274 (10/96) 961		LOVE, LAUGH, LOVE	5
(38)	37	35	12	RANDY TRAVIS DREAMWORKS 49511 (10/96) 961		A MAN ANT MATE OF STONE	15
(39)	35	34	67	ALAN JACKSON ♦ A&M Nashville 13895 (10/96) 961		HIGH MILEAGE	10

Albums with the greatest sales gains this week ● Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 (Diamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with more than one disc, see "Special Packages." \*Includes RIAA-certified digital downloads. Source: Nielsen SoundScan. ©2006 Warner Bros. Records Inc.

THIS WEEK	LAST WEEK	2 WEEK AGO	WEEKS ON CHART	ARTIST BRIEF ART & NUMBERS (DISTRIBUTION LABEL) (RATED LIST PRICE OR EQUIVALENT FOR CASSETTES)	TITLE	PEAK POSITION
(40)	45	39	58	<b>ALABAMA</b> ▲ BRYAN A. OWENS (MONROE DISTRIBUTION LABEL)	FOR THE RECORD — 41 NUMBER ONE HITS	1
41	40	36	32	<b>STEVE WARNER</b> CAPRIOL 963330 (16 96/16 96)	TWO TEARDROPS	2
(42)	47	49	33	<b>JOHN PRINE</b> (on box 0 19 19 96/16 96)	IN SPITE OF OURSELVES	3
43	41	42	30	<b>CHRYL WRIGHT</b> MCA NASHVILLE 170052 (16 96/16 96) ■	SINGLE WHITE FEMALE	15
44	42	43	37	<b>DOLLY PARTON</b> SUGAR HILL 35002 (12 96/16 96)	THE GRASS IS BLUE	24
45	43	41	42	<b>SOUNDTRACK</b> ▲ CAPITOL 964042 (10 96/17 96)	HOPE FLOATS	1
(46)	50	46	36	<b>LILA MCCANN</b> AVALON 6235556 (10 96/16 96)	SOMETHING IN THE AIR	5
47	46	51	36	<b>JOHNNY CASH</b> COLUMBIA 6073920AT (7 96 02/11 96)	16 BIGGEST HITS	18
48	46	44	30	<b>DWIGHT THOMAS</b> ▲ LAST CHANCE FOR A THOUSAND YEARS; GREATEST HITS FROM THE 90'S	10	10
49	52	50	10	<b>GARTH BROOKS</b> CAPRIOL 946574 16A 04 02	THE LIMITED SERIES	1
50	49	45	27	<b>CHRIS LEOUX</b> CAPRIOL 959781 (10 96/16 96)	20 GREATEST HITS	17
<b>■ PACESETTER</b>						
(51)	63	59	6	<b>TOBY KEITH</b> COLUMBIA 643203/UNIVERSALSC (15 96/16 96)	HOW DO YOU LIKE ME NOW?	28
(52)	60	65	16	<b>LINDA RONSTADT &amp; EMMAU HARRIS</b> AVALON 624042 (15 96/17 96)	WESTERN WALL — THE TUCSON SESSIONS	6
53	44	67	5	<b>BILL ENGVALL</b> WARNER BROS. 674400 (10 96/16 96)	HERE'S YOUR THIRDS ALBUM	4
54	54	50	17	<b>WILLIE NELSON</b> LECROY 674400 (17 96 02/1 96)	16 BIGGEST HITS	29
55	56	57	26	<b>ALABAMA</b> RCA 674759 (10 96/16 96)	TWENTIETH CENTURY	1
56	51	48	6	<b>TRACY BYRD</b> RCA 674811 96 (10 96/16 96)	IT'S ABOUT TIME	20
57	53	52	12	<b>YANKEE</b> GERRY MONTAGUE 640650 (10 96 02/16 96)	UNTAMED	41
58	57	56	29	<b>MARY CHAPIN CARPENTER</b> COLUMBIA 667333 (10/11 96 02/17 96)	PARTY DOLL AND OTHER FAVORITES	4
59	64	66	7	<b>CLEDUS T. JUDG</b> NADA & THE 82045 (10 96/16 96)	JUJUMONAL	48
60	62	62	9	<b>JOHN DENVER</b> MCAFLY 87450 15 96/17 96)	THE BEST OF JOHN DENVER	38
61	58	50	16	<b>MERLE HAGGARD</b> RCA 674543 (15 96 02/12 96 02)	FOR THE RECORD — 43 LEGENDARY HITS	38
<b>■ THE MAJORS</b>						
62	59	64	5	<b>CHAD BROCK</b> WARNER BROS. 63751 (10 96/16 96)	CHAD BROCK	47
64	70	72	70	<b>VINCE GILL</b> ▲ MCA NASHVILLE 170057 (10 96/16 96)	THE KEY	1
65	66	60	18	<b>SHERRIE ANASTA</b> ARISTA NASHVILLE 10881 (10 96/16 96) ■	LOVE IN THE REAL WORLD	14
66	71	73	54	<b>LYLE LOVETT</b> CMC 1136A (10 96/16 96)	LIVE IN TEXAS	7
67	61	70	52	<b>SOUNDTRACK</b> ▲ CBS 606748/EPIC (15 96 02/16 96)	TOUCHED BY AN ANGEL, THE ALBUM	3
<b>■ RE-ENTRY</b>						
(68)	RE-ENTRY	3	15	<b>VARIOUS ARTISTS</b> COLUMBIA 62315 (15 96/15)	RYMAN COUNTRY HOMECOMING 1: A GATHERING OF COUNTRY MUSIC LEGENDS	39
69	66	61	16	<b>BRYAN WHITE</b> AVALON 62270A (10 96/16 96)	HOW LUCKY I AM	7
(70)	RE-ENTRY	3	15	<b>VARIOUS ARTISTS</b> COLUMBIA 62315 (15 96/15)	RYMAN COUNTRY HOMECOMING 2: A GATHERING OF COUNTRY MUSIC LEGENDS	41
71	50	67	12	<b>VARIOUS ARTISTS</b> WARNER BROS. 67357 (10 96/16 96)	COUNTRY FAN	39
(72)	RE-ENTRY	3	15	<b>VARIOUS ARTISTS</b> COLUMBIA 62315 (15 96/15)	RYMAN COUNTRY HOMECOMING 2: A GATHERING OF COUNTRY MUSIC LEGENDS	40
(73)	RE-ENTRY	16	15	<b>ASLEEP AT THE WHEEL</b> WARNER BROS. 63751/UNIVERSALSC (10 96/16 96) ■	RIDE WITH BOB	24
74	73	74	15	<b>ROY D. MERCER</b> MONROE 674543 (15 96/15 96)	HOW BIG A BOY ARE YA? VOLUME 13	13
75	67	50	24	<b>VARIOUS ARTISTS</b> AVESTA NASHVILLE 10881 (10 96/16 96)	ULTIMATE COUNTRY PARTY	1

bum units (Gold). ▲ RIAA certification for net shipment of 1 million units (Platinum). ◆ RIAA certification for net shipment of 10 million units. <sup>a</sup>Any time that exceeds 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. \*Asterisk indicates LP is available in a limited edition.

COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE, MASS MERCHANT, AND INTERNET  
SALES REPORTS COLLECTED, COMPILED, AND PROVIDED BY **SoundScan®**

# Billboard Top Country Catalog Albums

DECEMBER 25, 1996

THIS WEEK	LAST WEEK	ARTIST	TITLE	WEEKS ON CHART
1	1	MARTINA MCBRIDE • MCA 4742462 (10/16/15) 50	5 months at the top	22
2	4	THE CLASH • MCA 4742462 (10/16/15) 50	IF YOU CAN • APOSTOLIS 10/16/15	22
3	2	WIT CLASH • MCA 4742462 (10/16/15) 50	IF YOU CAN • APOSTOLIS 10/16/15	22
4	3	SHAMIA THOMPSON • MERCURY 45250 (10/16/15) 50	THE WHIM IN ME	23
5	6	VINCE GILL • MCA 4742462 (10/16/15) 50	LET THERE BE PEACE ON EARTH	25
6	5	BURL YVES • MCA 4742462 (10/16/15) 50	THE GREATEST HITS COLLECTION	117
7	7	TIM MCCRAW • COLUMBIA 4742462 (10/16/15) 50	THE GREATEST HITS COLLECTION	132
8	8	BROOKS & DUNN • A&M 4742462 (10/16/15) 50	THE GREATEST HITS COLLECTION	137
9	9	GARTH BROOKS • COLUMBIA 4742462 (10/16/15) 50	THE GREATEST HITS COLLECTION	216
10	1	REBA MCKENTEE • A&M 4742462 (10/16/15) 50	MERRY CHRISTMAS TO YOU	56
11	11	ALAN JACKSON • A&M 4742462 (10/16/15) 50	THE GREATEST HITS COLLECTION	216
12	10	MARTINA MCBRIDE • MCA 4742462 (10/16/15) 50	EVOLUTION	20
13	12	GEORGE STRAIT • MCA 4742462 (10/16/15) 50	MERRY CHRISTMAS STRAIT TO YOU	56
14	14	TRISHA YARBRO • MCA 4742462 (10/16/15) 50	THE SWEETEST GIFT	20

Catalog albums are 2-year old titles that have fallen below No. 100 on the following 200 or releases of new albums. Total Chart Weeks column reflects combined weeks on the chart for all releases of an album. \* denotes albums that have been certified by the RIAA as gold (500,000 copies shipped) or platinum (1 million units shipped). \*\* denotes albums that have been certified by the RIAA as multi-platinum (over 2 million units shipped).

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## 41



by Steve Graybow

**TOP TEN:** No fanfare, just the 10 discs that amused, inspired and inspired this writer during 1999 (or, the ones that found their way into my computer's CD drive most often, on the days when I needed that omnipresent cup of coffee).

**Brandford Marsalis Quartet, "Requiem" (Columbia).** Four explorers chart the course jazz has taken, while pushing the genre to its outer limits. If there is a jazz album of the year, this is it.

**Sam Newsome & Global Unity, (Columbia).** Ductaposing the languages of world music and jazz, Newsome has the talent to run with the pack and the vision to put himself ahead of the game.

**Charles Lloyd, "Voice In The Night" (ECM).** Like the legendary phoenix, Lloyd periodically rises, taking the listener on a voyage through the deepest pockets of his beautiful, and beautifully chosen, compositions.

**Andy Summers, "Green Chimneys" (RCA).** A delightful pleasure, as Summers adds his own unique voice to the music of Thelonious Monk.

**Matt Wilson Quartet, "Smile" (Palmetto).** Serious blowing, engaging compositions, and plenty of tongue-in-cheek attitude make this an all-around winner.

**Michael Brecker, "Time Is Of The Essence" (Verve).** With Larry Goldings' organ in tow, Brecker turns in his most stirring performances to date.

**Brad Mehldau, "Elegiac Cycle" and "Art Of The Trio 4" (both Warner Bros.).** Two very different releases, chronicling the pianist's continued growth and boundless creativity.

**Stefon Harris, "Black Action Figure" (Blue Note).** A sophomore effort that raises the bar set by his engaging debut.

**Don Byron, "Romance With The Unseen" (Blue Note).** No concepts, just an intriguing lineup of musicians making beautiful, haunting music.

**Wynton Marsalis, "Live At The Village Vanguard" (Columbia).** A late-in-the-year entry that's too good not to list. A documentary of the musician, and band, that revitalized jazz and continues to push the music forward.

**AND: The "best kept secret" award goes (with necessary irony) to Richard Bona for "Scenes From My Life" (Columbia), which should be anything but a secret.**

The "question mark" award goes to 550 Music/Legacy's short-lived Vertu, whose summer "jam band" tour never materialized.

And finally, the "welcome back" award (although he wasn't really away) goes to Keith Jarrett, whose fourth-quarter "The Melody At Night, With You" (ECM) is an inspiring statement of reflection, resolution, and inner strength.

**MARK THE DATES:** Billboard/BET on Jazz's first Jazz Conference and Awards will be held June 7-9 at the JW Marriott, 1331 Pennsylvania Ave., Washington, D.C. 20004 (telephone 302-383-3000). The conference room is 8219. Contact: Billboard's Michele Quigley at 212-536-5802 for more information. We'll see you there.

And to borrow a phrase from Rashaan Roland Kirk: May you have many "bright moments" in the year to come.

## Top Jazz Albums™

THIS WEEK LAST WEEK			COMPILATION FROM A NATIONAL SAMPLE OF RETAIL STORE, MASS-MERCHANDISE, AND INTERNET SALES REPORTS COLLECTED, COMPILED, AND PROVIDED BY SoundScan®		ARTIST		ALBUM & NUMBER OF TRACKS/TIME LABELS		TITLE	
1	27				DIANA KRALL		No. 1		15 weeks at No. 1	
2	28				HARRY CONNICK, JR.				COME BY HERE	
3	11				TONY BENNETT				BENNETT SINGS ELLINGTON HOT & COOL	
4	8				KEITH JARRETT				THE MELODY AT NIGHT, WITH YOU	
5	7				VARIOUS ARTISTS				JAZZ FOR A RAINY AFTERNOON	
6	5				ROSEMARY CLOONEY				ROSEMARY CLOONEY: A SASSY FROM THE GIBL, SINCE 1970	
7	9				MICHAEL FEINSTEIN WITH THE MAYNARD FERGUSON BIG BAND				JAZZ FOR THE QUIET TIMES	
8	11				VARIOUS ARTISTS				JAZZ FOR THE QUIET TIMES	
9	6				VARIOUS ARTISTS				JAZZ FOR THE QUIET TIMES	
10	3				VARIOUS ARTISTS				JAZZ FOR THE QUIET TIMES	
11	19				VARIOUS ARTISTS				JAZZ FOR THE QUIET TIMES	
12	14				MILES OVENS				LOVE SONGS	
13	15				THE RAMSEY LEWIS TRIO				APPASGONIA	
14	16				VARIOUS ARTISTS				JAZZ FOR WHEN YOU'RE ALONE	
15	6				MICHAEL BRECKER				TIME IS OF THE ESSENCE	
16	52				VARIOUS ARTISTS				JAZZ FOR THE OPEN ROAD	
17	25				VARIOUS ARTISTS				JAZZ - OBSERVER AN AMERICAN ORIGINAL	
18	NEW				WYNTON MARSALIS SEPTET				LIVE AT THE VILLAGE VANGUARD	
19	21				THE PHIL COLLINS BIG BAND				A HOT NIGHT IN PARIS	
20	NEW				ALTA FITZGERALD				SOMETHING TO LIVE FOR	
21	37				CASSANDRA WILSON				TRAVELING MILES	
22	8				PATRICIA BARBER				COMPANION	
23	26				DUKE ELLINGTON				1927-73 THE BEST OF DUKE ELLINGTON	
24	25				BENNY GOODMAN				LIVE 1938 AT CARNEGIE HALL - COMPLETE	
25	77				DIANA KRALL				STEP OUT — THE EARLY RECORDED	

## TOP CONTEMPORARY JAZZ ALBUMS™

1	4				KENNY G		No. 1		4 weeks at No. 1	
2	24				KENNY G				CLASSICS IN THE KEY OF G	
3	11				DAVE KOL				THE DANCE	
4	6				FOURPLAY				SNOWBOUND	
5	42				BONEY JAMES				BODY LANGUAGE	
6	24				JOE SAMPLE FEATURING LALAH HATHAWAY				THE SONG LIVES ON	
7	13				VARIOUS ARTISTS				JAZZ NOEL	
8	2				VARIOUS ARTISTS				SMOOTH GROOVES - SENSUAL CHRISTMAS	
9	12				VARIOUS ARTISTS				KISS 100.7 SAMPLER FOR AIDS RELIEF VOL. 10	
10	7				PAT METHENY				A MAP OF THE WORLD (ORIGINAL SOUNDTRACK)	
11	9				KIRK WHALUM				FOR YOU	
12	28				PAUL WEAVER				THE JAZZMASTERS III	
13	5				VARIOUS ARTISTS				WYNN CARES FOR KIDS FOUNDATION VOL. 12	
14	18				NORMAN BROWN				CELEBRATION	
15	2				AL DI MEOLA				WINTER NIGHTS	
16	12				BRIAN CLUBERTSON				SOME THING ABOUT LOVE	
17	22				RICHARD ELLIOT				CHILL FACTOR	
18	21				THE RIPPINGTONS FEATURING RUSS FREEMAN				TOPAZ	
19	15				VARIOUS ARTISTS				WJLL 101.1 SMOOTH JAZZ VOL. 6	
20	28				SPYRO GYRA				BOY THE MARIO	
21	NEW				GROVER WASHINGTON, JR.				PRIME CUTS: THE COLUMBIA YEARS 1967-1999	
22	RE-ENTER				MEGSKI MARTIN & WOOD				JUST CHANCE TO DANCE TRANCE (PERIPHERALIST OF 1991)	
23	20				INCognito				NO TIME LIKE THE FUTURE	
24	15				BOB JAMES				JOY RIDE	
25	24				DOWN TO THE BONE				THE URBAN GROUNDS - ALBUM II	

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## January 26-23

### Ocho Rios, Jamaica

#### Air Jamaica Jazz & Blues Festival

**Thursday, January 20**  
Jamaican Dance Orchestra • 7:00 PM • 8:00 PM  
Gladys Knight • Ernie Ranglin

**Friday, January 21**  
Jamaican Dance Orchestra • 7:00 PM • 8:00 PM  
Orquesta Ibrahim Ferrer with Ruben Gonzalez & Omar Portuondo • Monty Alexander

**Saturday, January 22**  
Jamaican Dance Orchestra • 7:00 PM • 8:00 PM  
Grover Washington Jr. • Mary J. Blige • Eric Benet • Morgan Heritage

**Sunday, January 23**  
Jamaican Dance Orchestra • 7:00 PM • 8:00 PM  
Kool & the Gang • Kenny G • Al Jarreau • Dr. John

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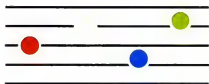
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## Industry Poised For Next Digital Era On Eve Of Millennium

IT SEEMS appropriate that the final year of the decade, the century, and the millennium was a watershed time for the recording industry.

Not only did 1999 usher in the technical specifications for second-generation sound carriers DVD Audio and Super Audio CD, it also marked a turning point for digital technology as a whole.

By now, most recorded projects employ digital technology virtually every step of the way and make use of high-resolution formats that as recently as a few years ago were off-limits to all but the most privileged music makers.

The year got off to a fast start with the confirmation of two major stories that started breaking at the tail end of 1998: the purchase of Miami's famed Criteria Recording Studio by

New York powerhouse the Hit Factory, and the acquisition by Cello Studios of three of the seven rooms that made up Allen Sides' Ocean Way/Record One complex in Los Angeles.

Those two studio transactions followed the mergers in December 1998 of Nashville studios Emerald Recording and Masterfiles on the one hand, and Seventeen Grand Recording and Love Shack Studios on the other.

Although some pundits viewed this wave of consolidation as evidence of tough times for top-flight studios, others dismissed the trend as an isolated cluster of business deals driven more by specific circumstances than by the overall business climate.

In fact, Sides left no doubt about the robust health of his business when just months after the sale to Cello, he expanded Ocean Way by taking over

### 1999★IN★REVIEW



by Paul Verna

the building adjacent to it, which was formerly occupied by Bernie Grundman Mastering. (Sides already owned the building; Bernie Grundman, for his part, moved his studio around the corner.)

Soon after those studio deals, word broke that the technical specification for DVD Audio was finally a reality after years of technical and political hurdles that prevented its release. The development paved the way for a market introduction for DVD Audio hardware and software, which was promised before year's end but at press time had yet to occur.

Super Audio CD, the audiophile-driven digital sound carrier developed by Sony and Philips, also released its technical specification early in the year, and limited product introductions followed in Japan and much of the U.S. in the fall.

While these business and technical stories were unfolding, a small revolution was taking place in the mastering sector of the industry, as long-established players on both coasts either bolted or were asked to leave jobs they'd held for virtually their entire careers. The vacancies they left behind opened opportunities for other engineers to rise up the ladder.

The most momentous of the staff changes were **Stephen Marcussen's** abrupt departure from Los Angeles-based Precision Mastering, where he'd held sway for 20 years, and **Scott Hull's** sudden exit from New York juggernaut Masterdisk, where he'd

built a career first under industry luminary **Bob Ludwig** and then as chief engineer and a widely respected mastering maven in his own right.

While Marcussen was not directly replaced at Precision, the studio hired New York vinyl specialist **Rick Essig** from Frankford Wayne and **Tom Baker** from Oasis and Future Disc Systems. Marcussen left to open his own eponymous facility in Los Angeles, but while he waited for his studio to be built, he operated out of **Dave Collins'** room at A&M Mastering.

Ironically, that studio was temporarily closed in the fall after its parent company, Universal Music, decided to sell it. At press time, it appeared that the Henson company had purchased the studio, which was scheduled to reopen Jan. 10 under the new ownership. However, it was not clear what role the former staffers of the recording and mastering divisions of A&M would have under the new regime.

At least one former A&M Mastering engineer, **Pat Sullivan**, left the facility and joined Bernie Grundman Mastering.

Hull joined New York studio Classic Sound, where he has brought a pop and rock sensibility to a studio long reputed for the jazz and classical work of its co-founders, **Tim Marotta** and **Tom Lazarus**. At Masterdisk, Hull's room was rebuilt and

taken over by **Leon Zervos**, who joined the studio after developing a strong following at nearby rival Absolute Audio.

Other mastering engineers who changed affiliations included **Joe Palmaccio** (from Sterling Sound to Sony Music Studios), **Robert Vossigen** (from CMS to Capitol Mastering), and **Ron Houstend** (from Precision to CMS).



Mastering engineer Scott Hull left Masterdisk to join Classic Sound.

In the field of pro audio education, 1999 was among the busiest years on record, at least in the U.S., where **ExPression Center** for New Media—a facility run by former Full Sail principal **Gary Platt**—opened in Emeryville, Calif., and Australian-based international powerhouse **School of Audio Engineering (SAE)** opened a branch in New York. *(Continued on next page)*



Producer/engineer **Chuck Ainlay**, left, installed a Solid State Logic Axiom-MT digital console at Backstage Studio in Nashville, a newly renovated facility that he co-owns with Sound Stage owner **Ron Kerr**. Shown with Ainlay, from left, are producer **James Stroud**, Wynonna's daughter **Grace**, and Wynonna. The photo was taken during sessions for Wynonna's latest Mercury Nashville project, for which Stroud produced several tracks.

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Los Angeles-based mastering engineer **Precision Mastering** departed his job at Precision Mastering and spent most of the year working out of **Dave Collins'** room at A&M Mastering, pending the construction of **Marcussen's** own studio. Shown, from left, are **Marcussen** and fellow mastering veterans **Bob Ludwig**, **Ted Jensen**, and **Collins**. (Photo: Gary McGowan)

## THE TOP STORIES

- The Technical Specifications For DVD Audio and Super Audio CD Are Released, Clearing The Way For Market Introductions.
- The Hit Factory Acquires Miami's Criteria Recording Studios, And Cello Entertainment Purchases Three Of Ocean Way's Rooms.
- Ex-Pression Center And SAE Lead A Wave Of U.S. Pro Audio School Openings.
- Allen Sides Expands Ocean Way By Moving Into Former Bernie Grundman Mastering Site.
- Producer Bruce Fairbairn Dies At 49.
- Digidesign Ups The Ante In War Between Digital Audio Workstations And Modular Digital Multitracks.
- Mastering Business Undergoes Massive Changes As High-Profile Engineers Change Affiliations.
- A&M Studios Is Temporarily Shuttered By Parent Company Universal Music; Its Ultimate Fate Is Still Uncertain At Year's End.
- The Music Producers Guild Of The Americas Is Folded Into NARAS.
- Solid State Logic Axiom-MT Digital Consoles Make Inroads In Europe, U.S.
- Solid State Logic Braces For Sale As Parent Company Carlton Merges With A Rival Media Giant.
- Tascam And Mackie Introduce Affordable 24-Bit, 24-Track Hard-Disk Recorders.
- Jerry Harrison And Tom Zito Launch Unsigned Artist Internet Site garageband.com, With George Martin Heading A Team Of Star Producers On Its Advisory Board.

# Pro Audio

## STUDIO MONITOR

(Continued from preceding page)

schools offer comprehensive degree programs in a variety of fields and boast impressive job-placement credentials.

From an equipment standpoint, 1999 offered groundbreaking products that promise to open new horizons for audio professionals while offering serious hobbyists an affordable entry into state-of-the-art recording.

Key products included the Mackie HDR24/96 and Tascam DA-2424, both 24-track, 24-bit hard-disc digital recorders that offer unprecedented audio resolution, storage capacity, and editing features at price points of \$5,000 and \$4,000, respectively.



The Mackie HDR24/96, a 24-bit, 24-track hard-disc recorder that sells for \$5,000.



The Tascam DA-2424, a 24-bit version of the company's popular DA-88 modular digital multitrack system.

Tascam also made headlines with its DA-78HR, a 24-bit version of its award-winning DA-88 modular digital multitrack (MDM).

Other significant products of 1999 included the Euphonix System 5 digital console; the Fairlight Merlin digital audio workstation; the Yamaha PM1D digital board, targeted at the live-sound market; the Universal Audio reissues of the classic 1176 and Teletronix LA-2A compressor/limiters; and the Bomb Factory plug-ins for Digidesign's Pro Tools platform, which include software emulators of the 1176, LA-2A, and other classic gear.

If the above products demonstrated a favorable climate for digital consoles and digital media in general, that perception was reinforced by other developments, including a tongue-in-cheek campaign by Digidesign, "Is tape dead?" and offered customers trade-ins of their MDMs when they purchased Pro Tools systems.

On a more serious note, Solid State Logic (SSL) made inroads in the U.S. with its top-of-the-line Axiom-MT digital console. Following several installations in Europe in 1998 and 1999, U.S. studios that added Axioms this year included Skip Saylor in Los Angeles; Avatar, Kampu, and Electric Lady in New York; Transcontinental in Orlando, Fla.; and Backstage in

Nashville (see photo, page 44).

While SSL basked in the success of the Axiom-MT and the analog 9000J, the company braced for an imminent sale after its parent company, British media giant Carlton Communications plc, announced plans to unload the 30-year-old console maker and merged with competitor United Net & Media. Despite the near certainty of the SSL sale, the company appeared to be following a business-as-usual strategy at press time.

Another developing story at year's end was the merger between the 2-year-old Music Producers Guild of the Americas and the National Academy of Recording Arts and Sciences. The two organizations' intent to merge was announced at the fall Audio Engineering Society Convention in New York and confirmed in mid-December (see story, page 89).

In other 1999 news, noted producer and former Talking Heads keyboardist Jerry Harrison joined with industry veteran Tom Zito to launch an Internet company, garageband.com, devoted to unsigned bands. The site is driven by producers, with Sir George Martin heading an all-star advisory board.

Finally, the industry bid farewell this year to producer Bruce Fairbairn, who died of unknown causes at age 49 while working on the Yes album "The Ladder" in Vancouver.

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DAMP Studios  
Jim Dean  
Karl Derfler  
Bobby Harris Goldberg  
Jerry Harrison  
Eduardo Hernandez

Ken "Duro" Hill  
Robbie Jenkins  
David Kahne  
John King  
Robert John "Mutt" Lange  
Tommy LiPuma  
Carlton Lynn  
Jeff Martin  
Tony Maserati  
Masterfores  
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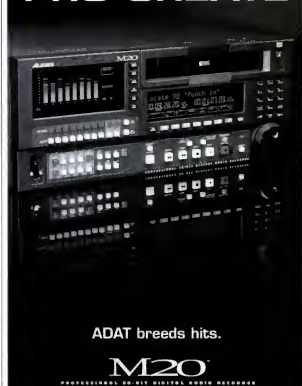
# PRODUCTION CREDITS

BILLBOARD'S NO. 1 SINGLES (DECEMBER 18, 1999)

CATEGORY	HOT 100	R&B	COUNTRY	DANCE SALES	MAINSTREAM ROCK
TITLE Artist/ Producer (Label)	SMOOTH Santana Feat. Rob Thornhill (Mercury)	U KNOW WHAT'S UP Donell Jones/ Eddie F. Lighy (Unintentionally/Lafayette)	HE DIDN'T HAVE TO BE Brad Paisley/ The Berman Bros. (Arista Nashville)	SEXUAL (LA DA DI) Amber (The Berman Bros. (Tommy Boy)	HIGHER Cred J. Kervin (Wind-Up)
RECORDING STUDIO(S) (Engineer)	FANTASY (Berkeley, CA) David Thorner	PLAYGROUND MINI HITS STUDIOS (New Jersey) Sheldon Goode, Eddie F. Andrew Carlinas	THE CASTLE RECORD- ING STUDIOS (Franklin, TN) Greg Droman Richy Cobble	GALLERY (New York) C.H. Berman	A HOUSE ON BAUM RD. (Orlando, FL) John Kervin
CONSOLE(S)/ DAW(S)	Neve 8108	AMEX Galileo	SSL 4056 G	SSL 6000	Pro Tools
RECORDER(S)	Studer A-800	Sony APR24 - E Magic Logic 4.0	Otar DTR 900 II	Studer A827	Pro Tools
MIX MEDIUM	Pro Tools	Amper 499	Amper 467	Amper 499	Pro Tools
MIX DOWN (Label) (Engineer)	THE RECORD PLANT (Berkeley, CA) David Thorner	PLAYGROUND/ MINI HITS STUDIOS (New Jersey) Sheldon Goode	THE CASTLE (Franklin, TN) Greg Droman Richy Cobble	GALLERY (New York) Dr. Moe C.H. Berman	TRANS CONTINENTAL (Orlando, FL) John Kervin
CONSOLE(S)/ DAW(S)	SSL 9000	AMEX Galileo	SSL 4056G	SSL 6000	SSL 9000
RECORDER(S)	#B Technology/GX 8000	Sony APR24 - E Magic Logic 4.0	Otar DTR 900 II	Studer A827	Studer 1/2"
MASTER MEDIUM	HBH Magneto Optical Disk	Quantegy GP9	Amper 467	Amper 499	Amper 499
MASTERING Engineer	AM Stephen Marcussen	POWERS HOUSE OF SOUND Herb Powers	MASTERMIX Mark Williams	ABSOLUTE Leon Zervos	STERLING SOUND Ted Jensen
CD/CASSETTE MANUFACTURER	BMG	BMG	BMG	WEA	BMG

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ARTISTS & MUSIC

## How Ragtime & Rap Defined The Start & End Of This Century

**I**N DEALING with popular music, considered one of the hallmarks of the so-called American Century, it is interesting to note that the musical flavor of the century's beginnings has a parallel innovative factor that marks its end.

In the first years of the 1900s a new sound, ragtime, took center stage, evolving from its black heritage—its master being **Scott Joplin**—into the mainstream of popular music. Irving Berlin's 1911 Alexander's Ragtime Band" best exemplified this crossover, if not the literal sound of ragtime. Ragtime's international success marked a well-defined point at which popular music in America would become one of its main cultural exports.

Today, rap, a sound originating from black urban areas, closes out the century as a dominant sound among America's youth, the main buyers of prerecorded music. A similar element, fueled again by a black musical sensibility, helped establish rock 'n' roll. (Incidentally, it may or may not be a mere coincidence that the century drew to a close with a hit Broadway musical's "ragtime," based on **E.L. Doctorow's** novel that centers on social upheaval in America at the end of the 19th century. That legacy still frames much of today's

social scene.)

But if ragtime and rap were the only factors defining the American popular song at the end of the 20th century, then we wouldn't be dealing with the culture of America, but of some other homogenous geographic entity. American culture goes much deeper than that.

Scott Joplin himself wrote a ragtime opera called "Treemonisha," and, while not a total success, it charmingly makes the point that there are many places a specific American music can venture into, feel at home (sometimes uneasily), and not fall flat on its face. (For "Treemonisha," a flurry of ragtime interest in the '70s, spurred by the soundtrack of Joplin music used in the hit film "The Sting," led to a revival of the opera on Broadway that lasted for 65 performances.)

A more triumphant example of the earlier Joplin concept was **George and Ira Gershwin** and **DeBose Heyward's** "Porgy And Bess," which premiered in 1935.

Of course, there is a tremendous and incredible in-between period of the 20th century in terms of the popular song.

From about 1920 through the 1960s, a body of popular song was created that surely rates as a golden era, both from the Broadway

### 1999 ★ IN ★ REVIEW

## Words & Music



by **Irv Lichtenman**

stage and Hollywood film.

In a remarkable confluence of creative genius, this nation produced a stellar list of composers and lyricists, such as Irving Berlin, Jerome Kern, Victor Herbert, Sigmund Romberg, Cole Porter, Richard Rodgers, Lorenz Hart, Oscar Hammerstein, George and Ira Gershwin, and many others, most of whom blossomed in the '20s.

Melting melody from Europe with, in many instances, rhythms born in the U.S., they produced countless compact gems, covering every emotion and conveying them with intelligence and wit. Their output had such startling consistency that it is only in retrospect that we can marvel at such abundance of greatness. Indeed, it was a time when greatness was the norm.

From a social point of view, the best of these writers also poked fun

at the social and political developments of the day—yet, admittedly, without the urge to act on that which would come decades later when popular music took on serious issues, sometimes with a bluntness that felt little need to adhere to the disciplines of an earlier art form.

It was termed rock 'n' roll at first and just plain rock as its scope broadened musically and lyrically. This new American sound, whose loose antecedent was the '30s swing era, entered the scene in the 1950s and in a short space of time virtually defined American pop music at home and abroad, with, needless to say, a greater intensity than that of an earlier pop song sensibility. It was a sound that could demand and, in part, realize an end to social injustice and, to be sure, a war, in Vietnam, that divided Americans with an angry passion not seen since the Civil War.

As we reach within days the end of the century, it can be said that there is generally a softer sound to rock—including rap—that is perhaps reflective of good economic times and the very progress in human relations that the best of rock and rap's intentions has helped foster.

It is wishful thinking to believe that the grand old song of "Tin Pan Alley, Broadway, and Hollywood are

*From about 1920 through the 1960s, a body of popular song was created that surely rates as a golden era, both from the Broadway stage and Hollywood film*

due for a new assault on the charts or some rehash of exposure reflective of their halcyon days. And a softer sound may have to give way, sadly, to more urgent sounds if times get tough. And that sound may speak in terms that are "new" as part of the process that has seen American popular music absorb the cultural heritage of newcomers to our shores.

But it appears, happily, that the creations of "the earlier part of the last century" are likely to settle down as an enduring genre of popular song, eliciting, when heard, that oft-repeated generation-gap of a sigh, "They don't write 'em like that anymore."

## Best-Selling Folios, Single Sheets Of 1999

The following are the best-selling folios and single sheets of 1999 as reported by the following main print companies:

### CHERRY LANE MUSIC

1. Metallica, "Garage Inc."
2. Pokémon, "2.B.A. Master Recorder Fun Pack"
3. "The Prince Of Egypt," vocal selections
4. Dave Matthews Band, "Before These Crowded Streets"
5. "Jekyll And Hyde," Vocal Selections
1. "When You Believe," from "The Prince Of Egypt"
2. "Pokémon Theme," from "Pokémon"
3. "Give Me Forever, I Do," John Tesh & James Ingram
4. "Fly Away," Lenny Kravitz
5. "Amazed," Lonestar

### HAL LEONARD CORP.

1. Sarah McLachlan, "Surfacing"
2. Fiona Apple, "Tidal"
3. Jim Brickman, "Destiny"
4. Mariah Carey, "#1's"
5. Dixie Chicks, "Wide Open Spaces"
1. "Angel," Sarah McLachlan
2. "My Heart Will Go On," Celine Dion
3. "Fly Remember You," Sarah McLachlan
4. "Iris," Goo Goo Dolls
5. "You'll Be In My Heart," Phil Collins

### MUSIC SALES

1. Pink Floyd, "The Wall" (guitar tablature edition)
2. Tori Amos, "Anthology"
3. Tori Amos, "Little Earthquakes"
4. AC/DC, "Bonfire" (guitar tablature edition)
5. Black Sabbath, "Anthology" (guitar tablature edition)
1. "To Make You Feel My Love," Garth Brooks
2. "Bridge Over Troubled Water," Simon & Garfunkel
3. "Morning Has Broken," Cat Stevens
4. "Lift The Wings," from "Riverdance"
5. "Home And The Heartland," from "Riverdance"

### WARNER BROS. PUBLICATIONS

1. "Star Wars: Episode 1—The Phantom Menace"
2. Backstreet Boys, "Millennium"
3. "N Sync
4. Shania Twain, "Come On Over"
5. Garth Brooks, "Double Live"
1. "From This Moment On," Shania Twain
2. "The Prayer," Celine Dion/Andrea Bocelli
3. "I Don't Want To Miss A Thing," Aerosmith
4. "Time To Say Goodbye," Andrea Bocelli/Sarah Brightman
5. "The Wind Beneath My Wings," Bette Midler

## NO. 1 SONG CREDITS

### THE HOT 100

SMOOTH • Real Slim Shady • Real Slim Shady • Chris Brown • EMI Blackwood BM

### HOT COUNTRY SINGLES & TRACKS

BREATHIE • Holly Lamar, Stephanie Barrary • Cal W/ASCAP Universal Songs Of PolyGram

International BMI, Hope/CBS/BMI

### HOT R&B SINGLES

U KNOW WHAT'S UP • Edward Farrell, Darren Leight, Celine Dion, Belmar Muhammad, Anthony Hamilton, Debra Damon, Veronica McKenzie • Eddie FASCAP Doherty/Gotta/ASCAP WB/ASCAP

Balena/ASCAP Universal/MCA/ASCAP Arhivo/ASCAP Rhythmic/ASCAP Ruffy Knuckles/ASCAP

### HOT RAP SINGLES

HOT BOYZ • Missy Elliott, Timothy Mosley • Mass Confection/ASCAP WB/ASCAP Virginia Beach/ASCAP

### HOT LATIN TRACKS

RITMO TOTAL • Mark Taylor, Paul Barry • Right Bank/ASCAP



**Tribute to Hoagy.** Toni Tennille and Marilyn McCoo were the featured performers in a 100th-birthday salute to songwriter Hoagy Carmichael in the main concert hall at the University of Southern California (USC). From, left, are Flore Thornton, benefactor for the Thornton School of Music at USC; Shelly Berg, director of the jazz department at the Thornton School; Tennille; Larry Livingston, dean of the Thornton School; McCoo; and her husband, performer Billy Davis Jr. Carmichael would have been 100 on Nov. 22.



# Artists & Music

## NOTAS

(Continued from preceding page)

forming. His entertaining romp of a concert contained a musical menu that was at least 50% inspired by sounds originating from the Latin Caribbean and Brazil.

But the heartland, overwhelmingly non-Latino crowd of 11,000 fans, of which 70% or so were wide-eyed women aged 25 to 50, was quite willing to shake its collective bon-ton to floor-aging songs performed in either Spanish or English by the Puerto Rican superstar.

In fact, it was the thunderous takes on two Spanish songs, "Marti" and "Por Arriba, Por Abajo," that offered a needed emotional rescue from a concert that had subsided into a bit of a lull.

From then on, Martin played Cincinnati, just like he killed 'em on the rest of his sold-out stateside tour. Martin, naturally, has a lot to do with the acceptance of the pulsating Latin American genre by the state-side persona has become engaging and, at times, dominating, in spite of the show's glitzy, Vegas-style produc-



**Ricky On Broadway.** Recognize the guy in this scene from "Les Misérables"? He's the one who hit No. 1 on four charts this year in Spanish and English. He plays Marius in this photo, but in real life, he is Latin! He's also as C2/Sony Discos heartthrob Ricky Martin. On the left is actress Christy Turlington. On the right is actress Christy Turlington. On the right is actress Christy Turlington.

tion and stentorian sound mix. But could anyone 10 years ago have imagined that the hottest male star in the English sector nowadays would



**Miller's First No. 1.** The third time was the charm for EMI Latin songstress Miller, as her third disc, "Amor Es Un Juego," yielded her first chart-topper on Hot Latin Tracks in 1995. "De Hoy En Adelante."

been a Latino? *No!* Ten years ago, the Hispanic market was just beginning to find and define itself as more than a cottage industry. And then the Latin biz began to take off. Billboard's coverage of the market accelerated with it. The charts grew in size and numbers, the chart methodology was updated, and credits for the producers, songwriters, publishers, and performance right societies were added. Editorial coverage expanded, too, with the addition of special thematic sections and tribute specials.

This year, titles charting on The



**Good Choice.** For the first time in his solo career, Fonceviva icon Marco Antonio Solís went with an outside producer, Bobu Silvert, to oversee his latest set, "Bosques De Mi Alma." The result was a gold record and Solís' best-selling disc to have appeared on The Billboard Latin 50 (136,500 units).

Billboard Latin 50 rung up 8.2 million units in sales—a stratospheric 47% jump from last year. And this impressive hike took place with only a handful of new stores added as reporters to SoundScan, the firm that compiles The Billboard Latin 50.

The Latino sector will continue to expand in the future, though not perhaps at the same rate it has enjoyed in recent years. If the labels keep the kids in mind and the radio stations opt to play music for the *juventud*, things will keep rolling on smoothly.

It is impossible to summarize an entire decade's worth of music in a handful of words. There is little room for the inclusion of so many recording stars, events, and places that made these past 10 years so rich and rewarding.

But as we get mirthful this New Year's Eve, it will be fun to stop a moment to reminisce about a most fabulous decade for the Latin market—and to ponder the wondrous possibilities of the decade—and the millennium—to come.

**SONY STAYS SOLID:** Though it won two fewer year-end categories this year than in 1998, Sony Discos ruled again by winning 22 of 34 chart categories.

Placing second was Fonceviva with six triumphs, followed by EMI Latin with five. Amazingly, only one other label, Karen/Universal Latino, won, in one category.

Sales for this year's year-end tally were tabulated by SoundScan from Dec. 15, 1998, to Nov. 27, 1999.

Likes last year, Sony swept the trio of Billboard Latin 50 categories, including top imprint, Sony Discos sold 2.5 million units, up 66% from last year, when the label sold 1.5 million pieces.

Sony's best-selling titles accounted for nearly half of Sony's sales count. Ricky Martin's "Vieques," whose 504,000 units topped all others; Elvis Crespo's "Suavemente" (488,000); and Shakira's "Dónde Están Los Ladrones?" (355,000) combined to sell 1.2 million pieces.

All three of the aforementioned blockbusters were released in 1997. "Vieques," by the way, was 1998's second best-selling title.

Despite a payola investigation that

## THE TOP STORIES

- Ricky Martin Leads Parade Of Latino Idols To English-Market Stardom.
- U.S. Latin Sales Enter Record Territory.
- Justice Department Fines Fonceviva And Two Execs For Payola-Related Offenses.
- Latin Internet Companies Sprout.
- RIAA Conducts First Hispanic Record-Consumer Study.

led to several sentences, Fonceviva rebounded sharply to reach second place in sales of titles appearing on The Billboard Latin 50. The label's sales hit \$285 to 1.3 million, its highest sales tally ever on The Billboard Latin 50.

Two discs by Enrique Iglesias, now signed to Interscope/Universal Latino, accounted for almost 44% of Fonceviva's total sales—"Cosas Del Amor" (219,000 units) and "Bailamos" (348,000 units).

Also on the uptick was EMI Latin, whose sales rose 48% to 803,000 pieces. Sales of Selena's "All My Hits—Todos Mis Exitos" (360,000 units) provided 40% of EMI Latin's sales. For the second year in a row, Selena was No. 1 in sales on both the regional Mexican genre chart with "All My Hits" and on the Latin 50 catalog chart with her 1995 smash "DREAMING OF YOU."

As convincing testimony to Selena's durable appeal, "Dreaming Of You" has sold 420,500 pieces in the past two years. In addition, four of the top 15 titles on the Latin 50 catalog chart were recorded by Selena.

WEA Latina's sales slipped slightly from 642,500 to 619,500 pieces, but the label fell from second to fourth. Nearly 75% of WEA Latina's sales came from two discs by Maná (299,400 units) and three by Luis Miguel (161,500 units).

Rounding out the top five imprints is Ariola/EMI Latin, up from ninth to fifth. Though Ariola's sales had a top 10 seller, its well-balanced sales performance was led by Los Tri-O's debut hit, "Nuestro Amor" (174,000 units).

Individually, Martin, Crespo, and Iglesias earned three category triumphs each. The producer of the year was Pedro Ramirez, longtime studio helmsman for Alejandro and Vicente Fernández.

The song writer of the year was Estéfano, half of Sony Discos act Donato & Estéfano. Estéfano, Juan Páez, Kike Santander, and Rudy Las Vegas finished in the top 10 in both the producer and songwriter categories.

Warner-Tamerlane earned its first publisher of the year triumph. Likewise, Warner/Chappell snared its first publishing corporation of the year win.

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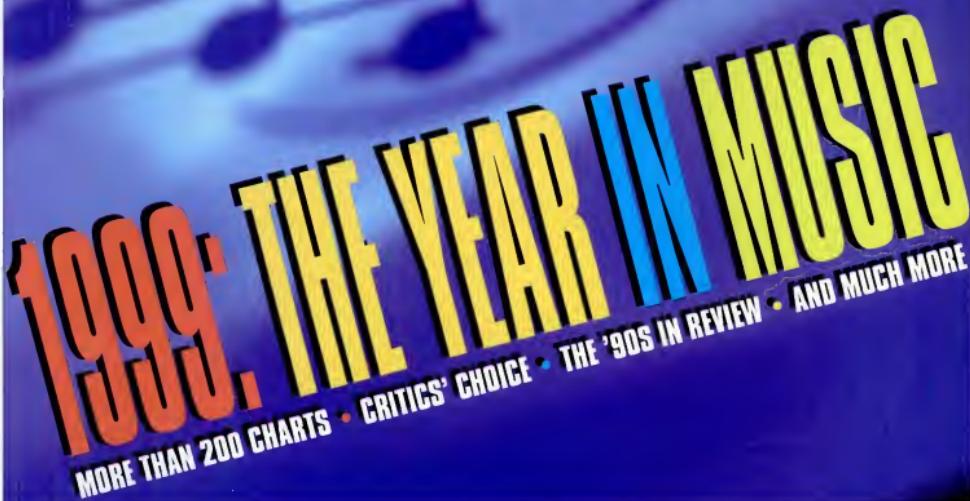
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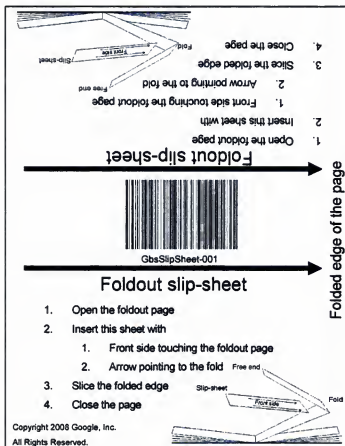
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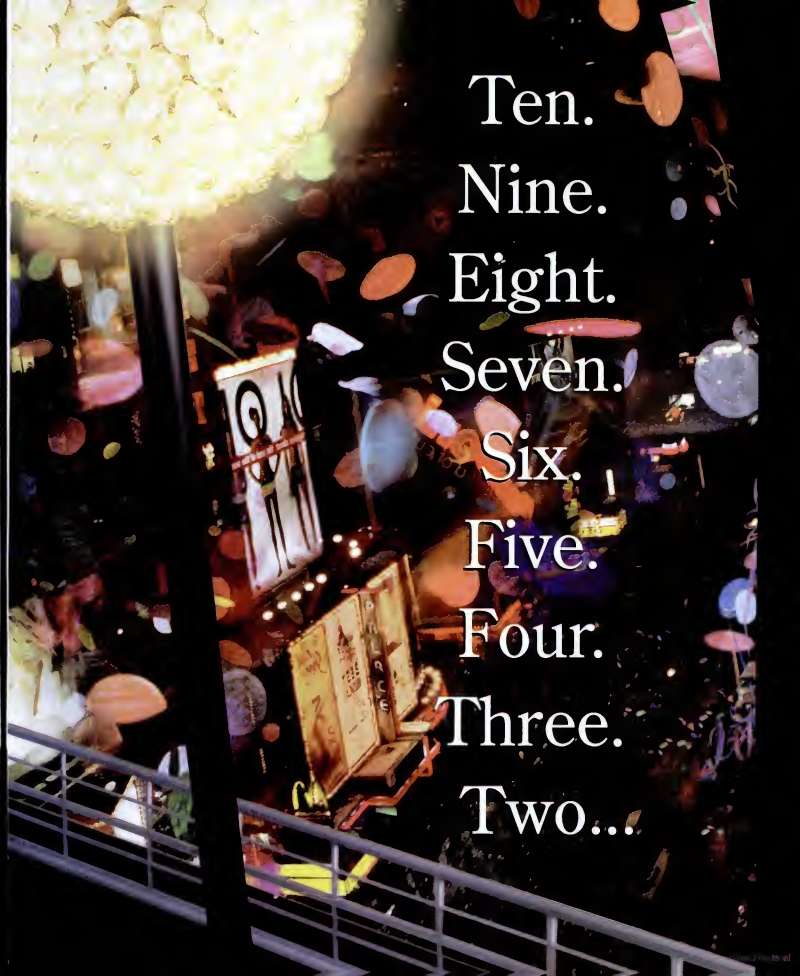
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Back

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Seven.  
Six.  
Five.  
Four.  
Three.  
Two...





# 1999

## the year in music

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# THE CRITICS' CHOICE

COMPILED BY MICHAEL PAOLETTA

After perusing this year's Critics' Poll, one thing becomes very clear: Billboard's editors embrace musical diversity, intertwining old-school and new, ultra-commercial and cutting-edge, male and female.

Last year, two women tied for the most votes (seven) in the annual Critics' Choice poll: Lauryn Hill ("The Miseducation Of Lauryn Hill") and Lucinda Williams ("Car Wheels On A Gravel Road").

Well, 1999 is also a "year of the woman." R&B newcomer Angie Stone is this year's poll-winner. Her dazzling neo-soul debut, "Black Diamond," received the most votes (six). Scoring a close second is sister-in-song, Mary J. Blige, whose reflective album, "Mary," received five votes. Blige's single "All That I Can Say" received one vote. (Only album votes were used in final tabulations.)

Joining Blige with five album votes each are the Flaming Lips ("The Soft Bulletin"), Macy Gray ("On How Life Is"), Moby ("Play"), Richard Thompson ("Mock Tudor") and Tom Waits ("Mule Variations").

In third place are Foo Fighters ("There Is Nothing Left To Lose"), Rage Against The Machine ("The Battle Of Los Angeles"), Janice Robinson ("The Color Within Me") and Japan's Thee Michelle Gun Elephant ("Gear Blues"), each garnering four votes.

Forty-three Billboard staff members contributed Critics' Choice lists, which are based solely on personal taste and are not related to any of the charts that appear elsewhere in the magazine.



Continued on page YE-10



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The Sonic Summit of '63

Unnamed sources provided this photo documenting the exchange of "non-terrestrial" technology that surfaced three decades later as Live365.com's purported "streaming audio"



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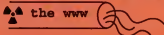
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\*call upon our leaders to put an end to the madness that Live365.com is spreading upon our youth, as well as our youth's youth.

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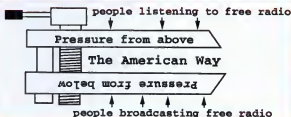
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# 1999 the year in music

## CRITICS' CHOICE

Continued from page TE-6



**BRADLEY BAMBARGER**  
Senior Writer

- Berlin Philharmonic/Claudio Abbado**, on Bruckner's Ninth Symphony Oct. 25 at Carnegie Hall. Like God walked into the room.
- Duke Ellington**, "Complete RCA Victor Recordings" (RCA Victor) and "Such Sweet Thunder" and "Black Brown & Beige" (Columbia Legacy). America's royal composer gets the treatment he deserves.
- Toru Takemitsu**, "Quotation Of Dream" London Sinfonietta/Knussen Spirit-catcher from the other side.
- Kurt Weill**, "Der Silbersee" soloists, Ensemble Modern/Stenz (RCA). Bitter, sweet, evergreen.
- Te: Hopkins Smith**, "Weiss: Lute Paritas" (Asprey), Robert Hill, "Back Works For Lute-Harpischord" (Hänssler). Orpheus calling.
- Those Bastard Souls**, "Debs & Departure" (V2). Dave Shouse of the Grifters. He rocks.
- Te: Gavin Bryars**, "Gadman Requiem" Hilliard Ensemble/Fretwork (Point). John Tavener, "Eternity's Sunrise" (Harmonia Mundi). Past as prologue.
- Te: Subramaniam/Larry Coryell**, "From The Ashes" (Water Lily Acoustics). Beyond-the-world music.
- Tom Waits**, Sept. 24 at New York's Beacon Theater. A shaman of that business we call show.
- Singles Goin' Steady**, "Desert Rose" (A&M); **Cowboy Junkies**, "Ooh Las Vegas" (Almo Sounds); **Rage Against The Machine**, "Guerrilla Radio" (Epic); **Tom Harrell**, "Time's Mirror" (RCA Victor); **David Sylvian**, "Darkest Dreaming" (Virgin); **Nine Inch Nails**, "We're In This Together" (Nothing/Interscope).



**JIM BESSMAN**  
Special Correspondent

- Mary Lee's Corvette**, "True Lovers Of Adventure" (Wild Pitch). Mary Lee Korte's 13 songs could all have been multifarious hits—and still can be.
- Richard Thompson**, "Mock Tudor" (Capitol). Brit guitar god's gripping reflection of his youth.
- Te: Cory McCauley And His Evangeline Aces**, "Play That Thing, Yeah Jack" (Fais Do Do); **Moise and Alida Viator**, "Mo Belle Creole" (Acadiana). Accordionist McCauley's epomously titled ultra-traditional Cajun set equals a highly imaginative exploration of South Louisiana French music styles by brother-sister Viator teens and special guests.
- Daler Mehndi**, April 24 at Nassau Coliseum. Ecstatic bhangra star conjured up memories of King Sunny and the ghost of Marley.
- Te: Alan Jackson**, "Under The Influence" (Arista); **Brad Paisley**, "Who Needs Pictures" (Arista). The decade's greatest male country singer rejuvenates genre classics, while Paisley emerges as the most exciting male country singer since Alan Jackson.
- Kelis**, "Kaleidoscope" (Virgin). Apily named, arresting debut from a striking R&B songstress.
- John Sherry**, "New York Trilogy" (Sheeba). Four discs of mostly new live material gleaned from three different

themed concerts in fall 1996 documented an enormous artistic achievement.

- Joshua Bell & Edgar Meyer With Sam Bush & Mike Marshall**, "Short Trip Home" (Sony Classical). New-world acoustic instrumental mix of classical and bluegrass.
- Te: June Carter Cash**, July 2 at the Bottom Line; **Loretta Lynn**, May 13 at Town Hall; **Marianne Faithfull**, July 21 at Central Park Summer Stage. Age matters.
- Willie Nile**, "Beautiful Wreck Of The World" (River House). Terrific DVD return after a regrettable seven-year absence.



**DALE BRADLY**  
Associate Director of Special Issues

- Elvis Costello**, June 1 at the Wilton Theatre in Los Angeles.
- Van Morrison**, "Back On Top" (Pointblank Records).
- David Bowie**, "hours..." (Virgin).
- Henry Phillips**, "Number 2" (Oglio Records).
- Foo Fighters**, "There Is Nothing Left To Lose" (RCA/RCA).
- Seal**, May 35 at the Greek Theater in Los Angeles.
- The Chieftains**, "Tears Of Stone" (RCA).
- Ramones**, "Anthology" (Rhino/Warner Bros.).
- Mano Negra**, "Best Of Mano Negra" (Ark 21).
- Fave Singles**: **Ricky Martin**, "Livin' La Vida Loca" (C2/Columbia); **Pearl Jam**, "Last Kiss" (Sony); **Sixpence None The Richer**, "Kiss Me" (Squint/World); **Smash Mouth**, "All Star" (Interscope); **Cheryl Wheeler**, "If It Were Up To Me" (Philo).



**FRED BRONSON**  
Contributing Writer

- Texas**, "The Hush" (Universal). An album of potential hits still waiting to be discovered in the U.S.
- Fountains Of Wayne**, "Utopia Parkway" (Atlantic). Like The Hush, filled with potential hits. Find it. Buy it. Love it.
- Original Soundtrack**: **Lisa Stansfield**, "Swing" (RCA Victor). Love the music. When does the movie come out?
- Steps**, "Steptacular" (Jive U.K.). The poppest pop music being recorded today.
- Aud Wilken**, "Diamond In The Rough" (Universal Denmark). After one single three years ago, finally an album. Could be an international hit.
- Cross-talk**, "Cross-talk" (Independent Sweden). Perfect pop/dance blend. Someone pick them up for the U.S.
- Buen Color**, "Cuestión De Alma" (WEA Spain). A boy band with some depth. Really.
- Kask**, "Wrestling My Case" (Grand/Virgin Sweden). Lead singer of Brainpop goes solo and creates alternative-pop smash.
- Bobby Vee**, "Sings Your Favorites/Bobby Vee" (BGO U.K.). Once again, it takes a British reissue label to appreciate an American artist.
- Te: Smokey Robinson & The Miracles**, "Along Came Love (Motown); **The Temptations**, "You've Got To Earn It" (Motown). More unreleased Motown. More, please.



**JONATHAN COHEN**  
Assistant Editor, Billboard Online

- Dismemberment Plan**, "Emergency & I" (Desoto).
- Burning Airlines**, "Mission: Control!" (Desoto).
- The Flaming Lips**, "The Soft Bulletin" (Warner Bros.).
- Built To Spill**, "Keep It Like A Secret" (Warner Bros.).
- Pavement**, "Terror Twilight" (Matador).
- Rachel's**, "Selenography" (Quarterstick).
- John McEntire**, "Reach The Rock" original soundtrack (Hefly).
- Rage Against The Machine**, "The Battle Of Los Angeles" (Epic).
- Supercunk**, "Come Pick Me Up" (Merge).
- South**, "South" (Jagjaguwar).



**THOM DUFFY**  
International Deputy Editor

- Bruce Springsteen & The E Street Band**, "Land Of Hope & Dreams". The best unreleased song of 1999 from the reunion tour of the decade.
- Gindy Bullens**, "Somewhere Between Heaven & Earth" (Blue Lobster/Artemis). The most unmaginable grief yields a songwriter's greatest work.
- Joe Grushecky & The Housekeepers**, "Down The Road Apiece/Live" (Schoolhouse Records). A journeyman's raw, unabashed declaration of rock 'n' roll faith.
- The Shirts**, Celebrate Brooklyn Festival, July 23 at Prospect Park, Brooklyn, N.Y. Annie Gold's Midas voice leads a reunion of one of New York's finest bands of the '70s. A live album to follow from an autumn session at CBGB's.
- Bill Morrissey**, "Songs Of Mississippi John Hurt" (Philo). Even as an interpreter, Morrissey is one of the finest voices in modern American folk music.
- Ricky Martin's performance of "La Copa De La Vida (The Cup Of Life)"** on the Feb. 24 broadcast of the Grammy Awards.
- Crosby, Stills, Nash & Young**, "Looking Forward" (Reprise).
- The Pretenders**, "Viva El Amor" (Warner Bros.).
- Tom Waits**, "Mule Variations" (Epitaph).
- Robbie Williams**, "The Echo Has Landed" (Capitol). The most determined effort of the year by a British pop star to crack America.

**TOM FERGUSON**  
International Editor

- Wilco**, "Summer Teeth" (Reprise). It's a long way from Uncle Tupelo; Jeff Tweedy and cohorts keep getting better.
- Dan Penn And Spooner Oldham**, "Moments From This Theatre" (Proper Records). The essentials—one guitar, one piano, two voices—and the greatest country solo songs ever.
- Tom Waits**, "Mule Variations" (Epitaph). Waits "Mule" plows his solitary furrow deeper and darker.
- Johnny Dowd**, "Pictures From Life's Other Side" (Munich). The most scary/disturbing/droll release of '99.
- Iggy Pop**, "Avenue B" (Virgin). Mellow in sound, caustic in tone. And the Ig remains the live performer.
- Joe Heary**, "Fuse" (Mammoth). A worthy follow-up to '96's awesome "Trampoline."
- Paul Westerberg**, "Saucaine Gratification" (Capitol). His finest solo effort yet.
- Lyle Lovett**, "Live In Texas" (Curb/MCA). At last, Lyle and the Large Band caught in full flight.
- The Flaming Lips**, "The Soft Bulletin" (Warner Bros.). Neil Young and Todd Rundgren should be in touch with their lawyers.
- The Glash**, "From Here To Eternity" (Columbia). Froren in at all their ragged glory. ("White Man In Hammersmith Palais" still chills the bones 21 years on.

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# 1990 the year in music

## THE YEAR IN CHARTS

BY FRED BRONSON

**W**ould you "Believe" that in the year of the Latin artist and the year of the teenage pop star, the No. 1 song of the year on the Hot 100 is neither by a Latin artist nor a teenager? Even more amazing, it's by an artist whose first single debuted on the pop chart 34 years ago. Cher becomes only the second solo female artist in the '90s to have the No. 1 song of the year, following Whitney Houston's triumph in 1993 with "I Will Always Love You."

"Believe" is the first single on the Warner Bros. imprint to be the No. 1 song of the year since Prince dominated 1984 with "When Doves Cry," although sister label Reprise ruled in 1989 with Chicago's "Look Away." This is the third single issued under the Warner Bros. logo to be a year-end champ in the rock era; the first was Rod Stewart's "Tonight's the Night (Gonna Be Alright)" in 1977. And, while Cher was signed to Warner Bros. through the label's U.K. office, her victory marks the first time since 1959-63 that U.S. artists have captured the top spot for two years in a row (last year's No. 1 single was "Too Close" by Minneapolis-based Next).

If you're not surprised that a teenager like Britney Spears or Christina Aguilera didn't take the top spot, then at least you must be shocked that it's not a Latin artist. The four longest-running No. 1 singles of 1999 were by Latin acts: Santana resigned for six weeks during the chart year with his first No. 1 in a 30-year career, "Smooth," while Ricky Martin, Jennifer Lopez and Aguilera all had five-week runs with their first No. 1 titles. The highest-ranked song by a Latin act on the year-end chart is Aguilera's "Genie In A Bottle" at No. 7.

Perhaps the most notable fact about the annual singles recap is that female artists dominate the list, taking the top five positions. While *Sixpence None The Richer* is a co-ed outfit, the band sports a female lead singer, so the top seven titles are all voted by women. The magnitude of this becomes more impressive when you realize that there has never even been a year in the rock era when female artists captured the top two positions, let alone five (or seven). The closest we've ever come is 1990, when Wilson Phillips was No. 1 with "Hold On," "It Must Have Been Love" by the co-ed duo Roxette was No. 2, and "Nothing Compares 2 U" by Sinéad O'Connor was No. 3.

The younger demographic did well on the album side, as the Backstreet Boys had the top album of the year with "Millennium" (Jive) and were the top pop artists of 1999. Here's a closer look at the top formats.

### POP

A year ago today, you would have been forgiven for not predicting the Latin domination of the Hot 100 during 1999. And you might not have even seen the teenage thing coming. But who would have prognosticated that, 34 years after her chart debut, Cher would have the No. 1 song of the year? Sure, there were signs: The song was No. 1 for seven weeks in the U.K. last year and became the best-selling single of all time by a female artist in Britain. Even for those portents, there are still reasons to be amazed at Cher's accomplishment. It's her first-ever year-end chart-topper. Her previous best showing on a year-end tally as a solo artist was the No.

20 ranking of "Half-Breed" in 1973. As half of Sonny & Cher, she had the No. 16 song of 1965 with "I Got You Babe."

The runner-up song of 1999 is "No Scrubs" (LaFace/Arista) by TLC. It's the second year that the Atlanta trio was edged out on the year-end recap. In 1995, "Waterfalls" placed second to "Gangsta's Paradise" by Coolio featuring L.V. But there was consolation that year, because TLC's other No. 1 hit, "Creep," showed up at No. 3 for the year. This time, TLC's other No. 1 hit, "Unpretty," is No. 20.

The highest-ranked single by a male act is Sugar Ray's "Every Morning" (Lava/Atlantic) at No. 7. The only other male artist in the top 10 is Ricky Martin. No. 10 with his pop breakthrough, "Livin' la Vida Loca" (C2/Columbia).

With the No. 3 single of 1999, "Angel Of Mine" (Arista), Monica is the only artist to repeat from last year's top 10. She was No. 2 in 1998 with "The Boy Is Mine," her duet with Brandy. Going back five years, Monica and TLC are the only artists in the year-end top 10 who repeat. The only other artist in the top 10 who has been in a year-end top 10 before is Whitney Houston, No. 4 with "Heartbreak Hotel" (Arista). It's her first year-end top-10 appearance since "I Will Always Love You" in 1993.

The No. 1 title on the Hot 100 Singles Sales recap is Cher's "Believe." The top airplay hit is TLC's "No Scrubs," which



From top: Santana, Christina Aguilera, Savage Garden



was a commercial single, like last year's No. 1 title, "Truly Madly Deeply" by Savage Garden. The next two positions on the airplay recap are held by album tracks: the Goo Goo Dolls' "Slide" (Warner Bros.) and the Backstreet Boys' "I Want It That Way" (Jive). The top Hot 100 act is TLC, making it the second year in a row that an act on LaFace has taken this honor. Usher ranked No. 1 in 1998. The top female solo artist is Britney Spears, and the top male solo artist is Ricky Martin. The top group is the Backstreet Boys.

With nine titles charting during 1999, R. Kelly is the top songwriter. He not only wrote hits for himself, like "I'm No Angel" (his duet with Celine Dion) and "If I Could Turn Back The Hands Of Time," he also helped Maxwell into the top 10 with "Fortunate" and was co-writer and co-producer of Blaque's "808." Last year's top pop songwriter, Diane Warren, is No. 2, with eight titles charted. She is followed by Max Martin, John Reznick and Matt Slocum. Rodney Jerkins produced six chart hits for artists like Monica ("Angel Of Mine"), Jennifer Lopez ("If You Had My Love") and Whitney Houston. ("I'm Not Right But It's Okay"), earning him first place on the producers roster. R. Kelly places second, followed by Shekspere, Matt Serletic and David Kahne. Arista repeats as the No. 1 Hot 100 Singles imprint and is the No. 1 label, an honor it has taken for seven years running.

Continued on page TE-95

# Congratulations

Hot Rap Artist -

**JAY-Z**

& Roc-A-Fella Records



Top New R&B Artist -

**JA RULE**

& Murder Inc. Records



Top R&B Artist (Duo/Group)

**dru hill**

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## mtv unplugged\* the new album

1.5 million worldwide and climbing

★★★★ **newsweek** "a marvelous performance that finds her rethinking her songs rather than just replaying them" **los angeles times**

"Morissette is a compelling live performer- exuding intelligence, warmth and a quirky combo of passion and zen calm" **entertainment weekly**

featuring live acoustic versions of "uninvited" "you oughta know" "Ironic" "that I would be good" and more

---

## supposed former infatuation junkie

7 million worldwide

**quadruple platinum:** canada **triple platinum:** united states ireland **double platinum:** australia italy new zealand singapore **platinum:** austria denmark germany holland hong kong japan norway portugal spain sweden switzerland united kingdom **gold:** argentina belgium brazil chile czech republic finland france indonesia malaysia mexico philippines taiwan thailand

the highest selling #1 debut by a female artist on the billboard 200

---

## jagged little pill

27 million worldwide

**17 x platinum:** canada **14 x platinum:** united states **12 x platinum:** australia ireland **7 x platinum:** united kingdom **6 x platinum:** italy philippines **5 x platinum:** singapore **quadruple platinum:** denmark **triple platinum:** malaysia mexico spain **double platinum:** chile czech republic holland hong kong portugal sweden **platinum:** argentina austria belgium brazil finland france germany indonesia japan korea new zealand norway switzerland taiwan thailand **gold:** greece

billboard magazine's album of the decade

5 grammy awards, including album of the year 8 juno awards, including album of the year  
echo award - best international female vocalist 3 mtv video music awards  
mtv european music award - best female artist

---

## "uninvited" from the City of Angels soundtrack

7 million worldwide

1999 grammy award - best female rock vocal performance

1999 grammy award - best rock song

---

## never-ending worldwide tour

amsterdam buenos aires caracas dresden edmonton it lauderdale gothenburg helsinki indianapolis johannesburg kuala lumpur ljubiana manila nagoya oslo perth quebec city rome seoul toulouse uniondale vienna wollongong and everywhere in between

1999  
the year  
in music

# TOTALY '90s: DIARY OF A DECADE

*It gave us grunge and gangsta,  
Latin crossover and a country revival,  
Titanic tides and jagged pills.*

BY GEOFF MAYFIELD

**W**ith albums by Limp Bizkit, Creed, Rage Against The Machine and even the veteran band Santana ruling the album chart during much of the second half of 1999, rock music looks pretty vital for a genre that had been declared dead at least twice this decade, its most recent obituary appearing in *USA Today* just a few months ago. While the '90s may not be remembered as a decade of wall-to-wall rock, the game of hide-and-seek the genre played illustrates the cycle most popular styles experienced during the past 10 years.

Pop music, missing in action during the prime of rockers Nirvana and Pearl Jam, came back strong in the late '90s. Country music, considered as modern as a museum exhibit at the start of the decade, made a triumphant return to the spotlight.

R&B and hip-hop remained visible staples on both The Billboard 200 and The Billboard Hot 100, even as naysayers—not unlike those fogies in the '30s who said rock 'n' roll would fade fast—kept wondering when rap would burn out. While they wondered, 165 hip-hop albums stormed the weekly top 10 on The Billboard 200 from 1990 through the end of the '99 chart year, a tally that includes 37 No. 1s.

In what may end up being remembered as the most democratic decade in the history of the music business, consumers trampled over party lines. From the silly (Los Del Rio's "Macarena," the No. 1 Hot 100 single of 1996) to the sacred (the Benedictine Monks Of Santo Domingo De Silos, who



Janet

reached the top five of The Billboard 200 with "Chant" in 1994), the top of the charts satisfied practically every person's taste.

## ONE OF EACH

Look at the annual top-10 albums from 1990 on, and you'll find at least one album each from rock, rap, R&B and pop that made each year's humor roll. Country was also well represented in the decade, with the exceptions of 1990 and 1994, at least one Nashville-roster album made each year's top 10.

While the established popular genres drew in the masses, the United States' growing Latin population cultivated a consumer base and a talent pool that ultimately expanded the pop charts' menu, as names like Ricky Martin, Selena and Buena Vista Social Club gained undeniable prominence. Or, was the Latin crossover story of 1999 just the music industry's latest variation on the "everything old is new again" theme? Blow the dust off Billboard's very first Hot 100, published in Aug. 4, 1958, and you'll find Cuban bandleader Perez Prado—who is represented with a prominent sample in Lou Bega's current hit "Mambo No. 5"—was rubbing shoulders with Ricky Nelson and Peggy Lee in that inaugural chart's top 10.

## THE QUEEN, KING AND COURT

The artist of the decade, as determined by the same formula that we use to calculate each year's top pop artists list, is a singer who launched her career in 1990: Mariah Carey. The formula awards points, according to chart position and total chart weeks on both The Billboard 200 and the Hot

100, and a quick look at her chart history easily explains her standing.

She has sent 14 songs to No. 1 on the Hot 100, more than any other female artist in chart history, trailing only Elvis Presley and the Beatles among all acts. She debuted at No. 1 three times on the Hot 100, an all-time Billboard record, and her 60-week-at-No.-1 mark trails only Presley. All nine of her career albums have reached the top five on The Billboard 200, with four of those reaching No. 1.

Carey also reigns as the top R&B artist of the '90s, as determined by the formula of performance on Hot R&B/Hip-Hop Singles & Tracks and Top R&B/Hip-Hop Albums that establishes each year's top R&B artist categories. She has had 18 top-10 singles in the format, including six No. 1s. She's also had eight top-10 albums on the R&B list, including two No. 1s.

The highest-ranking male on the pop-artists list is Garth Brooks, third among all '90s acts behind Carey and Janet Jackson. Brooks never appeared on the Hot 100 until the 1990 chart year, which means he earns his virtue of his prodigious album sales. More than half of his 13 career albums, seven, have reached No. 1 on The Billboard 200. Through the Nov. 27 issue, which concluded the 1999 chart year, Brooks' body of albums had amassed 50 weeks at No. 1, more than any other artist in the '90s.

Brooks, not surprisingly, also rules as the decade's top country artist. Through the end of the '99 chart year, all but two of his albums had reached No. 1 on the country chart. Of his 32 top-10 hits at country radio, 18 went all the way to No. 1.

Ranking fourth among all pop acts is Boyz II Men, the



Are Off Bow (top), Spice Girls

top-charting group of the '90s. Of the five No. 1 singles in its career, three had some of the longest reigns in Hot 100 history: "End Of The Road" chalked up 13 weeks in 1992, which was then a record; "I'll Make Love To You" held the summit for 14 weeks, which tied Whitney Houston's "I Will Always Love You," and "One Sweet Day," recorded with Carey, was No. 1 for a record 16 weeks. Five of the Men's six albums reached The Billboard 200's top 20, with "11" and "Evolution" each bowing at No. 1.

## SELENA'S REIGN

The late Selena is the top Latin artist of the '90s. Using a formula similar to the ones employed in the pop, country and R&B categories, artists are credited for performance on Hot Latin Tracks from 1990 on, as well as performance on The Billboard Latin 50 from the time of the album chart's 1993 launch. Selena placed 20 songs on Hot Latin Tracks,

Continued on page YE-18

## To Billboard's Readers

Coming in 2000, Billboard will be presenting a special, lavishly illustrated feature chronology of the leading figures, landmark innovations and history-making events in the past 100 years of the music and home-entertainment industries. Watch for a marvelous visual and editorial salute to a remarkable century of change and achievement, titled "The March Of Music."

*Smully White*

Editor in Chief

# Selena

"Best selling Latin artist of the decade"

-Billboard Magazine

*Her music lives on...*



## BILLBOARD DECEMBER 25, 1999

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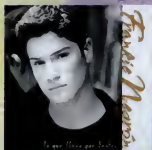
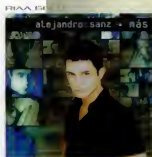


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# Your Latin Label for the New Millennium

## Getting Stronger Everyday



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**Everyday**

# 1999 the year in music

## TOP POP ALBUMS OF THE '90s

Pos. TITLE—Artist—Impresso/Label

- 1 JAGGED LITTLE PILL—Alison Mosshart—Mercury/Reprise/Warner Bros.
- 2 THE BODYGUARD—Whitney Houston—Arista
- 3 COME ON OVER—Shania Twain—Mercury (Nashville)
- 4 NO FENCES—Garth Brooks—Capitol
- 5 TITANIC—Soundtrack—Sony Classical
- 6 FALLING INTO YOU—Celine Dion—550 Music/Epic
- 7 CRACKED REAR VIEW—Hootie & The Blowfish—Atlantic/Arista
- 8 METALLICA—Metallica—Elektra/VEG
- 9 PLEASE HAMMER DON'T HURT EM—M.C. Hammer—Capitol
- 10 BACKSTREET BOYS—Backstreet Boys—Jive
- 11 LET'S TALK ABOUT LOVE—Celine Dion—550 Music/Epic
- 12 KOFIN' THE WIND—Garth Brooks—Liberty
- 13 11—Beyoncé—Jive
- 14 TEN—Pearl Jam—Epic
- 15 BREATHLESS—Ernst G—Arista
- 16 MILLINIUM—Backstreet Boys—Jive
- 17 'N SYNC—'N Sync—RCA
- 18 DAYDREAM—Monica Curcio—Columbia
- 19 SPICE—Spice Girls—Virgin
- 20 TO THE EXTREME—Vanilla Ice—SBK/EMI
- 21 THE LION KING—Soundtrack—Walt Disney
- 22 TRAGIC KINGDOM—No Doubt—Trauma/Interscope
- 23 SOME GAVE HIM—Billy Ray Cyrus—Mercury
- 24 NITE—Garth Brooks—Capitol
- 25 CRAZY2YOOO!—TLC—LaFace/Arista
- 26 MUSIC BOX—Monica Curcio—Columbia
- 27 MARIAH CAREY—Mariah Carey—Columbia
- 28 YOURSELF OR SOMEONE LIKE YOU—Outkast—A&M/Atlantic/AG
- 29 ...BABY ONE MORE TIME—Britney Spears—Jive
- 30 UNPLUGGED—Eric Clapton—Duck/Reprise/Warner Bros.
- 31 JANET—Janet Jackson—Jive
- 32 NEVERMIND—Nirvana—DGC/Coffin
- 33 DOOKIE—Green Day—Reprise/Warner Bros.
- 34 THE SIGN—Ace of Base—Arista/AG
- 35 PIECES OF YOU—Jewel—Atlantic/AG
- 36 TIME, LOVE AND TENDERNESS—Michael Bolton—Columbia
- 37 HELL FREEZES OVER—Eagles—Geffin
- 38 THE WOMAN IN ME—Shania Twain—Mercury
- 39 BIG WILF STYLE—Will Smith—Columbia/CRG
- 40 THE MISDEEDION OF LAUREN HILL—Lauryn Hill—Ruffhouse/Columbia/CRG
- 41 BLUE—Lekia Bono—Curb
- 42 SEVENS—Garth Brooks—Capitol (Nashville)/Capitol
- 43 WIDE OPEN SPACES—Dixie Chicks—Monument/Sony (Nashville)
- 44 DANGEROUS—Michael Jackson—Epic
- 45 COOLEYHIGHHARMONY—Boyz II Men—Motown
- 46 VS.—Paul Janay—Epic
- 47 UNFORGETTABLE, WITH LOVE—Natalie Cole—Elektra/VEG
- 48 RICKY MARTIN—Ricky Martin—Ct/Columbia/CRG
- 49 CITY OF ANGELS—Soundtrack—Warner Sunset/Reprise/Warner Bros.
- 50 DOUBLE LIVE—Garth Brooks—Capitol (Nashville)
- 51 SECRETS—Tamara Brown—LaFace/Arista
- 52 WILSON PHILLIPS—Wilson Phillips—SBK/EMI
- 53 FOREVER YOUR GIRL—Paula Abdul—Arista
- 54 E. 1999 ETERNAL—Bone Thugs-N-Harmony—Ruffhouse/Relativity
- 55 NO WAY OUT—Puff Daddy & The Family—Bud
- 56 SMASH—The Offspring—Epiphany
- 57 SURFACING—Sarah McLachlan—Arista
- 58 THE SCORE—Fugees—Ruffhouse/Columbia



Alison Mosshart

- 59 SIXTEEN STONE—Bush—Trauma/Interscope
- 60 THROWING COPPER—Live—Radiant/CRG
- 61 WAITING TO EXHALE—Soundtrack—Arista
- 62 VOL. 2...HARD KNOCK LIFE—J-Z—Roc-A-Fella/IDJMG
- 63 NOT A MOMENT TOO SOON—McCreesh—Curb
- 64 DOGGY STYLE—Snoop Doggy Dogg—Death Row/Interscope/AG
- 65 THE CHASE—Garth Brooks—Liberty
- 66 AUGUST & EVERYTHING AFTER—Counting Crows—DGC/Coffin
- 67 USE YOUR ILLUSION II—Guns N' Roses—Geffin
- 68 TONI BRAXTON—Toni Braxton—LaFace/Arista
- 69 SPACE JAM—Soundtrack—Warner Sunset/Atlantic/AG
- 70 SAVAGE GARDEN—Savage Garden—Columbia/CRG
- 71 USE YOUR ILLUSION I—Guns N' Roses—Geffin
- 72 LUCK OF THE DRAW—Bonnie Raitt—Capitol
- 73 PUMP—Aerosmith—Geffin
- 74 ACHTING BABY—U2—Island
- 75 AMERICANA—The Offspring—Columbia/CRG
- 76 VITALITY—Paul Janay—Epic
- 77 GIVE A GRIP—Aerosmith—Geffin
- 78 YOU LIGHT UP MY LIFE—Lekia Bono—Curb
- 79 NEVER SAY NEVER—Bonnie Raitt—Capitol
- 80 MELLOW COLLIE AND THE INFINITE SADNESS—The Smashing Pumpkins—Virgin
- 81 LODGE—Metallica—Elektra/VEG
- 82 SPICEWORLD—Spice Girls—Virgin
- 83 CORE—Stone Temple Pilots—Atlantic/AG
- 84 SIGNIFICANT OTHER—Limp Bizkit—Ruffhouse/Interscope
- 85 FANMAIL—TLC—LaFace/Arista
- 86 IN PIECES—Garth Brooks—Capitol
- 87 BRINGING DOWN THE HORSE—The Wallflowers—Interscope
- 88 BAT OUT OF HELL II: BACK INTO HELL—Meat Loaf—Epic
- 89 FORREST GUMP—Soundtrack—Epic Soundtracks/Epic
- 90 MIDDLE OF NOWHERE—Hanson—Mercury
- 91 TOTALLY KROSSED OUT—Kru Kru—Ruffhouse/Columbia
- 92 MY WAY—Usher—LaFace/Arista
- 93 MY OWN PRISON—Credence—Wind-up
- 94 CORE—Stone Temple Pilots—Atlantic/AG
- 95 ARMAGEDDON—THE ALBUM—Soundtrack—Columbia/CRG
- 96 POCKET FULL OF KRYPTONITE—Spice Girls—Virgin
- 97 LIFE AFTER DEATH—The Notorious B.I.G.—Bud
- 98 ALL EYED ON ME—2Pac—Death Row/Interscope/Mercury
- 99 TUESDAY NIGHT MUSIC CLUB—Sheryl Crow—A&M
- 100 YES I AM—Melanie Bland—Island

## HOT 100 SINGLES OF THE '90s

Pos. TITLE—Artist—Impresso/Label

- 1 ONE SWEET DAY—Mariah Carey & Boyz II Men—Columbia
- 2 MACARENA (BAYSIDE BOYS MIX)—Los Del Rio—RCA
- 3 I'LL MAKE LOVE TO YOU—Boyz II Men—Motown
- 4 UN-BREAK MY HEART—Tina Turner—LaFace/Arista
- 5 CANDLE IN THE WIND 1997/SOMETHING ABOUT THE WAY YOU LOOK TONIGHT—Elton John—Rocket/AGM
- 6 END OF THE ROAD—Boyz II Men—Boyz II Men
- 7 I WILL ALWAYS LOVE YOU—Whitney Houston—Arista
- 8 THE BOY IS MINE—Brandy & Monica—Atlantic
- 9 I SWEAR—All 4 One—Budda/Arista
- 10 I'LL BE MISSING YOU—Puff Daddy & Faith Evans (Featuring 112)—Bad Boy/Arista
- 11 THE SIGN—Ace of Base—Arista
- 12 HOW DO I LIVE—Lekia Bono—Curb
- 13 GANGSTA'S PARADISE—Coolio Featuring L.V.—MCA Soundtracks/MCA
- 14 ON BENED KNEE—Boyz II Men—Motown
- 15 FANTASY—Mariah Carey—Columbia
- 16 TOO CLOSE—Not A—Arista
- 17 THAT'S THE WAY LOVE GOES—Jawri Jackson—Virgin
- 18 BECAUSE YOU LOVED ME—Celine Dion—550 Music
- 19 WATERFALLS—TLC—LaFace/Arista
- 20 DREAMLOVER—Mariah Carey—Columbia
- 21 CREEP—TLC—LaFace/Arista
- 22 CAN'T HELP FALLING IN LOVE—UB40—Virgin
- 23 JUMP—Juni Kim—Ruffhouse/Columbia
- 24 TAKE A BOW—Madonna—Mercury/Sire/Warner Bros.
- 25 THE CROSSROADS—Bone Thugs-N-Harmony—Ruffhouse/Relativity
- 26 THE FIRST NIGHT—Monica—Arista
- 27 CAN'T NOBODY HOLD ME DOWN—Puff Daddy (Featuring Mariah)—Bad Boy/Arista
- 28 INFORMER—Snoop Doggy Dogg/VEG
- 29 THIS IS HOW WE DO IT—Montell Jordan—FHM/Def Jam/Interscope
- 30 BABY GOT BACK—Sir Mix-a-Lot—American/Reprise
- 31 BELIEVE—Cher—Warner Bros.
- 32 FREAK ME—Sade—Arista/VEG
- 33 NO SCRUBS—TLC—LaFace/Arista
- 34 YOU'RE STILL THE ONE—Shania Twain—Mercury (Nashville)
- 35 WANNABE—Spice Girls—Virgin
- 36 NO DIGGITY—BLACKstreet (Featuring Dr. Dre)—Arista
- 37 (EVERYTHING I DO) I DO IT FOR YOU—Boyz II Men—A&M
- 38 LIVIN' LA VIDA LOCA—Ricky Martin—Ct



Boyz II Men

- 39 BLACK OR WHITE—Michael Jackson—Epic
- 40 DO SOMETHING FOR LOVE (BUT I WON'T DO THAT)—Meat Loaf—MCA
- 41 SMOOTH—Santitas Featuring Rob Thomas—Arista
- 42 STAY (I MISSED YOU)—Luis Loeb & Nine Brown—RCA
- 43 GENIE IN A BOTTLE—Christina Aguilera—RCA
- 44 WHOOMP! (THERE IT IS)—Tag Team—Jive/Ballmark
- 45 YOU MADE ME WANNA...—Usher—LaFace/Arista
- 46 IF YOU HAD MY LOVE—Jennifer Lopez—WORX/ERG
- 47 SAVE THE BEST FOR LAST—Vanessa Williams—Wing/Mercury
- 48 THE POWER OF LOVE—Celine Dion—550 Music
- 49 ALWAYS BE MY BABY—Mariah Carey—Columbia
- 50 I'M YOUR ANGEL—E. Kelly & Celine Dion—Jive
- 51 ANOTHER NIGHT—Real McCoy—Arista
- 52 EXHALE (SHOOP SHOOP)—Whitney Houston—Arista
- 53 EXHALE—Mariah Carey—Columbia
- 54 HAVE YOU EVER REALLY LOVED A WOMAN?—Bryan Adams—A&M
- 55 BUMP N' GRIND—E. Kelly—Jive
- 56 AGAIN—Santitas Featuring J. Viper
- 57 MMBOP—Hanson—Mercury
- 58 KISS FROM A ROSE—Seal—ZTT/Sire/Warner Bros.
- 59 KISS—SW-BCA
- 60 NOBODY'S SUPPOSED TO BE HERE—Deborah Cox—Arista
- 61 NOBODY KNOWS—The Tony Rich Project—LaFace/Arista
- 62 ANGEL OF MINE—Monica—Arista
- 63 TRULY MADLY DEEPLY—Savage Garden—Columbia
- 64 RUSH RUSH—Paula Abdul—Capitol/Virgin
- 65 HERE COMES THE HOTTEST—Puff Daddy
- 66 IF I EVER FALL IN LOVE—Shania Twain—Atlantic/MCA
- 67 FOOLISH GAMES/YOU WERE MEANT FOR ME—Jennifer Lopez
- 68 YOU'RE MAKIN' ME HIGH/LET IT FLOW—Tina Turner—LaFace/Arista
- 69 ALL FOR LOVE—Bryan Adams/Real Street/Stone—A&M
- 70 THAT SHE WANTS—Ace of Base—Arista
- 71 I LOVE YOU ALWAYS FOREVER—Dionne Lee—Atlantic
- 72 BECAUSE I LOVE YOU (THE POSTMAN SONG)—Steve B—LMB/CRG
- 73 I DON'T WANT TO MISS A THING—Aerobically—Atlantic
- 74 TOGETHER AGAIN—Janet—Virgin
- 75 NICE & SLOW—Usher—LaFace/Arista
- 76 UNPRETTY—TLC—LaFace/Arista
- 77 IT'S ALL COMING BACK TO ME NOW—Celine Dion—550 Music
- 78 ...BABY ONE MORE TIME—Britney Spears—Jive
- 79 I'M TOO SEXY—Right Star—Def-Charisma
- 80 BABY BABY—Beyoncé—LaFace/Arista
- 81 MY WAY—Usher—LaFace/Arista
- 82 NOTHING COMPARES 2 U—Sisqú—O'Connor/Enigma/EMI
- 83 DON'T LET GO (LOVE)—En Vogue—Capitol/VEG
- 84 LATELY—Divina—Pendulum/Real Art
- 85 MO MONEY MO PROBLEMS—The Notorious B.I.G. (Featuring Puff Daddy & Mariah)—Bad Boy/Arista
- 86 QUIT PLAYING GAMES (WITH MY HEART)—Backstreet Boys—Jive
- 87 I BELIEVE I CAN FLY—E. Kelly—Warner Sunset/Atlantic/Jive
- 88 HYPNOTIZED—The Notorious B.I.G.—Bad Boy/Arista
- 89 TWISTED—Kiss—Arista/Atlantic
- 90 TO BE WITH YOU—Mr. Big—Atlantic
- 91 VISION OF LOVE—Mariah Carey—Columbia
- 92 RUMP SHAKER—Wreckx-N-Effekt—MCA
- 93 VOGUE—Madonna—Sire/Warner Bros.
- 94 ALL 4 LOVE—Mr. Badu—Giant
- 95 NUTTHIN' BUT A G THANG—Dr. Dre—Death Row/Interscope
- 96 I'LL BE THERE—Mariah Carey—Columbia
- 97 HOW DO I WANT IT/CALIFORNIA LOVE—2Pac (Featuring N.O. and Jody)—Death Row/Interscope
- 98 ALL MY LIFE—C. G. & Jody—MCA
- 99 MY ALL—Mariah Carey—Columbia
- 100 RETURN OF THE MACK—Mark Morrison—Atlantic

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 Corporation • Narada Media • Naxos • Newport Classic • New World Records • Nighthawk Records  
 • Nimbus Records • Passport International Productions • Phat Cat Records • Planet Nashville, LLC  
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# 1999

## the year in music

### TOP '90s R&B/HIP-HOP ARTISTS

Pos. ARTIST (No. Of Chart Singles & Albums) Impulse/Label

- 1 **MARIAH CAREY** (20) Columbia  
(1) DreamWorks
- 2 **R. KELLY** (24) Jive  
(1) Bad Boy  
(1) Warner Sunset/Atlantic
- 3 **MARY J. BLIGE** (14) Uptown  
(10) MCA  
(1) Arista  
(1) Def Jam  
(1) Elektra  
(1) Epic  
(1) Epic Tyme  
(1) Gospel Centric
- 4 **BOYZ II MEN** (20) Motown  
(1) Bina 10  
(1) Columbia  
(1) DreamWorks
- 5 **JANET JACKSON** (12) Virgin  
(9) A&M  
(1) Epic  
(1) PolyGram/Elektra  
(1) L'Am  
(1) Perspective
- 6 **2PAC** (8) Interscope  
(9) Amaru  
(9) Death Row  
(2) Amaru/Death Row  
(2) Def Tropic  
(1) Mecca  
(1) Mercury/Solar
- 7 **KEITH SWEAT** (15) Elektra  
(9) Vintertainment  
(1) Island  
(1) MCA  
(1) So So Def
- 8 **TLC** (15) LaFace  
(1) LaFace/Epic/Soundtrax
- 9 **TONI BRAXTON** (11) LaFace
- 10 **JODECI** (13) Uptown  
(1) MCA



Mariah Carey

- 11 **LUTHER VANDROSS** (13) LV  
(8) Epic
- 12 **WHITNEY HOUSTON** (21) Arista  
(1) DreamWorks  
(1) Columbia  
(1) Perspective
- 13 **SWV** (16) RCA  
(1) Jive  
(1) New Tyme/EMI
- 14 **BRANDY** (11) Atlantic  
(1) Arista  
(1) EastWest
- 15 **GERALD LEVERT** (10) EastWest  
(1) How-Burgin
- 16 **TEVIN CAMPBELL** (11) Qwest  
(1) Paisley Park



Guthrie Bros.

- 17 **BABYFACE** (10) Epic  
(4) Solar  
(1) Fox  
(1) LaFace  
(1) Qwest  
(1) Repulse  
(1) Blue-A-Fella  
(1) Yuh Yuh
- 18 **EN VOGUE** (12) EastWest  
(5) Atlantic  
(1) West Platinum/London  
(1) Warner Sunset/EastWest
- 19 **DRU HILL** (4) Def Soul  
(4) Island  
(1) University/Island  
(1) LaFace  
(1) OneWorld/Interscope/Columbia  
(1) Violator
- 20 **TONY TONI TONE** (9) Wing/Mercury  
(2) Mercury  
(2) Wing/Triple  
(1) MCA

### TOP '90s COUNTRY ARTISTS

Pos. ARTIST (No. Of Chart Singles & Albums) Impulse/Label

- 1 **GARTH BROOKS** (46) Capitol  
(21) Liberty  
(2) MCA Nashville  
(1) Mercury
- 2 **GEORGE STRAIT** (58) MCA  
(12) MCA Nashville
- 3 **ALAN JACKSON** (30) Arista Nashville  
(1) Giant  
(1) Warner Bros.
- 4 **REBA MCENTIRE** (33) MCA  
(17) MCA Nashville  
(1) MCA Nashville/Arista Nashville
- 5 **BROOKS & DUNN** (19) Arista  
(17) Arista Nashville  
(1) Elektra  
(1) Liberty  
(1) MCA  
(1) MCA Nashville/Arista Nashville
- 6 **VINCE GILL** (27) MCA  
(13) MCA Nashville  
(1) Columbia  
(1) Decca  
(1) Giant  
(1) RCA  
(1) RCA Nashville/Epic
- 7 **CLINT BLACK** (43) RCA  
(1) Giant
- 8 **ALABAMA** (52) RCA  
(1) BMC Special Products  
(1) MCA
- 9 **TIM MCGRAW** (30) Durb  
(2) Warner Bros.
- 10 **JOHN MICHAEL MONTGOMERY** (30) Atlantic  
(1) Warner Bros.
- 11 **TRAVIS TRITT** (39) Warner Bros.  
(2) MCA  
(1) Arista
- 12 **COLLIN RAYE** (34) Epic
- 13 **TRISHA YEARWOOD** (23) MCA  
(1) MCA Nashville  
(1) Capitol  
(1) Epic
- 14 **RANDY TRAVIS** (35) Warner Bros.  
(7) DreamWorks  
(1) Arista  
(1) Epic
- 15 **MARK CHESNUTT** (20) Decca  
(16) MCA  
(1) MCA Nashville
- 16 **TRACY LAWRENCE** (29) Atlantic
- 17 **PATTY LOVELESS** (23) Epic  
(13) MCA  
(1) MCA Nashville/Epic
- 18 **LORRIE MORGAN** (30) BNA  
(10) RCA  
(1) BNA/Mercury  
(1) Fox  
(1) Repulse  
(1) River North
- 19 **SHANIA TWAIN** (22) Mercury
- 20 **DIAMOND RIO** (18) Arista  
(1) Arista Nashville

### TOP '90s LATIN ARTISTS

Pos. ARTIST (No. Of Chart Singles & Albums) Impulse/Label

- 1 **SELENA** (23) EMI Latin  
(1) EMI
- 2 **LUIS MIGUEL** (43) WEA Latina  
(1) EMI Latin  
(1) Walt Disney
- 3 **GIPSY KINGS** (10) Elektra  
(2) Elektra/Musique  
(2) Nonesuch  
(2) Nonesuch/Atlantic
- 4 **ENRIQUE IGLESIAS** (18) Fonovisa  
(1) Fonovisa/Interscope
- 5 **GLORIA ESTEFAN** (16) Epic  
(3) Sony  
(1) RCA  
(1) Sony Discos
- 6 **LOS TIGRES DEL NORTE** (43) Fonovisa
- 7 **ANA GABRIEL** (20) Sony  
(1) Sony Discos  
(1) Glash
- 8 **LA MAFIA** (18) Sony  
(8) Sony Discos  
(2) Discos International  
(1) EMI Latin
- 9 **CHRISTIAN CASTRO** (14) Melody  
(8) Arista  
(1) Fonovisa  
(1) Universal Latina  
(1) WEA Latina
- 10 **BRONCO** (37) Fonovisa
- 11 **ALJANDRO FERNANDEZ** (15) Sony Discos  
(1) Sony
- 12 **VICENTE FERNANDEZ** (23) Sony  
(13) Sony Discos  
(2) Discos International
- 13 **LOS TEMARAJOS** (18) AFG Sigma  
(13) Fonovisa  
(4) TH-Radius
- 14 **RICKY MARTIN** (10) Sony  
(10) Sony Discos  
(3) C2  
(1) Glash
- 15 **MANA** (17) WEA Latina  
(1) Sony Discos  
(1) Columbia
- 16 **JULIO IGLESIAS** (13) Sony  
(1) Columbia
- 17 **JUAN LUIS GUERRA** 440 (26) Karen  
(1) PolyGram Latino
- 18 **LIMITE** (8) Radius  
(5) Universal Latina  
(1) PolyGram Latino
- 19 **MARC ANTHONY** (18) RMM  
(9) Salsa Sounds  
(1) Columbia  
(1) EMI Latin  
(1) Sony Discos  
(1) WOEK
- 20 **LOS TUCANES DE TIJUANA** (28) EMI Latin



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the year  
in music

# THE YEAR IN BUSINESS

IN A WORD, BREATHLESS

BY MARILYN A. GILLEN

**T**here is a Chinese invocation that is a clever curse: "May you live in interesting times."

For the U.S. music industry—which found itself knee-deep in a shifting major-label landscape and grappling with a rapid-fire barrage of technological advances that promise to alter traditional ways of doing business, from the signing to the sale—the breathless year that was 1999 surely underscored the meaning of that sentiment. This last year of the last century of the current millennium, in fact, opened on two climactic moments: the January finale of the first chapter in the "UnitGram" saga—which saw hundreds of staffers and artists displaced in the U.S. alone, as the Big 6 was squeezed into the Big 5—and the late-December closure of the inter-industry Secure Digital Music Initiative (SDMI), which was formed by record labels and consumer-electronics companies in response to the largely unanticipated and wholly untamed spread of downloadable MP3 music in 1998.

The year would only get more interesting from there. Witness just a few other headlines from a dizzying 12 months: the launch of a bevy of high-level tests of digital distribution by all the major labels, beginning with the so-called Madison Project in February and continuing into a code-name carapachony that included the likes of Nigel and Cranberry Grove; the first solid steps into actual digital commerce by some big labels this winter; the introduction of a flurry of new portable digital-audio devices—including the first units from major hardware companies—designed to play back Internet music; and the establishment of an SDMI specification for such devices; the approval of the specification for DVD Audio and the introduction of Sony's own next-gen format, SACD; and the rollout of kiosks into stores to let consumers burn their own CDs at retail.

## MAJOR DEPARTURES

The year also saw the departure of the heads of one of the five remaining major-label groups, Warner's Bob Daly and Terry Sennel; the planned mega-merger of media giants CBS and Viacom and the equally head-turning marriage of leading broadcast companies Clear Channel and AMFM, creating a radio colossus; the continued growth of concert firm SPX, which turned its acquisition attentions to new genres—including Latin music with the purchase of half of Cardenas/Fernandez & Assoc.—and new countries this year; the purchase of TCI Music's The Box and SonicNet by MTV Networks; the purchase of Universal Concerts by House of Blues; and the launch of a federal probe of record-label marketing practices by the FTC and the Department of Justice.

On the music front, the business went *loco* for all things Latin (the sector notched record sales numbers in '99,

according to SoundScan), while fans also embraced both a veteran genre—rock 'n' roll spiced with hip-hop—and a rising class of teen bands that had merchants singing their praises. A new goal for these and other acts was established in March: The RIAA debuted its new "Diamond" certification for U.S. sales of 10 million units.

It was not a good year to be out of touch, or one could quickly find oneself out of the loop.

It was also not the right year to be offline. Judging by the amount of talking done about the Internet over the last 12 months, it would seem that the music business slid toward a radical new future in 1999 with the lightning speed of bytes over a T1 line. But, while the industry's mindset clearly took a big swing toward embracing new Web-based business models this year, its actions ultimately moved at something closer to 58.8kbps.

There were plenty of big steps taken, but still bigger ones, including the wide-spread sale of major-label music via download, now lie ahead—in 2000 and beyond.

Ultimately, and appropriately, 1999 may best be remembered as a year of frantic positioning, with music, technology, radio, retail and concert companies variously pairing up, pairing down, striking alliances and making acquisitions to better compete in the entertainment business of the next millennium...whatever that ultimately might look like.

## WAITING TO EXHALE

While this millennial year will close with a fireworks-fueled exclamation point, it began with a big question mark: What now? In January, anxious staffers at Universal and PolyGram—who had been awaiting word of their fate since the consummation of Universal parent Seagram's purchase of PolyGram in December—finally got an answer, as Universal Music Group laid off 500 label employees in the consolidation of its labels with those it acquired from PolyGram. It was the first big wave of U.S. staff cuts, and roster trimming would also follow.

In recognition of the major shakeout affecting the business, NARM set up an online job bank in March, offering a place for those looking for jobs and those seeking employees to connect. When the dust finally settled, many would end up other majors or with the independents—who saw a potential boost in the big-budget year. A&M was the largest of the labels in the merger; 30 job openings—only 15% of the label's staff of 200—were retained. Among those who departed: A&M chairman/CEO Al Cafaro.

At Geffen, chairman/CEO Eddie Rosenblatt and president Bill Bennett departed, along with all but one department head. Bennett has since taken the reins as president of Maverick Records, which he joined in July in the wake of the departure in March of label co-founder/co-owner Freddy DeMunn. Rosenblatt has since joined the board of directors for online company Emusic.com. In an unexpected, late-year revival for the once-depleted Geffen, however, Flip Records founder Jordan Schur was named president of the label in October, with a mandate, he said, to rebuild it.

More than 100 staffers from Mercury and Island also were let go Jan. 20 and 21. Danny Goldberg, former chairman/CEO of the Mercury Records Group, had already left by then, as had David Sigerson. Island chairman Goldberg has started a new company, Sheridan Square Entertainment, and a label, Artemis Records.

On the publishing front, Universal's combined music operations were put under the control of David Renner. At the distribution company, Henry Droz was tapped to helm the combined Universal Music and Video Distribution (UMVD) and PGD as president; former PGD head Jim Caparro had, in late 1998, moved to the label side as chairman/CEO of Island/Def Jam. In October, Droz was promoted to chairman, while Jim Uric, formerly executive VP/GM, became president.

## STOP, START

Two other executives who exited amid the Universal shuffle would go on to play central roles in other top business stories.

Roger Ames, who had been president of PolyGram Music and remained in limbo for months, eventually landed in the top spot at Warner, following the surprising announcement in July that Bob Daly and Terry Sennel were leaving as heads of the Warner Music Group and co-CEOs/chairmen of Warner Bros. studios.

While Daly and Sennel had overseen both music and movies, in replacing them, Time Warner would make the call to once again split the functions: Barry Meyer and Alan Horn were chosen to head the film side, while Ames was given music.

David Hockman, the former CEO of PolyGram Music Publishing, was hired in July to establish and lead a worldwide drive into music publishing for the Hamburg-based edel Music. He is based in London.

In November, edel established a beachhead for its plans to grow in the U.S., as the formation of a new U.S. publishing company with songwriter Desmond Child, Deston Songs, which also includes principals Winston Simone and David Simone. The deal was not edel's only notable U.S. incursion this year. Earlier that month, it announced plans to acquire 50% of RED, Sony Music's independent distribution company.

One of the major publishing players also pulled out its checkbook this year, and used a lot of ink on it. EMI Music Publishing acquired the song catalog of Windswept Pacific in a deal valued at \$200 million.

## EXECUTIVE MOVES

While Universal had the biggest impact on the industry this year, there was a much smaller flurry of other changes, as well. Among the other executives needing to order new or revised business cards this year were Jason Berman, the former head of the Recording Industry Assn. of America, who in January took on his new post as the first chairman/CEO of global body IFPI; Nic Garnett, former director general of IFPI, who in October was named a senior VP at the international division of online-rights company InterTrust; Pete Jones, who was promoted to president/CEO of BMG Distribution and Associated Labels; and Grossman "Be" Andersen, who stepped in as acting president of the Video Software Dealers' Assn. in January following the resignation of Jeff Eves.

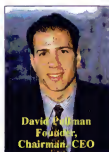
There were also Eric Nicoli, the former United Biscuits CEO, who replaced outgoing EMI Group chairman Sir Colin Southgate in July; Russ Bach, named president of W&H Disney Records; Jay Samit, who was named to the new position of senior VP of new media at EMI; Fred Ehrlich, promoted to president of new technology and business development at Sony Music; and Barry Cohn, appointed president/CEO of Atlantic Records Nashville.

Andrew Nibley was brought in as president/CEO of Geffen, the joint online venture of Universal Music and BMG; Paul Vidich was promoted to executive VP of strategic planning and business development at Warner Music

Continued on page T2-26

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# the year in music

## THE YEAR IN BUSINESS

Continued from page TE-24

Group; and Capitol Records veteran Lou Mann was named president of House Of Blues Music Properties.

Leaving the scene—though widely expected to resurface elsewhere—were the co-presidents of Sony's Work Group: Jordan Harris and Jeff Averbach. Also possibly on the move in 2000: Arista founder Clive Davis, who at press time was embroiled in contract talks with Arista parent BMG.

### SPATE OF NEW LABELS

Elsewhere, new companies—some with industry veterans at the helm—were aiming to make their own marks in the changing scene. In addition to Goldberg and Artemis, another familiar face bowed a new label this year: Al Teller, whose Atomic Pop has a strong focus on the Internet. The label made headlines—and ruffled some retail feathers—with its groundbreaking sale of a Public Enemy album via download before its retail release.

Ruffhouse Records CEO Chris Schwartz and president Joe Nicolo dissolved their partnership in May and walked away from the label, which will continue to be a Columbia imprint. Schwartz later formed the new Ruffnation

Records in association with Warner Bros., while Nicolo formed Judgement Records in association with RCA.

Among many other new labels launched this year were Columbia's new C2 imprint; John Kalodner's classic rock label Portrait, which goes through Columbia; Matt Serletic's Arista label Melisma; Queen Latifah's Jersey Kidd, distributed by K-tel; and Emilio Estefan's Sony label Crescent Moon, which John Doepp will helm.

Tommy Boy acquired the other half of Priority this year, and Universal severed the red of Def Jam. Shattered was Tom Zutaut's Enclave.

Last year, when the Universal Music Group bowed a new label that underscored the way the Internet insinuated itself into all facets of the music business in '99: Jimmy And Doug's Farm Club, which encourages unsigned acts to post music online for assessment. The idea, say the executives, is to open up the A&R process.

### DIGITAL DRAMA

The idea behind the hey of other online label moves this year, in the words of many executives, to "get in there" and watch their feet wet.

While many of the major labels merely waded—offering a flurry of promotional downloads aimed at spurring sales of traditional product—Atlantic Records tested the deep end with its milestone sale of Toni Amos' single "Bliss" via digital download. Virgin Records soon followed by making David Bowie's full album "hours..." available for purchase as a download—before its release at traditional retail.

Relatively few units were moved in either case, but these were considered significant advances nonetheless. BMG later offered a few Dave Matthews Band live tracks for sale in a promotion with PBS and Liquid Audio. In September, Platinum offered Pete Townshend's live album for free via download for one week. And in November, VTT Records said it would make its entire catalog available for sale via download.

Enabling these ventures were a host of technology and Internet service providers, including an increasingly central role in the music business in 2000. Firms such as Liquid Audio, RealNetworks, Microsoft, IBM, Intertrust, Preview Systems, Reciprocal and Lucent—many of which rode the year's sizzling IPO wave—jockeyed for position with the major "content" companies, which, in turn, struck deals and alliances with them that occasionally included equity packs, such as EMI's stakes in musicmaker.com and Preview.

Sony Music, meanwhile, invested in a raft of Internet companies, including Yupi.com and Listen.com, while BMG parent Bertelsmann acquired a majority stake in an online price-comparison search engine, DealPilot.com.

### STORE SHIFTS

Merchants watched these label moves warily this year. While the Internet continued to be a key point of discussion for retailers, the dialogue about it shifted significantly. Whereas in 1998, so-called brick-and-mortar retailers worried about the competition posed by deep-discounting online music sellers, in 1999 they became online sellers themselves, and their focus turned to the most potent competition: labels selling direct online, both via mail-order and download.

The Madison Project became a flashpoint for these concerns early in the year, when the major labels—in conjunction with IBM—announced that they were working on a market test of the sale of music to consumers via download. Faced with a backlash, labels hastened to assure retailers of their vital role, but concerns persisted as labels continued to roll out new texts and download initiatives, though most often in concert with retail partners.

The official launch of BMG/Universal's GetMusic online music-sales venture in the spring added to concerns about label incursions into the retail space, as did the July announcement that online retailer CDNow would be merged with Sony Music's Columbia House online operations. Scott Flanders was named chairman/CEO of the merged CDNow/Columbia House in October.

Audibly tacking up a "no trespassing" sign, retailers complained during the year about the NARM conclave about the practice of labels' putting cards in CD cases directing buyers to label Web sites—where they could also, by the way, order music directly. "Don't ask us to promote our competition in our own stores," argued NARM president Pam Horowitz.

Fairness was also an issue in the download space, as some labels—such as Virgin with Bowie and Atlantic with Amos—began offering music for sale via download before making it available at traditional retail.

Warner Sunset Records went one step further: It made its soundtrack for the film *Boys n the Hood* available only at two online merchants: MP3.com and CDNow. In response to such moves, a number of brick-and-mortar retailers, including Newbury Comics, adopted what they termed "level playing field" policies, which will penalize labels engaging in the practice.

### THE SINGLES SCENE

Labels and merchants also faced off over the singles issue this year, with retailers complaining during the NARM conclave about a lack of product available for sale.

U.S. sales in the format were down nearly 5% by late November, according to SoundScan.

The Internet was seen as offering a possible boost to the sector, with several record companies unveiling plans to sell singles digitally. EMI said in November that it would begin selling singles via download in early 2000—a revised target, too, for Sony, which had earlier announced its plans to do so by summer. Another technological boost for retailers and labels was seen in the rollout of music kiosks into stores, allowing the creation of custom compilations and, ultimately, the on-site burning of full albums—particularly catalog titles—via download.

These kiosks are seen as playing a central role in the store of the future, which many larger merchants predicted this year would be rebuffed in light of the strong lure of the Internet-sales sector.

Already weakening its product mix with Tower, which this year added small-electronics sections to a number of its stores; other chains are doing the same. Coming from the other direction, coffee-joint Starbucks is breaking new ground in its own stores with plans to roll out listening posts and music kiosks in its chain of cafes, which it plans to use to promote its acquisition of the San Francisco-based Hear Music chain.

Ian Duffell, former head of the Virgin Megastores, was

one retailer espousing a new view of retail: His new eGroove chain of "bits and mortar" stores, the first of which are slated to open in mid-2000, will offer 200,000 to 300,000 physical titles, with the remainder of the inventory—deep catalog and hard-to-find independent titles—expected to be manufactured in-store through a proprietary network.

### THE KIOSK KRAZE

Other stores are testing the kiosk market. In December, Musicmaker.com began a 20-city test of its custom-CD kiosk system in select Tower Records, Trans World Entertainment and Warehouse Entertainment stores. In October, technology giant Microsoft said it had formed a joint venture to sell music via kiosks in Korea; a U.S. push is possible.

Also in October, Alliance Entertainment Corp. agreed to acquire kiosk company Digital On-Demand, which was already testing about 50 kiosks in U.S. record stores, each capable of burning CDs for hundreds of deep-catalog albums from Sony and EMI.

Alliance, meanwhile, was on the other side of an acquisition earlier in the year. May, it was bought by the Yucaipa Cos., which owns a number of supermarket chains. Yucaipa's other major music play this year was its partnership in CheckOut.com, an online retail and entertainment site founded by Michael Orit.

In November, CheckOut.com and Warehouse formed a \$40 million joint venture that included CheckOut becoming the online retailer for Warehouse, which closed its site.

Also taking a "clicks and mortar" partnership approach was Blockbuster, which pacted with America Online for cross-promotions and a \$30 million joint online-sales venture.

Offline, Best Buy revealed plans for a major expansion in the New York area in 2000—with 12 of its 50 to 55 new outlets next year earmarked for the region.

### NEW FORMATS

Offline, too, a new digital technology—DVD Audio—was slated to hit retail shelves by year's end, with an announcement of a planned fall launch from NARM. By winter, however, January seemed a more realistic target for the first titles. Issues of pricing and packaging still are being discussed.

The long-cherished over topic of source-tagging—which had caused more than a little indignation over the years—finally became fact in 2000, as many labels began shipping tagged titles. There was a catch, of course: A shortage of tags initially hampered a wide rollout.

For DVD Video—whose archival, Divx, was pulled from the market for filing demand for high-flying format spurring some fears of a DVD Video product war.

There was no shortage of talk, meanwhile, about the moves by the five major music-distribution companies this year to revise their policies and prices (all moved up).

### ON THE HILL

As usual, several retail and label issues found their way into the halls of government this year, including the question of whether to tax Internet purchases. By late-year, the hot-button issue was the music industry's lawsuit against

"Another sticky Web issue—so-called "key-squating," wherein famous names are registered by others and sold back to the pen in which they were bought away by Congress via passage of the Cyberpiracy Prevention Act. Don Henley and Dwight Yoakam filed suit over the practice.

The tragicomic shootings this year also returned government attention to the topic of music and violence, with several bills introduced that would have put new regulations on labels and retailers. Most did not pass, but a number of "cultural" provisions that will impact the music industry still await hearing in the next session of Congress. One legislative motion is a dual probe of the entertainment industry's marketing practices by the FTC and the DOJ that was instigated by President Clinton in June.

The Justice Department also wanted to probe late in the year over alleged payola practices at Latin radio stations and labels. The expanded push came on the heels of guilty pleas by two consumers.

And continuing, quietly, is the FTC's nearly two-and-a-half-year investigation into the music industry's advertising practices. The probe entered a new phase in September with the agency's request that record-company distribution executives testify.

Things will only get more interesting, it seems, next year. ■



Ruffnation's Chris Schwartz



Sony's Doug Ehrlich

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1999  
the year  
in music

# THE YEAR IN AUSTRALIA:

*Piracy, Poker And Some Profits*

BY CHRISTIE ELIEZER

MELBOURNE—"Parallel imports" are still dirty words in some quarters almost 18 months after the Australian government changed the Copyright Act law to allow CDs from overseas markets to be sold within the country. The Australian music industry, worth AUS \$942 million (\$612 million) and ranking ninth in the world market, is still regarded by some executives as fragile and insecure.

During 1999, however, predictions by both sides in the parallel-import debate did not come true. CD prices did not drop significantly as a result of the government action. Nor was there a greater choice of product. (Overseas wholesalers tend to concentrate on top-10 and dance releases.) There were no mass layoffs at record labels and publishers. The two major retail chains, Sanity (27% of the market) and HMV (10%), did flirt earlier this year with bringing in limited supplies from Asia. But generally, retailers stayed true to local suppliers, especially as the latter quickly provided favorable credit terms, faster delivery and worked with overseas affili-

Shania Twain CDs were brought in from outside the country.

## GOVT INVESTIGATION IN 2000

The most formidable by-product of the government's action has been the 40% rise of piracy, according to Michael Speck, head of Music Industry Piracy Investigation, at an estimated value of AUS \$60 million (\$39 million). The gov-



Janush

ates to provide value-added tracks to Australian-made releases. Overseas suppliers could not guarantee volume or quality.

Yet parallel imports have made an impact. Research by AIM Data shows that the major labels' combined marketing spending was reduced by AUS \$2.5 million (\$1.6 million) in the 12 months after the Copyright Act change. Compared to the first quarter of 1999, spending in this year's first quarter dropped by 9.2% for metropolitan TV, regional TV by 28.5%, audited magazines by 38.8%, radio by 63.3% and cinema by 31.3%. BMG, for instance, estimates it lost between 50,000 and 70,000 units worth of sales of Natalie Imbruglia's "Left Of The Middle" album, which sold some 450,000 copies locally, and about 35,000 of an album by British teen band Five. Universal, too, said that a huge number of U2 and



Powderfinger (top), Tarnite



ernment is holding a parliamentary inquiry on the magnitude of the piracy problem and to what extent criminal forces are associated. Findings will be announced early next year, with recommendations for better enforcement and stricter judicial guidelines expected.

The MPI has secured 60 convictions—12 search warrants were issued this year in New South Wales alone—and seized \$1 million worth of equipment and stock. But Speck says

Continued on page TE-30



# THE YEAR IN EUROPE:

*"Burning" Issues, Consolidation And E-Commerce*

BY DOMINIC PRIDE

LONDON—Fireworks, merriment and music will greet the first seconds of the year 2000 across the European continent on Jan. 1. While millennium fever has offered marketers a convenient tag on which to hang reissue titles, for most of 1999, European music execs have failed to see sparks from the supposedly dazzling new world of online commerce.

At the same time, they have seen lackluster results from the brick-and-mortar retail market, still based on the sales of physical product.

The only "burning" development in the business this past year, in fact, was the rise of amateur recordable CDs, as a whole new generation in Europe discovered the joys of CD-burning or cloning, using computers, C-D-R machines and blank, recordable compact discs.

In addition, this past year, distributors in Europe consolidated to chase greater economies of scale in a largely flat market. Unlike their colleagues in the U.S., the music industry in Europe has yet to see real benefits from the online world. Key online retailers such as Boxman, Amazon



and BOL.com rolled out sites in key markets, kick-starting the market for online retailing of product. While new sales channels presented opportunities, gains for labels throughout the Continent were mixed, as the single market of the European Union meant that e-tailers' suppliers could buy in the cheapest locations, which continued to be Spain and France.

Independent record labels, such as Mushroom/Infectious in the U.K. and Sweden's MNW, and retailers including France's FNAC chain began selling downloads on a small scale, and all five major music companies are looking to have systems in place to sell digitized music on a national or regional basis in Europe in 2000.

Continued on page TE-30

FROM 1999

BRYAN ADAMS  
AEROSMITH  
APOLLO 440  
BAP  
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BERLINER PHILHARMONISCHES ORCHESTER  
BLACK SABBATH  
BOYZONE  
SARAH BRIGHTMAN  
CHER  
BUCK CHERRY  
JOE COCKER  
CHRIS CORNELL  
DIE JUNGEN TENÖRE  
FISH  
GODSMACK  
GUS GUS  
GUILD O HORN  
IRON MAIDEN  
KELLY FAMILY  
KISS  
MEAT LOAF  
METALLICA  
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MOGWAI  
PALASTORCHESTER MIT SEINEM SÄNGER MAX RAABE  
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# 1999 the year in music

## THE YEAR IN AUSTRALIA

Continued from page TE-20

sentencing is far from strict, with most pirates getting a \$500 fine per offense.

But by the end of 1999, it is clear that most music industry executives have adapted to a new marketplace, including the rise of new technology, the growth of the two major chains, and a plethora of online retailers. Australian consumers are changing their buying patterns. The Australian Bureau of Statistics figures show that Internet shopping increased by 60% in the 12 months to May, and music accounted for 14% of sales.

Major labels have spent more money on signing and developing new talent. This year saw new acts like Taxidrive (Warner) Vanessa Amorosi (Transistor), Killing Heidi (Warner), STS (Mushroom), Alex Lloyd (EMI), Jebeliah (Sony) and Madison Avenue (EMI) break into the major charts.

## AWARDS FALLOUT

The surprising results of the Oct. 12 ARIA awards—particularly the multiple awards won by Powderfinger (Universal) and The Living End (EMI)—confirmed the success rate of many new acts.

Says Emmanuel Candi, CEO of the Australian Record Industry Association, "Most of these acts had been the center of a bidding war. They indicate the high level of talent involved and the great commitment by record companies to local A&R."

ARIA says that having spent \$1 million on the campaign against parallel importing, it dropped the issue once it became law. With manpower and finances freed, ARIA has worked on such equally important issues as digital copyright, which is in discussion in Parliament, and closer ties with radio. In September, ARIA and the radio industry set up a committee to

look at ways to work closely together in breaking new acts. ARIA also has been forging closer ties with the corporate world for initiatives that would aid young acts.

The buoyant live scene that shaped the nature of Australian rock showed a downturn this year. In Sydney alone, surveys by the Jazz Coordination Association and Musicians' Union found a 50% drop in employment from the year before. Musicians blame this on clubs and pubs, their traditional income source, turning to poker machines, or "pokies," to entertain patrons. (Before the April 1997 legislation that allowed pokies into clubs, there were only 10,000. There are now 98,000 pokies in venues across the state.) But other factors have included the appeal of dance-music raves and insufficient middle-league bands to maintain a steady work force for clubs.

## MONEY IN TOURS

Acts on the top and middle leagues continued to make profit. John Farnham's 30th-birthday tour grossed \$13 million; in August, silverchair grossed \$1.3 million for eight shows that drew 50,000. Local bands, meanwhile, face pressure from audiences to maintain heavy production costs but keep ticket prices less than AUS \$25. The government set up a tour and fund to disperse AUS \$1.05 million over three years; it announced its first recipients in November.

The limited opportunities to develop new talent on tour is expected to be alleviated somewhat by opportunities on another front: next year's release of long-awaited radio licenses. Sydney gets a fifth commercial FM license and four community-radio licenses. Despite the objections of the major broadcasters, youth-oriented dance stations like Wild-FM, Hitz-FM and Kiss-FM in other cities have shown, in trial broadcasts, that they definitely have a waiting audience. ■



Nickelback (right), above; The Living End



The Living End

Independent record labels, such as Mushroom/Infectious in the U.K. and Sweden's MNW, and retailers including France's FNAC chain began selling downloads on a small scale, and all five major music companies are looking to have systems in place to sell digitized music on a national or regional basis in Europe in 2000.

## THE YEAR IN EUROPE

Continued from page TE-20

Yet, for the moment, the promise of revenue streams from online sales of sound files remains only a promise. High access costs (often measured on a per-minute basis), the prevalence across Europe of local-call charges for Internet access and security fears about using credit cards online continue to hold back the development of e-commerce here.

Developments are afoot to ensure that some of these issues are tackled in 2000, which will ease the frustrations of an industry that is waiting to live for tomorrow.

## ROSY ONLINE FORECASTS

Certainly, the future has a much more rosy glow than the present. Jupiter Communications forecasts that Europe's online-music market, for both downloads and physical product, will accelerate from its 1998 level of \$1.5 million (or 1.1% of the market) to \$3.1 million in 2000 and \$147 million by 2003. The forecasts expect more than 217 million people in Germany to be online in 2000, while the U.K. will have 19 million users, and France, 8.3 million.

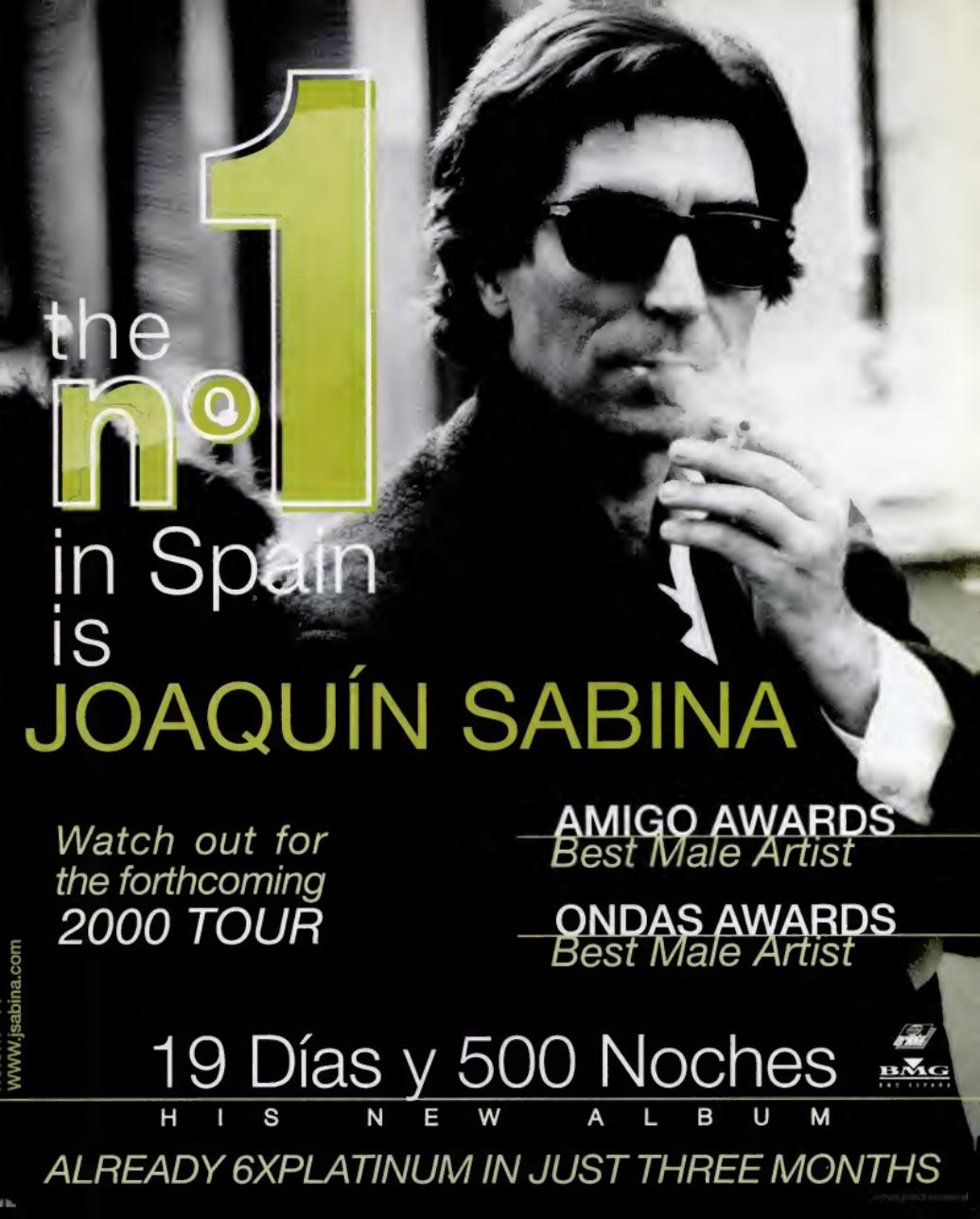
The market is certainly not being held back through fear of technology. CD burning or cloning became the scourge of the European industry in 1999, showing that consumers—particularly in the core youth market—are au fait with using computers to access and copy music.

Both computers equipped with CD-R burners and home-audio CD-R machines have become the standard issue for those wishing to copy music. In Germany and the Netherlands, trade groups mounted awareness campaigns to educate consumers about the dangers of cloning music or buying cloned CDs. Germany's "Copy Kills Music" initiative enlisted the support of such key artists as Sabrina Setlur and Die Fantastischen Vier to ram home the message.

In May, the Dutch government passed new laws putting a levy on blank media, the proceeds of which should go to rights holders. An industry survey there said that 30% of teenagers had copied music onto CD, a worrying statistic in a market generally held to represent the future of the industry. Yet the levy of 0.20 Guilders (12 cents) will not compensate for the damage done to the market, say campaigners, nor will it stamp out the idea that music is available for free.

While many of the cross-industry initiatives have come from northern Europe on this issue, a raid this spring by the Italian police confiscated 39,000 CD-Rs, a sign that the southern part of the continent is also suffering. Spain's trade

Continued on page TE-32



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# the year in music

## CRITICS' CHOICE

Continued from page TE-10



### LARRY FLICK

Talent Editor

1. **Janice Robinson**, "The Color Within Me" (Warner Bros.). A raw, compelling collection that defied categorization and revealed an artist with the soul and sex swagger of a baby Tina Turner.
2. **Rage Against The Machine**, "The Battle Of Los Angeles" (Epico). Sometimes, ya gotta do it for more than just the nookie.
3. **Mariah Carey**, "Rainbow" (Columbia). A divine effort defying La C's natural flair for ballads with rugged hip-hop rhythms.
4. **Shelby Stanier**, "From In The Shadows" (Warner Bros.). A heart-breaking view into the dark reality of teen life.
5. **McLissa Etheridge**, "Breakdown" (Island). The always-affecting Etheridge seriously upped the ante with the wrenching "Scarecrow," inspired by Matthew Shepard.
6. "Hedwig & The Angry Inch," original soundtrack (Atlantic). Rock 'n' roll should always be so clever, so rebellious and so satisfying. How ironic that it was born on an off-Broadway stage.
7. **Mary J. Blige**, "Mary" (MCA). The emotional flipside of her tunes, "My Life," R&B has rarely been so real.
8. **Backstreet Boys**, "Millennium" (Jive). Woeftully unhip? Get over it! This was as good as pop got this year.
9. **Indigo Girls**, "Come On Now Social" (Epico). Final proof that these venerable folk-popsters can rock with the best of 'em.
10. **Angie Stone**, "Black Diamond" (Arista). Miss Girl soothed the souls that have been whimpering for a new Gladys Knight album.



### CHET FLIPPO

Nashville Bureau Chief

1. **June Carter Cash**, "Press On" (Risk).
2. **Alan Jackson**, "Under the Influence" (Arista/Nashville).
3. **George Jones**, "Cold Hard Truth" (Asylum).
4. **Linda Ronstadt & Emmylou Harris**, "Western Wall: The Tucson Sessions" (Asylum).
5. **Brad Paisley**, "Who Needs Pictures" (Arista/Nashville).
6. **Buddy Miller**, "Crud Moon" (HighTone).
7. **John Prine**, "In Spite Of Ourselves" (Oh Boy).
8. **Guy Clark**, "Cold Dog Soup" (Sugar Hill).
9. **Kris Kristofferson**, "The Austin Sessions" (Atlantic).
10. **Lyle Lovett**, "Live In Texas" (Curb).



### BRIAN GARRITY

Financial Reporter

1. **The Magnetics Fields**, "69 Love Songs" (Merge).
2. **Wilco**, "Summer Teeth" (Reprise).
3. **Built To Spill**, "Keep It Like a Secret" (Warner Bros.).
4. **Moby**, "Play" (V2).
5. **Beck Orton**, "Central Reservation" (Arista).
6. **East River Pipe**, "The Gasoline Age" (Merge).
7. **Stereolab**, "Cobra And Phases Group Play Tonight In The Milky Night" (Elektra).
8. **Pavement**, "Terror Twilight" (Matador).
9. **Supersuck**, "Come Pick Me Up" (Merge).
10. **The Flaming Lips**, "The Soft Bulletin" (Warner Bros.).



### PORTER HALL

Assistant Editor of Special Issues

1. **Folk Implosion**, "One Part Melody" (Interscope).
2. **Andrew Bird's Bowl Of Fire**, "Oh! The Grandeur" (Rykodisc).
3. **Various**, "Go Simpsonic With The Simpsons" (Rhino).
4. **The Michelle Gun Elephant**, "Gear Blues" (Triad/Heat Wave).
5. **June & The Exit Wounds**, "A Little More Haven Hamilton, Please" (Parasol).
6. **Wilco**, "Summer Teeth" (Reprise).
7. **Tin Hat Trio**, "Memory Is An Elephant" (Angel).
8. **Brad Mehldau**, "Art Of The Trio 4: Back At The Vanguard" (Warner Bros.).
9. **Henry Phillips**, "Number 2" (Oglio).
10. **Favorite radio single: Rage Against The Machine**, "Guerrilla Radio" (Epico).



### RASHAWN HALL

New York Editorial Assistant

1. **Prince Paul**, "A Prince Among Thieves" (Arista). Arguably the most creative man in hip-hop music does it again.
2. **Mary J. Blige**, "Mary" (MCA). The queen of hip-hop soul holds down her crown with soulful serenades.
3. **The Roots**, "Things Fall Apart" (MCA). The hip-hop band from Philly "proceeds and continues" to create good music.
4. **Various Artists**, "Soundbombling II" (Rawkus).
5. **Mos Def**, "Black On Both Sides" (Rawkus). One-half of Black Star shines on solo effort.
6. "The Best Man" original soundtrack (Columbia). This late entry does what few soundtracks have done... it stays true to the film's theme.
7. **Angie Stone**, "Black Diamond" (Arista). This sister doesn't sing, she feels her songs.
8. **Eric Benet**, "A Day In The Life" (Warner Bros.). R&B everyman scores with reflective tunes.
9. **Handsome Boy Modeling School**, "So...How's Your Girl?" (Tommy Boy). Prince Paul does it again, this time with Dan "The Automator" Nakamura taking listeners on a trippin' ride.
10. **Method Man/Redman**, "Blackout" (Def Jam). The Wonder Twins of hip-hop "activate" for their first full-length set, with production from Erik Sermon and The Rza.



### CARLA MAY

Music Video Editor/  
Heatseekers Features Editor

1. **Gordon**, "Gordon" (Fifty Seven/530 Music).
2. **Boom Boom Satellites**, "Boom Boom Satellites" (Epico).
3. **Janice Robinson**, "The Color Within Me" (Ghetto-works/Warner Bros.).
4. **Toshi Reagon**, "The Righteous Ones" (Razor & Tie).
5. **Macy Gray**, "On How Life Is" (Clean Slate/Epico).
6. **Basement Jaxx**, "Remedy" (XL Recordings/Astralwerks).
7. **Angie Stone**, "Black Diamond" (Arista).
8. **Pet Shop Boys**, "Nightlife" (Parlophone/Sire).
9. **Rage Against The Machine**, "The Battle Of Los Angeles" (Epico).
10. **Mary J. Blige**, "Mary" (MCA).



### BILL HOLLAND

Washington D.C. Bureau Chief

1. **Richard Thompson**, "Mock Tudor" (Capitol). Tops from one of the tops.
2. **Laverna Butler**, "Blues In The City" (Maxjazz). The best debut of a female jazz singer in years.
3. **Eliaides Ochoa**, "Sublime Illusion" (Higher Octave World). The adjective says it all. Pure Cuban vocal soul.
4. **John Jennings**, "I Belong To You" (Vanguard). Barely promoted but moving and heartfelt second album from the singer-songwriter-guitarist.
5. **Tie: Eddy Louvier**, "Fanfare & Trio" (Dreyfus Jazz); **Richard Galliano**, "French Touch" (Dreyfus Jazz).

Continued on page TE-36

The Dutch government passed new laws putting a levy on blank media, the proceeds of which should go to rights holders. An industry survey there said that 30% of teenagers had copied music onto CD, a worrying statistic in a market generally held to represent the future of the industry.

## THE YEAR IN EUROPE

Continued from page TE-30

association, AFYVE, also indicates that it may use its yearly Premios Amigo award show to promote an anti-copying message. While technology and its implications may have grabbed headlines, in the "real" world of distribution, marked changes in place in Europe that indicate the shape of things to come.

## TITANS SHARE JOINT

In April, Sony Music and Warner Music opened their U.K. distribution joint venture, The Entertainment Network (TEN) on schedule. Even five years ago, two giants joining forces would have been unthinkable, as would be the idea that BMG would surrender its U.K. distribution of music to parent company Bertelsmann. This, too, will become reality in April 2000, as the German-owned major looks for economies of scale. Bertelsmann Arvato, the services group of Bertelsmann and BMG, is looking to establish a distribution center on the French/German border for all its CD product for the Continent.

Access to distribution became one leitmotif for Germany's edel in its spree of acquisitions this year. Its purchase of 75% of Belgian indie Play It Again Sam (PIAS) in July gave cash-rich edel a distributor in France and Benelux and a stake in the U.K.'s V2. Edel's push of K-tel's Finnish operation completed a vital into the Nordic region, which also included taking a stake in Playground Music, the new venture that housed the international representation of Beggar's Banquet and Mute, as well as PIAS and edel. These labels were formerly represented by a division of Swedish indie MNW, which also saw itself transformed through management changes that resulted in industry veteran Dag Haegqvist chairing the company.

## AN INDIE'S MAJOR MOVE

The rise of the seemingly unstoppable Zomba was felt in distribution: the former Rough Trade companies in the GSA and Benelux changed their names to Zomba Distribution, reflecting their true ownership and moving away from their indie past.

Observers agree that consolidation in physical distribution will continue in 2000 in Europe, with partners seeking economies of scale and majors finding their feet in underground and niche-repertoire markets. Warner Music's November deal with Italy's Level One was just one example of a trend set to continue in a world where the old alliances and certainties are disappearing rapidly.

As the celebrations for the millennium recede, many here are hoping that the arrival of year 2000 will indicate the fuse that will bring the explosive growth so eagerly expected. ■

*Dear artists, employees, partners and friends:  
Your goals, your love and your dreams  
have contributed to our 30 years of achievement.*



*A new era waits around the corner.  
We look forward to exploring the world together with you  
through the universal language – music.*

1999  
the year  
in music

# THE YEAR IN JAPAN:

*Amid Contraction Pains, A Good Day  
For Female R&B, Robust J-Pop*

BY STEVE McCLURE

TOKYO—The world's No. 2 music market continued to contract in 1999 as CDs faced increasingly strong competition for teenagers' yen from mobile phones and computer games.

Production of audio software by the Recording Industry Assn. Of Japan's 21 member companies in the January–September period totaled 326.9 million units, down 7% from the corresponding period last year, for a wholesale value of 417.9 billion yen (\$3.9 billion), a drop of 5%.

"For today's teenagers, communicating with their friends on their mobile phones is more important than going to karaoke and being able to sing the latest songs," explains Ken Nishimura, executive general manager of the president's office at Toshiba-EMI.

Another reason for Japan's falling music sales was increased home-copying of CDs onto blank MiniDisc software, which is hitting sales of CD singles particularly hard. Production is off 10% in both quantity and value terms from the first three quarters of 1998. And, while big names such as Mariah Carey, Eric Clapton and Janis Joplin continued to sell, non-Japanese repertoire generally fared worse than domestic product. Production of foreign repertoire was down 10% and 8% in volume and value terms, respectively, in the first nine months of the year.

So much for the bad news. The good news in 1999 was the sudden popularity of R&B-influenced female vocalists, with 16-year-old newcomer Hikaru Utada leading the pack.

Utada's debut album, "First Love" (East World/Toshiba-EMI), rapidly became Japan's all-time top-selling album following its March 10 release, with sales reaching 8 million by October.

Another big-name J-R&B chanteuse, Misia, has sold 3 million copies of her first album, "Mother Father Brother Sister," since its summer 1998 release by Arista Japan. Other soulful Japanese singers helping to set what many see as a new stylistic template for Japanese pop include Sakura, Mariko Ide, Sugar Soul, Tyler and Silva.

## DEMOGRAPHIC ANOMALY

The female-R&B trend marks a key transition in the Japanese music market, which, compared to many Western markets, remains more dependent on teenage consumers. As that demographic shrinks with Japan's rapidly declining birth rate, the emphasis is increasingly on artists with a more adult style.



Hikaru Utada

The popularity of these homegrown divas also helps explain the recent decline in Western artists' share of the Japanese market, as J-pop is getting better and better.

Among Japanese entertainment-related companies, Sony was very much in the news in 1999. The electronics giant and subsidiary Sony Music Entertainment Japan (SMEJ) made several announcements during the year with far-reaching implications, not only for the company itself, but the global entertainment industry as a whole.

In February, Sony unveiled two new copyright-management technologies to prevent unauthorized copy-

ing of digital-music content. The technologies, called "MagicGate" and "OpenMG," are designed to protect digital music on personal computers and audio player/recorders that use flash-memory recording media, such as Sony's "Memory Stick."

In March, Sony announced a major reorganization that included making SMEJ, the country's biggest label, a wholly owned subsidiary—a move that would also result in the loss of 10% of the firm's 170,000-strong worldwide work force by March 2003. The basic theme of the restructuring, the company says, is to prepare Sony for the coming "network-centric era." On April 1, Sony divided its core electronics business into companies focusing on home networks, personal information technology, and core technology and networks, as well as existing division Sony Computer Entertainment.

On May 21, Sony began sales in Japan of Super Audio CD (SACD) players and related products in Japan. Instead of pitching SACD as a rival format to DVD Audio, Sony said SACD is aimed at the pure audio market. Coinciding with the hardware launch, SMEJ released 13 SACD software titles and plans to release 10 titles a month.

## DECEMBER DOWNLOADS

And, in August, SMEJ shook up the Japanese music industry by announcing that it plans to become the first major Japanese label to sell music via downloadable Internet files. Although SMEJ has yet to decide on a specific format, the label reportedly could be selling singles over the Net for around 500 yen (\$5.00) before the end of the year.

While Sony and other Japanese companies spent much of the year dealing with the myriad challenges posed by the digital era and the Internet, Sony had cause to look back on its eventful corporate history, as company co-founder Akio Morita died of pneumonia Oct. 3 at age 78.

In the copyright field, the Tokyo District Court set a precedent in May when it found three companies guilty of illegally importing and selling CDs and cassettes comprising material originally recorded by Japanese artists in the 1930s and '40s. Five Japanese labels filed suit against the firms in June 1998, saying they sold the material without the labels' approval. Such approval was required, the labels argued, because they hold the performers' rights for the songs, which the artists transferred to the labels, according to a practice common at the time.

And in June, Japan's Diet approved amendments to the nation's copyright law, enabling Japan to ratify the World Intellectual Property Organization (WIPO) treaties.

In personnel-related news, Warner Music Japan chairman Hiroshi Inagaki continued to lure away executives



Eric Clapton

from Sony, his former employer, as Toshikazu Kikuno—who worked at SMEJ and its predecessor, CBS/Sony, for 26 years—joined the WMJ group in June as senior executive VP. And another Sony vet, Haruhiko Harry Yoshida, became president of Warner Music Japan Group company East West Japan Aug. 1. Yoshida, label manager of WMJ indie-style imprint Dream Machine, replaced Takeyasu Hashizume. ■



Haruki Inagaki



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# the year in music

## CRITICS' CHOICE

Continued from page TE-32

- Could France be the new Cuba? *Sacré bleu!*
- Wild Magnolias**, "Life Is A Carnival" (Metro Blue). File under "Party, Till Dawn, Big Time, When Orleans Seize."
- Brad Mehldau**, "Art Of The Trio, Vol. 3: Songs" (Warner Brothers). Lovely.
- Duke Ellington**, "Ellington At Newport" (Columbia/Legacy) and "The Best Of Duke Ellington" (RCA Victor). Dual recordings, including stereo surprises from 1956 and—dig—1933.
- Nat King Cole Trio**, "Live At The Circle Room" (Capitol Jazz). Rare '40s club snapshot of the apotheosis of smooth swinging.
- Chris Connor**, "Warm Cook The Atlantic Years" (32 Jazz). 32 does it again, rescuing Atlantic's jazz classics.



**CAROLYN HOROWITZ**  
Billboard Bulletin News Editor

- Moby**, "Play" (V2).
- Beck**, "Midnite Vultures" (DGC/Geffen).
- Looper**, "Up A Tree" (Sub Pop).
- Blur**, "13" (Virgin).
- Fiona Apple**, "When The Pawn..." (Clean Slate/Epic).
- The Clash**, "From Here To Eternity Live" (Epic).
- Stereolab**, "Cobra And Phases Group Play Volume In The Milky Night" (Elektra).
- Tricky With DJ Muggs And Grease**, "Juxtapose"
- Various Artists**, "Everything Is Nice" (Matador).
- The Flaming Lips**, "The Soft Bulletin" (Warner Bros.).



**DON JEFFREY**  
Merchants & Marketing Editor

- Santana**, "Supernatural" (Arista).
- Various Artists**, "Return Of The Grievous Angel: A Tribute To Gram Parsons" (Almo Sounds).
- Wynton Marsalis**, "Reclining" (Sony Classical).
- Jake Terrason**, "It Is" (Blue Note).
- Lucy Lovett**, "Live In Texas" (Curb/MCA).
- Jim Hall & Pat Metheny**, "Jim Hall & Pat Metheny" (Telarc Jazz).
- Los Lobos**, "This Time" (Hollywood).
- Diana Krall**, "When I Look In Your Eyes" (Verve).
- Everything But The Girl**, "The Temperamental" (Atlantic).
- Van Morrison**, "Back On Top" (Pointblank/Virgin).



**KATY KROLL**  
Special Issues Coordinator

- Nine Inch Nails**, "The Fragile" (Nothing/Intercope). Five years in the making and well worth the wait.
- Ricky Martin**, "Livin' La Vida Loca" single (C2/Columbia). A catchy tune that made America dance.
- Madonna**, "Beautiful Stranger" single (Maverick/Warner Bros.). This song is just plain fun.
- Type O Negative**, "World Coming Down" (Roadrunner). Dark moods and heavy grooves at their best.
- Beastie Boys**, "Alive" single (Grand Royal/Capitol). Bring it back, that old New York rap.
- Sugar Ray**, "Every Morning" single (Lava/Atlantic). A truly tight alterna-pop tune.
- TLG**, "Fannamill" (Laffrey/Arista). Some good, solid singles make this album soar.
- Dirty Bike Annie**, "Hit The Rock" (Mutant Pop). This incredibly fun pop-punk band is NYC's best-kept secret.

Continued on page TE-61

# THE YEAR IN ASIA:

Despite Dropping Sales And Demos,  
A Hope That The Worst Is Over

BY OWEN HUGHES

**HONG KONG**—One thousand years ago, medieval Europe viewed the advent of the new millennium with terror, believing it would lead to the end of the world.

Ten centuries later, the music industry in Asia is taking a diametrically opposed view of the arrival of a new millennium, in the belief that things can only get better after the ill fortune it has suffered in the last few years.

Asia's economic meltdown, and the associated effects of falling record sales and rising piracy, have taken a harsh toll on the industry and led many influential figures to call for a collective reappraisal of its thinking—warning that the alternative to radical surgery could be extinction.

As Asia begins to recover on a macro scale, with exports growing in many of the nations most affected by the recession that started in mid-1997, the music industry is still working its way through the ripple effects of the economic crisis.

In a speech he wrote for a presentation at a media conference in Hong Kong in May, Matthew Allison, president of EMI Music Asia, described the sales fall for the industry as a "disaster." Warner Music Hong Kong managing director Mark Lankester commented that IFPI figures for the first five months of 1999 showed a 30% fall in CD sales, compared to the same period the year before. Putting that figure in context was the fact that music sales fell from 1997 to 1998 by 32%, both in terms of the dollar value and the number of units sold. Vicki Wong, a spokeswoman for a Hong Kong anti-piracy coalition of movie-industry companies, says revenues fell in 1998 to \$100 million, compared to \$180 million in more buoyant years.

## DEPRESSED MARKETS

Released in April 1999, the IFPI figures for 1998 are depressing reading for Asia. It tallied by the number of units sold, Indonesia fell 40%; Cambodia 39%; Malaysia 30%; South Korea 33%; Singapore 21% and Taiwan 19%.

Figures from the Recording Industry Association Of Japan (RIAJ) for the period from January to September show a 7% fall from the corresponding period in 1998 in the number of units sold and a 5% fall in the wholesale value of the product.

Kei Nishimura, executive general manager of the president's office of Toshiba-EMI, identifies one reason for the shortfall to be teenagers spending their money on mobile phones, rather than music product—a comment echoed in other Asian markets like Hong Kong.

## RECESSION AND ROADSHOWS

The recession also took its toll on live music. Diva Celine Dion has a strong following in Hong Kong, but little more than half the tickets for her February show in that market sold. The fallout prompted the Bee Gees to postpone their first Hong Kong date in 25 years, which had been scheduled for April at the same venue where Dion performed.

Piracy and copyright infringement, always a problem in Asia, grew to unprecedented levels in 1999. The IFPI estimates that the sales of illegal CDs amounted to \$108 million in Hong Kong alone, where Lankester estimates that six out of 10 CDs sold in the Special Administrative Region of China were pirated—a figure that doubled from 1997.

The Recording Industry Association Of Malaysia (RIM) believes that half of the product sold in that market is illegal. RIM general manager Sandy Montecarlo points out that there were 18 legitimate and 30 unlicensed CD-manufacturing plants in Malaysia. Optical-disc production was 10 times the total legitimate demand, he adds.

When Ramon Lopez, Warner Music International chair-

man/CEO, spoke at the WMI worldwide managing directors conference in Hong Kong in April, he warned that the "pernicious problem of piracy" remains a great danger to the industry. Michael Smellie, BMG International's senior VP in the Asia Pacific region, warned starkly, "If we don't come to grips with [piracy] in the short term, there won't be a long term."

Concern about the twin threats of the recession and piracy prompted some soul-searching among senior members of the industry about the path that it needs to take to remain viable and dynamic. Speaking at the MTV/Billboard Asian Music Conference in Singapore in May, Smellie set out a battle plan that involved greater creativity in the areas of A&R, marketing and distribution.

## MUSIC VS. IMAGE

Too much Asian product was image-based and derived from other international styles, Smellie cautioned. Asian music could be acceptable worldwide on its own merits, he said, adding, "We as a record company think of ourselves as creative, but if we don't become totally focused on creativity—or have creativity become a defining feature—we will render ourselves obsolete."

More emphasis needs to be placed on long-term artist development, as well as on moving away from packaged music to passionate music, said Smellie. As befitting a conference with a global attendance, Lopez's comments about the trends in the industry were worldwide in their focus, but they had resonance for Asia, too. Over the last few years, he said, "The world has become a bigger place, and it is a challenge to develop new talent for international markets because their presence is required all around the world." But he noted that consumers were increasingly looking for local artists and that WMI had to "take up all options to find new talent."

## YOUTH-MARKET DECLINE

RIAJ executive director Saburo Kimura was a speaker at the Asia-Pacific Regional Copyright and New Technology Forum held in Tokyo between the association and the IFPI. He identified a likely trend this decade of about 30% in the number of people aged 12 to 23. Since they constitute the overwhelming majority of music buyers in the country, this had major implications for the industry, he warned.

It would be unrealistic to suggest that the casket is about to be bolted shut on the Asian music industry. The RIAJ/IFPI conference noted that governments in Japan, Australia, South Korea, Malaysia and Singapore were revising their laws to protect copyrights. IFPI chairman Jay Berman also noted that the consumer-electronic industry was becoming increasingly aware of the need to emphasize the copyright-protection features of their new products.

In June, a memorandum of understanding was announced for an agreement on mechanical royalties between Asia's music publishers and the record companies that will run from Jan. 1, 1999, to Dec. 31, 2003. Both sides said the compromise accord was a fair result that would suit each of them once the industry's fortunes reverse.

Southeast Asian nations, with the exception of Indonesia, are expected to post higher growth rates, partly fueled by increased consumer spending, according to regional economists. If there is a recovery in the U.S., it could mean more holders returning to the stores to buy music products, or even ordering them via the Internet.

The industry may still be sneezing from the cold it caught in 1997—but there are signs that a recovery of sorts is on the way. ■

BMG's Michael Smellie

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# 1999 the year in music

## THE YEAR IN LATIN MUSIC:

*A Southbound Roller Coaster*

BY JOHN LANNERT

**L**atin America's record industry is a roller coaster, always going up and down. Right now, it is down, but it will certainly come back up again.

In just two short sentences, Frank Welter, president of Sony Music International Latin America, accurately sums up the past, present and future of Latin America's record business as it approaches the new century.

After a prosperous three-year run from 1995 to 1997, in which retail sales doubled to \$2.5 billion, Latin America's recording industry slipped in 1998. Value tallies, measured in dollars, were down 9% to \$2.4 billion, while unit numbers slid 5% to 242 million units.

But clearly, the Latin American rollercoaster did a nosedive in the first six months of 1999, according to the International Federation of the Phonographic Industry (IFPI). Value sales plunged 17%, with unit volume plummeting 16%.

### BRAZILIAN DROP-OFF

Latin America's decline in 1999 is being led by once-mighty Brazil, which started the year as a billion-dollar retail market that ranked sixth globally in value terms.

By mid-year, Brazil had fallen to 11th place in the IFPI's mid-year report, with sales of \$253.3 million—down an astonishing 41% from the same period in 1998. Further, Brazil was displaced as Latin America's largest record market by Mexico, the region's lone bright spot this year. Mexico was ranked eighth worldwide on sales of \$261.4 million, an increase of 13% from the identical time frame of a year earlier.

Why has Latin America rolled so far south in 1999?

Bad economics, answers Gabriel Abaroa, CEO of Latin American recording-industry trade group Federación Latinoamericana de Productores de Fonogramas y Videogramas (FLAPF). Abaroa points out that Brazil's devaluation of its currency nearly a year ago has slowed its economy—along with that of Argentina, its main trading partner. Chile is plagued by a sluggish economy, as well. In Colombia, socio-economic strife continues unabated.

Poor economic pressure BMG to shutter its offices in Bolivia, Ecuador and Peru.

And, with a bad economic environment, notes Abaroa, comes its devious playmate—record piracy.

"If piracy flourishes, it is because people have less money to spend, and, therefore, they will go for the cheap product," states Abaroa. "And there is a lot of unemployment, and people find music is an easy way to get into street-weaving."

Moreover, Abaroa observes that pirates become increasingly active during the holiday season.

"So what we are doing is planning in the three major mar-

kets—Mexico, Brazil and Argentina—a very strong anti-piracy campaign," says Abaroa. "If we don't protect those three markets, the record companies will really be hurt."

Brazil's rampant piracy has all but eliminated the cassette market. Counterfeit cassettes are still sold at the tens of thousands of gas stations in the country, however. "And now these stations are starting to sell pirate CDs," says Abaroa.

### FEW LEGIT RETAILERS

Brazil's piracy plague of the past two years has been exacerbated by its government's sudden currency devaluation. Record labels have been unable to raise prices to offset inflation. In addition, wholesalers and retailers are closing shop.

Abaroa estimates that there are only about 400 record stores, in a country with 150 million people.

Executives in Mexico are well acquainted with the catastrophic effects of a devaluation. In December 1994, Mexico's government abruptly devalued the peso. One year later, the Mexican music market cratered to \$299 million from \$673.1 million (in 1994). It took the Mexican record industry two years before it realized sales gains.

Alicia Cazorla, general director of Mexican recording-trade group Amprofon, says Mexico is improving because of blockbuster titles by Latino and non-Latino artists, including Maná, Elvís Crespo, Ricky Martin, Backstreet Boys, Brinley Spears and Cher.

Also spurring Mexico, says Cazorla, is access by the labels to better sales information. "They are now beginning to employ concepts that were not employed in the past, such as retail pricing," she says. "These initiatives have provoked a more aggressive competition that has benefited everyone."

### MARTIN'S MILLION

But the bottom line is Mexico's success, notes Cazorla, is that the country's economy is healthy. She expects 2000 to be a banner year for the recording industry.

The No. 1 company in sales value in Mexico, as well as in the rest of Latin America, save Brazil, is Sony. A longtime leader in the region, Sony did not hit big with new artists from Latin America, but rather, with Latin artists from the U.S. and Puerto Rico.

Sony's Welter says Ricky Martin has sold 1 million units of his eponymous smash English disc. Marc Anthony's eponymously titled disc has sold 300,000 units, as has Jennifer Lopez's title "On The Six." Merengue star Elvís Crespo has rung up 300,000 units of his two CDs "Suavemente" and "Pintame."

Along with the success of Sony's Latin acts, Welter adds that the label "is paying more attention to English-language artists. Every country in Latin America has a staff dedicated to English-language product."

Among the biggest-selling Sony artists in Latin America are Céline Dion ("Let's Talk About Love," 2 million), the O'Jays ("American," 600,000 units) and Aerosmith ("A Little South of Sanity," 450,000 units).

Despite the trying economic climate in Latin America, Welter says Sony's sales declined only 3% in the company's last fiscal year, which ran from April 1998 to April 1999.

While commenting that Sony is doing well in Central America and Chile, Welter acknowledges that Argentina, Colombia and Venezuela have faltered in recent months.

And it may get worse in Latin America before it gets better, according to FLAPF's Abaroa.

"We will be lucky if 2000 is the same as 1999," declares Abaroa, in part, because of political uncertainty. "You have presidential elections in Mexico and Chile, you recently had elections in Argentina, and the economy in Brazil will not rise soon."

Not everyone reckons that Latin America will remain in a downward spiral. André Midani, president of Warner Music Latin America, says, at least for his company, there will be "some sign of improvement next year. Brazil seems to have hit bottom; it's coming back. Argentina is stabilized, and Mexico is OK."

Midani says titles by Luis Miguel and Maná have sold more than 1 million units in the region. He adds that *serenaje*/pop singer Daniel has sold 700,000 units in Brazil.

### LOOKING UP

Unfortunately, even if the Latin American market gets better, there still will be piracy, even on the Internet.

"We have been raiding the largest [pirated] Web sites," says Abaroa. "We also are trying to have a constructive approach with portals or Web sites that deal with Latin music by setting up anti-piracy initiatives."

To better their sales, reckons Abaroa, Latin American record labels must develop artists who can sell outside Latin America. Also, the distribution channels need to become more efficient. If those measures prove effective, Latin America's roller-coaster record business may find itself on a more upward track. ■



From top: Luis Miguel, Jennifer Lopez, Marc Anthony, Aerosmith

El día 2 de Octubre de 1999, fui objeto de un Inmerecido Tributo,  
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que han grabado*

*y cantado mis canciones...*

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# the year in music

## THE PAST IN CHARTS

Continued from page TE-40

year-end top 10. Summer was hot with "Bad Girls" at No. 2 and "Hot Stuff" at No. 7. Gaynor's signature song, "I Will Survive," was No. 6, and Ward chimed in with "Ring My Bell" at No. 9. Three other dance-oriented singles were also in the top 10: Chic was No. 3 with "I Feel Like a Sex Machine," Rod Stewart went disco with "Da Ya Think I'm Sexy?" at No. 4, and the Village People went platinum with "Y.M.C.A." at No. 8. Rock ruled, as the Knack took top honors with its first Capitol single, "My Sharona." Rounding out the top 10 were Peaches & Herb (No. 5 with "Reunited") and Robert John (No. 10 with "Sad Eyes"). The Bee Gees and the RSO label, which dominated the 1978 year-end rankings, could only manage a No. 11 placing, with the brothers Gibb vocalizing on "Tragedy."

The year-end album chart was dominated by white males. Billy Joel's 52nd Street was the year's top LP, followed by acts from the Bee Gees, the Doobie Brothers, the Cars and Supertramp. Styx and Rod Stewart were also in the top 10. Donna Summer, hot on the singles chart, also performed well here, with "Live And More" No. 6 for the year and "Bad Girls" No. 8. Completing the top 10 was "Parallel



Deborah Harry of Blondie

Lines" by Blondie at No. 9. The highest-ranked soundtrack of 1979 was "Grease," at No. 20.

## 1989

Solo female artists took half of the year-end top 10 singles in 1989. Paula Abdul was the highest-ranked, at No. 4 with "Straight Up." She was also No. 6 with "Cold Hearted." Janet Jackson was No. 5 with "Miss You Much." Bette Midler had her biggest hit, with "Wind Beneath My Wings" at No. 7, and Anita Baker rhapsodized at No. 10 with "Giving You The Best That I Got." Chicago gave the reprise label its first No. 1 single of the year, with the Diane Warren-penned "Look Away" beating all comers. It was the second year-end chart-topper for the Warner Bros. family, after Rod Stewart's "Tonight's The Night (Gonna Be Alright)" in 1977. Ten years after 1989, Warner Bros. would claim victory again with "Believe" by Cher. The only solo male artist in the top 10 of 1989 was Bobby Brown, with "My Prerogative" at No. 2. Before they became an international embarrassment, Milli Vanilli placed three singles in the top 20, led by "Girl You Know It's True" at No. 8. Songwriter Lamont Dozier had his first year-end top-20 hit in almost 20 years, with Phil Collins' "Two Hearts" from the "Buster" soundtrack at No. 20.

On the album side, Bobby Brown became only the second solo black male artist in history (after Michael Jackson with "Thriller" in 1983 and 1984) to have a No. 1 album of the year, as his "I Wanna Be a Crusier" ranked first. In 1999, the Backstreet Boys became the first boy band to have the No. 1 album of the year, with "Millennium." But 10 years earlier, the New Kids On The Block came close, with "Hangin' Tough" ranking second. The only act with two albums in the year-end top 10 for '89 was Guns N' Roses. No. 5 with "Appetite For Destruction" and No. 7 with "G N' R Lies." ■

## PASSINGS

Continued from page TE-40

two decades, Fairbank produced pivotal albums for Bon Jovi, Aerosmith, AC/DC, Mötley Crüe, INXS, Van Halen, Loverboy, Chicago, Kiss and the Cranberries. At the time of his death, he was mixing Yes' "Beyond Records" album. Lyricist/composer **George Forrest**, in Miami. In his long-running collaboration with lyricist/composer Robert Wright, George Forrest had scores of Broadway successes, including "Song Of Norway" and "Kismet." Their best-known songs include "Stranger In Paradise," "Strange Music" and "Baubles, Bangles And Beads."

World War II-era singer **Helen Forrest**, in Los Angeles. Forrest made hundreds of recordings in her career, with Artie Shaw, Benny Goodman, Harry James and others. Her hits include "I've Heard That Song Before" and "He Had To Be You," a duet with Dick Haymes.

Singer/songwriter **Lowell Fulson**, in Long Beach, Calif. Fulson was a prolific soul singer in the '40s in Oakland, Calif., and for L.A.'s Swing Time Records, which released "Everyday I Have The Blues" and his biggest R&B hit, "Blue Shadows." His "Reckless Baby" was recorded in 1960 by Elvis Presley.

Singer **Gwen Guthrie**, in Orange, N.J. In her 20-year career, Guthrie recorded with Aretha Franklin, the Four Tops, the Isley Brothers, Quincy Jones, Stephanie Miller, Diana Ross and others. She recorded as a solo artist for Island and Polydor. Also a prolific songwriter, Guthrie wrote and produced "An' 'Nother' Goin' On But Bein'..."

Trumpeter **Al Hirt**, in New Orleans. A sideman in the big bands of Benny Goodman and the Dorsey Brothers, Hirt enjoyed explosive solo success in the '50s. His instrumental "Java" soared to No. 4 on Billboard's singles chart and won a Grammy for best pop instrumental in 1964.

Intimate members **Joe Angel "Pepe" Farias** and **Silvestre Rodriguez Jr.**, and road manager **Joe Angel Gonzalez**, in an auto accident in Mexico. Since 1995, Intocable had been one of Tejana's hottest outfits, parlaying a mixture of Tejano and norteño rhythms into a series of top-selling albums. In 1997, the band was honored for sales of 1 million units in the U.S.

Vibraphonist **Milli Jackson**, in New York. A founding member of the Modern Jazz Quartet, Jackson was the premier vibraphonist in jazz for more than 50 years, and his slowed-down vibrato and bop phrasing created a fresh new sound. He transformed the instrument from a percussion novelty to a staple of modern jazz.

Guitarist/vocalist/songwriter **Bryan MacLean**, in Los Angeles. MacLean was a founding member of the 1960s group Love. He appeared on the band's first three Elektra albums and wrote "Orange Skies" and "Aloha Again Or." In 1989, his ballad "You're Toss Us Love" became a top-five country hit for Patty Loveless.

Musician **David H. "Butch" McDade**, in Maryville, Tenn. McDade was a founding member of the country/rock group Amazing Rhythm Artists, which had recently reunited. McDade had also toured with Leon Russell, Lonnie Mack, Roy Clark and Tanya Tucker.

Composer **Teddy McRae**, in New York. McRae was a swing and jazz composer associated with such artists as Artie Shaw, Sy Oliver and Chick Webb. With Shaw, he wrote "Back Bay Shuffle" and "Traffic Jam." With Webb, Ella Fitzgerald and Bud Green, he wrote "You Shook The Way." Violinist/conductor **Yehudi Menuhin**, in London. One of the century's most famous child prodigies, Menuhin made his concert debut at age 7 and his first record at 11. His relationship with EMI spanned some 70 years, the longest association in the industry. His many philanthropies included founding a school for gifted students.

Singer **Donald Mills**, in Los Angeles. Mills was the last surviving member of the Mills Brothers vocal group, which began singing over 25 years, including "Paper Doll" (1943), "You Always Hurt The One You Love" (1944) and "Glow Worm" (1952). Last year, Mills received a Grammy Award for lifetime achievement on behalf of the singing team.

**Guy Mitchell**, in Las Vegas. In the '50s, Mitchell had more than 20 top-40 hits on Columbia, all of which were produced by A&R executive Mitch Miller. Mitchell's No. 1 hit include "Singing The Blues" and "Heartaches By The Number."

Singer **Johney Moore**, in London. A former member of vocal group the Hornets, Moore joined the Drifters in the mid-1950s. In May 1964, he sang lead on the Drifters' "Under The Boardwalk." Vocalist **Ella Moore**, in Bullhead City, Ariz. Her sassy, flirtatious style on "Cow-Cow Boogie" helped bring fledgling Capitol Records its first million-seller in 1942. Morse combined blues, boogie-woogie, country and jazz styles that prefigured later rock 'n' roll hits. A live-CD retrospective of her career was released by Bear Family Records in 1996.

Folk musician **Ernest Mosch**, in Germaringen, Germany. Germany's king of folk music, Mosch founded an orchestra in 1935 that popularized the typical folk music of Baden-Württemberg. He recorded and subsequently sold more than 40 million records on Teldec and Koch. He played New York's Carnegie Hall in 1966 with his orchestra.

Writer **Joaquin Alfonso Navas**, in Barcelona, Spain. One of the most venerable figures in the Spanish music industry, Navas was a writer and publisher since the 1920s. He was the first to introduce the tango, now Spain's largest independent publisher, and was its president.

Singer/writer/actor **Anthony Newley**, in Florida. A British pop star of the late '50s, New accepted an invitation from Leslie Bricusse to co-write a musical in 1961, "Stop The World—I Want To Get Off" eventually moved to Broadway for 500 performances and launched the pop standard "When Did I Feel An I."

Musician **Red Norvo**, in Santa Monica, Calif. Born Kenneth Norville in Beardstown, Ill., Norvo is credited as the first musician to establish the xylophone and vibraphone as legitimate jazz instruments. Norvo played with Benny Goodman and Woody Herman and recorded and performed with Charlie Parker, Dizzy Gillespie and Frank Sinatra.

Songwriter/performer **A. L. "Doodle" Owens**, in Nashville. Inducted into the Nashville Songwriters Hall Of Fame in 1998, Owens wrote a string of country hits, including "I'm So Scared Of Losing You Again," "All I Have To Offer You (Is Me)" and "Johnny One Time." He also recorded for the MGM and Back Beat labels.

Pianist **Mario Pecorelli**, in New York. Pecorelli, known for his towering musical talent despite being just three feet tall, recorded more than a dozen albums, including "Michel Plays Pecorelli" (1986), "Bambino" (1986) and "Promenade With Duke" (1993), a tribute to Duke Ellington.

Composer **Joaquin Rodrigo**, in Madrid. Blind and since the age of 3 after suffering diphtheria, Rodrigo composed more than 300 orchestral pieces and hundreds of others for specific instruments.

Rapper **Raymond "Freaky Tah" Rogers**, in Queens, N.Y. A member of the rap act Lost Boyz, Rogers was shot by a masked assailant as he was leaving a party. Before Rogers' death, the Lost Boyz had released two gold albums on Universal.

**Doug Sahm**, leader of 1960s group the Sir Douglas Quintet, in Taos, N.M. A performer since the age of 10, Sahm played music ranging from psychedelic rock to country, blues and Mexican cancion. He is best-remembered for his 1963 hit "She's About A Mover" and as a principal theme of the Texas Tornados, whose first album won a Grammy in 1991.

Bassist **Bobby Sheehan**, in New Orleans. Sheehan founded the All Stars in 1988 in New Orleans, L.J. The blues-based jam band attained a following in New York clubs and recorded five studio albums and a live set for A&M Records.

Cartoonist/actor/musician/songwriter **Shel Silverstein**, in New York. Silverstein wrote such hits as "A Boy Named Sue" and "One On The Way" and the pop hit "Sylvia's Mother." He recorded more than a dozen albums and won two Grammy awards.

Continued on page TE-106



Joe Williams



Shel Silverstein



Bobby Sheehan



Lou Schwartz



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# 1999 the year in music



Backstreet Boys

## Top Pop Artists

POP ARTIST (No. Of Charted Singles & Albums) Impacts/Label

- 1 BACKSTREET BOYS (6) Jive
- 2 BRITNEY SPEARS (4) Jive
- 3 SHANIA TWAIN (6) Mercury (Nashville)
- 4 RICKY MARTIN (3) Ge
- 5 RICKY MARTIN (3) Ge
- 6 COLUMBIA
- 7 SONY DISCO



The 1999 Year in Music charts are compiled by computer from Billboard's weekly and bi-weekly charts. The chart year started with last year's Dec. 5 issue and concluded with this year's Nov. 27 Billboard.

The recaps are organized by Michael Cusson and Anthony Colombo, with assistance from Keith Caulfield, Ann Viscusi and the rest of the Billboard charts staff. New to the Year in Music roundup is Top 40 Tracks, a category based on the new radio chart that bowed at the start of the tracking year.

Artist, impact, label and distributor categories for all 1999 categories reflect accumulated chart performance for all titles on the pertinent chart. The "umbrella" label categories refer to the "distributing labels" and/or "promotion labels" that are listed on our weekly and bi-weekly charts.

Most of the annual recaps are based on accumulated airplay or sales data, provided weekly by Broadcast Data Systems (BDS) and SoundScan, respectively.

Rankings for Hot Country Singles & Tracks, Modern Rock, Mainstream Rock, Adult Contemporary and Adult Top 40 categories are based on accumulated BDS-monitored plays for each week a title appeared on the chart. Similarly, the Hot 100 Airplay, Hot R&B/Hip-Hop Airplay, Top 40 Tracks and Hot Latin Tracks (and the three related Latin-airplay-format charts) are determined by adding up the total number of gross impressions, as determined by BDS, for each week a track charted.

- 6 SUGAR RAY (2) Lava/Atlantic
- 7 CHER (3) Warner Bros.
- 8 98 DEGREES (3) Universal
- 9 WHITNEY HOUSTON (5) Arista
- 10 GOOD GOOD DOLLS (3) Warner Bros.
- 11 'N SYNC (3) RCA
- 12 SARAH McLACHLAN (1) Arista
- 13 DIXIE CHICKS (2) Monument
- 14 LAURYN HILL (3) Ruffhouse/Columbia
- 15 BRANDY (4) Atlantic
- 16 JENNIFER LOPEZ (2) WORK/ERG
- 17 R. KELLY (6) Jive
- 18 MARIAH CAREY (2) Columbia/CRG
- 19 JAY-Z (2) Roc-A-Fella/Def Jam/IDMG
- 20 MONICA (3) Arista
- 21 SMASH MOUTH (3) Interscope
- 22 CHRISTINA AGUILERA (2) RCA
- 23 702 (1) Motown
- 24 DEBORAH COX (4) Arista
- 25 SIXPENCE NONE THE RICHER (1) Squint/Columbia
- 26 DMX (2) Ruff Ryne/Def Jam/IDMG
- 27 THE OFFSPRING (2) Columbia



Britney Spears

- 28 DISTIN'Y'S CHILD (2) Columbia
- 29 LIMP BIZKIT (3) Flip/Interscope
- 30 FAITH EVANS (4) Bad Boy/Arista
- 31 EVERLAST (4) Tummy Boy
- 32 SANTANA (2) Arista
- 33 TIM MCGRAW (3) Curb
- 34 WILL SMITH (3) Columbia
- 35 RED HOT CHILI PEPPERS (3) Warner Bros.
- 36 GARTH BROOKS (2) Capitol
- 37 JEWEL (2) Atlantic
- 38 LENNY KRAVITZ (2) Virgin
- 39 CREED (4) Wind-up
- 40 DRU HILL (3) Def Jam/IDMG
- 41 KID ROCK (1) Lava/Atlantic/AG
- 42 CELINE DION (2) 550 Music/Epic
- 43 ANDREA BOCELLI (4) Philips
- 44 THE OFFSPRING (2) Columbia

## HOW WE CHART THE YEAR

Year-end rankings for The Billboard 200, Top Pop Catalog Albums, all singles-sales charts, and album lists for the year are determined by accumulating the SoundScan units for each week titles appeared on the appropriate chart (including for charts that are published bi-weekly from the unpublished weeks).

The overall impact, label and distributor rankings in Classical reflect weekly performance on The Billboard Classical 50, an in-house chart that combines titles from the magazine's Top Classical Albums, Top Classical Cross-Over, Top Mid-Price Classical and Top Budget Classical lists. Similarly, the overall company standings in Jazz combine results from both the Top Jazz Albums and Top Contemporary Jazz charts.

The umbrella pop, R&B/hip-hop and country categories are based on a recap point system, which combines chart performance data from, respectively, The Billboard 200 and The Billboard Hot 100. Top R&B Albums and Hot R&B/Hip-Hop Singles & Tracks, and Top Country Albums and Hot Country Singles & Tracks. This system awards points, based on a complex, inverse relation to chart position, for each week a title appeared on the pertinent charts.

That same recap point system is used to construct Dance Club Play rankings, as well as the overall dance categories, which combine performance on the Maxi-Singles Sales and Club Play charts.

The '90s decade recaps were compiled in similar fashion to the Year in Music lists and reflect chart performance from the start of 1990 through the end of the '99 year chart.

We also used the recap point system to determine the '90s artists for Pop, Country and R&B/hip-hop. A similar formula was employed for the Latin-artists category, meshing Hot Latin Tracks charts from the weekly standings from The Billboard Latin 50, the sales chart that Billboard began publishing in 1993.

- 46 PEARL JAM (2) Epic
- 47 2PAC (2) Jive/Death Row/Interscope
- 48 EMINEM (2) Web/Aftermath/Interscope
- 49 K-CI & JOJO (2) MCA
- 50 LFO (2) Arista
- 51 LOGIC/Arts

## Top New Pop Artists

POP ARTIST (No. Of Charted Singles & Albums) Impacts/Label

- 1 BRITNEY SPEARS (4) Jive
- 2 JENNIFER LOPEZ (2) WORK/ERG
- 3 CHRISTINA AGUILERA (2) RCA
- 4 LOU BEGA (2) RCA
- 5 EMINEM (2) Web/Aftermath/Interscope
- 6 LEO (2) Arista
- 7 DIVINE (2) Rondellum/Red Ant
- 8 B\*WITCHED (4) Epic
- 9 JA RULE (2) Murder Inc./Def Jam/IDMG
- 10 LAURENCE (2) Trick Masters/Columbia

## Top Pop Imprints

POP IMPRINT (No. Of Charted Singles & Albums)

- 1 ARISTA (38)
- 2 COLUMBIA (72)
- 3 JIVE (23)
- 4 RCA (29)
- 5 WARNER BROS. (25)
- 6 ATLANTIC (39)
- 7 LAFACE (44)
- 8 MOTOWN (16)
- 9 LAVA (15)
- 10 BAD BOY (16)
- 11 WORK (10)
- 12 MERCURY (NASHVILLE) (16)
- 13 ELEKTRA (53)
- 14 INTERSCOPE (12)
- 15 EPIC (27)



## Top Pop Labels

POP LABEL (No. Of Charted Singles & Albums)

- 1 ARISTA (76)
- 2 COLUMBIA RECORDS GROUP (86)
- 3 INTERSCOPE (81)
- 4 ISLAND DEF JAM MUSIC GROUP (81)
- 5 WARNER BROS. (64)

The list of Billboard's Top 100 '90s Albums reflects the accumulated SoundScan units of titles for each week they appeared on The Billboard 200. Since Billboard did not use SoundScan data until 1991, the position of Garth Brooks' "No Fences" had to be adjusted upward, to account for units sold prior to the chart's conversion. Similarly, six other albums from 1990 and the first half of '91 were modified to reflect their appropriate ranks (see separate story, page YE-14). Placement of these seven albums was made according to Recording Industry Assn. of America certificates made during each album's chart run, as well as overall chart performance.

The '90s Hot 100 Singles & Tracks recap is based on the same methodology used to calculate the all-time Hot 100 charts that appeared in Billboard's 100th-anniversary issue and last year's 40th-anniversary celebration of the Hot 100, in which titles were awarded points for each week a title appeared in the top 10.

Like the artists-of-the-'90s categories, the album and singles lists reflect activity from 1990 through the close of the current chart year.

Category album titles that are two years old and have taken below the top half of the Billboard 200. Since a title can move from current to catalog status during the chart year, there may be cases in our Year in Music recaps where an album appears on both title lists.

—Geoff Mayfield

1999  
the year  
in music

20 **BRACKETEER BOYS** (2) *Joe*  
21 **BRISTY SPARE** (1) *Joe*  
22 \* **C** *Cap*  
23 \* **N** *Cynic (2) *BCA*  
24 \* **GTA BROOKS** (2) *Capital (Nashville)/Capital (NY)*  
25 \* **C** *Capital (Nashville)*  
26 **DIXIE CHICKS** (2) *Monument/Sony (Nashville)*  
27 **SHANIA TWAIN** (1) *Joe*  
28 \* **C** *Country (Nashville)*  
29 **RICKY MARTIN** (1) *C2/Columbia/CRG*  
30 \* **S** *Sony Dancs*  
31 **LIMP BIZKIT** (2) *Cap/Interscope*  
32 **DMX** (2) *Cap/Hypnotic/CRG*  
33 **TIEF** (1) *Philips* (1) *Columbia/CRG*  
34 **TLC** (1) *LaFace/Arista*  
35 **LAURYN HILL** (2) *Capitol/Columbia/CRG*  
36 **CELINÉ DION** (2) *550 Music/Ep*  
37 **MARIAH CAREY** (3) *Columbia/CRG*  
38 (2) *Ep*  
39 **JEWEL** (2) *Atlantic/Ep*  
40 **KID ROCK** (1) *Lava/Atlantic/Ep*  
41 **SAM McLACHLAN** (2) *Arista*  
42 **JAY-Z** (2) *Bac-A-Fella/DJMG*  
43 **CHER** (1) *Cap/Interscope*  
44 (2) *Warner Bros.*  
45 **ANDREA BOCCELLI** (4) *Philips*  
46 (1) *Polydor*  
47 (1) *Universal Latino*  
48 **CREED** (2) *Wind-up*  
49 (2) *220K*  
50 **ANDY ANDERSON/Death Row/Interscope**  
51 **JUVENILE** (2) *Cash Money/Universal*  
52 (1) *Workshop*  
53 **SANTANA** (1) *Arista*  
54 **EMINEM** (1) *Wak/Arista/Interscope*  
55 **98°** (1) *Capitol/Motown/Universal*  
56 (1) *Universal*  
57 **METALLICA** (2) *Elektra/EEG*  
58 **EYVILAST** (1) *Tony Bay*  
59 **BRANDY** (1) *Arista*  
60 (1) *Atlantic/Ep*  
61 **WILL SMITH** (1) *Columbia/CRG*  
62 **GOO GOO DOLLS** (1) *Warner Bros.*  
63 **WHITNEY HOUSTON** (1) *Arista*  
64 **R. KELLY** (1) *Joe*  
65 **TIM MCGRAW** (2) *Curb*  
66 **KORN** (1) *Immortal/Ep*  
67 **SMASH MOUTH** (1) *Interscope*  
68 **RED HOT CHILI PEPPERS** (1) *Warner Bros.*  
69 **RAY** (1) *Cap/Motown/Ep*  
70 **THE NOTORIOUS B.I.G.** (1) *A&M/Interscope*  
71 **METHOD MAN** (2) *Def Jam/DJMG*  
72 **NAS** (2) *Columbia/CRG*  
73 **DRU HILL** (1) *Cap/Def Jam/DJMG*  
74 **LIMBY KRAVITZ** (1) *Virgin*  
75 **FAITH HILL** (2) *Warner Bros. (Nashville)/WYEN*  
76 **BLINK-182** (2) *MCA*  
77 **ALANIS MORISSETTE** (1) *Motown/Reprise/Interscope*  
78 **BUBBLES** (1) *Philly/Mad/Elektra/Ep*  
79 **JENNIFER LOPEZ** (1) *WORK/Ep*  
80 **ROB ZOMBIE** (1) *Cap/Interscope*  
81 **BARENSED LADIES** (1) *Reprise/Warner Bros.*  
82 **THE VICTIM** (1) *Cap/Interscope*  
83 **GODSMACK** (2) *Republic/Universal*  
84 **REDMAN** (2) *Def Jam/DJMG*  
85 **LOU BEGA** (1) *CRG*  
86 **112** (1) *Real Gone/Ep*  
87 **GLYNNE** (1) *550 Music/Ep*  
88 **SNOOP DOGGY DOGG** (2) *No Limit/Ep*  
89 **MYSTIKAL** (1) *No Limit/Ep*  
90 **K-CI & JOJO** (2) *MCA*  
91 **JAKE RULIE** (1) *Murder Inc./Def Jam/DJMG*  
92 **THE NOTORIOUS B.I.G.** (1) *A&M/Interscope*  
93 **DAVE MATTHEWS BAND** (1) *Bama Raggs/BCA* (1) *BCA*  
94 **LIL' TROY** (1) *Short Stop/Republic/Universal*  
95 **MIKE MCGRADY** (3) *BCA (Nashville)/RLG*  
96 **BTWITCHED** (2) *Ep*  
97 **TYRESIE** (1) *Ep*  
98 **MONICA** (1) *Arista*  
99 **OUTKAST** (1) *LaFace/Arista*  
100 **KRIS FRANKLIN** (1) *Cap/Ep*  
101 **MATCHBOX 20** (1) *Lava/Motown/CRG*  
102 **DESTINY'S CHILD** (1) *Columbia/CRG*  
103 **MARY J. BLIGE** (1) *MCA*  
104 **GEORGE STRAIT** (2) *MCA (Nashville)*  
105 **THE NOTORIOUS B.I.G.** (1) *A&M/Interscope**

12 MILLENNIAL—Backstreet Boys—*Genie*  
 13 ...BABY ONE MORE TIME—Britney Spears—*Jour*  
 14 COME ON OVER—Shawn Taylor—*Mercury*  
 15 "I'M SYNC"—Ty Sync—*BCA*  
 16 RICKY MARTIN—Ricky Martin—*Ci/Coplas*  
 17 DROBBLE LIVE—Globe Brothers—*Columbia* (Nashville)  
 18 AMERICANA—The Offspring—*Mercury*  
 19 WIDE OPEN SPACES—Duke Chicks—*Monument*  
 20 Song (Nashville)  
 21 SIGNIFICANT OTHER—Lamp Black—*BigP*  
 22 10 FANMAIL—Lil' Lo—*LaFace/Arts*  
 23 THE MISCEGATION OF LAURYN HILL—  
 24 Lauryn Hill—*Ruffhouse/Columbia/BCG*  
 25 BACKSTREET BOYS—Backstreet Boys—*Jour*  
 26 11 SWEET JAZZ—Monte Alexander  
 27 DEVIL WITHOUT A CAUSE—Kid Rock—*Lane/Atlantic/ABC*  
 28 VOL. 2... HARD KNOCK LIFE—Joy—  
 29 Bae—*Felly/DJMG*  
 30 GREATEST HITS—P!nk—*Asylum/Death Row*  
 31 Interference  
 32 BELIEVE—Celine—*Warner Bros.*  
 33 400 DEGREE—Juvenile—*Cash Money/Universal*  
 34 #1'S—Mariah Carey—*Columbia/BCG*  
 35 FLESH OF MY FLESH BLOOD OF MY  
 36 BLOOD—DMX—*Buffy Records/DJMG*  
 37 THE SLIM SHADY LP—Eminem—*WV*  
 38 *Aftermath/Interference*  
 39 THESE ARE SPECIAL TIMES—Celine Davis—*550 Music/Epic*  
 40 WHITEY FORD SINGS THE BLUES—  
 41 Everlast—*Towny Bop*  
 42 90'S RHYTHMS AND RISING—*98 Degrees*  
 43 *Motown/Universal*  
 44 NEVER S-A-Y NEVER—Brandy—*Atlantic/ABC*  
 45 GARAGE INC.—Metallica—*Epic/A&E/EGG*  
 46 BIG WILLY STYLE—Will Smith—*BCG*  
 47 DREAM UP THE GIRL—Gee Dee Gals—*Warner Bros.*  
 48 MY LOVE IS YOUR LOVE—Whitney Houston—*Arts*  
 49 R & R—*Kelly-Jay*  
 50 FOLLOW THE LEADER—Rage In—*Mermaid/Epic*  
 51 IT'S DARK AND HEAT IS HOT—DMX—*Buffy Records/DJMG*  
 52 ASTRO LOUNGE—Smash Mouth—*Interference*  
 53 RHYTHM OF THE RIDE OR DIE VOL. 1—  
 54 Versus Artists—*Big Daddy/Interference*  
 55 CALIFORNICATION—Red Hot Chili Peppers—  
 56 Warner Bros.  
 57 14-59—Sugar Ray—*Lawrence/Warner*  
 58 M. RAY—*Ward—Fridson*  
 59 CHRISTINA AGUILERA—Christina Aguilera—  
 60 RCA  
 61 I A.M.—NAS—*Columbia/ABC*  
 62 ENTER THE DRU—Dru Hill—*Daf Soul/DJMG*



Bay Street Room

- 44 **5-LUMP KRAVITS**—Venus  
 45 **SURFACING**—Sara McLachlan—Arista  
 46 **ENEMAS OF THE STATE**—Blat—182—MCA  
 47 **SUPPOSED FORMER INFANTION**  
 JUNKIE—Venus/Matthew—Mercury/Beverly Warner Bros.  
 48 **NOW—Various Artists—PolyGram/Universal—EMI/**  
**Veeps**  
 49 **A PLACE IN THE SUN**—Tim McInnis—Capitol  
 50 **ELEGY: EXTINCTION LEVEL EVENT**: THE  
 FINAL WORLD FRONT—Busta Rhymes—  
 PolyGram/Elektra/EGG  
 51 **ON THE 6—Beverly Hills**—WORX/EGG  
 52 **TUNT**—Bernard Leno—Beverly Warner Bros.  
 53 **FLY-DASH**—Clement—Sony (Nashville)  
 54 **SHIBBILLY DELUXE**—Rob Zamboni—Capitol/  
 Interscope  
 55 **TARZAN**—Soundtrack—Walt Disney  
 56 **CITY OF ANGELS**—Soundtrack—Warner  
 Sunset/Reprise/Warner Bros.  
 57 **THREE DOLLAR BILL**—Y'all—Lump Back-  
 ing Interscope  
 58 **TICAL 2000: JUDGEMENT DAY**—Method  
 Man—Def Jam/IDJMG  
 59 **HOME FOR CHRISTMAS**—N Sync—RCA  
 60 **FATHN**—Frank Miller—Warner Bros. (Columbia)/WBN  
 61 **GODSMACK**—Godsmack—Reprise/Interscope  
 62 **A LITTLE BIT OF MAMBO**—Luz Ruge—RCA  
 63 **SGO**—Andra Bocelli—Polygram  
 64 **WILD WILD WEST**—Soundtrack—Overbrook
- 65 **THE RUGRATS MOVIE**—Soundtrack—Interscope  
 66 **ROOM 112**—112—Bad Boy/Arista  
 67 **100% GUNWINE**—Gunsaw—550 Music/EGG  
 68 **NOW 2—Various Artists—Universal—EMI/Zomba/**  
**Veeps**  
 69 **LIVE AT LUTHER COLLEGE**—Dave Matthews  
 Tim Reynolds—Bueno Raga/RCA  
 70 **GHIETTO FABULOUS**—Myshael—No Limit/EGG  
 71 **AUSTIN POWERS: THE SPY WHO**  
**SHAGGED ME**—Soundtrack—Mercury/Warner Bros.  
 72 **HUMAN CLAY**—Cred—Wind-up  
 73 **ARMAGEDDON**—The Album—Soundtrack—  
 Columbia/CRG  
 74 **ROMANTZ**—Ariana Becelli—Polygram  
 75 **VENNY VETTI VECCHI**—Rob Zamboni/Def Jam/  
 IDJMG  
 76 **CHEF AID: THE SOUTH PARK ALBUM**—  
 Soundtrack—Interscope/Columbia/CRG  
 77 **THE GLOBE SENSATIONS**—Sheryl Crow—A&M/  
 Interscope
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- top 200

Continued on page YE-46

top 200

# 1999 the year in music

## TOP 200

Continued from page TE-45

- 77 BEFORE THESE CROWDED STREETS—Dove Matthews/Bad—RCA
- 78 SITTING FAT DOWN SOUTH—Lil' Troy—Short Stop/Republic/Universal
- 79 WORLD WRESTLING FEDERATION: WWF THE MUSIC VOL. 3—Various Artists—Koch
- 80 THREE—Tyrene—RCA
- 81 NO LIMIT TOP DOGG—Snoop Dogg—No Limit/Priority
- 82 RUNAWAY BRIDE—Soundtrack—Columbia/GRG
- 83 THE BOY IS MINE—Monie—Arista
- 84 AQUEDINI—OutKast—LaFace/Arista
- 85 BWTCHED—3rd Strike—Epic
- 86 THE NU NATION PROJECT—Kirk Franklin—Capco/Generic/InterScope
- 87 YOURSELF OR SOMEONE LIKE YOU—matchbox 20—Lava/Atlantic/AG
- 88 THE WRITING'S ON THE WALL—Destiny's Child—Columbia/GRG
- 89 MARY—Mary J. Blige—MCA
- 90 IT'S REAL—K. G. & JoJo—MCA
- 91 THE MATRIX—Soundtrack—Maverick/Warner Bros.
- 92 CRABEY—Ruff Ryders—Bad Boy/Arista
- 93 YOU'VE COME A LONG WAY, BABY—Fetty Lap/G—Atlantic/Universal
- 94 DOC'S DA NAME 2000—Redman—Def Jam/IDJMG
- 95 MADE MAN—Silla The Shocker—No Limit/Priority
- 96 LET THERE BE...EYE—Ruff Ryders—InterScope
- 97 CANDYASS—O'Jays—Eleven/Reprise/Warner Bros.
- 98 WAY OF LIGHT—Maverick—Maverick/Warner Bros.
- 99 STAR WARS EPISODE I: THE PHANTOM MENACE—Soundtrack—Sony Classical
- 100 I'M ALRIGHT—Jo Jo Meekins—Curb
- 101 LET'S TALK ABOUT LOVE—Celine Dion—550 Music/Epic
- 102 LONELY GRILL—Lonestar—BNA/RLG
- 103 —HITS—Phil Collins—Fave Value/Atlantic/AG
- 104 HELLO NASTY—Busta Rhie—Grand Royal/Capitol
- 105 ALWAYS NEVER THE SAME—George Strait—MCA Nashville
- 106 A PLACE IN THE SUN—Li—RCA
- 107 LIFE—Soundtrack—Rock Land/IDJMG
- 108 GUERILLA WARFARE—Hot Boys—Cash Money/Universal
- 109 WAR & PEACE VOL. 1 (THE WAR DISC)—Cash Money—Priority
- 110 THE BEST OF 1980-1990—Us—Island/IDJMG
- 111 DJ CLUEZ THE PROFESSIONAL—DJ Cluez—BNA—Fave/IDJMG
- 112 SO MUCH FOR THE AFTERGLOW—Evermore—Capitol
- 113 THE PRINCE OF EGYPT—Soundtrack—DreamWorks/InterScope
- 114 NOTTING HILL—Soundtrack—Island/IDJMG
- 115 CHOPPER CITY IN THE GHETTO—B.G.—Cash Money/Universal
- 116 TOUCHED BY AN ANGEL: THE ALBUM—Soundtrack—550 Music/Epic
- 117 DA CRIME FAMILY—Tey—No Limit/Priority
- 118 TONIGHT—Silla—Epic/IDJMG
- 119 CHYNA DOLL—Foxy Brown—Violator/IDJMG
- 120 HOPE FLOATS—Soundtrack—Capitol
- 121 HATE AT ONE—Busta Rhie—Maverick/Universal
- 122 DA REAL WORLD—Miss "Madame" Elliot—The Gold Mind/Real Gone/IDJMG
- 123 BLACKOUT!—Method Man/Redman—Def Jam/IDJMG
- 124 DOSAGE—Collection Slide—Atlantic/AG
- 125 WWW.THUG.COM—Trick Daddy—Slip 'N' Slide/Warlock
- 126 MAYBE YOU'VE BEEN BRAINWASHED TOO—Kris Kross—MCA
- 127 NO BOUNDARIES: A BENEFIT FOR THE KOSOVAR REFUGEES—Various Artists—Epic
- 128 VOICE OF AN ANGEL—Charlotte Church—Sony Classical
- 129 CELEBRITY SKIN—Hole—DGC/InterScope
- 130 FIVE—Fave—Arista
- 131 VERSION 2.0—Garbage—Almo Sounds/InterScope
- 132 IN...THE LIFE OF CHRIS GAINES—Guthrie—Capitol
- 133 MONSTER BALLADS—Various Artists—Razor & Tie
- 134 THE BEST OF 1980-1990/THE B-SIDES—Us—Island/IDJMG
- 135 WOW-1999: THE YEAR'S 30 TOP CHRISTIAN ARTISTS AND SONGS—Various Artists—Sparrow
- 136 MURDA MUZIK—Mobb Deep—Loud/Columbia/GRG
- 137 THE DIRTY BOOGIE—The Brian Setzer Orchestra—InterScope
- 138 THIRD EYE BLIND—Third Eye Blind—Elektra/IDJMG
- 139 THE BATTLE OF LOS ANGELES—Rage Against The Machine—Epic
- 140 FAMILY VALUES TOUR '98—Various Artists—Immortal/Epic
- 141 LIVE ON TWO LEGS—Pearl Jam—Epic
- 142 PERSONAL CONVERSATION—Guns—Def Soul/IDJMG
- 143 THINGS FALL APART—The Roots—MCA
- 144 RUSH HOUR—Soundtrack—Def Jam/IDJMG
- 145 TONIGHT THE STARS REVOLUT—Powerman 5000—DreamWorks/InterScope
- 146 RUNNING WITH SCISSORS—Weird Al Yankovic—Willy World/Valcano
- 147 EYE &—Laz &—MCA
- 148 KEEP THE FAITH—Faith Evans—Bad Boy/Arista
- 149 SOUL'S CORE—Shawn Mullins—SMG/Columbia/GRG
- 150 EVERYWHERE WE GO—Eriny Cherry—BNA/RLG
- 151 PROLONGING THE MAGIC—Coke—Capricorn/IDJMG
- 152 CLASSICS IN THE KEY OF G—Eriny Cherry—Arista
- 153 DESIRELESS—Eagles—Cherry—WORLD/Epic
- 154 ONE WISH—Deborah Cox—Arista
- 155 ESPN PRESENTS: JOCK JAMS VOL. 4—Various Artists—Tennys Bay
- 156 1999 GRAMMY NOMINEES—Various Artists—Gonzo/Batco/IDJMG
- 157 RAINBOW—Mariah Carey—Columbia/GRG
- 158 BEACH HOUSE ON THE MOON—Jimmy Buffett—Margaritaville/IDJMG
- 159 SONGS FROM DAWSON'S CREEK—Soundtrack—Columbia/GRG
- 160 THE COLLECTION: VOLUME ONE—Bone Thugs-N-Harmony—Bathfins/Relativity
- 161 THE SOURCE PRESENTS HIP HOP HITS - VOLUME 3—Various Artists—PolyGram TV/Def Jam/IDJMG
- 162 THE CHRISTMAS ANGEL—Marchion Sinnerball—American Gramophone
- 163 EVOLUTION—Morris McBrine—RCA
- 164 THE FRAGILE—Nine Inch Nails—Nothing/InterScope
- 165 CAN'T STAY AWAY—Ten—Short—Short/Island
- 166 THE AMAZING JECKEL BROTHERS—Jazzes—Crown Prince—Island/IDJMG
- 167 LADIES & GENTLEMEN: THE BEST OF GEORGE MICHAEL—George Michael—Epic
- 168 ONE NIGHT ONLY—Bee Gees—Polygram/Universal
- 169 VIOLATOR THE ALBUM—Various Artists—Violator/Def Jam/IDJMG



Backstreet Boys

- 170 A LOVE LIKE OURS—Barbra Streisand—Columbia/GRG
- 171 THE ART OF STORYTELLING—Sled But—Def Jam/IDJMG
- 172 DR. DOITLITE THE ALBUM—Soundtrack—Background/Atlantic/AG
- 173 NO LIMIT SOLDIER COMPILATION - WE CAN'T BE STOPPED—Various Artists—No Limit/Priority
- 174 MARC ANTHONY—Marc Anthony—Columbia/GRG
- 175 VARSITY BLUES—Soundtrack—Hollywood
- 176 FOR THE RECORD: 41 NUMBER ONE HITS—Alabama—RCA (Nashville)/RLG
- 177 A DAY IN THE LIFE—Eric Burdon—Warner Bros.
- 178 SPACEWORLD—Spice Girls—Virgin
- 179 PHOENIX RISING—The Temptations—Motown/Universal
- 180 ECHO—Tom Petty And The Heartbreakers—Warner Bros.
- 181 ALL SAINTS—All Saints—Island/IDJMG
- 182 SPEEDCHECK—Shawn Curtis Chapman—Sparrow
- 183 BUCKCHERRY—Buckcherry—DreamWorks/InterScope
- 184 THUG MENTALITY 1999—Krayzie Bone—Mo Thugs/Batfins/Loud
- 185 YOU CAN'T STOP THE BUM RUSH—Lenny—WORLD/Epic
- 186 ARIA - THE OPERA ALBUM—Andrea Bocelli—Polygram
- 187 702—702—Motown/Universal
- 188 LFO—LFO—Arista
- 189 EVERYWHERE—Tim McGraw—Curb
- 190 MILLENNIUM HIP-HOP PARTY—Various Artists—Blanco
- 191 HIGH MILEAGE—Alice Jackson—Arista Nashville
- 192 THE DISTANCE TO HERE—Live—Radioactive/MCA
- 193 EUPHORIA—Drif Lippard—Mercury/IDJMG
- 194 TITANIC—Soundtrack—Sony Classical
- 195 HIFI DIVAS LIVE—Celine Dion, Gloria Estefan, Enrica Frattini, Shania Twain & Mariah Carey—Epic
- 196 BOSSALINI—C. Murdin—No Limit/Priority
- 197 NEON BALLROOM—Silverchair—Epic
- 198 MECHANICAL ANIMALS—Marilyn Manson—Nothing/InterScope
- 199 BRAND NEW DAY—Shag—A&M/InterScope
- 200 MYA—Mya—Universal/InterScope

## Top Billboard 200 Album Artists - Duo/Group

Pos. ARTIST (No. Of Chart Albums) Important Label

- 1 BACKSTREET BOYS (2) Jive
- 2 'N SYNC (2) RCA
- 3 DIXIE CHICKS (2) Monuments/Sony (Nashville)
- 4 LIMP BIZKIT (2) Flip/InterScope
- 5 THE OFFSPRING (1) Columbia/GRG
- 6 TLC (2) LaFace/Arista
- 7 CREED (2) Wind-up
- 8 SANTANA (1) Arista
- 9 98 DEGREES (1) Motown/Universal
- 10 METALLICA (2) Elektra/IDJMG
- 11 GOO GOO DOLLS (1) Warner Bros.
- 12 KORN (1) Immortal/Epic
- 13 SMASH MOUTH (1) InterScope
- 14 RED HOT CHILI PEPPERS (1) Warner Bros.
- 15 SUGAR RAY (1) Lava/Motown/AG
- 16 DRUG HILL (1) Def Soul/IDJMG
- 17 BLINK-182 (1) MCA
- 18 BAKENKED LADIES (1) Reprise/Warner Bros.
- 19 U2 (2) Island/IDJMG
- 20 GODSMACK (1) Republic/Universal
- 21 112 (1) Bad Boy/Arista
- 22 K-C & JOJO (2) MCA
- 23 DAVE MATTHEWS BAND (1) Bama Bag/RCA (RCA)
- 24 BWTCHED (2) LaFace/Arista
- 25 OUTKAST (1) LaFace/Arista

# top 200

## Top Heatseeker Impact Imprints

Pos. IMPRINT (No. Of Heatseeker Impact Albums)

- T1 COLUMBIA (5)
- T1 ELEKTRA (5)
- T3 ARISTA (4)
- T3 ATLANTIC (4)
- T3 CAPITOL (4)
- T3 LAVA (4)
- T3 WARNER BROS. (4)

COLUMBIA



## Top Heatseeker Impact Labels

Pos. LABEL (No. Of Heatseeker Impact Albums)

- 1 EPIC (11)
- 2 ISLAND DEF JAM MUSIC GROUP (8)
- T3 ATLANTIC GROUP (7)
- T3 INTERSCOPE (7)
- T3 ARISTA (6)
- T3 ELEKTRA ENTERTAINMENT GROUP (6)



heatseekers

## Top Billboard 200 Album Artists - Female

Pos. ARTIST (No. Of Charted Albums) Imprint/Label

- 1 BRITNEY SPEARS (1) Jive
- 2 SHANIA TWAIN (1) Epic
- (1) Mercury (Nashville)
- 3 LAURYN HILL (1) Ruffhouse/Columbia/CRC
- 4 CELINE DION (2) S50 Music/Epic
- (1) Epic
- 5 MARIAH CAREY (3) Columbia/CRC
- (1) Epic
- 6 JEWEL (2) Atlantic/AG
- 7 SARAH McLACHLAN (2) Arista
- 8 CHER (1) Arista
- (1) Geffen/Interscope
- (1) Warner Bros.
- 9 BRANDY (1) Arista
- (1) Atlantic/AG
- 10 WHITNEY HOUSTON (2) Arista
- 11 CHRISTINA AGUILERA (1) RCA
- 12 FAITH HILL (2) Warner Bros. (Nashville)/WGN
- 13 ALANIS MORISSETTE (1) Maverick/Reprise/Warner Bros.
- 14 JENNIFER LOPEZ (1) WORK/Epic
- 15 SHERYL CROW (1) A&M/Interscope
- 16 MARTINA MCBRIDE (2) RCA (Nashville)/BLG
- 17 MONICA (1) Arista
- 18 MARY J. BLIGE (1) MCA
- 19 EYE (1) Ruff Ryders/Interscope
- 20 MADONNA (1) Maverick/Warner Bros.
- 21 JO DIZIE MESSINA (1) Gurb
- 22 FOXY BROWN (1) Violator/IDJMG
- 23 MISSY "MISDEMEANOR" ELLIOTT (1) The Gold Mind/Ear/West/EEG
- 24 CHARLOTTE CHURCH (1) Somp Chasual
- 25 FAITH EVANS (1) Bad Boy/Arista

## Top Billboard 200 Album Artists - Male

Pos. ARTIST (No. Of Charted Albums) Imprint/Label

- 1 GARTH BROOKS (2) Capitol (Nashville)/Capitol
- (1) Capitol
- 2 RICKY MARTIN (1) Co/Columbia/CRC
- (1) Somp Discs
- 3 DMX (2) Ruff Ryders/IDJMG
- 4 KID ROCK (1) Lava/Atlantic/AG
- 5 JAY-Z (1) Roc-A-Fella/IDJMG
- 6 ANDREA BOCELLI (4) Philips
- (1) Polygram
- (1) Universal Latin
- 7 ZPAC (1) Amara/Death Row/Interscope
- 8 JUVENILE (1) Cash Money/Universal
- (1) Warner
- 9 DMENEM (1) Web/Aftermath/Interscope
- 10 EVERLAST (1) Tawny Bay
- 11 WILL SMITH (1) Columbia/CRC
- 12 R. KELLY (1) Jive
- 13 TIM MCGRAW (2) Gurb
- 14 METHOD MAN (2) Def Jam/IDJMG
- 15 NAS (1) Columbia/CRC
- 16 LENNY KRAVITZ (1) Virgin
- 17 BUSTA RHYMES (1) Rhyme/A&M/EEG
- 18 ROB ZOMBIE (2) Geffen/Interscope
- 19 REDMAN (2) Def Jam/IDJMG
- 20 LOU BEGA (1) RCA
- 21 GINUWINE (1) S50 Music/Epic
- 22 SNOOP DOGG (2) No Limit/Priority
- 23 MYSTIKAL (1) No Limit/Jive
- 24 JA RULE (1) Murder Inc./Def Jam/IDJMG
- 25 LIL' TROY (1) Short Stop/Republic/Universal

## Top Billboard 200 Album Imprints

Pos. IMPRINT (No. Of Charted Albums)

- 1 COLUMBIA (51)
- 2 JIVE (11)
- 3 RCA (12)
- 4 ARISTA (12)
- 5 ATLANTIC (30)
- 6 WARNER BROS. (19)
- 7 RUFF RYDERS (4)
- 8 NO LIMIT (25)
- 9 ELEKTRA (22)
- 10 MERCURY (NASHVILLE) (4)
- 11 S50 MUSIC (9)
- 12 EPIC (21)
- 13 MCA (14)
- 14 CAPITOL (NASHVILLE) (7)
- 15 MONUMENT (2)



Garth Brooks

1999  
the year  
in music

COLUMBIA

## Top Billboard 200 Album Labels

Pos. LABEL (No. Of Charted Albums)

- 1 INTERSCOPE (56)
- 2 COLUMBIA RECORDS GROUP (52)
- 3 ISLAND DEF JAM MUSIC GROUP (56)
- 4 ARISTA (43)
- 5 JIVE (19)



## Top Billboard 200 Album Distributors

Pos. DISTRIBUTOR (No. Of Charted Albums)

- 1 UNIVERSAL (217)
- 2 BMG (138)
- 3 SONY (129)
- 4 WEA (128)
- 5 EMD (120)
- 6 INDEPENDENTS (84)



Britney Spears

top 200

# 1999 the year in music

## Hot 100 Singles Artists

Pos. ARTIST *Orig. Of Charted Single/Impulse Label*

- 1 TLC (2) *LaFace/Arista*
- 2 BACKSTREET BOYS (2) *Jive*
- 3 BRITNEY SPEARS (2) *Jive*
- 4 RICKY MARTIN (2) *Gi*
- 5 GOD DOLLS (2) *Warner Bros.*
- 6 SUGAR RAY (2) *LaFace/Atlantic*
- 7 SHANIA TWAIN (2) *Mercury (Nashville)*
- 8 CHER (2) *Warner Bros.*
- 9 K. KELLY (2) *Jive*
- 10 BRANDY (2) *Atlantic*
- 11 WHITNEY HOUSTON (2) *Arista*
- 12 MONICA (2) *Arista*
- 13 FAITH EVANS (2) *Bad Boy/Arista*
- 14 SIXPENCE NONE THE RICHER (2) *Squint/Columbia*
- 15 98 DEGREES (2) *Motown*
- 16 DEBORAH COX (2) *Arista*
- 17 SARAH McLACHLAN (2) *Arista*
- 18 JAY-Z (2) *Roc-A-Fella/Def Jam/IDMG*
- 19 JENNIFER LOPEZ (2) *Worke/ERG*
- 20 LAURYN HILL (2) *Ruffhouse/Columbia*
- 21 CHRISTINA AGUILERA (2) *RCA*
- 22 MARIAH CAREY (2) *Columbia*
- 23 TIM MCGRAW (2) *Curb*
- 24 "N SYNC (2) *RCA*
- 25 MARIANNE (2) *RCA (Nashville)*
- 26 SMASH MOUTH (2) *Intercept*
- 27 DESTINY'S CHILD (2) *Columbia*
- 28 DRU HILL (2) *Def Soul/IDMG*
- 29 Lenny Kravitz (2) *Maverick/Virgin*
- 30 FAITH HILL (2) *Warner Bros. (Nashville)*
- 31 DIXIE CHICKS (2) *Musgrave*
- 32 GEORGE STRAIT (2) *MCA Nashville*
- 33 DIVINE (2) *Pendulum/Red Ant*
- 34 EAGLE-EYE CHERY (2) *Worke/ERG*
- 35 WILL SMITH (2) *Columbia*
- 36 PEARL JAM (2) *Epic*
- 37 MAXWELL (2) *Rock Land/Intercept/Columbia*
- 38 TYKESSE (2) *RCA*
- 39 ENRIQUE IGLESIAS (2) *Oceanbrook/Intercept*
- 40 K-Ci & JoJo (2) *MCA*

- 41 KENNY CHESNEY (2) *BNA*
- 42 EVERLAST (2) *Tommy Boy*
- 43 MARTINA MCGIBIDE (2) *RCA (Nashville)*
- 44 JO DEE MESSINA (2) *Curb*
- 45 GINUWINE (2) *550 Music/ERG*
- 46 LFO (2) *Arista*
- 47 RED HOT CHILI PEPPERS (2) *Warner Bros.*
- 48 BLAQUE (2) *Track Masters/Columbia*
- 49 ALAN JACKSON (2) *Arista Nashville*



Chr



rlc

- 50 CASE (2) *Def Jam/IDMG*
- 51 DJ SPIN/IDMG
- 52 EDWIN MCCAIN (2) *LaFace/Atlantic*
- 53 SILK (2) *Elektra/ERG*
- 54 THIRD EYE BLIND (2) *Elektra/ERG*
- 55 LOU BEGA (2) *RCA*
- 56 JEWEL (2) *Atlantic*
- 57 MATCHBOX 20 (2) *LaFace/Atlantic*
- 58 SHAWN MULLINS (2) *SMG/Columbia*
- 59 JA RULE (2) *Def Jam/IDMG*
- 60 MADONNA (2) *Maverick/Warner Bros.*
- 61 CELINE DION (2) *550 Music/ERG*
- 62 JANET JACKSON (2) *Philadel/Elektra/ERG*
- 63 JESSE POWELL (2) *Silva/MCA*
- 64 JOHN MICHAEL MONTGOMERY (2) *Atlantic*
- 65 JORDAN KNIGHT (2) *Intercept*
- 66 BRIAN MCKNIGHT (2) *Motown*
- 67 KELLY PRICE (2) *Arista*
- 68 SANTANA (2) *Arista*
- 69 ROB THOMAS (2) *Arista*
- 70 LEE ANN WOMACK (2) *Decca/MCA Nashville*
- 71 FASTBALL (2) *Hollywood*
- 72 MARK WILLS (2) *Mercury (Nashville)*
- 73 STEVE WARINER (2) *Capitol (Nashville)*
- 74 MARK CHESNUTT (2) *Decca/MCA Nashville*
- 75 PUFF DADDY (2) *Bad Boy/Arista*
- 76 JOE MCINTYRE (2) *Gi*
- 77 CHANTE MOORE (2) *Silva/MCA*
- 78 COLLIN RAYE (2) *Epic (Nashville)*
- 79 LEN (2) *Worke/ERG*
- 80 MARC ANTHONY (2) *Columbia*
- 81 TOTAL (2) *Bad Boy/Arista*
- 82 BARENAKED LADIES (2) *Reprise*
- 83 B\*WITCHED (2) *Epic*
- 84 LONESTAR (2) *BNA*
- 85 SHERYL CROW (2) *A&M/Intercept*
- 86 ANDY GRIGGS (2) *RCA (Nashville)*
- 87 VENGABOYS (2) *Goodenough/Streetly Rhythm*
- 88 CREED (2) *Wind-up*
- 89 Q-TIP (2) *Hollywood*
- 90 EVE (2) *Buff Byrd/Intercept*
- 91 THE GOLD MIND/Track Masters/ERG
- 92 THE OFFSPRING (2) *Columbia*
- 93 BUSTA RHYMES (2) *Philadel/Elektra/ERG*
- 94 CITIZEN KING (2) *Warner Bros.*
- 95 TY HERNDON (2) *Epic (Nashville)*
- 96 REBA MCENTIRE (2) *MCA Nashville*

- 97 MISSY "MISDEMEANOR" ELLIOTT (2) *The Gold Mind/Track Masters/ERG*
- 98 MYA (2) *Intercept*
- 99 PHIL COLLINS (2) *Walt Disney/Hollywood*
- 100 MONTGOMERY GENTRY (2) *Columbia (Nashville)*

## Hot 100 Singles

Pos. TITLE *Artist/Impulse Label*

- 1 BELIEVE—Christina Aguilera—Arista
- 2 NO SCRUBS—TLC—LaFace/Arista
- 3 ANGEL OF MINE—Monie—Arista
- 4 HEARTBREAK HOTEL—Whitney Houston Featuring Faith Evans & Kelly Price—Arista
- 5 BABY ONE MORE TIME—Britney Spears—Jive
- 6 KISS ME—Sugarcane—The Island—Atlantic
- 7 GENIE IN A BOTTLE—Christina Aguilera—Arista
- 8 EVERY MORNING—Sugar Ray—LaFace/Atlantic
- 9 NODBODY'S SUPPOSED TO BE HERE—Deborah Cox—Arista
- 10 LIVIN' LA VIDA LOCA—Ricky Martin—Gi
- 11 WHERE MY GIRLS AT?—702—MCA
- 12 IF YOU HAD MY LOVE—Jennifer Lopez—Worke/ERG
- 13 SLIDE—God Dolls—Warner Bros.
- 14 HAVE YOU EVER?—Brandy—Atlantic
- 15 I WANT IT THAT WAY—Backstreet Boys—Jive
- 16 I'M YOUR ANGEL—K. Kelly & Gabe Doo—Jive
- 17 ALL STAR—Santana—Arista
- 18 ANGEL—Santana—Arista
- 19 SMOOTH—Santana Featuring Rob Thomas—Arista
- 20 UNPRITTY—TLC—LaFace/Arista
- 21 BILLS, BILLS, BILLS—Destiny's Child—Columbia
- 22 SAVE TONIGHT—Eagle Eye Cherry—Worke/ERG
- 23 LAST KISS—Pearl Jam—Jive
- 24 FORTUNATE—Maxwell—Rock Land/Intercept/Columbia
- 25 ALL I HAVE TO GIVE—Backstreet Boys—Jive
- 26 BALLROOMS—Eminem—Aftermath—Arista
- 27 WHAT'S IT GONNA BE?—Busta Rhymes Featuring J. Lo—Atlantic
- 28 WHAT IT'S LIKE—Eminem—Jive
- 29 FLY AWAY—Lenny Kravitz—Virgin
- 30 SOMEDAY—Sugar Ray—LaFace/Atlantic
- 31 LATY—Dixie Chicks—MCA
- 32 THAT DON'T IMPRESS ME MUCH—Shania Twain—Mercury (Nashville)
- 33 WILD WEST—Will Smith Featuring Dru Hill & Koolhaa—Atlantic
- 34 SCAR TISSUE—Red Hot Chili Peppers—Warner Bros.
- 35 HEARTBREAKER—Moriah Grey Featuring Jay-Z—Columbia
- 36 I STILL BELIEVE—Monie—Arista
- 37 THE HARDEST THING—98 Degrees—Universal
- 38 SUMMER GIRLS—J. Lo—Atlantic
- 39 CAN I GET A...—J. Lo—Atlantic
- 40 JUMPER—Third Eye Blind—Elektra/ERG
- 41 DIO WOP (THAT THING)—Lauryn Hill—Ruffhouse/Columbia
- 42 MAMBO NO. 5 (A LITTLE BIT OF...)—Luis Fonsi—RCA
- 43 SWEET LADY—Tyrone—RCA
- 44 IT'S NOT RIGHT BUT IT'S OKAY—Whitney Houston—Arista
- 45 GOD MUST HAVE SPENT A LITTLE MORE TIME ON YOU—N Sync—RCA
- 46 LULLABY—Shania Twain—SMG/Columbia
- 47 ANYWHERE—112 Featuring J. Lo—Bad Boy/Arista
- 48 TELL ME IT'S REAL—F. G. & J. Lo—MCA
- 49 BACK 2 GOOD—matchbox 20—LaFace/Atlantic
- 50 BOB—Blaque—Track Masters/Columbia
- 51 SHE'S SO HIGH—Ted Nugent—Columbia
- 52 SHE'S ALL I EVER HAD—Red Hot Chili Peppers—Warner Bros.
- 53 MIAMI—Will Smith—Columbia
- 54 HANDS—J. Lo—Atlantic
- 55 WHO DAT?—J. Lo Featuring Sade—Jive
- 56 PLEASE REMEMBER ME—Tim McCreary—Curb
- 57 FROM THIS MOMENT ON—Shania Twain—Mercury (Nashville)
- 58 LOVE LIKE THIS—Faith Evans—Bad Boy/Arista
- 59 YOUNG—J. Lo—Atlantic
- 60 TRIPPIN'—Total Featuring May Elliott—Bad Boy/Arista

Continued on page T-50

# hot 100



# ASCAP

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# 1999 the year in music

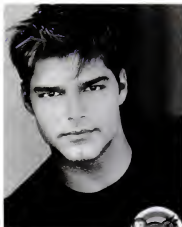
## HOT 100

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- 61 IF YOU (LOVIN' ME)—Sis—Def Jam/EEG
- 62 EX-FACTOR—Lauryn Hill—Ruffhouse/Columbia
- 63 GIVE IT TO YOU—Jordin Sparks—Interscope
- 64 BLACK BALLOON—Goo Goo Dolls—Warner Bros.
- 65 SPEND MY LIFE WITH YOU—Eric Benet  
Featuring Tera—Warner Bros.
- 66 THESE ARE THE TIMES—Dra Hib—Universal/  
IDJ/IMG
- 67 I DON'T WANT TO MISS A THING—Mark  
Clematt—Dreco/MCA Nashville
- 68 I DO (CHEERISH YOU)—98 Degrees—Universal
- 69 BECAUSE OF YOU—98 Degrees—Motown
- 70 I WILL REMEMBER YOU (LIVE)—Sarah  
McLachlan—Arista
- 71 CHANTE'S GOT A MAN—Chante Moore—Silas/  
MCA
- 72 HAPPILY EVER AFTER—Coco—Def Soul/IDJ/IMG
- 73 MY LOVE IS YOUR LOVE—Whitney Houston—  
Arista
- 74 ALL NIGHT LONG—Faith Evans Featuring Puff  
Daddy—Bad Boy/Arista
- 75 BACK THAT THANG UP—Juvenile Featuring  
Mannie Fresh & Lil' Wayne—Cash Money/Universal
- 76 ALMOST DOESN'T COUNT—Brandy—Atlantic
- 77 MANI I FEEL LIKE A WOMAN—Shanice  
Twain—Mercury (Nashville)
- 78 STEAL MY SUNSHINE—Lyn—WORX/ERG
- 79 I NEED TO KNOW—Marc Anthony—Columbia
- 80 SO ANXIOUS—Guns N' Roses—550 Music/EEG
- 81 FADED PICTURES—Goo & Joo—Def Jam/IDJ/IMG
- 82 BACK AT ONE—Busta Rhymes—Mercury
- 83 WHEN A WOMAN'S FED UP—R. Kelly—Jive
- 84 HOW FOREVER FEELS—Kenny Chesney—BNA
- 85 AMAZED—Lonestar—BNA
- 86 SOMETIMES—Britney Spears—Jive
- 87 GHETTO COWBOY—Me Thugs Family Featuring  
Bone Thugs-N-Harmony—Me Thugs/Ruthless/Relativity
- 88 OUT OF MY HEAD—Faithless—Hollywood
- 89 HARD KNOCK LIFE (GHETTO  
ANTHEM)—Jay-Z, Roc-A-Fella/Def Jam/IDJ/IMG
- 90 JAMBOREE—Ninety By Ninety Featuring Queens-  
rtha—Arista
- 91 TAKE ME THERE—BLACstarr & Mya Featuring  
Mase & Bling Bling—Interscope
- 92 STAY THE SAME—Jay McInerney—Cap
- 93 LESSON IN LEVIN'—Jo Dee Messina—Curb
- 94 IRIS—Goo Goo Dolls—Warner Sunset/Reprise
- 95 SATISFY YOU—Puff Daddy Featuring R. Kelly—  
Bad Boy/Arista
- 96 BETTER DAYS (AND THE BOTTOM  
DROPS OUT)—Citizen King—Warner Bros.
- 97 MUSIC OF MY HEART—N Sync & Gloria  
Estefan—Mercury/Epic
- 98 WRITE THIS DOWN—George Strait—MCA  
Nashville
- 99 WHEN YOU BELIEVE—Whitney Houston &  
Monah Curry—DreamWorks/Geffen
- 100 GOD MUST HAVE SPENT A LITTLE MORE  
TIME ON YOU—Alabama Featuring N Sync—RCA  
(Nashville)



Britney Spears



Ricky Martin



Baby J

## Hot 100 Singles Artists - Duo/Group

Pos. ARTIST (No. Of Charted Singles) Impres/Label

- 1 TLC (3) LaFace/Arista
- 2 BACKSTREET BOYS (4) Jive
- 3 GOO GOO DOLLS (2) Warner Bros.  
(1) Warner Sunset/Reprise
- 4 SUGAR RAY (2) Lane/Arista
- 5 SIXPENCE NONE THE RICHER (1) Spinn/  
Columbia
- 6 98 DEGREES (2) Universal  
(1) Motown
- 7 702 (1) Motown
- 8 'N SYNC (3) RCA
- 9 SMASH MOUTH (2) Interscope
- 10 DESTINY'S CHILD (2) Columbia

## Hot 100 Singles Artists - Female

Pos. ARTIST (No. Of Charted Singles) Impres/Album

- 1 BRITNEY SPEARS (3) Jive
- 2 SHANICE TWAIN (3) Mercury (Nashville)
- 3 CHER (2) Warner Bros.
- 4 BRANDY (4) Atlantic
- 5 WHITNEY HOUSTON (5) Arista  
(1) DreamWorks/Geffen
- 6 MONICA (2) Arista
- 7 FAITH EVANS (3) Bad Boy/Arista  
(1) Arista
- 8 DEBORAH COX (3) Arista
- 9 SARAH McLACHLAN (1) Arista
- 10 JENNIFER LOPEZ (2) WORX/ERG

## Hot 100 Singles Artists - Male

Pos. ARTIST (No. Of Charted Singles) Impres/Label

- 1 RICKY MARTIN (3) Cap  
(1) Columbia
- 2 R. KELLY (3) Jive  
(1) Bad Boy/Arista
- 3 JAY-Z (2) Roc-A-Fella/Def Jam/IDJ/IMG  
(1) Columbia
- 4 DEF JAM/IDJ/IMG  
(1) Epic  
(1) Roc-A-Fella/Huff Byrd/Interscope



TLC

- 4 TIM MCGRAW (2) Curb
- 5 LENNY KRAYTIZ (1) Mercury/Virgin  
(1) Virgin
- 6 GEORGE STRAIT (4) MCA Nashville
- 7 EAGLE-EYE CHERY (1) WORX/ERG
- 8 WILL SMITH (2) Columbia  
(1) Outbreak/Columbia
- 9 MAXWELL (1) Rock Land/Interscope/Columbia
- 10 TYRESE (1) RCA

## Hot 100 Singles Imprints

Pos. IMPRINT (No. Of Charted Singles)

- 1 ARISTA (72)
- 2 JIVE (12)
- 3 COLUMBIA (21)
- 4 WARNER BROS. (10)
- 5 RCA (12)
- 6 LAVA (8)
- 7 LAFACE (7)
- 8 BAD BOY (8)
- 9 MERCURY (NASHVILLE) (12)
- 10 WORK (4)
- 11 ATLANTIC (9)
- 12 ELEKTRA (11)
- 13 MOTOWN (6)
- 14 INTERSCOPE (6)
- 15 C2 (5)

ARISTA

## Hot 100 Singles Labels

Pos. LABEL (No. Of Charted Singles)

- 1 ARISTA (94)
- 2 COLUMBIA (96)
- 3 JIVE (12)
- 4 ATLANTIC (20)
- 5 WARNER BROS. (16)

## Hot 100 Singles Producers

Pos. PRODUCER (No. Of Charted Singles)

- 1 RODNEY JERKINS (6)
- 2 R. KELLY (7)
- 3 SHEKSPERE (3)
- 4 MATT SEALETT (6)
- 5 DAYID KAHNE (2)
- 6 ROBERT JOHN "MUTT" LANGE (2)
- 7 STEVE TAYLOR (3)
- 8 LAURYN HILL (2)
- 9 MISSY ELLIOTT (2)
- 10 MAX MARTIN (7)
- 11 DAVE FOSTER (3)
- 12 DARRELL DELITE ALLAMBY (2)
- 13 BYRON GALLIMORE (16)
- 14 MARK TAYLOR (3)
- 15 ERIC VALENTINE (3)
- 16 ROB CAYLOR (4)
- 17 KEITH STEGALL (8)
- 18 SWIZZ BEATZ (3)
- 19 BRIAN RAWLING (3)
- 20 GOO GOO DOLLS (3)
- 21 LENNY KRAYTIZ (2)
- 22 DAVYD FRANK (2)
- 23 STEVE KIPNER (2)
- 24 PIERRE MARCHAND (1)
- 25 PAUL WORLEY (10)

hot 100

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# 1999 the year in music

## Hot 100 Singles Sales

Pos. TITLE-Artist-Original Label

- 1 BELIEVE—Cher—Warner Bros.
- 2 NOBODY'S SUPPOSED TO BE HERE—Deborah Cox—Arista
- 3 I'M YOUR ANGEL—R. Kelly & Culture Divine—Jive
- 4 ...BABY ONE MORE TIME—Brandy Spears—Jive
- 5 GENIE IN A BOTTLE—Christina Aguilera—RCA
- 6 HEARTBREAK HOTEL—Whitney Houston Featuring Faith Evans & Kelly Price—Arista
- 7 SUMMER GIRLS—LFO—Logic/Arista
- 8 IF YOU HAD MY LOVE—Jennifer Lopez—WORK/ERG
- 9 LIVIN' LA VIDA LOCA—Beyoncé/Motown—C2
- 10 ANGEL OF MINE—Monica—Arista
- 11 BILLS, BILLS, BILLS—Destiny's Child—Columbia
- 12 WHO DAT—JF Money Featuring Sole—Tory Records/Universal Priority
- 13 ALL I HAVE TO GIVE—Backstreet Boys—Jive
- 14 GIVE IT TO YOU—Jordan Knight—Intercept
- 15 SMOOTH—Santana Featuring Rob Thomas—Arista
- 16 WHAT'S IT GONNA BE?—Busta Rhymes Featuring Jazm—Rhythm Nation/EEG
- 17 I STILL BELIEVE—Mariah Carey—Columbia
- 18 FORTUNATE—Massive—Rock Land/Intercept/Columbia
- 19 LAST KISS—Pearl Jam—Epic
- 20 HEARTBREAKER—Moriah Gray Featuring Jaz—Columbia
- 21 GHETTO COWBOY—Mo'Nique Family—Mo'Nique/Ruhlen/Relativity
- 22 NO SCRUBS—TLC—LaFace/Arista
- 23 808—Blag—Track Masters/Columbia
- 24 KISS ME—Santana Featuring The Roots—Squint/Columbia
- 25 BECAUSE OF YOU—98 Degrees—Universal
- 26 IT AIN'T MY FAULT 3—Sista The Shocker Featuring Mystikal—No Limit/Priority
- 27 BAILAMOS—Enrique Iglesias—Overbrook/Intercept
- 28 C'EST LA VIE—8\*Wunder—Epic
- 29 IF YOU (LOVIN' ME)—Sade—Elettra/Arista
- 30 HARD KNOCK LIFE—GHETTO ANTHEM—Jaz—C2—Roc-A-Fella/IDJMG
- 31 LATELY—Dionne Fendular/Red Ant
- 32 LOST IN YOU—Guthrie Brooks As Chris Greene—Capitol
- 33 STAY THE SAME—Jazm—Elettra—C2
- 34 TRIPPIN'—Metal Featuring Missy Elliott—Bad Boy/Arista
- 35 UNPRETTY—TLC—LaFace/Arista
- 36 NO PIGDONS—Spicy Thugs Featuring Mr. Wood—Bad Boy/Relativity/Columbia
- 37 MY LOVE IS YOUR LOVE—Whitney Houston—Arista
- 38 WHERE MY GIRLS AT?—702—Motown
- 39 EMBOREE—Ninety by Nature Featuring Jazm—Arista
- 40 CHANTÉ GOT A MAN—Chanté Moore—Sire/MCA
- 41 TAKING EVERYTHING—Gerald Levert—EastWest/ERG
- 42 WILD WILD WEST—Will Smith Featuring Dru Hill & Koolhae Dee—Overbrook/Columbia
- 43 IT'S NOT RIGHT BUT IT'S OKAY—Whitney Houston—Arista
- 44 GOODBYE—Spice Girls—Virgin



Cher

- 45 EVERY MORNING—Sugar Ray—Lava/Arista
- 46 SATISFY YOU—Puff Daddy Featuring R. Kelly—Bad Boy/Arista
- 47 PUSHIN' WIDGIT—Ice Cube Featuring Mr. Short—Epic/Priority
- 48 MUSIC OF MY HEART—N'Sync & Gloria Estefan—Monument/954
- 49 SPEND MY LIFE WITH YOU—Eric Benet Featuring Tamara—Warner Bros.
- 50 I NEED TO KNOW—Marc Anthony—Columbia
- 51 THE HARDEST THING—98 Degrees—Universal
- 52 HAVE YOU EVER?—Brandy—Atlantic
- 53 FADED PICTURES—Cass & Joe—Def Jam/IDJMG
- 54 I'M NOT READY—Keith Sweat—Elettra/ERG
- 55 TELL ME IT'S REAL—F. G. & Jazm—MCA
- 56 WE CAN'T BE FRIENDS—Deborah Cox With R.L.—Arista
- 57 PLEASE REMEMBER ME/FOR A LITTLE WHILE—Tom McCreesh—Curb
- 58 MY FIRST NIGHT WITH YOU—Mya—University/Intercept
- 59 LOVE LIKE THIS—Faith Evans—Bad Boy/Arista
- 60 IF I COULD TURN BACK THE HANDS OF TIME—R. Kelly—Jive
- 61 I WANT IT ALL—Warren G Featuring Mack 10—G-Funk/Real Gone
- 62 WOOF—Snapp Dogg Featuring Mystikal And Fendi—No Limit/Priority
- 63 MY FAVORITE GIRL—David Halliwell—Def Squad/Dream Works
- 64 LOVE ME—112 Featuring Mase—Bad Boy/Arista
- 65 WE LIKE TO PARTY!—Vengaboys—Groove/Universal
- 66 GET GONE—Mead—Nantima/Virgin
- 67 SMILE—Vitamin C Featuring Lady Saw—Elettra/ERG
- 68 WHEN YOU BELIEVE—Whitney Houston & Mariah Carey—Dream Works/Capitol
- 69 ALL NIGHT LONG—Faith Evans Featuring Puff Daddy—Bad Boy/Arista
- 70 WHEN I CLOSE MY EYES—Shanice—LaFace/Arista
- 71 SHE'S ALL I EVER HAD—Beyoncé/Motown—C2
- 72 ONE MORE TRY—Dionne Fendular/Red Ant



TLC

- 73 FROM THIS MOMENT ON—Shanice Twain—Mercury (Nashville)
- 74 IT'S ALL ABOUT YOU (NOT ABOUT ME)—Travis Spencer—Capitol
- 75 HOLD ME—Brian McKnight—Motown/Universal

## Hot 100 Singles Airplay

Pos. TITLE-Artist-Original Label

- 1 NO SCRUBS—TLC—LaFace/Arista
- 2 SLIDE—Cee Coo Dulla—Warner Bros.
- 3 I WANT IT THAT WAY—Backstreet Boys—Jive
- 4 EVERY MORNING—Sugar Ray—Lava/Arista
- 5 KISS ME—Santana Featuring The Roots—Squint/Columbia
- 6 WHERE MY GIRLS AT?—702—Motown
- 7 ALL STAR—Smash Mouth—Intercept
- 8 ANGEL OF MINE—Monica—Arista
- 9 SAVE TONIGHT—Enrique Eye Cherry—WORK/ERG
- 10 ANGEL—Sarah McLachlan—Arista/Warner Sunset/Priority
- 11 HAVE YOU EVER?—Brandy—Atlantic
- 12 BELIEVE—Cher—Warner Bros.
- 13 LIVIN' LA VIDA LOCA—Beyoncé/Motown—C2
- 14 GENIE IN A BOTTLE—Christina Aguilera—RCA
- 15 WHAT'S LIKE—Enrique—Tory Records
- 16 HEARTBREAK HOTEL—Whitney Houston Featuring Faith Evans & Kelly Price—Arista
- 17 FLY AWAY—Leony Krawitz—Virgin
- 18 IF YOU HAD MY LOVE—Jennifer Lopez—WORK/ERG
- 19 SOMEDAY—Sugar Ray—Lava/Arista
- 20 ...BABY ONE MORE TIME—Brandy Spears—Jive
- 21 UNPRETTY—TLC—LaFace/Arista
- 22 CAN I GET A...—Jazm—Z featuring Al (Of Major Cam) & Jazm—Def Jam/IDJMG
- 23 SWEET LADY—Tyrone—RCA
- 24 MAMBO NO. 5 (A LITTLE BIT OF...)—Low—Beyoncé—RCA
- 25 THAT DON'T IMPRESS ME MUCH—Shanice Twain—Mercury (Nashville)
- 26 ANYWHERE—112 Featuring TLC—Bad Boy/Arista
- 27 SCAR TISSUE—Red Hot Chili Peppers—Warner Bros.
- 28 LULLABY—Shawn Mullins—SMG/Universal
- 29 SMOOTH—Santana Featuring Rob Thomas—Arista
- 30 BACK 2 GOOD—Machado 20—Lava/Arista
- 31 JUMPER—Third Eye Blind—Elektra/ERG
- 32 SHE'S SO HIGH—Tal Bachman—Columbia
- 33 NOBODY'S SUPPOSED TO BE HERE—Deborah Cox—Arista
- 34 BILLS, BILLS, BILLS—Destiny's Child—Columbia
- 35 MIAMI—Will Smith—Columbia
- 36 HANDS—Jawad—Atlantic
- 37 BAILAMOS—Enrique Iglesias—Overbrook/Intercept
- 38 FORTUNATE—Massive—Rock Land/Intercept/Columbia
- 39 EX-FACTOR—Lazzy Hill—Relativity/Columbia
- 40 LAST KISS—Pearl Jam—Epic
- 41 THE HARDEST THING—98 Degrees—Universal
- 42 (GOD MUST HAVE SPENT) A LITTLE MORE TIME ON YOU—N'Sync—RCA
- 43 DOO WOP (THAT THING)—Lazzy Hill—Relativity/Columbia
- 44 WILD WILD WEST—Will Smith Featuring Dru Hill & Koolhae Dee—Overbrook/Columbia
- 45 BACK THAT THING UP—Juvenile Featuring Morris Fresh & Lil' Wayne—Cash Money/Universal
- 46 I WILL REMEMBER YOU (LIVE)—Sarah McLachlan—Arista
- 47 I DO (CHERISH YOU)—98 Degrees—Universal
- 48 SO ANXIOUS—Guns N' Roses—Guns N' Roses/Warner Bros.
- 49 BLACK BALLOON—Cee Coo Dulla—Warner Bros.
- 50 STEAL MY SUNSHINE—Lee—Work/ERG
- 51 BEAT AT ONE—Brian McKnight—Motown
- 52 ALMOST DOESN'T COUNT—Brandy—Atlantic
- 53 WHEN A WOMAN'S FED UP—8\*Wunder—Epic
- 54 IT'S NOT RIGHT BUT IT'S OKAY—Whitney Houston—Arista
- 55 TELL ME IT'S REAL—F. G. & Jazm—MCA
- 56 AMAZED—Lazzy Hill—RCA
- 57 SHE'S ALL I EVER HAD—Beyoncé/Motown—C2
- 58 MAMI I FEEL LIKE A WOMAN—Shanice Twain—Mercury (Nashville)
- 59 THESE ARE THE TIMES—Dru Hill—University/Intercept
- 60 LESSON IN LEAVIN'—Ja De Mase—Curb
- 61 IRIS—Cee Coo Dulla—Warner Sunset/Relativity
- 62 WRITE THIS DOWN—George Strait—MCA Nashville
- 63 OUT OF MY HEAD—Fattal—Hollywood
- 64 HOW FOREVER FEELS—Kenny Rogers—BNA
- 65 YOUNG PRETTY—Sade/MCA
- 66 TAKE ME THERE—Backstreet & Mya Featuring Hise & Binky Black—Intercept
- 67 LATELY—Dionne Fendular/Red Ant
- 68 PLEASE REMEMBER ME—Tom McCreesh—Curb
- 69 ALL I HAVE TO GIVE—Backstreet Boys—Jive
- 70 SOMETIMES—Brandy Spears—Jive
- 71 HEARTBREAKER—Moriah Gray Featuring Jaz—Columbia
- 72 WHAT'S IT GONNA BE?—Busta Rhymes Featuring Jazm—Rhythm Nation/EEG
- 73 STAND BESIDE ME—Ja De Mase—Curb
- 74 TELL ME—Shawn Mullins—SMG/Universal
- 75 WHAT YA WANT—Eric & Nikita—Buff Byrd/Intercept

hot 100



## Triple The Strength

**TOP BILLBOARD 200  
ALBUM LABEL**

**HOT MODERN ROCK LABEL**

**HOT MAINSTREAM ROCK LABEL**

**HOT R&B/HIP HOP SINGLES  
& TRACKS AIRPLAY**

**Maxwell - "Fortunate"**  
(RockLand / Interscope / Columbia)

**HOT LATIN TRACKS ARTIST**

**Enrique Iglesias**  
(Fonovisa and Interscope)

**TOP BLUES LABEL**

**TOP GOSPEL LABEL**

**TOP BLUES ARTIST**

**Jonny Lang**

**TOP BLUES ALBUM**

**Jonny Lang - "Wander This World"**

**TOP BLUES IMPRINT**

# 1999 the year in music

## Top R&B/Hip-Hop Artists

Pos. ARTIST (No. Of Charted Singles & Albums) Impulse/Label

1. **R. KELLY** (8) *Jay*  
(1) Bad Boy/Arista
2. **LAURYN HILL** (6) *Ruffhouse/Columbia*  
(1) Ruffhouse/Columbia/CRG  
(1) Columbia/Island/IDJMG
3. **JAY-Z** (5) *Roc-A-Fella/IDJMG*  
(1) Bad Boy/Arista  
(1) Blackground/Atlantic  
(1) Columbia  
(1) Def Jam/IDJMG  
(1) Epic  
(1) Roc-A-Fella/Def Jam/IDJMG  
(1) Roc-A-Fella/Ruff Ryders/Intercope  
(1) Ruff Ryders/Intercope
4. **FAITH EVANS** (5) *Bad Boy/Arista*  
(1) A&R  
(1) Arista  
(1) Ruff Ryders/IDJMG  
(1) Warner Bros.
5. **DRU HILL** (4) *Def Soul/IDJMG*  
(1) University/Island/IDJMG  
(1) Overbrook/Intercope/Columbia
6. **TLC** (5) *LaFace/Arista*  
(1) Jive/Atlantic/Motown/Label
7. **JUVENILE** (5) *Cash Money/Universal*  
(1) Jive/Atlantic/Motown/Label  
(1) Motown  
(1) Ruff Ryders/Intercope  
(1) Warner Bros.
8. **DMX** (5) *Ruff Ryders/IDJMG*  
(1) Roc-A-Fella/IDJMG  
(1) Def Jam/IDJMG  
(1) Epic  
(1) MCA
9. **WHITNEY HOUSTON** (5) *Arista*  
(1) DreamWorks
10. **SILK** (5) *Elektra/EEG*  
(1) Rap Artist/Fully Loaded
11. **TYLERKE** (4) *RCA*  
(1) Columbia
12. **DEBORAH COX** (4) *Arista*
13. **CASE** (3) *Def Soul/IDJMG*  
(1) Def Jam/IDJMG
14. **GINUWINE** (4) *550 Music/Epic*  
(1) Columbia
15. **BRANDY** (5) *Atlantic*  
(1) Arista  
(1) Atlantic/AG
16. **112** (4) *Bad Boy/Arista*
17. **MAXWELL** (5) *Columbia*  
(1) Columbia/CRG  
(1) Black Land/MCA/Intercope
18. **K-CI & JOJO** (4) *MCA*  
(1) Black Land/MCA/Intercope
19. **DESTINY'S CHILD** (5) *Columbia*  
(1) Columbia/CRG
20. **JAY RULE** (5) *Murder Inc./Def Jam/IDJMG*  
(1) Blackchild/Epic  
(1) Def Jam/IDJMG  
(1) L.A. Muzik/Intercope  
(1) Yah Yum/Elektra/EEG
21. **JESSE POWELL** (3) *Silva/MCA*
22. **RUSTA RHYTHMS** (6) *HipMode/Elektra/EEG*
23. **MONICA** (4) *Arista*  
(1) Atlantic
24. **ERIC BENET** (5) *Warner Bros.*

25. **702** (2) *Motown*  
(1) Motown/Universal
26. **MISSY "MISDEMEANOR" ELLIOTT** (5) *The Cold Mind/EastWest/EEG*  
(1) Bad Boy/Arista  
(1) Blackground/Atlantic  
(1) EastWest/EEG
27. **2PAC** (3) *Amuse/Death Row/Intercope*  
(1) Death Row/Priority  
(1) Virgin
28. **MARY J. BLIGE** (6) *MCA*  
(1) Epic  
(1) Flyte Tyme/MCA  
(1) GoGo Centric/Intercope
29. **EMINEM** (4) *Wish/Aftermath/Intercope*
30. **KELLY PRICE** (1) *All Out/So So Def/Columbia*  
(1) Arista  
(1) Def Soul/Black Land/Intercope  
(1) T-Neck/Def Soul/IDJMG  
(1) T-Neck/IDJMG  
(1) T-Neck/Island/IDJMG



R. Kelly



Jay Rule

31. **SNOOP DOGG** (5) *No Limit/Priority*  
(1) 19 Street/Priority  
(1) Blackchild/Epic
32. **MARIAN CAREY** (5) *Columbia/CRG*  
(1) Columbia  
(1) DreamWorks
33. **TOTAL** (3) *Bad Boy/Arista*  
(1) New Type/Virgin  
(1) Violator/IDJMG
34. **REDMAN** (7) *Def Jam/IDJMG*  
(1) Columbia/Def Jam/IDJMG  
(1) University/Island/IDJMG  
(1) Virgin
35. **PUFF DADDY** (6) *Bad Boy/Arista*  
(1) Columbia  
(1) Columbia/CRG

- (1) Def Jam/IDJMG
- (1) Loud/Columbia
- (1) MCA
- (1) The Cold Mind/EastWest/EEG
37. **B.G.** (5) *Cash Money/Universal*
38. **CHANTE MOORE** (5) *Silva/MCA*
39. **EVE** (5) *Ruff Ryders/Intercope*  
(1) RCA  
(1) The Cold Mind/EastWest/EEG
40. **OUTKAST** (3) *LaFace/Arista*  
(1) Def Jam/IDJMG  
(1) No Limit/Jive  
(1) Organized Noise/A&M/Intercope
41. **MYSTIKAL** (3) *No Limit/Jive*  
(1) No Limit/Priority  
(1) Big Boy/No Limit/Jive
42. **BLAQUE** (2) *Track Masters/Columbia*  
(1) Track Masters/Columbia/CRG
43. **BRIAN MCKNIGHT** (3) *Motown/Universal*  
(1) Motown
44. **LIL' TROY** (2) *Short Stop/Republic/Universal*
45. **METHOD MAN** (7) *Def Jam/IDJMG*  
(1) Columbia/Def Jam/IDJMG  
(1) Hip/Intercope  
(1) Virgin
46. **TRICK DADDY DOLLARS** (1) *Slip-N-Slide/Warlock*
47. **KIRK FRANKLIN** (3) *GoGo Centric/Intercope*  
(1) B-Ban/Intercope
48. **THE TEMPTATIONS** (2) *Motown*  
(1) Motown/Universal
49. **GERALD LEVERT** (5) *EastWest/EEG*  
(1) How-Begin/Priority
50. **JENNIFER LOPEZ** (2) *WORK/Epic*



Dru Hill



Lousie Hill

## Top New R&B/Hip-Hop Artists

Pos. ARTIST (No. Of Charted Singles & Albums) Impulse/Label

1. **JAY RULE** (5) *Murder Inc./Def Jam/IDJMG*  
(1) Def Jam/IDJMG  
(1) L.A. Muzik/Intercope  
(1) Yah Yum/Elektra/EEG
2. **EMINEM** (4) *Wish/Aftermath/Intercope*  
(1) Ruff Ryders/Intercope  
(1) RCA
3. **EVE** (5) *Ruff Ryders/Intercope*  
(1) RCA  
(1) The Cold Mind/EastWest/EEG
4. **BLAQUE** (2) *Track Masters/Columbia*  
(1) Track Masters/Columbia/CRG
5. **JENNIFER LOPEZ** (2) *WORK/Epic*

6. **DAVE HOLLISTER** (3) *Def Squad/DreamWorks*  
(1) Def Squad/DreamWorks/Intercope
7. **IDEAL** (2) *Noon/Virgin*
8. **DIVINE** (3) *Providence/Red Hot*
9. **DI CLUE** (4) *Roc-A-Fella/IDJMG*
10. **Q-TIP** (1) *Arista 2001/Arista*  
(1) Hollywood  
(1) Violator/Def Jam/IDJMG

## Top R&B/Hip-Hop Artists - Duo/Group

Pos. ARTIST (No. Of Charted Singles & Albums) Impulse/Label

1. **DRU HILL** (4) *Def Soul/IDJMG*  
(1) University/Island/IDJMG  
(1) Overbrook/Intercope/Columbia
2. **TLC** (5) *LaFace/Arista*
3. **SILK** (5) *Elektra/EEG*  
(1) Rap Artist/Fully Loaded
4. **112** (4) *Bad Boy/Arista*
5. **K-CI & JOJO** (4) *MCA*  
(1) Black Land/MCA/Intercope
6. **DESTINY'S CHILD** (5) *Columbia*  
(1) Columbia/CRG
7. **702** (2) *Motown*
8. **TOTAL** (3) *Bad Boy/Arista*  
(1) New Type/Virgin  
(1) Violator/IDJMG
9. **OUTKAST** (3) *LaFace/Arista*  
(1) Def Jam/IDJMG  
(1) No Limit/Jive  
(1) Organized Noise/A&M/Intercope
10. **BLAQUE** (2) *Track Masters/Columbia*  
(1) Track Masters/Columbia/CRG

## Top R&B/Hip-Hop Artists - Female

Pos. ARTIST (No. Of Charted Singles & Albums) Impulse/Label

1. **LAURYN HILL** (6) *Ruffhouse/Columbia*  
(1) Columbia/Island/IDJMG  
(1) Ruffhouse/Columbia/CRG
2. **FAITH EVANS** (5) *Bad Boy/Arista*  
(1) A&R  
(1) Arista  
(1) Ruff Ryders/IDJMG  
(1) Warner Bros.
3. **WHITNEY HOUSTON** (5) *Arista*  
(1) DreamWorks
4. **DEBORAH COX** (4) *Arista*
5. **BRANDY** (5) *Atlantic*  
(1) Atlantic/AG
6. **MONICA** (4) *Arista*  
(1) Atlantic
7. **MISSY "MISDEMEANOR" ELLIOTT** (5) *The Cold Mind/EastWest/EEG*  
(1) Bad Boy/Arista  
(1) Blackground/Atlantic  
(1) EastWest/EEG
8. **MARY J. BLIGE** (6) *MCA*  
(1) Epic  
(1) Flyte Tyme/MCA  
(1) GoGo Centric/Intercope
9. **KELLY PRICE** (1) *All Out/So So Def/Columbia*  
(1) Arista  
(1) Def Soul/Black Land/Intercope  
(1) T-Neck/Def Soul/IDJMG  
(1) T-Neck/IDJMG
10. **MARIAN CAREY** (5) *Columbia/CRG*  
(1) Columbia  
(1) DreamWorks

## Top R&B/Hip-Hop Artists - Male

Pos. ARTIST (No. Of Charted Singles & Albums) Impulse/Label

1. **R. KELLY** (8) *Jay*  
(1) Bad Boy/Arista
2. **JAY-Z** (5) *Roc-A-Fella/IDJMG*  
(1) Bad Boy/Arista  
(1) Blackground/Atlantic  
(1) Columbia  
(1) Def Jam/IDJMG  
(1) Epic

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r&b/  
hip-hop

# PRIORITY RECORDS

Billboard Magazine's  
#1 R&B Album Label - 1998  
#1 Rap Music Label - 1999



We would like to thank everyone who helped us achieve  
this prestigious recognition: our staff and artists first...  
and Radio, Retail, Indies, Video & Press.

Together... we've broken down barriers  
and changed the rules!



## MILLENNIUM RELEASES



[priorityrecords.com](http://priorityrecords.com)

# 1999

## the year in music

### R&B/HIP-HOP

Continued from page TE-54

- (1) Roc-A-Fella/Def Jam/IDMG
- (1) Roc-A-Fella/Def Jays/Interplay
- JUVENILE (2) Cash Money/Universal
- HYPNOTIC MINDS/Label
- (1) Motown
- Def Jays/Interplay
- WICKED
- DMX (2) Def Jays/IDMG
- Roc-A-Fella/IDMG
- Def Jays/IDMG
- MCA
- Def Jays/Interplay
- TYREE (4) MCA
- (1) Columbia
- CASE (2) Def Soul/IDMG
- GINUWINE (1) Def Jam/IDMG
- GINUWINE (4) 550 Music/Epic
- (1) Columbia
- MAXWELL (2) Columbia
- (1) Columbia/CBG
- (1) Real Gone/Interplay/Columbia
- JA RULE (2) Murder Inc./Def Jam/IDMG
- (1) Darkchild/IDMG
- Def Jays/IDMG
- Li'l Man/Interplay
- Li'l Man/Electra/VEG
- Fat Ties/Electra/VEG
- JESSE POWELL (2) MCA/MCA

### Top R&B/Hip-Hop Imprints

Pos. IMPRINT (No. Of Charted Singles & Albums)

- ARISTA (27)
- COLUMBIA (27)
- BAD BOY (23)
- NO LIMIT (23)
- DEF JAM (23)
- CASH MONEY (13)
- LAFACE (24)
- RUFF RYDEKS (22)
- MOTOWN (22)
- ELEKTRA (25)
- DEF SOUL (12)
- JIVE (13)
- MCA (25)
- ROC-A-FELLA (12)
- RUFFHOUSE (12)

### Top R&B/Hip-Hop Labels

Pos. LABEL (No. Of Charted Singles & Albums)

- ARISTA (27)
- ISLAND DEF JAM MUSIC GROUP (71)
- COLUMBIA RECORDS GROUP (70)
- INTERSCOPE (45)
- PRIORITY (25)

ARISTA



DMX

### Top R&B/Hip-Hop Albums Artists

Pos. ARTIST (No. Of Charted Albums) Imp./Label

- DMX (2) Def Jays/IDMG
- JUVENILE (2) Cash Money/Universal
- (1) Warner
- LAURYN HILL (1) Ruffhouse/Columbia/CBG
- R. KELLY (2) Jive
- JAY-Z (1) Roc-A-Fella/Def Jam/IDMG
- (1) Roc-A-Fella/IDMG
- TYLEE (2) Def Jays/Arts
- 3PAC (1) Arista/Dash Rock/Interplay
- NAS (1) Columbia/CBG
- DRU HILL (1) Def Soul/IDMG
- MYSTICAL (1) Big Boy/No Limit/Jive
- (1) No Limit/Jive
- METHOD MAN (2) Def Jam/IDMG
- WHITNEY HOUSTON (1) Arista
- EMINEM (1) Web/Affirmative/Interplay
- KEDMAN (2) Def Jam/IDMG
- BUSTA RHYMES (1) PolyGram/Electra/VEG
- MARIAH CAREY (1) Columbia/CBG
- GINUWINE (1) 550 Music/Epic
- 112 (1) Bad Boy/Arts
- SILK (1) The Shocker (2) No Limit/Priority
- HOT BOYS (2) Cash Money/Universal
- (1) Cash Money
- SNOOP DOGG (2) No Limit/Priority
- MARY J. BLIGE (2) MCA
- BRANDY (1) Motown/AG
- TYREE (1) RCA
- JA RULE (1) Murder Inc./Def Jam/IDMG
- TRICK DADDY DOLLARS (1) Slip-N-Slide/Warlock
- B.G. (1) Cash Money/Universal
- KURK FRANKLIN (1) B-Rite/Interplay
- (1) Cash Money/Interplay
- EVE (1) Def Jays/Interplay
- SILK (1) Electra/VEG
- DJ CLUE (1) Roc-A-Fella/IDMG
- CASE (2) Def Soul/IDMG
- FOXY BROWN (1) Violator/IDMG
- ICE CUBE (1) Priority
- LI'L TROY (1) Short Stop/Republic/Universal
- THE TEMPTATIONS (2) Motown/Universal
- OUTKAST (1) LaFace/Arts
- K-CI & JOJO (2) MCA
- MISSY "MISDEMEANOR" ELLIOTT (1) The Gold Mind/Electra/VEG
- DEKORAH COX (1) Jive
- TRU (2) No Limit/Priority
- BRIAN MCKNIGHT (2) Motown/Universal
- FAITH EVANS (1) Bad Boy/Arts
- NOBB DEEP (2) LaFace/Columbia/CBG
- MASTER P (1) No Limit/Priority
- DISTINX'S CHILD (1) Columbia/CBG
- THE ROOTS (2) MCA

- ERIC BENNET (1) Warner Bros.
- PUFF DADY (2) Bad Boy/Arts
- JESSE POWELL (1) MCA/MCA

### Top R&B/Hip-Hop Albums

Pos. TITLE - Artist - Imp./Label

- 400 DEGREEZ - Juvenile - Cash Money/Universal
- FLESH OF MY FLESH BLOOD OF MY BLOOD - DMX - Def Jays/IDMG
- THE MISDEMEANOR OF LAURYN HILL - Lauryn Hill - Ruffhouse/Columbia/CBG
- R...E... Kelly - Jive
- VOL. 3... HARD KNOCK LIFE - Jay-Z - Roc-A-Fella/IDMG
- RUFF RYDEKS: RYDE OR DIE VOL. 1 - Various Artists - Ruff Jays/Interplay
- FANMAIL - Li'l Man - Def Jam/Arts
- GREATEST HITS - Eric Benet - Dash Rock/Interplay
- 1 AM... - NAS - Columbia/CBG
- ENTER THE DRU - Dru Hill - Def Soul/IDMG
- GHETTO FABULOUS - Method Man - Def Jam/IDMG
- MY LOVE IS YOUR LOVE - Whitney Houston - Arista
- THE SLIM SHADY LP - Eminem - Web/Affirmative/Interplay
- ELITE: EXTINCTION LEVEL EVENT: THE FINAL WORLD FRONT - Busta Rhymes - PolyGram/Electra/VEG
- TICAL 2000: JUDGEMENT DAY - Method Man - Def Jam/IDMG
- IT'S DARK AND HELL IS HOT - DMX - Ruff Jays/IDMG
- 100% GINUWINE - Ginuwine - 550 Music/Epic
- ROOM 112 - 112 - Bad Boy/Arts
- 19 IF - Soundtrack - Rock Land/Interplay
- MARY-MARY J. Blige - MCA
- NEVER-S-A-Y Never - Brandy - Atlantic/AG
- DOCS DA NAME 2000 - Redman - Def Jam/IDMG
- MADE MAN - Sitt - The Shocker - No Limit/Priority
- #1'S - Mariah Carey - Columbia/CBG
- TYREEZ - Tyree - RCA
- GUERILLA WARFARE - Hot Boys - Cash Money/Universal
- VENNY VETTI VECCI - Jo Bala - Murder Inc./Def Jam/IDMG
- WWW.THUG.COM - Trick Daddy - Slip-N-Slide/Warlock
- CHOPPER CITY IN THE GHETTO - B.G. - Cash Money/Universal
- NO LIMIT TOP DOGS - Snoop Dogg - No Limit/Priority
- LET THERE BE...E - Ruff Ryders' FIRST LADY - Li'l Man - Def Jays/Interplay
- THE NU NATION PROJECT - Erik Franklin - Goats Center/Interplay
- TONIGHT - Silk - Electra/VEG
- DJ CLUE: THE PROFESSIONAL - DJ Clue - Roc-A-Fella/IDMG
- PERSONAL CONVERSATION - Case - Def Soul/IDMG
- CHYNA DOLL - Fay Brown - Violator/IDMG
- WAR & PEACE VOL. 1 (THE WAR DISC) - Jay-Z - Priority
- SITTIN' FAT DOWN SOUTH - Li'l Troy - Short Stop/Republic/Universal
- AQUEMINI - Outkast - LaFace/Arts
- PHOENIX RISING - The Temptations - Motown/Universal
- DA REAL WORLD - Mary "Misdemeanor" Elliott - The Gold Mind/Electra/VEG



112

- ONE WISH - Deborah Cox - Arista
- DA CRIME FAMILY - Tru - No Limit/Priority
- IT'S REAL - K-C & Jo Jo - MCA
- KEEP THE FAITH - Faith Evans - Bad Boy/Arts
- MURDA MUZIK - Mobb Deep - LaFace/Columbia/CBG
- BLACKOUT! - Method Man - Redman - Def Jam/IDMG
- THE WRITING'S ON THE WALL - Destiny's Child - Columbia/CBG
- A DAY IN THE LIFE - Eric Benet - Warner Bros.
- THINGS FALL APART - The Roots - MCA
- FOREVER - Puff Daddy - Bad Boy/Arts
- NO LIMIT SOLDIER COMPILATION - WE CAN'T BE STOPPED - Various Artists - Priority
- "BOUT IT - Jay-Z - Priority - MCA
- THE ART OF STORYTELLING - Slick Rick - Def Jam/IDMG
- CAN'T SAY AWAY - Too Short - Short/Jive
- BACK AT ONE - Brian McKnight - Motown/Universal
- IN OUR LIFETIME - Lightbulb & M.J.G. - Source House/Universal
- SOUL OF A WOMAN - Kelly Price - T-Neck/Def Jam/IDMG
- BOSSALINE - C. Monk - No Limit/Priority
- BIG WILLIE TALK - Will Smith - Columbia/CBG
- RHYTHM-AL-ISM - DJ Quik - Profile/Arts
- KIMA, KISHA & PAM - Tati - Bad Boy/Arts
- VIOLATOR THE ALBUM - Various Artists - Violator/Def Jam/IDMG
- THE BOY IS MINE - Maroon - Arista
- 98 DEGREES AND RISING - 98 Degrees - Arista
- CRAZYDANDALAZZYZ - Teat De Club Up Thugs Of Three 5 Mafia - Hypnotic Minds/Label
- WILD WEST WIND - Soundtrack - Overbrook/Interplay
- THA BLOCK IS HOT - Li'l Wayne - Cash Money/Universal
- DA GOOD DA BAD & DA UGLY - Geto Boys - Rap-A-Lot/Virgin
- THUG MENTALITY 1999 - Ericcize Bone - Bone Thugs-N-Harmony
- THE BOY IS MINE - Maroon - Arista
- MELVIN FLYNT - DA HUSTLER - Narvaez - Family/Tony Bay
- STREET LIFE - Fiend - No Limit/Priority
- GHETTO HYMNS - Dene Hollister - Def Squad/DreamWorks/Interplay
- ONLY GOD CAN JUDGE ME - Meester P - No Limit/Priority
- RZA AS BOBBY DIGITAL IN STEREO - RZA As Bobby Digital - Ge Street/V2
- RUSH HOUR - Soundtrack - Def Jam/IDMG
- PRINCESSES NOBUDIES - Les Nubians - On-Ya-Nation/Hip Hop/Victoria
- THE COLLECTION: VOLUME ONE - Bone Thugs-N-Harmony - Rakitas/Interscope
- 702 - 702 - Motown/Universal
- NYPHA PLEASE - '07 Dirty Bitch - Electra/VEG
- FINALLY - Blackstreet - Li'l Man/Interplay
- BENEATH THE SURFACE - GZA/Gentoo - Wu-Tang Music
- STILL IN THE GAME - Keith Sweat - Electra/VEG
- BELLY - Soundtrack - Def Jam/IDMG
- LOVE & CONSEQUENCES - Gerald Levert - EastWest/VEG
- THE WOODS - Soundtrack - Jive
- THIS MOMENT IS MINE - Chanté Moore - Silva/MCA
- PIMPIN ON WAX - JT Money - Torq Records/Priority
- THE BEST MAN - Soundtrack - Columbia/CBG
- BODY LANGUAGE - Bunz Jams - Warner Bros.
- NINETEEN NAUGHTY NINE NATURE'S FURY - Naughty By Nature - Arista
- TIM'S BIO: LIFE FROM DA BASSMENT - Timbaland - Blackground/Interplay
- DOUBLE UP - Mass - Bad Boy/Arts
- CHRONIC 2000 - SUG KNOT - REPRESENTS - Various Artists - Death Row/Priority
- TRIN-A-TIE '97 - Trin-i - to 37 - B-Rite/Interplay
- STAYING POWER - Bury White - Power Music/Windham Hill
- EMBRYA - Mase - Li'l Man/Interplay
- MAMA DRAMA - Mia X - No Limit/Priority

## Top R&B/Hip-Hop Album Imprints

### Pop Imprint (No. of Charted Albums)

- 1 NO LIMIT (48)
- 2 COLUMBIA (93)
- 3 RUFF Ryders (4)
- 4 CASH MONEY (9)
- 5 DEF JAM (12)
- 6 ARISTA (6)
- 7 BAD BOY (8)
- 8 LAFACE (8)
- 9 ROC-A-FELLA (4)
- 10 JIVE (2)
- 11 DEF SOUL (4)
- 12 MOTOWN (12)
- 13 MCA (10)
- 14 ELEKTRA (9)
- 15 PRIORITY (6)

## Top R&B/Hip-Hop Album Labels

### Pop Label (No. of Charted Albums)

- 1 ISLAND DEF JAM MUSIC GROUP (27)
- 2 ARISTA (29)
- 3 UNIVERSAL (29)
- 4 INTERSCOPE (19)
- 5 PRIORITY (33)

## Top R&B/Hip-Hop Album Distributors

### Pop Distributor (No. of Charted Albums)

- 1 UNIVERSAL (99)
- 2 BMG (66)
- 3 EMI (97)
- 4 SONY (59)
- 5 WEA (97)
- 6 INDEPENDENTS (95)

## Hot R&B/Hip-Hop Singles & Tracks Artists

### Pop Artist (No. of Charted Singles & Tracks) Imprint/Label

- 1 FAITH EVANS (4) Bad Boy/Arista
- (1) AVE
- (1) Bad Boy/Arista
- (1) Ruff Ryders/IDMG
- (1) Warner Bros.
- 2 R. KELLY (7) Jive
- (1) Bad Boy/Arista
- 3 DEBORAH COX (3) Arista
- 4 TLC (4) LaFace/Arista
- 5 LAURYN HILL (6) Buffalo/Columbia
- (1) Columbia/Island/IDMG
- 6 JAY-Z (4) Roc-A-Fella/IDMG
- (1) Def Jam/IDMG
- (1) Def Jam/IDMG
- (1) Roc-A-Fella/Ruff Ryders/Interscope
- 7 MAXWELL (2) Columbia
- (1) Rock Land/Interscope/Columbia
- 8 DRU HILL (3) Def Soul/IDMG
- (1) Universal/Interscope/IDMG
- (1) Overbrook/Interscope/Columbia
- 9 WHITNEY HOUSTON (3) Arista
- (1) DreamWorks
- 10 CASE (2) Def Soul/IDMG
- (1) Def Jam/IDMG
- 11 DESTINY'S CHILD (2) Columbia
- 12 TYRESIE (2) RCA
- (1) Columbia
- 13 SILK (2) Elektra/VEG
- (1) Rap Artist/Full Loud
- 14 BRANDY (3) Atlantic
- 15 702 (2) Motown

- 16 MONICA (3) Arista
- (1) Atlantic
- 17 GINUWINE (3) 550 Music/Epic
- (1) Columbia
- 18 JESSE POWELL (2) Silva/MCA
- 9-K & JOJO (2) MCA
- (1) Rock Land/Interscope
- 20 CHANTE MOORE (2) Silva/MCA
- 21 BLAQUE (2) Track Masters/Columbia
- 22 J.A. RULE (1) Murder Inc./Def Jam/IDMG
- (1) Dorchide/Epic
- (1) Def Jam/IDMG
- (1) Lil' Man/Interscope
- (1) Tak Turn/Elektra/VEG
- 23 KELLY PRICE (1) J-Nek/IDMG
- (1) T-Nek/Island/IDMG
- (1) All Out/Silva/Def Columbia
- (1) Arista
- (1) Def Soul/Rock Land/Interscope
- 24 BUSTA RHYMES (2) PigMode/Elektra/VEG
- 25 112 (3) Bad Boy/Arista
- 26 PUFF DADDY (3) Bad Boy/Arista
- (1) Columbia
- 27 TOTAL (2) Bad Boy/Arista
- (1) New Type/Virgin
- (1) Violator/IDMG
- 28 MARY J. BLIGE (4) MCA
- (1) Epic
- (1) Flyte Tunes/MCA
- (1) Gupta/Groove/Interscope
- 29 MISSY "MISDIAMOR" ELLIOTT (4) The Gold Mind/EastWest/VEG
- (1) Bad Boy/Arista
- (1) Blackground/Atlantic
- (1) EastWest/VEG
- (1) Roc-A-Fella/IDMG
- 30 Q-TIP (1) Arista 2001/Arista
- (1) Hollywood
- (1) Violator/Def Jam/IDMG
- 31 DIVINE (2) Freshcut/Def Jam
- 32 JUVENILE (4) Cash Money/Universal
- (2) Hipnotize Minds/Lead
- (1) Motown
- (1) Ruff Ryders/Interscope
- 33 IDEAL (1) Neutron/Virgin
- 34 ERIC BENET (2) Warner Bros.
- 35 EVE (2) Ruff Ryders/Interscope
- (1) RCA
- (1) The Cold Mind/EastWest/VEG
- 36 GERALD LEVY (3) EastWest/VEG
- (1) Hoe-Bang/Priority
- 37 SHANICE (3) LaFace/Arista
- 38 JANET JACKSON (1) PigMode/Elektra/VEG
- (1) Lil' Man/Interscope
- (1) Virgin
- 39 TAMIA (2) Qwest/Warner Bros.
- (1) Warner Bros.
- 40 DONELL JONES (1) Universal/LaFace/Arista
- 41 DMX (3) Roc-A-Fella/IDMG
- (1) Def Jam/IDMG
- 42 JOE (1) Def Jam/IDMG
- (1) Jive
- (1) Lead
- 43 NAS (3) Columbia
- (1) Def Jam/IDMG
- (1) Lead/Columbia
- (1) MCA
- (1) The Cold Mind/EastWest/VEG
- 44 DATE HOLISTER (3) Def Squad/DreamWorks
- 46 JENNIFER LOPEZ (1) WORK/VEG
- 47 TRACIE SPENCER (2) Capitol
- 748 T.J. MONEY (1) DreamWorks
- (1) Tony Murenda/Forecast/Priority
- 714 SOLT (1) DreamWorks
- (1) Tony Murenda/Forecast/Priority
- 60 BRIAN MCKINIGHT (1) Motown



## Hot R&B/Hip-Hop Singles & Tracks

### Pop Title-Artist-Imprint/Label

- 1 FORTUNATE—Maxwell—Rock Land/Interscope/Columbia
- 2 NOBODY'S SUPPOSED TO BE HERE—Deborah Cox—Arista
- 3 HEARTBREAK HOTEL—Whitney Houston Featuring Faith Evans & Kelly Price—Arista
- 4 NO SCURBS—TLC—Def Jam/Columbia
- 5 BILLS, BILLS, BILLS—Destiny's Child—Columbia
- 6 WHERE MY GIRLS AT?—Jodeci—Motown
- 7 YOU—Joni Mitchell—Silva/MCA
- 8 WHAT'S IT GONNA BE?—Busta Rhymes Featuring Janet—PigMode/Elektra/VEG
- 9 HAPPILY EVER AFTER—Case—Def Soul/IDMG
- 10 IF YOU (LOVIN' ME)—Silk—Elektra/VEG
- 11 CHANT'S GOT A MAN—Chante Moore—Silva/MCA
- 12 EX-FACTOR—Lauryn Hill—Buffalo/Columbia
- 13 SWEET LADY—Tyrone—RCA
- 14 SPEND MY LIFE WITH YOU—Eric Benet Featuring Tamia—Warner Bros.
- 15 ANGEL PICTURES—Case & Jive—Def Jam/IDMG
- 16 FADED OF MINE—Monie—Arista
- 17 808—Blaque—Track Masters/Columbia
- 18 WHO DAT?—Mya Featuring Sade—Ting
- 19 ANYWHERE—112 Featuring Lil' Z—Bad Boy/Arista
- 20 LOVE LIKE THIS—Faith Evans—Bad Boy/Arista
- 21 ALL NIGHT LONG—Faith Evans Featuring Puff Daddy—Bad Boy/Arista
- 22 WHEN A WOMAN'S FEEL UP—E. Kelly—Jive
- 23 WE CAN'T BE FRIENDS—Deborah Cox With R.L.—Arista
- 24 NO ANXIOUS—Omarion—550 Music/VEG
- 25 NEVER GONNA LET YOU GO—Faith Evans—Bad Boy/Arista
- 26 GET GONE—Dead—Neutron/Virgin
- 27 BACK THAT THANG UP—Juvenile Featuring Monica Fresh & Lil' Wayne—Cash Money/Universal
- 28 TRIPPIN'—Toni Turner Featuring Miss Elliott—Bad Boy/Arista
- 29 THESE ARE THE TIMES—Dru Hill—Def Soul/IDMG
- 30 HOLLA HOLLA—Je Bala—Murder Inc./Def Jam/IDMG
- 31 VIBRANT THING—Q-Tip—Violator/Def Jam/IDMG
- 32 TELL ME IT'S REAL—K-G & Jodeci—MCA
- 33 MY LOVE IS YOUR LOVE—Whitney Houston—Arista
- 34 DID YOU EVER THINK—E. Kelly—Jive
- 35 CAN I GET A—Jay-Z Featuring Aaliyah (Q) Major—Cash & Jive—Def Jam/IDMG
- 36 HEARTBREAKER—Monie—Cash Money/VEG—Columbia
- 37 IT'S NOT RIGHT BUT IT'S OKAY—Whitney Houston—Arista
- 38 WHAT YA WANT—Eric & Nicole—Ruff Ryders/Interscope
- 39 HAVE YOU EVER?—Brandy—Atlantic
- 40 DOO WOP (THAT THING)—Lauryn Hill—Buffalo/Columbia
- 41 I STILL BELIEVE/PURE IMAGINATION—Monie—Cash Money/VEG—Columbia
- 42 U KNOW WHAT'S UP—Donald James—Universal/LaFace/Arista
- 43 JAMBOREE—Nuggets By Nature Featuring Queen—Arista
- 44 JIGGA MY N\*\*\*—Jay-Z—Roc-A-Fella/IDMG
- 45 YOU GOT ME—The Roots Featuring Erykah Badu—MCA
- 46 IF YOU HAD MY LOVE—Jennifer Lopez—WORK/VEG
- 47 WHEN I CLOSE MY EYES—Shenae—LaFace/Arista
- 48 ALL THAT I CAN SAY—Mary J. Blige—MCA
- 49 NO PIGIONS—Spooky Thang Featuring Mr. Woods—Roc-A-Fella/IDMG
- 50 LATELY—Tyrone—RCA
- 51 IT AIN'T MY FAULT I & 2—Sista The Stecker Featuring Myahla—No Limit/Priority
- 52 TAKING EVERYTHING—Gerald Levert—Arista
- 53 HARD KNOCK LIFE (GHETTO ANTHEM)—Jay-Z—Roc-A-Fella/IDMG
- 54 GEORGY YORGBY—Eric Benet Featuring Faith Evans—Warner Bros.
- 55 LIFE—K-G & Jodeci—Rock Land/Interscope
- 56 MY FAVORITE GIRL—Dawn Hollman—Def Squad/DreamWorks
- 57 UNPRETTY—TLC—LaFace/Arista
- 58 LATELY—Divine—Freshcut/Def Jam
- 59 SATISFY YOUR PUFF—Puff Daddy Featuring E. Kelly—Bad Boy/Arista
- 60 IT'S ALL ABOUT YOU (NOT ABOUT ME)—Travis Spencer—Capitol
- 61 WILD WILD WEST—Will Smith Featuring Dru Hill & Soul Mase—Overbrook/Interscope/Columbia
- 62 EVERYTHING IS EVERYTHING—Lauryn Hill—Buffalo/Columbia
- 63 BEAUTY—Dru Hill—Def Soul/IDMG
- 64 IF I COULD TURN BACK THE HANDS OF TIME—E. Kelly—Jive
- 65 SITTING HOME—Tateel—Bad Boy/Arista
- 66 I'M YOUR ANGEL—E. Kelly & Calvin Dem—Jive
- 67 NANN—Tracy Davis Featuring Trina—Silk & Sade/Virgin
- 68 ALL N MY GRILL—Mya "Mickelson" Elliott Featuring Big B & Nicole—The Cold Mind/EastWest/VEG
- 69 MEETING IN MY BEDROOM—Silk—Elektra/VEG
- 70 BACK AT ONE—Brian McKnight—Motown
- 71 BLING BLING—B.G. Featuring Big B, Turk, Mannie Fresh, Juvenile & Lil' Wayne—Cash Money/Universal

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# 1999 the year in music

## R&B/HIP-HOP

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- 72 GOTTA MAN—Erie-Buff Byrd/Intercope
- 73 ALMOST DOESN'T COUNT—Brandy—Atlantic
- 74 I'M NOT READY—Kash Saeed—Elektra/EEG
- 75 HOW DEEP IS YOUR LOVE—Dru Hill Featuring  
Busta Rhymes—University Interscope/IDMG
- 76 WHAT'D YOU COME HERE FOR?—Tina &  
Tamar—Columbia
- 77 I WANT IT ALL—Warren G Featuring Mick 10—  
G-Funk/Real Gone
- 78 HA—Jazmine—Cash Money/Universal
- 79 15 MINUTES—Marc Nelson—Columbia
- 80 GIRLS' BEST FRIEND—Jay-Z—Epic
- 81 BUG A BOO—Destiny's Child—Columbia
- 82 WHAT'S SO DIFFERENT—Ginuwine—550  
Music/Tye
- 83 WATCH FOR THE HOOK—Cool Breeze Featuring  
Outkast, Goodie Mob & Widespread—Organized Noise/  
A&M/Intercope
- 84 SUNSHINE—Cobi—RCA
- 85 LOVE ME—112 Featuring Mann—Bad Boy/Arista
- 86 GHETTO COWBOY—Ma Thugs Family Featuring  
Bone Thugs-N-Harmony—Ma Thugs/Ruthless/Revelity
- 87 GIRLFRIEND/BOYFRIEND—BLACKstreet With  
Jazm—Lil' Man/Intercope
- 88 GET INVOLVED—Raphael Saadiq & Q-Tip—  
Hollywood
- 89 ONE MORE TRY—Destiny—Pendulum/Red Ant
- 90 HATE ME NOW—NAS Featuring Puff Daddy—  
Columbia
- 91 LOVE YOU LIKE I DID—112—Bad Boy/Arista
- 92 YOU ARE EVERYTHING—Dru Hill—Def Soul/  
IDMG
- 93 JIGGA WHAT!—Jay-Z Featuring Biggie—  
Roc-A-Fella/IDMG
- 94 HOLD ME—Bryan McKnight Featuring Tera & Rob  
Byrnes—Motown
- 95 CHANGES—2Pac—A&M/Death Row/Intercope
- 96 ANGEL IN DISGUISE—Brandy—Atlantic
- 97 QUIET STORM—Mobb Deep—Loud
- 98 B-PLEASE—Snoop Dogg Featuring Xzibit & Nate Dogg—  
No Limit/Priority
- 99 ALL THE PLACES (I WILL KISS YOU)—  
Jazm—RCA
- 100 MY FIRST NIGHT WITH YOU—Mysa—  
University/Intercope

## Hot R&B/Hip-Hop Singles & Tracks Imprints

Pos. IMPRINT (No. Of Charted Singles & Tracks)

- 1 ARISTA (77)
- 2 BAD BOY (15)
- 3 COLUMBIA (14)
- 4 LAFACE (16)
- 5 ELEKTRA (16)
- 6 DEF JAM (7)
- 7 DEF SOUL (8)
- 8 MCA (16)
- 9 JIVE (11)
- 10 MOTOWN (11)
- 11 RUTHHOUSE (9)
- 12 SILAS (4)
- 13 RCA (11)

r&b/  
hip-hop



Deborah Cox



R. Kelly

- 14 RUFF RYDERS (8)
- 15 CASH MONEY (16)

## Hot R&B/Hip-Hop Singles & Tracks Labels

Pos. LABEL (No. Of Charted Singles & Tracks)

- 1 ARISTA (77)
- 2 COLUMBIA (14)
- 3 ISLAND DEF JAM MUSIC GROUP (45)
- 4 ELEKTRA ENTERTAINMENT GROUP (15)
- 5 MCA (21)

## Hot R&B/Hip-Hop Producers

Pos. PRODUCER (No. Of Charted Singles & Tracks)

- 1 R. KELLY (9)
- 2 SHE'SPERE (4)
- 3 LAURYN HILL (7)
- 4 DARRYL DELITE ALLIANCE (7)
- 5 SWIZZ BEATZ (10)
- 6 RODNEY JERKINS (16)
- 7 TIMBALAND (12)
- 8 MISSY ELLIOTT (7)
- 9 MANNIE FRESH (7)
- 10 ANTHONY "SHIP" CRAWFORD (3)
- 11 DARON JONES (1)
- 12 JOE (4)
- 13 POKE & TONE (3)
- 14 KARLIN (6)
- 15 SOULSHOCK (2)
- 16 CARL ROLAND (1)
- 17 SEAN "PUFFY" COMBS (8)
- 18 CHRIS HENDERSON (1)
- 19 CHRISTOPHER "TRUCKY" STEWART (2)
- 20 THE CHARACTERS (2)
- 21 BABYFACE (4)
- 22 MONTELL JORDAN (2)
- 23 STEVEN JORDAN (1)
- 24 Q-TIP (2)
- 25 IRV GOTTI (2)
- 26 NOBODY'S SUPPOSED TO BE HERE—  
Deborah Cox—Arista
- 27 HEARTBREAK HOTEL—Whitney Houston Featuring  
Faith Evans & Kelly Price—Arista
- 28 FORTUNATE—Mase—Roc-A-Fella/Intercope/  
Columbia
- 29 BILLS, BILLS, BILLS—Destiny's Child—Columbia
- 30 WHO DAT—J Money Featuring Sade—Trey  
Meyers/Treasure/Interscope
- 31 WHAT'S IT GONNA BE!—B21—Bliss Rhythms  
Featuring Jazm—Rip-Media/Elektra/EEG
- 32 IF YOU (LOVIN' ME)—Silk—Elektra/EEG
- 33 808—Blaque—Track Masters/Columbia
- 34 ANGEL OF MINE—Mase—Arista
- 35 CHANTES GOT A MAN—Chante Moore—  
Silk/MCA
- 36 I'M YOUR ANGEL—R. Kelly & Céline Dion—Jive
- 37 I STILL BELIEVE/PURE IMAGINATION—  
Mariah Carey Featuring Keyshia Cole & Da Brat—  
Columbia
- 38 FADED PICTURES—Case & Jaz—Def Jam/IDMG
- 39 WHERE MY GIRLS AT?—702—Motown
- 40 IF YOU HAD MY LOVE—Jennifer Lopez—  
WDBB/Epic
- 41 IT AIN'T MY FAULT 2/SOMEBODY LIKE  
ME—Silk—The Shocker Featuring Milla—No Limit/  
Priority
- 42 NO SCRUBS—TLC—LaFace/Arista
- 43 GET GONE—Black—Newtone/Virgin
- 44 SPEND MY LIFE WITH YOU—Eric Benet  
Featuring Tamarla—Warner Bros.
- 45 TAKING EVERYTHING—Gerald Levert—  
EastWest/EEG
- 46 MY FAVORITE GIRL—Dee Dee—Def Squad/  
DrumWork
- 47 TRIPPIN'—Total Featuring My Elliott—Bad Boy/  
Arista
- 48 GHETTO COWBOY—Ma Thugs Family—Ma Thugs/  
Ruthless/Revelity
- 49 NO PIGEONS—Sporry Thrice Featuring Mr. Woods—  
Roc-A-Fella/Ruffhouse/Columbia
- 50 LATELY—Dawson—Produb/Red Ant
- 51 HEARTBREAKER—Mariah Carey Featuring Jay-Z—  
Columbia
- 52 WE CAN'T BE FRIENDS—Deborah Cox With  
R.L. Arista
- 53 I'M NOT READY—Kash Saeed—Elektra/EEG
- 54 LOVE LIKE THIS—Faith Evans Featuring Puff  
Daddy—Bad Boy/Arista
- 55 WHEN I CLOSE MY EYES—Shawee—LaFace/  
Arista
- 56 HAPPILY EVER AFTER—Case—Def Soul/IDMG
- 57 JAMBOREE—Rugby By Nature Featuring Queen—  
Arista
- 58 MY LOVE IS YOUR LOVE—Whitney Houston—  
Arista
- 59 HAVE YOU EVER?—Brandy—Atlantic
- 60 HOLLA HOLLA—Jo-Jo—Murder Inc./Def Jam/  
IDMG
- 61 ALL NIGHT LONG—Faith Evans Featuring Puff  
Daddy—Bad Boy/Arista
- 62 IT'S NOT RIGHT BUT IT'S OKAY—Whitney  
Houston—Arista



Mase

- 22 MONTELL JORDAN (2)
- 23 STEVEN JORDAN (1)
- 24 Q-TIP (2)
- 25 IRV GOTTI (2)

## Hot R&B/Hip-Hop Singles Sales

Pos. TITLE—Artist—Imprint/Label

- 1 NOBODY'S SUPPOSED TO BE HERE—  
Deborah Cox—Arista
- 2 HEARTBREAK HOTEL—Whitney Houston Featuring  
Faith Evans & Kelly Price—Arista
- 3 FORTUNATE—Mase—Roc-A-Fella/Intercope/  
Columbia
- 4 BILLS, BILLS, BILLS—Destiny's Child—Columbia
- 5 WHO DAT—J Money Featuring Sade—Trey  
Meyers/Treasure/Interscope
- 6 WHAT'S IT GONNA BE!—B21—Bliss Rhythms  
Featuring Jazm—Rip-Media/Elektra/EEG
- 7 IF YOU (LOVIN' ME)—Silk—Elektra/EEG
- 8 808—Blaque—Track Masters/Columbia
- 9 ANGEL OF MINE—Mase—Arista
- 10 CHANTES GOT A MAN—Chante Moore—  
Silk/MCA
- 11 I'M YOUR ANGEL—R. Kelly & Céline Dion—Jive
- 12 I STILL BELIEVE/PURE IMAGINATION—  
Mariah Carey Featuring Keyshia Cole & Da Brat—  
Columbia
- 13 FADED PICTURES—Case & Jaz—Def Jam/IDMG
- 14 WHERE MY GIRLS AT?—702—Motown
- 15 IF YOU HAD MY LOVE—Jennifer Lopez—  
WDBB/Epic
- 16 IT AIN'T MY FAULT 2/SOMEBODY LIKE  
ME—Silk—The Shocker Featuring Milla—No Limit/  
Priority
- 17 NO SCRUBS—TLC—LaFace/Arista
- 18 GET GONE—Black—Newtone/Virgin
- 19 SPEND MY LIFE WITH YOU—Eric Benet  
Featuring Tamarla—Warner Bros.
- 20 TAKING EVERYTHING—Gerald Levert—  
EastWest/EEG
- 21 MY FAVORITE GIRL—Dee Dee—Def Squad/  
DrumWork
- 22 TRIPPIN'—Total Featuring My Elliott—Bad Boy/  
Arista
- 23 GHETTO COWBOY—Ma Thugs Family—Ma Thugs/  
Ruthless/Revelity
- 24 NO PIGEONS—Sporry Thrice Featuring Mr. Woods—  
Roc-A-Fella/Ruffhouse/Columbia
- 25 LATELY—Dawson—Produb/Red Ant
- 26 HEARTBREAKER—Mariah Carey Featuring Jay-Z—  
Columbia
- 27 WE CAN'T BE FRIENDS—Deborah Cox With  
R.L. Arista
- 28 I'M NOT READY—Kash Saeed—Elektra/EEG
- 29 LOVE LIKE THIS—Faith Evans Featuring Puff  
Daddy—Bad Boy/Arista
- 30 WHEN I CLOSE MY EYES—Shawee—LaFace/  
Arista
- 31 HAPPILY EVER AFTER—Case—Def Soul/IDMG
- 32 JAMBOREE—Rugby By Nature Featuring Queen—  
Arista
- 33 MY LOVE IS YOUR LOVE—Whitney Houston—  
Arista
- 34 HAVE YOU EVER?—Brandy—Atlantic
- 35 HOLLA HOLLA—Jo-Jo—Murder Inc./Def Jam/  
IDMG
- 36 ALL NIGHT LONG—Faith Evans Featuring Puff  
Daddy—Bad Boy/Arista
- 37 IT'S NOT RIGHT BUT IT'S OKAY—Whitney  
Houston—Arista

- 38 YOU—Jazm—Silas/MCA
- 39 WATCH FOR THE HOOK—Cool Breeze Featuring  
Outkast, Goodie Mob & Widespread—Organized  
Noise/A&M/Intercope
- 40 I WANT IT ALL—Warren G Featuring Mick 10—  
G-Funk/Real Gone
- 41 ONE MORE TRY—Destiny—Pendulum/Red Ant
- 42 WHAT'D YOU COME HERE FOR?—Tina &  
Tamar—Columbia
- 43 HOLD ME—Bryan McKnight Featuring Tera & Rob  
Byrnes—Motown
- 44 U KNOW WHAT'S UP—Donell Jones—  
Unstoppable/LaFace/Arista
- 45 LOVE ME—112 Featuring Mann—Bad Boy/Arista
- 46 MY FIRST NIGHT WITH YOU—Mysa—  
University/Intercope
- 47 HARD KNOCK LIFE (GHETTO ANTHEM)  
Jay-Z—Roc-A-Fella/IDMG
- 48 SATISFY YOU—Puff Daddy Featuring R. Kelly—  
Bad Boy/Arista
- 49 IT'S ALL ABOUT YOU (NOT ABOUT  
ME)—Tina Turner—Capitol
- 50 DOO WOP (THAT THING)—Lauryn Hill—  
Ruffhouse/Columbia
- 51 PUSHIN' WEIGHT—Ice Cube Featuring Mr. Short  
Eggs—Priority
- 52 15 MINUTES—Marc Nelson—Columbia
- 53 WILD WILD WEST—Will Smith Featuring Dru Hill  
& Koolha—Ruffhouse/Intercope/Columbia
- 54 TELL ME IT'S REAL—R. Kelly & Jazm—MCA
- 55 WATCH OUT NOW—The Notorious B.I.G. Featuring  
Yellowjackets—Volcano-Lava
- 56 WOOF—Snoop Dogg Featuring Method Man & Funky  
Bunch—Priority
- 57 MORE FREAKY TALES—Too Short—Short Jive
- 58 IF I COULD TURN BACK THE HANDS OF  
TIME—R. Kelly—Jive
- 59 UNPRETTY—TLC—LaFace/Arista
- 60 NEVER GONNA LET YOU GO—Faith Evans—  
Bad Boy/Arista
- 61 DID YOU EVER THINK/HOME ALONE—  
R. Kelly—Jive
- 62 JIGGA MY N\*\*\*\*—Jay-Z—Roc-A-Fella/Buff  
Byrnes/Intercope
- 63 ALL THE PLACES (I WILL KISS YOU)—  
Jazm—RCA
- 64 THESE ARE THE TIMES—Dru Hill—Def Soul/  
IDMG
- 65 TALK SHOW SHHH!—Shawee—My Universal
- 66 LET ME KNOW—Case—Dawn—Dawn/Epic
- 67 WESTSIDE—Q-Tip—Columbia
- 68 NANN—Track Daddy Featuring Trina—Silk-N-Slax/  
Warlock
- 69 WHEN YOU BELIEVE—Whitney Houston & Mariah  
Carey—DrumWork
- 70 CAN'T GET ENOUGH—Willie Mae Featuring  
Raphael Saadiq—Punka/Motown
- 71 STAY THE NIGHT—Mase—MCA
- 72 4, 5, 6—Sade Featuring JT Money & Kandi—  
Jive
- 73 I DON'T WANNA SEE—Lark—Revelity
- 74 WHEREVER YOU GO—Voices Of Theory—  
H.O.L.A./Red Ant
- 75 ONE-NINE-NINE-NINE—Ginuwine Featuring  
Sade & Monica—Priority

## Hot R&B/Hip-Hop Singles & Tracks Airplay

Pos. TITLE—Artist—Imprint/Label

- 1 FORTUNATE—Mase—Roc-A-Fella/Intercope/  
Columbia
- 2 NO SCRUBS—TLC—LaFace/Arista
- 3 EX-FACTOR—Lauryn Hill—Ruffhouse/Columbia
- 4 SWEET LADY—Jazm—RCA
- 5 YOUR LOVE—Jazm—Silas/MCA
- 6 ANYWHERE—112 Featuring Lil' Z—Bad Boy/Arista
- 7 WHEN A WOMAN'S FEEL UP—R. Kelly—Jive
- 8 HAPPILY EVER AFTER—Case—Def Soul/IDMG
- 9 HEARTBREAK HOTEL—Whitney Houston Featuring  
Faith Evans & Kelly Price—Arista
- 10 NOBODY'S SUPPOSED TO BE HERE—  
Deborah Cox—Arista
- 11 SO ANXIOUS—Ginuwine—550 Music/Epic
- 12 WHERE MY GIRLS AT?—702—Motown
- 13 THESE ARE THE TIMES—Dru Hill—Def Soul/  
IDMG
- 14 BACK THAT THING UP—Jazm—Cash  
Money/Universal
- 15 BILLS, BILLS, BILLS—Destiny's Child—Columbia
- 16 FADED PICTURES—Case & Jaz—Def Jam/IDMG

- 17 VIVRANT THING—Q-Tip—Violator/Def Jam/IDMG
- 18 CAN I GET A...—Jay-Z Featuring Aaliyah (Of Major Concern) & J-Lo—Def Jam/IDMG
- 19 LOVE LIKE THIS—Faith Evans—Bad Boy/Arista
- 20 WHAT YA WANT—Eve & Nikki—Ruff Ryders/Interscope
- 21 SPEND MY LIFE WITH YOU—Eric Benet Featuring Tina Turner—Warner Bros.
- 22 ALL NIGHT LONG—Keith Sweat Featuring Puff Daddy—Bad Boy/Arista
- 23 WHAT'S IT GONNA BE!—Busta Rhymes Featuring Javon—Rip Mode/Elektra/EEG
- 24 NEVER GONNA LET YOU GO—Faith Evans—Bad Boy/Arista
- 25 CHANTE'S GOT A MAN—Cherise Moore—Sire/MCA
- 26 ANGEL OF MINE—Monie—Arista
- 27 IF YOU (LOVIN' ME)—Sib—Elektra/EEG
- 28 WE CAN'T BE FRIENDS—Deborah Cox With R.L. Antin
- 29 ALL THAT I CAN SAY—Major 7—MCA
- 30 YOU GOT ME—The Roots Featuring Erykah Badu—MCA
- 31 DID YOU EVER THINK—R. Kelly—Jive
- 32 LATIFY—Tyrone—RCA
- 33 LIFE—E-C & Co. & J-Lo—Back Lane/MCA/Interscope
- 34 BEAUTY—Dru Hill—Def Soul/IDMG
- 35 HAVE YOU EVER?—Brandy—Atlantic
- 36 GEORGY PORGY—Eric Benet Featuring Faith Evans—Warner Bros.
- 37 TELL ME IT'S REAL—E-C & J-Lo—MCA
- 38 DOO WOP (THAT THING)—Lauryn Hill—Ruffhouse/Columbia
- 39 JIGGA MY N\*\*\*\*—Jay-Z—A&R—A-Fella/IDMG
- 40 HOLLA HOLLA—Ja Rule—Murder Inc./Def Jam/IDMG
- 41 808—Blipz—Trap Masters/Columbia
- 42 ALL N MY GRILL—Macy "Madameusa" Elliott—The Cold World/Earthquake
- 43 TRIPPIN'—Tatal Featuring Macy Elliott—Bad Boy/Arista
- 44 MEETING IN MY BEDROOM—Sib—Elektra/EEG
- 45 BACK AT ONE—Busta Rhymes—Atlantic
- 46 IT'S NOT RIGHT BUT IT'S OKAY—Whitney Houston—Arista
- 47 BLING BLING—B.G.—Cash Money/Universal
- 48 STING—Sting—Real Gone/Atlantic
- 49 ALMOST DON'T COUNT—Brenda K. Starr
- 50 GET GONE—Idol—Noonance/Virgin
- 51 EVERYTHING IS EVERTHING—Lauryn Hill—Ruffhouse/Columbia
- 52 GOTTA MAN—Eve—Ruff Ryders/Interscope
- 53 MY LOVE IS YOUR LOVE—Whitney Houston—Arista
- 54 CHANGES—Afro—Anthem/Death Row/Interscope
- 55 HA—Jazzeed—Cash Money/Universal
- 56 ANGEL IN DISGUISE—Brendy—Atlantic
- 57 WHO DAT?—J-Lo—Cash Money/Universal
- 58 MERCEDES/FREEDOM—Jay-Z—Epic
- 59 U KNOW WHAT'S UP—Dawell Jones—Unsubak/Def Jam/Arista
- 60 BUA A BOO—D'Angelo's Child—Columbia
- 61 WHAT'S SO DIFFERENT—Guns—550 Music/Interscope
- 62 HOME ALONE—R. Kelly Featuring Keith Murray—Jive
- 63 HARD KNOCK LIFE (GHETTO ANTHEM)—Jay-Z—A&R—A-Fella/IDMG
- 64 LAFORCE—Nasty by Nature Featuring Zhane—Arista
- 65 UNPRETTY—TLC—LaFace/Arista
- 66 SUNSHINE—Coko—RCA
- 67 NANAN—Trit Duddy Featuring Tina Smith—N-Side/Windhill
- 68 NOTHING EVEN MATTERS—Lauryn Hill Featuring D'Angelo—Ruffhouse/Columbia
- 69 ROSA PARKS—OutKast—LaFace/Arista
- 70 HEARTBREAKER—Mariah Carey Featuring Jay-Z—Columbia
- 71 HOW DEEP IS YOUR LOVE—Dru Hill Featuring Redman—University/Def Jam/IDMG
- 72 GET INVOLVED—Raphael Saadiq & Q-Tip—Hollywood
- 73 YOU ARE EVERYTHING—Dru Hill—Def Soul/IDMG
- 74 GIRLRIEND/BOYFRIEND—BLACKstreet With Jovan—Jive/Interscope
- 75 TAKE ME THERE—BLACKstreet & Mya Featuring Mase & Bivly Bivly—Interscope

## Hot Rap Artists

Pos. ARTIST (No. Of Charted Singles) Impact Label

- 1 JAY-Z (3) Roc-A-Fella/IDMG
- 2 Roc-A-Fella/Def Jam/IDMG
- 3 Def Jam/Interscope
- 4 TIT MONEY (1) DreamWorks/Interscope
- 5 (1) Tony Mercedes/Freeway/Priority
- 6 TOLE (1) DreamWorks/Interscope
- 7 (1) Tony Mercedes/Freeway/Priority
- 8 MUSTA RHYMES (1) Elektra/EEG
- 9 (1) Rip Mode/Elektra/EEG
- 10 TOO SHORT (2) Short/Jive
- 11 (1) Jive
- 12 (1) Noonance/Epic
- 13 (1) Thump Street
- 14 JANET JACKSON (1) Rip Mode/Elektra/EEG
- 15 JA RULE (1) Def Jam/IDMG
- 16 Murder Inc./Def Jam/IDMG
- 17 MYSTIKAL (2) No Limit/Priority
- 18 SHIRK THE SHOCKER (2) No Limit/Priority
- 19 LAURYN HILL (1) Ruffhouse/Columbia/CRG

## Hot Rap Singles

Pos. TITLE—Artist—Impact Label

- 1 WHO DAT—JT Money Featuring Sole—Tony Mercedes/Freeway/Priority
- 2 WHAT'S IT GONNA BE!—Busta Rhymes Featuring Javon—Rip Mode/Elektra/EEG
- 3 IT AINT MY FAULT 2/SOMEBOY LIKE ME—Sib—The Shockers Featuring Mystikal—No Limit/Priority
- 4 GHETTO COYBOY—Mo Thugs Family Featuring Bone Thugs—No Thugs/Ruffness/Relativity
- 5 NO PIGEONS—Spizy—Thugs Featuring Mr. Woods—Roc-A-Fella/Ruffhouse/CRG
- 6 JAMBORIE—Nasty by Nature Featuring Zhane—Arista
- 7 HOLLA HOLLA—Ja Rule—Murder Inc./Def Jam/IDMG
- 8 WATCH FOR THE HOOK—Cool Breeze Featuring OutKast, Goodie Mob & Wackdat—Organized Noise/A&M/Interscope
- 9 I WANT IT ALL—Warren G Featuring Mack 10—CRG
- 10 HARD KNOCK LIFE (GHETTO ANTHEM)—Jay-Z—A&R—A-Fella/IDMG
- 11 SATISFY YOU—Puff Daddy Featuring R. Kelly—Bad Boy/Arista
- 12 DOO WOP (THAT THING)—Lauryn Hill—Ruffhouse/Columbia/CRG
- 13 PUSHHN' WEIGHT—Ice Cube Featuring Mr. Short—Klump—Priority
- 14 WILD WILD WILD—Will Smith Featuring Dru Hill & Koolha—MCA—Overbrook/Columbia/CRG
- 15 KNOOP—Smooth Dops Featuring Mystikal And Fierd—No Limit/Priority
- 16 WATCH OUT NOW—The Beatnuts Featuring Talla—Violator Label
- 17 MORE FREAKY TALKS—Too Short—Short/Jive
- 18 JIGGA MY N\*\*\*\*—Jay-Z—A&R—A-Fella/IDMG
- 19 LET ME KNOW—Can-Tina—Unsubak/Epic
- 20 NANN—Trit Duddy Featuring Tina Smith—N-Side/Windhill
- 21 4, 5, 6—Sole Featuring JT Money & Kandi—DreamWorks/Interscope
- 22 ONE-NINE-NINE-NINE—Common Featuring Sole & Rashad—Priority
- 23 PLAYERS HOLD UP—T.W.D. Featuring Too Short & Mac Mall—Thump Street
- 24 IT'S YOUR THING—Mercedes Featuring Master P—No Limit/Priority
- 25 U NO WAY (HOW WE DO IT)—Youngbloods—Clut-O-Way/Interscope
- 26 NAS IS LIKE—NAS—Columbia/CRG
- 27 SIMON SAYS—Pharos Monch—Ruffhouse/Priority
- 28 RESPIRATION—Mae D & Tati Kwesi Are Black Star Featuring Common—Ruffhouse/Priority
- 29 JUST DON'T GIVE A F\*\*\*—Eminem—Webb/Aftermath/Interscope
- 30 WHATCHA WANNA DO?—Nia X Featuring Charlie Wilson—No Limit/Priority
- 31 WHO LET THE DOGS OUT?—Chuck Smooth—Wagon
- 32 NASTY TRUCK—Gangsta Boon—Hypnotize Minds/Leaf
- 33 HERE I GO—Infinite Syndicate—Relativity
- 34 INVASION OF THE FLAT BOOY B\*\*\*\*\*—Too Short—Short/Jive

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Jay-Z



JT Money

- 35 THE REAL ONE—The 2 Live Crew Featuring Ice-T—Jive
- 36 MONEY'S JUST A TOUCH AWAY—Mack 10 Featuring Gerald Levert—Bare/Bangin'/Priority
- 37 STAND UP—Cherri Baltimore Featuring Chiefkiss—Unsubak/Epic
- 38 AUTOMATIC—MG Eals—Hoo/Bangin'/Priority
- 39 B-BOY DOCUMENT 99—The High & Mighty Featuring Mac & Mad Skills—Eastern Conference/Bushra/Priority
- 40 STEP TO THIS—Master P Featuring D.L.G.—No Limit/Priority
- 41 TRU HOMIES—Tru—No Limit/Priority
- 42 WE BE PUTTIN' IT DOWN—Bad Azz Featuring Smooth Dops—Jive Street/Priority
- 43 COME GET IT—DJ Hurricane Featuring Rah Digga, BunBugee & Lord Haze—Mary—Off Line/TVT Soundwave/TVT
- 44 SUPERHUG (WHAT WHAT)—Noreaga—Penalty/Tammy Bay
- 45 GANGSTAI GANGSTAI (HOW U DO IT)—G. Wilds Featuring Koolha—Blackfly/Lightyear
- 46 PHD, (PLAYA HATA DEGREE)—Tony-O
- 47 PHONY—Kris Kross & Redman—Epic/Universal
- 48 BETTER DAYS—WG Featuring Juv B.—Pepys/London/IDMG
- 49 PLAY AROUND—Lil' Cease Featuring Lil' Kim, Juv Hoober & Mr. Bristol—Unsubak/Arista/AG
- 50 DON'T LET IT GO TO YOUR HEAD—Brand Nubian—Arista
- 51 BIG MAMA (GO BIG GIRL)—Black Doves—Trit/Dreadnaut

## Hot Rap Labels

Pos. LABEL (No. Of Charted Singles)

- 1 PRIORITY (26)
- 2 COLUMBIA RECORDS GROUP (17)
- 3 ISLAND DEF JAM MUSIC GROUP (19)
- 4 ARISTA (6)
- 5 ELEKTRA ENTERTAINMENT GROUP (5)

PRIORITY RECORDS

## Hot Rap Distributors

Pos. DISTRIBUTOR (No. Of Charted Singles)

- 1 EMD (26)
- 2 INDEPENDENTS (87)
- 3 UNIVERSAL (55)
- 4 SMO (27)
- 5 SONY (22)
- 6 WEA (13)

EMD  
THE MUSIC LIFE PROJECT

## Hot Rap Imprints

Pos. IMPRINT (No. Of Charted Singles)

- 1 NO LIMIT (8)
- 2 COLUMBIA (14)
- 3 ROC-A-FELLA (6)
- 4 RAWKUS (3)
- 5 ARISTA (2)
- 6 ELEKTRA (3)
- 7 FREEWORLD (1)
- 8 TONY MERCEDES (1)
- 9 FLIPMODE (1)
- 10 SHORT (3)



NO LIMIT RECORDS

NO LIMIT RECORDS

NO LIMIT RECORDS

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NO LIMIT RECORDS

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## Hot Dance Club-Play Artists

Pos. ARTIST (No. of Charted Singles) Imprints/Label

- 1 CHER (4) Warner Bros.
- 2 WHITNEY HOUSTON (3) Arista
- 3 MADONNA (3) Maverick/Warner Bros.
- 4 YENGABOYS (3) Grooveclimax/Strictly Rhythm
- 5 DONNA SUMMER (2) Epic
- 6 PLASMIC HONEY (4) Jolysheen  
(1) Metropolitan Underground/Metropolitan
- 7 CHARLOTTE (2) Nervous
- 8 MARIAH CAREY (2) Columbia
- 9 JENNIFER LOPEZ (2) WORK/ERG
- 10 KEVIN AVIANCE (2) Wave
- 11 BASEMENT JAXX (2) XL/A&M/Atlantic
- 12 CEVIN FISHER (2) Tommy Boy Silver Label/Tommy Boy  
(1) Inc/Sony
- 13 GARBAGE (2) Atco Sounds/Interscope
- 14 KIM ENGLISH (2) Nervous
- 15 REINA (2) Grooveclimax/Strictly Rhythm
- 16 PETE D'ELER (1) Subliminal/Strictly Rhythm
- 17 JAMIROQUAI (2) WORK/ERG
- 18 TAZ (2) Mute/Konkrete/Reprise
- 19 AMBER (1) Tommy Boy
- 20 BETTE MIDLER (1) Warner Bros.
- 21 RUFF DRIVERZ (2) Tommy Boy Silver Label/Tommy Boy
- 22 FUNKY GREEN DOGS (1) Twisted/MCA
- 23 DEBORAH COX (2) Arista
- 24 MOLOKO (1) Echo/F-111/Warner Bros.
- 25 SM-TRAXX (1) Grooveclimax/Strictly Rhythm

## Hot Dance Club-Play Singles

Pos. TITLE—Artist Imprints/Label

- 1 BELIEVE—Cher—Warner Bros.
- 2 BIG LOVE—Pete Heller—Subliminal/Strictly Rhythm
- 3 MY LOVE IS YOUR LOVE—Whitney Houston—Arista
- 4 ALL OR NOTHING—Cher—Warner Bros.
- 5 I WILL GO WITH YOU (CON TE PARTIRO)—Donna Summer—Epic
- 6 SEXUAL (LI DA DI)—Amber—Tommy Boy
- 7 SITUATION (1999 MIXES)—Taz—Mute/Konkrete/Reprise
- 8 I'M BEAUTIFUL—Beyoncé—Warner Bros.
- 9 NOTHING REALLY MATTERS—Madonna—Maverick/Warner Bros.
- 10 YOU DON'T KNOW ME—Armand Van Helden  
Featuring Donny Dayton—Armed
- 11 IT'S NOT RIGHT BUT IT'S OKAY—Whitney Houston—Arista
- 12 CANNED HEAT—Jamiroquai—WORK/ERG
- 13 BODY—Foxy Green Dogs—Twisted/MCA
- 14 RED ALERT—Basement Jaxx—XL/A&M/Atlantic
- 15 SING IT BACK—Moloko—Echo/F-111/Warner Bros.
- 16 GOT THE GROOVE—SM-TRAXX—Grooveclimax/Strictly Rhythm
- 17 UNSPARABLE JOY—Kim English—Nervous
- 18 IT'S OVER NOW—Deborah Cox—Arista
- 19 SKIN—Charlotte—Nervous
- 20 YOU (GOT ME) BURNIN' UP—Cevin Fisher—Tommy Boy Silver Label/Tommy Boy

- 21 SOMEONE TO HOLD—Yvonne—H.O.L.A.
- 22 RHYTHM IS MY BITCH—Kevin Asinara—Wave
- 23 HEARTBREAK HOTEL—Whitney Houston Featuring Faith Evans & Kelly Price—Arista
- 24 DON'T LET THIS MOMENT END—Gloria Estefan—Epic
- 25 GOT TO DANCE DISCO—H.O.G. Presents
- 26 STRONG—Grooveclimax/Strictly Rhythm
- 27 BABY WANTS TO RIDE—Hani—Grooveclimax/Strictly Rhythm
- 28 BLUE MONDAY—Orgy—Elemental/F-111/Reprise
- 29 UP & DOWN—Vengaboys—Grooveclimax/Strictly Rhythm
- 30 BE YOURSELF—Céline—Twisted/MCA
- 31 BEAUTIFUL STRANGER—Madonna—Maverick/Warner Bros.
- 32 UNTIL WE MEET AGAIN—Diane Rose—Motown/Universal
- 33 BAILAMOS—Enrique Iglesias—Overbrook/Interscope
- 34 FIVE FATHOMS (LOVE MORE)—Everything But The Girl—Atlantic
- 35 WHAT YOU NEED—Fourtenth Feat. Diane Hardin—Strictly Rhythm
- 36 THAT'S THE WAY LOVE IS—Byron Stingily—Nervous
- 37 WAITING FOR TONIGHT—Jennifer Lopez—WORK/ERG
- 38 LET IT RAIN—Real Solution Feat. Gerardo Harding—Jolysheen
- 39 JACKIE'S STRENGTH—Tori Amos—Atlantic
- 41 STILL BELIEVE—Mariah Carey—Columbia
- 41 HEARTBREAKER—Mariah Carey Feat. Jay-Z—Columbia
- 41 I'M GONNA GET YA BABY—Black Connection—Xtremegroup/Eld America
- 44 NAKED WITHOUT YOU—Taylor Dayne—Neptune/River North
- 44 PRESSURE—Ultra Naté—Strictly Rhythm
- 45 WAITING FOR THE SUN—Ruff Driverz—Tommy Boy Silver Label/Tommy Boy
- 46 OUTSIDE—George Michael—Epic
- 47 WALKING—Peachy—Atlantic
- 48 JOY—Kelly Brown—Definity
- 49 TAKE ME TO THE TOP—Plasmic Honey—Jolysheen
- 50 ECSTASY (TAKE YOUR SHIRTS OFF)—Jadey Vicious Feat. Luke—Grooveclimax/Strictly Rhythm

## Hot Dance Club-Play Imprints

Pos. IMPRINT (No. of Charted Singles)

- 1 GROOVECLIMAX (17)
- 2 ARISTA (9)
- 3 NERVOUS (10)
- 4 EPIC (7)
- 5 JOLYSHEEN (13)
- 6 WARNER BROS. (5)
- 7 ATLANTIC (8)
- 8 TOMMY BOY SILVER LABEL (11)
- 9 TWISTED (8)
- 10 A PLAY (8)
- 11 COLUMBIA (6)
- 12 WORK (4)
- 13 STRICTLY RHYTHM (6)
- 14 MAVERICK (2)
- 15 H.O.L.A. (3)



Cher

## Hot Dance Club-Play Labels

Pos. LABEL (No. of Charted Singles)

- 1 STRICTLY RHYTHM (10)
- 2 WARNER BROS. (11)
- 3 ARISTA (13)
- 4 NERVOUS (11)
- 5 EPIC (9)

STRICTLY  
RHYTHM

## Hot Dance Maxi-Singles Sales Artists

Pos. ARTIST (No. of Charted Maxi-Singles Imprints/Label)

- 1 CHER (3) Warner Bros.
- 2 RICKY MARTIN (1) Cb/Columbia/CRG
- 3 YENGABOYS (3) Grooveclimax/Strictly Rhythm
- 4 ORGY (1) F-111/Reprise/Warner Bros.
- 5 WHITNEY HOUSTON (3) Arista
- 6 MARIAH CAREY (4) Columbia/CRG
- 7 FATBOY SLIM (3) Slave/A&M/Atlantic/Capitol
- 8 AMBER (1) Tommy Boy
- 9 DEBORAH COX (2) Arista
- 10 JENNIFER LOPEZ (2) WORK/ERG

- 11 STARDUST (1) Ruff/Nerve
- 12 MADONNA (3) Maverick/Warner Bros.
- 13 BACKSTREET BOYS (1) Jive
- 14 JAY-Z (1) Columbia/CRG
- 15 DESTINY'S CHILD (1) Columbia/CRG
- 16 ELVIS CRISPO (1) Sony Discs
- 17 DONNA SUMMER (1) Epic
- 18 LORDS OF ACID (1) Jolysheen/Sony
- 19 FAITH EVANS (1) Arista
- (1) Bad Boy/Arista
- (1) Warner Bros.
- 20 BLONDIE (1) Jolysheen/Reprise
- 21 MARC ANTHONY (1) Columbia/CRG
- 22 KELLY PRICE (1) Arista
- (1) T-Neck/Island/IDBMG
- 23 ENRIQUE IGLESIAS (1) Overbrook/Interscope
- 24 CHARLOTTE (2) Nervous
- 25 JORDAN KNIGHT (1) Interscope

## Hot Dance Maxi-Singles Sales

Pos. TITLE—Artist Imprints/Label

- 1 BELIEVE—Cher—Warner Bros.
- 2 LIVIN' LA VIDA LOCA—Ricky Martin—Cb/Columbia/CRG
- 3 BLUE MONDAY—Orgy—F-111/Reprise/Warner Bros.
- 4 WE LIKE TO PARTY!—Vengaboys—Grooveclimax/Strictly Rhythm
- 5 SEXUAL (LI DA DI)—Amber—Tommy Boy

dance

- 6 **HEARTBREAKER**—Mariah Carey Featuring Jay-Z—Columbia/CBG  
 7 **IF YOU HAD MY LOVE**—Jennifer Lopez—WOR/ABC  
 8 **HEARTBREAK HOTEL**—Whitney Houston Featuring Faith Evans & Kelly Price—Arista  
 9 **PRaise YOU**—Fathay Slim—Shim/Astralwerks/Cosmos  
 10 **THE ROCKAFELLER SKANK**—Fathay Slim—Shim/Astralwerks/Cosmos  
 11 **IT'S NOT RIGHT BUT IT'S OKAY/I WILL ALWAYS LOVE YOU**—Whitney Houston—Arista  
 12 **MUSIC SOUNDS BETTER WITH YOU**—Rihanna—Roc-A-Fella

- 13 **I STILL BELIEVE**—Mariah Carey—Columbia/CBG  
 14 **STRONG ENOUGH**—Cher—Warner Bros.  
 15 **MY LOVE IS YOUR LOVE**—Whitney Houston—Arista  
 16 **BOOM, BOOM, BOOM, BOOM!!!**—Vengaboys—Groovecious/Strictly Rhythm  
 17 **IT'S OVER NOW**—Deborah Cox—Arista  
 18 **THE BOY IS MINE**—Brandy & Monica—Atlantic/Rhyme

- 19 **BILLS, BILLS, BILLS**—Destiny's Child—Columbia/CBG  
 20 **Nobody's Supposed to be Here**—Deborah Cox—Arista  
 21 **EUJAVEMTE**—Ella Cupido—Sony Discos  
 22 **I WILL GO WITH YOU (CON TE PARTIRO)**—Donna Summer—Epic  
 23 **ALL I HAVE TO GIVE**—Backstreet Boys—Jive  
 24 **MARIA**—Bianca—Epic/Beyond  
 25 **I NEED TO KNOW**—Marc Anthony—Columbia/CBG

- 26 **NOTHING REALLY MATTERS**—Madonna—Maverick/Warner Bros.  
 27 **PUSSEY**—Linh Of Acid—Arista/Sony/Neve  
 28 **MY ALL/FLY AWAY (BUTTERFLY REPRISE)**—Mariah Carey—Columbia/CBG  
 29 **THE CUP OF LIFE (THE OFFICIAL SONG OF THE WORLD CUP, France '98)**—Beyoncé—Columbia/CBG

- 30 **BAILAMOS**—Enrique Iglesias—Overbrook/Interscope  
 31 **GIVE IT TO YOU**—Jordan Knight—Interscope  
 32 **JACKIE'S STRENGTH**—Tori Amos—Atlantic/AG  
 33 **BOOY**—Foxy Brown—Doggystyle/MCA  
 34 **SKIN**—Charlotte—Nonesuch  
 35 **TAINTED LOVE**—Soft Cell m. Club 69—Tanalit/MCA

- 36 **UP & DOWN**—Vengaboys—Groovecious/Strictly Rhythm  
 37 **GEORGY PORGY**—Eric Burz Featuring Faith Evans—Warner Bros.  
 38 **RAY OF LIGHT**—Madonna—Maverick/Warner Bros.  
 39 **MIAMI**—Sis—Tenn Sounds/Dominion/K-Tel  
 40 **CET LA VIE**—BWhitney—Epic  
 41 **EVERYBODY [BACKSTREET'S BACK]**—Backstreet Boys—Jive

- 42 **PRETTY FLY (FOR A WHITE GUY)**—The O'Jays—Tenn Sounds/Dominion/K-Tel  
 43 **I'M BEAUTIFUL**—Britney Spears—Jive  
 44 **ONLY WHEN I LOSE MYSELF**—Daphne Mon—Mute/Reprise/Warner Bros.  
 45 **IT DOESN'T AGAIN/MEN BEAT THEIR MEN**—Razzy N' Gaudi—Groovecious/Strictly Rhythm  
 46 **WOULD YOU**—Tina Turner & Co.—Cap/Py  
 47 **HORNY**—Monie T. m. Hot 'N' Juicy—American/Columbia/CBG

- 48 **UNSPAKABLE JOY**—Kim English—Nonesuch  
 49 **WHEN I'M GONE**—Beyoncé—Jive  
 50 **TAKING EVERYTHING**—Gerald Levert—EastWest/VEG

- 8 **WORK** (3)  
 9 **ATLANTIC** (4)  
 10 **ASTRALWERKS** (7)  
 11 **F-111** (6)  
 12 **EPIC** (4)  
 13 **SKINT** (2)  
 14 **ROULET** (1)  
 15 **TWISTED** (13)

### Hot Dance Maxi-Singles Sales Imprints

#### Pos. LABEL (No. Of Charted Singles)

- 1 **WARNER BROS.** (21)  
 2 **COLUMBIA RECORDS GROUP** (16)  
 3 **ARISTA** (11)  
 4 **STRICTLY RHYTHM** (16)  
 5 **CAROLINE** (5)

### Hot Dance Imprints

#### Pos. IMPRINT (No. Of Charted Singles)

- 1 **GROOVY/CLIOUS** (28)  
 2 **ARISTA** (18)  
 3 **WARNER BROS.** (12)  
 4 **COLUMBIA** (22)  
 5 **EPIC** (11)  
 6 **ATLANTIC** (12)  
 7 **NEKVOUS** (17)  
 8 **TWISTED** (17)  
 9 **TOMMY BOY** (7)  
 10 **MAYERICK** (16)  
 11 **JILLYBEAN** (16)  
 12 **WORK** (7)  
 13 **ASTRALWERKS** (17)  
 14 **TOMMY BOY SILVER LABEL** (17)  
 15 **JIVE** (7)



### Hot Dance Labels

#### Pos. LABEL (No. Of Charted Singles)

- 1 **WARNER BROS.** (32)  
 2 **STRICTLY RHYTHM** (46)  
 3 **COLUMBIA RECORDS GROUP** (17)  
 4 **ARISTA** (24)  
 5 **TOMMY BOY** (25)

### Hot Dance Distributors

#### Pos. DISTRIBUTOR (No. Of Charted Singles)

- 1 **WEA** (52)  
 2 **SONY** (25)  
 3 **INDEPENDENTS** (88)  
 4 **BMG** (77)  
 5 **UNIVERSAL** (31)  
 6 **EMD** (14)

### Hot Dance Maxi-Singles Sales Imprints

#### Pos. IMPRINT (No. Of Charted Singles)

- 1 **WARNER BROS.** (7)  
 2 **COLUMBIA** (16)  
 3 **ARISTA** (9)  
 4 **GROOVY/CLIOUS** (11)  
 5 **TOMMY BOY** (6)  
 6 **REPRISE** (6)  
 7 **C2** (3)



### wea

### dance

# 1999 the year in music

### CRITICS' CHOICE

Continued from page TE-36

9. **Garmarna**, "Vengeance" (NorthSide). An outstanding album of contemporary Nordic music.  
 10. **Poison**, June 17 at Universal Amphitheater in Los Angeles. A highly energetic and entertaining fireworks display that I haven't seen in years.



### KWAKU

International "Words & Deeds" Columnist

1. **Beverly Knight's** electrifying **MOBO** double-win "Thank you" concert Oct. 18 in the intimate Embassy Rooms, London. Also simply demonstrated the impressive quality of her "Prodigal Sista" (Rhythm Series/EMI) original songs.  
 2. **Uncredited Aet**, "God Will Find A Way" (Integrity Music/Words). This gospel has taken over from Air's "Moon Safari" in providing my stress relief.  
 3. **Hill St. Soul**, "Soul Organic" (Dome/TEN/3MV). Best U.K. independent soul.  
 4. **Kele Le Roc**, "Everybody's Somebody" (1st Ave/Wild Card/Polystar). Sweet, poppy and soulful.  
 5. **Nine Yards**, "Where Do We Go From Here?" (Virgin/EMI). Quality songs from self-contained R&B trio.  
 6. **Macy Gray**, "On How Life Is" (Epic/Sony). Maverick Yank done real good in Britain.  
 7. **Charlotte**, "Charlotte" (Rhythm Series/EMI). Surprisingly quite soulful in parts.  
 8. **Ola Onahule**, "Precious Libations For Precious Gods" (Rugged Ram/Disc). Very talented singer-songwriter/musico doing it for self.  
 9. **Out Of Eden**, "No Turning Back" (Gotee/Alliance Music). Youthful R&B-laced gospel.  
 10. **Tama**, "Nostalgie" (Real World/Virgin). Organic and modern African-Western fusion.



### JOHN LANNERT

Caribbean/Latin American Bureau Chief

1. **Juan Luis Guerra** 440, "Ni Es Lo Mismo, Ni Es Igual" (Karen/Universal Latino).  
 2. **Rita Riheiro**, "Pérolas Aos Povos" (Universal Brazil).  
 3. **Los Tigres Del Norte**, "Herencia De Familia" (Fonovisa).  
 4. **Cidade Negra**, "Hits And Dubs" (Sony Music Brazil).  
 5. **Various Artists**, "La Última Noche En La Tierra" (WEA Latina).  
 6. **Tiro De Gracia**, "Ser Humano!!" (EMI Latin).  
 7. **Fruko Y Sus Tesos**, "¡Esto Si Es Salsa De Verdad!" (Discos Fuentes/Miami Records).  
 8. **Pedro Guerra**, "Raiz" (Ariola/BMG Latin).

9. **Jacé Velásquez**, "Llegar A Ti" (Sony Discos).  
 10. **Laura Miller**, "Un Camino Para Ti" (WEA Latina).



### LARRY LEBLANC

Canadian Editor

1. **Dixie Chicks**, "Dixie Chicks" (Monument). If asked, I'd accept a ride on their bus, if only to find out what they listen to when they listen to themselves!  
 2. **Diana Krall**, "When I Look In Your Eyes" (Verve). Breathtaking, but even more impressive is that Krall is only on the threshold of a long-term career.  
 3. **Ricky Martin**, "Ricky Martin" (C2/Columbia). A secret delight.  
 4. **Van Morrison**, "Back On Top" (Virgin). Isn't a career boost set overdue?  
 5. **George Jones**, "Gold Hard Truth" (Arylun). Nine lives, nine careers! Kudos to producer Keith Steagall for making this album happen.  
 6. **Oh Susanna**, "Johnston" (Stella). Vibe folk-style record by awesome Toronto singer.  
 7. **Sarah Harmer & Jason Euringer**, "Songs For Clem" (Gold Snap Music). The most intimate, personalized and tasteful roots-style album I've heard in years. Ex-Weepee Time singer Harmer is mesmerizing.  
 8. **Len**, "You Can't Stop The Bum Rush" (Work). Lo-fi, from their basement to your home.  
 9. **Choclair**, "Ice Cold" (Virgin Music/Priority). Chunky beats and poetic rhymes from Canada's premier rapper.  
 10. **Tal Bachman**, "Tal Bachman" (Columbia). Solid songwriter, solid musician.



### KAI R. LOFTHUS

Nordic Bureau Chief

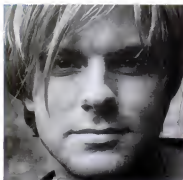
1. **Madrugada**, "Industrial Silence" (Virgin). Ode to the beautiful, blue hour between the night and sunrise.  
 2. **Spain**, "She Haunts My Dreams" (BMG). Ode to the beautiful.  
 3. **Kwame**, "Volatic" (V2). Not so lively.  
 4. **Day One**, "Ordinary Man" (Virgin). Ode to the quirky.  
 5. **Various Artists**, "Frozen—Polarized Country From The North" (S2). All depression.  
 6. **Death In Vegas**, "The Contino Sessions" (BMG). Smashing!  
 7. **Mami Chao**, "Clandestino" (Virgin). The warm energy that colored the Scandinavian long for.  
 8. **Tom Russell**, "The Man From God Knows Where" (K&V). Going back to my Norwegian roots.  
 9. **Top 3 Singles**: **Thomas Helmin**, "Moonsilver" (BMG); **Tom Jones & The Cardigans**, "Burning Down The House" (V2); **TLC**, "Unpretty" (BMG); **Gloria**, "Parti On My Own" (Warner); **Remedee**, "The Remedy" (Bonnier).

# 1999

## the year in music



Dixie Chicks



Andy Griggs



Martina McBride



Tim McGraw

### Top Country Artists

Pos. ARTIST (No. Of Chart Singles & Albums) Impres/Label

- 1 DIXIE CHICKS (10) Monument  
(1) Columbia
- 2 TIM MCGRAW (10) Curb  
(1) Warner Bros./WGN
- 3 GEORGE STRAIT (13) MCA Nashville
- 4 MARTINA MCBRIDE (7) RCA  
(5) RCA/BMG
- 5 JO DEE MESSINA (5) Curb  
(6) BNA/BMG
- 6 KENNY CHESNEY (6) BNA  
(2) BNA/BMG
- 7 SHANIA TWAIN (6) Mercury
- 8 ALAN JACKSON (11) Arista Nashville
- 9 FAITH HILL (9) Warner Bros./WGN  
(2) Warner Bros.
- 10 BROOKS & DUNN (9) Arista Nashville  
(1) Epic/EEG
- 11 GARTH BROOKS (11) Capitol  
(1) MCA Nashville
- 12 ALABAMA (7) RCA  
(2) RCA/BMG
- 13 LONESTAR (6) BNA  
(1) BNA/BMG
- 14 MARK WILLIS (5) Mercury
- 15 JOHN MICHAEL MONTGOMERY (3) Atlantic  
(2) Atlantic/AG
- 16 STEVE WARINER (2) Capitol
- 17 TRISHA WOODWARD (6) MCA Nashville  
(1) Capitol
- 18 LEE ANN WOMACK (2) Decca/MCA Nashville  
(2) Decca
- 19 CLAY WALKER (3) Giant/Reprise  
(2) Giant
- 20 REBA MCKENTRE (8) MCA Nashville
- 21 DIAMOND RIO (4) Arista Nashville
- 22 COLLIN RAYE (5) Epic  
(2) Epic/EEG
- 23 ANDY GRIGGS (5) RCA  
(1) RCA/BMG
- 24 SHEDAIST (2) Lyric Street  
(1) Lyric Street/Hollywood

- 25 MARK CHESNUT (2) Decca/MCA Nashville  
(1) MCA Nashville
- 26 MONTGOMERY GENTRY (3) Columbia  
(1) Columbia/Sony
- 27 SARA EVANS (2) RCA  
(1) BNA/BMG
- 28 RANDY TRAVIS (3) DreamWorks  
(2) DreamWorks/Interscope
- 29 LILA MCCANN (3) Aplym  
(2) Aplym/EEG
- 30 CHELY WRIGHT (3) MCA Nashville
- 31 TERRI CLARK (4) Mercury
- 32 LEANN RIMES (7) Curb  
(2) Epic
- 33 CHAD BROCK (2) Warner Bros./WGN  
(2) Warner Bros.
- 34 AARON TIPPIN (4) Lyric Street  
(1) Lyric Street/Hollywood
- 35 JOE DUFFIE (3) Epic  
(2) Epic/EEG
- 36 VINCE GILL (4) MCA Nashville  
(1) Columbia
- 37 BROOKS & DUNN (9) Arista Nashville  
(1) Epic/EEG
- 38 BRAD FAISLEY (3) Arista Nashville
- 39 BILLY RAY CYRUS (3) Mercury
- 40 ROY D. MERCER (6) Virgin
- 41 THE WILKINSONS (2) Giant/Reprise  
(1) Giant
- 42 SAWYER BROWN (3) Curb  
(2) Giant/Warner Bros.
- 43 TOBY KEITH (3) Mercury  
(2) DreamWorks
- 44 BLACKHAWK (3) Arista Nashville
- 45 GEORGE JONES (3) Aplym  
(1) Aplym/EEG
- 46 DWIGHT YOAKAM (3) Reprise/WGN  
(1) Reprise
- 47 SAMMY KESHAW (3) Mercury  
(1) BNA/Mercury
- 48 CLINT BLACK (3) RCA  
(2) RCA/BMG
- 49 KENNY ROGERS (4) Dreamcenter  
(1) Capitol
- 50 TRACY BYRD (3) MCA Nashville  
(1) RCA/BMG

### Top New Country Artists

Pos. ARTIST (No. Of Chart Singles & Albums) Impres/Label

- 1 ANDY GRIGGS (2) RCA  
(1) RCA/BMG
- 2 SHEDAIST (2) Lyric Street  
(1) Lyric Street/Hollywood
- 3 MONTGOMERY GENTRY (3) Columbia  
(1) Columbia/Sony
- 4 CHAD BROCK (2) Warner Bros./WGN  
(2) Warner Bros.
- 5 BRAD FAISLEY (3) Arista Nashville
- 6 JESSICA ANDREWS (2) DreamWorks  
(1) DreamWorks/Interscope
- 7 SHANE MINOR (2) Mercury
- 8 YANKEE GREY (1) Monument  
(1) Monument/Sony
- 9 SHANE MCANALLY (2) Curb
- 10 JULIE REEVES (2) Virgin

### Top Country Artists - Duo/Group

Pos. ARTIST (No. Of Chart Singles & Albums) Impres/Label

- 1 DIXIE CHICKS (10) Monument  
(2) Monument/Sony
- 2 BROOKS & DUNN (9) Arista Nashville  
(1) Epic/EEG
- 3 ALABAMA (7) RCA  
(1) RCA/BMG
- 4 LONESTAR (6) BNA  
(1) BNA/BMG
- 5 DIAMOND RIO (4) Arista Nashville
- 6 SHEDAIST (2) Lyric Street  
(1) Lyric Street/Hollywood
- 7 MONTGOMERY GENTRY (3) Columbia  
(1) Columbia/Sony
- 8 THE WILKINSONS (2) Giant/Reprise  
(1) Giant
- 9 SAWYER BROWN (3) Curb  
(2) Giant/Warner Bros.
- 10 BLACKHAWK (3) Arista Nashville

### Top Country Artists - Female

Pos. ARTIST (No. Of Chart Singles & Albums) Impres/Label

- 1 MARTINA MCBRIDE (7) RCA  
(5) RCA/BMG
- 2 JO DEE MESSINA (5) Curb  
(6) Warner Bros./WGN
- 3 TRISHA WOODWARD (6) MCA Nashville  
(1) Capitol
- 4 LEE ANN WOMACK (2) Decca/MCA Nashville  
(2) Decca

- 7 REBA MCKENTRE (8) MCA Nashville
- 8 SARA EVANS (2) RCA  
(1) BNA/BMG
- 9 LILA MCCANN (3) Aplym  
(2) Aplym/EEG
- 10 CHELY WRIGHT (3) MCA Nashville

### Top Country Artists - Male

Pos. ARTIST (No. Of Chart Singles & Albums) Impres/Label

- 1 TIM MCGRAW (10) Curb  
(1) Warner Bros./WGN
- 2 GEORGE STRAIT (13) MCA Nashville
- 3 KENNY CHESNEY (6) BNA  
(2) BNA/BMG
- 4 ALAN JACKSON (11) Arista Nashville
- 5 GARTH BROOKS (11) Capitol  
(1) MCA Nashville
- 6 MARK WILLIS (5) Mercury
- 7 JOHN MICHAEL MONTGOMERY (3) Atlantic  
(2) Atlantic/AG
- 8 STEVE WARINER (2) Capitol
- 9 CLAY WALKER (3) Giant/Reprise  
(2) Giant
- 10 COLLIN RAYE (5) Epic  
(2) Epic/EEG

### Top Country Imprints

Pos. IMPRINT (No. Of Chart Singles & Albums)

- 1 MCA NASHVILLE (53)
- 2 CUMB (38)
- 3 ARISTA NASHVILLE (43)
- 4 MERCURY (35)
- 5 RCA (38)
- 6 CAPITOL (36)
- 7 BNA (32)
- 8 WARNER BROS. (38)
- 9 MONUMENT (37)
- 10 EPIC (28)
- 11 ATLANTIC (28)
- 12 ASYLUM (26)
- 13 LYRIC STREET (13)
- 14 COLUMBIA (25)
- 15 DECCA (8)

### Top Country Labels

Pos. LABEL (No. Of Chart Singles & Albums)

- 1 MCA NASHVILLE (60)
- 2 CUMB (34)
- 3 ARISTA NASHVILLE (44)
- 4 MERCURY (38)
- 5 CAPITOL (36)

country

**MCA**  
NASHVILLE

**Red Hot** for Nine years in a row.

1999

For the 9th consecutive year, MCA Nashville has been named  
**Country Label Of The Year.**

Billboard's Top Country Imprint - MCA Nashville

Billboard's Top Country Label - MCA Nashville

Billboard's Hot Country Singles & Tracks Imprint - MCA Nashville

Billboard's Hot Country Singles & Tracks Label - MCA Nashville



# 1999 the year in music

## Top Country Album Artists

Pos. **TITLE** (No. Of Charted Albums) *Impress! Label*

- 1 DIXIE CHICKS (2) *Mercury/Sony*
- 2 SHANIA TWAIN (1) *Mercury*
- 3 GARTH BROOKS (3) *Capitol*
- 4 TIM MCGRAW (2) *Curb*
- 5 FAITH HILL (2) *Warner Bros./WGN*
- 6 GEORGE STRAIT (2) *MCA Nashville*
- 7 MARTINA MCBRIDE (3) *RCA/RLG*
- 8 BROOKS & DUNN (4) *Arista Nashville*
- 9 JO DE MESSINA (1) *Curb*
- 10 LONESTAR (1) *BNA/RLG*
- 11 ALAN JACKSON (3) *Arista Nashville*
- 12 ALABAMA (2) *RCA/RLG*
- 13 LEANN RIMES (4) *Curb*
- 14 KENNY CHESNEY (2) *BNA/RLG*
- 15 VINCE GILL (2) *MCA Nashville*
- 16 TRISHA YEARWOOD (2) *MCA Nashville*
- 17 MARK WILLS (1) *Mercury*
- 18 ROY D. MICKER (6) *Virgin*
- 19 JOHN MICHAEL MONTGOMERY (3) *Atlantic/AG*
- 20 TOBY KEITH (1) *DreamWorks/Interscope*
- 21 STEVE WARNER (2) *Capitol*
- 22 SHEDDAYS (1) *Lyrac Street/Hollywood*
- 23 DIAMOND RIO (2) *Arista Nashville*
- 24 CLAY WALKER (2) *Quint/Warner Bros.*
- 25 GEORGE JONES (1) *Aplum/EEG*
- 26 KENNY ROGERS (1) *Capitol*
- 27 LILA MCCANN (2) *Aplum/EEG*
- 28 KEBIA MCENTYRE (2) *MCA Nashville*
- 29 DWIGHT YOAKAM (2) *Capitol/WGN*
- 30 MARY CHAPIN CARPENTER (1) *Columbia/Sony*
- 31 THE WILKINSONS (1) *Quint/Warner Bros.*
- 32 SARA EVANS (1) *BNA/RLG*
- 33 LYLE LOVETT (2) *Curb/MCA*
- 34 DEANA CARTER (1) *Capitol*
- 35 TRACY BYRD (2) *MCA Nashville*
- 36 RICA/RLG
- 37 BILL ENGVALL (2) *Warner Bros./WGN*
- 38 LEE ANN WOMACK (1) *Dreco/MCA Nashville*
- 39 WILLIE NELSON (1) *Island/BJMG*
- 40 LAGUY/Columbia
- 41 SAMMY KERSHAW (1) *Mercury*
- 42 COLLIN RAYE (2) *Epic/Sony*
- 43 MONTGOMERY GENTRY (1) *Columbia/Sony*
- 44 PATTY LOVELESS (1) *Epic/Sony*
- 45 JOHN DENVER (1) *Laguy/Sony*
- 46 (1) *Mercury*
- 47 TERRI CLARK (1) *Mercury*
- 48 RANDY TRAVIS (2) *DreamWorks/Interscope*
- 49 (1) *Warner Bros./WGN*
- 50 EMILYLOU HARRIS (2) *Aplum/EEG*
- 51 (1) *Emment*
- 52 AARON TIPPIN (1) *Lyrac Street/Hollywood*
- 53 CLINT BLACK (2) *RCA/RLG*
- 54 CHELY WRIGHT (1) *MCA Nashville*
- 55 LINDA KONSTADT (2) *Aplum/EEG*

## Top Country Albums

Pos. **TITLE** (Artist) *Impress! Label*

- 1 COME ON OVER—Shania Twain—Mercury
- 2 DOUBLE LIVE—Garth Brooks—Capitol
- 3 WIDE OPEN SPACES—Dixie Chicks—Mercury/Sony
- 4 A PLACE IN THE SUN—Tim McGraw—Curb
- 5 FLY—Dixie Chicks—Mercury/Sony
- 6 FAITH—Faith Hill—Warner Bros./WGN
- 7 I'M ALRIGHT—Jo De Messina—Curb
- 8 LONELY GRILL—Lonestar—BNA/RLG
- 9 HOPE FLOATS—Smashmouth—Capitol
- 10 ALWAYS NEVER THE SAME—George Strait—MCA Nashville
- 11 TOUCHED BY AN ANGEL: THE ALBUM—Soundtrack—550 Music/Epic
- 12 FOR THE RECORD: 41 NUMBER ONE HITS—Alabama—RCA/RLG
- 13 EVERYWHERE WE GO—Kenny Chesney—BNA/RLG
- 14 HIGH MILEAGE—Alan Jackson—Arista Nashville
- 15 EVOLUTION—Martina McBride—RCA/RLG
- 16 WISH YOU WERE HERE—Mark Wills—Mercury
- 17 EVERYWHERE—Tim McGraw—Curb
- 18 GREATEST HITS VOLUME ONE—Toby Keith—Mercury
- 19 IF YOU SEE HER—Brooks & Dunn—Arista Nashville
- 20 THE KEY—Vince Gill—MCA Nashville
- 21 THE WHOLE SHEBANG—Shedays—Lyrac Street/Hollywood
- 22 THE GREATEST HITS COLLECTION—Brooks & Dunn—Arista Nashville
- 23 EMOTION—Martina McBride—RCA/RLG
- 24 SHE RIDES WILD HORSES—Kenny Rogers—Dreamworks
- 25 UNBELIEVABLE—Diamond Rio—Arista Nashville
- 26 BREATH OF HEAVEN - A CHRISTMAS COLLECTION—Vince Gill With Patrick Williams And His Orchestra—MCA Nashville
- 27 THE PRINCE OF EGYPT - NASHVILLE—Soundtrack—DreamWorks/Interscope
- 28 WHERE YOUR ROAD LEADS—Travis Tarnaud—MCA Nashville
- 29 TRIO II—Emmylou Harris, Linda Ronstadt, Dolly Parton—Aplum/EEG

- 30 PARTY DOLL AND OTHER FAVORITES—Mary Chapin Carpenter—Columbia/Sony
- 31 SEVENS—Garth Brooks—Capitol
- 32 NOTHING BUT LOVE E—The Wilkinsons—Quint/Warner Bros.
- 33 LEANN RIMES—Lohan Bros.—Curb
- 34 COLD HARD TRUTH—George Jones—Aplum/EEG
- 35 SITTIN' ON TOP OF THE WORLD—Lohan Bros.—Curb
- 36 EVERYTHING'S GONNA BE ALRIGHT—Dixie Chicks—Capitol
- 37 THE LIMITED SERIES—Garth Brooks—Capitol
- 38 UNDER THE INFLUENCE—Alan Jackson—Arista Nashville
- 39 BREATHE—Faith Hill—Warner Bros./WGN
- 40 SOMETHING IN THE AIR—Lila McCann—Aplum/EEG
- 41 TWO TEARDROPS—Steve Wariner—Capitol
- 42 NO PLACE THAT FAR—Sara Evans—RCA/RLG
- 43 ONE STEP AT A TIME—George Strait—MCA Nashville
- 44 IF YOU SEE HIM—Babe McEntire—MCA Nashville
- 45 LAST CHANCE FOR A THOUSAND YEARS: GREATEST HITS FROM THE 90'S—Dixie Chicks—Capitol
- 46 DORKFISH—Bill Engvall—Warner Bros./WGN
- 47 SOME THINGS I KNOW—Lee Ann Womack—Dreco/MCA Nashville
- 48 WHITE CHRISTMAS—Martina McBride—RCA/RLG
- 49 (SONGBOOK) A COLLECTION OF HITS—Travis Tarnaud—MCA Nashville
- 50 ULTIMATE COUNTRY PARTY—Various Artists—Arista Nashville
- 51 KEEPS/GREATEST HITS—Toby Keith—MCA Nashville
- 52 GREATEST HITS—Clay Walker—Quint/Warner Bros.
- 53 TATTOOS & SCARS—Montgomery Gentry—Columbia/Sony
- 54 YOU LIGHT UP MY LIFE - INSPIRATIONAL SONGS—Lohan Bros.—Curb
- 55 TWENTIETH CENTURY—Alabama—RCA/RLG
- 56 TIGHT ROPE—Brooks & Dunn—Arista Nashville
- 57 CLASSICS—Patty Loveless—Epic/Sony
- 58 HOW I FEEL—Terry Clark—Mercury
- 59 16 BIGGEST HITS—Willie Nelson—Laguy/Columbia
- 60 WHAT THIS COUNTRY NEEDS—Aaron Tippin—Lyrac Street/Hollywood
- 61 SINGLE WHITE FEMALE—Chely Wright—MCA Nashville
- 62 FORGET ABOUT IT—Alison Krauss—Ranader/Mercury
- 63 HOW BIG A BOY ARE YA? VOLUME 5—Ray D. Mercer—Virgin
- 64 LIVE IN TEXAS—Lyle Lovett—Curb/MCA
- 65 THE BEST OF JOHN DENVER—John Denver—Mercury
- 66 GREATEST HITS—John Michael Montgomery—Atlantic/AG
- 67 HOME TO YOU—John Michael Montgomery—Atlantic/AG



Shania Twain

- 68 I DON'T WANT TO MISS A THING—Mark Chesnut—Dreco/MCA Nashville
- 69 20 GREATEST HITS—Lyle Lovett—Capitol
- 70 MAYBE NOT TONIGHT—Sonny Kerkow—Mercury
- 71 I'D RATHER BE WILD—Singer Brown—Curb
- 72 YOU WON'T EVER BE LONELY—Andy Griggs—RCA/RLG
- 73 BURNIN' THE ROADHOUSE DOWN—Steve Wariner—Capitol
- 74 LEAVE A MARK—John Michael Montgomery—Atlantic/AG
- 75 WHO NEEDS PICTURES—Brad Paisley—Arista Nashville

## Top Country Album Imprints

Pos. **IMPRINT** (No. Of Charted Albums)

- 1 CAPITOL (13)
- 2 MERCURY (11)
- 3 MONUMENT (4)
- 4 CURE (12)
- 5 MCA NASHVILLE (18)
- 6 ARISTA NASHVILLE (13)
- 7 RCA (11)
- 8 WARNER BROS. (11)
- 9 BNA (9)
- 10 AYLUM (7)
- 11 550 MUSIC (1)
- 12 ATLANTIC (12)
- 13 DREAMWORKS (8)
- 14 EPIC (9)
- 15 COLUMBIA (5)



## Top Country Album Labels

Pos. **LABEL** (No. Of Charted Albums)

- 1 CAPITOL (13)
- 2 MERCURY (11)
- 3 SONY (12)
- 4 RCA LABEL GROUP (20)
- 5 CURE (12)

## Top Country Album Distributors

Pos. **DISTRIBUTOR** (No. Of Charted Albums)

- 1 UNIVERSAL (49)
- 2 WEA (51)
- 3 SONY (23)
- 4 EMD (57)
- 5 BMG (23)
- 6 INDEPENDENTS (14)



Dixie Chicks

country



# Curb Records Thanks its Artists and Radio for Over 150 #1 Records this Century



**Diddy & Mariah**

**A Place in the Sun\***  
Tim McGraw  
**All for the Love of Sunshine\***  
Mark Williams Jr. & The Mike Carb  
Congregation



**The Osmonds**

**All I Want\***  
Tim McGraw  
**All the Beauty Friends Are Crying Over Tonight**  
Mark Williams Jr.  
**All the Beauty Friends Have Settled Down\***  
Mark Williams Jr.



**The Four Seasons**

**All These Years**  
Sawyer Brown  
**Are You On the Road to Lovin' Me Again\***  
Daddy Yankee  
**Dig Deep\***  
Larkin Rose



**The Judds**

**Blue\***  
Larkin Rose  
**Born to Be Bangin'**  
Mark Williams Jr.  
**Burning Bridges**  
The Mike Carb Congregation



**The Belamy Brothers**

**Bye, Bye**  
Jo Dee Messina  
**Comely Mary\***  
Sawyer Brown Jr. & The Mike Carb  
Congregation



**T.G. Sheppard**

**Can't Be Tied Up**  
Tim McGraw  
**Change Of Plans\***  
Judds  
**Comely Mary Classics\***  
Ray Stevens



**Warren McGovern**

**Crazy From Me Heart**  
Belamy Brothers  
**Cry Hey!** "In Sleep"  
Judds  
**Da Dee Run Run\***  
Shawn Cassidy



**Sammy Davis Jr.**

**David in the Bottle**  
T.G. Sheppard  
**Dearest Country\***  
Belamy Brothers  
**Don't Bawl**  
Sawyer Brown



**Eddie**

**Excite On My Mind\***  
Mark Williams Jr.  
**Go On Love You As Good As You Love\***  
Belamy Brothers  
**Go You Want to Go to Heaven\***  
T.G. Sheppard



**Diddy**

**Don't I Take The Gif\***  
Tim McGraw  
**Everybody's**  
Tim McGraw  
**Fading Love\***  
T.G. Sheppard & Karen Brooks

**For All The Wrong Reasons\***  
Belamy Brothers  
**Girls Right On\***  
Judds  
**Go Away Little Girl\***  
Diddy

**Grassie\***  
Judds  
**Heartland\***  
Judds  
**Have Mercy\***  
Judds

**He's Back And I'm Blue\***  
Desert Rose Band  
**Hecky Yankin'**  
Mark Williams Jr.  
**How Do I Live\***  
Larkin Rose

**I Feel Like Loving You Again\***  
T.G. Sheppard  
**I Know Where I'm Goin'**  
Judds  
**I Like to Love It\***  
Tim McGraw

**I Loved Them Every One\***  
T.G. Sheppard  
**I Need More Of You\***  
Belamy Brothers  
**I See The Light\***  
Wynonna

**I Still Believe in You\***  
Desert Rose Band  
**If I Never Stopped Loving You**  
David Erskine  
**If I Sold You Half A Beautiful Boy\***  
Belamy Brothers

**I'll Be Crying Back For Me\***  
T.G. Sheppard  
**I'm Alright\***  
Jo Dee Messina  
**I'm For Love\***  
Mark Williams Jr.

**I'm Lovin' It All Up to You\***  
Shawn Cassidy & Mark Williams  
**It's Your Love\***  
Tim McGraw  
**Just to See You Smile\***  
Tim McGraw

**Kids On The Baby Buggy\***  
Belamy Brothers  
**Kiss You All Over\***  
Judds  
**Last Chance's Walk\***  
T.G. Sheppard

**Larkin Rose\***  
Larkin Rose  
**Let Me Tell You About Love\***  
Judds  
**Let Your Love Flow\***  
Belamy Brothers

**Love Me For A Reason**  
Osmonds  
**Major Moves\***  
Mark Williams Jr.  
**Mama He's Crazy\***  
Judds

**Maybe Your Baby's Got The Blues\***  
Judds  
**Me In My Momma's\***  
Mark Williams Jr. & Desi Sells  
**Mind Your Own Business\***  
Mark Williams Jr.

**My Sweetest Whiskey\***  
Wynonna  
**No One Else On Earth\***  
Wynonna  
**No A Woman Has Seen\***  
Tim McGraw

**Not On Your Love\***  
Judds  
**Oh What A Night\***  
Ray Stevens  
**One Bad Apple\***  
Osmonds

**One Of These Days**  
Tim McGraw  
**One Step Forward**  
Desert Rose Band  
**One Way Ticket\***  
Larkin Rose

**Only Love\***  
Wynonna  
**Only One You\***  
T.G. Sheppard  
**Paper Roses\***  
Mark Williams Jr.

**Party Time\***  
T.G. Sheppard  
**Peat the Peat Of Bacon**  
Ed Kerkow  
**Pease Blossoms\***  
Tim McGraw

**Puppy Love**  
Diddy  
**Rebel's Girl\***  
Belamy Brothers  
**Rockin' With The Rhythm Of The Rain\***  
Judds

**She Is His Only Heart\***  
Wynonna  
**She Never Lets It Go to Her Heart\***  
Tim McGraw  
**Show Boys\***  
T.G. Sheppard

**Small Town Saturday Night**  
Ed Kerkow  
**Some Girls Do\***  
Sawyer Brown  
**Something Like That\***  
Tim McGraw

**Somebody Does The Line**  
T.G. Sheppard  
**Stand Inside Me\***  
Jo Dee Messina  
**Stay That Way\***  
Sawyer Brown

**Strong Heart**  
T.G. Sheppard  
**Sugar Baby\***  
Belamy Brothers  
**Summer Wind**  
Desert Rose Band

**Tell Me Why\***  
Wynonna  
**Tears Wetten\***  
Mark Williams Jr.  
**Thank God For You\***  
Sawyer Brown  
**The Proud One\***  
Osmonds

**There's Just No Stopping Your Heart\***  
Mark Williams Jr.  
**This Time**  
Sawyer Brown  
**To Be Loved By You\***  
Wynonna

**You Had It But Enough\***  
Belamy Brothers & Forester Sisters  
**Treat Me Right**  
Sawyer Brown  
**Tyler's In Love The Morning Home**  
T.G. Sheppard

**Turn It Loose\***  
Judds  
**Twelfth Of June**  
Diddy  
**Unleash The Beast\***  
Belamy Brothers

**Unleash The Beast\***  
Larkin Rose  
**What Is It?**  
T.G. Sheppard  
**When I'm Away From You\***  
Belamy Brothers

**When The Green Grass Grows\***  
Tim McGraw  
**When Were You When I Was Falling In Love\***  
Larkin Rose  
**Whiskey Bent And Hell Bound**  
Mark Williams Jr.

**Why Not Me\***  
Judds  
**Wild Struck\***  
Mark Williams Jr.  
**Written In The Stars**  
Ethan Johns & Larkin Rose

**Wynonna\***  
Wynonna  
**You Have The Right to Remain Silent\***  
Perfect Stranger  
**You Light Up My Life\***  
Diddy



**Adam Rivers**



**Jim McEwan**



**Jo Dee Messina**



**David Erskine**



**Judds**



**Wynonna**



**Hal Kerkow**



**Lyle Lovett**



**Junior Brown**



**Righteous Bros.**

**The Mike Carb**  
Congregation

**Mark Williams Jr.**

**Shawn Cassidy**

**Michael English**

**Desert Rose Band**

**Ray Stevens**

**Sawyer Brown**



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# 1999 the year in music

## Hot Country Singles & Tracks Artists

Pos. ARTIST (No. Of Charted Singles & Tracks) Important Label

- 1 TIM MCGRAW (8) Curb  
(1) Warner Bros./WRN
- 2 DIXIE CHICKS (10) Monument  
(1) Columbia
- 3 GEORGE STRAIT (4) MCA Nashville
- 4 KENNY CHESNEY (6) BNA
- 5 JO DEE MESSINA (4) Curb
- 6 MARTINA MCBRIDE (2) RCA
- 7 ALAN JACKSON (2) Arista Nashville
- 8 SHANIA TWAIN (3) Mercury
- 9 FAITH HILL (7) Warner Bros./WRN  
(1) Warner Bros.
- 10 MARK WILLS (4) Mercury
- 11 LONESTAR (3) BNA  
(1) RCA/BNA
- 12 STEVE WARINER (3) Capitol
- 13 JOHN MICHAEL MONTGOMERY (2) Atlantic
- 14 ANDY GRIGGS (2) RCA
- 16 LEE ANN WOMACK (2) MCA Nashville  
(1) Decca
- 17 BROOKS & DUNN (3) Arista Nashville  
(1) Elektra/EEG
- 18 REBA MCKENTIE (6) MCA Nashville
- 19 MARK CHESNUT (1) Decca/MCA Nashville  
(1) MCA Nashville
- 20 TRISHA YERWOOD (4) MCA Nashville  
(1) Capitol
- 21 TY HERNDON (3) Epic
- 22 COLLIN RAYE (3) Epic
- 23 RANDY TRAVIS (3) DreamWorks
- 24 CLAY WALKER (3) Guest/Reprise  
(1) Giant
- 25 MONTGOMERY GENTRY (3) Columbia
- 26 CHAD BROCK (2) Warner Bros.  
(1) Warner Bros./WRN
- 27 DIAMOND RIO (2) Arista Nashville
- 28 TERRI CLARK (3) Mercury
- 29 AARON TIPPIN (1) Lyric Street
- 30 JOE DUFFIE (3) Epic
- 31 CHELY WRIGHT (4) MCA Nashville
- 32 SHEADYAS (2) Lyric Street
- 33 BRAD PAISLEY (2) Arista Nashville
- 34 SARA EVANS (2) RCA
- 35 BILLY RAY CYRUS (2) Mercury
- 36 BLACKHAWK (2) Arista Nashville
- 37 LILA MCCANN (3) Agham
- 38 SAWYER BROWN (2) Curb
- 39 CLINT BLACK (2) RCA
- 40 SHANE MINOR (2) Mercury
- 41 GARTH BROOKS (8) Capitol  
(1) MCA Nashville
- 42 THE WILKINSONS (2) Guest/Reprise  
(1) Giant
- 43 JESSICA ANDREWS (2) DreamWorks
- 44 PATTY LOVELESS (1) Epic  
(1) MCA Nashville/Epic
- 45 MICHAEL PETERSON (2) Reprise  
(1) Reprise/WRN
- 46 DWIGHT YOAKAM (1) Reprise  
(1) Reprise/WRN

## Hot Country Singles & Tracks

Pos. TITLE - Artist - Important Label

- 1 AMAZED - Lonestar - BNA
- 2 WRITE THIS DOWN - George Strait - MCA Nashville
- 3 LESSON IN LEAVIN' - Jo Dee Messina - Curb
- 4 HOW FOREVER FEELS - Kenny Chesney - BNA
- 5 PLEASE REMEMBER ME - Tim McGraw - Curb
- 6 YOU HAD ME FROM HELLO - Kenny Chesney - BNA
- 7 STAND BESIDE ME - Jo Dee Messina - Curb
- 8 YOU WON'T EVER BE LONELY - Andy Griggs - RCA
- 9 I DON'T WANT TO MISS A THING - Mark Chesnut - Decca/MCA Nashville
- 10 UNBELIEVABLE - Diamond Rio - Arista Nashville
- 11 YOU WERE MINE - Dixie Chicks - Monument
- 12 SINGLE WHITE FEMALE - Chely Wright - MCA Nashville
- 13 SOMETHING LIKE THAT - Tim McGraw - Curb
- 14 GOD MUST HAVE SPENT A LITTLE MORE TIME ON YOU - Alabama - RCA
- 15 WISH YOU WERE HERE - Mark Wills - Mercury
- 16 LITTLE GOOD-BYES - Sheryl Crow - Lyric Street
- 17 WHATEVER YOU SAY - Martina McBride - RCA
- 18 A NIGHT TO REMEMBER - Joe Diffie - Epic
- 19 READY TO RUN - Dixie Chicks - Monument
- 20 I'LL THINK OF A REASON LATER - Lee Ann Womack - Decca/MCA Nashville
- 21 TWO TEARDROPS - Steve Wariner - Capitol
- 22 THE SECRET OF LIFE - Faith Hill - Warner Bros./WRN
- 23 BUSY MAN - Billy Ray Cyrus - Mercury
- 24 I LOVE YOU - Martina McBride - RCA
- 25 LITTLE MAN - Alan Jackson - Arista Nashville
- 26 NO PLACE THAT FAR - Sara Evans - RCA
- 27 ANYONE ELSE - Collin Raye - Epic
- 28 FOR A LITTLE WHILE - Tim McGraw - Curb
- 29 ORDINARY LIFE - Chad Brock - Warner Bros.
- 30 HOLD ON TO ME - John Michael Montgomery - Atlantic
- 31 I'M ALREADY TAKEN - Steve Wariner - Capitol
- 32 LONELY AND GONE - Montgomery Gentry - Columbia
- 33 GONE CRAZY - Alan Jackson - Arista Nashville
- 34 HANDS OF A WORKING MAN - Ty Herndon - Epic
- 35 WHAT DO YOU SAY TO THAT - George Strait - MCA Nashville
- 36 WRONG AGAIN - Martina McBride - RCA
- 37 I'LL STILL LOVE YOU MORE - Trisha Yerkovich - MCA Nashville
- 38 MAMI I FEEL LIKE A WOMAN! - Shania Twain - Mercury
- 39 POWERFUL THING - Trisha Yerkovich - MCA Nashville
- 40 WITH YOU - Lila McCann - Agham
- 41 DRIVE ME WILD - Sawyer Brown - Curb
- 42 I CAN'T GET OVER YOU - Brooks & Dunn - Arista Nashville
- 43 TONIGHT THE HEARTACHE'S ON ME - Dixie Chicks - Monument
- 44 WRONG NIGHT - Reba - MCA Nashville
- 45 WHO NEEDS PICTURES - Brad Paisley - Arista Nashville
- 46 MEANWHILE - George Strait - MCA Nashville
- 47 RIGHT ON THE MONEY - Alan Jackson - Arista Nashville
- 48 HOME TO YOU - John Michael Montgomery - Atlantic



Tim McGraw

- 49 THERE YOU HAVE IT - Blackhawk - Arista Nashville
- 50 SHE'S IN LOVE - Mark Wills - Mercury
- 51 SPIRIT OF A BOY, WISDOM OF A MAN - Randy Travis - DreamWorks
- 52 I'LL GO CRAZY - Andy Griggs - RCA
- 53 THAT DON'T IMPRESS ME MUCH - Shania Twain - Mercury
- 54 YOU'RE EASY ON THE EYES - Terril Clark - Mercury
- 55 ONE HONEST HEART - Reba - MCA Nashville
- 56 YOU'RE BEGINNING TO GET TO ME - Clay Walker - Giant/Reprise
- 57 FOR YOU I WILL - Aaron Tippin - Lyric Street
- 58 (NOW YOU SEE ME) NOW YOU DON'T - Lee Ann Womack - MCA Nashville
- 59 KEEPIN' UP - Alabama - RCA
- 60 EVERYTIME I CRY - Terril Clark - Mercury
- 61 LOVE AIN'T LIKE THAT - Faith Hill - Warner Bros.
- 62 HILLBILLY SHOES - Montgomery Gentry - Columbia
- 63 FLY (THE ANGEL SONG) - The Wilkinson - Guest/Reprise
- 64 CRAZY LITTLE THING CALLED LOVE - Dwight Yoakam - Reprise
- 65 WHEN I SAID I DO - Chad Brock - RCA
- 66 ALL THINGS CONSIDERED - Yankee Crym - Monument
- 67 YOU'VE GOT A WAY - Shania Twain - Mercury
- 68 LET ME LET GO - Faith Hill - Warner Bros.
- 69 LIGHTNING DOES THE WORK - Chad Brock - Warner Bros./WRN
- 70 WIDE OPEN SPACES - Dixie Chicks - Monument
- 71 SOMEONE YOU USED TO KNOW - Collin Raye - Epic
- 72 SHE'S ALWAYS RIGHT - Clay Walker - Giant/Reprise
- 73 MAKE UP IN LOVE - Drug Store - Atlantic
- 74 THIS HEARTACHE NEVER SLEEPS - Mark Chesnut - MCA Nashville
- 75 HUSBANDS AND WIVES - Brooks & Dunn - Arista Nashville

## Hot Country Singles & Tracks Imprints

Pos. IMPRINT (No. Of Charted Singles & Tracks)

- 1 MCA NASHVILLE (55)
- 2 RCA (27)
- 3 MERCURY (24)
- 4 CUMB (6)
- 5 ARISTA NASHVILLE (8)
- 6 BNA (20)
- 7 EPIC (27)
- 8 MONUMENT (13)
- 9 WARNER BROS. (27)



Lonestar



Byron Gallimore

- 10 CAPITOL (23)
- 11 ATLANTIC (15)
- 12 LYRIC STREET (11)
- 13 DECCA (4)
- 14 DREAMWORKS (13)
- 15 COLUMBIA (20)

## Hot Country Singles & Tracks Labels

Pos. LABEL (No. Of Charted Singles & Tracks)

- 1 MCA NASHVILLE (58)
- 2 RCA (26)
- 3 MERCURY (27)
- 4 CUMB (6)
- 5 ARISTA NASHVILLE (9)

## Hot Country Producers

Pos. PRODUCER (No. Of Charted Singles & Tracks)

- 1 BYRON GALLIMORE (30)
- 2 KETH STIGALL (18)
- 3 DANN HUFF (12)
- 4 PAUL WOLFE (22)
- 5 TONY BROWN (20)
- 6 MARK WRIGHT (9)
- 7 NORBO WILSON (14)
- 8 BUDDY CANNON (13)
- 9 TIM MCGRAW (12)
- 10 ROBERT JOHN "MUTT" LANGE (5)
- 11 JAMES STROUD (27)
- 12 DON COOK (17)
- 13 BLAKE CHANCEY (19)
- 14 CARSON CHAMBERLAIN (4)
- 15 STEVE WARINER (2)
- 16 GEORGE STRAIT (3)
- 17 DAVID MALLOY (6)
- 18 JOE SCALFE (4)
- 19 MARTINA MCBRIDE (7)
- 20 FAITH HILL (9)
- 21 GARTH BROOKS (8)
- 22 FRANK ROGERS (2)
- 23 DOUG JOHNSON (8)
- 24 MARK SPIRO (5)
- 25 ALABAMA (7)

country

**MCA**  
NASHVILLE

## Top Country Singles Sales Artists

Pos. ARTIST (No. Of Charted Singles) Imprint/Label

- 1 GARTH BROOKS (1) Capitol
- 2 TIM MCGRAW (1) Curb
- 3 MARK CHESNUTT (1) Decca/MCA Nashville
- 4 FAITH HILL (1) Warner Bros./WGN
- 5 THE WILKINSONS (3) Giant/Warner Bros.
- 6 LEANN RIMIS (3) Curb
- 7 LILA MCCANN (1) Asylum/EEG
- 8 SHANIA TWAIN (1) Mercury
- 9 (1) Mercury/DJMG
- 9 MONTGOMERY GENTRY (2) Columbia/Sony
- 10 SHERRIE AUSTIN (2) Arista Nashville

## Top Country Singles Sales

Pos. TITLE—Artist—Imprint/Label

- 1 IT DON'T MATTER TO THE SUN/LOST IN YOU—Garth Brooks & Chris Carnahan—Capitol
- 2 PLEASE REMEMBER ME/FOR A LITTLE WHILE—Tim McGraw—Curb
- 3 I DON'T WANT TO MISS A THING—Mark Chesnutt—Decca/MCA Nashville
- 4 THIS KISS—Faith Hill—Warner Bros./WGN
- 5 FLY (THE ANGEL SONG)—The Wilkinsons—Giant/Warner Bros.
- 6 WITH YOU—Lila McCann—Asylum/EEG
- 7 THAT DON'T IMPRESS ME MUCH—Shania Twain—Mercury
- 8 GOD MUST HAVE SPENT A LITTLE MORE TIME ON YOU—Alabama Featuring 'N Sync—BNA/RLG
- 9 NEVER BEEN KISSED—Sherrrie Austin—Arista Nashville
- 10 BIG DEAL—Lecrae Rimes—Curb
- 11 HOLD ON TO ME—John Michael Montgomery—Atlantic/AG
- 12 MEANWHILE/YOU HAVEN'T LEFT ME YET—George Strait—MCA Nashville
- 13 SINGLE WHITE FEMALE—Clay Wright—MCA Nashville
- 14 HILLBILLY SHOES—Montgomery Gentry—Columbia/Sony
- 15 A NIGHT TO REMEMBER—Joe Diffie—Epic/Sony
- 16 IF I LOST YOU—Travis Tritt—Warner Bros./WGN
- 17 NO PLACE THAT FAR—Sara Evans—BNA/RLG
- 18 HOW DO I LIVE—Lecrae Rimes—Curb
- 19 HOW FOREVER FEELS—Kenny Chesney—BNA/RLG
- 20 SOMEBODY'S OUT THERE WATCHING—The Kentucky—Epic/Sony
- 21 I WILL BE THERE FOR YOU—Jessica Andrews—DreamWorks/Interscope
- 22 I'M ALRIGHT/BYE BYE—Ja Dee Messina—Curb
- 23 DRIVE ME WILD—Sageer Brown—Curb
- 24 SOMEONE YOU USED TO KNOW—Celine Ryan—Epic/Sony
- 25 LITTLE GOOD-BYES—She Diddy—Lyric Street/Hollywood

## Top Country Singles Sales Imprints

Pos. IMPRINT (No. Of Charted Singles)

- 1 CURB (9)
- 2 CAPITOL (2)
- 3 WARNER BROS. (8)
- 4 DECCA (2)
- 5 RCA (2)
- 6 GIANT (2)
- 7 EPIC (6)
- 8 MCA NASHVILLE (5)
- 9 ARISTA NASHVILLE (5)
- 10 ASYLUM (2)

## Top Country Singles Sales Labels

Pos. LABEL (No. Of Charted Singles)

- 1 CURB (9)
- 2 CAPITOL (2)
- 3 MCA NASHVILLE (8)
- 4 SONY (2)
- 5 RCA LABEL GROUP (11)

## Top Country Singles Sales Distributors

Pos. DISTRIBUTOR (No. Of Charted Singles)

- 1 WEA (6)
- 2 UNIVERSAL (19)
- 3 BMG (7)
- 4 EMD (3)
- 5 SONY (12)
- 6 INDEPENDENTS (1)

# 1999 the year in music



Garth Brooks



Garth Brooks & Chris Carnahan

## CRITICS' CHOICE

Continued from page YE-61

10. Tie: Robyn performing live, and BMG's resident DJ's Richard Swartz/Nick Stewart/Marten Steinkamp, all at BMG's September MD-conference in Montreux. For reminding us how to play.



**STEVE  
McCLURE**  
Asa Bureau Chief

1. Ryuichi Sakamoto, "Back To The Basics" (Warner Music Japan). In which Sakamoto further solidifies his reputation as a composer and performer of "serious" music.
2. Audio Active, "Return Of The Red I" (Dream Machine/Warner Music Japan). Full of hypnotic, cannabis-inspired grooves.
3. Hikaru Utada, "First Love" (Eastworld/Virgin). An amazingly assured debut from a 16-year-old, replete with strong hooks and smooth grooves.
4. Various Artists, "The Rough Guide To The Music Of Japan" (World Music Network/Respect Records). A dazzling eclectic collection of Japanese "ethnic" tunes.
5. Various Artists, "Blue—Decajays Cool Cuts" (Blue Note/Fabulous Records). Top Japanese DJ producers rework classic tracks from the legendary label. Excellent!
6. Ibrahim Ferrer, "Buena Vista Social Club Presents Ibrahim Ferrer" (World Circuit/Nonesuch). An album that instantly transports the listener to a bygone world of elegance and passion.
7. Faye Wong, "Chang You (Love Life)" (KPL/Toshiba-EMI). Full of moving, mature songs that powerfully convey Wong's unique charisma.
8. Alexander "Skip" Spence, "Oar" (Sundazed/Sony Music Entertainment). A vivid, at times disturbing, sonic artifact.
9. Duke Ellington, "Ellington At Newport 1956 (Complete)" (Columbia/Legacy). A brilliant introduction to this great American artist.
10. Concert of the Year: Brian Wilson and the Wondermints, July 13 at the Tokyo International Forum. An on-form Wilson in front of a fantastically empathetic backing band.



**MOIRA  
McCORMICK**  
Contributing Writer

1. Blinker The Star, "August Everywhere" (DreamWorks).
2. Sunset Valley, "Boyscout Superhero" (Sugar Free).
3. Best Single: Lo Fidelity Allstars With Pigeonhole, "Battleflag" (Sony).
4. Rage Against The Machine, "The Battle Of Los Angeles" (Epic).
5. Gomez, "Liquid Skin" (Virgin).
6. Continental Drifters, "Vermilion" (Razor & Tie).

Continued on page YE-81

**CURB**  
RECORDS

**wea**

**country**

# 1999 the year in music

## Hot Country Songwriters

Pos. SONGWRITER (No. Of Charted Singles & Tracks)

- 1 DIANE WARREN (5)
- 2 ALAN JACKSON (5)
- 3 TONY MARTIN (5)
- 4 SKIP EWING (5)
- 5 ROBERT JOHN LANGE (6)
- 6 SHANIA TWAIN (5)
- 7 STEPHEN ALLEN DAVIS (1)
- 8 MARTIE SEIDEL (5)
- 9 AL ANDERSON (4)
- 10 JEFFREY STEELE (5)
- 11 STEVE WARNER (5)
- 12 GUTTEN PETERS (1)
- 13 TOM SHAPIRO (6)
- 14 KEITH FOLLESE (4)
- 15 RADNEY FOSTER (2)
- 16 BOB REGAN (4)
- 17 KINT M. ROBBINS (4)
- 18 BILL ANDERSON (5)
- 19 DANA HUNT (5)
- 20 TONY MULLINS (5)
- 21 RAYMOND GUDRUM (1)
- 22 BRENT MAHER (1)
- 23 ANDY GRIGGS (2)
- 24 WENDELL MOBLEY (1)
- 25 PHIL YASSAR (5)

## Hot Country Publishers

Pos. PUBLISHER (No. Of Charted Singles & Tracks)

- 1 SONY/ATV TREE, BMI (49)
- 2 WARNER-TAMERLANE, BMI (36)
- 3 HAMSTEIN CUMBERLAND, BMI (17)
- 4 SONY/ATV CROSS KEYS, ASCAP (12)
- 5 WB, ASCAP (16)
- 6 REALSONGS, ASCAP (5)
- 7 ACUFF-ROSE, BMI (13)
- 8 DMI BLACKWOOD, BMI (28)
- 9 EMI APRIL, ASCAP (23)
- 10 UNIVERSAL-SONGS OF POLYGRAM INTERNATIONAL, BMI (20)
- 11 IRVING, BMI (8)
- 12 ZOMBA, ASCAP (8)
- 13 CAREERS-BMG, BMI (15)
- 14 MAGNOLIA HILL, ASCAP (2)
- 15 YEE HAW, ASCAP (2)
- 16 LOON ECHO, BMI (5)
- 17 BUG, BMI (6)
- 18 WOOLLY PUDDIN', BMI (4)
- 19 MIGHTY NICE, BMI (10)
- 20 UNIVERSAL-MCA, ASCAP (11)
- 21 FAMOUS, ASCAP (12)
- 22 ALMO, ASCAP (7)
- 23 UNIVERSAL-POLYGRAM INTERNATIONAL, ASCAP (12)
- 24 BLACKENED, BMI (1)
- 25 BABY MAE, BMI (1)
- 26 STEVE WARNER, BMI (5)
- 27 SONGS OF UNIVERSAL, BMI (7)
- 28 MR. BUBBA, BMI (5)
- 29 SEA GAYLE, ASCAP (4)
- 30 BMG, ASCAP (13)
- 31 NEON SKY, ASCAP (5)



Diane Warren

- 32 COLTER BAY, BMI (5)
- 33 KEYSONGS, BMI (5)
- 34 BAYJUN BEAT, BMI (1)
- 35 BAYOU BOY, BMI (4)
- 36 SIXTEEN STARS, BMI (5)
- 37 MY LIFE'S WORK, BMI (5)
- 38 NEW WORKS, BMI (2)
- 39 O-TEX, BMI (4)
- 40 PURPLE CRAYON, ASCAP (1)
- 41 CML, BMI (5)
- 42 ST. JULIEN, ASCAP (2)
- 43 BLAKEMORE AVENUE, ASCAP (5)
- 44 EMI FULL KEEL, ASCAP (5)
- 45 SIERRA HOME, ASCAP (4)
- 46 STARSTRUCK ANGEL, BMI (10)
- 47 BLUE SKY RIDER, BMI (1)
- 48 BUD DOG, ASCAP (2)
- 49 INCORE ENTERTAINMENT, BMI (2)
- 48 FOLLAZOO, ASCAP (2)



## Hot Country Publishing Corporations

Pos. PUBLISHING CORPORATION (No. Of Charted Singles & Tracks)

- 1 WARNER/CHAPPELL MUSIC (61)
- 2 SONY/ATV MUSIC (73)
- 3 UNIVERSAL MUSIC (60)
- 4 EMI MUSIC (77)
- 5 ALMO/IRVING MUSIC (RONDOR MUSIC) (25)



WARNER/CHAPPELL  
MUSIC, INC.

## Hot 100 Singles Songwriters

Pos. SONGWRITER (No. Of Charted Singles)

- 1 R. KELLY (5)
- 2 DIANE WARREN (8)
- 3 MAX MARTIN (8)
- 4 JOHN RZESNIK (5)
- 5 MATT SLOCUM (1)
- 6 GRAG CAMP (1)
- 7 LAURYN HILL (4)
- 8 ROBERT JOHN LANGE (5)
- 9 SHANIA TWAIN (5)
- 10 ROBI ROSA (4)
- 11 PAUL BARRY (5)
- 12 KANDI BURLUSS (5)
- 13 KEVIN BRIGGS (4)
- 14 ANTHONY "SHEP" CRAWFORD (5)
- 15 EAGLE-EYE CHERY (1)
- 16 WAYNE COCHRAN (1)
- 17 FULL FORCE (1)
- 18 ROB THOMAS (5)
- 19 DAVID FRANK (2)
- 20 STEVE KIPNER (2)
- 21 RHETT LAWRENCE (1)
- 22 TRAVON M. POTTS (1)
- 23 EVERLAST SCHRODY (1)
- 24 LENNY KRAYTIZ (1)
- 25 DESMOND CHILD (5)

## Hot 100 Singles Publishers

Pos. PUBLISHER (No. Of Charted Singles)

- 1 WB, ASCAP (70)
- 2 EMI APRIL, ASCAP (68)
- 3 WARNER-TAMERLANE, BMI (59)
- 4 EMI BLACKWOOD, BMI (46)
- 5 ZOMBA, ASCAP (27)
- 6 REALSONGS, ASCAP (8)
- 7 ZOMBA, BMI (17)
- 8 R. KELLY, BMI (5)
- 9 UNIVERSAL-POLYGRAM INTERNATIONAL, ASCAP (17)
- 10 GRANTSVILLE, ASCAP (7)
- 11 RIGHT BANK, ASCAP (5)
- 12 EMI VIRGIN, BMI (5)
- 13 SONY/ATV SONGS, BMI (14)
- 14 ALMO, ASCAP (14)
- 15 FAMOUS, ASCAP (14)
- 16 SONY/ATV TREE, BMI (17)



- 17 SONY/ATV TUNES, ASCAP (10)
- 18 CORNER OF CLARK AND KENT, BMI (2)
- 19 UNIVERSAL-SONGS OF POLYGRAM INTERNATIONAL, BMI (12)
- 20 CHRYSALIS, ASCAP (14)
- 21 WARNER/CHAPPELL, PMS (4)
- 22 MONEY MACK, BMI (5)
- 23 SONGS OF UNIVERSAL, BMI (8)
- 24 MISS BESSIE, ASCAP (1)
- 25 HAMSTEIN CUMBERLAND, BMI (8)
- 26 MOBBOTBLAME, BMI (1)
- 27 LOON ECHO, BMI (5)
- 28 VIRGINIA BEACH, ASCAP (5)
- 29 OBERSE CREATION, ASCAP (10)
- 30 SONY/ATV CROSS KEYS, ASCAP (10)
- 31 BIG P, BMI (4)
- 32 SQUISH MOTH, BMI (2)
- 33 JUSTIN COMBS, ASCAP (8)
- 34 WIXEN, ASCAP (5)
- 35 IRVING, BMI (6)
- 36 HITCO, BMI (5)
- 37 A PHANTOM VOX, BMI (4)
- 38 BAYJUN BEAT, BMI (2)
- 39 MARSHAI, ASCAP (4)
- 40 LE TIGRE SUN UN BALLOON, ASCAP (1)
- 40 MY SO-CALLED, ASCAP (1)
- 40 SQUINT, ASCAP (1)
- 43 BIDNIS, BMI (5)
- 44 STEPHEN A. KIPNER, ASCAP (2)
- 45 JOSEPH "MAC" NICHOL, BMI (2)
- 45 SEE SQUARED, BMI (2)
- 47 XENOMANIA, PMS (1)
- 48 AIR CONTROL, ASCAP (6)
- 49 TRIO, BMI (2)
- 50 CAREERS-BMG, BMI (12)

## Hot 100 Singles Publishing Corporations

Pos. PUBLISHING CORPORATION (No. Of Charted Singles)

- 1 EMI MUSIC (128)
- 2 WARNER/CHAPPELL MUSIC (137)
- 3 UNIVERSAL MUSIC (60)
- 4 ZOMBA MUSIC (45)
- 5 SONY/ATV MUSIC (56)



R. Kelly

songwriters &  
publishers



at the risk of being obscured by success...

# 1999 the year in music

## Hot R&B/Hip-Hop Songwriters

### Pos. SONGWRITER (No. Of Charted Singles & Tracks)

- 1 R. KELLY (13)
- 2 LAURYN HILL (6)
- 3 ANTHONY "SHEP" CRAWFORD (4)
- 4 SHAWN CARTER (13)
- 5 DARRYL ALLAMBY (2)
- 6 TIMOTHY MOSLEY (12)
- 7 BABYFACE (7)
- 8 MONTELL JORDAN (7)
- 9 DIANE WARREN (3)
- 10 MISSY ELLIOTT (9)
- 11 KANDI BURRUSS (6)
- 12 TAMARA SAVAGE (6)
- 13 KEVIN BRIGGS (4)
- 14 ANTOINETTE ROBERSON (4)
- 15 KENNETH KARLIN (6)
- 16 CARSTEN SCHACK (6)
- 17 DAMON THOMAS (4)
- 18 KASSEM DEAN (4)
- 19 LINCOLN BROWDER (5)
- 20 KAMAAL FAREED (3)
- 21 JOE THOMAS (3)
- 22 JOSHUA THOMPSON (3)
- 23 JOHNATHAN AUSTIN (3)
- 24 JESSE POWELL (1)
- 25 CARL ROLAND (1)



R. Kelly

- 30 AIR CONTROL, ASCAP (6)
- 31 HUDDAR, ASCAP (1)
- 32 KALINIAHA, ASCAP (4)
- 33 DEAD GAME, ASCAP (6)
- 34 JUNGLE FEVER, BMI (6)
- 35 SHEK'EM DOWN, BMI (4)
- 36 BLONDIE ROCKWELL, ASCAP (6)
- 37 CAREERS-BMG, BMI (18)
- 38 KANDACY, ASCAP (4)
- 39 JAZZ MERCHANT, ASCAP (4)
- 40 SONGS OF UNIVERSAL, BMI (13)
- 41 TYT, ASCAP (2)
- 42 "ZIZAB'S, BMI (3)
- T43 BABY SPIKE, ASCAP (1)
- T43 GIFTED SOURCE, ASCAP (1)
- 45 NAKED UNDER MY CLOTHES, ASCAP (4)
- 46 SOUL'N'UP, BMI (4)
- 47 UNIVERSAL-MCA, ASCAP (17)
- 48 KIELY, ASCAP (4)
- T49 DEMIS, ASCAP (2)
- T49 EZ, ASCAP (2)



## Hot R&B/Hip-Hop Publishing Corporations

### Pos. PUBLISHING CORPORATION (No. Of Charted Singles & Tracks)

- 1 EMI MUSIC (133)
- 2 WARNER/CHAPPELL MUSIC (44)
- 3 ZOMBA MUSIC (65)
- 4 UNIVERSAL MUSIC (66)
- 5 SONY/ATV MUSIC (54)

## Hot Latin Tracks Publishers

### Pos. PUBLISHER (No. Of Charted Tracks)

- 1 WARNER-TAMERLANE, BMI (19)
- 2 F.I.P.P., BMI (16)
- 3 WORLD DEEP MUSIC, BMI (6)
- 4 BMG SONGS, ASCAP (7)
- 5 VENTURA, ASCAP (3)
- 6 CRISMA, SESAC (3)
- 7 EMI APRIL, ASCAP (8)
- 8 SEG SON, BMI (1)
- 9 FLAMINGO, BMI (6)
- 10 M.A.M.P., ASCAP (1)
- 11 SONY/ATV LATIN, BMI (7)
- 12 WB, ASCAP (3)
- 13 UNIVERSAL-MCA, ASCAP (7)
- 14 PEER INTERNATIONAL, BMI (3)
- 15 RIGHTSONG, BMI (1)
- 16 KAREN, ASCAP (2)
- 17 EMI BLACKWOOD, BMI (7)
- 18 REDOMI, BMI (1)
- 19 NEW EDITION EMOA, SESAC (2)
- 20 YANDER, ASCAP (4)
- 21 RIGHT BANK, ASCAP (2)
- 22 A PHANTOM VOX, BMI (4)
- 23 PACIFIC, BMI (3)
- 24 SONY DISCOS, ASCAP (2)
- 25 UNIVERSAL MUSIC, ASCAP (5)
- 26 FONOMUSIC, ASCAP (1)
- 27 PRS, ASCAP (1)
- 28 JMC, ASCAP (3)
- 29 CD ELVIS, BMI (2)
- 30 ADG, SESAC (2)
- 31 DON CAT, ASCAP (1)
- 32 EL PEDROSILLO, ASCAP (1)
- 33 RUBET, ASCAP (2)
- 34 CARIBBEAN WAVES, ASCAP (2)
- 35 UNIVERSAL-POLYGRAM INTERNATIONAL, ASCAP (3)
- 36 PNC, ASCAP (1)
- 37 FONOMUSIC, SESAC (3)
- 38 PEERMUSIC, ASCAP (2)
- 39 BEECHWOOD, BMI (2)
- 40 PEERMUSIC, BMI (5)
- 41 SER-CA, BMI (1)
- 42 DELMONTE, BMI (1)
- 43 JKE, ASCAP (1)
- 44 EDIMUSA, ASCAP (2)
- 45 GRAN CAIMAN SONGS, BMI (2)
- 46 ESTEFAN, ASCAP (2)
- 47 DESMOPHORIA, ASCAP (2)
- 48 EMD, ASCAP (1)
- 49 BMG, ASCAP (6)
- 50 PGO, ASCAP (1)



Enrique

## Hot Latin Tracks Songwriters

### Pos. SONGWRITER (No. Of Charted Tracks)

- 1 ESTEFANO (7)
- 2 KIKE SANTANDER (8)
- 3 MARCO ANTONIO SOLIS (4)
- 4 JUAN GABRIEL (8)
- 5 JUAN LOUIS GUERRA (3)
- 6 RUDY PEREZ (3)
- 7 RAMON GONZALEZ MORA (2)
- 8 MARIO QUINTERO LARA (6)
- 9 MASSIAS (1)
- 10 MANUEL MONTERROSAS (1)
- 11 ELVIS CRISPO (3)
- 12 ADOLFO ANGEL ALBA (4)
- 13 ROBI ROSA (6)
- 14 RICARDO CERATTO (1)
- 15 FATO (1)
- 16 ENRIQUE IGLESIAS (2)
- 17 OMAR ALFANNO (3)
- 18 CHUCHO MONTE (1)
- 19 ALFREDO MATHEUS (3)
- 20 SHAKIRA MEBARAK R. (4)
- 21 OSCAR SERRANO (2)
- 22 RICARDO MONTANER (4)
- 23 MANUEL EDUARDO CASTRO (1)
- 24 DESMOND CHILD (2)
- 25 HUMBERTO ESTRADA (2)

## Hot Latin Tracks Publishing Corporations

### Pos. PUBLISHING CORPORATION (No. Of Charted Singles)

- 1 WARNER/CHAPPELL MUSIC (35)
- 2 FOREIGN IMPORTED PRODUCTIONS & PUBLISHING (16)
- 3 EMI MUSIC (27)
- 4 UNIVERSAL MUSIC (19)
- 5 BMG MUSIC (4)



WARNER/CHAPPELL  
MUSIC, INC.

songwriters &  
publishers

## Top Latin Pop Album Artists

1999  
the year  
in music

### Pos. ARTIST (No. Of Charted Albums) Imprint/Label

- 1 ENRIQUE IGLESIAS (5) Fonesca
- 2 RICKY MARTIN (1) Sony Discos
- 3 SHAKIRA (1) Sony Discos
- 4 MANA (2) WEA Latina
- 5 LUIS MIGUEL (2) WEA Latina
- 6 MARCO ANTONIO SOLIS (1) Fonesca
- 7 CHAYANNE (1) Sony Discos
- 8 A.B. QUINTANILLA Y LOS KUMBIA KINGS (1) EMI Latin
- 9 NOELIA (2) Fonesca
- 10 CHRISTIAN CASTRO (1) Arista/BMG Latin

## Top Latin Pop Albums

### Pos. TITLE—Artist—Imprint/Label

- 1 VUELVE—Ricky Martin—Sony Discos
- 2 BAILAMOS—Enrique Iglesias—Fonesca
- 3 DONDE ESTAN LOS LADRONES!—Shakira—Sony Discos
- 4 COSAS DEL AMOR—Enrique Iglesias—Fonesca
- 5 MTV UNPLUGGED—Maná—WEA Latina
- 6 TROZOS DE MI ALMA—Marco Antonio Solis—Fonesca
- 7 AMARTE ES UN PLACER—Luis Miguel—WEA Latina
- 8 ATADO A TU AMOR—Chayanne—Sony Discos
- 9 AMOR, FAMILIA Y RESPETO—A.B. Quintanilla Y Los Kumbia Kings—EMI Latin
- 10 LATIN MIX USA VOL. 2—Various Artists—Columbia/Sony Discos
- 11 NOELIA—Noelia—Fonesca
- 12 MI VIDA SIN TU AMOR—Christian Castro—Arista/BMG Latin
- 13 SUEÑOS LIQUIDOS—Maná—WEA Latina
- 14 TE ACORDARAS DE MI—Olga Tañón—WEA Latina
- 15 CORAZON—Ednita Nazario—EMI Latin

## Top Latin Pop Album Imprints

### Pos. IMPRINT (No. Of Charted Albums)

- 1 SONY DISCOS (12)
- 2 FONOVISIA (6)
- 3 WEA LATINA (7)
- 4 EMI LATIN (5)
- 5 COLUMBIA (2)

## Top Latin Pop Album Labels

### Pos. LABEL (No. Of Charted Albums)

- 1 SONY DISCOS (12)
- 2 FONOVISIA (6)
- 3 WEA LATINA (7)
- 4 EMI LATIN (5)
- 5 BMG LATIN (3)

## Hot Latin Pop Tracks Artists

### Pos. ARTIST (No. Of Charted Tracks) Imprint/Label

- 1 RICKY MARTIN (5) G2/Sony Discos
- 2 ENRIQUE IGLESIAS (5) Fonesca
- 3 FONOVISIA (6) Fonesca/Interscope/Universal Latin
- 4 CHAYANNE (4) Sony Discos
- 5 CHRISTIAN CASTRO (4) Arista/BMG Latin
- 6 WEA Latina
- 7 SHAKIRA (4) Sony Discos
- 8 MILLIE (4) EMI Latin
- 9 EDNITA NAZARIO (3) EMI Latin
- 10 ALJANDRO FERNANDEZ (4) Sony Discos
- 11 LUIS FONSECA (4) Universal Latin
- 12 NOELIA (3) Fonesca

## Hot Latin Pop Tracks

### Pos. TITLE—Artist—Imprint/Label

- 1 DEJARIA TODO—Chayanne—Sony Discos
- 2 LIVIN' LA VIDA LOCA—Ricky Martin—G2/Sony Discos
- 3 BAILAMOS—Enrique Iglesias—Fonesca/Interscope/Universal Latin
- 4 BELLA—Ricky Martin—G2/Sony Discos
- 5 NUNCA TE OLVIDARE—Enrique Iglesias—Fonesca
- 6 TU—Miguel—Fonesca
- 7 LOCO—Aljandro Fernandez—Sony Discos
- 8 NO ME AMES—Jennifer Lopez With Marc Anthony—WORX/Sony Discos
- 9 DE HOY EN ADELANTE—Nilva—EMI Latin
- 10 SI TE PUDIERA MENTIR—Marco Antonio Solis—Fonesca
- 11 ME VOY A QUITAR DE EN MEDIO—Veredee Fernandez—Sony Discos
- 12 MI VIDA SIN TU AMOR—Christian Castro—Arista/BMG Latin
- 13 SE ME OLVIDO OTRA VEZ—Maná—WEA Latina
- 14 INEVITABLE—Shakira—Sony Discos
- 15 UNA VOZ EN EL ALMA—Millie—EMI Latin

## Hot Latin Pop Tracks Imprints

### Pos. IMPRINT (No. Of Charted Tracks)

- 1 SONY DISCOS (46)
- 2 FONOVISIA (13)
- 3 EMI LATIN (17)
- 4 WEA LATINA (14)
- 5 ARIOLA (17)

## Hot Latin Pop Tracks Labels

### Pos. LABEL (No. Of Charted Tracks)

- 1 SONY DISCOS (62)
- 2 EMI LATIN (17)
- 3 BMG LATIN (21)
- 4 FONOVISIA (12)
- 5 UNIVERSAL LATINO (13)

Sony  
DISCOS

latin  
pop



Enrique Iglesias



Ricky Martin



Chayanne

# 1999 the year in music

## Top Billboard Latin 50 Album Artists

Pos. ARTIST (No. Of Charted Albums) Impulse Label

- 1 ELVIS CRISPO (2) Sony Discos
- 2 ENRIQUE IGLESIAS (3) Fonovisa
- 3 RICKY MARTIN (1) Sony Discos
- 4 SELENA (2) EMI Latin
- 5 SHAKIRA (1) Sony Discos
- 6 BUENA VISTA SOCIAL CLUB (1) World Circuit/Nonesuch/AC
- 7 MANA (2) WEA Latina
- 8 IBRAHIM FERREX (1) World Circuit/Nonesuch/AC
- 9 LOS TRI-O (2) Arista/BMG Latin
- 10 LUIS MIGUEL (2) WEA Latina
- 11 PEPE AGUILAR (2) MCA/Bolton
- 12 VICENTE FERNANDEZ (2) Sony Discos
- 13 MARCO ANTONIO SOLIS (1) Fonovisa
- 14 CHATYANNE (1) Sony Discos
- 15 ALJANDRO FERNANDEZ (2) Sony Discos
- 16 LOS TEMERARIOS (2) Fonovisa
- 17 A.B. QUINTANILLA Y LOS KUMBIA KINGS (1) EMI Latin
- 18 LOS TIGRES DEL NORTE (2) Fonovisa
- 19 NOELIA (1) Fonovisa
- 20 MARC ANTHONY (1) BMG
- 21 (1) BMG/Sony Discos
- 22 JUAN LUIS GUERRA 440 (1) Korea/Universal Latino
- 23 CHRISTIAN CASTRO (1) Arista/BMG Latin
- 24 CONJUNTO PRIMAVERA (2) Fonovisa
- 25 VICTOR MANUELLE (2) Sony Discos
- 26 OZOMATLI (1) Arista/Sounds/Intercope

## Top Billboard Latin 50 Albums

Pos. TITLE—Artist—Impulse Label

- 1 YUELYE—Ricky Martin—Sony Discos
- 2 SUAVEMENTE—Ella Sagrera—Sony Discos
- 3 ALL MY HITS TODOS MIS EXITOS—Selena—EMI Latin
- 4 BAILAMOS—Enrique Iglesias—Fonovisa
- 5 DONDE ESTAN LOS LADRONES—Shakira—Sony Discos
- 6 BUENA VISTA SOCIAL CLUB—Buena Vista Social Club—World Circuit/Nonesuch/AC
- 7 COSAS DEL AMOR—Enrique Iglesias—Fonovisa
- 8 PINTAME—Ella Sagrera—Sony Discos
- 9 MTV UNPLUGGED—Maná—WEA Latina
- 10 BUENA VISTA SOCIAL CLUB PRESENTS IBRAHIM FERREX—Ibrahim Ferrer—World Circuit/Nonesuch/AC
- 11 NUESTRO AMOR—Los Tri-O—Arista/BMG Latin
- 12 DANCE WITH ME—Soundtrack—Epic/Sony Discos
- 13 TROZOS DE MI ALMA—Morris Antonio Solís—Fonovisa
- 14 ATADO A TU AMOR—Chayanne—Sony Discos
- 15 AMARTE ES UN PLACER—Luis Miguel—WEA Latina
- 16 AMOR, FAMILIA Y RESPETO—A.B. Quintanilla Y Los Kumbia Kings—EMI Latin
- 17 ENTRE EL AMOR Y YO—Vicente Fernández—Sony Discos
- 18 HERENCIA DE FAMILIA—Los Tigres Del Norte—Fonovisa

19 15 EXITOS PARA SIEMPRE—Los Temerarios—Fonovisa

20 NOELIA—Noelia—Fonovisa

21 LATIN MIX USA VOL. 2—Various Artists—Columbia/Sony Discos

22 NI ES LO MISMO NI ES IGUAL—Juan Luis Guerra 440—Korea/Universal Latino

23 SUEÑOS LÍQUIDOS—Maná—WEA Latina

24 MI VIDA SIN TU AMOR—Christian Castro—Arista/BMG Latin

25 CONTRA LA CORRIENTE—Marc Anthony—RMM

26 MI VERDAD—Alejandro Fernández—Sony Discos

27 CON MARIACHI—Pepe Aguilar—MCA/Bolton

28 OZOMATLI—Ozomatli—Arista/Sounds/Intercope

29 TE ACORDARAS DE MI—Olga Tañón—WEA Latina

30 ALLEGRIAS Y PENAS—Tito Rojas—M.P./Sony Discos

31 CORAZON—Edith Noguera—EMI Latin

32 GOTCHAI—D.L.O.—Sony Discos

33 DE OTRA MANERA—Jerry Rivera—Sony Discos

34 NECESITO DECIRTE—Gonzalo Pizarro—Fonovisa

35 BILLBOARD LATIN MUSIC AWARDS—Various Artists—Sony Discos

36 CAMINANDO—Tony Tan Tan—Caiman

37 JUAN GABRIEL CON BANDA—EL RECORDOI—Juan Gabriel Con Banda El Recodo—Arista/BMG Latin

38 POR EL AMOR DE SIEMPRE—Pepe Aguilar—MCA/Bolton

39 CONTIGO—Intocable—EMI Latin

40 ALMA—Gonzalo Arana—CDM

41 MY LIFE: THE GREATEST HITS—Julio Iglesias—Columbia

42 THE DYNASTY—Gonzalo Arana—Sony Discos

43 INCONFINABLE—Victor Manuel—Sony Discos

44 MAS—Alejandro Sanz—WEA Latina

45 AQUEL QUE HABIA MUERTO—Vico C—EMI Latin

46 ME ESTOY ENAMORANDO—Alejandro Fernández—Sony Discos

47 UN SEGUNDO SENTIMIENTO—Charlie Zito—Sonolux/Sony Discos

48 REMIXES—Enrique Iglesias—Fonovisa

49 THE BEST LATIN PARTY ALBUM IN THE WORLD...EVER!—Various Artists—Virgin

50 AMOR PLATONICO—Los Tucanes De Tijuana—EMI Latin

## Top Billboard Latin 50 Album Imprints

Pos. IMPRINT (No. Of Charted Albums)

- 1 SONY DISCOS (37)
- 2 FONOVISA (58)
- 3 EMI LATIN (24)
- 4 WEA LATINA (10)
- 5 ARIOLA (4)
- 6 NONESUCH (1)
- 7 WORLD CIRCUIT (4)
- 8 MUSART (4)
- 9 COLUMBIA (3)
- 10 EPIC (1)

## Top Billboard Latin 50 Album Labels

Pos. LABEL (No. Of Charted Albums)

- 1 SONY DISCOS (37)
- 2 FONOVISA (58)
- 3 EMI LATIN (27)
- 4 WEA LATINA (10)
- 5 ATLANTIC GROUP (6)

## Top Billboard Latin 50 Album Distributors

Pos. DISTRIBUTOR (No. Of Charted Albums)

- 1 SONY (54)
- 2 INDEPENDENTS (53)
- 3 WEA (21)
- 4 EMI (23)
- 5 UNIVERSAL (17)
- 6 BMG (22)

**Sony  
DISCOS**



Ella Orop

latin  
50

in boxing they call them **undisputed champs**

in baseball & basketball they call them **mvps**

in the music industry they call them **superstars**

**musical scouting report:**

accomplishments://  
the biggest selling  
tropical artist  
of the 90's in the U.S.  
& Latin America

latest accomplishments://  
in 1999 his hit single, ese  
lasted 5 weeks at  
#1 in Billboard Magazine's  
Hot Latin Tracks

vocal capabilities://  
near perfect pitch

language: fluent in spanish & english  
potential: no limit  
age: 25  
the future: geared for the 21st century

[www.jerryrivera.com](http://www.jerryrivera.com)

**jerry  
rivera**

**in concert saturday february 12th @ the beacon theatre, NYC**



**congratulations, Jerry for the 90's from JR management team**  
your humility, discipline & talent, accomplishments & consistency are an example of a true superstar.

FOR MORE INFORMATION REGARDING JERRY RIVERA, CONTACT JOSE DIAZ @ JR MANAGEMENT 787.728.4943



Alejandro Fernández



Jerry Rivera



Gilberto Santa Rosa



Tiranos del Norte



MDO



Vicente Fernández



Pedro Ramirez



Victor Manuelle



Grupo Mania

# SONY DISCOS

Leading Billboard's Latin Music Charts for 2 SIZZLING Years.

1998 & 1999

#1 Artists / #1 Label / #1 Distributor



Chayanne



Elvis Crespo



Ricky Martin



Jennifer Lopez



Marc Anthony



Shakira



Jasi Velázquez

## #1 in 23 out of 34 Billboard Year End Chart Categories.

Top Billboard Latin 50 Album Artists: Elvis Crespo

Top Billboard Latin 50 Albums: "Vuelve" Ricky Martin

Top Billboard Latin 50 Album Imprints: Sony Discos

Top Billboard Latin 50 Album Labels: Sony Discos

Top Billboard Latin 50 Album Distributors: Sony

Top Latin Pop Albums: "Vuelve" Ricky Martin

Top Latin Pop Album Imprints: Sony Discos

Top Latin Pop Album Labels: Sony Discos

Top Tropical/Salsa Albums: "Suavemente" Elvis Crespo

Top Tropical/Salsa Album Artists: Elvis Crespo

Top Tropical/Salsa Album Imprints: Sony Discos

Top Tropical/Salsa Album Labels: Sony Discos

Hot Latin Pop Tracks Artists: Ricky Martin

Hot Latin Pop Tracks: "Dejaría Todo" Chayanne

Hot Latin Pop Tracks Imprints: Sony Discos

Hot Latin Pop Tracks Labels: Sony Discos

Hot Regional Mexican Tracks Artists: Vicente Fernández

Hot Tropical/Salsa Tracks Artists: Elvis Crespo

Hot Tropical/Salsa Tracks Imprints: Sony Discos

Hot Tropical/Salsa Tracks Labels: Sony Discos

Hot Latin Tracks Imprints: Sony Discos

Hot Latin Tracks Labels: Sony Discos

Hot Latin Tracks Producer: Pedro Ramírez



# 1999

## the year in music



Conjunto Primavera



Enrique Iglesias

### Hot Latin Tracks Artists

Pos. ARTIST (No. Of Charted Tracks) *Impresso Label*

- 1 ENRIQUE IGLESIAS (2) *Fonovisa*  
(1) *Fonovisa/Interscope/Universal Latino*  
(1) *Interscope/Universal Latino*
- 2 RICKY MARTIN (3) *Ci/Ci/Sony Discos*  
(2) *Sony Discos*
- 3 MARCO ANTONIO SOLIS (4) *Fonovisa*
- 4 VICENTE FERNANDEZ (4) *Sony Discos*
- 5 JUAN LUIS GUERRA (4) (3) *Karen/Casimiro*
- 6 CHAYANNE (1) *Sony Discos*
- 7 ALJANDRO FERNANDEZ (3) *Sony Discos*
- 8 CHRISTIAN CASTRO (3) *Arnelo/BMG Latin*
- 9 WEA LATINA  
(1) *WEA Latina*
- 10 MARCO ANTHONY (2) *BMG*  
(1) *Columbia/Sony Discos*
- 11 WORK/Sony Discos
- 12 PEPE AGUILAR (5) *Musart/Bolton*

### Hot Latin Tracks

Pos. TITLE-Artist (Impresso Label)

- 1 NECESITO DECIATE—Conjunto Primavera—*Fonovisa*
- 2 LOCO—Aljandro Fernandez—*Sony Discos*
- 3 NO ME AMES—Jennifer Lopez, With Marc Anthony—*WORK/Sony Discos*
- 4 ME VOY A QUITAR DE EN MEDIO—Vicente Fernandez—*Sony Discos*
- 5 LIVIN' LA VIDA LOCA—Bely Martin—*Ci/Sony Discos*
- 6 SI TE PUDIERA MENTIR—Marco Antonio Solis—*Fonovisa*
- 7 BAILAMOS—Enrique Iglesias—*Fonovisa/Interscope/Universal Latino*
- 8 DEJARIA TODO—Chayanne—*Sony Discos*
- 9 ME ESTOY ACOSTUMBRANDO A TI—Pepe Aguilar—*Musart/Bolton*
- 10 CRELA—Tiranes Del Norte—*Sony Discos*
- 11 EL NIAGARA EN BICICLETA—Juan Luis Guerra 440—*Karen/Casimiro*
- 12 ESE—Jenny Rivera—*Sony Discos*
- 13 DE HOY EN ADELANTE—Milli—*EMI Latin*
- 14 BELLA—Bely Martin—*Ci/Sony Discos*
- 15 MI VIDA SIN TU AMOR—Christian Castro—*Arnelo/BMG Latin*
- 16 TU—Natalia—*Fonovisa*
- 17 NUNCA TE OLVIDARE—Enrique Iglesias—*Fonovisa*
- 18 EL PEOR DE MIS FRACASOS—Marco Antonio Solis—*Fonovisa*
- 19 PINTAME—Eliot Crespo—*Sony Discos*
- 20 SE ME OLVIDO OTRA VEZ—Marc—*WEA Latina*
- 21 QUE BONITO—Los Mismos—*EMI Latin*

- 22 DIMELO—Marc Anthony—*Columbia/Sony Discos*
- 23 LAGRIMAS—Los Tigres Del Norte—*Fonovisa*
- 24 DEJATE QUERER—Gilberto Santa Rosa—*Sony Discos*
- 25 LLEGAR A TI—Los Yidagatos—*Sony Discos*
- 26 ENTREGA TOTAL—Tiranes Del Norte—*Sony Discos*
- 27 TU—Shabru—*Sony Discos*
- 28 MI PC—Juan Luis Guerra 440—*Karen/Casimiro*
- 29 EL PODER DE TU AMOR—Reynaldo Montaner—*WEA Latina*
- 30 QUE HABRIA SIDO DE MI—Victor Manuel—*Sony Discos*
- 31 ME HACES MUCHA FALTA—Los Tucanes De Tijuana—*EMI Latin*
- 32 PALOMITA BLANCA—Juan Luis Guerra 440—*Karen/Casimiro*
- 33 ALGUNA VEZ—Christian Castro—*Arnelo/BMG Latin*
- 34 ESPERANZA—Enrique Iglesias—*Fonovisa*
- 35 LA OTRA PARTE DEL AMOR—Lentini—*Universal Latino*
- 36 COMO TE RECUERDO—Los Temerarios—*Fonovisa*
- 37 INEVITABLE—Shakira—*Sony Discos*
- 38 UNA VOZ EN EL ALMA—Milli—*EMI Latin*
- 39 SUBLIME MUJER—Vicente Fernandez—*Sony Discos*
- 40 TU SABES BIEN—Edgardo Rivera—*EMI Latin*

### Hot Latin Tracks Imprints

Pos. IMPRINT (No. Of Charted Tracks)

- 1 SONY DISCOS (53)
- 2 FONOVISA (29)
- 3 EMI LATIN (32)
- 4 ARIOLA (20)
- 5 WEA LATINA (14)
- 6 UNIVERSAL LATINO (17)
- 7 KAREN (4)
- 8 CI (3)
- 9 MUSART (5)
- 10 WORK (2)

### Hot Latin Tracks Labels

Pos. LABEL (No. Of Charted Tracks)

- 1 SONY DISCOS (69)
- 2 FONOVISA (31)
- 3 EMI LATIN (38)
- 4 BMG LATIN (32)
- 5 WEA LATINA (27)

### Hot Latin Tracks Producers

Pos. PRODUCER (No. Of Charted Tracks)

- 1 PEDRO RAMIREZ (6)
- 2 RUDY PEREZ (10)
- 3 BBU SILVETTI (4)
- 4 JUAN LUIS GUERRA (3)
- 5 ESTEFANO (4)
- 6 PEPE AGUILAR (5)
- 7 KIKE SANTANDER (5)
- 8 JAVIER MARTINEZ (3)
- 9 SERGIO GEORGE (5)
- 10 JESUS GUILLEN (1)
- 11 RAMON SANCHEZ (7)
- 12 RAFAEL PEREZ-BOTIJA (2)
- 13 GUSTAVO TELEX (3)
- 14 ROBI ROSA (4)
- 15 MARCELLO AZEVEDO (3)
- 16 ADOLFO ANGEL ALBA (3)
- 17 ALEX ZEPEDA (4)
- 18 ROBERTO CORA (5)
- 19 ALEJANDRO JAEN (3)
- 20 JOSE LUGO (2)
- 21 LUIS MIGUEL (2)
- 22 LOS TIGRES DEL NORTE (3)
- 23 SHAKIRA MERRARAK R. (4)
- 24 LOS MISMOS (2)
- 25 JUAN GABRIEL (4)

**Sony**  
DISCOS

hot latin  
tracks

*Are you*  
**ready for** *Year*  
**2000**  
*Knockouts*



LISSETTE



PABLO MONTERO



F.L.A.D.



DANIEL HERNÁNDEZ

**B**est  
**M**usic  
**G**uaranteed

# 1999 the year in music

## Top Tropical/Salsa Album Artists

Pos. ARTIST (No. Of Charted Albums) Imprints/Label

- 1 ELVIS CRESPO (2) Sony Discos
- 2 BUENA VISTA SOCIAL CLUB (1) World Circuit/Nonesuch/AG
- 3 IBRAHIM FERRER (2) World Circuit/Nonesuch/AG
- 4 JUAN LUIS GUERRA 440 (1) Karen/Universal Latino
- 5 MARC ANTHONY (1) RMM
- (1) RMM/Sony Discos
- 6 VICTOR MANUELLE (2) Sony Discos
- 7 TITO ROJAS (1) M.P./Sony Discos
- 8 DLG (1) Sony Discos
- 9 JERRY RIVERA (1) Sony Discos
- 10 TONNY TUN TUN (1) Gaiam

## Top Tropical/Salsa Albums

Pos. TITLE—Artist—Imprints/Label

- 1 SUAYEMENTE—Elvis Crespo—Sony Discos
- 2 BUENA VISTA SOCIAL CLUB—Buena Vista Social Club—World Circuit/Nonesuch/AG
- 3 PINTAME—Elvis Crespo—Sony Discos
- 4 BUENA VISTA SOCIAL CLUB PRESENTS IBRAHIM FERRER—Ibrahim Ferrer—World Circuit/Nonesuch/AG
- 5 DANCE WITH ME—Soundtrack—Epic/Sony Discos
- 6 NI ES LO MISMO NI ES IGUAL—Juan Luis Guerra 440—Karen/Universal Latino
- 7 CONTRA LA CORRIENTE—Marc Anthony—RMM
- 8 ALEGRIAS Y PENAS—Tito Rojas—M.P./Sony Discos
- 9 GOTICHA!—DLG—Sony Discos
- 10 DE OTRA MANERA—Jerry Rivera—Sony Discos
- 11 CAMINANDO—Tony TUN TUN—Gaiam
- 12 THE DYNASTY—Grupomusica—Sony Discos
- 13 INCONFUNDIBLE—Victor Manuelle—Sony Discos
- 14 UN SEGUNDO SENTIMIENTO—Charlie Zaa—Sencitas/Sony Discos
- 15 INTRODUCING...RUBEN GONZALEZ—Ruben Gonzalez—World Circuit/Nonesuch/AG

## Top Tropical/Salsa Album Imprints

Pos. IMPRINT (No. Of Charted Albums)

- 1 SONY DISCOS (13)
- 2 NONESUCH (5)
- 3 WORLD CIRCUIT (4)
- 4 EPIC (1)
- 5 RMM (7)

## Top Tropical/Salsa Album Labels

Pos. LABEL (No. Of Charted Albums)

- 1 SONY DISCOS (26)
- 2 ATLANTIC GROUP (5)
- 3 RMM (7)
- 4 UNIVERSAL LATINO (2)
- 5 CAJMAN (2)

## Hot Tropical/Salsa Tracks Artists

Pos. ARTIST (No. Of Charted Tracks) Imprints/Label

- 1 ELVIS CRESPO (9) Sony Discos
- 2 JUAN LUIS GUERRA 440 (3) Karen/Cajman
- 3 VICTOR MANUELLE (7) Sony Discos
- 4 MARC ANTHONY (2) RMM
- (1) Columbia/Sony Discos
- (1) WMG/Sony Discos
- 5 JERRY RIVERA (3) Sony Discos
- 6 RICKY MARTIN (3) Co/Sony Discos
- (1) Sony Discos
- 7 GRUFOMANIA (4) Sony Discos
- 8 GISELLE (4) Areolu/BMG Latin
- 9 GILBERTO SANTA ROSA (3) Sony Discos
- 10 FRANKIE NEGRO (3) WEA/Latin/WEA Latina

## Hot Tropical/Salsa Tracks

Pos. TITLE—Artist—Imprints/Label

- 1 EL NIAGARA EN BICICLETA—Juan Luis Guerra 440—Karen/Cajman
- 2 NO ME AMES—Jennifer Lopez With Marc Anthony—WBSC/Sony Discos
- 3 PINTAME—Elvis Crespo—Sony Discos
- 4 ESE—Jerry Rivera—Sony Discos
- 5 DEJATE QUERER—Gilberto Santa Rosa—Sony Discos
- 6 QUE HABRIA SIDO DE MI—Victor Manuelle—Sony Discos
- 7 POR MUJERES COMO TU—Tito Rojas—M.P./Sony Discos
- 8 LIVIN' LA VIDA LOCA—Ricky Martin—Co/Sony Discos
- 9 MI PC—Juan Luis Guerra 440—Karen/Cajman
- 10 QUE TE VAS—George LaMond—Prattig/Sony Discos
- 11 ESTAS ENAMORADA—Linda 21—EMI Latin
- 12 BAILAMOS—Enrique Iglesias—Fonovisa/Interscope/Universal Latino
- 13 NINA BONITA—Grupomusica—Sony Discos
- 14 DIMELLO—Marc Anthony—Columbia/Sony Discos
- 15 EN LAS NUBES—Manny Manuel—Merengue/RMM



Elvis Crespo

## Hot Tropical/Salsa Tracks Imprints

Pos. IMPRINT (No. Of Charted Tracks)

- 1 SONY DISCOS (43)
- 2 EMI LATIN (18)
- 3 KAREN (5)
- 4 RMM (11)
- 5 WEA LATINA (12)

## Hot Tropical/Salsa Tracks Labels

Pos. LABEL (No. Of Charted Tracks)

- 1 SONY DISCOS (64)
- 2 WEA LATINA (19)
- 3 CAJMAN (10)
- 4 BMG LATIN (18)
- 5 EMI LATIN (18)



Juan Luis Guerra 440

tropical/  
salsa

**Sony**  
DISCOS



**Karen Publishing.**

Felicita a su artista exclusivo

**Juan Luis Guerra**

Por haber obtenido el premio

canción Tropical del año de la revista Billboard  
con el tema

**El Niágara en bicicleta**

que esta incluido en su producción

**Ni es. Lo mismo Ni es igual**

TRANQUILO  
BOBBY  
TRANQUILO



# 1999 the year in music

## Top Regional Mexican Album Artists

Pos. ARTIST (No. Of Charted Albums) *Impresso/Label*

- 1 SELENA (2) EMI Latin
- 2 LOS TRI-O (1) Arista/BMG Latin
- 3 PEPE AGUILAR (1) MCA/BMG Latin
- 4 VICENTE FERNANDEZ (2) Sony Discos
- 5 LOS TIGRES DEL NORTE (2) Fonovisa
- 6 LOS TEMERARIOS (2) Fonovisa
- 7 ALEJANDRO FERNANDEZ (1) Sony Discos
- 8 CONJUNTO PRIMAYERA (2) Fonovisa
- 9 INTOCABLE (1) EMI Latin
- 10 LOS TUCANES DE TIJUANA (2) EMI Latin

## Top Regional Mexican Albums

Pos. TITLE—Artist—Impresso/Label

- 1 ALL MY HITS TODOS MIS EXITOS—Selena—EMI Latin
- 2 NUESTRO AMOR—Los Tri-O—Arista/BMG Latin
- 3 HERENCIA DE FAMILIA—Los Tigres Del Norte—Fonovisa
- 4 ENTREE EL AMOR Y YO—Vicente Fernandez—Sony Discos
- 5 15 EXITOS PARA SIEMPRE—Los Temerarios—Fonovisa
- 6 MI VERDAD—Alejandro Fernandez—Sony Discos
- 7 CON MARIACHI—Pepe Aguilar—MCA/BMG Latin
- 8 NECESITO DECIRTE—Conjunto Primavera—Fonovisa
- 9 JUAN GABRIEL CON BANDA...EL RECORRIDO—Juan Gabriel Con Banda El Recodo—Arista/BMG Latin
- 10 CONTIGO—Intocable—EMI Latin
- 11 POR EL AMOR DE SIEMPRE—Pepe Aguilar—MCA/BMG Latin
- 12 ALMA—Conjunto Alma Norteño—CDM
- 13 NORTEÑO 2000—Los Hurecanos Del Norte—Fonovisa
- 14 AMOR PLATONICO—Los Tucanes De Tijuana—EMI Latin
- 15 LOS MAS BUSCADOS—Los Tucanes De Tijuana—EMI Latin

## Top Regional Mexican Album Imprints

Pos. IMPRINT (No. Of Charted Albums)

- 1 EMI LATIN (12)
- 2 FONOVISA (19)
- 3 SONY DISCOS (10)
- 4 ARIOLA (2)
- 5 MUSART (1)

## Top Regional Mexican Album Labels

Pos. LABEL (No. Of Charted Albums)

- 1 EMI LATIN (15)
- 2 FONOVISA (23)
- 3 SONY DISCOS (12)
- 4 BMG LATIN (7)
- 5 BALBOA (4)



## Hot Regional Mexican Tracks Artists

Pos. ARTIST (No. Of Charted Tracks) *Impresso/Label*

- 1 VICENTE FERNANDEZ (5) Sony Discos
- 2 CONJUNTO PRIMAYERA (2) Fonovisa
- 3 LOS TUCANES DE TIJUANA (6) EMI Latin
- 4 LOS TEMERARIOS (4) Fonovisa
- 5 MARCO ANTONIO SOLIS (4) Fonovisa
- 6 TIRANOS DEL NORTE (4) Sony Discos
- 7 LIMITE (3) Universal Latino
- 8 PEPE AGUILAR (3) MCA/BMG Latin
- 9 LOS TIGRES DEL NORTE (4) Fonovisa
- 10 JUAN GABRIEL (6) Arista/BMG Latin

## Hot Regional Mexican Tracks

Pos. TITLE—Artist—Impresso/Label

- 1 NECESITO DECIRTE—Conjunto Primavera—Fonovisa
- 2 CREI—Tiranos Del Norte—Sony Discos
- 3 ME VOY A QUITAR DE EN MEDIO—Vicente Fernandez—Sony Discos
- 4 LAGRIMAS—Los Tigres Del Norte—Fonovisa
- 5 EL PEOR DE MIS FRACASOS—Marco Antonio Solis—Fonovisa
- 6 SI TE PUDIERA MENTIR—Marco Antonio Solis—Fonovisa
- 7 ME ESTOY ACOSTUMBRANDO A TI—Pepe Aguilar—MCA/BMG Latin
- 8 AMOR PLATONICO—Los Tucanes De Tijuana—EMI Latin
- 9 QUE BONITO—Los Mismos—EMI Latin
- 10 ME HACES MUCHA FALTA—Los Tucanes De Tijuana—EMI Latin
- 11 LOCO—Alejandro Fernandez—Sony Discos
- 12 COMO TE RECUERDO—Los Temerarios—Fonovisa
- 13 LA OTRA PARTE DEL AMOR—Limite—Universal Latino
- 14 ADOABLE MENTIRAS—Juan Gabriel Con Banda El Recodo—Arista/BMG Latin
- 15 PASION—Limite—Universal Latino



Selena



Vicente Fernandez



Conjunto Primavera

## Hot Regional Mexican Tracks Imprints

Pos. IMPRINT (No. Of Charted Tracks)

- 1 FONOVISA (60)
- 2 SONY DISCOS (32)
- 3 EMI LATIN (23)
- 4 DISA (14)
- 5 UNIVERSAL LATINO (7)

## Hot Regional Mexican Tracks Labels

Pos. LABEL (No. Of Charted Tracks)

- 1 FONOVISA (48)
- 2 EMI LATIN (37)
- 3 SONY DISCOS (16)
- 4 BMG LATIN (10)
- 5 UNIVERSAL LATINO (8)

regional  
mexican

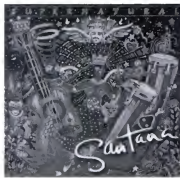


7. **Beth Orton**, "Central Reservation" (Arista).
8. "The Matrix: Music From The Motion Picture," original soundtrack (Maverick/Warner Bros.).
9. "Austin Powers: The Spy Who Shagged Me—Music From The Motion Picture," original soundtrack (Maverick/Warner Bros.).
10. **Sebadach**, "The Sebadach" (Sub Pop/Sire).



**MELINDA NEWMAN**  
West Coast Bureau Chief

1. **Robbie Williams**, "The Ego Has Landed" (Capitol).
2. **Linda Ronstadt & Emmylou Harris**, "Western Wall: The Tucson Sessions" (Asylum).
3. **Oswley**, "Oswley" (Giant).
4. **Bruce Springsteen**, Oct. 17 at Staples Center in Los Angeles.
5. **Eurythmics**, Nov. 4 at Staples Center in Los Angeles.
6. **Foo Fighters**, "There Is Nothing Left To Lose" (Roswell/RCA).
7. **The Dixie Chicks**, "Fly" (Monument/Sony Nashville).
8. **Rage Against The Machine**, "The Battle Of Los Angeles" (Epic).
9. **Tal Bachman**, "Tal Bachman" (Columbia).
10. Top Singles: **TLG**, "Unpretty" (LaFace); **Arista**; **Garc Brooks**, "It Don't Matter To The Sun" (Capitol); **Lea**, "Steal My Sunshine" (Work); **Martina McBride**, "Whatever You Say" (RCA); **Goo Goo Dolls**, "Black Ballroom" (Warner Bros.).



**CHRIS MORRIS**  
Senior Writer

1. **The Michelle Gun Elephant**, "Gear Blues" (Triad/Heat Wave), and Sept. 22 at the Garage in L.A. Ultra-hot Japanese rock 'n' roll band blows away everything else on the planet. American contenders included...
2. **Moby**, "Play" (V2). Techno + blues + gospel = revelation.
3. **Johnny Dowd**, "Pictures From Life's Other Side" (Koch). Fresh American Gothic horrors from Ithaca, N.Y.'s musical Grim Reeper.
4. **Captain Beefheart & His Magic Band**, "Gone With Sin: Rarities 1965-82" (Revenant). Five CDs of unreleased Cappy Don Van Vliet & Co. Yowsah!
5. **Hounddog**, "Hounddog" (Legacy/Columbia). Dark-hued, unsettling mysterious blues from Los Lobos' Dave Hidalgo and Mike Hally.
6. **The Streetwalking Cheateas**, "Live On KKLX" (Triple X). L.A.'s rockin' band is upstartin' the nation with badass songs like this one.
7. **Mighty Mo Rodgers**, "Blues Is My Wallin' Wall" (North Star). A wholly distinct concept in contemporary blues, rendered with warmth, wit and soulful power.
8. **Brad Mehldau**, "Elegiac Cycles" (Warner Bros.). Like Ornette said, beauty is a rare thing, and Mehldau solo delivers it in spades.
9. **The Aluminium Group**, "Pedak" (Minty Fresh). Roll over Cole Porter, cause Chicago's songwriting Navin brothers are telling Irving Berlin the news.
10. **Los Zafros**, "Bossa Cubana" (None-such). Wiggled-out '60s Cuban do-wop. Reissue of the year.



**MICHAEL LETT**  
Dance Music Editor/Albums Reviews & Previous Editor

1. **Everything But The Girl**, "Temperamental" (Atlantic).
2. **Basement Jaxx**, "Remedy" (XL Recordings/Astralwerks).
3. **Mary J. Blige**, "Mary" (MCA).
4. **Angie Stone**, "Black Diamond" (Arista).
5. **Janice Robinson**, "The Color Within Me" (Warner Bros.).



**DEBORAH EVANS PRICE**  
Country Music/Nashville Associate Editor

1. **Steven Curtis Chapman**, "Speechless" (Sparrow).
2. **Russ Taff**, "Right Here, Right Now" (Benson).
3. **Tie: Andy Denton**, "Midnight Of Hope" (KMG); **Various Artists**, "Streams" (Word).
4. **Tie: Newsboys**, "Love, Liberty, Disco" (Sparrow); **Third Day**, "Time" (Essential).
5. **June Carter Cash**, "Press On" (Small Harry Dog/Risk).
6. **Charlie Daniels**, "Tailgate Party" (Blue Hat).
7. **Margaret Becker**, "What Kind Of Love" (Sparrow).
8. **Tie: Bellamy Brothers**, "Lonely Planet" (Bellamy Brothers/Blue Hat); **Brad Paisley**, "Who Needs Pictures" (Arista).
9. **Backstreet Boys**, "Millennium" (Jive). This was No. 1 on my 9-year-old son Trey's list.
10. **Best Singles: Country: George Jones**, "Choices" (Asylum); **Christian: Jon Anderson** with **4HLM**, "The Only Thing I Need" (Word); **Pop/rock: Smash Mouth**, "All Star" (InterScope); **The Waiting**, "Unfazed" (Sparrow); **Santana** with **Rob Thomas**, "Smooth" (Arista).



**DOMINIC PRIDE**  
International Music Editor

1. **Ocanina**, "Kotahitanga (Bullet Park Mix)" (Point Music/Decca). Maori beats and the inspiring vocals of Hinewehi Mohi.
2. **Raisa**, "Believer" (Polydor U.K.). "And I heard her voice, now I'm a believer."
3. **Stellar\***, "Mix" (Epic New Zealand). Memo to Sony people everywhere: Pick this up in 2000.
4. **Chicane**, "Saltwater" (Xtravaganza). Lush, bubbling house meets the theme

# 1999 the year in music

- from "Harry's Game."
5. **Beth Hirsch**, "P. Town Rubies" (Dorado). Air's vocalist strides out on her own.
6. **Fred & Roxy**, "Something For The Weekend" (Echo Records). Fresh pure pop, ready to go.
7. **Tie: State Of Bengal**, "Visual Audio" (One Little India); **Emilia Torriani**, "Love In The Time Of Science" (One Little India). Two engaging records from a label taking risks.
8. **Apollo 440**, "Gettin' High On Your Own Supply" (Stealth Sonic Recordings/Epic U.K.). Preserving the Status Quo.
9. **Nitin Sawhney**, Sept. 14 at London Embassy Rooms. Soul, flamenco, Indian chanting and Robert Oppenheimer, all in one night.
10. **Talvin Singh** winning the Mercury Music Prize. Vindication of Talvin's hard work and talent.



**SEAN ROSS**  
Editor, Airplay Monitor

1. **Blind-182**, "What's My Age Again?" (MCA). If they hate growing up, why do they show so much more maturity each time out?
2. **TLG**, "No Struts" (LaFace/Arista). Single-handedly settled the score for years of hip-hop misogyny even before a zillion other women got their punches in.
3. **Madonna**, "Beautiful Stranger" (Maverick/Warner Bros.). Intended as a genre exercise, ended up as her best single since "Vogue."
4. **Armand Van Helden** featuring **Duane Harden**, "You Don't Know Me" (Armed). One of several U.K. dance hits ("Blue" and "Sweet Like Chocolate," too) that should have finished what Cher started at top-40 radio this year, but didn't see wide U.S. release. The strongest lyric in recent memory and a vocal that needs no vocodering.
5. **Violator** featuring **Q-Tip**, "Vivrant Thing" (Vindicator/Def Jam).
6. **Lou Bega**, "Mambo No. 5 (A Little Bit Of...)" (RCA). Call it a trifle if you want, but it breathed life into swing, instead of just pumping energetic wattage through the body to make it lurch forward.

# 1999 the year in music

## Top Classical Artists

- Pos. ARTIST** (No. Of Charted Albums) *Impresso Label*
- 1 ANDREA BOCELLI (3) *Philips/Universal Classics Group*
  - 2 DG/Universal Classics Group
  - 3 YO-YO MA (1) *Sony Classical*
  - 3 DON CAMPBELL (3) *Children's Group/Atlantic/AG*
  - (1) *Spring Hill/Allegro*
  - 4 ANDRÉ RIEU (3) *Philips/Universal Classics Group*
  - 5 CECILIA BARTOLI (3) *Decca/Universal Classics Group*
  - (2) *DG/Universal Classics Group*
  - 6 WYNTON MARSALIS (1) *Sony Classical*
  - 7 PLACIDO DOMINGO (2) *Decca/Universal Classics Group*
  - (1) *Atlantic/AG*
  - (1) *Sony Classical*
  - 8 LUCIANO PAVAROTTI (2) *Decca/Universal Classics Group*
  - (1) *Atlantic/AG*
  - (2) *Records/AG*
  - 9 JOSE CARRERAS (1) *Atlantic/AG*
  - (1) *Decca/Universal Classics Group*
  - 10 JAMES LEVINE (1) *Atlantic/AG*

## Top Classical Albums

- Pos. TITLE** *Artist* *Impresso Label*
- 1 ARIA - THE OPERA ALBUM—Andrea Bocelli—*Philips/Universal Classics Group*
  - 2 VIAGGIO ITALIANO—Andrea Bocelli—*Philips/Universal Classics Group*
  - 3 THE 3 TENORS: PARIS 1998—Carreras-Dominguez-Parsons (Levens)—Atlantic/AG
  - 4 THE MOST RELAXING CLASSICAL ALBUM IN THE WORLD...EVER!—Various Artists—*Carex/Virgin/Angel Records*
  - 5 SIMPLY BAROQUE—Yo-Yo Ma—*Sony Classical*
  - 6 SACRED ARIAS—Andrea Bocelli—*Philips/Universal Classics Group*
  - 7 CLASSIC WYNTON—Wynton Marsalis—*Sony Classical*
  - 8 ROMANTIC MOMENTS—André Rieu—*Philips/Universal Classics Group*
  - 9 THE MOZART EFFECT - MUSIC FOR CHILDREN VOL. 1: TUNE UP YOUR MIND—Don Campbell—*Children's Group/Atlantic/AG*
  - 10 THE BEST OPERA ALBUM IN THE WORLD...EVER!—Various Artists—*Carex/Virgin/Angel Records*
  - 11 A HYMN FOR THE WORLD 2—Bartoli/Bocelli/Torricelli—*DG/Universal Classics Group*
  - 12 A GALA CHRISTMAS IN VIENNA—Domingo/Brightman/Lotto—*Sony Classical*
  - 13 MUSIC FOR THE MOZART EFFECT VOL. 1: STRENGTHEN THE MIND—Don Campbell—*Spring Hill/Allegro*
  - 14 LIVE IN ITALY—Cecilia Bartoli—*Decca/Universal Classics Group*
  - 15 THE MOZART EFFECT - MUSIC FOR BABIES: PLAYTIME TO SLEEPYTIME—Don Campbell—*Children's Group/Atlantic/AG*

## Top Classical Imprints

- Pos. IMPRINT** (No. Of Charted Albums) *Impresso Label*
- 1 PHILIPS (7)
  - 2 SONY CLASSICAL (12)
  - 3 ATLANTIC (4)
  - 4 DECCA (12)
  - 5 CIRCA (2)
  - 5 VIRGIN (2)

## PHILIPS

## Top Classical Labels

- Pos. LABEL** (No. Of Charted Albums)
- 1 UNIVERSAL CLASSICS GROUP (25)
  - 2 SONY CLASSICAL (12)
  - 3 ATLANTIC GROUP (3)
  - 4 ANGEL RECORDS (8)
  - 5 ALLEGRO (2)



## Top Classical Crossover Artists

- Pos. ARTIST** (No. Of Charted Albums) *Impresso Label*
- 1 LONDON SYMPHONY ORCHESTRA (3) *Sony Classical*
  - (1) *Nemo Studio/Angel/Universal Classics*
  - (1) *RCA Victor/BMG Classics*
  - 2 CHARLOTTE CHURCH (1) *Sony Classical*
  - 3 SARAH BRIGHTMAN (2) *Nemo Studio/Angel/Universal Classics*
  - (1) *Really Useful/Decca/Universal Classics Group*
  - 4 JOHN WILLIAMS (3) *Sony Classical*
  - (1) *RCA Victor/BMG Classics*
  - 5 JAMES HORNER (1) *Sony Classical*
  - 6 CHRISTOPHER PARKENING (1) *Sony Classical*
  - 7 HOLMUT LOTTI (1) *RCA Victor/BMG Classics*
  - 8 THE BOSTON POPPS ORCHESTRA (3) *RCA Victor/BMG Classics*
  - 9 KELTH LOCKHEART (2) *RCA Victor/BMG Classics*
  - 10 POPE JOHN PAUL II (1) *Sony Classical*

## Top Classical Crossover Albums

- Pos. TITLE** *Artist* *Impresso Label*
- 1 STAR WARS EPISODE I: THE PHANTOM MENACE—London Symphony Orchestra (Williams)—*Sony Classical*
  - 2 VOICE OF AN ANGEL—Charlotte Church—*Sony Classical*
  - 3 BACK TO TITANIC—London Symphony Orchestra (Horne)—*Sony Classical*
  - 4 EDEN—Sarah Brightman—*Nemo Studio/Angel/Universal Classics*
  - 5 TIME TO SAY GOODBYE—Sarah Brightman & The London Symphony Orchestra—*Nemo Studio/Angel/Universal Classics*
  - 6 THE ANDREW LLOYD WEBBER COLLECTION—Sarah Brightman—*Really Useful/Decca/Universal Classics Group*



Andrea Bocelli

## Top Combined Classical Imprints

- Pos. IMPRINT** (No. Of Charted Albums)
- 1 SONY CLASSICAL (31)
  - 2 PHILIPS (2)
  - 3 ANGEL (4)
  - 4 NEMO STUDIO (2)
  - 5 DECCA (12)
  - 6 RCA VICTOR (21)
  - 7 LONDON (12)
  - 8 ATLANTIC (5)
  - 9 DIRECT SOURCE SPECIAL PRODUCTS (20)
  - 10 REALLY USEFUL (1)



## Top Classical Crossover Imprints

- Pos. IMPRINT** (No. Of Charted Albums)
- 1 SONY CLASSICAL (12)
  - 2 ANGEL (3)
  - 3 NEMO STUDIO (2)
  - 4 DECCA (5)
  - 5 RCA VICTOR (6)

## Top Classical Crossover Labels

- Pos. LABEL** (No. Of Charted Albums)
- 1 SONY CLASSICAL (12)
  - 2 ANGEL RECORDS (3)
  - 3 UNIVERSAL CLASSICS GROUP (8)
  - 4 BMG CLASSICS (6)
  - 5 ATLANTIC GROUP (6)

## Top Combined Classical Labels

- Pos. LABEL** (No. Of Charted Albums)
- 1 SONY CLASSICAL (31)
  - 2 UNIVERSAL CLASSICS GROUP (37)
  - 3 ANGEL RECORDS (12)
  - 4 ATLANTIC GROUP (14)
  - 5 BMG CLASSICS (12)

## Top Combined Classical Distributors

- Pos. DISTRIBUTOR** (No. Of Charted Albums)
- 1 SONY (31)
  - 2 UNIVERSAL (58)
  - 3 EMD (16)
  - 4 INDEPENDENTS (83)
  - 5 WEA (59)
  - 6 BMG (22)



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## Top Mid-Price Classical Artists

Pos. ARTIST (No. Of Charted Albums) Imp rint/Label

- 1 JOSE CARRERAS (4) Sony Classical
- 2 PLACIDO DOMINGO (4) Sony Classical
- 3 LUCIANO PAVAROTTI (4) Sony Classical
- 4 THE BOSTON POPPS ORCHESTRA (1)  
Philips/Universal Classics Group
- 5 ARTHUR FIEDLER (1) RCA  
(1) RCA/BMG Classics
- 6 ARTHUR FIEDLER (1) RCA  
(1) RCA Victor



Placido Domingo

## Top Mid-Price Classical Albums

Pos. TITLE—Artist—Imp rint/Label

- 1 MOZART FOR YOUR MIND—Various Artists—  
Philips/Universal Classics Group
- 2 BUILD YOUR BABY'S BRAIN THROUGH  
MUSIC—Various Artists—Sony Classical
- 3 A TENOR'S CHRISTMAS—Carreras—Domingo—  
Pavarotti—Sony Classical
- 4 MOZART FOR MOTHERS-TO-BE—Various  
Artists—Philips/Universal Classics Group
- 5 MOZART FOR MEDITATION—Various Artists—  
Philips/Universal Classics Group
- 6 BUILD YOUR BABY'S BRAIN 2—Various  
Artists—Sony Classical
- 7 PACHELBEL CANON—Various Artists—RCA  
Victor/BMG Classics
- 8 THE ONLY CLASSICAL CD YOU'LL EVER  
NEED—Various Artists—RCA Victor/BMG Classics
- 9 CHRISTMAS FAVORITES—Carreras—Domingo—  
Pavarotti—Sony Classical
- 10 MOZART IN THE MORNING—Various Artists—  
Philips/Universal Classics Group
- 11 GREAT PIANISTS: THE COMPLETE  
GUIDE—Various Artists—Philips/Universal Classics  
Group
- 12 CHRISTMAS FESTIVAL—Boston Pops Orchestra  
(Fiedler)—RCA Victor/BMG Classics
- 13 A TENOR'S VALENTINE—Carreras—Domingo—  
Pavarotti—Sony Classical
- 14 BEETHOVEN AT BEDTIME—Various Artists—  
Philips/Universal Classics Group
- 15 BABY NEEDS MOZART—Various Artists—Decca



## Top Mid-Price Classical Imprints

Pos. IMPRINT (No. Of Charted Albums)

- 1 PHILIPS (17)
- 2 SONY CLASSICAL (13)
- 3 RCA VICTOR (13)
- 4 DECCA (7)
- 5 ERATO (2)

PHILIPS



## Top Mid-Price Classical Labels

Pos. LABEL (No. Of Charted Albums)

- 1 UNIVERSAL CLASSICS GROUP (29)
- 2 SONY CLASSICAL (13)
- 3 BMG CLASSICS (16)
- 4 ATLANTIC GROUP (2)
- 5 ANGEL RECORDS (3)



Luciano Pavarotti



Jose Carreras

## Top Budget Classical Artists

Pos. ARTIST (No. Of Charted Albums) Imp rint/Label

- 1 JOHN BAYLESS (2) Intersound
- 2 THE NETHERLANDS PHILHARMONIC  
ORCHESTRA (1) Laserlight
- 3 BERLIN SYMPHONY ORCHESTRA (1)  
Laserlight
- 3 PETER WOHLERT (1) Laserlight
- 5 JOHN WILLIAMS (1) Sony Classical

## Top Budget Classical Albums

Pos. TITLE—Artist—Imp rint/Label

- 1 BEATLES GREATEST HITS—John Bayless—  
Intersound
- 2 BRAHMS SYMPHONY NO. 4/TRAGIC  
OVERTURE—The Netherlands Philharmonic  
Orchestra—Laserlight
- 3 BRUCKNER SYMPHONY NO. 3—Various  
Artists—Laserlight
- 4 THE BEST OF MOZART—Various Artists—  
Laserlight
- 5 20 CLASSICAL FAVORITES—Various Artists—  
Madrigal

- 6 CLASSICAL MIX—Various Artists—Point Classics
- 7 MOZART—GREATEST HITS—Various Artists—  
Reference Gold
- 8 CLASSICAL GREATNESS IN THE  
MAKING—Various Artists—NABM
- 9 BEETHOVEN: GREATEST HITS—Various  
Artists—Reference Gold
- 10 MOZART: 25 FAVORITES—Various Artists—You/  
Euros Entertainment
- 11 TCHAIKOVSKY: THE NUTCRACKER  
(HIGHLIGHTS)—Berlin Symphony Orchestra  
(Wolfer)—Laserlight
- 12 A NUTCRACKER CHRISTMAS—Various  
Artists—Intersound
- 13 MOZART CLASSICS—Various Artists—Direct Source  
Special Products
- 14 BEETHOVEN CLASSICS—Various Artists—Direct  
Source Special Products
- 15 25 PIANO FAVORITES—Various Artists—You/  
Euros Entertainment

## Top Budget Classical Imprints

Pos. IMPRINT (No. Of Charted Albums)

- 1 LASERLIGHT (8)
- 2 MADACY (50)
- 3 DIRECT SOURCE SPECIAL PRODUCTS (13)
- 4 REFERENCE GOLD (8)
- 5 INTERSOUND (8)

LASERLIGHT  
DIGITAL

## Top Budget Classical Labels

Pos. LABEL (No. Of Charted Albums)

- 1 LASERLIGHT (8)
- 2 MADACY (50)
- 3 DIRECT SOURCE SPECIAL PRODUCTS (13)
- 4 REFERENCE GOLD (8)
- 5 INTERSOUND (8)



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## Top Jazz Artists

Pos. ARTIST (No. Of Charted Albums) Impetus/Label

- 1 DIANA KRALL (3) Impetus/GRP/VG  
(2) Verve/VG
- 2 HARRY CONNICK, JR. (2) Columbia/GRG
- 3 CASSANDRA WILSON (1) Blue Note/Capitol
- 4 HIRAB HANCOCK (1) Verve/VG
- 5 MILES DAVIS (2) Legacy/Columbia/GRG
- 6 TONY BENNETT (1) RPM/Columbia/GRG
- 7 WYNTON MARSALIS (3) Sony Classical/Columbia/GRG
- 8 THE PHIL COLLINS BIG BAND (1) Atlantic/AG
- 9 VINCE GUARALDI TRIO (1) Fantasy
- 10 LOUIS ARMSTRONG (1) GRP/VG  
(1) Verve/VG



Diana Krall

- 24 LIKE MINDS—Gary Burton/Clark Connors/Pat Metheny/Roy Hargrove/Dave Holland—Concord Jazz/Concord
- 25 MONICA MANCINI—Monica Mancini—PRS/Warner Bros.

## Top Jazz Albums

Pos. TITLE—Artist—Impetus/Label

- 1 COME BY ME—Harry Connick, Jr.—Columbia/GRG  
Verve/VG
- 2 WHEN I LOOK IN YOUR EYES—Diana Krall—Verve/VG
- 3 JAZZ FOR A RAINY AFTERNOON—Various Artists—32 Jazz
- 4 LOVE SCENES—Diana Krall—Impetus/GRP/VG  
Verve/VG
- 5 TRAVELING MILES—Cassandra Wilson—Blue Note/Capitol
- 6 JAZZ FOR THE QUIET TIMES—Various Artists—32 Jazz
- 7 GERSHWIN'S WORLD—Herbie Hancock—Verve/VG
- 8 JAZZ FOR WHEN YOU'RE ALONE—Various Artists—32 Jazz
- 9 JAZZ FOR THE OPEN ROAD—Various Artists—32 Jazz
- 10 LOVE SONGS—Miles Davis—Legacy/Columbia/GRG
- 11 YULE B' SWINGIN'—Various Artists—Big-O
- 12 BENNETT SINGS ELLINGTON HOT & COOL—Tony Bennett—RPM/Columbia/GRG
- 13 JAZZ + DISCOVER AN AMERICAN ORIGINAL—Various Artists—VAGM
- 14 HAVE YOURSELF A MERRY LITTLE CHRISTMAS—Diana Krall—Impetus/GRP/VG
- 15 JAZZ FOR A LAZY DAY—Various Artists—32 Jazz
- 16 JIM HALL & PAT METHENY—Jim Hall & Pat Metheny—Talon
- 17 FABULOUS SWING COLLECTION—Various Artists—RCA Victor
- 18 STEPPIN' OUT - THE EARLY RECORDINGS—Diana Krall—Impetus/GRP/VG
- 19 A HOT NIGHT IN PARIS—The Phil Collins Big Band—Atlantic/AG
- 20 PRICELESS JAZZ SAMPLER—Various Artists—GRP/VG
- 21 CHARLIE BROWN'S HOLIDAY HITS—Vince Guaraldi Trio—Fantasy
- 22 MIDNIGHT IN THE GARDEN OF GOOD AND EVIL—Soundtrack—Malibu/Warner Bros.
- 23 TO SEE YOU—Harry Connick, Jr.—Columbia/GRG

jazz

## Top Jazz Imprints

Pos. IMPRINT (No. Of Charted Albums)

- 1 COLUMBIA (17)
- 2 VERVE (12)
- 3 32 JAZZ (6)
- 4 GRP (10)
- 5 BLUE NOTE (18)
- 6 IMPULS! (7)
- 7 RCA VICTOR (8)
- 8 CONCORD JAZZ (10)
- 9 HIP-O (1)
- 10 ATLANTIC (4)

COLUMBIA

## Top Jazz Labels

Pos. LABEL (No. Of Charted Albums)

- 1 VERVE GROUP (27)
- 2 COLUMBIA RECORDS GROUP (17)
- 3 32 JAZZ (6)
- 4 CAPITOL (18)
- 5 CONCORD (14)

## Top Contemporary Jazz Artists

Pos. ARTIST (No. Of Charted Albums) Impetus/Label

- 1 KENNY G (2) Arista
- 2 BONEY JAMES (2) Warner Bros.
- 3 QUINCY JONES (1) Quest/Warner Bros.
- 4 KIRK WHALUM (1) Warner Bros.
- 5 DOWN TO THE BONE (2) Internal Bus
- 6 NAJEE (1) Capitol  
(1) Verve Forecast/VG
- 7 PAUL HARCCASTLE (1) Trippin' 'N' Blythe/Pink/VG
- 78 LALAH HATHAWAY (1) PRA/GRP/VG
- 78 JOE SAMPLE (1) PRA/GRP/VG
- 10 THE RIPPINGTONS FEATURING RUSS FREEMAN (1) Peak/Windham Hill Jazz/Windham Hill



Harry Connick Jr.



Kenny G

## Top Contemporary Jazz Albums

Pos. TITLE—Artist—Impetus/Label

- 1 CLASSICS IN THE KEY OF G—Kenny G—Arista
- 2 KENNY G GREATEST HITS—Kenny G—Arista
- 3 BODY LANGUAGE—Boney James—Warner Bros.
- 4 FROM Q WITH LOVE—Quincy Jones—Quest/Warner Bros.
- 5 THE SONG LIVES ON—Joe Sample Featuring Lalah Hathaway—PRA/GRP/VG
- 6 PLEASURES OF THE NIGHT—Will Downing & Gerald Albritton—Verve Forecast/VG
- 7 FOR YOU—Kirk Whalum—Warner Bros.
- 8 MORNING TENDRENESS—Najee—Verve Forecast/VG
- 9 THE JAZZMASTERS III—Paul HARCCASTLE—Trippin' 'N' Blythe/Pink/VG
- 10 TOPAZ—The Rippingtons Featuring Russ Freeman—Peak/Windham Hill Jazz/Windham Hill
- 11 FROM MANHATTAN TO STATEN—Down To The Bone—Internal Bus
- 12 PERFECT MOMENT—Peter White—Columbia/GRG
- 13 INSIDE—David Sanborn—Elektra/EEG
- 14 CELEBRATION—Norman Brown—Warner Bros.
- 15 GOT THE MAGIC—Slynn Gryn—Windham Hill Jazz/Windham Hill
- 16 STANDING TOGETHER—George Benson—GRP/VG
- 17 FULL STRIDE—Rob Brown—Atlantic/AG
- 18 NO TIME LIKE THE FUTURE—Ingebrit—Tahiti/Lead/Blue Thumb/VG
- 19 A—Fourplay—Warner Bros.
- 20 THE DANCE—Dave Kac—Capitol
- 21 BARFOOT ON THE BEACH—Michael Frank—Windham Hill Jazz/Windham Hill
- 22 SWEET THING—Boney James—Warner Bros.
- 23 CHILL FACTOR—Richard Elliot—Blue Note/Capitol
- 24 FORCE FIELD—3rd Force—Higher Octave/Virgin
- 25 COMBUSTICATION—Medicine Martin & Wood—Blue Note/Capitol

## Top Contemporary Jazz Imprints

Pos. IMPRINT (No. Of Charted Albums)

- 1 ARISTA (2)
- 2 WARNER BROS. (12)
- 3 WINDHAM HILL JAZZ (9)
- 4 VERVE FORECAST (2)
- 5 GRP (5)
- 6 QWEST (1)
- 7 INTERNAL BASS (2)
- 8 BLUE NOTE (5)
- 9 ATLANTIC (1)
- 10 COLUMBIA (3)

## Top Contemporary Jazz Labels

Pos. LABEL (No. Of Charted Albums)

- 1 ARISTA (2)
- 2 WARNER BROS. (14)
- 3 VERVE GROUP (10)
- 4 WINDHAM HILL (10)
- 5 CAPITOL (7)

ARISTA

## Top Combined Jazz Imprints

Pos. IMPRINT (No. Of Charted Albums)

- 1 ARISTA (2)
- 2 WARNER BROS. (16)
- 3 COLUMBIA (20)
- 4 VERVE (18)
- 5 32 JAZZ (6)
- 6 GRP (16)
- 7 BLUE NOTE (23)
- 8 WINDHAM HILL JAZZ (9)
- 9 VERVE FORECAST (2)
- 10 QWEST (1)

## Top Combined Jazz Labels

Pos. LABEL (No. Of Charted Albums)

- 1 VERVE GROUP (37)
- 2 ARISTA (2)
- 3 WARNER BROS. (20)
- 4 COLUMBIA RECORDS GROUP (10)
- 5 32 JAZZ (6)



## Top Combined Jazz Distributors

Pos. DISTRIBUTOR (No. Of Charted Albums)

- 1 BMG (27)
- 2 UNIVERSAL (32)
- 3 WEA (36)
- 4 INDEPENDENTS (70)
- 5 SONY (24)
- 6 EMD (29)

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# 1999

## the year in music

### Top Pop Catalog Artists

Pos. ARTIST (No. Of Chart Albums) *Imprint/Label*

- 1 METALLICA (4) *Elektra/EEG*  
(1) Megafone/Elektra/EEG
- 2 PINK FLOYD (2) *Columbia/CRG*  
(1) Capitol
- 3 DAVE MATTHEWS BAND (2) *RCA*
- 4 BOB MARLEY (1) *Tuff Gong/IDJMG*
- 5 KORN (2) *Immortal/Epic*
- 6 SUBLIME (2) *Gasoline Alley/MCA*
- 7 BOB SEGER & THE SILVER BULLET BAND  
(1) Capitol
- 8 SHANIA TWAIN (1) *Mercury (Nashville)*
- 9 JIMMY BUFFETT (1) *MCA*
- 10 BARRY WHITE (1) *Gasoline Alley/IDJMG*  
(1) Mercury/IDJMG

### Top Pop Catalog Albums

Pos. TITLE—Artist—*Imprint/Label*

- 1 METALLICA—*Metallica—Elektra/EEG*
- 2 LEGEND—Bob Marley And The Wailers—*Tuff Gong/IDJMG*
- 3 GREATEST HITS—Bob Seger & The Silver Bullet Band—*Capitol*
- 4 THE WOMAN IN ME—Shania Twain—*Mercury (Nashville)*
- 5 DARK SIDE OF THE MOON—Pink Floyd—*Capitol*
- 6 SONGS YOU KNOW BY HEART—Jimmy Buffett—*MCA*
- 7 APPETITE FOR DESTRUCTION—Guns N' Roses—*Geffen/Interscope*
- 8 CRASH—Dave Matthews Band—*RCA*
- 9 LICENSED TO ILL—Beavis & Butt-Head/IDJMG
- 10 SUBLIME—*Sublime—Gasoline Alley/MCA*
- 11 VAULT—GREATEST HITS 1980-1995—*Daf Leggo—Mercury/IDJMG*
- 12 GREATEST HITS—Jesse Taylor—*Warner Bros.*
- 13 THE HITS—Goth Brothers—*Capitol (Nashville)*
- 14 THE WALL—Pink Floyd—*Columbia/CRG*
- 15 ...AND JUSTICE FOR ALL—Metallica—*Elektra/EEG*
- 16 GREATEST HITS—Tom Petty And The Heartbreakers—*MCA*
- 17 FALLING INTO YOU—Celine Dion—*550 Music/Ep*
- 18 GREATEST HITS—Queens—*Hollywood*
- 19 KORN—*Korn—Immortal/Epic*
- 20 CHRONICLE - THE 20 GREATEST HITS—*Green Day—Reprise/Fantasy*
- 21 JAGGED LITTLE PILL—Nirvana—*Mercury/Warner Bros.*
- 22 GREATEST HITS—Fleetwood Mac—*Warner Bros.*
- 23 PIECES OF YOU—Jesse—*Atlantic/AG*
- 24 LIFE IS PITCHY—Korn—*Immortal/Epic*
- 25 GREASE—Soundtrack—*Polygram/Universal*
- 26 ALL TIME GREATEST HITS—Berry White—*Mercury/IDJMG*
- 27 BACK IN BLACK—AC/DC—*EastWest/EEG*
- 28 MIRACLES - THE HOLIDAY ALBUM—*Kenny G—Arts*
- 29 AENIMA—Tool—*Volcano*
- 30 THE BEST OF VAN MORRISON—*Van Morrison—Polygram/Universal*

- 45 BIG ONES—Aerosmith—*Geffen/Interscope*
- 46 A VERY SPECIAL CHRISTMAS 3—*Various Artists—A&M/Interscope*
- 47 UNDER THE TABLE AND DREAMING—*Dave Matthews Band—RCA*
- 48 ROCK SPECTACLE—Beverly Hills Cop—*Warner Bros.*
- 49 KIND OF BLUE—Miles Davis—*Columbia/GRG*
- 50 RAGE AGAINST THE MACHINE—*Rage Against The Machine—Epic*

### Top Pop Catalog Labels

Pos. LABEL (No. Of Chart Albums)

- 1 CAPITOL (12)
- 2 ISLAND DEF JAM MUSIC GROUP (10)
- 3 ELEKTRA ENTERTAINMENT GROUP (10)
- 4 MCA (8)
- 5 WARNER BROS. (14)

### Top Pop Catalog Imprints

Pos. IMPRINT (No. Of Chart Albums)

- 1 CAPITOL (10)
- 2 ELEKTRA (7)
- 3 COLUMBIA (17)
- 4 MCA (5)
- 5 WARNER BROS. (5)
- 6 MERCURY (4)
- 7 RCA (5)
- 8 GEFEN (5)
- 9 POLYDOR (5)
- 10 TUFF GONG (1)



### Top Pop Catalog Distributors

Pos. DISTRIBUTOR (No. Of Chart Albums)

- 1 UNIVERSAL (47)
- 2 WEA (32)
- 3 SONY (34)
- 4 EMD (23)
- 5 BMG (19)
- 6 INDEPENDENTS (19)



Metallika

pop  
catalog

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# 1999 the year in music

## Hot Mainstream Rock Artists

## Hot Mainstream Rock Tracks

Pos. ARTIST (No. Of Charted Tracks) *Impresso/Label*

- 1 CREED (3) *Wind-up*
- 2 METALLICA (3) *Elektra/EEG*
- 3 LENNY KRAVITZ (1) *Maverick/Virgin*
- 4 COLLECTIVE SOUL (3) *Atlantic*
- 5 GODSMACK (3) *Reprise/Universal*
- 6 EVERLAST (2) *Tonny Bay*
- 7 (3) *Arise*
- 8 RED ZOMBIE (3) *Geffen/Interscope*
- 9 THE OFFSPRING (1) *Columbia*
- 9 RED HOT CHILI PEPPERS (2) *Warner Bros.*
- 10 THE BLACK CROWES (3) *American/Columbia*

Pos. TITLE-Artist-*Impresso/Label*

- 1 ONE-Creed-Wind-up
- 2 HEAVY-Collective Soul-Atlantic
- 3 SCAR TISSUE-Red Hot Chili Peppers-Warner Bros.
- 4 WHAT IT'S LIKE-Everlast-Tonny Bay
- 5 FLY AWAY-Lenny Kravitz-Tonny Bay
- 6 WHATEVER-Godsmack-Reprise/Universal
- 7 TURN THE PAGE-Metallica-Elektra/EEG
- 8 WHISKEY IN THE JAR-Metallica-Elektra/EEG
- 9 LIT UP-Buckwheat-Dinosaur World
- 10 WHY I'M HERE-Oleander-Reprise/Universal
- 11 MAS TEQUILA-Sunray Hager-MCA



Creed

- 31 PRETTY FLY (FOR A WHITE GUY)-The Offspring-Columbia
- 32 THE KIDS AREN'T ALRIGHT-The Offspring-Columbia
- 33 WHAT'S THIS LIFE FOR-Creed-Wind-up
- 34 FREE GIRL NOW-Tony Petty And The Heartbreakers-Warner Bros.
- 35 SMOOTH-Sessions Featuring Rob Thomas-Arista
- 36 CAN'T CHANGE ME-Chris Cornell-A&M/Interscope
- 37 TRIL-From-Arista/Columbia
- 38 WHY DON'T YOU GET A JOB?-The Offspring-Columbia
- 39 PSYCHO MAN-Black Sabbath-Epic
- 40 CLEBRITY SKIN-Hole-DGC/Interscope

## Hot Mainstream Rock Imprints

Pos. IMPRINT (No. Of Charted Tracks)

- 1 WARNER BROS. (14)
- 2 ELEKTRA (8)
- 3 REPUBLIC (5)
- 4 WIND-UP (4)
- 5 COLUMBIA (15)
- 6 ATLANTIC (6)
- 7 EPIC (2)
- 8 GEFEN (1)
- 9 A&M (3)
- 10 RCA (6)



## mainstream rock

## Hot Modern Rock Artists

Pos. ARTIST (No. Of Charted Tracks) *Impresso/Label*

- 1 THE OFFSPRING (4) *Columbia*
- 2 SUGAR RAY (3) *Lava/Atlantic*
- 3 EVERLAST (2) *Tonny Bay*
- 4 (2) *Arise*
- 4 LIT (2) *RCA*
- 5 CREED (3) *Wind-up*
- 6 RED HOT CHILI PEPPERS (2) *Warner Bros.*
- 7 LENNY KRAVITZ (1) *Maverick/Virgin*
- 8 (3) *Arise*
- 8 CAKE (3) *Capricorn/TD/MG*
- 9 BLINK-182 (2) *MCA*
- 10 HOLE (3) *DGC/Interscope*



The Offspring

- 15 LAST KISS-Pearl Jam-Epic
- 16 BETTER DAYS (AND THE BOTTOM DROPS OUT)-Citrus King-Warner Bros.
- 17 BATTLE FLAG-Le Fidelity Allstars Featuring Pogueshead-Saint/Slut Pop/Columbia
- 18 FREAK ON A LEASH-Korn-Immortal/Epic
- 19 MALIBU-Hole-DGC/Interscope
- 20 THE KIDS AREN'T ALRIGHT-The Offspring-Columbia

- 39 MY FAVOURITE GAME-The Cardigans-Sire/Atlantic/TD/MG
- 40 WHY I'M HERE-Oleander-Reprise/Universal

## Hot Modern Rock Tracks

Pos. TITLE-Artist-*Impresso/Label*

- 1 MY OWN WORST ENEMY-Lit-RCA
- 2 WHAT IT'S LIKE-Everlast-Tonny Bay
- 3 SCAR TISSUE-Red Hot Chili Peppers-Warner Bros.
- 4 WHAT'S MY AGE AGAIN?-Blink-182-MCA
- 5 EVERY MORNING-Sugar Ray-Lava/Atlantic
- 6 ONE-Creed-Wind-up
- 7 NEVER THINK-Cake-Capricorn/TD/MG
- 8 BLUE MONDAY-Cage-Eleven/Reprise
- 9 ALL STAR-Smash Mouth-Interscope
- 10 PRAISE YOU-Jethro Slin-Slant/Astralwerks/Virgin
- 11 FLY AWAY-Lenny Kravitz-Virgin
- 12 HEAVY-Collective Soul-Tonny Bay
- 13 NOOKIE-Limp Bizkit-Rip/Interscope
- 14 WHY DON'T YOU GET A JOB?-The Offspring-Columbia

- 21 PRETTY FLY (FOR A WHITE GUY)-The Offspring-Columbia
- 22 CRUSH-Dave Matthews Band-RCA
- 23 SLIDE-Goo Goo Dolls-Warner Bros.
- 24 AMERICAN WOMAN-Lenny Kravitz-Maverick/Virgin
- 25 NEW-Xu Dele-RCA
- 26 NEW-Xu Dele-WORK/ERC
- 27 BAW IT DABA-Kid Rock-Top Dog/Lava/Atlantic
- 28 STAY MY SUNSHINE-Len-WORK/ERC
- 29 GOT YOU (WHERE I WANT YOU)-The Fly-Delectious Vinyl/Trauma

## Hot Modern Rock Imprints

Pos. IMPRINT (No. Of Charted Tracks)

- 1 RCA (5)
- 2 WARNER BROS. (11)
- 3 COLUMBIA (10)

## Hot Modern Rock Labels

Pos. LABEL (No. Of Charted Tracks)

- 1 INTERSCOPE (26)
- 2 RCA (10)
- 3 ATLANTIC (10)
- 4 COLUMBIA (11)
- 5 WARNER BROS. (12)



THE RCA RECORDS LABEL



La

## Top Kid Artists

### Pos. ARTIST (No. Of Charted Albums) Impulse/Label

1. **POKEMON** (1) *Epic*
2. **BARNEY** (2) *Barney Music/Lyrick Studios*  
(1) *Barney Music/Capitol*  
(1) *Barney Publishing*
3. **MANNHEIM STEAMROLLER** (1) *American Gramaphone/Walt Disney*
4. **BLUE'S CLUES** (1) *Kid Rhino/Rhino*
5. **THE TELETUBBIES** (1) *Kid Rhino/Rhino*
6. **BEAR** (1) *Walt Disney*
7. **SCOOBY DOO** (1) *Kid Rhino/Rhino*
8. **BARBIE** (1) *Sony Wonder/Epic*
9. **ARTHUR** (1) *Rounder Kids/Rounder*
10. **JOHN LITHGOW** (1) *Sony Wonder/Epic*

## Top Kid Audio Series

### Pos. SERIES (No. Of Charted Albums) Impulse/Label

1. **WALT DISNEY READ-ALONG** (14) *Walt Disney*
2. **VEGGIE TUNES** (4) *Big Idea/Earlwood/Word*  
(2) *Big Idea/Walt Disney*
3. *Lyric Studies* (1) *Big Idea/Word*
3. **CEDARMAID KIDS CLASSICS** (3) *Benson*
4. **KID RHINO READ-ALONG** (1) *Kid Rhino/Rhino*
5. **READ & SING ALONG** (1) *Walt Disney*

## Top Kid Audio

### Pos. TITLE—Artist—Impulse/Label

1. **J.B.A. MASTER - MUSIC FROM THE HIT TV SERIES—Falmam—Koch**
2. **VEGGIE TUNES—Veggie Tunes—Big Idea/Word/Lyrick Studios**
3. **DISNEY CHILDREN'S FAVORITE SONGS VOLUME 1—Various Artists—Walt Disney**
4. **TOODLER TUNES—Gedermat Kids Classics—Benson**
5. **A BUG'S LIFE—Read-Along—Walt Disney**
6. **DISNEY'S CHRISTMAS COLLECTION—Various Artists—Walt Disney**
7. **MANNHEIM STEAMROLLER MEETS THE MOUSE—Mannheim Steamroller/American Gramaphone/Walt Disney**
8. **VEGGIE TUNES 2—Veggie Tunes—Big Idea/Word/Lyrick Studios**
9. **CLASSIC DISNEY VOL. 1 - 60 YEARS OF MUSICAL MAGIC—Various Artists—Walt Disney**
10. **TOODLER FAVORITES—Various Artists—Music For Little People/Kid Rhino/Rhino**
11. **TARZAN—Read-Along—Walt Disney**
12. **STAR WARS EPISODE I: THE PHANTOM MENACE—Read-Along—Kid Rhino/Rhino**
13. **MORE SILLY SONGS—Various Artists—Walt Disney**
14. **BARNEY'S FAVORITES VOLUME 1—Barney—Barney Music/Capitol**
15. **ACTION BIBLE SONGS—Gedermat Kids Classics—Benson**
16. **SUNDAY SCHOOL SONGS—Gedermat Kids Classics—Benson**
17. **MULAN—Read-Along—Walt Disney**
18. **SILLY SONGS—Gedermat Kids Classics—Benson**
19. **STAR'S FAVORITES—Read-Along—Walt Disney**
20. **RADIO DISNEY KID JAMS—Various Artists—Walt Disney**
21. **TARZAN—Read & Sing Along—Walt Disney**
22. **A BUG'S LIFE—Sing Along—Walt Disney**
23. **BLUE'S BIG TREASURE—Blue's Clues—Kid Rhino/Rhino**
24. **TELETUBBIES: THE ALBUM—The Teletubbies—Kid Rhino/Rhino**
25. **MICKY CHRISTMAS: VOL. 2—Various Artists—Walt Disney**

## Top Kid Imprints

### Pos. IMPRINT (No. Of Charted Albums)

1. **WALT DISNEY** (36)
2. **BENSON** (9)
3. **KID RHINO** (7)
4. **BIG IDEA** (4)
5. **KOCH** (1)



Pelican

## Top Kid Labels

### Pos. LABEL (No. Of Charted Albums)

1. **WALT DISNEY** (36)
2. **LYRICK STUDIOS** (8)
3. **BENSON** (9)
4. **RHINO** (8)
5. **KOCH** (1)



## Top Kid Distributors

### Pos. DISTRIBUTOR (No. Of Charted Albums)

1. **UNIVERSAL** (37)
2. **INDEPENDENTS** (2)
3. **BMG** (2)
5. **EMO** (1)
6. **SONY** (4)



24-page Book and Tape

kids

# 1999 the year in music

## CRITICS' CHOICE

Continued from page TE-81

7. **Bell Book & Candle, "Rescue Me"** (Blackbird). If there's ever such a thing as "extreme bubblegum," their "Read My Sign" will be its linchpin album.
8. **Smash Mouth, "All Star"** (Interscope).
9. **Texas, "Summer Son"** (Universal). A great singles act, but who thought they'd get channel Abba, or want to?
10. **Len, "Steal My Sunshine"** (Work). Then again, if "More More More" had come out this year, it would have been my No. 1 single.



**MARC SCHIFFMAN**  
Managing Editor, Rock  
Airplay Monitor

1. **Tohti Reagon, "The Righteous Ones"** (Razor & Tie).
2. **Tom Waits, "Mule Variations"** (Epitaph).
3. **Rufus Wainwright, "Rufus Wainwright"** (Dreamworks).
4. **Peter Dinklage, "Love Thinketh No Evil"** (Koch).
5. **Luscious Jackson, "Electric Honey"** (Grand Royal/Capitol).
6. **Joe Henry, "Fue"** (Mammoth).
7. **Kelly Willis, "What I Deserve"** (Rykodisc).
8. **Kim Richey, "Glimmer"** (Mercury).
9. **Moby, "Play"** (V2).
10. **Bruce Henderson, "Beyond The Pale"** (Paradigm).



**GENE SCULATTI**  
Director of Special Issues

1. **Giao Washington, "Out Of This World"** (Norton).
2. **Los Zafros, "Bossa Cubana"** (World Circuit).
3. **The Michelle Gun Elephant, "Gear Blues"** (Triad/Heat Wave).
4. **Los Straitjackets, "The Velvet Touch Of Los Straitjackets"** (Cavalcade).
5. **Mystery Trend, "So Glad I Found You"** (Ace/Big Beat).
6. **Captain Beefheart & His Magic Band, "Grow Fins: Barites 1965-82"** (Revenant).
7. **Mavericks, "Super Colossal Smash Hits Of The 90s—Best Of The Mavericks"** (Mercury).
8. **Various Artists, "East Side Sound: 16 Hits By East Los Angeles' Most Popular Groups"** (Varese Vintage series).
9. **Various Artists, "Surfin' Señorita: Whipped Cream, Tijuana Taxi, Spanish Flea And Other Delights: A [Tijuana Brass] Tribute"** (Wildebeest).
10. **Best live show: Brian Wilson, Oct. 23 at the Wilshire Theater in Los Angeles.**



**PAUL SEXTON**  
Contributing Editor, London

1. **Shelby Lynne, "I Am Shelby Lynne"** (Mercury).

Country music couldn't contain her any longer.

2. **XTC, "Apple Venus Vol. 1"** (Ideacooking Vinyl). Apple-blossom time for England's modern-rock pilgrims.
3. **Marty Stuart, "The Pilgrim"** (MCA). A gripping, inspiring country narrative.
4. **Eric Bendt, "A Day In The Life"** (Warner Bros.). Sophisticated, seductive and old-school soulful.
5. **Snakefarm, "Songs From My Funeral"** (RCA). Folk murder ballads go trip-hop.
6. **Judie Tzuke, "Secret Agent"** (Big Moon). A self-financed set to rival her career best.
7. **Damien Jurado, "Rehearsals For Departure"** (Rykodisc). Melodic introspection that reaches beyond the bed-st.
8. **The Charlatans, "Us & Us Only"** (MCA). A coming of age in a career of slings and arrows.
9. **Steve Earle And The Del McCoury Band, "The Mountain"** (Grapevine). The outlaw and the bluegrass boys huddled gloriously around one mike.
10. **Paul McCartney, "Run Devil Run"** (Parlophone). They were right, rock 'n' roll is here to stay.



**JEFF SILBERMAN**  
Managing Editor, Top 40  
Airplay Monitor

1. **The Michelle Gun Elephant, "Gear Blues"** (Triad/Heat Wave). Simply put, the best new rock band I've heard (and seen) in years. Not only defies, but overwhelms categorization.
2. **Richard Thompson, "Mock Tudor"** (Capitol).
3. **Foo Fighters, "There Is Nothing Left To Lose"** (Roswell).
4. **Los Lobos, "This Time"** (Hollywood).
5. **Gomez, "Liquid Skin"** (Virgin).
6. **Buckcherry "Buckcherry"** (Dreamworks).
7. **Kim Richey, "Glimmer"** (Mercury).
8. **Long Beach Dub Allstars, "Right Back"** (Dreamworks).
9. **Dot Allison, "Close Your Eyes"** (Arista).
10. **Various Artists, "Chief Aid: Music From South Park"** (American/Columbia). Great, eclectic artist lineup and a neat way to find out if your 7-year-old understands the concept of double entendres, i.e.: "Hot Lava" and "Chocolate Salty Balls." Imagine the fun in answering the question, "Daddy, what's a bubble goose?"



**PHYLLIS STARK**  
Managing Editor, Country  
Airplay Monitor

10. **Top Country Singles:**  
1. **Randy Travis, "Stranger In My Mirror"** (Dreamworks).
2. **Shane Minor, "Slave To The Habit"** (Mercury).

Continued on page TE-93

# 1999 the year in music

## THE YEAR IN NEW AGE MUSIC:

### A Genre's Identity Crisis

BY RICHARD HENDERSON

Even as the genre's stock continues to climb, with labels of long-standing in the field acquired by majors and supposedly "niche-market" artists selling platinum, the question that looms ever larger in 1999 is: What is new age, anyway? Is it the emotionally centered, contemplative material, beloved of aging hippies and massage therapists, or does it contain rigorously composed, challenging music? Is it by definition acoustic or electronic? Minimal or baroque? Are vocals and conventional song forms allowed? Does Celtic music constitute a de facto component of new age? Is Native American another such component? Where does world music leave off and new age begin?

To judge from the past year's charts, all of the above would qualify and more. As new age sheds the stigma of self-absorption and marginality, its identity has become ever more amorphous. Certainly, many of the acts associated with the genre in its infancy—who surely helped mold its public face—continue to dominate sales. For a typical case, start at the top: American Gramophone chart perennial Mannheim Steamroller, whose "The Christmas Angel" was the star seller in the new-age bins this year. Also back at the top are the other usual suspects synonymous with new age: Yanni, Jim Brickman, John Tesh, Enya (scoring big with the sustaining success of her Reprise title "Paint The Sky With Stars") and Ottmar Liebert.

Seasonal collections continue to do well: alongside Mannheim Steamroller's annual offerings are the latest installments from Windham Hill's successful franchises "The Colors Of Christmas" and "A Winter Solstice Reunion," "Best Of Narada Christmas" and Virgin's "Christmas Moods." Windham Hill stalwart George Winston returned with "Plains," a strong effort that corralled his many enthusiasts (seasonally inspired impressionistic piano, personal takes on several eras' pop favorites and even a keyboard adaptation of a Hawaiian slack-key classic by Gabby Pahinui).

Also charting this year is the compilation "All The Seasons Of George Winston." The

BMG-owned label is additionally represented by strong sales from Yanni's "Love Songs" and Jim Brickman's pop-tinged "Picture This."

#### INDIES IN ORBIT

Independents continue to thrive and innovate within the new-age orbit. Leading the indie pack, of course, is GTSP star John Tesh, whose "One World" imparts the sheen of international eclecticism to his pianistic, Tesh's "Grand Passion" and "Pure Movies" and "Guitar By Fire" have retained their retail magic in '99. The Hearts Of Space label continues its proponent of parallel acoustic and electronic streams within the genre, with new releases by ambienteur Steve Roach ("Light Fantastic") and Native American flute alchemists Coyote Oldman ("House Made Of Dawn").

In the greater Venn diagram of chart activity, when does Celtic count as a sub-genre of world music, and when are its albums new-age entries? Certainly, the new-age constituency enjoyed Roni Downey's and Phil Coulter's "Healing Angel" on RCA Victor, as they did the Imaginary Road anthology "Celtic Harpistry." And, once again this year, Maïre Brennan charmed with "Perfect Time" (World).

#### SKIRTING BOUNDARIES

The latest installment in what is now a trilogy of Adiemus recordings from Karl Jenkins, "Adiemus III—Dances Of Time" appeared on Omnion, another Virgin-acquired imprint. One of the first new-age performers to carve a significant identity in live performances, Swiss harpist Andreas Vollenweider released "Kryptos" on Sony Classical and made a noteworthy appearance at this year's Lanzarote Festival in the Canary Islands. Other world-inflected titles triggering retail activity included Govi's "No Strings Attached" (Real Music), Vangelis' "El Greco" (Atlantic) and David Arkenstone's "Citizen Of The World" (Windham Hill).

Native American music has fused to seemingly inexorable effect with the sounds of new age, as longtime best-sellers in reservation stores, such as Canyon Records' flutist R. Carlos Nakai (whose discography begins at the dawn of the '80s), are now featured regularly on new-age playlists and in trade publications. The preponderance of flute music within the Native canon lends a patina of accessibility that enables a crossover to new-age markets: "The First Flute" by Kevin Locke (Makocho) and Douglas Spotted Eagle's "Voices" on Higher Octave exemplify this trend. ■



Mannheim Steamroller's Clay Davis

#### Top New Age Artists

Pos. ARTIST (No. Of Charted Albums) Imprint/Label

- 1 MANHHEIM STEAMROLLER (2) American Gramophone
- 1 YANNI (4) Private Music/Windham Hill
- 1 JIM BRICKMAN (2) Windham Hill
- 1 JOHN TESH (4) GTSP
- 1 ENYA (3) Reprise/Warner Bros.
- 1 GEORGE WINSTON (2) Windham Hill
- 1 SECRET GARDEN (2) Philips
- 1 OTTMAR LIEBERT (1) Epic
- 1 MAIRE BRENNAN (2) World/Epic
- 1 GOVI (1) Higher Octave/Virgin
- 1 Real Music

#### Top New Age Albums

Pos. TITLE—Artist—Imprint/Label

- 1 THE CHRISTMAS ANGEL—Mannheim Steamroller—American Gramophone
- 2 DESTINY—Jim Brickman—Windham Hill
- 3 PAINT THE SKY WITH STARS—THE BEST OF ENYA—Epic—Reprise/Warner Bros.
- 4 MANHHEIM STEAMROLLER MEETS THE MOUSE—Mannheim Steamroller—American Gramophone/Walt Disney
- 5 LOVE SONGS—Yanni—Private Music/Windham Hill
- 6 ONE WORLD—John Tesh—GTSP
- 7 PLAINS—George Winston—Windham Hill
- 8 GRAND PASSION—John Tesh—GTSP
- 9 TRIBUTE—Yanni—Virgin
- 10 PURE MOVIES—The John Tesh Project—GTSP
- 11 ALL THE SEASONS OF GEORGE WINSTON—PIANO SOLOS—George Winston—Windham Hill
- 12 DEVOTION: THE BEST OF YANNI—Yanni—Private Music/Windham Hill
- 13 DAWN OF A NEW CENTURY—Secret Garden—Philips
- 14 A WINTER SOLSTICE REUNION—Various Artists—Windham Hill
- 15 CONVERSATIONS WITH GOD DISC 2—Various Artists—Windham Hill
- 16 INNAMORAZ/2 SUMMER FLAMENCO—Ottmar Liebert—Epic
- 17 NIGHTBIRD—Yanni—BMG Special Products
- 18 FORBIDDEN DEEDS—Yanni—BMG Special Products
- 19 25 YEAR CELEBRATION OF MANHHEIM STEAMROLLER—Mannheim Steamroller—American Gramophone
- 20 KARMA—Deleuniq—Nettwerk

- 21 BEST OF NARADA CHRISTMAS—Various Artists—Naxos/Virgin
- 22 PERFECT TIME—Maïre Brennan—World/Epic
- 23 CONVERSATIONS WITH GOD—Various Artists—Windham Hill
- 24 PICTURE THIS—Jim Brickman—Windham Hill
- 25 INSTRUMENTAL MOODS—Various Artists—Virgin

#### Top New Age Imprints

Pos. IMPRINT (No. Of Charted Albums)

- 1 WINDHAM HILL (17)
- 2 AMERICAN GRAMAPHONE (3)
- 3 GTSP (4)
- 4 REPRIS (1)
- 5 PRIVATE MUSIC (4)
- 6 VIRGIN (3)
- 7 BMG SPECIAL PRODUCTS (3)
- 8 PHILIPS (3)
- 9 NARADA (1)
- 10 EPIC (1)



#### Top New Age Labels

Pos. LABEL (No. Of Charted Albums)

- 1 WINDHAM HILL (12)
- 2 AMERICAN GRAMAPHONE (2)
- 3 GTSP (4)
- 4 WARNER BROS. (1)
- 5 VIRGIN (1)

#### Top New Age Distributors

Pos. DISTRIBUTOR (No. Of Charted Albums)

- 1 BMG (26)
- 2 INDEPENDENTS (14)
- 3 UNIVERSAL (14)
- 4 WEA (4)
- 5 EMI (2)
- 6 SONY (4)

**BMG**  
DISTRIBUTION

new age

# CRITICS' CHOICE

Continued from page TE-91

3. **Tim McGraw**, "Please Remember Me" (Curb).
4. **Dixie Chicks**, "Tonight The Heartache On Me" and "Ready To Run" (Monument).
5. **Lee Ann Womack**, "I'll Think Of A Reason Later" (Decca/MCA Nashville).
6. **Dwight Yoakam**, "Crazy Little Thing Called Love" (Reprise).
7. **Gary Allan**, "Smoke Rings In The Dark" (MCA Nashville).
8. **Chely Wright**, "It Was" (MCA Nashville).
9. **Brad Paisley**, "Who Needs Pictures" (Arista Nashville).
10. **Aaron Tippin**, "I'm Leaving" (Lyric Street).

Honorable mentions: **Sonya Isaacs**, "On My Way To You" (Lyric Street); **George Jones**, "Choices" (Asylum); **Lisa Brokop**, "Ain't Enough Roses" (Columbia); **Wade Hayes**, "Tore Up From The Floor Up" (Columbia); **Diamond Rio**, "I Know How The River Feels" (Arista Nashville).



**JULIE TARASKA**  
*Net Editor,  
 Billboard Online*

1. Best Concerts: An intimate acoustic show by the **Eurythmics** at the Kit Kat Club in New York; the **Eurythmics** and **Stevie Wonder**, Feb. 16 at the Brit Awards at the London Arena. **Annie Lennox's** voice is still so forceful and flawless that it sends shivers up my spine.
2. Best Music Documentary: **The Clash's** "Westway To The World." The rise and

- dissolution of one of music's most passionate bands, with footage so intimate that it scrapes the bone.
3. Best Song Titles: **Pet Shop Boys**, "I Don't Know What You Want But I Can't Give It Anymore" (Parlophone/Sire); **Marguerite Fields**, "I Lay Cactus Where Your Heart Should Be" (Merge).
  4. Best Benefit Album: **Funky Precident**, "The Funky Precident" (No Mayo/Loosegroove).
  5. Best Sugar High: **Backstreet Boys**, "Millennium" (Jive). Bubblegum R&B with very adult pelvic thrusts.
  6. Best Album From An Artist I Had Written Off: **Moby**, "Play" (V2).
  7. Best Reason For Maintaining Hope In The Music Industry: the **Beta Band** (Regal/Astralwerks).
  8. Best Album Of '99, according to my best friend: **Blondie**, "No Exit" (Beyoncé/BMG).
  9. Best Albums Below The Radar: **The Flaming Lips**, "The Soft Bulletin" (Warner Bros.); **Most Def**, "Black On Both Sides" (Rawkus); **Macy Gray**, "On How Life Is" (Epic); **Papa M**, "Live From A Shark Cage" (Drug City); **Angie Stone**, "Black Diamond" (Arista).
  10. Best songs to take to heart: **Smash Mouth**, "All Star" (Interscope); **TLC**, "Unpretty" (LaFace).

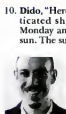


**CHUCK TAYLOR**  
*Radio Editor,  
 Singles Review Editor*

1. **Tina Turner**, "In Deep" (Epic). The voice of a siren, songs for the universe, and the temperament of a mischievous teen. A

- lustrous career crown saturated with love lessons. "Burn," baby, burn.
2. **Beth Hart**, "L.A. Song" (Atlantic). Raw, vulnerable, affecting. Best new artist, single, video. A cold-water slap in the face that summons motivation.
  3. **Steps**, "One For Sorrow" (Jive). Equal parts **Kylie Minogue** and **Abba** for a rhythmic cascade that cooks. I played this 10,000 times.
  4. **Martina McBride**, "Evolution" (RCA). Among the champion voices in contemporary music, at last matched with material deserving of her sweet, towering pipes.
  5. **Ricky Martin**, "Livin' La Vida Loca" (C2/Columbia). A true cultural phenomenon. Nice teeth, too.
  6. Pop as it was meant to sound: **Robbie Williams**, "Millennium" (Capitol); **Kim Richey**, "Come Around" (Mercury).
  7. **Eurythmics**, Nov. 9 at Madison Square Garden in New York. **Annie Lennox** demonstrated in one note what most artists work a lifetime to achieve. Prozac for the ears.
  8. **Backstreet Boys**, "Buses And Trains" (Arista). A terribly clever ride.
  9. **Tie: Amber**, "Sexual (I'd Da Di)" (Tommy Boy); **Donna Summer**, "I Will Go With You" (Epic). Two dance divas, too much heaven.

# 1999 the year in music



**PAUL VERNA**  
*Pro Audio/Technology Editor*

1. **Dido**, "Here With Me" (Arista). A sophisticated shuffle as moody as a rainy Monday and satisfying as the returning sun. The sulky song of '99.
1. The Buena Vista Social Club family: **Barbarito Torres**, "Havana Cafe" (Havana Galliente/Atlantic); **Ibrahim Ferrer**, "Buena Vista Social Club Presents Ibrahim Ferrer" (World Circuit/Nonesuch); **Eliades Ochoa**, "Y El Cuarteto Patria, 'Sublime Ilusión'" (Higher Octave World/Virgin); and **Compay Segundo**, "Calle Salud" (Nonesuch).
2. The Los Lobos family: **Los Lobos**, "This Time" (Hollywood); **Cesar Rosas**, "Soul Disguise" (Rykodisc); **Hounddog**, "Hounddog" (Columbia/Legacy); and **Latin Playboys**, "Dose" (Atlantic).
3. The Celtic connection: **The Chieftains**, "Tears Of Stone" (RCA Victor); and **Paul Winter & Friends**, "Celtic Solstice" (Living Music/Windham Hill).

Continued on page TE-95

# THE HIGHER OCTAVE MUSIC GROUP



## Les Nubians

*Princesses Nubiennes* (1997)

The most acclaimed new group of the year! Over 300,000 albums scanned!

"The most creative people in entertainment."

— Entertainment Weekly's Top 100 List 1999



## ELIADES OCHOA

*Sublime Ilusión* (1999)

Buena Vista Social Club Presents Eliades Ochoa, as seen in the Buena Vista Social Club movie.

"A stunning achievement."

— Newsday

"★★★★ 1/2" — Los Angeles Times

"Muy Grande," — Spin



## BUCKETHEAD

*MONSTERS AND ROBOTS* (1999)

He was born in a coop, raised in a cage.

Children fear him, critics rage. He's half alive, he's half dead. Folks just call him Buckethead.

Special guests include Les Claypool, Brain, Bootsy Collins, Bill Laswell and more. On tour with Primus!



## GAELIC STORM

*Herdin' Cats* (1999)

Since their Titanic appearance Gaelic Storm has been winning fans worldwide. Herdin' Cats is a collection of traditional Irish sing-alongs, Celtic dance music and festive, rollicking pub songs.



1999 Releases: **Goo** • 3rd **Force** • **Banyan** • **Dancing Fantasy** • **Craig Chaquico** • **Adriana III** • **Hera** • **Douglas Spotted Eagle** • **Eric Fernandez** • **Brian Hughes** • **Medicine Drum** • **P18** • **Earthdance**

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# 1999 the year in music

## THE YEAR IN WORLD MUSIC:

Same As It Ever Was—Especially  
If It's Celtic

BY RICHARD HENDERSON

Last year in this space, it was noted that the three acts occupying the top of the world music charts had held their positions from the previous years, proving in 1998—as they had in 1997—that the larger number of American world-music buyers were drawn to listener-friendly titles with well-publicized connections to European and North American pop artists. The big news of 1999 is that nothing has changed appreciably. The significant alteration in this year's world listings seems from those Irish perennials, the Chieftains, returning with their RCA Victor release, "Tears Of Stone." Only such Celtic favorites, who have represented a significant fraction of the world-music dollar over the past decade, could have a hope of intruding upon the three-year chart hegemony enjoyed by Italian tenor Andrea Bocelli, the Ry Cooder-produced Buena Vista Social Club and Canadian pan-global singer/songwriter Loreena McKennitt.

Save for Bocelli, who adds a new chart-topping entry with "Sogno" as companion to the extended run enjoyed by his "Romanza," the aforementioned best-sellers define the two musical sub-genres that very nearly comprise the upper echelon of world music altogether: Celtic and Cuban. Hot on the heels of McKennitt's Celtic fusion sounds are "The Irish Tenors," a strong outing on Masterone featuring John McDermott, Anthony Kearns and Roman Tynan; the latest installment in Windham Hill's successful franchise, "Celtic Christmas IV"; McKennitt's own "Live In Paris And Toronto"; and other RCA Victor titles such as Frank Patterson's "Ireland In Song" and "Winter's Crossing" by James Galway and Phil Coulter.

### COMPLILING THE CELTS

Strong sales by numerous other compilations suggest that there's still gold to be mined in strong Celtic programming, as suggested by "The Ultimate St. Patrick's Day" (Legacy), "Celtic Tides" (Putumayo), "Celtic Twilight 5" (Hearts Of Space) and "Celtic Love Songs" (Madcay). These are in addition

tion to significant showings by artists of long standing in the genre, such as Solas, Eideen Ivers and Ronan Hardiman.

Real World scored with the sophomore outing from Afro Celt Sound System, featuring the soon nas vocalizing of Ireland's Lára O'Leonnard. The group's profile was enhanced this year by a well-received tour and substantial media coverage—a coup for Peter Gabriel's label, now distributed in North America by Narada; the Virgin-owned imprint will additionally be distributing the esoteric roster of another artist-owned world label, David Byrne's Luaka Bop. Another collaborative partnership from Real World, that of Canadian producer/guitarist Michael Brook and Armenian flutist Djavan Gasparian, also took to the road in support of their "Black Rock" release; attendees at Seattle's WOMAD Festival witnessed an entranced Juan Baez go-go dancing around Gasparian during the set.

### ISLANDS IN THE MAINSTREAM

Meanwhile, Americans haven't lost their desire to trade (musically, anyway) with that one-time enemy, Cuba, as could be gauged by the favorable response to any artist associated with the Buena Vista Social Club. The 12-gallon hat of guitarist/vocalist Eliades Ochoa has turned up on the stages of American clubs in the company of blues veteran Charlie Musselwhite, supporting the former's well-received "Sublime Illusion" (also featuring B.V. producer Cooder) on Higher Octave/World. Initial spinoffs from the "World Circuit/None such Cuban contingent, such as pianist Ruben Gonzalez and the Afro Cuban All Stars, maintain an undeniable presence at retail. Two other Buena Vista veterans, vocalists Compay Segundo and Ibrahim Ferrer, are touring behind new releases under their own names "Calle Salud" and "The Buena Vista Social Club Presents Ibrahim Ferrer," respectively, both of which appear to have legs that will carry them well into the new millennium.

Compilations of the once-forbidden island music have proliferated in the wake of "Buena Vista" as well, with son and



Andrea Bocelli

### Top World Music Artists

Pos. ARTIST (No. Of Charted Albums) Impetus/Label

- 1 ANDREA BOCELLI (2) Universal Latino (1) Polyph
- 2 BUENA VISTA SOCIAL CLUB (1) World Circuit/Nonesuch/AG
- 3 LOREENA MCKENITT (1) Quilana/Bow/Warner Bros.
- 4 THE CHIEFTAINS (1) RCA Victor
- 5 IBRAHIM FERRER (1) World Circuit/Nonesuch/AG
- 6 ANTHONY KEARNS (2) MasterTone/Punt
- 7 JOHN MCDERMOTT (2) MasterTone/Punt
- 8 ROMAN TYNAN (2) MasterTone/Punt
- 9 RUBEN GONZALEZ (1) World Circuit/Nonesuch/AG
- 10 AFRO CELT SOUND SYSTEM (1) Real World

### Top World Music Albums

Pos. TITLE Artist Impetus/Label

- 1 SOGNO—Andrea Bocelli—Polyph
- 2 ROMANZA—Andrea Bocelli—Polyph
- 3 BUENA VISTA SOCIAL CLUB—Buena Vista Social Club—World Circuit/Nonesuch/AG
- 4 TEARS OF STONE—The Chieftains—RCA Victor
- 5 THE BOOK OF SECRETS—Loreena McKennitt—Quilana/Bow/Warner Bros.
- 6 BUENA VISTA SOCIAL CLUB PRESENTS IBRAHIM FERRER—Ibrahim Ferrer—World Circuit/Nonesuch/AG
- 7 THE IRISH TENORS—John McDermott/Anthony Kearns/Roman Tynan—MasterTone/Punt

merengue anthologies released by Putumayo and Music Club. Also retaining popularity is Jesus Alemany's (Cubanism), whose Hannibal recordings are produced by world-music visionary Jay Boyd.

A different sort of island music, that of Hawai'i, has had an increasing presence on the mainland. Though he died in 1997, the formidable sound of much-loved Israel Kamakawiwole still looms large in world-music bins, as do his island compatriots Hapa and the artists compiled on "Pride Of Punahoe." More credit to Ry Cooder, whose '70s collaborations with Hawai'i's renaissance musician Gaby Pahinui drew American attentions to the world music that had been on their doorstep all along.

### WINS AND LOSSES

Other international favorites whose careers pre-date the '90s world vogue continue to command impressive sales and concert atten-

- 8 SUENOS (WITH SPANISH TRACKS)—Andrea Bocelli—Universal Latino
- 9 ROMANZA (WITH SPANISH TRACKS)—Andrea Bocelli—Universal Latino
- 10 RETURN TO PRIDE ROCK—SONGS INSPIRED BY DISNEY'S THE LION KING
- 11 Various Artists—Walt Disney
- 12 CELTIC CHRISTMAS IV—Various Artists—Windham Hill
- 13 INTRODUCING...RUBEN GONZALEZ—Ruben Gonzalez—World Circuit/Nonesuch/AG
- 14 VOLUME 2 RELEASE—Afro Celt Sound System—Real World
- 15 CANTOS DE AMOR—Gipsy Kings—Nonesuch/Atlantic/AG
- 16 CAITE ATLANTICO—Caixa Ecom—RCA Victor

### Top World Music Imprints

Pos. IMPRINT (No. Of Charted Albums)

- 1 POLYDOR (1)
- 2 PHILIPS (2)
- 3 NONESUCH (3)
- 4 RCA VICTOR (5)
- 5 WORLD CIRCUIT (4)



### Top World Music Labels

Pos. LABEL (No. Of Charted Albums)

- 1 POLYDOR (1)
- 2 PHILIPS (2)
- 3 ATLANTIC GROUP (8)
- 4 RCA VICTOR (5)
- 5 WARNER BROS. (1)

### Top World Music Distributors

Pos. DISTRIBUTOR (No. Of Charted Albums)

- 1 UNIVERSAL (10)
- 2 WEA (10)
- 3 INDEPENDENTS (31)
- 4 BMG (5)
- 5 EMD (3)
- 6 SONY (3)



UNIVERSAL MUSIC GROUP  
A DIVISION OF UNIVERSAL PICTURES

world

4. **Richard Thompson**, "Mock Tudor" (Capitol).
5. **David Bowie**, "...hours" (Virgin).
6. **Snakefarm**, "Songs For My Funeral" (RCA).
7. **Beth Orton**, "Central Reservation" (Arista).
8. **Os Mutantes**, "Everything Is Possible! More Psychedelic Classics 1: Brazil—The Best Of Os Mutantes" (Luaka Bop).
9. **Tina Turner**, "Mule Variations" (Epitaph).
10. **Steve Earle & The Del McCoury Band**, "The Mountain" (E-Squared).

# NIGEL WILLIAMSON

International Contributor

1. **Kate Rusby**, "Sleepless" (Pure). The perfect voice of English folk.
2. **Kris Kristofferson**, "The Austin Sessions" (Arista). The classic songs re-recorded show how they were meant to sound.
3. **Richard Thompson**, "Mock Tudor" (Parlophone). The U.K.'s premier songwriter at the top of his game.
4. **Steve Earle**, "The Mountain" (Grapevine). Bluegrass to thrill even those who don't like bluegrass.
5. **Various Artists**, "Return Of The Grievous Angel: A Tribute To Gram Parsons" (Almo). The most heartfelt tribute album ever.
6. **Ibrahim Ferrer**, "Buena Vista Social Club Presents Ibrahim Ferrer" (World Circuit). More timeless Cuban rhythms, produced by Ry Cooder.
7. **Hugh Masekela**, "Sixty" (Columbia). Happy birthday, bra! Hugh.
8. **Cheliso Lu**, "Bambay Guee" (World Circuit). Irresistible Senegalese melodies.
9. **Los Super Seven**, "Los Super Seven" (RCA). The Tex-Mex equivalent of Buena Vista Social Club.
10. **Shelby Lynne**, "I Am Shelby Lynne" (Mercury). The album she had to leave Nashville to make.

# ERIC VITOULIS

New York Editorial Assistant

1. **Def Leppard**, "Euphoria" (Mercury/UMG).
2. **Dokken**, "Erase The Slate" (CMC International).
3. **Mr. Big**, "Get Over It" (Atlantic Records Japan).
4. **Joe Fichtner**, "There Is Nothing Left To Lose" (RCA).
5. **Pearl Jam**, "Live On Two Legs" (Epic Records).
6. **Creed**, "Human Clay" (Wind-up).
7. **Cinderella**, "Live At The Key Club" (Deadline).
8. **Iron Maiden**, "Ed Hunter" (Portrait/Columbia/CRG).
9. **Bush**, "The Science Of Things" (Atlantic/Interscope).
10. **Stone Temple Pilots**, "No. 4" (Atlantic/AG).

# ADAM WHITE

International Editor In Chief

1. **Macy Gray**, "On How Life Is" (Epic). Let's call her the Merry Clayton of her generation. Sing, sister, sing.
2. **R. Kelly**, "I Got That Boom Boom Back The Hands Of Time" (Jive). OK, so it's "For

- Your Precious Love" four decades on. Nothing amiss with that.
3. **Shelby Lynne**, "I Am Shelby Lynne" (Mercury U.K.). Rhythm, country and blues, the way they used to make it.
4. **Calvin Richardson**, "Country Boy" (Universal). If Robert Kelly can morph into Jerry Butler and the Impressions, why cannot Calvin step into Bobby Womack's shoes?
5. **Mary J. Blige**, "All That I Can Say" (MCA). The girl may not pick melodies, but she sure knows what to do with a riff.
6. **Dana Penn & Spooner Oldham**, "Moments From This Theatre" (Proper Records UK). These Southern soul songsmiths are reunited with their children, decades after giving them up for adoption to Aretha, Percy and the Sweeties, among others.
7. **The Temptations**, "You've Got To Earn It" (Motown). At last, justice for Paul Williams, the soul of the Temptations.
8. **Jo Dee Messina**, "Bye Bye" (Curb). All the simple virtues of country music, ancient and modern, within this one performance.
9. **Wilson Pickett**, "It's Harder Now" (Bulseye). Harder it may be, but the Wicked One remains the genuine article.
10. **Various Artists**, "At The Club" (Kent/Ace UK). Herb, Ahmet and Jerry may have been at it with the Kings and the Beatles, but this celebrates what they did in between.



# TIMOTHY WHITE

Editor In Chief

1. **Various Artists**, "Respond" (Signature Sounds/Columbia). Use it.
2. **Sting**, "Brand New Day" (A&M Records/Universal Music Australia). The Australasian edition contains the full 6:53 version of "The End Of The Game."
3. **Tie: Regina Carter**, "Rhythms Of The Heart" (Verve); **The Roots**, "Things Fall Apart" (MCA).
4. **Tie: Patricia O'Callaghan**, "Slow Fox" (Marquis Classics/EMI Music Canada); **Joshua Bell**, **Edgar Meyer**, **Sam Bush**, **Mike Marshall**, "Short Trip Home" (Sony Classical).
5. **John Mellencamp**, "The Rough Harvest Sessions" (Mercury).
6. **Tie: Susan Tedeschi**, "Just Won't Burn" (Tone-Cool/Rounder/Mercury); **Kim Richey**, "Glimmer" (Mercury).
7. **Tie: Live**, "The Distance To Here" (Radioactive/Universal); **ZZ Top**, "XXX" (RCA); **Bif Naked**, "I Bifluc" (Lava/Atlantic); **Vertical Horizon**, "Everything You Want" (RCA); **Shannon Guffman**, "Loud Guitars, Bad Suspicions" (Arista); **Pat Benatar**, "Synchronic Wandering: Recorded Anthology, 1979-1999" (Chrysalis/EMI).
8. **Tie: Alan Krass**, "Forget About It" (Round); **Cindy Bullens**, "Somewhere Between Heaven And Earth" (Blue Lobster/Artemis); **Karla Bonoff**, "All My Life: The Best Of Karla Bonoff" (Columbia Legacy); **Mary Lee's Corvette**, "True Lovers Of Adventure" (Wild Pitch).
9. **Tie: Kate Rusby**, "Sleepless" (Pure Compass); **Various Artists**, "The Voice Of The People: The Traditional Music Of England, Ireland, Scotland & Wales" (Topic); **Ewan MacColl**, **Charles Parker**, **Peggy Seeger**, "The Radio Ballads Series" (Topic).
10. **Tie: The Beatles**, "Yellow Submarine Songtrack" (Apple/Capitol-EMI); **Bad Company**, "The Original" (Bad Co., Anthology) (Elektra). ■

# 1999 the year in music

## THE YEAR IN CHARTS

Continued from page 12-12

You couldn't find a more appropriate album title to the top release of 1999 than "Millennium." The second domestic set from the Backstreet Boys puts the quintet on top of the year-end recap for the first time; their eponymously titled debut was the No. 4 album of 1998. The Boys' triumph gives the five-label its first year-end chart-topper, a victory made doubly sweet because the label also has the No. 2 album of 1999, Britney Spears' "...Baby One More Time." The Backstreet Boys are only the second male group to have a No. 1 album of the year in the '90s; the first was Hootie & The Blowfish, who had a "Cracked Rear View" in 1995. The No. 3 album of 1999 is Shania Twain's "Come On Over" (Mercury), improving upon the disc's No. 5 standing last year. You have to scroll all the way down to No. 54 to find the top soundtrack of the year, "Tarzan" (Walt Disney). Last year, the top-ranked soundtrack was "Titanic," which was the best-selling album of 1998.



This year's teen-act domination is more apparent on the album recap than the singles list: the Backstreet Boys, Britney Spears and 'N Sync finish first, second and third, respectively. That makes Spears the top female album artist; Garth Brooks is the top male album artist. The Dixie Chicks are the top female group in this domain. Columbia is the top album imprint. Interscope the top album label, and Universal the top distributor.

Combining singles and albums, the Backstreet Boys are the top pop artists, followed by TLC. Britney Spears is the top female artist, and Ricky Martin the top male artist. Arista is the top pop imprint and label.

## R&B/HIP-POP

When "Fortunate" (Rock Land/Columbia) by Maxwell was first released, it escaped success. But when it was included in the soundtrack "Life," it became a massive hit—big enough to be No. 1 on the Hot R&B/Hip-Hop Singles & Tracks recap. The R. Kelly-written and -produced track was also No. 1 on the R&B/Hip-Hop airplay list and No. 3 on the sales tally. Arista, the label that had the top R&B singles of 1995, 1996 and 1998, had to settle for second and third places this year,

with "Nobody's Supposed To Be Here" by Deborah Cox and "Heartbreak Hotel" by Whitney Houston featuring Faith Evans and Kelly Price. This is a repeat for Price, who was No. 10 last year with her breakthrough single, "Friend Of Mine." Arista family member LaFace lays claim to the No. 4 song, "No Scrubs" by TLC. Destiny's Child, which had a No. 1 pop hit with "Bills, Bills, Bills" (Columbia), comes in fifth, just one notch lower than last year, when it was No. 4 for 1998 with the similarly titled "No, No, No." And #702 flies the Motown banner at No. 6 with "Where My Girls At?"

Arista wraps up the top two slots on the Hot R&B/Hip-Hop Singles Sales recap, where Deborah Cox is in pole position with "Nobody's Supposed To Be Here" and Whitney Houston et al. are No. 2 with "Heartbreak Hotel." On the airplay list, Maxwell's "Fortunate" is followed by TLC's "No Scrubs" and Lauryn Hill's "Ex-Factor." The top singles artist of the year is Faith Evans, with eight chart appearances. R. Kelly is the top solo male artist, followed by Jay-Z



and Maxwell. And Evans, the top solo female artists are Deborah Cox and Lauryn Hill. TLC is the top group, followed by Dr. Dre and Destiny's Child.

After relinquishing first place to Babyface last year, R. Kelly returns to the top of the songwriters list. Lauryn Hill is second, and Anthony "Shep" Crawford is third. Kelly is also the top producer, with nine titles charted, followed by the Kapers and Lauryn Hill. Arista is the leading imprint, as it was last year, and is the top label for the fifth consecutive year.

Juvenile was hot enough with "100 Degrees" (Cash Money) to have the No. 1 R&B/Hip-Hop album of 1999. DMX was runner-up in 1998 with "It's Dark And Hell Is Hot" and repeats in second place this year with "Flesh Of My Flesh Blood Of My Blood" (Ruff Ryders/Def Jam). The No. 1 album of 1999, Lauryn Hill's "The Miseducation Of Lauryn Hill" (Ruffhouse), is third this year. The top 10 R&B/Hip-Hop albums of 1999 are rap-dominated, with acts like Jay-Z, 2Pac and NAS also in the upper region of the recap. The top soundtrack is "Life" (Rock Land) at No. 19, oddly, last year's top soundtrack, "The

Continued on page 12-101

# 1999 the year in music

## THE YEAR IN REGGAE:

*Holding Steady, Ever Ready  
To Break Big*

BY ELENA OUMANO

For nearly three decades, reggae has struggled mightily to break out of the "underground." Yet it remains the musical catharsis of choice—carnal and/or spiritual—for a large and loyal fan base that held steady throughout the '80s. As usual, a handful of one-off hits like Ini Kamoze's "Hot Stepper," Shaggy's "Boombastic," Capleton's "4our," and Beenie Man's "Win Am I?" racked up high scores in pop and/or R&B sales and airplay charts. 1999 was more of the same, with dancehall king Beenie Man finishing as the year's top reggae artist. Tanto Metro & Devonte (who also scored the year's sole breakout urban single with "Everyone Falls In Love") came in second, followed by Bub Marley at third place. Bounty Killer at fourth, U40 at fifth and Ziggy Marley & The Melody Makers coming in sixth. Maxi Priest, Peter Tosh, Buju Banton and Third World must'd off '99's top 10 in reggae.

Many of the music's most vital acts, however, didn't make it onto '99's Top Reggae Artists chart. Beres Hammond's career is as long-lived as reggae itself, but the singer pumped it up to turn in a blazing year in his strongest ever. Hammond, along with the charismatic spiritual Luciano, the appealingly pouty-mouthed Mr. Vegas, the pace-setting Sizzla, a slanted reggae's top Statewide collaborator, and even take, Ky-Mani and others are slowly gaining notice outside of reggae's already convinced audience.

### ELITE AND LEGENDARY

The VP 20th-anniversary concert, held in October at New York's Theater at Madison Square Garden, celebrated the local label as an accurate barometer of the music's current condition. Despite lack of mainstream-chart presence, performances by Beenie Man, Hammond, Luciano, Banton, Morgan Heritage, Freddie McGregor, the wonderfully audacious Anthony B. and a surprise appearance by Sizzla, proved reggae's elite artists could hold their own on—and even take—any stage. That point was made early

in the year, at last August's annual Reggae Sunfest festival, which also featured Statewide pros Dru Hill and the Isley Brothers. Both acts delivered their formidable beats. But veteran ska-maverick Derrick Morgan (who followed the Isleys on "Legends Night"), Beenie Man, Tanto Metro & Devonte, Capleton, Lady Saw, Hammond and others sporting an R&B-compatible "reggae urban" label, were equally—if not more—impressive, by any music fan's standards.

And a look at Billboard's Top Reggae Albums chart suggests that, like hip-hop, reggae's stars include not only artists but producers, the men who make the riddims. The top three reggae albums for '99—"Reggae Gold 1999," "Strictly The Best 21" and "Reggae Gold 1998"—are compilations (all produced by VP Records) that showcase those hitmakers: Tony Kelly, Dave Kelly, Steely & Cleve, Danny Browne (who recently left the dancehall for religious reasons) and Richard Browne.

Jamaican producing talent clearly runs in families: the Kellys are brothers, as are Cleve, Richard and Browne, but each of these mixing-board wiz kids helps his individual productions for his individual label. Other star producers whose work dominates the inspiration, while makers of commercial jingles, movie soundtracks and TV-show music themes, as well as managers of coffee houses and other retail outlets embrace the inspiration, while reggae is the perfect background accompaniment to the ringing of cash registers.

### RINGING REGISTERS

These producers and the stars who ride their riddims to HiVillage create sounds that lend themselves to international urban mixes. A hot mike-racker licking a hot reggae riddim—say "Street Sweeper," "Faith," "Udda Wata," "Brukout," "Backyard," "Bookshelf" or "All Purpose"—will hard-rock any dancehall, anywhere in the world. On reggae's culture tip, college and alternative audiences continue to embrace the inspiration, while makers of commercial jingles, movie soundtracks and TV-show music themes, as well as managers of coffee houses and other retail outlets embrace the inspiration, while reggae is the perfect background accompaniment to the ringing of cash registers.

### TOURIST ATTRACTIONS

The reggae biz is currently pursuing a wise marketing strategy by strengthening those associations, as well as capitalizing on Jamaica's reputation as a lively vacation spot.



Beenie Man

### Top Reggae Artists

Pos. ARTIST (No. of Chart Albums) Imp./Label

- 1 **BEENIE MAN** (2) *Shocking Vibes/VP*
- (3) *Antes Only*
- (1) *Fuel 2000/VP* *Sunkadee*
- 2 **TANTO METRO & DEVONTE** (1) *Penthouse/VP*
- (1) *VP 2500 Music/ERG*
- 3 **BOB MARLEY** (2) *Just Ruch*
- (3) *Madley*
- 4 **BOUNTY KILLER** (1) *Black/TVT*
- (1) *TVT*
- 5 **U40** (1) *Virgin*
- 6 **ZIGGY MARLEY & THE MELODY MAKERS** (1) *Elohee/LEG*
- 7 **MAXI PRIEST** (1) *Virgin*
- 8 **PETER TOSH** (1) *Columbia/CRG*
- 9 **BUJU BANTON** (1) *Gems/VP*
- 10 **THIRD WORLD** (1) *Gator/1-Man*
- (1) *Platinum*

### Top Reggae Albums

Pos. TITLE (Artist) Imp./Label

- 1 **REGGAE GOLD 1999**—Various Artists—VP
- 2 **STRICTLY THE BEST 21**—Various Artists—VP
- 3 **REGGAE GOLD 1998**—Various Artists—VP
- 4 **PURE REGGAE**—Various Artists—PolyGram TV/10JMG
- 5 **THE DOCTOR**—Beenie Man—Shocking Vibes/VP
- 6 **REGGAE PARTY**—Various Artists—PolyGram TV/10JMG
- 7 **D.J. REGGAE MIX**—Various Artists—Bruit/Similar
- 8 **THE BEST OF BOB MARLEY**—Bob Marley—Madley
- 9 **EVERYONE FALLS IN LOVE**—Tanto Metro & Devonte—Penthouse/VP
- 10 **LABOUR OF LOVE II**—U40—Virgin

The past year or so saw a proliferation of concerts on the island featuring top hip-hop acts alongside reggae artists, as well as Sunfest's usual mixed billing and the annual Air Jamaica Jazz & Blues concert, which brings together such top jazz and R&B acts as George Benson and Chaka Khan and leading reggae acts like Hammond and the Skatalites. The Dec. 4 "One Love: Bob Marley All-Star Tribute," aired on the TNT network Dec. 19 as part of TNT's "Master Series," took place on James Bond Beach and featured a pan-genre lineup—Erykah Badu, Sheryl Crow, Lauryn Hill, Queen Latifah, Busta Rhymes, Sarah McLachlan, Seal, Rita Marley and Ziggy Marley & The Melody Makers.

The Jamaica Tourist Board continues to accelerate various promotions of Jamaica as the world's prime music destination, including a free annual concert held at summer's end in New York's Central Park. Gee Street's CEO Jon Baker (Ky-Mani Marley's home label) branched out to create Sandwood, a comprehensive music-production facility integrated into a three-acre tropical retreat near Port Antonio. Located in the foothills of



- 11 **SPIRIT OF MUSIC**—Ziggy Marley & The Melody Makers—Elohee/LEG
- 12 **NEXT MILLENNIUM**—Bounty Killer—Bruit/TVT
- 13 **EVERYONE FALLS IN LOVE**—Tanto Metro & Devonte—VP 2500 Music/ERG
- 14 **DJ REGGAE MIX 2000**—Various Artists—Bruit/Similar
- 15 **MANI MOODS OF MOSES**—Beenie Man—Shocking Vibes/VP

### Top Reggae Imprints

Pos. IMPRINT (No. of Chart Albums)

- 1 **VP** (16)
- 2 **POLYGRAM TV** (2)
- 3 **SHOCKING VIBES** (2)
- 4 **BEAST** (2)
- 5 **VIRGIN** (3)



### Top Reggae Labels

Pos. LABEL (No. of Chart Albums)

- 1 **VP** (16)
- 2 **ISLAND DEF JAM MUSIC GROUP** (4)
- 3 **SIMITAR** (2)
- 4 **VIRGIN** (3)
- 5 **MADACY** (1)

### Top Reggae Distributors

Pos. DISTRIBUTOR (No. of Chart Albums)

- 1 **INDEPENDENTS** (44)
- 2 **UNIVERSAL** (3)
- 3 **EMD** (5)
- 4 **SONY** (4)
- 5 **WIA** (3)
- 6 **BMG** (7)

Jamaica's Blue Mountains, it features a gourmet restaurant, GecJam, and a tie-in with the Port Antonio Marina. The resort, a member of Chris Blackwell's Island Outpost collection of boutique hotels, offers work and play opportunities to musicians, film- and video-makers and tourists alike.

Finally, the vision of Caribbean unity that has tantalized Jamaica's left-leaning politicians for decades is being realized by the music sector via the first of what, hopefully, will be an annual Caribbean Music Expo (CME). Held Nov. 14-17 with a Web site ([www.cme.com.jm](http://www.cme.com.jm)) that received numerous hits from around the world before the event and during its live Webcast, CME '99 drew artists and industry movers from the Spanish-, French-, English- and Dutch-speaking territories of the Caribbean. The conference, which focused on Internet-based technology, featured performances by acts from Cuba, Jamaica, Barbados, Haiti and other islands, as well as panels of industry executives from North America, the U.K. and the Caribbean, addressing such current hot-button issues as digital piracy via the Internet. ■

reggae

# MILES AHEAD IN REGGAE MUSIC VP RECORDS



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Billboard.

## REGGAE

COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE, MASS MERCHANT, AND  
INTERNET SALES REPORTS COLLECTED, COMPILED, AND PROVIDED BY

SoundScan



1998	1999	# OF YEARS	TITLE	IMPRINT & NUMBER/DISTRIBUTING LABEL	
1	1	3	TOP REGGAE IMPRINT	No. 1	VP RECORDS
1	1	3	TOP REGGAE LABEL	No. 1	VP RECORDS
	1		TOP REGGAE ALBUM REGGAE GOLD 1999 VP 1559*	No. 1 3 weeks at No. 1	VARIOUS ARTISTS
1	1	3	TOP REGGAE ARTIST BEEINIE MAN	No. 1	



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# 1999 the year in music

## THE YEAR IN BLUES:

*Virtuous Youth And  
Respected Elders Thrived*

BY CHRIS MORRIS

The blues' youth movement continued in 1999, as post-adolescent singer-guitarists once again dominated Billboard's Top Blues Albums chart throughout the year. However, the venerable B.B. King proved once again to the young uns that he is not ready to be dethroned as King of the Blues, as he charted no less than five albums during the last 12 months.

Many of the top-charting blues records were holdovers from 1998. Minneapolis-born teen axeman Jonny Lang's late-'98 sophomore release, "Wander This World" (A&M), the sequel to his bestselling bow, "Lie To Me," maintained its hold on listeners. Kenny Wayne Shepherd, who opened the field for young blues players with "Ledbetter Heights" in 1996, held sway with his second album, "Trouble Is..." (Revolution), while his concert set "Live On" made an immediate impression when it was released late in the year. Massachusetts' fiery blues mama Susan Tedeschi's "Just Won't Burn" (Tone-Cool) surpassed its 1998 sales pace, as ongoing touring stoked interest in the most prominent female singer-guitarist to hit the boards in some time.

### JUMPIN' WITH THE KING

And they're growing "em younger all the time. At the end of the year, one of the fastest-developing albums was "Loud Guitars, Big Suspensions," the Arista debut of 14-year-old North Dakota guitarist Shannon Curfman, perhaps the only blues performer who makes Tedeschi look like a grande dame.

However, despite the undeniable popularity of these youthful talents, it was B.B. King, now in his 50th year of recording, who surpassed the field in terms of sheer quantity. The singer-guitarist's quintet of chart albums, all released by MCA, included "Deuces Wild," his gold-certified album featuring duets with the Rolling Stones, Bonnie Raitt, Eric Clapton and other luminaries; "Blues On The Bayou," his late-'98 successor to "Deuces"; two compilations, "Greatest

Hits" and "Best Of B.B. King/The Millennium Collection"; and "Let The Good Times Roll," King's salute to '40s jump-blues originator Louis Jordan.

Not far behind King in terms of chart exposure was another veteran singer, Etta James, whose entries included the ballad-oriented "Heart Of A Woman," the Vulture package "12 Songs Of Christmas" and her '98 opus, "Life, Love & The Blues," all of which were released by Private Music, plus two vintage compilations, "Best Of Etta James" (MCA) and "Her Best" (Ches).

### NO MO LOWDOWN

Fans continued to keep the late Stevie Ray Vaughan near the zenith of the Top Blues Album chart. "The Real Deal: Greatest Hits Volume 2" (Epic/Legacy), a compilation of tracks the Texas hotshot cut with his band Double Trouble, and "Live At Carnegie Hall" were among

'99's top titles, while "In Session" (Stax), a previously unreleased recording pairing Vaughan with another titan, the late Albert King, also logged chart time.

Guitarist Eric Clapton, also known as "God," got his due with the fast-selling two-CD polydor retrospective "Blues" and received a homage in the form of a star-studded anthology, "Blues Power—The Songs Of Eric Clapton" (House Of Blues).



Eric Clapton

Keb' Mo's '98 Okeh album, "Slow Down," showed few signs of decreasing in sales despite this year. Another familiar face, Robert Cray, debuted on his new label, Rykodisc, with a smooth and sweet-sounding collection in a Southern soul mood, "Let Your Shoes Off." John Lee Hooker's "Best Of Friends," an anthology of duet performances, was a solid performer for Virgin. Another legendary fig-



Jonny Lang

### Top Blues Artists

Pos. ARTIST (No. Of Charted Albums) Imp rint/Label

- 1 JONNY LANG (2) A&M/Interscope
- 2 B.B. KING (5) MCA
- 3 KENNY WAYNE SHEPHERD BAND (1) Const/Reprise/Warner Bros.
- 4 STEVIE RAY VAUGHAN AND DOUBLE TROUBLE (1) Epic
- 5 SUSAN TEDESCHI (1) Tone-Cool/Rounder/DJMG
- 6 ERIC CLAPTON (1) Polydor/Universal
- 7 ETTA JAMES (5) Private Music/Warham Hill (1) MCA
- 8 KEB' MO' (1) Okeh/550 Music/Epic
- 9 JOHN LEE HOOKER (1) Virgin
- 10 THE JIMMY ROGERS ALL-STARS (1) Atlantic/AG

### Top Blues Albums

Pos. TITLE—Artist—Imp rint/Label

- 1 WANDER THIS WORLD—Jonny Lang—A&M/Interscope
- 2 THE REAL DEAL: GREATEST HITS VOLUME 2—Stevie Ray Vaughan And Double Trouble—Legacy/Epic
- 3 JUST WON'T BURN—Susan Tedeschi—Tone-Cool/Rounder/DJMG
- 4 TROUBLE IS—Kenny Wayne Shepherd Band—Revolution/Warner Bros.
- 5 BLUES ON THE BAYOU—B.B. King—MCA

- 6 BLUES—Eric Clapton—Polydor/Universal
- 7 SLOW DOWN—Keb' Mo'—Okeh/550 Music/Epic
- 8 BEST OF FRIENDS—John Lee Hooker—Virgin
- 9 DEUCES WILD—B.B. King—MCA
- 10 LIVE ON—Kenny Wayne Shepherd Band—Const/Reprise/Warner Bros.
- 11 GREATEST HITS—B.B. King—MCA
- 12 BLUES BLUES BLUES—The Jimmy Rogers All-Stars—Atlantic/AG
- 13 TAKE YOUR SHOES OFF—The Robert Cray Band—Rykodisc
- 14 LIE TO ME—Jonny Lang—A&M/Interscope
- 15 BLUES BROTHERS 2000—Soundtrack—Universal

### Top Blues Labels

Pos. LABEL (No. Of Charted Albums)

- 1 INTERSCOPE (2)
- 2 MCA (8)
- 3 EPIC (3)
- 4 WARNER BROS. (2)
- 5 ISLAND DEF JAM MUSIC GROUP (2)



### Top Blues Imprints

Pos. IMPRINT (No. Of Charted Albums)

- 1 A&M (2)
- 2 MCA (7)
- 3 LEGACY (1)
- 4 REVOLUTION (1)
- 5 POLYDOR (1)



### Top Blues Distributors

Pos. DISTRIBUTOR (No. Of Charted Albums)

- 1 UNIVERSAL (14)
- 2 SONY (3)
- 3 WEA (2)
- 4 INDEPENDENTS (1)
- 5 BMG (7)
- 6 EMD (2)



ure, the late Jimmy Rogers, had a posthumous success with "Blues Blues Blues" (Atlantic), which paired the Chicago great with an all-star band.

Billboard 1993 Century Award honoree Buddy Guy's perennial visibility was maintained with a pair of Silverstone albums: "Buddy's Baddest," a collection of tracks from the series of '90s albums that revitalized the singer-guitarist's career, and "Last Time Around—Live At Legends," a concert recording of Guy's final appearance with his longtime partner, the late singer-harp wizard Junior Wells.

Rounding out the '99 highlights, Malaco Records kept the soul-blues flame burning with "Material Things" and "Woman In Need," by Z.Z. Hill-styled singer Mel Waters; "Call Tyroné," the latest from veteran Tyroné Davis; and "Tailored To Please" and "Gotta Get The Groove Back," Johnnie Taylor's sequels to his smash "Good Love!" ■

blues



## Top Soundtrack Albums

Pos. TITLE—Artist—Label

- 1 TARZAN—Walt Disney
- 2 CITY OF ANGELS—Warner Sunset/Reprise/Warner Bros.
- 3 WILD WILD WEST—Overture/Interscope
- 4 THE RUGRATS MOVIE—Interscope
- 5 AUSTIN POWERS: THE SPY WHO SHAGGED ME—Maverick/Warner Bros.
- 6 ARMAGEDDON—The Album—Columbia/CEG
- 7 CHEF AID: THE SOUTH PARK ALBUM—American/Columbia/CEG
- 8 RUNAWAY BRIDE—Columbia/CEG
- 9 THE MATRIX—Maverick/Warner Bros.
- 10 STAR WARS EPISODE I: THE PHANTOM MENACE—Sony Classical



Shania Twain

## Hot Soundtrack Singles

Pos. TITLE—Artist—Label

- 1 KISS ME (FROM "SHE'S ALL THAT" & "DAWSON'S CREEK")—Shania Twain—The Reprise—Squirt/Columbia
- 2 ALL STAR (FROM "MYSTERY MEN")—Squirt/Atlantic
- 3 ANGEL (FROM "CITY OF ANGELS")—Shania Twain—Arista/Warner Sunset/Reprise
- 4 FORTUNATE (FROM "LIFE")—Mazzy Star—Rock Land/Interscope/Columbia
- 5 BALLADS (FROM "WILD WILD WEST")—Enrique Iglesias—Overture/Interscope
- 6 WILD WILD WEST (FROM "WILD WILD WEST")—Will Smith Featuring Dre Hill & Road Moo Dee—Overture/Columbia
- 7 CAN I GET A... (FROM "RUSH HOUR")—Jay-Z, Featuring Aaliyah (From Major Gans) & Jay—Def Jam/IDJMG
- 8 I DO (CHERISH YOU) (FROM "NOTTING HILL")—Jeff Bridges—Universal
- 9 STEAL MY SUNSHINE (FROM "GO")—Lene—WORM/ERG
- 10 FADED PICTURES (FROM "RUSH HOUR")—Case & Jay—Def Jam/IDJMG

soundtracks

## Hot Adult Contemporary Artists

Pos. ARTIST (No. Of Charted Tracks) Impulse/Label

- 1 SHANIA TWAIN (2) Mercury/IDJMG
- 2 BACKSTREET BOYS (1) Jive
- 3 SARAH McLACHLAN (1) Arista
- (1) Warner Sunset/Reprise
- 4 PHIL COLLINS (2) Walt Disney/Hollywood
- (1) Fair Visions/Atlantic
- 5 "N SYNC (1) RCA
- (1) Minutemen/Epic
- 6 EDWIN MCCAIN (2) Lava/Atlantic
- 7 SAVAGE GARDEN (2) Columbia
- 8 SIXPENCE NONE THE RICHER (1) Squirt/Columbia
- (1) Squirt/Elektra/CEG
- 9 98 DEGREES (2) Universal
- 10 CHER (2) Warner Bros.

## Hot Adult Contemporary Tracks

Pos. TITLE—Artist—Label

- 1 ANGEL—Sarah McLachlan—Warner Sunset/Reprise
- 2 FROM THIS MOMENT ON—Shania Twain—Mercury/IDJMG
- 3 YOU'LL BE IN MY HEART—Phil Collins—Walt Disney/Hollywood
- 4 (GOD MUST HAVE SPENT) A LITTLE MORE TIME ON YOU—"N Sync—RCA
- 5 TRULY MADLY DEEPLY—Savage Garden—Columbia
- 6 I WANT IT THAT WAY—Backstreet Boys—Jive
- 7 KISS ME—Shania Twain—Mercury/Columbia
- 8 I'M YOUR ANGEL—E. Kelly & Gabele Dore—Jive
- 9 BELIEVE—Cher—Warner Bros.
- 10 I WILL REMEMBER YOU (LIVE)—Sarah McLachlan—Arista
- 11 I'LL BE—Edwin McCain—Lava/Atlantic
- 12 THE HARDEST THING—98 Degrees—Universal
- 13 YOU'RE STILL THE ONE—Shania Twain—Mercury/IDJMG
- 14 TRUE COLORS—Phil Collins—Fair Visions/Atlantic
- 15 WRITTEN IN THE STARS—Elton John & LeAnn Rimes—Curb/Rocket/IDJMG
- 16 I'LL NEVER BREAK YOUR HEART—Backstreet Boys—Jive
- 17 ANGEL OF MINE—Mazzy Star—Arista
- 18 I COULD NOT ASK FOR MORE—Edwin McCain—Lava/Atlantic
- 19 WHEN YOU BELIEVE—Whitney Houston & Mariah Carey—DreamWorks
- 20 FAITH OF THE HEART—Rod Stewart—Universal
- 21 HANDS—Jesse—Atlantic
- 22 THAT DON'T IMPRESS ME MUCH—Shania Twain—Mercury/IDJMG
- 23 LOVE OF MY LIFE—Jan Brindman Featuring Michael W. Smith—Windham Hill
- 24 MUSIC OF MY HEART—"N Sync & Gloria Estefan—Mercury/Epic
- 25 ALL I HAVE TO GIVE—Backstreet Boys—Jive



Shania Twain

# 1999 the year in music



Shania Twain

## Hot Adult Contemporary Labels

Pos. LABEL (No. Of Charted Tracks)

- 1 ISLAND DEF JAM MUSIC GROUP (13)
- 2 JIVE (7)
- 3 COLUMBIA (13)
- 4 ATLANTIC (5)
- 5 WARNER BROS. (10)



## Hot Adult Contemporary Imprints

Pos. IMPRINT (No. Of Charted Tracks)

- 1 JIVE (7)
- 2 MERCURY (7)
- 3 COLUMBIA (11)
- 4 WARNER BROS. (7)
- 5 ARISTA (1)
- 6 WARNER SUNSET (2)
- 7 UNIVERSAL (3)
- 8 LAVA (4)
- 9 RCA (3)
- 10 WALT DISNEY (2)



adult  
contemporary

# 1999

## the year in music

### Hot Adult Top 40 Artists

Pos. ARTIST (No. Of Charted Tracks) Impulse/Label

- 1 GOO GOO DOLLS (2) Warner Bros.  
(1) Warner Sunset/Reprise
- 2 SUGAR RAY (2) Lava/Atlantic
- 3 SARAH McLACHLAN (2) Arista  
(1) Warner Sunset/Reprise
- 4 SIXPENCE NONE THE RICHER  
(1) Spant/Columbia
- 5 MATCHBOX 20 (2) Lava/Atlantic
- 6 EAGLE- EYE CHERRY (2) NOBIS/EEG
- 7 SHERYL CROW (2) A&M/Interscope  
(1) C2
- 8 SHAWN MULLINS (2) SMG/Columbia
- 9 SMASH MOUTH (2) Interscope  
(1) Eldorado/EEG
- 10 FASTBALL (2) Hollywood

### Hot Adult Top 40 Tracks

Pos. TITLE -Artist-Impulse/Label

- 1 SLIDE—Goo Goo Dolls—Warner Bros.
- 2 KISS ME—Savage Nine/The Richer—Spant/Columbia
- 3 BACK 2 GOOD—matchbox 20—Lava/Atlantic
- 4 EVERY MORNING—Sugar Ray—Lava/Atlantic
- 5 SAVE TONIGHT—Eagle-Eye Cherry—WORK/EEG
- 6 ANGEL—Sarah McLachlan—Warner Sunset/Reprise
- 7 LULLABY—Shawn Mullins—SMG/Columbia
- 8 ALL STAR—Smash Mouth—Interscope
- 9 SHE'S SO HIGH—Tal Bachman—Columbia
- 10 OUT OF MY HEAD—Fastball—Hollywood
- 11 JUMPER—Third Eye Blind—Eldorado/EEG
- 12 HANDS—Jewel—Atlantic
- 13 I WILL REMEMBER YOU (LIVE)—Sarah McLachlan—Arista
- 14 LIVIN' LA VIDA LOCA—Ricky Martin—C2
- 15 SOMEDAY—Sugar Ray—Lava/Atlantic
- 16 SMOOTH—Santitas Featuring Rob Thomas—Arista
- 17 MY FAVORITE MISTAKE—Sheryl Crow—A&M/Interscope
- 18 BELIEVE—Cher—Warner Bros.
- 19 FLY AWAY—Leony Kravitz—Virgin
- 20 IRIS—Goo Goo Dolls—Warner Sunset/Reprise
- 21 BLACK BALLOON—Goo Goo Dolls—Warner Bros.
- 22 BETTER DAYS (AND THE BOTTOM DROPS OUT)—Citizen King—Warner Bros.
- 23 I COULD NOT ASK FOR MORE—Edie Shein—Lava/Atlantic
- 24 WHAT IT'S LIKE—Everlast—Tummy Bay
- 25 THAT DON'T IMPRESS ME MUCH—Shawn Tait—Mercury/DJMG

### Hot Adult Top 40 Labels

Pos. LABEL (No. Of Charted Tracks)

- 1 ATLANTIC (3)
- 2 WARNER BROS. (17)
- 3 COLUMBIA (12)
- 4 REPRIS (12)
- 5 INTERSCOPE (10)



### Hot Adult Top 40 Imprints

Pos. IMPRINT (No. Of Charted Tracks)

- 1 LAVA (7)
- 2 WARNER BROS. (14)
- 3 RCA (6)
- 4 HOLLYWOOD (6)
- 5 WARNER SUNSET (3)
- 6 SQUINT (2)
- 7 WORK (2)
- 8 ELEKTRA (2)
- 9 ARISTA (2)
- 10 COLUMBIA (2)



### Hot Top 40 Artists

Pos. ARTIST (No. Of Charted Tracks) Impulse/Label

- 1 GOO GOO DOLLS (2) Warner Bros.  
(1) Warner Sunset/Reprise
- 2 KICKY MARTIN (2) C2  
(1) Columbia
- 3 SUGAR RAY (2) Lava/Atlantic
- 4 BACKSTREET BOYS (1) Jive
- 5 TLC (2) LaFace/Arista
- 6 BRITNEY SPEARS (2) Jive
- 7 SARAH McLACHLAN (1) Arista  
(1) Warner Sunset/Reprise
- 8 SIXPENCE NONE THE RICHER (1) Spant/Columbia
- 9 SMASH MOUTH (2) Interscope
- 10 98 DEGREES (2) Universal  
(1) Motown

### Hot Top 40 Tracks

Pos. TITLE -Artist-Impulse/Label

- 1 SLIDE—Goo Goo Dolls—Warner Bros.
- 2 ALL STAR—Smash Mouth—Interscope
- 3 LIVIN' LA VIDA LOCA—Ricky Martin—C2
- 4 EVERY MORNING—Sugar Ray—Lava/Atlantic
- 5 NO SCRUBS—TLC—LaFace/Arista
- 6 I WANT IT THAT WAY—Backstreet Boys—Jive
- 7 GENIE IN A BOTTLE—Christina Aguilera—RCA
- 8 KISS ME—Savage Nine/The Richer—Spant/Columbia
- 9 SAVE TONIGHT—Eagle-Eye Cherry—WORK/EEG
- 10 BELIEVE—Cher—Warner Bros.
- 11 ...BABY ONE MORE TIME—Britney Spears—Jive
- 12 IF YOU HAD MY LOVE—Jennifer Lopez—WORK/EEG
- 13 LULLABY—Shawn Mullins—SMG/Columbia
- 14 ANGEL—Sarah McLachlan—Warner Sunset/Reprise
- 15 MAMBO NO. 5 (A LITTLE BIT OF...)—Lou Bega—RCA
- 16 HAVE YOU EVER?—Brandy—Atlantic
- 17 WHERE MY GIRLS AT?—702—Motown
- 18 SOMEDAY—Sugar Ray—Lava/Atlantic
- 19 JUMPER—Third Eye Blind—Eldorado/EEG
- 20 MIAMI—Will Smith—Columbia
- 21 SHE'S SO HIGH—Tal Bachman—Columbia
- 22 BACK 2 GOOD—matchbox 20—Lava/Atlantic
- 23 UNPRETTY—TLC—LaFace/Arista
- 24 SMOOTH—Santitas Featuring Rob Thomas—Arista
- 25 ANGEL OF MINE—Morris—Arista
- 26 BAILAMOS—Enrique Iglesias—Overbrook/Interscope
- 27 HANDS—Jewel—Atlantic

- 28 IRIS—Goo Goo Dolls—Warner Sunset/Reprise
- 29 WHAT IT'S LIKE—Everlast—Tummy Bay
- 30 FLY AWAY—Leony Kravitz—Virgin
- 31 OUT OF MY HEAD—Fastball—Hollywood
- 32 THAT DON'T IMPRESS ME MUCH—Shawn Tait—Mercury/DJMG
- 33 I DO (CHERISH YOU)—98 Degrees—Universal
- 34 HEY LEONARDO (SHE LIKES ME FOR ME)—Brenda Lee—Polygram
- 35 THE HARDEST THING—98 Degrees—Universal
- 36 (GOD MUST HAVE SPENT) A LITTLE MORE TIME ON YOU—N Sync—RCA
- 37 I WILL REMEMBER YOU (LIVE)—Sarah McLachlan—Arista
- 38 STEAL MY SUNSHINE—Lan—WORK/EEG
- 39 LAST KISS—Paul Jan—Jive
- 40 BLACK BALLOON—Goo Goo Dolls—Warner Bros.

### Hot Top 40 Imprints

Pos. IMPRINT (No. Of Charted Tracks)

- 1 COLUMBIA (14)
- 2 JIVE (8)
- 3 LAVA (6)
- 4 WARNER BROS. (8)
- 5 ARISTA (9)
- 6 RCA (2)
- 7 WORK (1)
- 8 ATLANTIC (4)
- 9 LAFACE (2)
- 10 C2 (4)

### Hot Top 40 Labels

Pos. LABEL (No. Of Charted Tracks)

- 1 COLUMBIA (21)
- 2 ARISTA (11)
- 3 ATLANTIC (12)
- 4 WARNER BROS. (10)
- 5 JIVE (6)

# COLUMBIA



Goo Goo Dolls

# top 40

## Top Contemporary Christian Artists

Pop ARTIST (No. of Charted Albums) *Impress! Label*

- 1 KIRK FRANKLIN (1) *Goose Centre/Interplay/Wind*
- 2 STEVEN CURTIS CHAPMAN (2) *Sparrow/Chordant*
- 3 DEE TALK (2) *Virgin/Fanfare/Chordant*
- 4 POINT OF GRACE (2) *Wind*
- 5 SIXPENCE NONE THE RICHER (1) *Squire/Wind*
- 6 AYALON (2) *Sparrow/Chordant*
- 7 MICHAEL W. SMITH (2) *Brunson/President*
- 8 NEWSBOYS (1) *Sar Sound/President*
- 9 TRIN-TEE 5:7 (1) *B-Rite/Wind*
- 10 JACI VELASQUEZ (1) *Myrtle/Sony Discos/Wind*

(1) *Myrtle/Wind*

## Top Contemporary Christian Albums

Pop TITLE—Artist—Impress! Label

- 1 THE NU NATION PROJECT—Kirk Franklin—*Goose Centre/Interplay/Wind*
- 2 THE PRINCE OF EGYPT—Soundtrack—*DreamWorks/President*
- 3 TOUCHED BY AN ANGEL: THE ALBUM—*Soundtrack—550 Music/Myrtle/Wind*
- 4 WOW - 1998: THE YEAR'S 10 TOP CHRISTIAN ARTISTS AND SONGS—Various Artists—*Sparrow/Chordant*
- 5 SUPERNATURAL—Dee Talk—*Virgin/Fanfare/Chordant*
- 6 SPEECHLESS—Steven Curtis Chapman—*Sparrow/Chordant*
- 7 SIXPENCE NONE THE RICHER—Sixpence None the Richer—*Squire/Wind*
- 8 THE PRINCE OF EGYPT - INSPIRATIONAL—*Soundtrack—DreamWorks/President*
- 9 WOW WORSHIP: TODAY'S 10 MOST POWERFUL WORSHIP SONGS—Various Artists—*Monument/Integrity/Wind*
- 10 STEADY ON—Point Of Grace—*Wind*
- 11 BREATH OF HEAVEN - A CHRISTMAS COLLECTION—Voice Call With Patrick Williams And His Orchestra—*NCA/VocalLife/Sparrow/Chordant*
- 12 THE PRINCE OF EGYPT - NASHVILLE—*Soundtrack—DreamWorks (Nashville)/President*
- 13 SONGS 4 LIFE - FEEL THE POWER!—Various Artists—*Time Life/Melody*
- 14 IN A DIFFERENT LIGHT—Avalon—*Sparrow/Chordant*
- 15 STEP UP TO THE MICROPHONE—Newsboys—*Sar Sound/Chordant*
- 16 TRIN-TEE 5:7—Trin-tee 5:7—*B-Rite/Wind*
- 17 SHOUT TO THE LORD 2000—Various Artists—*Harmon/Integrity/Wind*
- 18 WOW - THE 90S: 10 TOP CHRISTIAN SONGS OF THE DECADE—Various Artists—*Wind*
- 19 YOU LIGHT UP MY LIFE - INSPIRATIONAL SONGS—Lelen Zimco—*Curb/Chordant*
- 20 JACI VELASQUEZ—Jaci Velasquez—*Myrtle/Wind*
- 21 CHRISTMASTIME—Michael W. Smith—*Brunson/President*
- 22 40 ACRES—Cassman's Call—*Essential/Silhouette/President*
- 23 A MAZE OF GRACE—Avalon—*Sparrow/Chordant*
- 24 CHASE THE SUN—The Superintend—*ME/Chordant*
- 25 SONICFLOOD—Sonicflood—*Gates/Chordant*
- 26 LIVE THE LIFE—Michael W. Smith—*Brunson/President*
- 27 ANYBODY OUT THERE?—Burgley To Cashmere—*Squire/A&M/Wind*
- 28 I WANT TO BE LIKE YOU—FTI—*Essential/President*
- 29 LET IT HAPPEN—Marty—*Tooth & Nail/Chordant*
- 30 TIME—Thelma Day—*Essential/Silhouette/President*
- 31 PRAY—Rebecca St. James—*Fanfare/Chordant*
- 32 KANSAS—Jennifer Knapp—*Cosmo/Wind*
- 33 LIFE FROM THE POTTER'S HOUSE—T.D. Jahn With The Potter's House Mass Choir—*Integrity/Wind*
- 34 A CHRISTMAS STORY—Point Of Grace—*Wind*
- 35 A CHRISTMAS TO REMEMBER—Jay Coats—*Myrtle/Wind*
- 36 STREAMS—Various Artists—*Wind*
- 37 PASSION FOR PRAISE VOLUME ONE—Corman—*Sparrow/Chordant*
- 38 KENNEDY CENTER HOMECOMING: A CELEBRATION OF OUR FAITH & HERITAGE—Bill & Gloria Claiborne And Their Homecoming Friends—*Spring House/Chordant*

- 39 WOW - 2000: THE YEAR'S 10 TOP CHRISTIAN ARTISTS AND SONGS—Various Artists—*Sparrow/Chordant*
- 40 FOURTH FROM THE LAST—The W-5 Minute Walk/SarahBelle/Chordant

## Top Contemporary Christian Imprints

Pop IMPRINT (No. of Charted Albums)

- 1 SPARROW (27)
- 2 DREAMWORKS (2)
- 3 MYRRH (10)
- 4 WORD (6)
- 5 FOREFRONT (2)
- 6 GOSPEL CENTRIC (2)
- 7 INTERSCOPE (2)
- 8 SQUIRE (2)
- 9 REUNION (6)
- 10 INTEGRITY (8)



## Top Contemporary Christian Labels

Pop LABEL (No. of Charted Albums)

- 1 CHORDANT (71)
- 2 WORD (37)
- 3 PROVIDENT (29)
- 4 MADACT (4)
- 5 DAYWIND (1)



Kirk Franklin

## Top Contemporary Christian Distributors

Pop DISTRIBUTOR (No. of Charted Albums)

- 1 EMD (62)
- 2 INDEPENDENTS (43)
- 3 UNIVERSAL (7)
- 4 BMG (5)
- 5 WEA (5)



# the year in music

## THE YEAR IN CHARTS

Continued from page TE-95

Players Club," also ranked No. 19 for that year.

The top albums artist is DMX, followed by Juvenile. Lauryn Hill is the top solo female, and TLC is the top female group. The top imprint for the second year in a row is Now Limit, and the top label is IDJMG. The top distributing corporation is Universal.

Combining singles and albums, the top R&B/Hip-Hop artist is R. Kelly. Following him as solo male artist is Jay-Z. The top solo female is Lauryn Hill, followed by Faith Evans. Dru Hill is the top group. The No. 1 imprint is Arista, and the leading label, like last year, is Arista.

## COUNTRY

Let's look back at Lonestar's record in the year-end recap of the past few years. In 1996, the group placed a respectable 10th on the Hot Country Singles & Tracks tally with "No News." A year later, it just missed the top 10, coming in 11th with "Come Cryin' To Me." And in 1998, Lonestar was just two spots out of the top 40, ranking 42nd with "Everything's Changed." Well, everything has changed for the group, as they claim the No. 1 song of 1999 with "Amazed." It was just a few months ago that "Amazed" completed an amazing run at No. 1 on the Country Singles & Tracks chart, staying on top for eight weeks, the longest run at No. 1 for a country single since David Houston had a nine-week run with "Almost Persuaded" in the summer of 1966.

Lonestar's triumph means this is the first year in the last three that Tim McGraw does not have the No. 1 song of the year. But he is in the top five for the fifth year running. Four years ago, he was No. 3 with "I Like It, I Love It." Three years ago, "She Never Lets It Go To Her Heart" was No. 5. Two years back, his duet with wife Faith Hill on "It's Your Love" was the top single of the year. And last year McGraw was No. 1 again, with "Just To See You Smile." For 1998, he ranks No. 5 with "Please Remember Me" (Curb). George Strait finished seventh last year with "I Just Want To Dance With You," but twice since 1990 he has had the runner-up song of the year. In 1996, it was "Blue Clear Sky," and in 1997 it was "One Night At A Time." He's back in second place this year, with "Write This Down."

Jo Dee Messina repeats her feat from last year of placing two titles in the year-end top 10. In 1998, she was No. 2 with "Bye Bye" and No. 4 with "I'm Alright." This year, she is No. 3 with "Lesson In Leavin'" and No. 7 with "Stand Beside Me." The only other artists to pull a double in the top 10 since 1995 are men: Trace Adkins, George Strait and John Michael Montgomery.

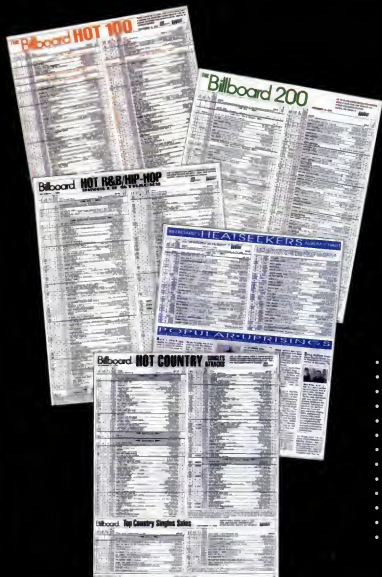
Last year, Tim McGraw was second on the list of Hot Country Singles & Tracks Artists. That was his highest year-end ranking, until now. For the first time, he is the No. 1 artist of the year. In second place are the Dixie Chicks, moving up from sixth last year, when they were a new act. The top solo female artists are Jo Dee Messina, Martina McBride and Shania Twain. The top males after McGraw are George Strait, Kenny Chesney and Alan Jackson. The top groups after the Dixie Chicks are Lonestar and Alabama.

Diane Warren completes her triple crown by being the No. 1 country songwriter. She has previously topped the pop and R&B year.

Continued on page TE-104

contemporary  
christian

# Never miss a Billboard Chart!



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- Dance/Maxi-Singles Sales
- Top R&B/Hip Hop Albums
- Hot R&B/Hip Hop Singles
- Hot R&B/Hip Hop Singles Sales & Airplay
- Hot Rap Singles
- Top Country Albums/  
Country Catalog Albums
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# VERITY 2000



## POWERFUL NEW MESSAGES FROM

**WOW Gospel 2000**

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**\*Tonéx/Pronounced Toe-nay**

RECORDED 13

**Donnie McClurkin/Live in London**

RECORDED 10

**The New Life Community Choir Featuring John P. Kee**

RECORDED 6

**AND INTRODUCING**

**Tarralyn Ramsey**

RECORDED 20



# the year in music

## THE YEAR IN CHARTS

Continued from page TE-101

end tallies. Last year, she ranked eighth, and the year before she was 10th. Alan Jackson, who didn't rank in 1998 but was fifth in 1996 and fourth in 1997, comes in second. Byron Gallimore moves up from sixth to first on the producers list, and Keith Stegall repeats from last year as runner-up. MCA Nashville repeats as the No. 1 country imprint and labels it as the top label for the ninth consecutive year.

The best-selling single of the year is the two-sided "It Don't Matter To The Sun"/"Lost In You" (Capitol) by Garth Brooks as Chris Gaines. The "Sun" side was popular on country radio, while "Lost" was found on the pop charts. It's the first time Brooks has taken the top spot on the year-end country sales recap, which is not unusual given that his label does not usually release commercial singles on his tracks. With Brooks in first place and Tim McGraw in second and Mark Chesnut in third, the list looks very different from last year, when the top seven sellers were all by female artists. The top sales artist is Garth Brooks, followed by Tim McGraw and Mark Chesnut. The top solo female artists are Faith Hill, LeAnn Rimes and Lila McCann. The top duos and/or groups are the Wilkinsons and the Kinleys. Curb repeats from last year as the No. 1 sales imprint and label, and WEA is once again the leading distributor.

Last year, Garth Brooks had the best-selling album, and Shania Twain ranked second. Positions are reversed this year, as 1998's No. 1 album, "Come On Over" (Mercury), is the top seller for 1999. Brooks, No. 1 with "Sevens" last year, is second with "Double Live." The Dixie Chicks, whose debut set, "Wide Open Spaces" (Monument), was No. 8 last year, have two albums in the year-end top 10. "Spacem" moves up to No. 3, while their sophomore set, "Fly," lands at No. 5. Last year's top country soundtrack, "Hope Floats" (Capitol), is also this year's top soundtrack, ranking ninth in sales. Women rule the artist rankings, where the Dixie Chicks are in first place and Shania Twain repeats from last year in second. Garth Brooks is the top male artist. Capitol repeats from last year as the leading imprint and label, and Universal is the No. 1 distributor.

For singles and albums combined, the Dixie Chicks finish as the No. 1 act. Tim McGraw and George Strait are the top two solo male artists. Martina McBride is the No. 1 solo female, followed by Jo Dee Messina and Shania Twain. The top duo and/or group after the Dixie Chicks are Alabama and Lonestar. The top combined imprint is MCA Nashville, and the top combined label is, as it was in 1998, MCA Nashville.

## ADULT CONTEMPORARY

The international domination of the adult-contemporary charts began at the end of 1997 continued unabated in 1999. The only domestic act to advance to No. 1 on the AC chart during the calendar year was the Backstreet Boys. Aside from R. Kelly, who topped the chart with Canadian singer Céline Dion on "I'm Your Angel" (Jive), the Backstreet Boys are the only U.S. act to have an AC No. 1 since November 1997.

Last year it was an Australian act that came out on top at year-end, when Savage Garden led the list with "Truly Madly Deeply" (Columbia). That same single, which passed

Continued on page TE-106

## Top Gospel Artists

Pos. ARTIST (No. Of Charted Albums) Imprint/Label

- 1 KIRK FRANKLIN (1) B-Bite/Intercept
- 2 T.D. JAKES (2) Integrity/World/Epic
- 3 TRIN-I-TEE 3:7 (1) B-Bite/Intercept
- 4 CEEC WINANS (2) Power/Gospel
- 5 YOLANDA ADAMS (2) Verity
- 6 VICKIE WINANS (1) CGI
- 7 FRED HAMMOND (1) Verity
- 8 RADICAL FOR CHRIST (1) Verity
- 9 THE POTTER'S HOUSE MASS CHOIR (1) Integrity/World/Epic
- 10 ANOINET (1) Myrrh/World/Epic

## Top Gospel Albums

Pos. TITLE-Artist-Imprint/Label

- 1 THE NU NATION PROJECT—Kirk Franklin—Gospel Central/Intercept
- 2 THE PRINCE OF EGYPT—INSPIRATIONAL—Soundtrack—DreamWorks/Intercept
- 3 TRIN-I-TEE 3:7—Trin-i-tee 3:7—B-Bite/Intercept
- 4 (PAGES OF LIFE) CHAPTERS 1 & 11—Fred Hammond & Radical For Christ—Verity
- 5 WOW GOSPEL 1999—THE YEAR'S 30 TOP GOSPEL ARTISTS AND SONGS—Various Artists—Verity
- 6 SACRED LOVE SONGS—T.D. Jakes—Island Inspirational/IDJMG
- 7 LIVE FROM THE POTTER'S HOUSE—T.D. Jakes With The Potter's House Mass Choir—Integrity/World/Epic
- 8 ETERNALIZING LOVE—CeeC Winans—Power/AG
- 9 GOD'S PROPERTY—God's Property From Kirk Franklin's Nu Nation—B-Bite/Intercept
- 10 WOW GOSPEL 1998—THE YEAR'S 30 TOP GOSPEL ARTISTS AND SONGS—Various Artists—Verity
- 11 HERITAGE OF GOSPEL—Various Artists—Malaco
- 12 LIVE IN DETROIT II—Vickie Winans—CGI/Platinum
- 13 ANOINET—Anointed—Myrrh/World/Epic
- 14 SONGS FROM THE HEART—Yolanda Adams—Verity
- 15 I CAN SEE CLEARLY NOW—Gospel Gangstaz—B-Bite/Intercept
- 16 HEALING—LIVE IN DETROIT—Richard Smallwood With Various—Verity
- 17 MOUNTAIN HIGH—Valley Low—Teladex
- 18 MORNINGS GLORY VOLUME ONE—PEACE—Justin Bryson—Shabazz International
- 19 IN THE MEANTIME—THE MUSIC THAT TELLS THE STORY—Jynelle Venant—Harmony
- 20 GOD CAN & GOD WILL—Dottie Peoples—Atlanta
- 21 RAISIN' THE ROOF—Various Artists—Intersound/Platinum



Kirk Franklin & The Nu Nation Project

## Top Gospel Labels

Pos. LABEL (No. Of Charted Albums)

- 1 INTERSCOPE (13)
- 2 VERITY (29)
- 3 EPIC (12)
- 4 ISLAND DEF JAM MUSIC GROUP (2)
- 5 ATLANTIC GROUP (4)



## Top Gospel Distributors

Pos. DISTRIBUTOR (No. Of Charted Albums)

- 1 UNIVERSAL (21)
- 2 BMG (31)
- 3 INDEPENDENTS (9)
- 4 SONY (14)
- 5 WEA (10)
- 6 EMD (10)

## Top Gospel Imprints

Pos. IMPRINT (No. Of Charted Albums)

- 1 GOSPO CENTRIC (5)
- 2 TERTY (13)
- 3 B-BITE (5)
- 4 DREAMWORKS (1)
- 5 WORD (13)
- 6 ISLAND INSPIRATIONAL (1)
- 7 PIONEER (2)
- 8 CGI (5)
- 9 MALACO (5)
- 10 HARMONY (4)



gospel

# the future is in the music...



papa san




trin-i-tee 5:7



jon gibson



kirk franklin



gospel gangstaz



alisha tyler



the mc clurkin project



dalon collins

**#1 TOP CONTEMPORARY CHRISTIAN ARTIST**  
Kirk Franklin

**#1 TOP CONTEMPORARY CHRISTIAN ALBUM**  
The Nu Nation Project, Kirk Franklin, Gospo Centric

**#1 TOP GOSPEL ARTIST**  
Kirk Franklin

**#1 TOP GOSPEL ALBUM**  
The Nu Nation Project, Kirk Franklin, Gospo Centric

**#1 TOP GOSPEL IMPRINT**  
Gospo Centric

**#3 TOP GOSPEL ARTIST**  
Trin-i-tee 5:7, B-Rite Music

**#3 TOP GOSPEL ALBUM**  
Trin-i-tee 5:7, Trin-i-tee 5:7, B-Rite Music

**#3 TOP GOSPEL IMPRINT**  
B-Rite Music

*Thank you retailers, radio,  
and fans for another  
incredible year!*

a-1 swift • ray bado • byron cage • dorinda clark cole • full gospel • God's property • tramine hawkins • walter hawkins • bobby jones  
rev. jackie mc cullough • bishop paul s. morman, sr. • one nation crew • hurt carr singers • david e. talbert • natalie wilson & the sop chorale

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# the year in music

## YEAR IN CHARTS

Continued from page TE-104

the 100-week mark on the chart at the end of 1999. It was No. 5 this year. Two Canadians take the top two spots for '99: Sarah McLachlan is No. 1 with "Angel" (Warner Sunset) from the "City Of Angels" soundtrack, and Shania Twain is No. 2 with "From This Moment On." Britian's Phil Collins, who led Dion's record-setting 19-week stay at No. 1 with "Because You Loved Me" with his own "You'll Be In My Heart" (Walt Disney/Hollywood), ranks No. 3 with that "Tarzan" song. The highest-ranked U.S. act on the year-end AC chart is "N Sync, No. 4 with "God Must Have Spent A Little More Time On You."

One major difference from last year: Twain and LeAnn Rimes are the only country acts in the top 25 of 1999 (and Rimes is only there in a duet with Elton John). In 1998, five country artists were represented in the top 25.

Shania Twain is the No. 1 AC artist. The Backstreet Boys are No. 2 for two years running, and Sarah McLachlan is No. 3. Phil Collins is the top male AC artist, followed by Edwin McCain. Jive is the leading AC imprint, and J1DJM the top label.

For the first time in three years, the Adult Top 40 recap is not led by a new artist. Madonna is the top female AC artist, followed by the top songs of 1997 and 1998, but this year the Goo Goo Dolls are in first place, with "Slide" (Warner Bros.). New act Skopexence Nore the Rich is runner-up with "Kiss Me" (Quint/Columbia). Matchbox 20 had the No. 2 song last year with "3 AM," and this year it is in third place with "Back 2 Good" (Lava/Atlantic). The Goo Goo Dolls are No. 1. Adult Top 40 artist, followed by Sugar Ray and Sarah McLachlan. Lava is the top imprint and Atlantic the leading label, both for the second consecutive year.

## PASSINGS

Continued from page TE-42

**Musician Alexander "Skip" Spence**, in Santa Cruz, Calif. Spence was a founding member of the 1960s San Francisco bands Jefferson Airplane and Moby Grape. In late 1968, he recorded the influential solo album "Oar" in Nashville; it was released by Columbia in 1969.

**Singer Daisy Springfield**, near London. Beyond her dozen pop hits, Springfield was one of the most soulful pop singers to emerge from England. The smoky, sensual voice of "Whishin' And Hopin'" was introduced to a new generation in the 1991 film "Pulp Fiction," which featured her "Son Of A Preacher Man."

**Rock pioneer Jesse Stone**, in Altamonte Springs, Fla. A part of Atlantic Records in its earliest days, Stone was an architect of rock 'n' roll through his work as a writer and arranger of such milestones as Big Joe Turner's "Shake, Rattle And Roll" and Ray Charles' "I Should Have Been Me."

**Drummer Darrell Sweet**, in New Albany, Ind. Sweet was a founding member of Nazareth, which, at his death, was set to embark on the second leg of a U.S. tour. Nazareth celebrated its 30th anniversary in 1998 and is best-remembered for its 1975 hit "Love Hurts."

**Rock artist Horace Tapscott**, in Los Angeles. Tapscott was a jazz pianist, com-

## ROCK

Florida-based Creed placed three chart entries in 1998's top 10 Mainstream Rock Tracks, but the highest-ranked was "My Own Prison," at No. 2. This year, Creed goes from home better, as its song "One" (Wind-up) is

the leading mainstream-rock track of the year. Collective Soul has its best year-end showing since 1995, when "December" was the top rock track of the year, with "Heavy," the No. 2 song of 1999. The Red Hot Chili Peppers come in third with "Scar Tissue" (Warner Bros.). Metallica has two of its RCA tracks in the top 10: "Turn The Page" at No. 7 and "Whiskey In The Jar" at No. 8.

Creed is the No. 1 mainstream-rock artist for the second year in a row, followed by last year's No. 3 act, Metallica. Lenny Kravitz, at No. 5, is the top solo artist. Based on the strength of the Red Hot Chili Peppers, Goo Dolls and Tom Petty & The Heartbreakers, the top mainstream-rock imprint is Warner Bros. Interscope is the leading label.

posers and conductor for more than four decades. He grew up in Los Angeles' Central Avenue jazz scene and played with Eric Dolphy, Don Cherry, Lionel Hampton and many others.

**Jazz vocalist Leon Thomas**, in the Bronx, N.Y. Thomas toured with Art Blakey's Jazz Messengers, Ahmad Jamal and the Count Basie Orchestra. Increasingly identified with jazz's avant-garde in the '60s, he gained fame with its unique yodeling style on saxophone Pharoah Sanders' late-'60s albums.

**Jazz stylist Mel Tormé**, in Beverly Hills, Calif. One of the top jazz singers of the last three decades, the "Velvet Fox" was a first-class jazz baritone with great scatting ability. He wrote a number of standards, including "The Christmas Song," and received a lifetime-achievement award from NARAS in 1999.

**Singer/songwriter/actor Bobby Troup**, in Sherman Oaks, Calif. Troup was best-known for writing "Get Your Kicks On Route 66," as well as Sammie Kaye's 1941 No. 1, "Daddy," and other songs. In the mid-'50s, Troup married singer Julie London, with whom he starred on the TV series "Emergency."

**Funk innovator Roger Troutman**, in Dayton, Ohio. His vocoder-treated vocals sized through a string of '80s hits with his band Zapp. In a concurrent solo career under the name Roger, Troutman pitched No. 1 R&B hits with "Heard It Through

On the modern-rock side, Lit led the way with "My Own Worst Enemy" (RCA). Everlast was No. 2 with "What's Life Like" (Tommy Boy), and the Red Hot Chili Peppers were hot at modern rock as well as mainstream rock, coming in No. 3 on both lists with "Scar Tissue." The Offspring is the No. 1 modern-rock artist, followed by Sugar Ray and Everlast. RCA, strong with Lit and the Dave Matthews Band, is the No. 1 modern-rock imprint, and Interscope the top label.

## RAP

The word that shows up the most on the year-end rap recap is "featuring." The top six singles, including chart leader "Who Da?" by JT Money featuring Sade (Tony Mercedes) are all collaborations, as are eight of the top 10. Jay-Z, who had one of two solo efforts in the top 10 with "Hard Knock Life (Ghetto Anthem)" (Roc-A-Fella), is the No. 1 rap artist of 1999, followed by Sade and JT Money. By virtue of her collaboration with Busta Rhymes



LeAnn Rimes

30 yrs

on the No. 2 rap song, "What's It Gonna Be?" (FlipMode/Elektra), Janet Jackson is the No. 6 rap artist. With 26 titles charted, Priority is the leading rap label, and EMD is the top distributor.

## DANCE MUSIC

Rap singles came out on top of the Hot Dance Maxi-Singles Sales year-end tally from 1995-1997, but pop won out in 1998, when Brandy & Monica's "The Boy Is Mine" was the top seller. Pop rules again in 1999, as Cher's "Believe" (Warner Bros.), the No. 1 pop single of the year, also leads the Maxi-

Singles recap. Ricky Martin's pop crossover hit "Livin' On A Prayer" (RCA) ranks second. Cher and Ricky Martin finish in the same order on the top Maxi-Singles Sales Artists list. The Vengaboys, in third place, are the top group. Warner Bros. dominates the imprint and label recaps, while WEA is the No. 1 distributor.

"Believe" pulls a double, giving Cher the top Club Play single, as well. Pete Heller is runner-up with "Big Love" (Subliminal/Strictly Rhythm). Cher has two titles in the top 10, as "All Or Nothing" (Warner Bros.) ranks fourth.

So it's no surprise that Cher is the No. 1 Club Play artist, followed by Whitney Houston, Madonna and the Vengaboys. The



Madonna

latter act is just one reason Groovellicious is the top Club Play imprint and Strictly Rhythm the top label. Combining Maxi-Singles Sales and Club Play, Groovellicious is the No. 1 imprint and Warner Bros. the No. 1 label.

## JAZZ

The same two artists who had the top two albums of 1998 repeat in the same order for their 1999 releases. Harry Connick Jr. is No. 1 with "Come By Me" (Columbia), and Diana Krall is No. 2 with "When I Look In Your Eyes" (Verve). Krall is also in the top 10 with "Love Scenes" (Impulse!) and "4. That helps explain Connick and Krall's switching places on the WPA Jazz Artists ranking, where Krall is No. 1 for 1999. Two artists of note in the top 10: the Phil Collins Big Band gives the British musician an unusual appearance on the jazz list, and the late Louis Armstrong con-

son, Mo. "The world's favorite bobo" had been a member of the Grand Ole Opry since 1981. He was also the most popular country artist in the U.K., after a rousing debut at Wembley Hall in 1979 and a best-selling album.

**Bilman Mighty Joe Young**, in Chicago. The singer/guitarist played behind Jimmy Rogers, Otis Rush and Billy Boy Arnold and recorded with Magic Sam, Willie Dixon and others. He was one of the first bluesmen from Chicago's West Side to gain popularity with young white audiences.

## EXHIBITIVES

**Atlantic co-founder Herb Abramson**, in Henderson, Nev. An upcoming producer in 1947, Abramson was recruited by Ahmet Ertegun as his partner in forming Atlantic Records. He was a key figure in the label's first hit, "Drinking Wine Spo-Dee-O-Dee," and signed singer Ruth Brown. Abramson left the label in the '60s. In 1998, he received the Pioneer Award from the Rhythm & Blues Foundation.

**Art director Bob Cato**, in New York. Cato was VP of creative services at Columbia Records in New York from 1960 to 1970, where he created or supervised some of contemporary music's most notable album covers.

**Manufacturing executive Friedrich-Carl "Fritz" Cech**, in Rosengen, Germany, who joined WEA Germany in 1972 and helped

tines to show up in the year-end top 10, along after his passing. Columbia repeats as top jazz imprint, while the Verve Group takes over as top label.

The biggest shock on the Top Contemporary Jazz Albums recap would have been if Kenny G didn't have the No. 1 album of the year. He does, as "Classics In The Key Of C" (Arista) places first, giving him the No. 1 album of the year for nine years running. His greatest-hits collection, last year's leader, is in second place. Kenny G is the top contemporary jazz artist, also for the ninth year running, followed by Boney James (top five No. 3 last year). Arista is the top imprint for the sixth year and the top label for the fifth year.

For the combined jazz charts, Arista repeats from last year as the top imprint, and the Verve Group is the top label. BMG is the top distributor for three years running.

## POP CATALOG

It's been a steady climb for Metallica's 1991



Super Boy

But Hit Club Popper

Ektara album, "Metallica," from being the No. 5 Top Pop Catalog Album of 1997, to the runner-up spot last year, to top of the recap for 1998. The Boks are No. 2 and 3: Bob Marley & The Wailers place second with "Legend" (Tuff Gong), while Bob Seger & The Silver Bullet Band are No. 3 with "Greatest Hits" (Capitol). For the third year in a row, Metallica is the No. 1 top pop catalog artist. Pink Floyd is No. 2 for the second year, and Dave Matthews Band takes third position. The only female artist in the top 10 is Shania Twain. Capitol leads the imprint and label lists, while Universal is the leading distributor.

set up its manufacturing facility in Absofin 1975. He became the first managing director of the facility and was named president of Warner Music Manufacturing Europe.

Former Billboard publisher **Hal Cook**, in Palm Desert, Calif., Cook's 35-year career in the music business included posts at Capitol, Columbia and Warner Bros. In 1962, Billboard acquired businesses Cook had developed and installed him as publisher. He established Billboard internationally with a global network of editorial correspondents and sales representatives.

Manager **Bob Gretton**, in Manchester, England. Gretton was the longtime manager of Joy Division and New Order and was instrumental in the 1980s Manchester scene. New Order's 1983 disco hit "Blue Monday" is the biggest-selling 12-inch record of all time in the U.S.

Distribution executive **Jack Grossman**, in Hollywood, Fla. Grossman was one of the major figures on the music-retail and distribution scene during the 1960s and 1970s and president of NARM from 1971 to 1972.

Manager **Bob Herbert**, near Windsor, England. Herbert was co-manager of RCA U.K. pop act Five and the man credited for bringing together the Spice Girls, by placing a 1994 magazine ad that led to the group's formation.

Rock archivist **Dick Latvala**, in Petaluma, Calif. A self-described "Grateful Dead freak"

## NEW AGE

The artists who dominate the 1999 new-age recaps are familiar names in this genre. Mannheim Steamroller is the No. 1 album of the year with "The Christmas Angel" (American Gramophone). Jim Brickman is runner-up with "Destiny" (Windham Hill), and last year's No. 2 disc is this year's No. 3 title: "Paint The Sky With Stars—The Best Of Enya" (Reprise/Warner Bros.). Mannheim Steamroller moves up from being the No. 3 artist last year to No. 1, while Yanni falls one notch to No. 2. Jim Brickman, fourth last year, ranks third. Windham Hill sup-



Super Boy

plants Virgin as the top new-age imprint and repeats from last year as top label. The leading distributor is BMG.

## WORLD MUSIC

With four albums in the year-end top 10, Andrea Bocelli easily walks away with artist-of-the-year honors, repeating his victory from last year. His "Sogno" (Polydor) is the No. 1 album, followed by last year's top set, Bocelli's "Romanza" (Philips). The Buena Vista Social Club has the No. 3 album and is runner-up on the artists tally. Polydor replaces sister imprint and label Philips up those respective lists, and Universal moves up to become the top distributor.

## CLASSICAL

Tuscan-born singer Andrea Bocelli, discovered by Italian pop star Zucchero in 1992, had the top two classical albums of 1998, and those same two albums encore in the same positions this year. "Aria—The Opera Album" (Philips/Universal Classics Group) is No. 1 again, and "Viaggio Italiano" (repeated No. 2,

and collector of the band's music, Latvala became the band's official archivist in 1985 after working as a go-for in the Dead's office.

Sony founder and honorary chairman **Akio Morita**, in Tokyo. Morita and the late Masaru Ibuka founded Sony (then named Tokyo Tsushin Kogyo) in 1946 with a staff of 20. Japan's best-known business figure around the world, Morita guided Sony into software, music and filmed entertainment.

Promoter **Tatsuji "Tate" Nagashima**, in Tokyo. Nagashima was best-known for pioneering the appearances of foreign music acts in Japan, including the Beatles, Louis Armstrong, the Beatles and Led Zeppelin. At the time of his death, he was president of music publisher Taiyo Music and chairman of concert promoter Kyodo Tokyo.

Producer **Augusto Pablo**, in Jamaica. Pablo was an influential reggae producer who gained early experience as a studio keyboardist with Bob Marley before becoming instrumental in the dub-reggae movement.

DJ **Clark Race**, in New Wilmington, Penn. Race was a staple of KDKA-AM Pittsburgh in the 1960s and a popular DJ who is credited with helping to make several hits. He also hosted a local television show, "Dance Party," which ran from 1963 to 1966, as well as a game show, "The Parent Game," later in his career.

Bocelli, who gave up a law career to become a recording artist, thus tops the classical as well as the world year-end lists. He is the top classical artist for the second year running, followed, like last year, by Yo-Yo Ma. Philips is the top classical imprint for the second year, and Universal Classics Group the top classical label.

The critics may have been disappointed with the long-awaited "Episode 1" in the "Star Wars" saga, but the public wasn't, and moviegoers love for all things Jedi is reflected in the Top Classical Crossover Albums recap, where "Star Wars Episode 1: The Phantom Menace" (Sony Classical) by John Williams conducting the London Symphony Orchestra is the No. 1 album. The LSO took top honors last year with the "Back To Titanic" (Sony Classical) sequel soundtrack, which this year ranks as No. 3. Teen prodigy Charlotte Church has the No. 2 album, "Voice Of An Angel" (Sony Classical). The LSO is the top classical crossover artist for the second year, followed by Charlotte Church and Sarah Brightman. As it was in 1998, Sony Classical is the leading imprint and label. Combining classical and classical crossover, Sony Classical comes out on top again as the No. 1 imprint and label, and Sony is the top combined distributor.

## HEATEEKERS

This is the sixth year that Billboard has tabulated the most successful imprints and labels to have albums listed from the Heatseekers chart to the top half of The Billboard 200. Columbia and Ektara tie for the top imprint, and Epic encores from last year as the leading label.

## LATIN

Enrique Iglesias, Ricky Martin and Marc Anthony all experienced crossover success to the pop charts in 1998, but while they are all included in the top 25 artists on the world of

Chicago, Rodrigo y Gabriela is a pioneer of the Chicago house music movement and owner of DJ World, Echostar, SOS and ID. He also managed artists James Jamnik, Marshall Jefferson and J.M. Silk, among others.

Record executive **Len Sachs**, in Marina Del Rey, Calif. A major music executive in the '60s and '70s, Sachs started his music career as a horn player in several dance bands before becoming a VP for Atlantic Records in New York. He later became involved in artist management and music publishing.

Record executive **Gene Schwartz**, in Los Angeles. Schwartz was the founder and owner of Latin Records, where he worked with such legends as Dion & The Belmonts and the Chiffons. He sold Latin's catalog to EMI in 1992.

Publicist **Les Schwartz**, in Brooklyn, N.Y. Schwartz worked for Columbia Pictures and Solters & Roskin Public Relations before beginning a 12-year tenure at Warner Bros. Records in 1976. There, he worked with such acts as the Pretenders and U2. After a stint as an independent publicist, he became VP of Jensen Communications.

Publishing executive **Dorothy Spier**, in Rego Park, N.Y. Spier was VP and director of publishing at BMI from 1976 to 1997, the BMI-licensed publishing unit of her husband Larry Spier's ASCAP firm, Larry Spier, Inc.

Music Executive **Mike Stewart**, in Beverly

# the year in music

The Billboard Latin 50 charts, the No. 1 name on the list is Elvis Crespo. The Sony Discos artist has two albums in the year-end top 10: "Sousavento" at No. 2 and "Plumage" at No. 8. Last year's No. 2 album moves up a notch to lead the list: "Vuelve" (Sony Discos) by Ricky Martin is No. 1. The late Selenia has the No. 3 album, "All My This Todos Mis Exitos" (EMI Latin). Sony Discos repeats as the leading imprint and label, and Sony is once again the top distributor.

Juan Gabriel had the No. 1 Hot Latin Track in 1997 and 1998, but the mantle passes this year to Conjunto Primavera and "Necesito Decirte" (Fonovisa). Alejandro Fernández, No. 2 last year with "Si Tu Supieras," is the runner-up position again, this time with "Loco" (Sony Discos). Enrique Iglesias is the No. 1 Hot Latin Tracks artist, followed by Ricky Martin and Marco Antonio Solís. Escalona is the top songwriter, followed last year's leader, Kike Santodomingo. Pedro Ramirez, with six charted titles, is No. 1 on the producers list. Sony Discos also takes top honors as the No. 1 Hot Latin Tracks imprint and label.

Ricky Martin's "Vuelve" also takes first position on the Top Pop Albums recap, with Enrique Iglesias' "Bailamos" (Fonovisa) in second place. They reverse positions on the tally of 1998's Top Latin Pop Album Artists, where Shakira is third and Maná is fourth. Sony Discos continues to lead the Latin charts, with the No. 1 imprint and label in this category.

The airplay leader on Hot Latin Pop Tracks is Chayanne's "Dejaria Todo" (Sony Discos), followed by two No. 1 pop hits: Ricky Martin's "Livin' La Vida Loca" (C2) and Enrique Iglesias' "Bailamos" (Fonovisa). Ricky Martin is the No. 1 airplay artist, followed by Enrique Iglesias and Chayanne. Sony Discos completes its clean sweep by reigning as the No. 1 airplay imprint and label.

Hills, Calif. A dominant music-publishing executive since the early '60s, Stewart used global publishing links to increase the value of copyrights. He formed United Artists Records as the music division of the film company and signed such acts as War, F.I.R. and Tina Turner.

Academy Of Country Music president **Gene Weed**, in Chatsworth, Calif. Weed was recently elected to his third term as president of the ACM, for which he had also served as chairman of the board on seven occasions. At his death, Weed was also senior VP of television for Dick Clark Productions.

Rock impresario **Doug Weston**, in Los Angeles. Starting in the late 1950s, Weston operated the Troubadour, one of Los Angeles' best-known talent showcases. At its zenith in the 1960s and 1970s, the venue was hosted and acted as the byrds, Lynyrd Skynyrd, Joni Mitchell and Elton John, who made his U.S. debut there.

Record executive **Norman Wenstrower**, in Los Angeles. An executive at Atlantic Records and as national sales manager at RCA Records from 1950 to 1960, Wenstrower helped establish the careers of Jackie Wilson, Steve Allen, Buddy Holly and the Mamas & the Papas.

Miriam Gilman **Todd Zito**, in Rancho Mirage, Calif. Zito was the widow of Lee Zito, Billboard's publisher and editor in chief during the 1960s and 1970s. ■

Thanks for the last 100 years . . .

and a great 1999!

May the next century bring you

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# International

THE LATEST NEWS AND VIEWS FROM AROUND THE WORLD

## Cross-Border Successes Fulfill European Labels' Dreams

### BY DOMINIC PRIDE

**LONDON**—Viewed through two different windows, Europe appeared to be two different places in 1999.

Provisional data from Music & Media's year-end charts for 1999 show that European labels have fulfilled their long-standing dreams of having their own back yard to themselves, at least in the singles market, where three out of the five big sellers were European acts.

Standing out above the crowd was "Mambo No. 5 (A Little Bit Of...)" by Lou Bega, the updated mambo track produced and exported to the rest of the continent by BMG Berlin; it crossed the channel to the U.K. and underlined Germany's growing role as a repertoire source.

Next on the list, Italy's Eiffel 65 gave the rest of the world a taste of that country's highly creative dance scene when the irresistible "Blue (Da Ba Dee)" became a Euro-hit, thanks partly to its exposure in the clubs of Europe's vacation resorts and radio's enthusiasm for the track back home.

The fifth big seller of the year came in the form of Sweden's Emilia with her ballad "Big Big World." Her presence at MIDEM's opening gala and

that country's preponderance of global hit acts, such as the Carlgrens, also served notice to the rest of the world that the English-speaking nations no longer have a monopoly on the international pop market.

Depending on your viewpoint, singles three and four could be termed European productions. Britney Spears' "... Baby One More Time" was produced by Max Martin and the Swedish-based Chirion team, while Cher's "Believe" was A&R'd by WEA U.K. and written and produced by the U.K.-based Metro team.

However, a glance at the top five albums in Europe in 1999 tells a different story, with U.S. acts hogging all the slots (and seven out of the top 10). Four American vocalists, Cher and Whitney, Shania and Britney, ruled the continent, but mostly because their touring and promo schedules featured a strong European element.

The same was true of the Backstreet Boys and the Red Hot Chili Peppers, whose international approach to marketing their albums paid dividends

### 1999 ★ IN ★ REVIEW

and sent a clear message to their less adventurous counterparts back in Hicksville, the Bronxville, U.S.A.

The seemingly unstoppable march of the Backstreet Boys and Spears

**Threats and opportunities offered by Internet preoccupied retailers in Europe**

also helps to tell the tale of those acts' label, Jive, and its parent, the U.K.-owned Zomba Music Group.

In an age when accepted wisdom says that the five major corporations had the key markets carved up among themselves, Zomba flew in the face of that and launched a breathtaking expansion in Europe and elsewhere. It

opened a French company, renamed its German and Benelux distributors, and appointed industry veteran Stuart Watson to run its international record operations from London.

Equally impressive was the expansion of another European indie, Germany's edel. With the proceeds from two flotations on Hamburg's Neuer Markt, edel acquired Denmark's Mega and its publishing operations, Mega-song K-Tel in Finland; and Belgium-owned Play It Again Sam—with its network of labels and distributors—and took a stake in the new Swedish licensed operation Playground Music. It also hired former PolyGram publishing supremo David Hockman, whose contacts will doubtless prove useful in future acquisitions both in its stated target market of the U.S. and in its European homeland.

### RETAIL EXPANSION

European labels were not the only ones with strong expansion plans.

In November, French retailer FNAC—already dominant in France

and present in Belgium—unveiled its plans to gain a greater slice of the Spanish market by opening up to 15 new stores in the country by 2003. A hint of its possible future geographical expansion is given by its move into E-commerce, with plans for Web sites in Italian, Portuguese, and Spanish, as well as French.

U.K.-based retailer HMV preceded with its cautious re-entry into the European market. After entering France in the early '90s in Bordeaux, it had to retreat under a severe barrage of competitors' price cutting. HMV's second German store opened in central Frankfurt this fall and was not met with the same onslaught.

Meanwhile, the fate of Germany's largest music specialist, WOM, hung in the balance. Its owners sought a buyer but did not succeed, partly due to the parlous state of the German brick-and-mortar retail market.

At the same time, Net retailers carved out a slice of Europe's retail market. The threats and opportunities offered by the Internet preoccupied retailers in Europe this year. In June, Brian McLaughlin, managing director of HMV Europe and chairman of trade body the British Assn. of Record Dealers, spoke to Billboard

(Continued on page 69)



Shown, clockwise from top left, are acts whose successful singles or albums spread across Europe in 1999: Lou Bega, Cher, Red Hot Chili Peppers, Britney Spears, Backstreet Boys, Christina Aguilera, George Michael, and Shania Twain.

### EUROPE:

#### THE TOP STORIES

- Lou Bega's "Mambo No. 5" Tops Eurochart For BMG.
- Cher's "Believe" Is Continent's Biggest Album.
- Spears, Backstreet Boys Power Jive's European Expansion.
- Edle Raises Euro-Politics, Buys PIAS, Mega.
- Excess Lobby Euro-Politics For Better Rights Protection.
- Levi's Ad Character Mr. Oizo Gets Continent-Wide Hit With "Flat Beat."
- Net Retailers Carve Out Slice Of Christmas Music Sales.
- Euro Retailers FNAC And HMV Cross Borders, Ramp Up Online Plans.
- Sony Ups Albertini, Russell.
- Perry Goes Worldwide, Dimont Gets Euro Job.
- Warner's Ames Comes And Goes.

### EUROPE'S TOP ALBUMS OF 1999

1. "Believe," Cher, WEA.
2. "My Love Is Your Love," Whitney Houston, Arista.
3. "Americana," The Offspring, Columbia.
4. "Come On Over," Shania Twain, Mercury.
5. "... Baby One More Time," Britney Spears, Jive.
6. "Millennium," Backstreet Boys, Jive.
7. "Californication," Red Hot Chili Peppers, Warner Bros.
8. "Ladies And Gentlemen, The Best Of George Michael," George Michael, Epic.
9. "Sogno," Andrea Bocelli, Sugar/Polidor.
10. "Alba Gold," Abba, Universal/Polar.

Provisional data from Music & Media at press time. Listings are based on the M&M European Top 100 Albums weeks 1-49, compiled from national album sales charts in 16 European territories.

### EUROPE'S TOP SINGLES OF 1999

1. "Mambo No. 5 (A Little Bit Of...)," Lou Bega, BMG.
2. "Blue (Da Ba Dee)," Eiffel 65, Bliis Co.
3. "... Baby One More Time," Britney Spears, Jive.
4. "Believe," Cher, WEA.
5. "Big Big World," Emilia, Rodeo.
6. "My Love Is Your Love," Whitney Houston, Arista.
7. "Genie In A Bottle," Christina Aguilera, RCA.
8. "Pretty Fly (For A White Guy)," The Offspring, Columbia.
9. "Wild Wild West," Will Smith Featuring Dr. Hill & Koolha Moe, Overbrook/Columbia.
10. "I Want It That Way," Backstreet Boys, Jive.

Provisional data from Music & Media at press time. Listings are based on the M&M Eurochart Hot 100 weeks 1-49, compiled from national singles sales charts in 16 European territories.

## Majors Regroup And Shuffle Leading Execs

**LONDON**—For corporate watchers keeping an eye on the commanding heights of the European music record industry, 1999 proved to be an eventful year, as four out of the five majors headed into 2000 with new or reconfigured leadership in Europe.

Among the more surreal situations was Roger Ames' promotion



ALBERTINI AMES

to chairman/CEO of Warner Music Group in August, even though his appointment as president of Warner Music International had never been announced. Ames had specific responsibility

(Continued on page 69)

# Sales Stalled As Asian Piracy Rises

BY STEVE MCCLURE

TOKYO—Piracy was undoubtedly the big story in Asia in 1999.

Just as the region's music industry shows signs of recovering in the wake of the economic crash of 1997, pirates dealt it a series of body blows with increasingly well-organized and mobile operations.

In Hong Kong, for example, as of November the International Federation of the Phonographic Industry (IFPI) said there were 84 optical disc-manufacturing plants with total annual production capacity of some 2 billion pieces, compared with legitimate demand of 300 million discs. The territory's piracy rate in November was about 50%.

Other Asian territories hard hit by the piracy plague during 1998 included Taiwan and Malaysia. Industry figures warned that if piracy is not curbed, the Chinese music industry in particular faces a bleak future.

More positive news came in the form of a new mechanical-royalties agreement signed May 13 between the region's music publishers and record companies. The agreement will serve as the standard for the payment of mechanical royalties by labels through the region until it is superseded in each country by local industry agreements.

In August IFPI's Taiwanese group announced it would temporarily halt publication of its controversial-plagued charts, following widespread reports

## 1999 • IN REVIEW

of suspect methodology and chart manipulation.

Taiwan was in the news again in September, but for a very different reason, as a massive earthquake struck the island Sept. 21, killing or injuring thousands. Taiwanese record companies emerged relatively unscathed following the quake but for several days afterward experienced difficulties with such utilities as phone, electricity, and water.

### IFPI CHANGES

Warner Music Asia-Pacific president Lachlan Rutherford was named chairman of IFPI's Asia-Pacific regional group at the industry body's world board meeting Nov. 3 in Hong Kong. That meeting also approved the admission of Japanese label A&E and Taiwanese label Rock Records to the regional board.

During the IFPI meeting in Hong Kong, IFPI chairman/CEO Jason Berman paid a high-profile visit to Hong Kong Chief Executive Tung Chee-Hwa to ask the government for good news for the industry. Leading industry figures said the Nov. 15 agreement with China and the U.S. paving the way for Beijing's entry into the World Trade Organization (WTO) was good news for the industry but emphasized that it was only a first step. If China becomes a member of the WTO, it will allow foreign labels to engage in distribution by holding equity up to 49% in local music firms. But the deal will not likely allow international companies the right of "publication," meaning the right to issue individual titles in China.

In mid-November Universal Music became the third international music company after Sony and EMI's Virgin unit, to fully own its Indian operations by purchasing the 49% of its Indian subsidiary that it did not already own. On the media front, MTV Networks Asia boosted its presence in China with a deal signed Nov. 9 with CCTV (Beijing terrestrial television), which will air the MTV China Countdown show twice a week from Jan. 1. Royal Caribbean Music Networks expanded its operations into the Philippines via a deal with GMA, one of the Philippines' leading media companies, to establish Channel V Philippines, its sixth service in the Asia-Pacific region.

### JAPAN'S SALE DECLINE

While piracy caused concern throughout the Asian music industry, Japan—where piracy is considered the worst—had other things to worry about in 1999. The Japanese industry's most serious problem was the continuing decline in sales of prerecorded music in the face of strong competition for teenagers' yen from mobile phones and computer games. Production of audio software by the Recording Industry

Assoc. of Japan's 21 member companies in the January-October period totaled 366.4 million units, down 7% from the corresponding period last year, for a wholesale value of 468.8 billion yen (\$4.6 billion), a drop of 4%.

And while big names such as Mariah Carey, Eric Clapton, and Jamiroquai continued to sell, non-Japanese repertoire generally fared worse than domestic product. Production of foreign repertoire was down 11% in volume and 10% in value terms in the first 10 months of the year.

The good news in 1998 was the sudden popularity of R&B-influenced female vocalists, with 16-year-old newcomer Hikaru Utada leading the pack. Utada's debut album, "First Love" (East World/Toshiba-EMI), rapidly became Japan's all-time top-selling album following its March 10 release, with sales reaching 8 million by October.

The trend marks a key transition in the Japanese music market, which competed with many Western markets where sales remains more dependent on teenage consumers. As that demographic shrinks with Japan's rapidly declining birth rate, the emphasis is increasingly on artists with a more "adult" style.

### PROTECT AND SURVIVE

Among Japanese entertainment-related companies, Survival was very much in the news in 1999. The electronics giant and subsidiary Sony Music Entertainment (Japan) (SMEJ) made several announcements during the year, from fast-tracking international acts not only for the company itself but the global entertainment industry as a whole.

In February, Sony unveiled two new copyright management technologies to prevent unauthorized copying of digital music content. The technologies, called MagicGate and OpenMG, are designed to protect digital music on personal computers and audio players/recorders that use such flash memory recording media as Sony's Memory Stick.

In March, Sony announced a major reorganization that included making SMEJ, the country's biggest label, a wholly owned subsidiary. That will result in the loss of 10% of the firm's 170,000-strong worldwide work force by March 2003.

On May 21, Sony began sales of a brand of Super Audio CD (SACD) players and related products in Japan. Instead of pitching SACD as a rival format to DVD Audio, Sony said SACD is aimed at the "pure audio" market. And SMEJ also took up the Japanese music industry by announcing plans to become the first major Japanese label to sell downloadable music files on the Internet through a new service called bitmap, which was launched Dec. 1.

While Sony and other Japanese companies spent much of the year dealing with the myriad challenges posed by the digital era and the Internet, they also had cause to look back at the eventful corporate history as company co-founder Akio Morita died of pneumonia Oct. 3 at age 78.

# Royalty Boom, Parallels Make For Dramatic Year Down Under

BY CHRISTIE ELIZIER

MELBOURNE, Australia—Keep expecting the unexpected. That's the message from the Australian music industry as it leaves behind the old century.

It was inevitable that an industry shaken by the effects of deregulation over parallel imports would spend much time this year attempting to shift the goal posts on a new playing field. But aside from that, 1999 proved to be the most dramatic year in recent times for the industry here.

Warner Music saw new faces named as chairman and as the managing directors of its East-West and WEA divisions. The Universal/PolyGram merger gave the new company a 23% market share, putting it

second only to Sony Music in the race for local market dominance.

On the independent scene, the long-established Festival label became Festival Mushroom after it merged with Rupert Murdoch's other two imprints, Mushroom and Mushroom Distribution Services.

New artists continued to surface, and the year was buoyed by a series of spirited bidding wars for them. Three new acts of note came from the teen area, Vanessa Amorosi (Transistor/BMG), Killing Heidi (Walt Jaffa/Roadshow/Warner), and STS (Standard/Mushroom).

The drive to find new markets was reflected in a 10.57% rise in royalties from overseas to \$78.6 million Australian (\$4.1 million) for the year as reported by the Australasian Performing Rights Assn. (APRA).

### PARALLEL LINES

Although much attention was paid to the issue of parallel imports, they largely failed to achieve the predicted reduction in CD prices and expanded choice for consumers. However, they did not lead to the loss of employment and investment predicted by some labels.

Instead, the record companies, aided by a new breed of younger, more globally and technologically savvy leaders, found their feet in the deregulated market. One downside of the year was a 40% rise in piracy here, which rose to an estimated \$60 million Australian (\$39 million).

The parallel-import deregulation had important repercussions. Most noticeably, it brought more power to major retailers. Based on the implied threat that they might switch to cheaper imports, they were able to negotiate more favorable trading terms with suppliers.

### WEB EXPANSION

Locals got fired up by the figures

from the Australian Bureau of Statistics that showed Australians spent \$10 million Australian (\$6.5 million) annually buying from overseas Web sites, and they moved to fill the gap.

One of the year's biggest success stories was ChaosMusic, whose share of the local online market grew from 2% in January to 15% by September. Elsewhere, major chain Sanity (with 27% of the music market here) launched Sanity.com, telecommunications giant Telstra set up its Loading Zone site, and New Zealand's CDSbar moved to the Australian market. CDNow also signaled its intent to join the fray.

The end of the parallel-import battle also

freed the Australian Record Industry Assn., which had lost \$1 million Australian (\$650,000) in the campaign, to concentrate on other equally important issues. The body drafted for government the copyright Digital Agenda Bill, which is due to be passed next year. It also courted major corporations outside the music industry for funding to aid new artists.

In the end, labels moved closer to the radio industry, encouraging broadcasters to expand their support for new Australian acts.

One battle still facing the record companies will take place early in 2000, when they are set to go to court against APRA over new mechanical rights rates.

The live scene, once a healthy A&R source, continued to grasp for air, although major labels continued to pull in a healthy income from touring. The government, however, stoked by its previous promises to help the music scene at the grass-roots level, provided grants for touring bands, independent labels, and artist managers.

## AUSTRALIA: THE • TOP • STORIES

- Government Antitrust Suits Names Major Labels, Local Record Companies' Trade Body And Music Excess.
- News Corp. Merges Its Australian Record Companies Festival And Mushroom.
- Australasian Performing Rights Assn. Seeks 10% Rise In Royalties.
- Top Music Chains HMV And Sanity Sell Parallel Imports From Asia.
- Labels/Publishers Intensify Battle Over Mechanical Royalty Rates.

## ASIA:

### THE • TOP • STORIES

- New Asian Mechanical Royalties Pact Signed.
- Sony Japan Is Country's First Label To Sell Music Digitally On Net.
- Universal Takes 100% Ownership Of Subsidiary In India.
- 2000 People Hit Hong Kong Streets In Music/Video Piracy Protest.
- Music Sales In Japan Drop As Teens Move To Home Use Files.
- IFPI Taiwan Halts Publication Of Controversy-Plagued Sales Charts.
- HMV Japan Goes Live With "Internet's Largest Music Store."
- Businessman Connected To Thai Prime Minister Arrested On Piracy Charges.
- Teenage Vocalist Utada's Debut Album Becomes Japan's All-Time Best Seller.
- U.S. Removes Hong Kong From "Watch List" Of Piracy Hot Spots.

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- 24h a day promotion (700 journalists)

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# HITS OF THE WORLD

CANADA		GERMANY		U.K.		FRANCE	
12/29/99		12/11/99		12/11/99		12/11/99	
LAST WEEK	THIS WEEK	LAST WEEK	THIS WEEK	LAST WEEK	THIS WEEK	LAST WEEK	THIS WEEK
<b>SINGLES</b>		<b>SINGLES</b>		<b>SINGLES</b>		<b>SINGLES</b>	
1	KANARITA AYUMI HIRASAKI w/da	1	THE MILENNIUM PRAYER CLIFF RICHARD	1	MANDO SOU 5 A LITTLE BIT OF J LO BEGA	1	MANDO SOU 5 A LITTLE BIT OF J LO BEGA
2	YOU'VE GOTTA HAVE IT PUTTYBORN	2	RE-REVING THE CROWD SAT 90 SELECTA	2	YOU DRIVE ME CRAZY BRITNEY SPEARS	2	YOU DRIVE ME CRAZY BRITNEY SPEARS
3	WASURENABI NINI MISHI FUSUMORI	3	KISS WHEN THE SUN DON'T SHINE YENOGATS	3	KILLER PULPS TINA ARENA	3	KILLER PULPS TINA ARENA
4	BABAROO NINI THE YELLOW MONKEY	4	BARBER'S ADAGIO FOR STRINGS WILLIAM ORBIT	4	ADAGIO LARA FABRA	4	ADAGIO LARA FABRA
5	NEEDS MASHARU FUMIO FUMIO	5	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	5	THE ENVOIES LARA FABRA	5	THE ENVOIES LARA FABRA
6	ADICED TO YOU KIKURU UTOU	6	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	6	THE ENVOIES LARA FABRA	6	THE ENVOIES LARA FABRA
7	NONOBU RINGO SHERRA	7	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	7	THE ENVOIES LARA FABRA	7	THE ENVOIES LARA FABRA
8	MAO MACHINE MISHIRU MISHIRU	8	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	8	THE ENVOIES LARA FABRA	8	THE ENVOIES LARA FABRA
9	AMO "MUTATORANCE CHAIRA YUNI	9	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	9	THE ENVOIES LARA FABRA	9	THE ENVOIES LARA FABRA
10	B.M.W. SHAKI MARU	10	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	10	THE ENVOIES LARA FABRA	10	THE ENVOIES LARA FABRA
11	ARA-SHI ARA-SHI	11	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	11	THE ENVOIES LARA FABRA	11	THE ENVOIES LARA FABRA
12	KARUTOSHIO AMIO	12	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	12	THE ENVOIES LARA FABRA	12	THE ENVOIES LARA FABRA
13	THERE MUST BE AN ANGEL MARUJO	13	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	13	THE ENVOIES LARA FABRA	13	THE ENVOIES LARA FABRA
14	DIAMOND SUT KYOSUKE HIRAO	14	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	14	THE ENVOIES LARA FABRA	14	THE ENVOIES LARA FABRA
15	DIAMOND SUT KYOSUKE HIRAO	15	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	15	THE ENVOIES LARA FABRA	15	THE ENVOIES LARA FABRA
16	DIAMOND SUT KYOSUKE HIRAO	16	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	16	THE ENVOIES LARA FABRA	16	THE ENVOIES LARA FABRA
17	DIAMOND SUT KYOSUKE HIRAO	17	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	17	THE ENVOIES LARA FABRA	17	THE ENVOIES LARA FABRA
18	DIAMOND SUT KYOSUKE HIRAO	18	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	18	THE ENVOIES LARA FABRA	18	THE ENVOIES LARA FABRA
19	DIAMOND SUT KYOSUKE HIRAO	19	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	19	THE ENVOIES LARA FABRA	19	THE ENVOIES LARA FABRA
20	DIAMOND SUT KYOSUKE HIRAO	20	BARB'S ADAGIO FOR STRINGS WILLIAM ORBIT	20	THE ENVOIES LARA FABRA	20	THE ENVOIES LARA FABRA
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19	ATYUM HIRASAKI LIVE APPEARS AND	19	CELINE DION ALL THE WAY... A DECADE OF	19	CELINE DION ALL THE WAY... A DECADE OF	19	CELINE DION ALL THE WAY... A DECADE OF
20	ATYUM HIRASAKI LIVE APPEARS AND	20	CELINE DION ALL THE WAY... A DECADE OF	20	CELINE DION ALL THE WAY... A DECADE OF	20	CELINE DION ALL THE WAY... A DECADE OF
<b>ALBUMS</b>		<b>ALBUMS</b>		<b>ALBUMS</b>		<b>ALBUMS</b>	
1	CELINE DION ALL THE WAY... A DECADE OF	1	DIE TOTEN				

# HITS THE WORLD CONTINUED

## EUROCHART

12/18/99

MUSIC & MEDIA

THIS WEEK	LAST WEEK	SINGLES
1	1	IF I COULD TURN BACK THE HANDS OF TIME R. KELLY & JAY-Z
2	2	YOU DARE ME CRAZY BRITNEY SPEARS & JAY-Z
3	3	THAT'S THE WAY IT IS CELINE DION COLUMBIA
4	4	GENIE IN A BOTTLE CHRISTINA AGUILERA RCA
5	5	MAMBO NO. 5 A LITTLE BIT OF... J LOU BEGA COLUMBIA
6	6	SO BIGGY O.J.P. IMP
7	7	THE MILLENNIUM PRAYER CLIFF RICHARD WARN
8	8	WAITING FOR TONIGHT JENNIFER LOPEZ WARN
9	9	BLUE (DA BA DED) EFTTEL & BISCHOW SATISFAY YOU PUFF DADDY FEATURING R. KELLY
10	10	ALBUMS
1	1	CELINE DION ALL THE WAY... A DECADE OF SONGS EMI
2	2	METALLICA SLAM EMI
3	3	OVER THE GREATEST HITS WARN
4	4	QUEEN GREATEST HITS 20th ANNIVERSARY
5	5	TINA TURNER TWENTY FOUR SEVEN WARN
6	6	SHAKA TURNER COME ON OVER MERCURY
7	7	BRITNEY SPEARS THE BEST OF ME WARN
8	8	ALANIS MORISSETTE MTV UNPLUGGED WARN
9	9	THE CORRS MTV UNPLUGGED EMI
10	10	ANDREA BOCELLI SACRED ARIA UNIVERSAL

## MALAYSIA

8/13/99

MUSIC & MEDIA

THIS WEEK	LAST WEEK	ALBUMS
1	1	WESTLIFE WESTLIFE IMP
2	2	SAVAGE GARDEN AFFIRMATION SONY
3	3	BRITNEY SPEARS... BABY ONE MORE TIME JIVE
4	4	ROCKSTREET BROS MILLENNIUM BELL WARN
5	5	CELINE DION ALL THE WAY... A DECADE OF SONGS EMI
6	6	ERIC CLAPTON CLAPTON CHRONICLES... THE BEST OF ERIC CLAPTON WARN
7	7	VARIOUS ARTISTS POKO... THE BEST OF SLOW ROCK ABC
8	8	BYRONNE BY REQUEST UNIVERSAL
9	9	MARIN CAREY RAINBOW SONY
10	10	VARIOUS ARTISTS... THE HITS SONY

## IRELAND

(IRMA Chart Tracks) 12/20/99

MUSIC & MEDIA

THIS WEEK	LAST WEEK	SINGLES
1	1	I TRY MAYDAY EMI
2	2	EVERYDAY I LOVE YOU BOYZONE POLYGRAM
3	3	THE MILLENNIUM PRAYER CLIFF RICHARD WARN
4	4	SHE'S THE ONLY ONE'S YOU ROBBIE WILLIAMS EMI
5	5	SING OF MY CASTLE VAMCO PROJECT IMP
6	6	KEEP ON MOVING WESTLIFE RCA
7	7	FEYING WITHOUT WORDS WESTLIFE RCA
8	8	IF I COULD TURN BACK THE HANDS OF TIME R. KELLY & JAY-Z
9	9	BLUE (DA BA DED) EFTTEL & BISCHOW
10	10	THE FIELDS OF ATHENRY COW CREW INDEPENDENT
1	1	ALBUMS
2	2	CELINE DION ALL THE WAY... A DECADE OF SONGS EMI
3	3	OSTIN POLTRY IN MOTION WARN
4	4	WESTLIFE WESTLIFE IMP
5	5	THE CORRS MTV UNPLUGGED EMI
6	6	MAYDAY MAYDAY VAMCO PROJECT IMP
7	7	FIVE INVINCIBLE RCA
8	8	SHAKA TURNER COME ON OVER MERCURY
9	9	LYNNE KELLY THE COLLECTION SONY
10	10	ANDREA BOCELLI SACRED ARIA UNIVERSAL

## AUSTRIA

Österreich Ö3/Popcharts 10/12/99

MUSIC & MEDIA

THIS WEEK	LAST WEEK	SINGLES
1	1	MAMBO ORANT-ZAUN STEFAN RAB GIG
2	2	SO BIGGY O.J.P. IMP
3	3	IF I COULD TURN BACK THE HANDS OF TIME R. KELLY & JAY-Z
4	4	VATER UNTER E KROMME UNTERE
5	5	TELL ME WHY PREZOS FEATURING MARVIN
6	6	THE BAD TUBB BLOODHOUND GANG UNIVERSAL
7	7	MOVE YOUR BODY EFTTEL & BISCHOW
8	8	ANTON AU BROTHER ANTON AU BROTHER FEATURING OJ2E3 DA
9	9	THAT'S THE WAY IT IS CELINE DION SONY
10	10	INNT SOD SO LEISE ANGEHORN
1	1	ALBUMS
2	2	CELINE DION ALL THE WAY... A DECADE OF SONGS EMI
3	3	OL KIDDY CONTEST FINALISTEN KIDDY CONTEST
4	4	OVER THE GREATEST HITS WARN
5	5	OL SCHLIMPE JETZ KIMMALS VOL. 10 DA
6	6	QUEEN GREATEST HITS 20th ANNIVERSARY
7	7	TINA TURNER TWENTY FOUR SEVEN WARN
8	8	METALLICA SLAM EMI
9	9	NEW ALBAND CARINUS SONGS WARN
10	10	BRITNEY SPEARS THE BEST OF ME WARN

## SPAIN

OPINION/MTB 01/03/00

MUSIC & MEDIA

THIS WEEK	LAST WEEK	SINGLES
1	1	RYTHM DIVINE ENRIQUE IGLESIAS POLYGRAM
2	2	WAITING FOR TONIGHT JENNIFER LOPEZ COLUMBIA
3	3	MOVE YOUR BODY EFTTEL & BISCHOW
4	4	SANTO SANTO SO PRA CONTRARIAR R&B
5	5	GENIE IN A BOTTLE CHRISTINA AGUILERA RCA
6	6	HORRAY HORRAY... CARIBBEAN MEXLEY BONEY
7	7	NEW
8	8	KEEP ON MOVING FIVE RCA
9	9	BLUE (DA BA DED) EFTTEL & BISCHOW
10	10	SANTO SANTO SO PRA CONTRARIAR R&B
1	1	ALBUMS
2	2	MILITARY LOVE IS THE HEALER DON SUMMER EMI
3	3	CELINE DION ALL THE WAY... A DECADE OF SONGS EMI
4	4	QUEEN GREATEST HITS 20th ANNIVERSARY
5	5	NEW
6	6	NIKE OLDFIELD THE MILLENNIUM BELL WARN
7	7	ALANIS MORISSETTE MTV UNPLUGGED WARN
8	8	CELINE DION ALL THE WAY... A DECADE OF SONGS EMI
9	9	ALBA LOUO... GREATEST HITS POLYGRAM
10	10	THE CORRS MTV UNPLUGGED EMI

## HONG KONG

(IFPI Hong Kong Group) 12/5/99

MUSIC & MEDIA

THIS WEEK	LAST WEEK	ALBUMS
1	1	LEON LAI LOVE JOURNEY SONY
2	2	ANDY LAU HANG LOU SONY
3	3	ASIAN CHARM FORCE COLUMBIA
4	4	NEW
5	5	REYDOND GOOD TIME WARN
6	6	CELINE DION ALL THE WAY... A DECADE OF SONGS EMI
7	7	JACKY CHEUNG ZOO 1999 UNIVERSAL
8	8	JOEY YUNG EMI
9	9	LEUNG KONG LUN... ULTIMATE BEST OF THE BEST OF THE NEW ZEALAND MUSIC AWARDS
10	10	SOUNDTRACK AT THE THRESHOLD OF AN ERA

## BELGIUM/FLANDERS

(Phonogram) 12/1/99

MUSIC & MEDIA

THIS WEEK	LAST WEEK	SINGLES
1	1	IF I COULD TURN BACK THE HANDS OF TIME R. KELLY & JAY-Z
2	2	LOUING LOUE M&M ANTLER UNIVERSAL
3	3	MILLENNIUM DA TOMMY BOY RECORDS
4	4	SANTO SANTO SO PRA CONTRARIAR R&B
5	5	ADRIANNE SAGHI EMI
6	6	INTO TEMPTATION... YOU DON'T WANT ME VANGUARD
7	7	CELINE DION ALL THE WAY... A DECADE OF SONGS EMI
8	8	THE CORRS MTV UNPLUGGED EMI
9	9	LIKE THIS... THE TECHNO-TRONIC FEATURING MONDRIAN JESSOP
10	10	THE CORRS MTV UNPLUGGED EMI
1	1	ALBUMS
2	2	MILLET LOU... OUT OF AFRICA THE MILLENNIUM PRAYER CLIFF RICHARD WARN
3	3	CELINE DION ALL THE WAY... A DECADE OF SONGS EMI
4	4	BRITNEY SPEARS THE BEST OF ME WARN
5	5	SHAKA TURNER COME ON OVER MERCURY
6	6	ROCKSTREET BROS MILLENNIUM BELL WARN
7	7	KARSTEN PLUM... PLUM 2 IMP
8	8	METALLICA SLAM EMI
9	9	BRITNEY SPEARS... BABY ONE MORE TIME JIVE
10	10	FIVE INVINCIBLE RCA

## SWITZERLAND

(Media Control Switzerland) 12/1/99

MUSIC & MEDIA

THIS WEEK	LAST WEEK	SINGLES
1	1	IF I COULD TURN BACK THE HANDS OF TIME R. KELLY & JAY-Z
2	2	LOUING LOUE M&M ANTLER UNIVERSAL
3	3	SO BIGGY O.J.P. IMP
4	4	TELEVISION... THE TECHNO-TRONIC SONY
5	5	MERRY X-MAS GOTTHARD IMP
6	6	THAT'S THE WAY IT IS CELINE DION SONY
7	7	BLUE (DA BA DED) EFTTEL & BISCHOW
8	8	SANTO SANTO SO PRA CONTRARIAR R&B
9	9	MAMBO ORANT-ZAUN STEFAN RAB IMP
10	10	GENIE IN A BOTTLE CHRISTINA AGUILERA RCA
1	1	ALBUMS
2	2	CELINE DION ALL THE WAY... A DECADE OF SONGS EMI
3	3	TINA TURNER TWENTY FOUR SEVEN WARN
4	4	ENRIQUE IGLESIAS ENRIQUE IGLESIAS POLYGRAM
5	5	BRITNEY SPEARS THE BEST OF ME WARN
6	6	OVER THE GREATEST HITS WARN
7	7	METALLICA SLAM EMI
8	8	ALANIS MORISSETTE MTV UNPLUGGED WARN
9	9	GEORGE MICHAEL SONGS FROM THE LAST CENTURY VIRGIN
10	10	OL KIDDY CONTEST FINALISTEN KIDDY CONTEST

# WORLD MUSIC PULSE

THE LATEST MUSIC NEWS FROM AROUND THE PLANET

EDITED BY NIGEL WILLIAMSON

## 1999'S NEW REVIEW

**JANUARY:** Sweden turned up in force at MIDEEM in Cannes with nine showcased acts, including Robyn, Jennifer Brown, and Meja. Great things were predicted for the Anglo/Asian band Jai, and Blur was preparing to release its new album, "13".

**FEBRUARY:** Sir Paul McCartney took out newspaper ads to protest what he claimed was a U.K. radio ban on "The Light Comes From Within," a single from his late wife Linda's album "Wide Prairie," which featured an obscene word. The Cardigans swept the board at the Grammys, Sweden's top annual music awards. Russian superstar Philip Kirkorov broke records by selling out 32 shows in St. Petersburg and 16 in Moscow.

**MARCH:** The 20-year-old London-born Joanne enjoyed double-platinum success in Australia (140,000 units sold) with her debut single, "Jackie." The feeders were winning everything at the New Zealand Music Awards, although Neil Finn's 9-year-old, Elroy, won best album cover for his work on his dad's "Try Whistling This."

**APRIL:** Hela, dubbed "the Jimi Hendrix of the bagpipes," topped the album charts in Spain. U.K. soap star Martine McCutcheon was preparing to follow in the footsteps of Kylie Minogue and launch her singing career. The Angolan singer Sabino Henda won the first Human Rights Song Contest, sponsored by the United Nations. The veteran Vasco Rossi won the most prizes at the Italian Music Awards.

**MAY:** A host of big names led by the Beatle Boys were preparing for benefit concerts to highlight the Tibetan cause on the 40th anniversary of the Chinese invasion. The gay-rights activists Peter Plate and Hella von Sinnen went to No. 2 in Germany with their single "Ja, Ich Will! (I Do)."

**JUNE:** Luciano Pavarotti raised \$3 million at his annual charity concert in Modena, Italy, where guest performers included Ricky Martin, Zucchero, and Mariah Carey. Latin fever was heating up with Lou Bega's "Mambo No. 5 (A Little Bit Of...)" going to No. 1 in Germany. It would shortly replace the fest coast across much of Europe. In Sweden, the

Abba Teens were No. 1 with a dance version of "Mamma Mia."

**JULY:** Ryuichi Sakamoto made it to the top of Japan's singles chart with the austere piano instrumental "Energy Flow." It had become popular as the theme of a TV commercial. Warner Music's German affiliate, WEA, released the debut single by Simon Collins, son of the more famous Phil. In South Africa, Simon "Mahlatini" Nkabinde, leader of the Mahotella Queens, died at age 62.

**AUGUST:** Norway's biggest musical export, A-ha, got back together and signed a deal with WEA Germany. Toy Box topped the Dutch charts with its debut album, "Fantastic." Yothu Yindi, Australia's best-known aboriginal band, opened its own studio in Arnhem Land and announced plans for its new album, "One Blood."

**SEPTEMBER:** Metal band Rammstein debuted at No. 1 in Germany with "Live In Berlin." South Africa's Brenda Fassie and Nigeria's Fela Kuti picked up the top prizes at the All Africa Music Awards, attended by Nelson Mandela and Michael Jackson.

**OCTOBER:** Multicultural collective Zebda was enjoying a successful year in France with a No. 1 album and single. Grunge band Silverchord led the nominations at the Australian Record Industry Award. The New Zealanders' Burt Foster and his band, an upset at the rugby World Cup by singing her national anthem in Maori rather than English.

**NOVEMBER:** Youssef N'Dour announced plans for his first international album in five years with "Joko," due on Sony France in February. Former Stone Roses front man Ian Brown, fresh from a recent jail sentence, launched his album "Golden Greats" with a live global Webcast. In Italy, Ligabue's "Milleannio Prato," after his record label's No. 1 triple-platinum album (300,000 units) with "Miss Loda," was

**DECEMBER:** Sir Cliff Richard confounded the U.K. record industry by reaching No. 1 with "Millennium Prayer," after his record label's No. 9, EMI, had refused to release it and radio had refused to play the single. Dutch rock prima donna Anouk scored a second No. 1 album with "L'arian Solitude." Elsewhere, the charts were filled with seasonal silliness.

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# Canadian Music Business Comes Back In A Year of Changes

BY LARRY LeBLANC

TORONTO—Sweet and sour: 1999 was a year of extremes for Canada's music industry.

In May, the industry mourned the death of Vancouver-based producer Bruce Fairbairn at the age of 49. Fairbairn died in his sleep May 17 of undetermined causes. Over the past two decades, Fairbairn produced hit-albums for Bon Jovi, Aerosmith, AC/DC, Mötley Crüe, INXS, Van Halen, Loverboy, Chicago, Kiss, and the Cranberries.

Another low point was that the integration of Universal and PolyGram operations resulted in 50 to 60 jobs being cut in January from the 400-staff work force of the newly formed Universal Music Group (Canada). However, many of the Universal executives let go surfaced at

Song Corp., co-founded by managers Allan Grebb and Jake Gold in July. That umbrella company launched national distributor Oasis Entertainment, Inc. and acquired both the Atlantic Music Group and TMP (the Music Publisher).

## TIME OUT AND TIME OFF

In November, Canadian music and video suppliers were left a debt estimated at \$8 million-\$12 million (\$5.4 million-\$8.1 million) with the bankruptcy of 25-year-old Canadian rackjobber Saturn Distributing Inc. And yet another jarring note was struck when two of Canada's top musical exports, Sarah McLachlan and Celine Dion, announced they were taking lengthy breaks from work.

The success of her "Mirrored" album on Nettwerk Productions and her final L'ital tour kept McLachlan in the limelight throughout 1999. Dion's Columbia greatest-hits package, "All The Way... A Decade Of Songs," which debuted at No. 1 on the SoundScan retail album chart here, should keep the Quebec chanteuse highly visible during the coming year.

"People probably won't immediately notice Celine's absence because there's so much music to be released from this album," predicts Rick Finkel, president of Sony Music Entertainment (Canada). He notes that Dion's catalog racked up total sales of 1.5 million units in Canada throughout 1999.

While Caroline Records and Velvet Records both folded their Canadian operations in 1999, the Zomba Group opened in Canada in June, with for-

## CANADA:

### THE TOP STORIES

• Rackjobber Saturn Distributing Inc. Declares Bankruptcy.

• Music Trade Mag. The Record Switches From Print To Online Version.

• Veteran Producer Bruce Fairbairn Dies At Age 49.

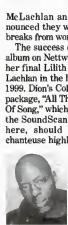
• Elton John's "Candle In The Wind 1997" Passes Second Year In Top 10.

• Four Industry Vets Launch Oasis Entertainment, Aim To Be Canada's "Sixth Major."

DION



McLACHLAN



McLACHLAN

president of Sony Music Entertainment (Canada). He notes that Dion's catalog racked up total sales of 1.5 million units in Canada throughout 1999.

Paul Brandt was named top country male vocalist, and Melanie Doane was named top solo artist. Revere Quebec pop lyricist Luc Plamondon was named top songwriter in the Hall of Fame. He was the first-ever Francophone Juno inductee.

## FRENCH ACCENT

Rock opera "Notre-Dame De Paris" and its stars swept Quebec's 21st annual ADISQ Awards, held in October. "Notre-Dame De Paris" won five of the event's awards (known as the Félix Awards), including top-selling album of the year for its Chandel Musique studio soundtrack; top album for its Chandel Musique live-performance boxed set, "Notre-Dame De Paris, L'Intégral"; top single and top song (with William Wallace) for "95 Cent"; top group; and the Rising Star Award.

But country music abruptly lost a voice in Canada's largest market place in February when CISS Toronto switched formats to pop 40 following the sale of the station by Rawlco Communications to Rogers Broadcasting. While mourning the loss of country CISS, Canadian label executives were ecstatic over the return

mer Universal Music Canada executive Laura Bartlett as president of the new Zomba Records Canada. As in most international markets, Zomba enjoyed a remarkable year. Both Britney Spears' album "... Baby One More Time" and Backstreet Boys' "Millennium" set debuted at No. 1 on SoundScan's retail album chart, and both reached Canadian diamond status (1 million units sold).

Also hitting the diamond mark was Ricky Martin's self-titled Sony Discos album. His success laid the groundwork for Canadian market breakthroughs by other Latin acts, including Jennifer Lopez, Marc Anthony, and Enrique Iglesias.

In January, Vancouver-based independent Nettwerk Records inked a marketing pact with EMI Recorded Music North America. Under the pact, Nettwerk America now markets select artists signed to Capitol (U.S.), EMI Music Canada, EMI affiliates around the world, and Nettwerk. In addition, to set the record, Nettwerk Canada acts are now being signed exclusively to Capitol in the U.S.

## RAISING THE PROFILE

The profile of domestic R&B soared during 1999, with strong album releases by Chocobar, the Rascals, Sakurats, and Maestro.

Making Impressive U.S. breakthrough this year were Canadian Tal Bachman, with his debut self-album on Columbia, and Len, with its "You Can't Stop The Bum Rush" album (World).

With four major wins and two performances, Dion dominated the 28th annual Juno Awards, held in March. Dion picked up awards for top female vocalist; top-selling album and top song for "Let's Talk About Love"; and top-selling French album, for "SI SUFFIS D'Aimer." Additionally, she was the recipient of this year's non-voted International Achievement Award.

In other key Juno categories, Blue Rodeo front man Jim Cuddy was named top male singer, Shania Twain was top country female vocalist,

## BY JOHN LANNERT

History, unhappily, was expected to repeat itself as 1999 drew to a close in Latin America, with the region continuing to struggle with faltering economies and CD piracy.

The Latin American record industry already witnessed a 17% drop in dollar value and 16% decline in unit sales in the middle of 1999. Estimates for the 1999 interim sales report released by the International Federation of the Phonographic Industry. The report covered units and value numbers for the first half of 1999. Talies for the second half of the year also look unlikely to rebound smartly.

As in 1998, erstwhile market leader Brazil led Latin America downward this year, as the country's record industry continued to navigate through a problematic economy and piracy afflictions. So much for ringing in the new millennium with a bang. Once the sixth-highest record market in the world, Brazil sank to 11th place in the interim sales report.

In the first six months of 1999, unit sales in Brazil—compared with the same time frame in 1998—were down 31% to \$6.5 million, while the country's value figure fell 41% to \$25.3 million. However, label executives there were cautiously optimistic that a turnaround might get started in the first half of 1999.

Certainly Latin America desperately needs a sturdy performance from Brazil. Without a healthy Brazilian market—it accounted for nearly 30% of the country's interim sales last year—the region cannot reach the record sales territory attained in 1997, when \$2.6 billion of recorded product was sold at retail.

## MEXICO RISES

In spite of Brazil's sales morass, there were a few bright spots in a market where the record industries

## 1999\*IN\*REVIEW

and Bruno Pelletier—also from "Notre-Dame"—top male artist.

With five major wins, Nashville-based Canadian family trio the Wilkinsons—father Steve, daughter Amanda, and son Tyler—rubbied five of the six awards they had been nominated for at September's Canadian Country Music Awards. The trio won the top album award for its Giant Records debut, "Nothing But Love"; top single and top song (with William Wallace) for "95 Cent"; top group; and the Rising Star Award.

But country music abruptly lost a voice in Canada's largest market place in February when CISS Toronto switched formats to pop 40 following the sale of the station by Rawlco Communications to Rogers Broadcasting. While mourning the loss of country CISS, Canadian label executives were ecstatic over the return

of top 40 to the local market.

An amendment increasing the domestic music quotas to 35% (from 30%) for Canadian commercial radio took effect in January, setting a request for a delay by the Canadian Assem. of Broadcasters to the Canadian Radio-television and Telecommunications Commission to study the latter's request for unspecified percentage incentives and the modification of content qualifications.

In August, Canadian music trade periodical The Record, which has been published since 1981, eliminated its weekly print format and began servicing news and charts licensed from Broadcast Data Systems and SoundScan to its subscribers via a Web site. But by year's end, there had been sufficient doubts expressed about the viability of the electronic approach that The Record announced it was considering offering a print version as well.

## LATIN AMERICA:

### THE TOP STORIES

• Tough Year, But Hints Of Recovery In Brazil's Record Industry.

• Mexico Boosts Back As Latin America's Leading Market.

• Sony Holds On To Top Label Slot In Region.

• Argentinian Record Industry Inaugurates Awards Show.

• BMG Shuttles Offices In Ecuador, Bolivia, and Peru.

## 1999\*IN\*REVIEW

in the region's countries seldom run in unison.

Mexico, for example, resumed its role as Latin America's top market for the first time since 1994, when the government embarked on a disastrous devaluation of the peso that crippled the country's record business for nearly two years. In an unfortunate replication of behavior, Brazil's government abruptly devalued its currency nearly one year ago. The country's record industry has been paying the price ever since.

Mexico, the eighth-biggest record market in the world for the first time since 1994, sold \$251.4 million in the first six months of 1999—a 13% rise compared with the identical year in 1998. Mexico's unit volume was 31.5 million, up 4% from the corresponding period a year earlier. Record executives in Mexico point the peso's stable economy as the prime reason for the resurgent market.

Another market that may rise

slightly in 1999 is Argentina, though in recent months Latin America's third-largest territory has experienced serious dips because of uncertain political and economic climate.

Columbia—Latin America's fourth-largest market and one of the region's most promising territories in 1997—has suffered because of intransigent political upheaval. Even Chile, traditionally one of the most stable markets in the region, has spun into a sales tailspin also brought on by an anemic economy.

## SONY STILL ON TOP

Sony remained the top record company in the region in value terms, even though the merger of Universal and PolyGram had pushed Universal to the top in Latin America earlier in the year. Universal's drop from regional market leadership occurred because of market-share decreases in Argentina and Mexico and the deteriorating market conditions in Brazil, where Universal is the No. 1 label.

Latin America's puny market environment compelled BMG to close offices in Ecuador, Bolivia, and Peru, but no other record label was planning to shutter offices. Indeed, Sony and Universal were planning to become more aggressive in promoting their artists.

As for CD piracy, there have been improved campaigns to combat the rapidly expanding army of counterfeiters. But as an economy slackens, piracy is becoming more rampant. Many executives know that the Latin American market, as always, finds a way to regain its footing.

It just can't come too soon.

# Merchants & Marketing

RETAILING • DISTRIBUTION • DIRECT SALES • HOME VIDEO • ENTER • ACTIVE • ACCESSORIES

## E-Commerce The Buzzword Of '99 Brick-And-Mortar Merchants Fought Or Joined The Web

BY ED CHRISTMAN

NEW YORK—No matter what conventional brick-and-mortar merchants did in 1999, the music business, the public, and Wall Street's attention remained focused on the Internet as a threat to the industry's dominant distribution channel.

During the year, most music merchants generated strong sales and decent profits, yet around every corner lurked naysayers proclaiming that the Net will inevitably cannibalize music retail sales. But conventional merchants rose to the challenge, announcing numerous Internet gambits of their own, creating brick-and-click opportunities as well as throwing their weight around with the majors, in an attempt to keep a level playing field.

In brick-and-mortar news, in mid-December, the 1,332-unit Musicland Group's stock price wallowed in the \$7-a-share range, even though the company, thanks to a turnaround engineered by company chairman/CEO Jack Engstler, was on the verge of having its most profitable year in the company's history.

Trans World, which had its most

### 1999 • IN • REVIEW

successful year in its history under chairman/CEO Bob Higgins, is now challenging Musicland for supremacy, thanks to its acquisition of Camelot Music. Completed in late April, the acquisition gives the Albany, N.Y.-based company 1,000 stores and sales of about \$1.2 billion.



HIGGINS

personnel to place music in its stores on a selective basis.

In the used-CD marketplace, CD Warehouse acquired the Toronto-based CD Planet chain in October, giving it a total of 500 owned and franchised stores in North America.

While 1999 was a slow year for the consolidation front, there was heavy activity in E-commerce. Among the merchants that launched or retailed

an online store this year are National Record Mart, the Musicland Group, CD Warehouse, HMV, Virgin Entertainment, Barnes & Noble, Hastings Entertainment, Wherehouse Entertainment, and J&R Music World. Moreover, most chains announced numerous marketing alliances with other online entities, all designed to drive traffic to their sites.

The majors, meanwhile, were busy positioning themselves for the brave new online world. The Warner Music Group and Sony Music Entertainment agreed to acquire CDnow, with plans to merge it into Columbia House, which the two majors jointly own. The CDnow acquisition was still pending at press time, awaiting approval from the Securities and Exchange Commission.

Similarly, the BMG-launched Get Music acquired a partner when the Universal Music Group agreed to buy half of the company as part of a broad range of online alliances between the two majors.

Also indicative of the converging online and brick-and-mortar worlds was the Yoozpa Cos.' acquisition of

(Continued on page 57)

## Net More Democratic, But Doubts About Security Loom

RESEARCH ABOUT the Internet proliferated during the year and provided most of the fodder for this column. Many of the results were encouraging for music-selling on the Web, but some were troubling.

Early in the year Media Metrix, which measures Web site audiences, reported that E-commerce leader Amazon.com had managed a neat feat: maintaining the heavy traffic it generated during the holidays into the first months of the new year, proving that Web retailing was not a holiday fluke.

Sometimes, though, the statistics about the Web seemed to create a cloud of confusion.

Take estimates of online music sales, for instance. Internet research company Jupiter Communications said that they would total \$327 million this year and \$256 million in 2003. Another new-media company, Forrester Research, said sales would be \$848 million this year and \$1.94 billion in 2003. Which stats were accepted as gospel depended on whether a believer was on the brick-and-mortar or virtual side of the retail fence.

Demographic studies indicated shifts in Web usage. More women are coming online, Jupiter found; it asserted that males and females should reach Net parity by 2000. The average income level of Web users is dropping, too, which means that the Internet is becoming a more democratic medium.

But there remain obstacles in the race to make the world shop in cy-

berspace.

A Jupiter survey said 64% of people did not trust Web sites because of concerns about privacy. The researchers first blamed the media for getting people worked up and then concluded that what consumers were really worried about was the security of their transactions online.

More troubling, perhaps, was the Jupiter finding that the percentage of consumers who said they were "highly satisfied" with the online shopping experience had fallen to 43.1% from 62.8% the year before.

One thing cyber-merchants don't have to worry about is shoplifting. The National Retail Survey warned that CDs are still the most popular item for shoplifters and that the average value of goods lifted from a music store was a surprisingly high \$24.80.

In other research, the Recording Industry Assn.

of America issued its annual consumer profile, which says that the type of music they purchase. The bad news was jazz: The percentage of buyers had fallen to 1.9% from 3.5% two years earlier. A hopeful sign for the genre, though, came from Strategic Record Research, which said that 10% of online music consumers bought mostly jazz. The good news, generally, was for gospel, whose share rose to 6.3%, more than double what it had been in 1995.

Perhaps we are becoming a more spiritual nation on the eve of the new millennium.

### BUYING TRENDS



by Don Jeffery

### 1999 • IN • REVIEW

## Majors Took Action On Many Of Retail's Gripes

BY DON JEFFERY

NEW YORK—Relations between major music distributors and their accounts seemed less contentious in 1999 than in the past. The majors showed that for the most part they were listening to their customers' complaints about such perennial matters as source-tagging, price wars, and street-date violations. But there was still enough to gripe about, especially higher prices.

The major distributors finally came around on one very longstanding matter: the tagging of CDs with

### 1999 • IN • REVIEW

electronic anti-theft devices before they're shipped to retail. Source-tagging—that much-debated, much-delayed issue—was being done by four of the five majors at year's end, with the fifth promising to come aboard by spring 2000.

WEA began the year telling accounts it would begin shipping tagging CDs in March. Sony Music Distribution followed suit. By June WEA, Sony, Universal Music and

Video Distribution (UMVD), and BMG Distribution were all shipping one-third of CDs to accounts with activated electronic tags. EMI Music Distribution (EMD) was promising that it would do so in the fall.

But then the unexpected happened. Sensormatic Electronics, the company that develops the technology recommended in 1993 by the National Assn. of Recording Merchandisers for source-tagging and used by most music retailers, quietly told the industry that it could not meet demand for

(Continued on next page)

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## newslines...

**VIRGIN ENTERTAINMENT GROUP** says it is selling Diamond Multimedia's Rio 500 digital player in its Virgin Megastores in North America, as well as related accessories such as flash memory cards. Virgin also says it will develop in-store downloading capabilities for flash memory devices through its Virgin On-Demand kiosks.

**TUT RECORDS** is offering selected free downloads from its catalog through Dec. 31 in a "try it before it's gone" promotion on its Website and on Yahoo! sites. The promotion, called "Downloadable Holidays," features related tracks from such acts as Nine Inch Nails, XTC, and Sevendust. After a period of free downloads, consumers can purchase a track for 99 cents or an album for \$9.99.

**IMAGE ENTERTAINMENT**, a distributor of laserdiscs and DVD, reports a net loss of \$842,000 for the quarter that ended Sept. 30, compared with a loss of \$967,000 in the same period a year ago. The company attributes the loss to increased marketing and promotional expenses at its Ken Crane subsidiary, a retail operation acquired in January. Net sales rose 28.8% to \$14.8 million from \$13.5 million on DVD sales, which showed 112.8% to \$17 million in the quarter.

**MUSIC CHOICE**, a digital music service, launched its OnStage Concert series with a Dec. 7 performance by Mary Chapin Carpenter at a club in Washington, D.C., that was Webcast live. The event will be broadcast Sunday Webcast (10-22) over U.S. cable systems. Online music company Entertainment Boulevard is the sponsor of the first show. Music Choice, a partnership involving General Instrument, cable companies, and major music companies Warner, Sony, and EMI, says it has 10 million customers worldwide for its audio service.

**TOUCHTUNES MUSIC**, operator of a digital jukebox service, has formed a licensing deal with EMI Recorded Music that covers the secure transmission, storing, and playing of digital music on TouchTunes jukebox players, which hold up to 750 songs. Las Vegas-based TouchTunes also has deals with BMG, Universal, Warner Bros., Jive, Beggars Banquet, and Epiq.

**ALTERNATIVE DISTRIBUTION ALLIANCE (ADA)** has launched a Web site ([www.ada-music.com](http://www.ada-music.com)) for its distributed labels, retail and wholesale accounts, and consumers. It includes features such as the Music Locator, which enables consumers to find ADA recordings in their vicinity by typing in a ZIP code, and Retail Tracker, which gives retailers access to order and shipment history.

**UNIVERSAL STUDIOS HOME VIDEO** has developed the Love is in the Air Valentine's Day promotion featuring 23 romantic movies, including "Pillow Talk," "That Thing Called Love," and "Forever of Nature." Titles will be released Jan. 25 at list prices ranging from \$9.98 to \$19.98. In addition, consumers purchasing any of the videos will obtain mail-in rebates worth \$2 off seven "mood" albums by acts such as 98°, Barry White, and Elton John.

**BORDERS.COM** has hired digital media company Centerset LLC to produce programs for Borders Vision, a series on the retailer's Web site featuring in-store performances at the 200 U.S. Borders Books & Music locations. The company will launch Borders Vision in the first quarter.

**ANTRA MUSIC GROUP** will launch its E-commerce venture, RecordsToGo.com, in the first quarter. The venture, co-owned by Teltran International, an Internet and telecommunications services company, has a affiliation deal with Alliance Entertainment, Philadelphia-based Antra also operates a label and music publishing unit.

**TRANS WORLD ENTERTAINMENT** says its E-commerce site, [twe.com](http://twe.com), has begun a sweepstakes promotion with a grand prize of an eight-day cruise for four to Russia aboard Holland America's *msMaasdam*, which would depart June 25 from Stockholm and return July 2 to that city. Round-trip airfare is also included. The promotion, called the Olsen Twins: To Russia With Love, also offers an opportunity to meet the twins.

**DICK CLARK PRODUCTIONS** reports that net income for the first fiscal quarter jumped to \$900,000 from \$40,000 in the corresponding period a year ago. Revenue for the three months that ended Sept. 30 fell to \$10.6 million from \$12.1 million a year earlier because of lower revenue from television productions. Profit rose on the company's business communications division. In addition to licensing and producing programs like "Dick Clark's New Year's Rockin' Eve," the company operates the Dick Clark's American Bandstand restaurants.

## MAJORS TOOK ACTION ON MANY OF RETAIL'S GRIPEs

(Continued from preceding page)

the tags. Higher-than-expected usage by Wal-Mart stores and by manufacturers for the successful new DVD format was to blame.

Seniomatic said supply would meet demand by March. EMI then postponed its rollout until April, and the other manufacturers cut back on their tagging of catalog product.

The unpleasant news from the major distributors concerned price increases.

That started last winter with Sony, which raised its wholesale prices of CDs by 8 cents, so that the boxset price of \$17.98 front-line product rose to \$17.41. Sony cited higher talent, marketing, and operational costs for the move. Later it revamped its developing and debut artist programs, offering accounts a longer period to pay for product and new wholesale prices of \$6 on \$11.98 list-price developing artist albums and 8% wholesale on \$13.98 list disc titles.

WEA, in a move that it said would simplify pricing, effectively raised its prices by 11 cents but also eliminated returns incentives and discounts and the loose-pick (small order) charge. It also revamped its catalog program, offering everyday discounts of 3.5% to 5% on product buy-in.

Universal—which had accounts anxiously awaiting news about its new pricing and policies after the merger with PolyGram—announced that its new system would be effective in April; as expected, it included elements of both companies. CD prices rose by 6-9 cents, but the boxset sale fell to 10 cents from 30.

Later in the year Universal disappointed retailers when it created a new, higher-by-\$1 list price for superstar product: \$19.98. It also moved a number of catalog titles up to the higher price point. Retailers are now aware of the other distributors to follow suit.

BMG raised its wholesale prices by 5-7 cents on CDs but, among other things, provided extra dating on catalog product and reduced its mini-

num order to 10 units from 30.

EMI was the last to announce its pricing changes, raising CD prices 7-8 cents, but it revised other policies, such as increasing catalog dating.

Pricing continued to be a touchy issue, with the continuation of an investigation by the Federal Trade Commission (FTC) of music distributors' policies that began in April 1997. Senior distribution executives were asked by the agency to testify during the summer. The FTC was said to be looking closely at minimum advertised price (MAP) policies, which some retailers criticized as

be penalized for infractions.

The distributors' principal objection to music-selling on the Net continued to be the exporting of product to other countries. But the majors are softening: two of them, EMI and Universal, are now shipping directly to online music leader Amazon.com.

Digital commerce was the big news throughout the music industry in 1999 ([see story, page 53](http://www.billboard.com)). The majors announced moves to use the Net to sell and promote their products online. Universal and BMG teamed up to form E-commerce venture GetMusic. Warner and Sony's record club Columbia House acquired online merchant CNet.

While it appeared to many observers that the singles business will eventually migrate to the Web, music distributors maintained that they had listened to their accounts and were trying to find ways to keep the format alive in the physical world. But SoundScan reported throughout the year that singles

sales were dropping sharply from the year before (down more than 25% through October), despite claims by labels that they were releasing more commercial titles to retail. The reason for the discrepancy: fewer big hits.

Sony Music Distribution decided to try a test of the singles market to determine not only the best price for the format but also whether singles could be the seed of new super hits. The test ended in September, but the results were apparently inconclusive.

Another perennial gripe of retailers that received some action during the year was street-date violating. Universal set up a program to prevent early selling of product, ordering wholesalers not to sell new releases to stores until Monday, the day before street date. For a third volume of Universal's policy, sales to the one-stop would be cut off. BMG was also said to be getting tough with one-stops that sell too early to retail.

Internally, several of the largest distributors restructured their operations and invested heavily in streamlining their inventory systems. EMI said it was spending \$10 million to re-engineer its supply chain and promote retailers' next-day shipments of hit product.

In executive moves, the year began with Pete Jones, the head of BMG Distribution, getting a new title and additional responsibilities as becoming president/CEO of BMG Distribution and Affiliated Labels. And toward year's end, UMGVPD President Henry Droz was promoted to chairman, while executive VP/GM Jim Urie was named president. He is viewed by many as Droz's likely successor.

In market share, Universal dominated the domestic scene. For the nine months through Sept. 30, its share of total album units sold rose 27.9% of current total. No. 2 in total share was WEA at 16.3%. No. 2 in current was BMG at 14.6%.

## THE TOP 5 STORIES

- Sony Music Entertainment And The Warner Music Group Agree To Acquire CNet: BMG Entertainment And Universal Music Group Form GetMusic E-Commerce Venture.
- Yuccaipa Acquires Alliance Entertainment Corp. And Digital On-Demand And Then Merges The Two Companies.
- Majors Agree To Ship Street-tagged CDs, But Tag Demand Exceeds Supply And Hinks Roll-out.
- Majors Raise Wholesale Prices, And Universal Moves Superstar Product Up To \$19.98 List.
- Federal Trade Commission Continues Its Probe Of Majors' Pricing Policies, Focusing On Minimum Advertised Price.

encroaching on their right to set their own prices without penalty.

Despite MAE low-ball pricing by no means went away. Now, though, it has largely shifted to cyberspace, and the majors have yet to decide what constitutes advertising on the Web and whether online merchants should

## EXECUTIVE TURNTABLE

**HOME VIDEO.** Lawrence Hariton is promoted to CFO of Universal Studios Home Video in Universal City, Calif. He was senior VP of direct account management.

**Brian McNeese** is named VP of acquisitions and new business development for GoodTimes Entertainment Inc. in Downers Grove, Ill. He was former executive VP of sales and distribution.

**DISTRIBUTORS.** Brent Gordon is promoted to president of sales and distribution for Platinum Entertainment Inc. in Downers Grove, Ill. He was former executive VP of sales and distribution.

**RETAIL.** Muscledust Stores Corp. promotes Douglas M. Tracey to senior VP of E-commerce and logistics in Minneapolis. Muscledust also names Lisa Mellas director of E-commerce merchandising and marketing



HARITON POLICH

in Minneapolis. They were, respectively, senior VP of distribution and director of interactive marketing for Columbia House.

**NEW MEDIA.** William J. Polich is named president/CEO of 3P.com Inc. in Portland, Ore. He was president of Baker and Taylor Entertainment.

**Lindsay Draves** is named VP of client information for Media Metrix in New York. She was VP of operations for M2 Magazine Metrics.

## Pokémon Lets Koch Preside In '99; Are People Passé?

**LOOKING BACK:** If anything, 1999 proved once again that word-of-mouth is the most powerful agent by which hit product for children is created.

We're referring, of course, to the Pokémon phenomenon, the staggering popularity of which is largely a result of the infamous trading-card game that has kids mesmerized from coast to coast.

Months ago, Child's Play noted (to daughter Lily, now 11) that it was virtually impossible to encounter a group of two or more elementary-school-aged boys conversing about anything other than Pokémon. That will hold true, and now the Pokémon world has expanded even further, encompassing a hit movie and the No. 1 kids' album of the year. (By the way, we're major fans of the weekly TV show; we think it's cute, clever, and frequently falling-down funny.)

"Pokémon: 2.B.A. Master" has been reigning at No. 1 for almost six months straight on Billboard's Top Kid Audio chart, and it's propelled indie Koch Records—this is its first children's release—into the upper echelon of kids' audio purveyors.

It marks the first time since this chart began, in September 1966, that the year's No. 1 album was not a Disney release. Walt Disney Records is still, however, far and away the top children's label and imprint, with 36 titles having charted this year.

No. 2 label Lyric Studios, home of "Veggie Tales" and Barney the Dinosaur, had eight charting titles; No. 3 Benson accounted for nine Cedarhurst Kids Classics albums on the charts; No. 4 Rhino, with Kid Rhino's hot licensed properties, such as "Star Wars" and "Rise of the Clues," racked up eight charting titles; and No. 5 was Koch, with its single, mighty release.

Walt Disney RECORDS

Disney's "Read-Along" series was the undisputed king of kids' audio series, with 14 book-and-cassette packages on the chart this year; its "Read & Sing-Along" series held down the fifth slot as well.

No. 2 was Big Idea Productions' "Veggie Tunes" series, which benefited from distribution in both the Christian bookstore market (via Word) and the mass market (via Lyric).

Coming in third was Benson's Cedarhurst Kids Classics, followed by the "Read Along" series by Kid Rhino.

**HUMAN LEAGUE:** A look at the top 10 kids' artists of the year shows all but two were characters—Beyoncé.



GAVIN

Barbie, Teletubbies, Scooby-Doo, Arthur—and both of those humans were moonlighting celebs. Actor John Lithgow made No. 10 with his delightful storybook release "Singin' In The Bathtub," and Mannheim Steamroller, whose mastermind is Chip Davis, came in at No. 3 with his Disney tribute, "Mannheim Steamroller Meets The Mouse." If one were to look solely at the chart, one could be forgiven for thinking that living, breathing singer/songwriters who make music specifically for children had disappeared.

That's hardly the truth, however. We haven't seen any lessening of independent children's artists' releases crossing our desk this year, and the majority of them are pretty wonderful. What we have seen more of this year is increased creativity on the part of these indie kids' artists when it came to marketing themselves.

Soe went the interactive route: Joel Frankel's "Jojo's Bizarre World Back," for instance—a typically delightful release from the Chicago-based singer/songwriter—was an enhanced CD with charming graphics. Also releasing an enhanced CD was Char The Unicorn Guy, with "Everybody's Gotta Love Somebody."

The great Bill Harley came out with not one but two new albums at once on Round River Records: One was a greatest-should-have-been-titled called "Play It Again," and the other was a disarming frank story album, "The Battle Of The Mad Scientists."

National treasure Ella Jenkins released her 30th album on Smithsonian Folkways, "Ella Jenkins And A Union Of Friends Pulling Together." She also received the 1999 ASCAP Foundation Lifetime Achievement Award.

Another notable milestone was

(Continued on page 69)

## E-COMMERCE THE BUZZWORD OF '99

(Continued from page 53)

the Alliance Entertainment Group, which is building up its online fulfillment business in addition to running one of the two largest one-stops in the country. After that acquisition, Yucapa announced that it would start up CheckOut.com, using Alliance for fulfillment. Then it acquired Digital On-Demand and merged it into Alliance.

At year's end, Digital On-Demand was testing kiosks in a few locations that allow labels to download desktop catalog titles to stores, where consumers can buy CDs burned on-site. In another alliance, in December, Warehouse Entertainment agreed to buy 50% of CheckOut.com and merged its online operation into the Yucapa company.

Also looking to cash in on opportu-

nities in marrying the Internet with brick-and-mortar, Ian Duffell, former president of the Virgin Entertainment effort in North America, announced that his company, New Media Network, would start a chain in 2000 that would carry packaged CDs as well as make music albums on-site.

TVN Entertainment agreed to acquire a majority interest in that chain, which planned to operate under the logo eGroove. New Media Network said it would open four stores by midyear to test its concept.

While merchants were looking for ways to maximize opportunities for their online stores, they were also trying to make sure that the labels didn't shower online merchants with too many preferential promotions. Respectably, senior retail executives were

forced to call for a level playing field for brick-and-mortar stores as labels sought to give online merchants exclusive promotions and product.

Moreover, merchants complained about the labels' propensity for advertising Web sites on the packaging of CDs and cassettes, saying that such sites were often one or two clicks away from online stores controlled by the majors. They admonished labels about competing against retail.

In the U.K., the head of the British Assn. of Record Dealers, Brian McLaughlin, complained that the labels aren't communicating with retailers about their E-commerce plans. Likewise in the U.S., the National Assn. of Recording Merchandisers sent letters to labels about placing their Web addresses on CDs.

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## In An Internet World, Not All The Predicted Changes Are Here Yet

**ANOTHER YEAR, ANOTHER DOLLAR:** It's that time of year again, when I use this space to look back and to look ahead. But this year, with the Internet about to fulfill its promises to dramatically reconfigure the music industry, it seems only appropriate that such epochal changes be marked by the impending new millennium.

As can be expected at such times, there are a sufficient number of people posing as prophets of doom, predicting the imminent end of the music business as we know it. But if there is anything that the last decade, as well as the last year, has taught us, it's that change takes time.

Think back over the last decade, a job that I feel eminently qualified for, having joined Billboard three months short of the beginning of the 1990s, in September 1989. At that time, I was still vowing that I would never buy a CD player, a promise I finally and reluctantly broke when the majors started issuing albums without vinyl versions. The CD, introduced in 1983, didn't surpass

the then dominant format, the cassette, until 1992.

Now, here we are seven years later, and the digital download is just in its infancy, the same way the CD was in 1983, when that format shipped 800,000 units. Even

with all the independent labels that are now making albums available via digital downloads, I doubt very much that the format is anywhere near the 1983 CD sales level.

And even though it's been drummed into me time and time again that everything happens faster than expected on the Web, we are all finding out that the ascendancy of the digital download format is still being held hostage to infrastructure and bandwidth issues. And let's not forget that the consumer still has a mind-set that music is for free on the Internet and he or she is scandalized by the notion of paying for downloads. Truly, the industry still has to build a marketplace on the Internet. So although change has already arrived, it's still on its way here, if you follow what I mean.

*(Continued on page 60)*

## RETAIL TRACK

by Ed Christman

1999 \* IN \* REVIEW



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# Labels & Distributors, Especially M.S., Have Tumultuous Yr.

**A YEAR AT THE RACES:** Almost every reporter we know can cite a story that assumed a life of its own. Looking back on the tumult of 1999, we have to consider the events that enveloped M.S. Distributing as that variety of tale. While there may have been other stories that will finally have greater reverberations, none had the immediate impact or intense fascination of M.S.'s precipitous collapse.

M.S., the oldest indie distributor in the country, appeared to be on the road to new prosperity when, as Ed Christman reported in these pages in July, the company was sold to online video retailer Moviestown.com, which formed a new company, PuzzleSoft, that incorporated M.S.'s assets.

But all hell broke loose on Aug. 31, when M.S.'s chief execs Tony Dalesandro and John Salstone were apparently ejected from the firm's Illinois offices after some still-unknown dispute with PuzzleSoft.

The events that followed are too fresh to require much recapitulation, but the next four months saw a fast succession of extraordinary turns: an exodus by M.S.'s key labels; the freezing of the company's warehouse inventory; the formulation of a new company, Wildcat Distributing, by M.S.'s Eastern regional director; the mystifying return of Salstone and Dalesandro to M.S.; PuzzleSoft's unsuccessful bid to sell M.S.'s music assets; Salstone and Dalesandro's repurchase of M.S. from PuzzleSoft; the closure of M.S.'s music division a day after the buyback of the firm was finalized; Wildcat's hiring of most of M.S.'s former salespeople; M.S.'s torturous attempts to settle with its labels; the court-approved seizure of inventory from M.S.'s warehouse; and the abrupt shutdown of Mobile Fidelity Sound Lab, which blamed M.S. for its fiscal problems.

When M.S.'s catastrophic year seemed to mark the end of an era in independent distribution; the company had its roots in the postwar era of



by Chris Morris

1999 • IN • REVIEW

regional indie record distributing and was one of the few to weather the consolidation of the '90s. While the failure of the company was by no means as Titanic as the collapse of Alliance Entertainment Corp. (AEC) in 1997, no event this year had such wide-ranging ramifications for dozens of labels.

Also, no other story so consumed the attention of the indie community. Perhaps that was because it had all the elements that drive the most compelling narratives, whether factual or fictional: mystery, intrigue, sudden reversals of fortune, suspense, big money, and human drama. Only the love story was missing.

Declarations of Independents was engulfed by the M.S. saga through the last quarter of the year, but other distributors faced big changes in their businesses during the closing year of the millennium.

In January, Los Angeles-based Risk Music Group bought the long-established Dallas-based regional Music Distributors Inc., appointed 404 Music's Nina Easton as CEO, and ramped up the company as a national operation.

Early in the year, Ryko Distribution Partners announced its plans to relocate from its long-term digs in Salem, Mass., to New York. (Months later, its label mothership, Rykodisc—purchased, like the distributor, by Chris Blackwell's Islandlife and merged with its label Palm Pictures in 1998—also plotted its move to the Big Apple. In September, George Howard of Slow

River Records was named as the new Rykodisc president.)

On the eve of the '99 National Assn. of Recording Merchandisers convention in March, AEC—which shuttered its Independent National Distributors Inc. (INDI) after it filed for bankruptcy in '97—announced, with great expectations, the formation of a new arm, Innovative Distribution Network (IDN), headed by former INDI exec Todd Van Gorp. By year's end, however, IDN was selling only a handful of titles—most of them supplied by Atomic Pop, the label established by ex-Alliance executive Al Teller.

New Hope, Minn.-based Na-

varre Corp. continued to grapple with the best way to operate its music distribution division and in



VAN GORP

March realigned its sales staff for the third time in two years.

Finally, near the year's end, edel music in Hamburg purchased 80% of RED Distribution from Sony, marking a change in control of one of the major-operated indie distributors.

ON THE LABEL SIDE, Fort

Washington, N.Y.-based distributor Koch International—whose Koch Records scored big hits with its World Wrestling Federation



and Pokémon titles—moved aggressively to bulk up its in-house imprint operations. The company purchased Velvet Records from Walter Yetnikoff and made former Velvet president Bob Frank head of its new York-

(Continued on page 61)

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## RETAIL TRACK

(Continued from page 58)

So what does this all mean for music retail? Well, it means that while an era of great change is upon us, music retail still has time to adapt to it and help shape it. Unlike in the past decade, when challenges had to be faced while music retail was in a weakened state due to the price war and overbuilding, merchants are now dealing from a position of strength. There is not a single significant account experiencing financial difficulty. In fact, most merchants are showing sales increases despite the growing sales base on the Internet for

*The ascendancy of the digital download format is still being held hostage to infrastructure and bandwidth issues*

packaged-music goods, and the majority of accounts are still in the black, according to the industry's financial executives.

With music retail's sturdy foundation, this year we already witnessed the beginning of the click-and-brick strategy, a concept that many apparently underestimate. Internet proponents are so heavily focused on digital downloads as the be-all and end-all, they fail to appreciate the sales opportunities created by using the Internet to market music.

Retail evolution is an ongoing and natural process that will continue into the new millennium. So when we do a roll call 10 years from now, the merchants that will answer are not those that look forward and see threats, obstacles, and problems to overcome but those that look forward and see opportunities.

And with that, Retail Track wishes all a merry and prosperous holiday season and a happy new year to boot.



**Guster 'Forever.'** When Guster played the Bowery Ballroom in New York on Thanksgiving weekend to support its recent album "Lost And Gone Forever," WEA and Sire Records executives were there to cheer the band on. Shown, from left, are WEA executive VP of sales Fran Albright; Guster members Brian Rosenworcel, Ryan Miller, and Adam Gardner; Sire president Seymour Stein; and WEA regional VP Ray Minaske.

## Billboard

DECEMBER 25, 1999

# Top Christmas Albums

COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE, MASS MERCHANT, AND INTERNET SALES REPORTS COLLECTED, COMPILED, AND PROVIDED BY **SoundScan**

THIS WEEK	LAST WEEK	ARTIST	WEEKS ON CHART	PEAK POSITION	LAST WEEK'S POSITION	TITLE
1	2	KENNY G ATLANTIC (10/13) (1.1M/17.7M)	1	1	1	FAITH: A HOLIDAY ALBUM
2	1	GARTH BROOKS CAPTIVE (10/13) (2.55M/10.9M/16.9M)	2	1	2	THE MAGIC OF CHRISTMAS
3	3	ROSIE O'DONNELLA COLUMBIA (6/26/98) (1.1M/9.0/17.9M)	4	3	3	A ROSIE CHRISTMAS
4	4	CELINE DION ♦ SIC MUSIC (10/13) (1.1M/9.0/17.9M)	5	4	4	THESE ARE SPECIAL TIMES
5	5	98 DEGREES UNIVERSAL (10/13) (1.1M/9.0/17.9M)	6	5	5	THIS CHRISTMAS
6	6	JEWEL ♦ ATLANTIC (10/13) (1.1M/9.0/17.9M)	7	6	6	JOY: A HOLIDAY COLLECTION
7	7	'N SYNC ♦ RCA (8/27/98) (1.1M/9.0/17.9M)	8	7	7	HOME FOR CHRISTMAS
8	8	AMY GRANT A&M (10/13) (1.1M/9.0/17.9M)	9	8	8	A CHRISTMAS TO REMEMBER
9	9	POINT OF GRACE WORD (6/26/98) (1.1M/9.0/17.9M)	10	9	9	A CHRISTMAS STORY
10	10	KENNY G ♦ ATLANTIC (10/13) (1.1M/9.0/17.9M)	11	10	10	MIRACLES — THE HOLIDAY ALBUM
11	11	VARIOUS ARTISTS ♦ ARISTA (10/13) (1.1M/9.0/17.9M)	12	11	11	ULTIMATE CHRISTMAS
12	12	MARTINA MCBRIDE ♦ RCA (10/13) (1.1M/9.0/17.9M)	13	12	12	WHITE CHRISTMAS
13	13	GEORGE STRAIT MCA (10/13) (1.1M/9.0/17.9M)	14	13	13	MERRY CHRISTMAS WHEREVER YOU ARE
14	14	MARIAH CAREY ♦ COLUMBIA (4/22/98) (1.1M/9.0/17.9M)	15	14	14	MERRY CHRISTMAS
15	15	MANHATTAN STEAMROLLER ♦ AMERICAN GRAMMOPHONE (1997) (1.1M/9.0/17.9M)	16	15	15	CHRISTMAS LIVE
16	16	REBA MCMENTRE MCA (10/13) (1.1M/9.0/17.9M)	17	16	16	SECRET OF GIVING: A CHRISTMAS COLLECTION
17	17	MANHATTAN STEAMROLLER ♦ AMERICAN GRAMMOPHONE (1998) (1.1M/9.0/17.9M)	18	17	17	CHRISTMAS
18	18	VARIOUS ARTISTS ♦ A&M (10/13) (1.1M/9.0/17.9M)	19	18	18	A VERY SPECIAL CHRISTMAS LIVE: FROM WASHINGTON, D.C.
19	19	MANHATTAN STEAMROLLER ♦ AMERICAN GRAMMOPHONE (1998) (1.1M/9.0/17.9M)	20	19	19	THE CHRISTMAS ANGEL
20	20	HARRY CONNICK, JR. ♦ COLUMBIA (10/13) (1.1M/9.0/17.9M)	21	20	20	WHEN MY HEART FINDS CHRISTMAS
21	21	TRANS-SIBERIAN ORCHESTRA ♦ LANCANTALIC (9/27/98) (1.1M/9.0/17.9M)	22	21	21	CHRISTMAS EVE AND OTHER STORIES
22	22	JOHN McENAMON/TRANS-SIBERIAN ORCHESTRA MASTERPINE (9/27/98) (1.1M/9.0/17.9M)	23	22	22	THE HIGH TENDERS HOME FOR CHRISTMAS
23	23	CHICAGO CAPTIVE (10/13) (1.1M/9.0/17.9M)	24	23	23	CHICAGO 25
24	24	MANHATTAN STEAMROLLER ♦ AMERICAN GRAMMOPHONE (1998) (1.1M/9.0/17.9M)	25	24	24	CHRISTMAS IN THE AIR
25	25	WEEZ ♦ MCA (10/13) (1.1M/9.0/17.9M)	26	25	25	BREATH OF HEAVEN — A CHRISTMAS COLLECTION
26	26	VARIOUS ARTISTS ♦ SVP MUSIC (9/27/98) (1.1M/9.0/17.9M)	27	26	26	TOUCHED BY AN ANGEL — THE CHRISTMAS ALBUM
27	27	MICHAEL CRAWFORD ATLANTIC (10/13) (1.1M/9.0/17.9M)	28	27	27	A CHRISTMAS ALBUM
28	28	MANHATTAN STEAMROLLER ♦ AMERICAN GRAMMOPHONE (1998) (1.1M/9.0/17.9M)	29	28	28	A FRESH AIRE CHRISTMAS
29	29	VARIOUS ARTISTS ♦ WINDHAM HILL (1/14/98) (1.1M/9.0/17.9M)	30	29	29	WINTER SOLISTE ON ICE
30	30	NAT KING COLE EMI (10/13) (1.1M/9.0/17.9M)	31	30	30	CHRISTMAS FAVORITES
31	31	JIMMY BUFFETT ♦ MCA (10/13) (1.1M/9.0/17.9M)	32	31	31	CHRISTMAS ISLAND
32	32	STEINBACH ♦ AMERICAN COLUMBIA (10/13) (1.1M/9.0/17.9M)	33	32	32	MR. HANKE'S CHRISTMAS CLASSICS
33	33	BING CROSBY ♦ MCA (10/13) (1.1M/9.0/17.9M)	34	33	33	WHITE CHRISTMAS
34	34	VINCE GUARALDI ♦ RCA (10/13) (1.1M/9.0/17.9M)	35	34	34	A CHARLIE BROWN CHRISTMAS
35	35	VARIOUS ARTISTS ♦ A&M (10/13) (1.1M/9.0/17.9M)	36	35	35	A VERY SPECIAL CHRISTMAS
36	36	BARBRA STREISAND ♦ COLUMBIA (9/27/98) (1.1M/9.0/17.9M)	37	36	36	A CHRISTMAS ALBUM
37	37	THE TEMPTATIONS ♦ MCA (10/13) (1.1M/9.0/17.9M)	38	37	37	GIVE LOVE AT CHRISTMAS
38	38	NATALIE COLE WITH THE LONDON SYMPHONY ORCHESTRA EASTWEST (10/13) (1.1M/9.0/17.9M)	39	38	38	THE MAGIC OF CHRISTMAS
39	39	VARIOUS ARTISTS ♦ RCA (10/13) (1.1M/9.0/17.9M)	40	39	39	BILLY BOYD'S GREATEST CHRISTMAS HITS (1950-PRESENT)
40	40	MICHAEL W. SMITH EMI (10/13) (1.1M/9.0/17.9M)	41	40	40	CHRISTMAS

♦ Albums with the greatest sales gain this week. ♦ Recording Industry Association of America (RIAA) certification for sales of 500,000 units. ♦ RIAA certification for sales of 1 million units with each additional million indicated by a numeral following the symbol. All albums available on cassette and CD. \*Artist's indicated vinyl LP available. ©1999, Billboard/BPI Communications, Inc.

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# Top Pop Catalog Albums

COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORES, MASS MERCHANDISE AND INTERNET  
SALES REPORTS COLLECTED, COMPILATED, AND PROVIDED BY  
NATIONAL & NUMBER-ONE DISTRIBUTING LABEL (SEE LIST BELOW)

WEEK	ARTIST	ALBUM	WEEKS ON CHART
1	CELINE DION ♦	THOSE ARE SPECIAL TIMES	14
2	"N SYNC ♦	HOME FOR THE HOLIDAYS	18
3	KENNY G ♦	MIRACLES — THE HOLIDAY ALBUM	13
4	VARIOUS ARTISTS ♦	ULTIMATE CHRISTMAS	12
5	MARTINA MCBRIDE ♦	WHITE CHRISTMAS	14
6	MARIAH CAREY ♦	MERRY CHRISTMAS	14
7	MANNHEIM STEAMROLLER ♦	CHRISTMAS LIVE	14
8	MANNHEIM STEAMROLLER ♦	CHRISTMAS	14
9	ANDREA BOCELLI ♦	ROMANZA	106
10	CREED ♦	MY OWN PRISON	115
11	MANNHEIM STEAMROLLER ♦	THE CHRISTMAS ANGEL	115
12	HARRY CONNICK, JR. ♦	WHEN MY HEART FINDS CHRISTMAS	52
13	TRANS-SIBERIAN ORCHESTRA ♦	CHRISTMAS EVE AND OTHER STORIES	18
14	CHICAGO ♦	CHICAGO 25	12
15	MANNHEIM STEAMROLLER ♦	CHRISTMAS IN THE AIRE	69
16	WENDY WILSON ♦	BEAT OF HEARTS — A CHRISTMAS COLLECTION	14
17	METALLICA ♦	METALLICA	135
18	PINK FLOYD ♦	DARK SIDE OF THE MOON	1186
19	MANNHEIM STEAMROLLER ♦	A FRESH AIRE CHRISTMAS	122
20	NAT KING COLE ♦	CHRISTMAS FAVORITES	5
21	JIMMY BUFFETT ♦	CHRISTMAS ISLAND	24
22	BING CROSBY ♦	WHITE CHRISTMAS	35
23	BUENA VISTA SOCIAL CLUB ♦	BUENA VISTA SOCIAL CLUB	60
24	VINCE GUARALDI ♦	A CHARLIE BROWN CHRISTMAS	37
25	LIMP BIZKIT ♦	THREE DOLLAR BILL...YALL	29
26	VARIOUS ARTISTS ♦	A VERY SPECIAL CHRISTMAS	68
27	BARBRA STREISAND ♦	A CHRISTMAS ALBUM	6
28	THE TEMPTATIONS ♦	GIVE LOVE AT CHRISTMAS	26
29	VARIOUS ARTISTS ♦	BILBOARD'S GREATEST CHRISTMAS HITS (1955-PRESENT)	36
30	MICHAEL W. SMITH ♦	CHRISTMAS TIME	13
31	VARIOUS ARTISTS ♦	SUPERSTAR CHRISTMAS	15
32	SHANIA TWAIN ♦	THE WOMAN IN ME	250
33	BOB SEGER & THE SILVER BULLET BAND ♦	GREATEST HITS	258
34	NAT KING COLE ♦	THE CHRISTMAS SONG	23
35	VARIOUS ARTISTS ♦	DISNEY'S CHRISTMAS COLLECTION	53
36	VINCE GILL ♦	LET THERE BE PEACE ON EARTH	7
37	VARIOUS ARTISTS ♦	A VERY SPECIAL CHRISTMAS	68
38	TRANS-SIBERIAN ORCHESTRA ♦	THE CHRISTMAS ATTIC	8
39	BURL IVE ♦	RUDOLPH THE RED-NOSED REINDEER	5
40	WILL SMITH ♦	BIG WILLIE STYLE	102
41	TIM MCGRAW ♦	EVERYWHERE	131
42	ELVIS PRESLEY ♦	IT'S CHRISTMAS TIME	4
43	PINK FLOYD ♦	THE WALL	555
44	MATCHBOX 20 ♦	YOURSELF OR SOMEONE LIKE YOU	145
45	BOB MARLEY & THE WAILERS ♦	LEGEND	547
46	SARAH McLACHLAN ♦	SURFACING	126
47	CROSBY-STILLS-ARMSTRONG ♦	IT'S CHRISTMAS TIME	5
48	BARRY WHITE ♦	ALL TIME GREATEST HITS	35
49	THE CARPENTERS ♦	CHRISTMAS PORTRAIT	55

## INDEPENDENTS

(Continued from page 59)

based label division, Koch Entertainment.

A new imprint, twenty14.com, was posited as a component of that operation, but by late in the year it had essentially been folded into Koch Entertainment, as founder Dave Allen exited for an executive role at online music company EMusic. (EMusic did its own fishing in the indie pond and bought Jewel-Paula's blues and R&B masters from label founder Stan Lewis in mid-summer.)

Canadian giant Madsen Entertainment launched New York-based M2 Entertainment as an umbrella organization for several genre-specific imprints. However, while Madsen hoped to glean a talent windfall from the fallout of the Universal/PolyGram merger of '98, it and other indie companies discovered fewer riches were to be found than they anticipated. As we related in a Sept. 25 Billboard Report.

In events that somewhat mir-

**[M.S.' story] had all the elements that drive the most compelling narratives . . . mystery, intrigue, sudden reversals of fortune, suspense, big money, and human drama**

rored the crisis at M.S. in a different context, the seasoned but ailing Atlanta R&B label Ichiban Records was purchased by Intermedia Net in March and wrapped into Intermedia's Fortune Entertainment unit. However, by May Ichiban had filed for Chapter 11 bankruptcy protection and exchanged suits with Atlanta-based Platinum Entertainment (whose distribution unit PED handled Ichiban). The label finally issued its first record of the year, a benefit compilation, in November, but its weeks looked far from over.

One of the year's most unexpected developments came when retail giant Best Buy slipped into the label game with its own "marketing imprint," Redline Records, which was handled exclusively by West Sacramento, Calif.-based BaySide Entertainment Distribution. Redline hit The Billboard 200 with its very first compilation, "The Hard + The Heavy Volume 1."

IN THE END, it's all about the music for us, and we again delighted in bringing more than 40 gifted and diverse independent acts to your attention in Flag Waving. Our thanks go out to indie retailer Eric Levin of Criminal Records in Atlanta, who turned us on to the Jacksonville rock band The Michelle Gun Elephant, our fave new act of 1999 and a group we hope will find a full-time indie home in the year 2000. Keep the faith. We'll catch you on the double-zero.



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## Revenue, Import Issues Boom For Europe's Video Industry

BY SAM ANDREWS

LONDON—Responsible for around a quarter of the \$3.6 billion worldwide home entertainment business, Europe's video industry has the start of the next century.

Once the festivities are finished, the problems posed by revenue sharing, DVD parallel imports, and rental windows for the format offer a potential hangover of pulsating proportions.

Of immediate importance is the regional coding of DVD. Designed to protect local distribution of video product, regional coding divides the

world into five districts where DVDs and players are locked until video windows in specific territories are opened following theatrical distribution.

However, it is estimated that at least 50% of all DVD players in Europe, a Region 2-designated area, have been "chipped" to allow them to play discs from any region, including Region 1 discs from North America.

Industry experts believe that for every Region 2 disc bought, a Region 1 DVD from America is being purchased, most likely off the Internet.

Thus, these parallel imports are

### 1999 • IN • REVIEW

threatening to undermine local video businesses, as consumers increasingly grab American DVDs that are released earlier and are often of better quality.

This creates a domino effect, as local stores lose sales to U.S. Internet retailers. This in turn damages the income of local video licensees and, as in the case recently of films such as "The Blair Witch Project," also damages theatrical revenues, since the U.S. DVDs arrive a month and a half ahead of their theatrical

release in countries such as Denmark.

Kim Peschardt, director of Denmark-based video and theatrical distributor Scanbox, estimates that 5,000 to 6,000 Region 1 copies of "Blair Witch" were sold in the territory and have been seen by approximately 30,000 people.

Further, he estimates that 80% of these DVD buyers aren't likely to see the film in theaters.

"That is 25,000 unsold admissions in tiny Denmark," says Peschardt, "which may not be very scary for anyone else, but it is very scary for the Danes."

He believes that across Europe, DVD Region 1 discs could cost as much as \$10.8 million in box office per film and as much as \$4.5 million per title in lost revenue to local video distributors.

30th Century Fox Home Video in the U.K. has recently attempted to hunt down Region 1 disc distributors within Europe. But there is little to be done unless DVD release dates in the U.S. are altered to coincide with international distribution patterns or U.S. Internet retailers are prevented from exporting DVDs.

Retailers across Europe, such as France's FNAC and Video Vision in the Netherlands, have begun selling Region 1 discs, recognizing that halting Internet sales is unlikely.

Matt Brown, London-based VP of international video for DreamWorks Home Entertainment, says that the globalization of the business and retailing over the Web have caught

### THE TOP STORIES

• Circuit City Pulls Plug On Dixie One Year After Debut.

• MGM Home Entertainment Takes Back Distribution Duties From Warner Home Video.

• Jeffrey Eves Resigns From Video Software Dealers Assn.; Crouson "Bo" Andersen Named President.

• DVD Player Penetration Reaches 3.5 Million; "The Matrix," "Titanic," Austin Powers: The Spy Who Shagged Me," "Saving Private Ryan," "The Mummy" Ship More Than 1 Million Units Each.

## 'Mummy' Shoots Universal's Sales Over \$1 Bil.; Retailers Win With Sight And Sound

**'MUMMY'S THE WORD:** Led by multimillion unit sales of "The Mummy" on VHS and DVD, Universal Studio Home Video topped \$1 billion in sales in 1999, according to Universal president Craig Kornblau.

Kornblau proudly announced the results Dec. 9 at the supplier's annual year-end industry luncheon, which included a visit to the set of "The Grinch Who Stole Christmas." The film, starring Jim Carrey, will be in theaters next Thanksgiving.

Following the visit to Whoville, Kornblau boasted that Universal's market share jumped from 4% in 1998 to 8% this year, according to Nielsen research.

Released in September, "The Mummy" has shipped 7 million units in VHS and 1 million on DVD and is the best-selling live-action video of the year. "The Mummy" also came in as the No. 2 best-selling DVD title of the year, just behind "The Matrix."

While "The Mummy" was the focus of Universal's holiday jup, there's no denying that the supplier's distribution deal with DreamWorks Home Entertainment has greatly impacted its bottom line.

Of the five biggest-selling VHS titles, two are from DreamWorks, including "The Prince of Egypt" at No. 3 and "Antz" at No. 5. Also rising in the ranks is "Saving Private Ryan," which ranks as the No. 3 DVD of the year.

All rankings were compiled by Universal and DreamWorks, based on A.C. Nielsen and VideoScan data. Surprisingly, the World War II epic has shipped approximately 1.5 million units on DVD and 4 million units on VHS, according to industry sources.

But Universal senior VP of marketing Ken Graffeo is quick to point out that DreamWorks is only half of Universal's 1998 success story. (Actually, DreamWorks represents 25% of the supplier's business.)

"What's really done very well is our catalog," says Graffeo, "and sales have surpassed anything we've done in the past." Graffeo says that overall, Universal shipped four times as much catalog product into the market this year as it did in 1998.

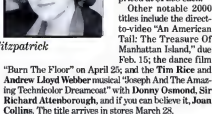
Two factors contributing to the growth were the strength of its "Classic Monster" series and a successful infomercial campaign for the 12-title Alfred Hitchcock series.

With "The Mummy" and Arisan Entertainment's "The Blair Witch Project" as anchors, Graffeo says, retailers supported the monster series to take full

advantage of the Halloween selling period.

In addition, the supplier moved more than 1 million units of the Hitchcock titles in a promotion celebrating what would have been the famed director's 100th birthday. Reprintings of "Patch Adams" and "Meet Joe Black" also pumped the catalog numbers. "We have to carry the momentum in 2000," says Graffeo, "and we have the diversified product line to accomplish that goal."

Going forward, potential catalog hits include the "Abbott and Costello" film series, which will be released March 7, and the Tim Rice and Andrew Lloyd Webber musical "Joseph And The Amazing Technicolor Dreamcoat" with Donny Osmond, Sir Richard Attenborough, and if you can believe it, Joan Collins. The title arrives in stores March 28.



**DVD REWARDS:** St. Louis-based distributor Sight and Sound is putting together a consumer promotion that will benefit its retail customers as well.

Under the Marquee DVD Rewards plan, participating retailers will receive a point-of-purchase kit containing signage, frequent renter/buyer cards, stickers, and a promotion guide. Consumers can accumulate stickers on the frequent renter/buyer card and win prizes once certain levels are achieved.

Sight and Sound will handle fulfillment of the prizes, which include a grand prize of a surround-sound home theater system. The retailer of the grand-prize winner will also be awarded the home theater and a DVD player. The promotion runs from Feb. 1 through April 30.

The company is also conducting a "Tharzan" scavenger hunt sweepstakes that encourages consumers to look for shelf talker clues at their local retailer to win prizes. The grand prize will be a trip for two to Walt Disney's Animal Kingdom, and other prizes include "Tharzan" CDs. In-store materials for the contest are free to retailers. It runs from Feb. 1 to March 3.

The retailer of the grand-prize winner receives a DVD player and "Tharzan" DVD.



by Eileen Fitzpatrick

# Thanks a Millennium!

As we enter the year 2000, PlayBoy Home Video toasts our talented retailers, friends and associates around the globe. Year in and year out, you put us on top. And as we look to the future, we know we've got reason to cheer. Here's to all of you!



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# Top Video Sales™

COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE SALES REPORTS.

THIS WEEK	LAST WEEK	WEEKS ON CHART	TITLE	Label Distributing Label, Catalog Number	Principal Performers	Year of Release	Rating	Suggested List Price
<b>► No. 1</b>								
1	1	4	AUSTIN POWERS: THE SPY WHO SHAGGED ME.	New Line Home Video Warner Home Video N4754	Michael Myers Robert Graham	1999	PG-13	22.98
2	2	11	SAVING PRIVATE RYAN	DreamWorks Home Entertainment 8373	Tom Hanks Matt Damon	1998	R	19.98
3	5	9	BIG DADDY	Columbia TriStar Home Video C3892	Adam Sandler	1999	PG-13	21.98
4	3	31	YELLOW SUBMARINE	MGM Home Entertainment Warner Home Video M206160	The Beatles	1968	G	19.98
5	7	7	THE BLAIR WITCH PROJECT	Artisan Home Entertainment 10188	Heather Donahue Michael Williams	1998	R	19.98
6	9	93	HOW THE GRINCH STOLE CHRISTMAS	Warner Home Video M201011	Animated	1996	NK	19.95
7	9	93	AUSTIN POWERS: INTERNATIONAL MAN OF MYSTERY	New Line Home Video Warner Home Video N4638	Michael Myers Elizabeth Hurley	1999	PG-13	23.98
8	6	7	MADONNA: THE VIDEO COLLECTION 93-99	Warner Repertoire Video 38506	Madonna	1995	NK	19.98
9	RE-ENTRY		A CHRISTMAS STORY	MGM Home Entertainment Warner Home Video 104599	Curly Howard Peter Billingsley	1983	PG	14.95
10	13	2	THE IRON GIANT	Warner Family Entertainment Warner Home Video 17661	Animated	1999	PG	22.15
11	7	213	THE WIZARD OF OZ	Warner Family Entertainment Warner Home Video 69123	Judy Garland Ray Bolger	1939	G	19.98
12	3	9	SLEEPKNOT: WELCOME TO OUR NEIGHBORHOOD	Roadrunner Video 981	Sleepknot	1999	NK	19.98
13	11	8	JACK FROST	Warner Home Video 17227	Michael Keaton Kelly Preston	1998	PG	15.98
14	11	3	THE THIN RED LINE	FoxVideo 142550	Sean Penn	1993	R	14.98
15	11	2	PLAYBOY 2000-VIDEO PLAYSATE CALENDAR	Fidelity Home Video Universal Music Video Dist. F9V0905	Various Artists	1999	NK	19.98
16	11	2	CHER: LIVE IN CONCERT	HBO Home Video 91683	Cher	1999	NK	19.98
17	19	11	THE PRINCE OF EGYPT	DreamWorks Home Entertainment 81749	Animated	1998	PG	28.99
18	27	2	INDIANA JONES GIFTSET	Paramount Home Video 155413	Harrison Ford	1993	PG	40.95
19	11	2	MARY-KATE & ASHLEY: PISSPOOT TO PARIS	Dualstar Video Warner Home Video 36478	Mary-Kate & Ashley Olsen	1999	NK	19.98
20	11	1	THE MUMMY	Universal Studios Home Video 84762	Brendan Fraser Rachel Weisz	1999	PG-13	22.98
21	11	9	MARILYN MANSON: GOD IS IN THE T.V.	Interscope Video MCA Music Video 33864	Marilyn Manson	1999	NK	19.95
22	16	2	YOUNG FRANKENSTEIN-SPECIAL EDITION	FoxVideo 41122816	Gene Wilder	1974	PG	19.98
23	20	2	METALLICA: S & M	Eidos Entertainment 40218-3	Metallica	1999	NK	19.98
24	35	11	DOUG'S 1ST MOVIE	Walt Disney Home Video Buena Vista Home Entertainment 17591	Animated	1993	G	22.99
25	16	2	SHANIA TWAIN: COME ON OVER-VIDEO COLLECTION	USA Home Entertainment 440059951	Shania Twain	1999	NK	12.95
26	RE-ENTRY		101 DALMATIANS	Walt Disney Home Video Buena Vista Home Entertainment 15797	Animated	1991	G	29.98
27	11	2	SARAH MCCLACHLAN: MIRRORBALL	BMG Video 15740	Sarah McLachlan	1999	NK	19.98
28	NEW		WILD WILD WEST	Warner Home Video 17175	Will Smith Kevin Kline	1999	PG-13	19.98
29	NEW		DAVE MATTHEWS BAND: LISTENER SUPPORTED	BMG Video 65015	Dave Matthews Band	1999	NK	19.98
30	23	6	TOMORROW NEVER DIES	MGM Home Entertainment Warner Home Video M207109	Pierce Brosnan Michelle Yeo	1999	PG-13	14.95
31	11	3	PLAYBOY'S CLUB LINGERIE	Fidelity Home Video Universal Music Video Dist. F9V0852	Various Artists	1999	G	19.98
32	25	213	PINOCCHIO	Walt Disney Pictures Buena Vista Home Entertainment 18665	Animated	1990	G	24.98
33	11	8	CURSE OF THE BLAIR WITCH	Artisan Home Entertainment 10014	Various Artists	1999	NK	14.98
34	11	6	MTV: THE REAL WORLD YOU NEVER SAW: HAWAII	MTV Home Video Sony Music Video 51728	Various Artists	1999	NK	14.98
35	RE-ENTRY		SCARFACE	Universal Studios Home Video 80047	Al Pacino	1983	R	19.98
36	RE-ENTRY		LIMP BIZKIT: KICK SOME ASS	Eaton Entertainment 14183	Limp Bizkit	1999	NK	19.98
37	40	2	BRITNEY SPEARS: TIME OUT WITH BRITNEY SPEARS	Jive/Zomba Video 41651-3	Britney Spears	1999	NK	19.98
38	93	7	MLB: 1999 OFFICIAL WORLD SERIES	USA Home Entertainment 41941	Various Artists	1999	NK	24.99
39	3	3	WICKED: ONE UPON A CHRISTMAS	Walt Disney Home Video Buena Vista Home Entertainment 60927	Animated	1999	NK	22.98
40	38	7	MADDOCK 99	Hydra/Epic Music Video Sony Music Video 50207	Various Artists	1999	NK	19.95

■ All data given for a minimum of 50,000 units or \$1 million in sales at suggested retail. ■ All data given for a minimum of 100,000 units or \$2 million in sales at suggested retail. ■ All data given for a minimum of 125,000 units or a dollar volume of \$1 million at suggested retail for theatrical release programs, or of at least 25,000 units and \$1 million at suggested retail for nontheatrical release. ■ All data given for a minimum sale of 250,000 units or a dollar volume of \$1.8 million at suggested retail for nontheatrical release. ■ All data given for a minimum sale of 250,000 units or a dollar volume of \$1.8 million at suggested retail for nontheatrical release. © 1999, Billboard/SP Communications.

# Top Video Rentals

COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE RENTAL REPORTS.

THIS WEEK	LAST WEEK	WEEKS ON CHART	TITLE (Rating)	Label Distributing Label, Catalog Number	Principal Performers
<b>► No. 1</b>					
1	1	3	AUSTIN POWERS: THE SPY WHO SHAGGED ME (PG-13)	New Line Home Video Warner Home Video N4754	Michael Myers Robert Graham
2	3	4	NOTHING HILL (PG-13)	Universal Studios Home Video 20640	Judy Greer
3	7	3	INSTINCT (R)	Touchstone Home Video Buena Vista Home Entertainment 15152	Anthony Hopkins Colin Scott Jr.
4	2	6	ARLINGTON ROAD (R)	Columbia TriStar Home Video C3892	Jeff Bridges
5	11	7	ELECTION (R)	Paramount Home Video 334613	Michael Biehn Renee St. Jean
6	6	7	BIG DADDY (PG-13)	Columbia TriStar Home Video C3892	Adam Sandler
7	5	11	THE MATRIX (R)	Warner Home Video 17377	Keanu Reeves Laurence Fishburne
8	15	2	THE HAUNTING (PG-13)	DreamWorks Home Entertainment 84645	Liam Neeson Catherine Zeta-Jones
9	6	4	LIFE IS BEAUTIFUL (PG-13)	Warner Home Entertainment Buena Vista Home Entertainment	Roberto Benigni
10	12	2	SOUTH PARK: Bigger, Longer & Uncut	Paramount Home Video 336827	Animated
11	8	6	NEVER BEEN KISSED (PG-13)	FoxVideo 1424930	Dave Barryman John C. McGinley
12	15	10	THE MUMMY PG-13	Universal Studios Home Video 84762	Brendan Fraser Rachel Weisz
13	NEW		BLACK MASK (R)	Artisan Home Entertainment 10020	Heather Donahue Michael Williams
14	6	2	THE BLAIR WITCH PROJECT (R)	Artisan Home Entertainment 10188	Heather Donahue Michael Williams
15	16	2	ENTRAPMENT (PG-13)	FoxVideo 4112309	Sean Connery Michelle Yeo
16	13	7	LIFE (R)	Universal Studios Home Video 84457	Edie Falco Marisa Tomei
17	NEW		WILD WILD WEST (PG-13)	Warner Home Video 17175	Will Smith Kevin Kline
18	19	9	PUSHING TIN (R)	FoxVideo 1424830	John Cusack Sam Rockwell
19	RE-ENTRY		JACK FROST (PG)	Warner Home Video 17227	Michael Keaton Kelly Preston
20	20	2	THE IRON GIANT (PG)	Warner Family Entertainment Warner Home Video 17661	Animated

■ All data given for a minimum of 125,000 units or a dollar volume of \$1 million at suggested retail for theatrical release programs, or of at least 25,000 units and \$1 million at suggested retail for nontheatrical release. ■ All data given for a minimum sale of 250,000 units or a dollar volume of \$1.8 million at suggested retail for nontheatrical release. © 1999, Billboard/SP Communications.

# Top DVD Sales™

THIS WEEK	LAST WEEK	WEEKS ON CHART	TITLE (Rating)	Label Distributing Label, Catalog Number	Principal Performers
<b>► No. 1</b>					
1	3	12	THE MATRIX (R) (24.98)	Warner Home Video 7737	Keanu Reeves Laurence Fishburne
2	NEW		DEEP BLUE SEA (R) (24.98)	Warner Home Video 17242	Samuel L. Jackson Bruce Campbell
3	1	2	WILD WILD WEST (PG-13) (24.98)	Warner Home Video 17175	Will Smith Kevin Kline
4	2	4	AUSTIN POWERS: THE SPY WHO SHAGGED ME (PG-13) (19.98)	New Line Home Video/Warner Home Video N4754	Michael Myers Robert Graham
5	4	6	SAVING PRIVATE RYAN (R) (24.98)	DreamWorks Home Entertainment 84645	Tom Hanks Matt Damon
6	5	3	ENTRAPMENT (PG-13) (24.98)	FoxVideo 4112309	Sean Connery Michelle Yeo
7	8	6	BIG DADDY (PG) (24.98)	Columbia TriStar Home Video C3892	Adam Sandler
8	NEW		INSPECTOR GADGET (PG) (24.98)	Walt Disney Home Video/Buena Vista Home Entertainment 15797	Michael Biehn Renee St. Jean
9	NEW		THE LITTLE NERDMAN (G) (24.98)	Walt Disney Home Video/Buena Vista Home Entertainment 15797	Animated
10	12	2	PINK FLOYD: THE WALL (G) (24.98)	Columbia Music Video/Buena Vista Home Entertainment 950310	Bob Geldof
11	7	3	SOUTH PARK: Bigger, Longer & Uncut (R) (24.98)	Paramount Home Video 336827	Animated
12	6	3	THE HAUNTING (PG-13) (24.98)	DreamWorks Home Entertainment 84642	Liam Neeson Catherine Zeta-Jones
13	5	9	NOTHING HILL (PG-13) (24.98)	Universal Studios Home Video 20640	Judy Greer
14	15	15	TITANIC (PG-13) (24.98)	Paramount Home Video 158227	Leonardo DiCaprio Kate Winslet
15	NEW		THE JUNGLE BOOK (G) (24.98)	Walt Disney Home Video/Buena Vista Home Entertainment 15797	Animated
16	11	2	THE IRON GIANT (PG) (24.98)	Warner Home Video 17664	Animated
17	11	1	THE MUMMY (PG-13) (24.98)	Universal Studios Home Video 84663	Brendan Fraser Rachel Weisz
18	RE-ENTRY		ANALYZE THIS (G) (24.98)	Warner Home Video 16988	Robert De Niro Billy Crystal
19	NEW		THE USUAL SUSPECTS (R) (24.98)	MGM Home Entertainment/Warner Home Video 104599	Kevin Spacey Gabriel Byrne
20	14	3	LAWY AND THE TRAMP (G) (24.98)	Walt Disney Home Video/Buena Vista Home Entertainment 15797	Animated

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# 'Simba's Pride, Buena Vista Rule Kid Video Chart For '99

**VIDDY THIS:** Pokémon ruled kids' audio in 1999, yet Pikachu and company were obliged to share the crown when it came to children's video. True, three Pokémon titles on Viz Video/Pioneer Entertainment made the year-end top 25, including "I Choose You, Pikachu" (No. 5, "Poleys Friends" (No. 14), and "The Mystery Of Mount Moat" (No. 24). But Viz/Pioneer, which ranked as the No. 4 kid video label of the year, had plenty of company.

Buena Vista Home Entertainment was the top video label this year (as it is every year) with 22 charting titles. The supplier's direct-to-video sequel "The Lion King II: Simba's Pride" occupies the top spot, followed by "Mulan" and "Lady And The Tramp" in the No. 2 and No. 3 spots, respectively. It also holds down No. 8 and No. 9 ("101 Dalmatians" and "The Little Mermaid: The Special Edition") with the No. 11 indie producers furred ahead.

Second-ranked Nickelodeon Video, distributed by Paramount Home Video, hit big with "The Rugrats Movie" (No. 6) and a trio of "Blue's Clues" titles (No. 11, No. 16, and No. 23), and PBS Home Video/Warner Home Video came in third on the strength of four "Teletubbies" releases.

Fifth was Dualstar Video/Warner Home Video, with a pair of Olsen twins titles on the year-end top 25.

In fact, "Mary-Kate & Ashley: Passport Dads" (No. 4) was the only live-action title in the year-end top 20. Warner also scored with animated features "The King And I" (No. 16), "Scooby-Doo On Zombie Island" (No. 17), and "Quest For Camelot" (No. 22). Another animated feature, Fox Video's "Anastasia," turns up at No. 18.

Four of the year's top 25 kid videos, incidentally, were the made-for-video features "The Lion King II," "The Rugrats Movie," "Batman Beyond," and "Mary-Kate & Ashley: You're Invited To A

Costume Party." Manufacturers that had never done children's titles turned up with direct-to-video product as well, most notably HBO Video with "Babar: King Of The Elephants."

**BABY IT'S YOU:** While its chart showing was negligible, 1999's biggest trend in independent kid video was programming aimed at babies. Several video series designed to give infants a head start on the way to that frye League education their parents want for them.

Some notable titles are "Baby's First Impressions," "So Smart," "Baby Songs," and now "Brilliant Baby," but more and more new series are crossing our desk all the time, and if anyone thinks tape is dead,

In spite of the much-publicized statement made earlier this year by the American Academy of Pediatrics (AAP), which suggested that children under 2 should not be exposed to TV at all, many indie producers furred ahead.

Many of the producers of these videos, some of which had studied early childhood development, say the AAP isn't referring specifically to their product, and with that said expect plenty more smart-baby releases before this particular trend plays out.

As for Child's Play, we can only refer to our own experiences in the parent world. Our Lily, who was crazy about Barney, Wee Sing, and Kidsongs videos as a 2-year-old, is now 11 and among the top students in her class. So, go figure.

**411 ON DVD:** DVD made significant moves in the kids' video arena, via Disney Legacy Studios, Sony Wonder, and even HBO Video.

The British broadcaster's DVD version of "Wallace & Gromit: The First Three Adventures" was a welcome addition. We expect DVD to



by Moira McCormick

## 1999 \*IN\* REVIEW

continue a relatively leisurely incursion with regards to children's programming, since VHS isn't close to being over when it comes to families with kids. After all, it's cheap, plentiful, and if anyone thinks tape is dead, minivans with on-board VCRs began showing this year.

**MILESTONES:** Between the Christian bookstores and the mass market, the hysterically funny computer-animated Bible-tale series "VeggieTales" from upstart Big Idea Productions racked up a jaw-dropping 6 million units in sales, according to the company.

Anchor Bay Entertainment's Thomas the Tank Engine celebrated his 10-year anniversary and got a new narrative, Ale Baldwin.

A trio of concert videos by the No. 1 kids' artist, Raffi, was released by Rounder Records. The Raffi-man also put out an entertaining and informative autobiography.

The venerable Rabbit Ears label hopped back into the market with free video compilations, under a new distribution deal with interactive company Ale Soft Inc.

**SELLING IT:** Rhino took an interesting tack in promoting its Kid Rhino Home Video line of Saturday-morning-cartoon videos from the '70s

and '80s, such as "H.R. Pufnstuf," "Jem," and "Transformers," by going after the kids who grew up in that era who are now parents themselves. Rhino hopes these new parents will be the perfect conduit for exposing the next generation to the cartoons they loved as kids.

Columbia TriStar Home Video did a lavish consumer product tie-in promotion for a one-off title, "The Nuttster Nutcracker," bringing in Jar Jar, like Hardee's, Carl's Jr., and (of course) Blue Diamond Nuts.

Blackboard Entertainment hired Oscar winner Holly Hunter to narrate its lovely new Minnesota Orchestra-bucked title, "Dee Suss's My

Many-Colored Days."

Golden Hooks Family Entertainment came out with a wacky TV spot to push a holiday line and its series featuring classic characters like Pooky Little Puppy.

Lyrick released a pair of videos by Australian sensations the Wigwags, which have sold 2.3 million videos. Down Under, and promoted them via a national in-store tour.

**WHAT'S NEXT:** While it was not a major theatrical hit, we'll be very happy if the year's best animated movie, "The Iron Giant" from Warner Home Video, makes 2000's top 25 best sellers list.

Billboard®

DECEMBER 25, 1999

## Top Kid Video™

WEEK			WEEKS ON CHART	TITLE Label, Distributing Label, Catalog Number	WEEKS ON CHART	Superseded Last Week
COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE SALES REPORTS.						
1	3	5		<b>MARY-KATE &amp; ASHLEY: PASSPORT TO PARIS</b> Dunstar Video/Warner Home Entertainment 35678	1999	19
2	1	15		<b>POKEMON: SEASIDE PIKACHU</b> Viz Video/Pioneer Entertainment 00080	1999	14
3	8	7		<b>HUPPETS FROM SPACE</b> Columbia TriStar Home Video 04251	1999	21
4	13	204		<b>PINOCCHIO ♦</b> Walt Disney Home Video/Buena Vista Home Entertainment 239	1999	19
5	4	11		<b>THE PRINCE OF EGYPT</b> DreamWorks Home Entertainment 84779	1999	26
6	11	11		<b>MARY-KATE &amp; ASHLEY: FASHION PARTY</b> Dunstar Video/Warner Home Entertainment 36502	1999	12
7	12	3		<b>MICKY'S ONCE UPON A CHRISTMAS</b> Walt Disney Home Video/Buena Vista Home Entertainment 60927	1999	22
8	17	5		<b>BLUE'S CLUES: BLUE'S BIG PAJAMA PARTY</b> Nickelodeon Video/Paramount Home Video 83563	1999	9
9	19	50		<b>A CHARLIE BROWN CHRISTMAS</b> Paramount Home Video 12525	1999	16
10	2	9		<b>POKEMON: PINEAPPLE VICTIMS ♦</b> Viz Video/Pioneer Entertainment 00080	1999	14
11	24	3		<b>TELETOBBIES: MERRY CHRISTMAS</b> PBS Home Video/Warner Home Video 3998	1999	19
12	14	3		<b>POKEMON: THUNDERSHOCK</b> Viz Video/Pioneer Entertainment 00050	1999	14
13	15	27		<b>POKEMON: THE MYSTERY OF MOUNT MOON</b> Viz Video/Pioneer Entertainment 00020	1999	14
14	7	5		<b>MARY-KATE &amp; ASHLEY: BILLBOARD DAD</b> Dunstar Video/Warner Home Video 36519	1999	14
15	RE-ENTRY			<b>HOW THE GRINCH STOLE CHRISTMAS ♦</b> Warner Family Entertainment/Warner Home Video M201011	1996	14
16	NEW ♦			<b>POKEMON: PIKACHU PARTY</b> Viz Video/Pioneer Entertainment 1049	1999	14
17	RE-ENTRY			<b>101 DALMATIANS</b> Walt Disney Home Video/Buena Vista Home Entertainment 15797	1961	26
18	6	17		<b>POKEMON: PSYCHIC SURPRISE</b> Viz Video/Pioneer Entertainment 00030	1999	14
19	16	9		<b>POKEMON: THE RUSTLED RUSTLED CIRCLE CITY</b> Viz Video/Pioneer Entertainment 0030	1998	14
20	21	39		<b>SCOOBY-DOO ON ZOMBIE ISLAND</b> Warner Home Video/Buena Vista Home Video H1424	1998	19
21	5	53		<b>POKEMON: I CHOOSE YOU, PIKACHU</b> Viz Video/Pioneer Entertainment 00010	1998	14
22	RE-ENTRY			<b>LADY AND THE TRAMP</b> Walt Disney Home Video/Buena Vista Home Entertainment 582	1955	26
23	9	9		<b>TELETOBBIES: FUNNY DAY</b> PBS Home Video/Warner Home Video B3946	1999	12
24	NEW ♦			<b>THE IRON GIANT</b> Warner Home Video/Buena Vista Home Video 17644	1999	25
25	NEW ♦			<b>POKEMON: GREAT RACE</b> Viz Video/Pioneer Entertainment 1050	1999	14

♦ RIMA gold certification for a minimum of 125,000 units or a dollar volume of \$9 million at retail for theatrical releases, programs, or at least 250,000 units and \$1 million at suggested retail for home video. Platinum certification for a minimum of 250,000 units or a dollar volume of \$18 million at retail for theatrical releases, programs, or at least 50,000 units and \$2 million at suggested retail for home video. © 1999, Billboard/SPI Communications.



**Holiday Hugs.** Donald Duck, who stars along with Disney pals Mickey Mouse, Goofy, and Pluto, gets a hug from LeVar Burton's daughter before the recent premiere of the direct-to-video "Mickey's Once Upon A Christmas" at the Big Captain Theatre in Hollywood. Entering, including Megie Johnson, Marlee Matlin, Jennie Garth, and Sherrylin, along with their families, attended the event, which was hosted by Buena Vista Home Entertainment.

would hand their business to U.S.-based Internet retailers.

The DVD release strategy has left distributors caught between trying to preserve a rental business that makes up 50% of their revenues and trying to support a growing sell-through business.

Pushing DVD sell-through windows back six months "is a sales conversation I don't want to have with a key retailer who has built the DVD business over the last year and who will be building it over the next three years," says Paul Miller, president of CIC International, Paramount, and Universal's joint video distribution venture.

If a window is introduced, though, it is believed that dealers would get only a six-week jump on the sell-through.

In the long term, the greatest debate in the European video business is over revenue sharing.

While the goal of providing greater depth to increase consumer satisfaction in the face of

threats from pay-per-view and video-on-demand is worth pursuing, the system—as American retailers have found—threatens to undermine both the rental and the sell-through businesses.

European retailers are divided. Blockbuster, a keen advocate of the system in the U.S., has not yet adopted revenue sharing in the U.K. Steve Jeffries of the 100-store British rental chain Video is equally cautious.

"It has to be remembered that if the studios want to share my revenue on the blockbuster films and come to the sell-throughs," says Jeffries, "they also have to come to the funerals."

However, Co Mast of the leading Dutch rental video Vision, a 55-year-old rental chain, has been successful with revenue sharing for the past five years. "At the moment the market is declining in Holland by about 2%, and my shops have increased by about 7%, so it is working," he says.

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### EXECUTIVE ASSISTANT

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# Update

## CALENDAR

### DECEMBER

Dec. 31, **Artists for The New Millennium**, St. Regis Hotel, Aspen, Colo. 617-66501.

### JANUARY

Jan. 5-6, **Consumer Electronics Show**, sponsored by the Electronic Industry Assn., Las Vegas. www.cesweb.org.

Jan. 11, **Songwriter Network Meeting**, presented by the Songwriters' Hall of Fame and the National Academy of Popular Music, ASCAP, New York. 212-557-9230.

Jan. 12-15, **International Assn. of Jazz Educators**, Hyatt Regency Hotel and Louisiana Superdome, New Orleans. 785-776-8744. E-mail: info@iaje.org.

Jan. 23-27, **MIDEM 2000**, Palais des Festivals, Cannes. 33-01-41-90-44-35. www.midem.com.

Jan. 25, **Songwriter's Night**, presented by the Songwriters' Hall of Fame and the National Academy of Popular Music, Makor, New York. 212-557-9230.

### FEBRUARY

Feb. 3-6, **NAMM 2000**, presented by the National Assn. of Music Merchants, Los Angeles Convention Center, Los Angeles. www.namm.com.

Feb. 15-16, **Conference On Digital Distribution Of Music**, Hotel Inter-Continental, Los Angeles. 212-352-3220, ext. 224.

Feb. 21, **10th Annual MusicCares Person Of The Year Tribute**, Los Angeles. 310-201-8616.

Feb. 22-24, **Mobile Beat! Di Show and Conference**, Tropicana Hotel, Las Vegas. 716-385-9520.

Feb. 23, **2000 Grammy Awards**, Staples Center, Los Angeles. 310-201-8816.

Feb. 25, **25th Annual Songwriting Career ... Memphis Style**, presented by the Songwriters Guild Foundation in association with the Songwriters Guild of America, Heartbreak Hotel, Memphis. 915-329-1782.

Feb. 26, **Who's On Start And Run Your Own Record Label**, New York Hotel, New York. 212-888-3504.

## GOOD WORKS

**TOUCHED BY AN ANGEL:** "There's An Angel Watching You," an album produced by writer-producer Brian "Oh!" Goldstein, is a 12-song compilation that benefits the National Foundation for Children with AIDS. The nondenominational release emphasizes inspirational songs over explicitly religious standards, and it features acts such as the Atlanta Workman, Aaron Paul, Phoenix, and Laurel. Contact: Barry Goldstein at 212-414-1766.

**CHARITABLE CAFE:** On Dec. 9, the Los Angeles Hard Rock Cafe held its monthly charity music showcase, featuring performances by Tony Laika, Joe The Bag, and Ghetto Blaster. Proceeds benefited the Art of Elysium, a nonprofit organization devoted to aiding terminally ill children through philanthropy, and the Children's Hospital of Los Angeles. Contact: Mali Richlen at 323-602-9099, ext. 14.

**HOLIDAY SWEETS:** The third annual Sweet Relief Holiday Party and Auction took place Dec. 7 at Luna Park in Los Angeles. Frank McKee, Jonathan Richman, Maria McKee, Van Dyke Parks, Michael Cerris, Kris McKay, and Stan Ridgway were among the performers joining host Moon Unit Zappa at the benefit. Also performing was Victoria Williams, who founded Sweet Relief five years ago to provide financial assistance to musicians with medical conditions or age-related problems. In addition to the silent auction at Luna Park, an online auction on

eBay raised more than \$6,000 for the charity. Contact: Nae Jones at 323-453-9022.

**PAISLEY BENEFITS:** Artist/ Nashville country star Brad Paisley headlined a Dec. 10 benefit concert at Oklahoma City's Diamond Ball Room. Proceeds for the show assisted the Hopes and Dreams Foundation of Oklahoma, a nonprofit organiza-

nization for children with terminal illnesses or life-threatening medical conditions. Paisley also appeared at the sixth annual "Christmas At Sam's Place," held Dec. 12 at Nashville's Ryman Auditorium, joining Gary Chapman, Cindy Morgan, T. Graham Brown, and Wes King in a benefit for the Salvation Army's Angel Tree program. Contact: Allen Brown at 615-846-9116.



**Film Premiere Benefits RAINN.** Warner Music Group and Steve Madson recently sponsored the benefit premiere of "The War Zone" at New York's Beekman Theatre. Directed by Tim Roth, "The War Zone" tells the story of a song in a happily happy middle-class family living in the English countryside that is secretly dealing with the incestuous relationship between the father and his 18-year-old daughter. Proceeds from the event went to benefit the Rape, Abuse and Incest National Network (RAINN), the nation's only toll-free hot line for victims of sexual assault. Shown at the event, from left, are Scott Berkowitz, president of RAINN; Ray Winston, actor; Linda Moran, senior VP of group and external relations for Warner Music Group; Lara Belmont, actor; Roth; Tom Amos, co-founder of RAINN; Madson; and Vicki Germaine, senior VP of marketing for Warner Music Group.

## MAJORS REGROUP AND SHUFFLE LEADING EXECS

(Continued from page 19)

for Europe, after European president Manfred Zummiller retired.

Sony Music gave a hint of its succession plan when it last July Paul Russell was upped from president to chairman of Sony Music Europe. Sony Music France president Paul-Répé Albertini gained executive VP stripes in September, taking responsibility for continental Europe and the Germany/Switzerland/Austria region.

EMI recognized the skills and experience of European president Rupert

Perry in September, naming him senior VP of EMI Recorded Music, reporting to Ken Berry. Taking Perry to Europe as the head of EMI Europe was Virgin veteran Charlie Dimont, who became the continent's CEO. Dimont was previously senior VP of EMI International. The month before, in January, last year, EMI had bowed out after just over a year as the major VP of artist acquisition for Europe.

The Universal team put in place

## CHILD'S PLAY

(Continued from page 57)

reached by the members of veteran trio Parachute Express, who celebrated their 15th year together.

Rap made its way into children's music six years ago, via mostly white artists, but 1999 saw two genuine hip-hop crews, Sugar Hill Gang and Full Force, get involved in kids' audio. The former put out "Jump On It" on Kid Rhino—with a guest appearance from Grandmaster Melle Mel—and the latter is readying an album for release by independent Novus Records.

**TAKIN' CARE OF BUSINESS:** Koch Records wasn't the only groover to up indie label to take the plunge into kids' audio. Mammoth Records picked up the coveted Teletubbies license after the first Tubbies album was released on Kid Rhino (it ranks at No. 94 on the chart and Top Kid Audio chart). And Putumayo World Music, the label upon six years ago by clothing manufacturer Putumayo, issued its initial kids' release, "World Playground: A Musical Adventure For Kids."

Established kids' labels showed their mettle when it came to promoting their product in this challenging arena—challenging in that the most widely used marketing tool in the grown-up pop world, radio, is not a major factor in the kids' world.

Lightyear Entertainment mounted a regional sweepstakes with New York-area Noche Kidzette stores to push all four albums by its act: the Broadway Kids. The grand prize was an exclusive performance for 200 audience members by the group.

International-based Kidnap arranged a limited-time promotion with Wal-Mart stores in the U.S. to promote four of its audio titles, Music for Little People

enjoyed a 25% increase in sales over 1998 due to its aggressive promotion in the educational market. The Children's Group saw its CD-to-cassette ratio swing from 30% to 70% to 40%. And premier audiobook company Listening Library landed the hottest children's property on the planet next to Pokémon, with its series based on the enormously popular "Harry Potter" books (Listening Library was subsequently purchased by Random House).

**LOVE YOU LIVE:** Kids' artists continued to tour mostly around their respective record labels, with multi-artist extravaganzas made splash as well. They included Kidzette, which took place during the 1999 Woodstock event; Pepsi Kid-Around; and Caratland, an family mega-event. Kidnap, which attracted some 10,000 moms, dads, and kids to Toronto's Brampton Sports Centre over Halloween weekend. Plus, sterling kids' rock artist Craig Taubman of Craig 'N Co. turned concert entrepreneur over the summer, launching a series of live shows in Los Angeles.

**LAST WORD:** Heading into the next century and millennium (which really doesn't happen until 2001), kids' audio continues to thrive. We expect more indie albums to come out with kids' themes (a natural byproduct of what happens when label heads become parents). We haven't seen the last of Pokémon by a long shot. We're curious to see what the next kids' craze will be. And we can't be thankful enough for the legends of children's music, who, even though they can barely eke out a decent living doing so, continue to deliver first-rate music for kids.

## CROSS-BORDER SUCCESSES

(Continued from page 49)

about music merchants' fears over a lack of communication from record companies on their online plans.

That topic also occupied the minds of leading European music retail groups when they met at August's Pop-Komm trade fair in Cologne, Germany. While calling for a greater dialogue with the record companies over Internet strategies, Europe's retailers were making moves of their own that reflected a desire to bring together the worlds of brick-and-mortar and electronic retailing. Tower Records, for example, opened the first two locations in July of its new store concept, Tower Express, in Weston-super-Mare and Windsor, England.

Those towns are both of a size that would not support the chain's normal

superstore approach, but by installing a string of PCs in those outlets, Tower claims to offer online access to some 850,000 music and video titles. Orders are placed online in-store and delivered to customers within days.

Tower's multinational European Web site finally got off the ground last year, after a protracted birth, and 1999 also saw new sites launched in Europe for HMV and Virgin.

Away from the brick-and-mortar scene, the U.K. and Germany Amazon.com and bol.com added muscle to their online offerings, and CDnow opened a U.K.-based operation. The most eye-catching online operator in Europe was Bonman, which expanded from its Scandinavian base, ending the year with sites running in Sweden, Finland, Norway, Denmark, Germany, the U.K., France, and the Netherlands.

While the Net proved to be a bone of contention between labels and dealers, it could also be a place for cooperation.

EMI U.K. launched a Web site, pulse365.com, offering dealers up-to-date information on releases and the label's marketing plans. Virgin Records U.K. & Eire president/CEO Tony Wadsworth for the music industry to work as a whole to preserve and increase the value of content in the digital age, ending the year with the challenge of the millennium.

*Assistant in preparing this story was provided by Tara Ferguson in London.*

## LIFELINES

### BIRTHS

Boy, Gordon Morris, to Roberta L. Korn and Stephen J. W. Mott, No. 2 in New York. Mother is an entertainment attorney and counsel to Sukin Law Group. Father is a music technology instructor and composer.

# Programming

RADIO • PROMOTIONS • NETWORKS • SYNDICATION • AIRWAVES • MUSIC VIDEO • VIDEO MONITOR



**'98' 198 Times.** The most-photographed act of the year at radio for 1998 is '98', which spent the year touring the world, visiting radio outlets en masse, and working its way up the charts. Past winners of this noble Programming section honor include Olivia Newton-John and Jewel.



**'Peeeing' On A Promotion.** When WPLJ New York offered Victor Nevarcig of Clark, N.J., the chance to grab as much cash as he could in five minutes from a vault containing \$1 million, he became so enthused that he fainted four minutes and 20 seconds into his mission. Fortunately, paramedics declared Nevarcig OK within an hour, and WPLJ was kind enough to tally how much he was nabbing every so many seconds and added \$20,000 to his bounty. Pictured, from left, are Nevarcig and morning show co-hosts Scott Shannon and Todd Pettengill.

## Web Forces Sea Change At Radio

**Growing Corporate Presence Also Affects Market Ratings**

**BY CHUCK TAYLOR**  
NEW YORK—Things just ain't the same.

Over the course of 1998, the radio industry felt growing pains in ways it could never have imagined as few as three years ago.

Foremost was the explosion of Internet-only radio broadcasters, whose free services allow users to design their own playlists online, share their formats with friends, and create their own office and home music outlets—all without audio commercials.

More than 200 Internet-only companies—like Spinner.com, Imagine-radio.com, AtomicPop.com, and, later, major players like AOL (which purchased **Shoutcast**) and **1999 • IN • REVIEW**

Yahool (which bought Broadcast.com)—grew like weeds in a rain forest over the Web, bringing traditional radio its most serious competitive threat since the coming of television.

In fact, the blossoming of Internet broadcasters forced a redefinition of the term "radio," which now encompasses more than just a box with a dial. Today, they come with key-boards, too.

Behind this revolution, traditional radio at last got a grip on the potential of the Internet. In years past, while hundreds of stations launched Web sites, they more often offered static station resumes than additional services that might keep users coming back each day or week.

At the end of 1999, 1,406 U.S. stations were Webcasting, compared with 969 last year and just 497 in 1997, according to BRS Media.

Certainly, the ever-growing corporate demeanor of radio helped move Internet presence forward. Station trading continued at a dramatic pace in '99, topped by Clear Channel Communications' October

purchase of AMFM for \$28.5 billion. In all, 1,641 stations have switched hands this year, compared with 1,740 in '98 and a record 2,250 in '97, according to BIA Companies.

But with the continuing corporate culture of radio, an increase in bottom-line pressure at individual stations translated into more commercials packed into an hour than ever before.

As a result, ratings in many major markets began to show an erosion of radio's younger base—the same demographic that has quickly acculturated itself to the online arena.

According to a year-end report from Duncan's American Radio, since 1990, the radio audience has shrunk 12%. At the same time, commercial loads have doubled, certainly having an impact on time spent listening.

In format trends, top 40 radio came up at the year's end with its best Arbitron book in five years, while country began a gentle ascent after a couple of years going south. Spanish-language radio grew in leaps and bounds, AC was slightly down, and modern, mainstream, and classic rock all held their own.

R&B oldies, and its blossoming Jammin' Oldies niche, became the format to watch this year, as its blend of pop-based R&B hits from the last three decades demonstrated true earnings potential. Jimmy de Castro, president of AMFM, which owns 11 R&B oldies outlets, said earlier this year that he could raise 20% in the summer Arbitron while cash flow had jumped 80% year-to-date.

Next year will bring more changes to the landscape with the dawn of XM and Sirius, the two satellite radio companies due to launch next December. Each will

offer 100 channels of music and talk programming without commercials or DJ chatter for \$9.95 a month. For the first time, traditional broadcasters will be faced with a serious challenge to their most coveted core: in-car listening.

### THE • TOP • STORIES

- Webcasting Became Buzzword Of The Year As Traditional Radio Finally Grasped Potential Of The Internet. But Yahoo!, America Online, And Online-Only Stations Got In On The Game, Changing The Very Definition Of "Radio."
- Despite Predictions Industry Was Facing Dismal Slowdown, Merger Mania Continued At Ferocious Triple-Digit Million-Dollar Paces. Further Consolidating Number Of Superpowers.
- Increasing Numbers Of Ads On Commercial Radio Stations Drew Harsh Reaction As Listeners 12-24 Began Tuning Out In Droves.
- Radio Groups Courted Wall Street Like Trick-Or-Treaters, As IPO Became Synonymous With FM And AM.
- Federal Communications Commission Chairman's Low-Power FM Plan Would Open Up Hundreds Of Spots On The Spectrum For Community Stations. Nearly Everyone Else Has Another Idea: No.
- Jammin' Oldies Became New Retro Format Of Choice To Close Decade. By Year's End, More Than 100 Such Stations Were Showing Ultimate Payoff: Ratings.

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WEEK				TRACK TITLE (ARTIST PROMOTION LABEL)	ARTIST
				No. 1	
1	1	1	22	SMOOTH (6 weeks at No. 1)	SANTANA FEATURING ROB THOMAS A&R
2	2	2	15	BAT AT ONE	BRIAN MCKENIGHT
3	3	3	10	I KNEW I LOVED YOU	SAVAGE GARDEN
4	5	6	16	I NEED TO KNOW	MARC ANTHONY
5	4	4	12	WAITING FOR TONIGHT	JENNIFER LOPEZ
6	10	14	5	WHAT A GIRL WANTS	CHRISTINA AGUILERA
7	6	7	20	STEAL MY SUNSHINE	LEN
8	15	25	4	BLUE (DA BA DEE)	EFFIEF 65
9	8	10	12	BRING IT ALL TO ME	BLAQUE
10	9	11	9	THEN THE MOVING COMES	SMASH MOUTH
11	7	5	19	MAMBO NO. 5 (A LITTLE BIT OF...)	LOU BEGA
12	12	16	8	MY LOVE IS YOUR LOVE	WHITNEY HOUSTON
13	11	8	30	WHERE MY GIRLS AT?	702
14	13	15	13	MEET VIRGINIA	TRAIN
15	16	20	8	I WANNA LOVE YOU FOREVER	JESSICA SIMPSON
16	14	9	27	UNPRETTY	TLC
17	17	13	25	SOMEDAY	SUGAR RAY
18	19	21	25	BLACK BALLOON	GOO GOO DOLLS
19	20	18	7	SHAKE YOUR BOM-BOM	RICKY MARTIN
20	23	26	6	HANGIN' AROUND	COUNTING CROWS
21	18	12	16	(YOU DRIVE ME) CRAZY	BRITNEY SPEARS
22	27	35	5	THAT'S THE WAY IT IS	CELINE DION
23	25	28	11	ANGELS	ROBBIE WILLIAMS
24	28	34	4	RHYTHM DIVINE	ENRIQUE IGLESIAS
25	22	19	9	WILL 2K	WILL SMITH FEATURING K-CI CAPITO
26	26	29	9	SATISFY YOU	PUFF DADDY FEATURING R. KELLY
27	31	30	12	BACK THAT THING UP	JUVENILE FEATURING MARIE FRESH & L.C. WAIN
28	24	22	17	LARGER THAN LIFE	BACKSTREET BOYS
29	34	36	4	SEXUAL (LI DA DI)	AMBER
30	30	24	13	AMERICAN WOMAN	LENNY KRAVITZ
31	36	39	3	LEARN TO FLY	FOO FIGHTERS
32	32	27	18	THERE SHE GOES	SUSPENSE NONE THE RICHER
33	33	5	5	THE ROCKAFELLER SKANK	FATBOY SLIM
34	29	23	17	HEARTBREAKER	MARIAH CAREY FEATURING JAY-Z
35	35	—	2	GOT YOUR MONEY	OL' DIRTY BASTARD FEATURING KELIS
36	35	31	22	I DO (CHERISH YOU)	98 DEGREES
37	NEW	1	1	THIS GIFT	98 DEGREES
38	38	3	3	GIRL ON TV	LFO
39	RE-ENTRY	5	5	BUGA BOO	DESTINY'S CHILD
40	40	37	9	LA SONG	BETH HART

Compiled from a national sample of airplay of Mainstream Top 40, Rhythmic Top 40 and Adult Top 40 stations reported by Broadcast Data Systems. The Top 40 stations are electronically monitored hours a day, 7 days a week. Songs are ranked by Audience Impressions. (C) tracks showing an increase in Audience share the previous week. A record which has been on the chart for more than 20 weeks will not receive a brief, even if it moves up or down in positions. Records below the top 20 are not monitored from the chart after 26 weeks. © 1999, Billboard Publications.

Radio  
PROGRAMMING

## Year-End Trophies: Clint Black's Love, Beth Hart's Soul, Carole King's Thrills

**DOIT TIME:** The end of a year, a decade, a century, a millennium. Man, that's some pressure.

But what a fine year in music to close the book on all four. Looking over the past 51 issues of *Billboard*, I discovered that there's still a thriving variety of genres making their way onto radio. It wasn't all about youth acts and the Latin pop explosion, after all.

In the spirit of bringing forth the best that 1999 sprang over the air, here are some favorite recollections of the year, as scoped through the eyes and ears of *AirWaves*.

**Best interview/radio song/new artist:** Bold in her statements and yet hurting in her pained-jugular vocals, Atlantic Records' **Beth Hart**, in "L.A. Song," undresses her soul before the masses. The singer-songwriter doesn't purport to know all the answers but illustrates her smarts through all of us.

This woman stunned me to silence during our interview—that's not supposed to happen—with her blunt, gritty statements of vulnerability: "I was making an album to heal and talk about family, friends, God, the demons, my addictions. This was the first time I was willing to say just what I thought and not worry so much about how people will judge me. I had nothing to lose, so why not let the truth?"

**Favorite column of 1999:** The story of how **Clint Black** convinced wife **Lisa Hartman Black** to sing along on his 13th No. 1 country hit, "When I Said I Do," a song about commitment, surely demonstrated the couple's own enduring romance. But watching the pair together is the greatest testament to marriage I've seen in the public eye. No gray matter here: This is one shimmering Black and white love affair.

**Dias of the year:** Outspoken dance diva **Amber** expressed displeasure over the fact that on the "Donny & Marie" show, co-host **Marie Osmond** identified the Tommy Boy artist's "Sexual" only by its subtitle: "Li Da Di." "This is a woman who is pregnant every second week. What's that all about?" **Amber** said. "Everybody's doing it, you know?" If I can talk about sex, hopefully I can, as a normal person, talk in a good and responsible way.

**Best male vocal in an interview:** **Barry White** picked up the phone and said,

"Hi, Chuck, my signature boomer-than-bass voice might as well have

been Zeus' call for me to ascend to Olympus. Add music, and it's no wonder the candles-and-wine solo singer has been around for 30-plus years.

**Biggest thrill:** Interviewing **Elton John** for a February piece on the recording of his stage show "Aida" was an inspiring experience for a guy

who has listened to this man nearly all of his life. What I expected to be a terse, shifty interview turned out to be a 30-minute conversation with what felt like a familiar acquaintance.

**John** was charming, funny, and, yes, campy. His quippiest line, about recurling a certain timeless singer for the project: "If I could be a female singer, I would want to be Tina."

**Best artist quote:** After a decade of trying to break in the States, **Barenaked Ladies** finally performed the trick with "One Week" in 1998. But in June of this year, vocal/guitarist **Steven Page** was still trying to figure out what the big deal is: "It's not like anyone hits you with a mallet or hands you a trophy and brings out the dancing girls."

**Man! I feel like a loser!** After working label Mercury Nashville for a year and a half to set up a phone with **Shania Twain** to no avail, I finally got a column on the hot country/rock/A/C artist without her, instead talking solely to radio about her profound success. Yeah, nice, but that don't impress me much.

The "I Love Lucy" award: Life-loving country redhead **Joe De Messina** has the kind of laugh that starts down deep, comes out like a geyser, and is as infectious as her steady stream of hits this year. But on a serious note, she admitted that she paid more than her share of dues to reach the summit. As a result, she said, "every day is a reward."

**Best radio quote:** Speaking on **Beth Hart**'s "L.A. Song," **Sonja Jackson**, music director of modern adult WZZP Sacramento, Calif., sang the artist's praise: "My philosophy is that a good record makes me want to kill someone or fix someone. When I heard this one, it made me want to you-know-what."

**Ageless diva award:** **Cyndi Lauper** showed she's still got the mettle with a triumphant remake of "Disco Inferno." But she admitted in July that she still gets a charge out of performing the old ones. On her break-through "Girls Just Want To Have

Fun," **Miss Cyndi** showed that there's a serious side to "It meant a lot to people then. Now, there's a new generation of young women and girls who listen to that song, which is pretty remarkable. It freed people; I do it because of what it meant."

**Cool chick award:** **Mercury's Kim Richey** is among the most down-to-earth artists in this industry—she knows how to relate to people face to face as if she were a friend. I thought—providing thought—"I just love sad songs, because when you're feeling down, the last thing you want is some cheery tune," she said in October. "You want something that feels like you do, so you know you're not the only one in the world that feels that way."

**Journalist's worst nightmare:** A writer's gravest fear is recording an artist interview and finding out that technology has screwed you. When I was interviewing **Savage Garden** lead **Darren Hayes** at Manhattan's Sony Studios in August, the batteries of my vintage tape recorder drained over the course of a half-hour, leaving the tape sounding like faint whisps in the wind. Upon discovering the error, Hayes snorted gently, said, "OK, so we start over," and had a mike patched to a studio tape deck. Not only was I able to keep this **Dick Coste** down, but I realized that this man's heart goes beyond those "Truly madly, deeply" lyrics.

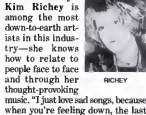
**Biggest thrill II:** Legend **Carole King** spoke to *AirWaves* in January, casting a warm glow of humility and grandeur across the phone lines. The times artist interviews have professed that she loves when other artists record her songs: "I still get a big inner smile when I hear a new song of mine on the radio," she said. "It's definitely different from hearing one of the old ones." We'll take 'em all, Carole.

**Hippest quote:** Talking about her cover of **Elvis Presley's** "In the Ghetto," Elektra's heady Natalie Merchant and *AirWaves* in June, "Songs are like messages that if you don't receive them quickly."

**Budding diva award:** **R&B** powerhouse **Kelly Price** began explaining how she felt about her debut, "Friend Of Mine," reaching No. 1 on the *R&B* singles chart with drama and aplomb: "It was a very emotional day for me, representing the long, hard struggle of getting to a place I thought I'd always reach. I cried and cried." But things turned mirthful when she finished with: "And honey, I was wearing white. I had [makeup] dripping all over my clothes."



by Chuck Taylor



RICHEY





14 hour daily  
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Washington, DC 20036



Continuing programming  
2820 Davidson Road  
Nashville, TN 37214



Continuing programming  
1515 West 30th Street  
New York, NY 10004



Continuing programming  
1833 Avenue of the Americas  
New York, NY 10014

## Mergers Reshuffled Industry, Artists Turned Directors In '99

### EVERYBODY MERGE NOW!

Merger mania, the biggest business trend of the 1990s, was clearly in evidence this year as Viacom's dominance of national music video networks became even more extensive.

In May, Viacom subsidiary MTV Networks acquired the Box Music Networks as well as the company SonicNet. Later in the year, Viacom announced that it was purchasing CBS, thereby assuming ownership of CMT and TNN, both CBS-owned cable networks.

Although immediate drastic changes among these networks aren't expected as a result of these acquisitions, it ultimately results in less competition and more power concentrated around one company.

### LABEL CUTBACKS: January wasn't a good month for most video department staffers at the Universal-PolyGram labels because of the

majority of these labels severely downsized their video departments following the Universal-PolyGram merger. The fallout from the merger included artist roster cuts, which resulted in a dramatic decrease in videos from the two label groups created after the merger: Interscope/Geffen/A&M and the Island/Def Jam Music Group.

Meanwhile, music video production companies continued to cope with record company cutbacks, with many production companies reporting that 1999 was the most difficult to make profits from music video work alone.

### MORE INTERNET VENTURES:

In March, MTV Networks appointed Fred Seibert (MTV's first creative director and former Hanna-Barbera Cartoons president) to be president of MTV Networks Online. Then in August, MTV Networks created MTV1, a division focused on MTV Networks' Internet operations. Seibert added the title of MTV chairman, and former SonicNet president Nicholas Butterworth became president of MTV1.

Meanwhile, Launch Media upped its stakes in the music video business with its purchase of MusicVideos.com; its partnership with Los Angeles-based Red-Eye Network; and its purchase of Chicago-based cable TV production company Mand in Heaven Entertainment, which produces the Chicago modern rock program "JTVX." Launch then added all of these businesses to its Web site (www.launch.com).

### THE TOP 5 SONGS

• **Vicom Increases Dominance** Of National Music Video Networks.

• **Music Video Departments Downsized** By Universal-PolyGram Merger.

• **MTV Networks Creates MTV1** Internet Division.

• **Launch Media Expands Its Music Video Ventures.**

**TREND WATCH:** Hip-hop, R&B, and pop video continued to dominate the heavy-rotation playlist at MTV. And the audience for the MTV Music Video Awards show continued to grow.

This year's show was the highest-rated for record and it broke the record for the highest-rated event on cable TV, according to the channel.

Meanwhile, VH1's playlist began to look more like MTV's, with VH1 starting to play younger-audience acts like Will Smith,浩, Pop Fighters, and Kid Rock—whose music VH1 wouldn't have touched a few years ago.

The network's "VH1 Divas Live '99" special—starring Tina Turner, Cher, Whitney Houston, and Brandy—became VH1's highest-rated special to date.

CMT began to introduce more longform programming with shows like "The Best Music Moments," and the network announced plans to launch a magazine in January called CMT Country Music Today.

More people involved in the music video industry also noticed that there are stricter standards for sex, drugs, and violence in videos (compared with a few years ago), based on a heightened sensitivity on the part of programmers as to how entertainment affects young people.

The trend of music artists directing videos continued in full force, with Limp Bizkit's Fred Durst, Beck, Dr. Dre, Clint Black, Rob Zombie, Dwight Yoakam, and Alanis Morissette among those who took the role of video director.

And despite the skyrocketing costs of videos for top-level acts, *Fatboy Slim's* low-budget "Praise You" clip—which won several awards in 1999—proved that a video doesn't need a big budget or special effects to get a lot of attention.

### NEW ON'S

DMX, What's My Name  
LL Cool J, "You Don't Turn Me On"  
Celine Dion, "The Only Way to Survive"  
Guns N' Roses, "The Rose"  
Destiny Fulfilled, "I'm a Girl"  
Enrique Iglesias, "I'll Be There"  
D'Angelo, "Untitled (Intro: 8 Feet)

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## THE CLIP LIST

THE CLIP LIST IS A SAMPLING OF FILMSTIPS SUBMITTED BY NATIONAL & LOCAL MUSIC VIDEO OUTLETS FOR THE WEEK ENDING DECEMBER 22, 1999



Q102 network



CMT network



EUROPE



JWB

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1221 Collins Ave.  
Miami Beach, FL 33139

Continuing programming  
1515 West 30th Street  
New York, NY 10006

Continuing programming  
Haywood Canyon  
London, Ontario N6A 1B1

Three hours weekly  
216 W. 10th  
Ottawa, Ontario K1P 6G3

### TOP 100

1. **DMX**, What's My Name  
2. **LL Cool J**, "You Don't Turn Me On"  
3. **Celine Dion**, "The Only Way to Survive"  
4. **Guns N' Roses**, "The Rose"  
5. **Destiny Fulfilled**, "I'm a Girl"  
6. **Enrique Iglesias**, "I'll Be There"  
7. **D'Angelo**, "Untitled (Intro: 8 Feet)"

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## WORDS & DEEDS

(Continued from page 31)

with the anthem "Who Dat" on Priority with DreamWorks rapper Sade.

As 1999 comes to a close, Dr. Dre makes a well-deserving comeback. His "Dre—2000" on Aftermath/Interscope sold 520,000 units in its first week, according to SoundScan, and debuted at No. 1 on the Top R&B/Hip-Hop Albums chart—a position it has held for three straight weeks.

Speaking of rap/hip-hop pioneers, the legacies of both 2Pac and Notorious B.I.G. were kept alive with new album releases. 2Pac's "Greatest Hits" album—released on Arista/Death Row/Interscope—has shipped more than 5 million units, according to the Recording Industry Assn. of America. And "Born Again," the second posthumous Notorious B.I.G. album, was released Dec. 7 by Bad Boy/Arista, featuring an all-star lineup that includes Busta Rhymes and Mobb Deep.

Method Man and Redman hooked up for Def Jam's "Blackout!," which has sold 825,000 units to date, according to SoundScan. To sustain that push, the artists' solo albums—originally slated to be January 1999 releases—were pushed to Def Jam's precedent-setting holiday release campaign—were pushed back to early 2000.

Looking ahead, 2000 is shaping up to be another solid year in rap/hip-hop's evolution. The finals of Def Jam's Hip-Hop's Biggest Fan contest will be televised in February, with the winner of the "Jeopardy"-style show walking away with \$1 million. Ruff Ryders and Cash Money are joining forces for a 30-city tour beginning Feb. 16 in Washington, D.C., while the soundtrack and movie inspired by Jay-Z's successful Hard Knock Life tour will be released.

In the 20 years since rap music went above-ground in America, the genre has definitely become a global phenomenon.

**INTERNATIONAL FRONT:** As noted above, the music's global presence took deeper root in 1999. Here's a recap of the past year's musical highlights—and a look at what's ahead—via a brief world tour.

**GHANA:** Reggie Rockstone—Ghana's godfather of hip-hop (defined as a fusion of hip-hop with highlife and other local music sensibilities)—hit home with his sophomore set, "Me Na Me Ka" (I'm The One Who Said No, Kassa).

"Everybody and their mum is releasing something on cassette and promo CD," says Rak Bakari, producer and Kassa label chief. Cases in point: that major release in 1999 was the year's Funk Life "Africa 2000" debut album on Kay's Frequency and radio promo tracks taken from "Kavanomatsa," the Bos Entertainment album recorded by the Los Angeles-based Ghanaian duo Souladeo.

Bakari is working on a compilation of "new tracks featuring every Ghanaian rap artist out there, even Souladeo," for release in early 2000.

**KENYA:** Minneapolis-based three-man crew Simba Nation brought pride to the Kenyan scene with its self-

released "Operation Anvil—Simba Nation Invasion" set featuring the Swahili- and English-rapped "Africa Rising" and the uplifting, R&B-based "Holla Jus Started," which is dedicated to Biggie Smalls, 2Pac, Bob Marley, and Marvin Gaye.

**GERMANY:** Hamburg-based Shanté Records made a strong showing with KC Da Rookee's beach-pleasing debut album, "Rook-eestizza." While it paid homage to the best of American underground rap stylings, the set also featured soci-clipped lyrics and a nod to Rookee's Jamaican roots—including a reggae-fused reinterpretation of Bob Marley's "Buffalo Soldier." The two-CD package also contains "Got That Thang," the video of which received much airplay on MTV Germany and Viva TV.

**FRANCE:** Veteran French rap group IAM scored its first sound-track, "Taxi" (S.M.A.L.L./Sony). The Luc Besson-directed movie was shot in the group's stronghold of Marseille. The release of the movie and soundtrack brought wider awareness of featured acts like the Fonky Family and 3.Oeil in Britain, where such French rappers as MC Solaar—recently heard on Missy Elliott's "All N My Grill"—have often been appreciated.

**NORWAY:** Producer Tommy Tee's sophomore set, the T.P. Allstars' "Norske Byggeklosser" (The Producers of Norway), ably demonstrated the universality of hip-hop (Words & Deeds, Billboard, Dec. 11).

**BRITAIN:** Noted artist Roots Manuva released the much-lauded "Brand New Second Hand" album on Big Dada/Ninja Tune and ended the year as the featured rapper on dance/electronics colleague Leftfield's hit single "Dusted." 57th Dynasty watched its self-released debut album, "Spoken Word" (Fasfwd Entertainment), earn loads on the non-specialist press as well as placement in major retail stores.

Urban Species followed its 5-

## SACM FIGHTS ROYALTY RULING

(Continued from page 8)

is very important for modern Mexico as a general approach to doing business."

"We have a case saying the appeal may be a force-saving move by SACM president Roberto Cantoral, who was just elected to a new four-year term.

Sources close to the SACM case assert the SACM's ire toward the publishers is rooted less in collection procedure than in personality conflicts among executives from SACM and EMI.

As the SACM case crept along, Larrea and Casasa say several major publishers have been negotiating with SACM for the past several years in an effort to jointly collect funds with the publishers collecting mechanicals and SACM collecting performance royalties.

However, one condition of a joint working plan, says Casasa, is that

year-old debut album with the critically loved—but commercially disappointing—"Blanket" (Talcin Loud/Mercury).

Within two months of the August release of his poor-selling, statistically recorded "Juxtapose" album, Tricky has parted from Universal/Island. With hope, in first-quarter 2000, Universal/Island will release the eclectically charged sets "As Far As I'm Concerned" and "Swimmer," by maverick talents Me One and Akure Paul, respectively.

Musiq, a former member of Atlanta group Funk'damental, will reintroduce himself with a new band and an EP on Mercury during first-quarter 2000.

On the female front, Manchester-based Martay scored her first solo hit with the multi-format-mixed "Gimme All Your Lovin' 2000" (Riverhorse), using a cleared ZZ Top sample. Currently recording her sophomore set, Phoebe One finally bagged her first top 40 hit, "Get On It," on the U.K.'s official Chart Information Network sales chart, though her impressive multi-format album "L.O.N.D.O.N. Style" (Mecca) failed to attract sales.

Colin Crook, aka Born2B, says he's "in talks with Loud Records" regarding the future releases of his old-school "Rap Archives" compilations. The American label will also have first refusal on his Hustler Inc.'s "The Last Guv'no" album, planned for an early-2000 release. Crook is currently working on comeback material for MC Menzence, who went on hiatus after the release of his 1992 Sire/WEA album "The New Rap Messiah."

U.K. rap was visually and aurally documented by the "State Of Play" (All Good Productions) video and the compilation project "If It's Not 100% U.K. Hip-Hop You Can Have Your Money Back" (SSR). Meanwhile, home-grown club and radio DJs produced a highlight medley of the genre.

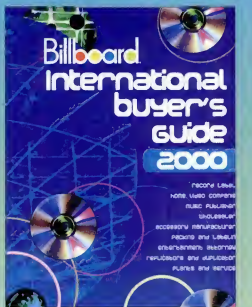
Taking a further peek at what's ahead for 2000: Hip-hop cements its global impact with news that the annual How Can I Be Down? music convention will be held for the first time in London May 11-14, 2000.

SACM must release performance monies to publishers that have been held by SACM since late 1994. "SACM has to recognize that it lost the decision and this decision has put us in a much better position to negotiate, because in the past we negotiated a lot, and they were staying by a bit hard hat, trying to pay [the performance] money," says Casasa. "But now with the verdict...they recognize that they have to turn over the money."

SACM's Larrea disagrees, saying the society is not obligated to turn over the money to the publishers, because the money was awarded to SACM by a judge in a ruling in 1997. That ruling ended an unsuccessful case for the publishers in which they tried to disclaim SACM as their representative for performance collections.

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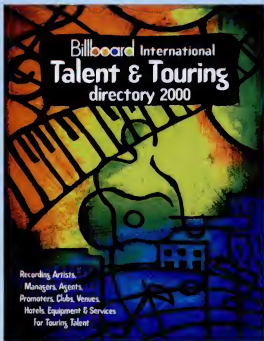
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## Millennium Musicians

By Matt Gaffney

Waiting for the latest teen idol to finish puberty? Waiting for your 10-year-old to show you how to download a song? Pass the time with this gift from the editors of *Billboard*. We hope you will find it challenging and amusing. Best wishes for a happy and successful new year.

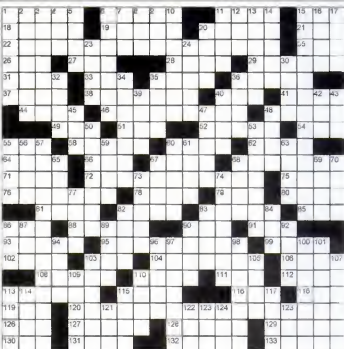
### Across

- 1 It may be heavy  
6 Stravinsky's "no's"  
11 Mick Jagger's are big  
15 Autograph-seekers, maybe

- 18 Heart hit  
19 Count in jazz  
20 The M in BBMA  
21 From \_\_\_\_ Z  
22 "You Should Hear How She Talks About You," singer  
25 Duran Duran song  
26 Yo-Yo's family  
27 Pieces to be played  
28 Impulsive  
29 Straight quality  
31 Adam and others  
33 Interview With The Vampire\* actor  
35 Prefix with "space" or "smith"

- 36 Virgin, say  
37 Brand's take  
38 Stereo knock  
40 Jane's possession  
41 Tournament freebies  
44 Spielberg's private  
46 Funky Bunch leader  
48 Partner of 124-down  
49 Stands cheer  
51 Reggae relative  
52 Non-buying arrangement  
54 Apr. and Oct.  
55 Cooke of soul  
58 Medium-distance races  
60 Kind of party  
62 Ike's lady  
64 "Jam" \_\_\_\_  
66 Noted 36-across  
67 Public Enemy's \_\_\_\_ Of A Black Planet\*

- 68 Simon & Garfunkel title word  
71 Part of Nin  
72 "Blinded By The



- "Light" singer  
75 Memo letters  
76 Big name in gospel  
78 \_\_\_\_ Rock  
126 Country Music Hall of Famer Ford  
129 Northwestern pole  
81 Working  
82 Actress Bancroft  
83 Windsorfield need  
85 Beverly Hills, \_\_\_\_  
86 Silverman  
86 Lionel Richie's "You" \_\_\_\_  
88 Second-largest city in Japan  
90 Indie's Phair  
91 Rubber ball color of song  
93 Favorite son of Hibbing, Minn.  
95 Country star who sings "The Strong One"  
99 Future tulip  
102 Rep. rivals  
103 Stone Wood  
104 \_\_\_\_ stockings  
106 Beatles movie/song album  
108 "Wicked Game" name  
110 Lightning amount  
111 \_\_\_\_ Blue? (1929 hit)  
112 Christopher Cross' advice  
113 Kiss uses a lot of it  
115 Schedule  
116 Seventh Greek letter  
118 O.J. trial letters  
119 Brexwili  
120 Pictures At An Exhibition\* com-

- poser \_\_\_\_  
126 "Make \_\_\_\_ doubt" \_\_\_\_  
127 Smithers' boss  
128 Country Music Hall of Famer Ford  
129 Northwestern pole  
130 Restaurant section, for short  
131 Suit to \_\_\_\_ (fit perfectly)  
132 Must have  
133 Save for later

### Down

- 1 Cat or man  
2 M's Rigby  
3 "War And Peace" author  
4 "Living In Clip" artist  
5 D'Amico  
5 Elvis Costello's \_\_\_\_ Than Zero  
6 The Knicks or the Bulls  
7 West African staple  
8 Conductor \_\_\_\_ Pekka Salonen  
9 David Bowie's \_\_\_\_ Machine  
10 It may shroud something  
11 "I'm Gonna Be" (1929 hit)  
12 Ending for harp  
13 Cobbler's home  
14 Moneyless sutor, to TLC  
15 Brian Warner, to the world  
16 "Sittin' On The Dock Of The Bay" singer Redding  
17 Sound With Smith uses to "Shake The

- Room"  
20 "You make \_\_\_\_ mad!"  
23 Belgrade resident  
24 Setting for Mozart's "Die Entführung Aus Dem Serail"  
30 Big name in country  
32 Hollywood Walk of Fame item  
34 Jewell, for example  
35 "Lonely Boy" singer  
36 Suzanne Vega classic  
39 Torah holders  
40 Brady who headed the Silver Platters  
42 Green prefix  
43 Part of DOS  
45 Natalie's dad  
47 Car protection  
48 Diamond who's gone platinum  
50 Herman's  
53 Wasp weapon  
55 \_\_\_\_ told  
56 Tennis star Kournikova  
57 Part of Spinal Tap  
59 "March Madness" org.  
60 Tommy's plea  
61 "There you have it!"  
63 \_\_\_\_ far, wherever you are \_\_\_\_  
65 Take \_\_\_\_  
67 "The Nanny" por-tray-tray

- 68 Keep the beat, per-haps  
69 Gular holder  
70 Olympic sword  
73 Europe's "The Countdown"  
74 State where Linda Ronstadt was born  
77 Scar, for one  
82 Related  
83 Pink Floyd's \_\_\_\_ You Were Here  
84 Southern fighter, for short  
86 Put two and two together  
87 Alternative to white  
89 "Cornflake Girl" singer  
90 \_\_\_\_ Night! (Traveling Wilburys comment)  
92 Doll's sentiments  
94 Wimbledon winner, 1975  
96 Started  
97 The Dead \_\_\_\_  
98 Arch rivals  
100 The Fox's "One Thing \_\_\_\_ Another"  
101 Turn signal  
103 Remove violently  
105 Drummer Puente  
107 Request to a pianist  
108 Cuban music style  
110 Springsteen's moniker  
113 Bob Seger's \_\_\_\_  
114 Type of sax  
115 \_\_\_\_ King ("Stand By Me" singer)  
117 Painting, singing, etc.  
121 Rap's Dr. \_\_\_\_  
122 Shaft soft  
123 "A," to Celine Dion  
124 Vicious of punk  
125 "I \_\_\_\_ You Babe"

Music-related crossword puzzles can be found weekly at [www.billboard.com](http://www.billboard.com). For answers to this week's puzzle, see page 91.

## AFTER THE SALE: LABEL FOUNDERS REFLECT

(Continued from page 5)

Rosen, who co-founded GRP Records with David Grusin in 1978. The pair sold the label to MCA in 1990 and in 1995 cut their ties with the company. "I never looked at it as a career day, temporary jazz label, and that's how we marketed it," says Rosen. "That focus seems to have gotten lost."

Like Grusin and Rosen, Island Records founder Chris Blackwell moved on to new ventures after selling his operation. But some label owners—such as Ahmet Ertegun at Atlantic—have stayed on to steer their course after a decade or more. "I see the same path, of course. That many of the next century's seminal labels will take as they mature. Imprints are being born now at the hands of young entrepreneurs in all genres of music and with a wide array of visions for them. Some will exist only online, others will tap the grass roots, and a few will reach mass-market commercial heights."

"The music companies merge and buy out other companies like Def Jam, [the more] new music will come along," notes Russell Simmons, who relinquished ownership of Def Jam Records (with co-founder Russell Cohen) to Universal Records in 1998 but still maintains close ties with the label. "Look at Cash Money and No Limit: They don't need anybody. These are young entrepreneurs who want to split the pie for no reason."

Blackwell, who recently founded Islandlife, believes that the basics of starting a record company today are "pretty much the same. I delivered the seeds myself in the early days of Island, and that's what applies today for any small, independent record company," he says. "But now things have gotten so bogged down with regulations and contracts, being in the record business isn't as free-form and fresh as it was."

Which of the new labels will ultimately stand the test of time remains to be seen. The list of those that have earned that distinction in this century is long. Here, Billboard looks at a few of the many formed this century that grew out of their founders' visions and left a lasting mark on the music business and in the minds of music fans.

### ATLANTIC RECORDS

With a \$10-million investment from his dentist, Ahmet Ertegun partnered with Herb Abramson of National Records to launch Atlantic Records in 1947.

The rest, as they say, is history. At its first few years, Atlantic became a niche, more specialized in R&B and jazz, Ertegun notes, with very few outside projects. "Jazz became even more important after my brother, Nesuhi, joined the company in 1951," Jerry Westwood joined the company at around the same time. We had great growth then, signed more important artists; we worked well as a team."

By the early '60s we became interested in the white rock/roll movement: Buffalo Springfield, out of which came Crosby, Stills & Nash; the Raspberries; Cream with Eric Clapton; Yes; the Supremes; the Beatles; the Stones," he says. "Jerry was always more interested in R&B, like Aretha Franklin and Otis Redding."

In 1967 Ertegun sold the label to

Warner, and he has stayed on board since. He currently holds the position of co-chairman/co-CEO of the Atlantic Group.

"Both Jerry [Wonder] and Nesuhi were intent on cashing in and developing some sense of security," Ertegun says of that decision. "I didn't want to sell. On the other hand, I kept buying it over and over whenever a contract was about to expire."

Ertegun eagerly looks ahead to the new century and the changes it, too, may bring. "Music doesn't change from year to year. It's imperceptible. In 10 years, though, you see incredible change. It's like if you see a child



ERTEGUN

every day, you don't see any noticeable changes. But if you don't see the child for a long time, you see dramatic change. Music changes in ways you don't necessarily see as it's changing. It discards some parts and acquires other things."

### MOTOWN IN TRANSITION

Berry Gordy Jr., who founded Motown Records in 1959, quickly developed a reputation for signing and molding hit talent, and he was a writer and producer on a wide array of the label's hit songs. In 1964 Motown had its first top 100 No. 1 hit on *The Billboard* Hot 100 with Mary Wells' "My Guy."

During the 1960s Motown was a hitmaking machine, with a roster that included the Supremes (later renamed Diana Ross & the Supremes), the Temptations, Marvin Gaye, Smokey Robinson & the Miracles, and Martha & the Vandellas.

In 1971 Motown moved its headquarters to Los Angeles, and Gordy expanded his empire to include Broadway, television, and feature film. In the 1980s, with the departure of longtime artists, Motown was widely perceived as a label on the decline. In 1983 it signed a distribution deal with MCA. In 1988 Gordy sold the label for \$61 million, with the majority stake being held by MCA and Boston Ventures. That same year, Jheri Busby was named president/CEO of Motown.

In the early '90s we became dramatic changes for Motown. In 1991 I switched distribution from MCA to PolyGram. In 1993 PolyGram acquired Motown for a reported \$301 million. I was the first artist to be introduced in the '90s as being multi-platform group Boyz II Men. The label also had its first major rap star with Queen Latifah.

In 1995 Motown began a new era as Busby left the company and was replaced by Andre Harrell, former Uptown Records founder/president. Motown was then sold to the headquarters to New York that year. Harrell exited Motown in 1997 and was replaced by George Jackson. Jackson's reign at the top of Motown was also brief, as he left the label in 1998.

Jackson's successor is current Motown president/CEO Kedar Massenburg, founder of Massenburg Entertainment, the company known for making *Erykah Badu* a star.

In 1997, the label was sold to PolyGram, most of Mercury Records' R&B artists moved to Motown. As part of the Universal/PolyGram merger, Motown was absorbed under the Universal Music Group and experienced significant layoffs. As the '90s end, Motown legends Robinson and Wonder are among the artists still on the roster: The Temptations—having returned to Motown several years ago—scored a platinum album with 1998's *Phoenix Rising*. "Motown has been an enjoyable commercial success with 702 and Brian McKnight."

McKnight manager Herb Travick, president of the Travick Co., says "Brian has been through four records and five different label presidents. We've had corporate upheaval for every single record, whether it was an external merger, large parent corporation issues, or internal senior management being moved around out of our control... But, frankly, we've learned how to work through it."

### A&M RECORDS

Founded by Herb Alpert and Jerry Moss in 1962, A&M Records debuted in 1962 with *The Lonely Bull*, a single by the Tijuana Brass featuring Alpert. The label would go on to rack up scores.

In 1990 Alpert and Moss sold A&M to PolyGram for \$500 million. At the time of the sale, A&M was the largest independently owned record company in the world.

In 1995 Alpert and Moss founded Almo Sounds, distributed by Geffen Records. Three years later, Almo Sounds signed a U.S. distribution deal with Interscope Records.

Earlier this year, Alpert and Moss filed a motion in California Superior Court in Los Angeles, seeking to add Universal Music Group as a defendant in a suit they lodged in 1998 against A&M and PolyGram N.V. (Billboard, July 10).

According to the law, the consolidation of Universal's and PolyGram's music interests, which took place last year after Seagram's purchase of the company, violated a provision of the A&M/PolyGram purchase agreement guaranteeing A&M's integrity as a label for 20 years.

Like David Geffen's Geffen Records, A&M was hard-hit in the merger, with many of its staffers let go as it was combined into the new Interscope Geffen A&M label group.

### ISLAND'S LEGACY

Before Island Def Jam, there was Island Records.

Island Records was founded in London in 1959 by Chris Blackwell. The label became a force to be reckoned with when it signed Bob Marley & the Wailers and introduced the pioneer

reggae act to a worldwide audience.

Island's association with Marley put it firmly on the musical map, and in the 1980s the record company further cemented its status as a world-class label with the rise of Irish rock group U2 and a career comeback for Steve Winwood. The label also helped to sign acts—such as Tom Waits, the Pogues, and Buckwheat Zydeco—that, although never reaching the superstar level, received widespread critical acclaim. The Marley catalog continued to be one of the label's largest sources of revenue.

In 1989 Blackwell sold Island Records and film/video division Island Pictures to PolyGram for a reported \$300 million, and he became Island Group chairman. In the '90s Island missed its largest commercial success with such artists as U2, Melissa



BLACKWELL

Etheridge, and the Cranberries.

Blackwell exited from his position and from the PolyGram N.V. board in 1997 amid reports of friction between Blackwell and then PolyGram chairman Alain Levy. In 1998 Blackwell launched Islandlife, which includes record labels Palm Pictures and Rykodisc; licensing entity Bob Marley Music Inc.; film/audio company Manga USA; and publishing company an illustrious career.

In an interview career that spans more than 30 years, Blackwell considers his greatest achievement to be "helping reggae find a larger audience. I was very fortunate to be in the right place at the right time: London in the '60s. The sensibilities of rock were similar to the sensibilities of starting a record company."

The label group known as Island Def Jam Music Group was formed earlier this year as a result of the Universal Music Group's purchase of Island Def Jam consists of an artist roster culled from Island Records, Def Jam Records, Mercury Records, and their associated labels.

Island Def Jam has little to say about Island Def Jam except, "It's hard for me to judge what's going on at that company. It's possible for it to have the same spirit. But once Island was merged into a larger company, it wasn't really possible to be the same company that it used to be."

### DEF JAM, PIONEER LABEL

Beyond the other half of Island/Def Jam Music Group, the label's biggest success stories. Def Jam Records was founded in 1984 as an indie rap label by Rick Rubin while he was attending New York University. Rubin's personal PolyGram merger with Universal, which first came to Rubin's attention through Simmons' ownership of Rush Productions, a management company that represented Run-

D.M.C., and Kurtis Blow.

Def Jam grew to become widely considered the most influential rap label of the '80s, with hit crossover acts like LL Cool J and Run-DMC. The latter acted as the distribution of having the first rap album (1986's "License To Ill") to hit No. 1 on *The Billboard* 200. In the '80s Def Jam partnered with Columbia Records for promotion, marketing, and distribution.

In 1988 Rubin left Def Jam to launch Def American Records. That same year, Def Jam sold Beastie Boys, Poly signed with Capitol Records. Simmons sold out, and Def Jam ended the '80s with more hits from LL Cool J and the rise of rap super-group Public Enemy.

In 1990 Simmons, with a desire to expand the business, formed Associated Labels (RAL), which fostered hit albums from Def Jam and various imprints such as Violator and G-Funk. Those labels have since parted ways with Def Jam.

In 1984 PolyGram acquired 50% of Def Jam/RAL for a reported \$33 million. Def Jam then severed ties with Columbia and switched affiliation to PolyGram. Although Simmons remained nominal CEO of Def Jam, he began to spend more time on Rush Communications, which has spawned various enterprises.

In the late '90s Def Jam experienced a resurgence, with its association with Roc-A-Fella Records, home to hitmaking rapper Jay-Z. In 1998 PolyGram was acquired by Universal Music and parent Seagram. Earlier this year, Universal acquired the remaining stake in Def Jam, which was co-owned by Simmons and forced various enterprises.



SIMMONS

mer Def Jam COO Larry Cohen, who is now co-president of the Island/Def Jam Music Group. Def Jam's senior management team includes president Kevin Lyles, and Simmons still retains close ties with the label.

Looking back on his reason for selling the label, Simmons says, "I originally sold half of Def Jam for the artists. Before I sold half the label, we had records that weren't being distributed properly, and we needed a company like Sony/Columbia to increase our distribution."

He continues, "Kevin Lyles had issues with a half-owned company and the challenges involved in getting access to resources when the label wasn't controlled by Universal. Now that the label has been completely sold, Def Jam has access to more money. The sale was all about giving the artists a greater opportunity to develop. It was worth the sacrifice."

This story was prepared by Carol Han Michael Piroletta, and Ivo Lichtman.

(Continued from page 5)

its existence.

In domestic market share, the new UMG led with 26.9% of all albums sold for the first nine months of 1999, compared with a combined 23.6% share for the two separate companies in 1998. Global market share is said to have edged 21%—22%.

Moreover, UMG's cash flow (earnings before interest, taxes, and non-cash charges) is expected to exceed \$1 billion this year—a record for a music company and impressive at a time when other music companies' earnings are declining. Profit margins, executives indicate, are greater than the 11%-12% industry average.

And executives say that they have exceeded the \$300 million annual cost target that parent company Seagram promised Wall Street when the merger was announced.

"We're taking a lot of costs out of the system and increasing market share at the same time," says Renzer.

But the feat has not been achieved without pain, and it doesn't mean that Universal's challenges are all behind.

More than 2,000 people out of the combined work force of 15,000 lost their jobs worldwide when the labels, distribution companies, and corporate and back offices were combined. Nearly 200 acts were cut from U.S. rosters alone, which caused some declines in revenue but increases in profits.

"The most difficult parts were the casualties in personnel and the slimming of the rosters," says Morris.

"There was a human toll in that."

Bruce Brack, vice chairman of UMG, says the projected savings were not only higher than expected but were achieved ahead of schedule. He says the company decided it was more responsible to let employees and artists know quickly where they stood. He adds, "We were able to put

together all-star teams of executives from two companies. Shame on you if you can't make an awful lot more money than expected."

In creating this large music company, UMG consolidated many of the labels it inherited into new label groups and reshuffled management.

"We started with a clean sheet of paper and tried to create a company stronger than the two companies that created it, and I think we succeeded," says Zach Horowitz, president/COO of UMG. He adds that the consolidation is complete and any further changes will be part of the "normal course of business."

Now UMG faces the challenge of rebuilding some of the legendary labels it acquired that have been weak in recent years, like Motown, Geffen, and A&M.

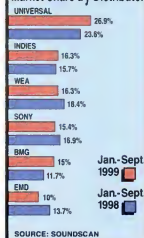
Meanwhile, UMG has committed over \$100 million to new-media projects. Seagram president/CEO Edgar Bronfman Jr. told investors recently that he took in order to be competitive in this area.

That has meant the formation of an E-commerce joint venture, GetMusic, with Time Warner Entertainment, and the pursuit of a secure digital-downloading system for music, code-named Nigel, in another venture with BMG. Beyond that, Universal has become the fastest growing record company to create an Internet label, Jimmy and Doug's Farm Club, named for Morris and Interscope.

Geffen A&M (see story, page 80).

Aside from the digital challenges, there remains the task of guiding a vastly restructured international record company. Morris says Jorgen Larsen, chairman/CEO of Universal Music International, has had the "most difficult job" because he had to put out small Universal International-

## Total U.S. Album Market Share By Distributor



all company into this enormous PolyGram company" (see story, page 6).

UMG has maintained a leading market share overseas by building on PolyGram's strong local repertoire and by exporting U.S.-based stars like Mercury Nashville artist Shania Twain, who was the company's biggest worldwide seller, having moved 21 million units.

In the U.S., pop music has been divided into four label groups, two on the East Coast, two on the West Coast. New York-based Island/Def Jam Music Group has been successful on the strength of top rap releases from Def Jam, which had been a PolyGram joint venture. But rock and pop offerings from Island and Mercury Records have been relatively weak, and executives say they are in a rebuilding stage.

### A BLENDING OF CULTURES

One of the most difficult tasks of the consolidation lay with Island/Def Jam. Executives were charged with

creating a new company from the blending of three companies with varying cultures—Island, Mercury, and Def Jam. The rosters were pared from 250 to about 60 acts.

"The whole process of integration was very difficult for our company," says group chairman Jim Caparo, who had been president of PolyGram's distribution company.

"We had inherited a lot of intangible assets, and we took the best from each and added to it. It represented a significant challenge, but it also created an opportunity."

The second goal was to put a team in place to manage the creative direction of pop and rock, which has happened with the hiring of Jeff Fenster as head of A&R, complemented by Paul Pontus and Louis Largent.

Each of the A&R executives was sought after, and "for us to sign these guys, they must have believed in our collective vision," says Lyor Cohen, co-president of Island/Def Jam. "They saw the opportunity that we have with new talent, and they wanted to be a part of a brand-new thinking, fashion-forward, new millennium record company."

The third thing, says John Reid, co-president of the label group, was establishing Def Soul as a potent brand. Already the label is off to a good start, thanks to releases from Montell Jordan, Sisq, and Dru Hill, he says.

Going forward, the Island/Def Jam group will embrace the street marketing tactics of the Def music marketplace. Reid says the company wants to build acts so that radio promotion is the last stop in the marketing campaign, not the first.

Executives say the label group is

"extremely profitable" but decline to give a figure.

The other New York-based pop label group, Universal/Motown Records group, combined Motown with Universal Records, a label that Morris himself began before he was named chairman/CEO of the entire music company.

Morris says he remains involved "in particular with Universal because I founded it and it allows me to stay current with new music." Sources say Monte Lipman is expected to be named president of Universal Records.

Mel Lewinter is chairman of the Universal/Motown group. He credits Morris, a longtime associate of his, with assembling teams that work well together and creating stable environments for artists and employees.

"Many UMG executives agree that the social integration of the two staffs and their willingness to work together—commonly a thorny issue in major mergers—have been, to quote one executive, "phenomenal."

### INTERNAL JOCKEYING

This is most impressive given the pain of massive layoffs that followed the merger of Universal and Motown that went on to affect the corporate axis. Some observers termed the early days following the merger a "land grab" among labels and executives trying to ensure themselves a place in the new company.

Even among those left standing at the reborn Universal, integration wasn't free of pain. The company faced immense logistical challenges and human-resources decisions. New music, marketing, networks, management teams, and staffs all had to be created and integrated. Back-office functions and computer systems had to be standardized.

"Being on the inside you still had to try to manage the integration process," (Continued on page 80)

# Universal Music Grows Catalog With Spree Of Signings, Reveals

BY IRVY LICHTMAN

NEW YORK—With its global executive and support functions in place, the Universal Music Publishing Group has been doing of late what major publishers do: maintaining its profit-making deal.

"We've completed 25 deals in the last six to eight months, representing an investment north of \$50 million," says David Renzer, worldwide president of Universal Music, who took on the added responsibilities of the PolyGram catalog following the companies' merger.

"A lot of deal-making at first was meant to stabilize the existing roster of talent," Renzer says. "Now we are also investing funds to bring in new catalogs and writing talent."

In the first financial report for the combined publishing catalog, Renzer says the world's third largest after EMI and Warner/Chappell—Renzer says that in the

new fiscal period so far (running from June 1 to June), the company is running 18% ahead of the previous year in earnings before interest, taxes, depreciation, and amortization, on a pro forma basis based on the reported availability of Jerry Moss and Herb Alpert's sturdy Rondor catalog. Although he will not officially acknowledge, in line with other major publishing entities, Renzer leaves little doubt that the price of such a purchase—ranging,

"With 40 offices, we're truly global now," says Renzer. The global catalog is at about 250,000, about one-third of the combined total of both Universal and PolyGram before the merger.

One specific acquisition possibility Renzer will not discuss is the reported availability of Jerry Moss and Herb Alpert's sturdy Rondor catalog. Although he will not officially acknowledge, in line with other major publishing entities, Renzer leaves little doubt that the price of such a purchase—ranging,

some insiders say, from \$200 million to \$350 million—is not beyond the investment capacity of Universal parent company Seagram.

In his recent deals, Renzer has been active in a number of different territories. In the U.S., he has made a "landmark deal" with hitmaker Glee Ballard, renewing a relationship that goes back 22 years in the Universal/MCA family, and has made catalog and future deals with writers Gary Burr, Matraca Berg, and three Nashville catalogs owned by Pat Higdon, who runs Universal's Nashville office.

In addition, he has brought into the renewal fold such other U.S. entities as Holland, Dozier and Holland's Gold Forever Music catalog; writers Carl Sturken and Evan Rogers; and Brian McKnight, one of three Universal artists on the Billboard singles charts. Two others who have recorded Universal material are Donell Jones and Faith Hill.

A subsidiary company, Universal Publishing International, has made a renewal deal with rock supergroup U2.

In the U.K., Universal has made deals with Wayne Hector's S Club 7, Matt Rowe, and Norman Cook; acquired Dave Stewart's Anxious Music; and made an acquisition deal with Broadway Music.

In Sweden, best-selling writer/artist Agneta joins the Universal catalog, while in Holland, an administration deal has been struck with

Vengaboys' Violent. In Germany, Javier Naidner's 3P-Pelham Power Productions is now in the Universal family. In France, Universal has acquired Eddie Mitchell's catalog. In Australia, Universal has made a deal with former Paul Bogle.

In some further fine-tuning of the executive staff, Renzer has promoted Ben Alvarez to senior VP of Latin America; he will continue to run Latin operations out of Miami. Latin expansion is indicated by the presence now of 11 offices in 10 Latin countries, Renzer notes.

In Southeast Asia, Douglas Chan, who ran the PolyGram Records label in that territory, will head Universal operations out of Hong Kong. Also based in Hong Kong is John Reston, head of administration affairs—another Britisher, who has special significance in an area that still requires strong "income tracking and tightening."

# POLYGRAM-BRED ACTS HELP PROPEL INTERNATIONAL GROWTH

(Continued from page 5)

PolyGram's catalog assets are also managed. A greatest-hits package by ABBA, for example, is being sold in Spain, while in the U.K. it is the year's third-largest-selling album through November. The first two? Twain's "Come On Over" and Boyz n' the Bay's "By Your Side."

But the success of good PolyGram companies, which, in some cases, are getting better [as part of Universal], says Rick Dobbs, former president of PolyGram Continental Europe and now CEO of PolyGram Music International. "There were some very good PolyGram companies which are now being poached. And there are some very good Universal people around the world who are now taking responsibility over a wider range of artists and repertoire."

Norman Cheng, who was president of PolyGram Far East and now holds a company of Universal post, says, "The restructuring of PolyGram is never an easy task, and there have been some tough decisions made. This should come as no surprise. However, the integration has been far smoother than I could have expected."

Cheng and Dobbs were both part of PolyGram's seven-man executive management under president/CEO Alain Levy; they took separate paths when Levy resigned last year. Cheng, a 30-year PolyGram veteran who now reports to Universal Music International (UMI) chairman/CEO Jørgen Larsen, says that in his opinion most of the two firms' premier recording artists have remained. "They are more motivated than ever and have built some good new, young teams around them."

They will need all that motivation and energy, says Cheng, as the company is falling short of the revenue targets set for its current fiscal year, which runs to June, sources at the company say. Says one, "We'll really need the hits this year to make up for it. The company is all behind." Conversely another, "We obviously set an aggressive budget, but we got a lot of slipage from one quarter to another, and some releases didn't do as well as we had hoped. It's all together. So it will be tougher than we thought two or three months ago."

## TERRESTRIAL ON TRACK

Significant indie territories are so far intact and Universal Music U.K. chairman/CEO John Kennedy confirms that his company is one of them. "It was an aggressive budget. People would have looked at it and said, 'You're mad.' But we're not at all mad, and we're going to deliver it." Albums by Twain, Boyz n' the Bay, and ABBA are contributing, and the firm held as much as 36% of the local album share during the year.

In neighboring France, Universal president/CEO Pascal Negre is experiencing difficult trading conditions—may he make it to do with a new year's chart. In 1996, he lost 37% the previous year—but the company placed nine albums in the top 20 at the end of November.

In Germany, Universal has major hits album by Metallica, R.E.M., Alanis, Die Ärzte, Bloodgood Gang, and Enrique Iglesias and is estimated to have increased its market share this year to 28%, three points ahead of 38. "That's the best compliment for us and our staff," says company chair-

man/CEO Wolf Gramatke.

Universal Music Netherlands is also in good shape. "Following the global popularity of Andrea Bocelli, The Italian tenor is signed to PolyGram Holland for the world (excluding Italy) for his "pop" recordings, and the income derived from their international sales flows into the Dutch company.

"The 'Sogno' and 'Romanza' label names have together sold more than 7 million copies in 1996," says Universal Music Netherlands president/CEO Peter Bond.

Peter Bond, regional president of UMI operating companies in Australia, New Zealand, and Africa, says his zone is "tracking close to budget for fiscal 1997, and that is in line to reach integration cost-saving targets. In Australia, business has been boosted by Twain's "Come On Over," which recently hit 1 million sales (Billboard, Dec. 18). Universal insists, "The restructuring of PolyGram is never an easy task, and there have been some tough decisions made. This should come as no surprise. However, the integration has been far smoother than I could have expected."

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## RULED BY WALL STREET

Financial analysts will fret over delays involving a major act like U2. "I am concerned that we ruled by Wall Street," admits one top Universal executive, "and that each quarter, everyone around here panics." Says another UMI major-market chief, "If you're not in the second half of the year, you're in the second half of the year. It's less likely now, but as always, we just want the right record—and when the right record's finished, that's the right time."

Larsen is respected by many of the PolyGram executives who have survived the merger, especially for his sophisticated grasp of the international market. "It's not as essential as a company that is resolutely American under chairman/CEO Doug Morris."

"Would we not have had Jørgen, it would not have been the merger," says the senior European officers. "Doug is a great character and great with artists and so forth, but he's still very American."

But the company's flexibility and enterprising appear to be hallmarks of the post-merger Universal in various countries, according to retailers polled by Billboard. Marcelo Afonso, president of Universal Music Brazil, says, "The company is very flexible and enterprising." Saravali chain, says the local UMI company headed by president Marcelo Castello Branco is "much more accessible when you bring them new projects or concepts."

Sony Excavari, operations VP at

The Universal PolyGram merger of the past year was not without its rocky moments. Following is an analysis of some of the key players who created much of the transition.

• **Mike Allen**, formerly managing director of Mercury Records Australia, is now VP of the Warner Music Group, based in London.

• **Roger Ames**, formerly executive VP of PolyGram and president of the PolyGram Music Group, is now chairman/CEO of the Warner Music Group, based in New York.

• **Johnny Barbis**, who was president of Island Records, was named VP of the Island Def Jam group after the merger. He exited in July; his plans are unknown.

• **Bill Bennett**, formerly Geffen president, is now president of Maverick Records.

• **Paco Benedito**, formerly president/CEO of PolyGram Iberia, now has his own business-affairs and music-publishing company in Miami.

• **Al Cafaro**, former A&M chairman/CEO, has not made his plans known; sources say an Internet venture is possible.

• **Heinz Canbol**, formerly president of Universal Music Germany/Switzerland/Austria, is now G&S president of EMI.

• **Jan Cook**, formerly executive VP/CEO of PolyGram, is now retired.

• **Tim Delaney**, formerly VP of international marketing at PolyGram Continental Europe, is now VP of international marketing at BMG U.K. Ireland.

• **Paul Dickson**, formerly group managing director of music operations at PolyGram Australia, is now CEO of the merged Mushroom/Festival Australia.

• **Rick Dobbs**, formerly president of PolyGram Continental Europe, is now executive VP of Sony Music International, based in New York.

• **Jo Dargatzis**, formerly vice VP of international at Universal Music Group, is expected to take a top marketing post at Warner International.

• **Danny Goldberg**, formerly chairman/CEO of Mercury Music Group, started Sheridan Square Entertainment and Arctics Records.

• **David Hockman**, formerly chief executive of PolyGram International Music Publishing, is now chairman of edel music publishing worldwide, based in London.

• **Alain Levy**, formerly president/CEO of PolyGram, has established his own company, Ibecher Investments, in Paris, where he is developing a number of Internet businesses.

• **Dan Munis**, formerly senior VP of pop marketing at PolyGram, has set up his own London-based company, Ibecher Investments, in Paris, where he is developing a number of Internet businesses.

• **Tim Read**, formerly executive VP of PolyGram Far East, is a partner in the French company 70 staffers were laid off. "We moved very quickly in order to turn over a new leaf," says Negre. "It was done in 90 days."

Some of those who left, and who were obliged to sign confidentiality clauses in contract settlements, are less than happy. "The people who were at PolyGram who [Universal didn't] continue with were not treated well."

At the German company, 120 jobs were laid, according to Gramatke. "We found fair and mutually acceptable solutions with the employee council in Frankfurt. Some 70 staffers were laid off. "We moved very quickly in order to turn over a new leaf," says Negre. "It was done in 90 days."

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35-store Odyssey Records and Tapes in the Philippines, says the chain's CEO. "The Universal product have improved in some of the key players who created much of the transition."

Morgan Williams, managing director of Australia's Central Station chain, praises Universal managing director Paul Krige for retaining a number of key players in the chain, axing middle management, maintaining strong links with independent retailers, and introducing sales and profit incentives for the trade.

"Not every merchant is as positive. 'To be frank, I don't think [the merger] has gone smoothly at all,'" says Stuart Fraser, HMV's commercial director for greater China and Southeast Asia. "They've definitely had some integration problems, where they've moved warehouses and that sort of thing."

In Malaysia, Tower Records director of operations Chris Baser says the new ownership has been "a relief." However, he hopes a new warehousing venture with Sony will improve things.

One Intel, managing director of Germany's 550-store chain A&M mentions a protracted transitional phase for the merging companies. In Italy, Alfredo Conti, managing director of the Messaggerie Musicale negotiations, says, "There were delivery delays in Milan and Rome."

## BETTER ENVIRONMENT?

For employees, the new Universal Music Group provides a more working environment than PolyGram. "At least for those who were kept on the payroll." "It is a more human place to work," says one European insider. "We don't think idiosyncrasy. If our number one we'll be fired anyway, but they are certainly trying to be more human."

Henrik Oetling, a Universal Music Sweden business affairs manager who recently left for indie Bonnier Music, says, "It's not as hierarchical as it was at PolyGram."

Another major-market executive says, "There was a lot of threatening [at the time]. Here we are, and we don't hear the 'T' word all the time. We still fire people... but we do it in a more human way."

Earlier this year, Larsen told Billboard that of approximately 2,800 people who lost their jobs worldwide because of the merger, some 1,100 were outside North America. In the larger territories, the takeover provided scores of layoffs, such as in the U.S.

"We did lose something like 70 or 80 people," says Kennedy. "To those people, there was obviously a huge disruption to their lives, and I don't want to think of the right of those people."

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Gram executive.

Alan Abramowitz, who denies of Universal product have improved in some of the key players who created much of the transition.

## "FISHING IN THE SAME POOL"

Meanwhile, the London-based international marketing division commanded by UMI senior VP Max Hole largely subordinated the PolyGram infrastructure with the end of such regional executives as David Mader and Jurgun. "Max is doing a good job," says one high-ranking Universal executive in Europe, "but the entire international marketing situations in the company are very in flux. In fact, [Universal Music Group] labels in the States have their own international people. Then we have this enormous army under Max."

"We all feel the pressure to send people all over the place. The U.S. people want to make their point, so they invite our people here, there, everywhere. Mary J. Blige listening session in New York City. You can't go to all these things unless you want to lose money. So these are American international managers and the London international managers all fishing in the same pool."

At the PolyGram operating-company chief in Europe who has made the transition to Universal identifies the issue in broader strokes.

"PolyGram was a European-led global company taking the perspective that wherever the business came from, it was good," he says. "It comes from Japan? Fine. Comes from Latin America? Great. Scandinavia? Cool. The universal view is that. If we're doing well in America, then we should do well with these [American] artists globally. They'll travel."

And he knows, some of these artists don't travel like they used to. "I've seen Bob Dylan, who spent 10 years at PolyGram in the U.S. and Europe, puts it another way. "When you buy something, you pay a price because you're putting a value on what it is. If you don't pay a price, it's not worth it. PolyGram, you're not taking advantage of its real value. But everybody's got a different style, and it may very well be that, over time, the balance will come back."

This story was prepared by Mark Solomon and Adam White in London, with reports from René Bouton in Paris; Rick Dargatzis in Frankfurt; Christine Elzeir in Melbourne, Australia; Mark Dezzani in San Remo, Italy; Charles Peres in Copenhagen; David Gonzales in Costa Rica; David Goss in Los Angeles; Steve McClure in Tokyo; David McKelvie in Auckland, New Zealand; Graeme Nesbitt in Kuala Lumpur, Malaysia; Wolfgang Spahr in Hamburg; and Lutz Breuer in John Lawner.



# newstime...

A FEDERAL ANTITRUST investigation into possible CD price-fixing by several major music companies has apparently slowed government approval of the merger of online retailer CDnow Inc. and mail-order music and video marketer Columbia House. Now that snag reportedly may bring the two major labels behind the deal—Sony and Time Warner's Warner Music Group—to the bargaining table to settle the matter.

The investigation has apparently slowed the federal OK of the deal to combine the Fort Washington, Pa.-based mail-order retailer and the mail-order marketer of music and videos.

The Federal Trade Commission (FTC) confirmed Dec. 16 it was "investigating potential anti-competitive conduct involving the sale of CDs" but declined to elaborate. The Wall Street Journal reported Dec. 16 that the FTC, as part of its review of the CDnow deal, is pressing Sony and Warner Music Group—the joint owners of Columbia House—to stop participating in an industry practice of imposing a "minimum advertised price," or MAP, on CDs. Retailers that sell below that price forfeit cooperative ad subsidies from the music companies.

The Journal reports that Warner and Sony have engaged in settlement talks with the FTC but that no agreements have been reached. However, a source familiar with the situation denied knowledge of such talks and considered the investigation ongoing.

Sony says it does not comment on matters under government review or litigation. Warner Music officials also declined comment.

In a separate investigation, disclosed earlier in the week, the Justice Department is looking into alleged antitrust violations by MTV Networks (see story, page 10).

Kathy Stypianis, an analyst with Prudential Securities, noted that while such antitrust concerns are legitimate, they are nothing new. The common thread in both of the most recent developments is the transfer of existing dominant franchises to the online world. "I think [the FTC] is trying to get a better understanding of how certain trends are developing with respect to the music industry and the Internet," she tells Billboard. A lot of times, a story like this can do that is opening up an investigation. [Regulators] want to ensure that incumbent players aren't looking to use their power in the bricks-and-mortar world and translate it out to the Internet in anti-competitive ways."

CDnow announced on Nov. 24 that the FTC had asked for more information regarding its online presence. The request extends the FTC's initial review period until 20 days after Time Warner and Sony comply with the request. The FTC can terminate the waiting period at any time if it completes its review sooner. CDnow said Dec. 16 it still plans to close the deal in the first quarter of 2000. "Sony and Time Warner committed to this transaction and are trying to work through these issues with the FTC," said a CDnow spokeswoman. She added that additional requests for information were not unusual.

The current federal investigation into label practices began in 1997 but picked up steam in September with the agency's request that senior record-company distribution executives testify on their policies (Billboard, p. 18).

BRIAN GARBITY

A FLURRY OF DEALS between big brick-and-mortar retailers and leading online companies in the last few days suggests a new awareness on each side of the value of the other in growing their businesses. "The portals need the brick-and-mortar presence, and the retailers need to appear Internet-savvy," says David Cooperstein, an analyst with Forrester Research, of the facts. Microsoft said Dec. 16 that it is investing \$200 million in Best Buy as part of an agreement to market its online service and products through the chain. Microsoft will sell its products in Best Buy's stores, and the retailers will appear to be a featured vendor on Microsoft's online network. Best Buy will also receive Microsoft's help in launching its revamped E-commerce site early next year, the retailer said. In a similar arrangement, Circuit City said Dec. 16 that it will promote services on its website, America Online (AOL), in its stores, and it'll be featured in AOL's shops there.

Meanwhile, Wal-Mart and AOL said Dec. 16 that they will work together to create a co-branded "convenient, low-cost" Web service for consumers who lack access and will cross-promote each other's services. AOL's customers will get software to set up an online account through AOL's Computer Setup tool, not yet been decided. Kmart is going one step better: It said Dec. 15 that it has formed a new online venture, BlueLight.com, that will offer consumers free Internet access. Softbank Venture Capital, a unit of Japan's Softbank Corp., has committed \$62.5 million to establish BlueLight.com, the company said, and Kmart will be the online owner, with a 49% stake. The French-based BlueLight.com also received investments from Martha Stewart Living and Yahoo!, which will provide content for the site.

In March, HMV in the U.K. began offering customers free Internet access through a partnership with Yahoo! U.K. & Ireland, following other U.S. giants, such as electronics retailer Duxon's and the music franchise-based Best Buy chain. Tesco.

MARILYN A. GILLEN

## U.K. TV AWARDS SHOW SHOWS SHOTS

(Continued from page 5)

that objective. Preceded by London Weekend Television for ITV in conjunction with entrepreneur Jonathan King's Tip Sheet publication, and sponsored for the second time by direct-mail club Britannia Music, "Record Of The Year" reached a peak audience of 8.8 million viewers and elicited almost 800,000 telephone votes. Now King says he is in advanced discussions with NBC to produce an American version of the show for U.S. television.

(Westlife is slated to make its U.S. debut on Arista in late March. The band's second album, "The Sweet 16 Again"—the band's first British chart-topper, last spring—to go to radio in late January, with a commercial release a month later. The album will contain one or two new tracks," compared with the U.K. version, says RCA international marketing and promotions manager Guy Higgins.)

It was surprisingly for the record industry, retailers were reporting a healthy upswing in sales for Westlife's self-titled debut album, which, according to RCA, has now passed the double-platinum mark, with shipments of 700,000 copies. The counter sales of 420,000. It showed a 92% increase in sales immediately after the show, according to the label.

The win also gave a perfectly timed boost to Westlife's bid for the highly prized Christmas No. 1 slot with the act's follow-up single, the double-sided "I've Had A Dream"/"Sweet 16 Again." The Sunday Times Dec. 13 and at press time leading the "mid-week" chart positions leading up to the Dec. 19 publication of the official holiday chart.

"Flying Without Wings" became Westlife's third straight U.K. No. 1 in October. It was written by Steve Mac and Wayne Hector and published by Rokstone/Klan Music. Says the group's Kian Egan, "After a tremendous year scoring three No. 1's, winning the 'Record Of The Year' was the icing on the cake."

Gary Lettec, product manager for Sony and pop at the Virgin retail chain, says he has seen an "uptake" in sales of the "Westlife" album since the show. He confirms that figures had the group's new single carrying on No. 1, while sales of "Flying Without Wings" were set to be double those of the week before.

At Tower's Glasgow Store, assistant manager Steven McDonald also reported an improvement in the Island soundtrack of "Notting Hill" and its sell-through value, featuring Ronan Keating's Polydor single "Everytime We Say Nothing Happens," which placed second in "Record Of The Year" (Keating is also co-manager of Westlife).

With holiday sales already buoyant, retailers were reluctant in some cases to give away the show. "Record Of The Year," but Mike Dalby, senior assistant at independent retailer Adriane in Wickford, Essex, says, "As much music as we can get in the winter is what the industry, because a lot of shows have been axed. Even better if it's on a

Saturday night."

"This has got to be the biggest boost to music sales in the two weeks immediately before Christmas," says a typically ebullient King of his creation. He claims that King is "saying that by new year it will have put on 300,000 extra album sales, as a direct result of the show."

**'We reached a sixth of the population of Great Britain, all of them inspired to go out and buy a CD'**

—JONATHAN KING—

the show.

While the 8.8 million viewing figure was down from the 9.7 million peak figure for the inaugural 1998 show, when Boyzone's "No Matter What" won the title, this year's program aired an hour later, in two parts in Saturday-night prime time, and was up against BBC1's perennially high-rated "Casualty." "That normally gets 12 million [viewers], and we cut them down to 10 million," says King of the second half of the show, which featured live or pre-recorded performances by all 10 short-listed artists.

Britannia Music marketing director Mark Williamson pronounced the company "dead pleased" with its involvement in "Record Of The Year." "It moved on and built on last year's success," he says. "We enjoyed 10 great years [sponsoring] the Brits [awards show], and as we were in on the beginning of them with Jonathan King, we're delighted to work with him on a new thing like this and hope it grows the same way they did."

King devised "Record Of The Year" in 1998 as a vehicle for his Tip Sheet publication's industry Triumph Awards, which he also announced to the live audience at the show, in between the performance hour and the 25-minute "Record Of The Year" results segment.

"I made up my own rules—it's my event," he says of the "Record" show. "I've already in very heavy discussions with NBC about doing an American 'Record Of The Year' in 1999."

The initial list of contenders for the award is drawn from the 50 best-selling singles of the year in the U.K.; artists with more than one entry in the top 10 are restricted to one, and a top 20 went to the vote of the ITV viewing public the previous weekend.

That produced a short-list of 10 contenders, consisting of Westlife, Ronan Keating, Glen Ballard, Martine McCutcheon from the U.K.; German-signed Lou Bega; and U.S. acts Britney Spears, Shania Twain, the Notorious B.I.G., and Ricky Martin. In total, 720,739 viewers had seen Westlife won with 159,590, ahead

of 150,660 for Keating. Spears' "... Baby One More Time" was a distant third, with 73,841; the Westlife and Keating singles between them earned almost 40% of the vote.

The show was broadcast live by leading London top 40 outlet 95.8 Capital FM. "The second year on, it's proving to be very popular with the public," said Capital group head of programs Chris Dickens, Dec. 14. "It undoubtedly sells records—you only have to look at the mid-weeks today to see that."

The programmer notes that "Record Of The Year" is a good fit for the company's "desire to be 'Obviously it's relatively free from industry interference, and the songs that end up in the final list are much closer [than in other awards] to what radio knows are the best songs of the year. That's why we were so involved in the event, because we knew the short-list represented our recurrents. That list is basically Capital as you hear it."

Dickens believes that comparisons with the U.K.'s other regular mainstream awards event, the Brits, are irrelevant. "They can't really compete because they apply criteria in their principles," he says. Gennaro Castaldo, head of press and public relations for the HMV retail chain, adds, "There's a whole sweep of musical influences, and at the end of the day, as long as it gets people excited about music, it's got to be a good thing."

Castaldo is cautious about the sales impact of the show on album sales. "Because it's on in the Christmas period, when [sales] are going off the scale anyway, you won't really be able to judge the scale of the effect. But it's certainly of benefit from the TV promo point of view, like the Lottery show or anything else, especially with Christmas around the corner."

Dickens believes that to progress the show must persuade more U.S. acts to perform live; among the American nominees, only Jennifer Lopez was present, to sing "If You Had My Love," which came last in the voting. "The two things they've got to learn from are trying to encourage a wider forum of people to vote, to avoid the teenage fan base, and to make sure the artists are on the night. They should move it a week earlier, put it into the diary now, because it was very obvious which performances were on the top."

King, who is bullish about ITV's commitment to a third show in late 2000, accepts the last point. "I'm thinking of making it a rule that artists have to perform on the night," he says. "If Shania and Britney had been there with spectacular performances, they could have won."

But, he concludes, "we reached a sixth of the population of Great Britain, all of them inspired to go out and buy a CD. We've been calling shops and getting retail reaction, and it's almost as though the chains have been unchained on the new year sales."



# Hot 100 Airplay

Compiled from a national sample of airplay activity by Broadcast Data Systems' Radio track service. It is based on electronic monitoring of the top 100 songs on the air. The chart is based on the number of spins, computed by cross-referencing sound bites of airplay with Arbitron listener data. This data is used on the Hot 100 Singles chart.

THIS WEEK RANK	LAST WEEK RANK	TITLE (ARTIST)	WEEKS ON CHART	TITLE (ARTIST)	WEEKS ON CHART
1	1	<b>BACK AT ONE</b> NO. 1	36	1	<b>WANNABE LOVE FOREVER</b>
2	22	<b>SMOOTH</b> SMOOTH FEATURING ROY THOMAS ASTORIA	49	14	<b>SMOOTH</b> SMOOTH FEATURING ROY THOMAS ASTORIA
3	10	<b>I KNEW I LOVED YOU</b> JAY-Z	41	46	<b>HIGHER</b> CARTI YOUNG
4	30	<b>BRING IT ALL TO ME</b> BLAKE STEVENS	41	46	<b>ALL THE SMALL THINGS</b> BRYAN ADAMS
5	15	<b>I NEED TO KNOW</b> JAY-Z	41	42	<b>ALL THINGS CONSIDERED</b> BRYAN ADAMS
6	11	<b>WAITING FOR TONIGHT</b> JAY-Z	41	42	<b>BLING BLING</b> BRYAN ADAMS
7	13	<b>MY LOVE IS YOUR LOVE</b> JAY-Z	41	42	<b>BEING DEAR</b> BRYAN ADAMS
8	11	<b>THEN THE MORNING COMES</b> JAY-Z	41	42	<b>BIG DEAL</b> BRYAN ADAMS
9	10	<b>MY LOVE IS YOUR LOVE</b> JAY-Z	41	42	<b>24/7</b> BRYAN ADAMS
10	20	<b>BLUES IN THE FACE</b> LITTLE LOUISIANA	41	42	<b>ANGEL</b> LITTLE LOUISIANA
11	15	<b>WHERE MY GIRLS AT?</b> LITTLE LOUISIANA	41	42	<b>GET SOME</b> LITTLE LOUISIANA
12	10	<b>MAMBO NO. 5 A LITTLE BIT OF...</b> LITTLE LOUISIANA	41	42	<b>WILL</b> LITTLE LOUISIANA
13	14	<b>I KNOW WHAT'S UP</b> LITTLE LOUISIANA	41	42	<b>SOMETHING LIKE A G</b> LITTLE LOUISIANA
14	10	<b>LEARN TO FLY</b> LITTLE LOUISIANA	41	42	<b>HOT BOY</b> LITTLE LOUISIANA
15	26	<b>GET IT ON TONIGHT</b> LITTLE LOUISIANA	41	42	<b>GET IT ON TONIGHT</b> LITTLE LOUISIANA
16	25	<b>BACK THAT THING UP</b> LITTLE LOUISIANA	41	42	<b>HOW TO GO</b> LITTLE LOUISIANA
17	10	<b>MEET VIRGINIA</b> LITTLE LOUISIANA	41	42	<b>RHYTHM DIVINE</b> LITTLE LOUISIANA
18	10	<b>BREATHING</b> LITTLE LOUISIANA	41	42	<b>HEARTBEATER</b> LITTLE LOUISIANA
19	22	<b>UNPRETTY</b> LITTLE LOUISIANA	41	42	<b>BIG A BOO</b> LITTLE LOUISIANA
20	38	<b>GO YOUR OWN WAY</b> LITTLE LOUISIANA	41	42	<b>GO YOUR OWN WAY</b> LITTLE LOUISIANA
21	10	<b>HE DIDN'T HAVE TO SAY</b> LITTLE LOUISIANA	41	42	<b>THE CHEMICALS BETWEEN US</b> LITTLE LOUISIANA
22	29	<b>THAT'S THE WAY IT IS</b> LITTLE LOUISIANA	41	42	<b>SHES THINKS MY TRACTOR'S SEXY</b> LITTLE LOUISIANA
23	26	<b>SOMEDAY</b> LITTLE LOUISIANA	41	42	<b>LARGER THAN LIFE</b> LITTLE LOUISIANA
24	24	<b>SATISFY YOU</b> LITTLE LOUISIANA	41	42	<b>SMILE</b> LITTLE LOUISIANA
25	27	<b>I WANNA LOVE YOU FOREVER</b> LITTLE LOUISIANA	41	42	<b>THERE SHE GOES</b> LITTLE LOUISIANA
26	27	<b>HANGMANDOWN</b> LITTLE LOUISIANA	41	42	<b>COME ON UP</b> LITTLE LOUISIANA
27	28	<b>WHEN I SAID I DO</b> LITTLE LOUISIANA	41	42	<b>THE GREAT BEYOND</b> LITTLE LOUISIANA
28	30	<b>TAKE A PICTURE</b> LITTLE LOUISIANA	41	42	<b>SAY MY NAME</b> LITTLE LOUISIANA
29	30	<b>BLACK BALLOON</b> LITTLE LOUISIANA	41	42	<b>IF YOU LOVE ME</b> LITTLE LOUISIANA
30	30	<b>WHAT DO YOU SAY</b> LITTLE LOUISIANA	41	42	<b>NO MORE RAIN (IN THIS CLOUD)</b> LITTLE LOUISIANA
31	30	<b>AMAZED</b> LITTLE LOUISIANA	41	42	<b>THAT BLACK IS HOT</b> LITTLE LOUISIANA
32	30	<b>SHAKE YOUR BODY BORN</b> LITTLE LOUISIANA	41	42	<b>NOTICIOUS B.I.G.</b> LITTLE LOUISIANA
33	30	<b>GOT TO GET IT</b> LITTLE LOUISIANA	41	42	<b>THE ROCKFELLER STAIRS</b> LITTLE LOUISIANA
34	30	<b>SHES GOT TO GET IT</b> LITTLE LOUISIANA	41	42	<b>AULO LANG SENE</b> LITTLE LOUISIANA
35	30	<b>CONVOY TAKE ME AWAY</b> LITTLE LOUISIANA	41	42	<b>LAUREN LAUREN</b> LITTLE LOUISIANA
36	30	<b>MY BEST FRIEND</b> LITTLE LOUISIANA	41	42	<b>LAUREN LAUREN</b> LITTLE LOUISIANA

Records with the greatest airplay gains: © 1999 Billboard/BDI Communications.

## HOT 100 RECURRENT AIRPLAY

1	3	<b>ALL STAR</b> AC/DC
2	1	<b>I WANT IT THAT WAY</b> BACKSTREET BOYS
3	1	<b>GENIE IN A BOTTLE</b> JAY-Z
4	1	<b>NO GENDERNO</b> JAY-Z
5	1	<b>SCARS</b> JAY-Z
6	1	<b>AMERICAN WOMAN</b> JAY-Z
7	1	<b>SLIDE</b> JAY-Z
8	1	<b>MY FEEL LIKE A WOMAN</b> JAY-Z
9	1	<b>KIDS</b> JAY-Z
10	1	<b>VIBRANT THING</b> JAY-Z
11	1	<b>NO SCURVES</b> JAY-Z
12	1	<b>OUT OF MY HEAD</b> JAY-Z
13	1	<b>SPEND MY LIFE ON YOU</b> JAY-Z

Records are listed in order of their first appearance on the Hot 100 chart.

1	3	<b>MINUTES</b> AC/DC
2	3	<b>THE LAST THING I SAW</b> AC/DC
3	3	<b>THE LAST THING I SAW</b> AC/DC
4	3	<b>THE LAST THING I SAW</b> AC/DC
5	3	<b>THE LAST THING I SAW</b> AC/DC
6	3	<b>THE LAST THING I SAW</b> AC/DC
7	3	<b>THE LAST THING I SAW</b> AC/DC
8	3	<b>THE LAST THING I SAW</b> AC/DC
9	3	<b>THE LAST THING I SAW</b> AC/DC
10	3	<b>THE LAST THING I SAW</b> AC/DC
11	3	<b>THE LAST THING I SAW</b> AC/DC
12	3	<b>THE LAST THING I SAW</b> AC/DC
13	3	<b>THE LAST THING I SAW</b> AC/DC
14	3	<b>THE LAST THING I SAW</b> AC/DC
15	3	<b>THE LAST THING I SAW</b> AC/DC
16	3	<b>THE LAST THING I SAW</b> AC/DC
17	3	<b>THE LAST THING I SAW</b> AC/DC
18	3	<b>THE LAST THING I SAW</b> AC/DC
19	3	<b>THE LAST THING I SAW</b> AC/DC
20	3	<b>THE LAST THING I SAW</b> AC/DC
21	3	<b>THE LAST THING I SAW</b> AC/DC
22	3	<b>THE LAST THING I SAW</b> AC/DC
23	3	<b>THE LAST THING I SAW</b> AC/DC
24	3	<b>THE LAST THING I SAW</b> AC/DC
25	3	<b>THE LAST THING I SAW</b> AC/DC
26	3	<b>THE LAST THING I SAW</b> AC/DC
27	3	<b>THE LAST THING I SAW</b> AC/DC
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29	3	<b>THE LAST THING I SAW</b> AC/DC
30	3	<b>THE LAST THING I SAW</b> AC/DC
31	3	<b>THE LAST THING I SAW</b> AC/DC
32	3	<b>THE LAST THING I SAW</b> AC/DC
33	3	<b>THE LAST THING I SAW</b> AC/DC
34	3	<b>THE LAST THING I SAW</b> AC/DC
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36	3	<b>THE LAST THING I SAW</b> AC/DC
37	3	<b>THE LAST THING I SAW</b> AC/DC
38	3	<b>THE LAST THING I SAW</b> AC/DC
39	3	<b>THE LAST THING I SAW</b> AC/DC
40	3	<b>THE LAST THING I SAW</b> AC/DC
41	3	<b>THE LAST THING I SAW</b> AC/DC
42	3	<b>THE LAST THING I SAW</b> AC/DC
43	3	<b>THE LAST THING I SAW</b> AC/DC
44	3	<b>THE LAST THING I SAW</b> AC/DC
45	3	<b>THE LAST THING I SAW</b> AC/DC
46	3	<b>THE LAST THING I SAW</b> AC/DC
47	3	<b>THE LAST THING I SAW</b> AC/DC
48	3	<b>THE LAST THING I SAW</b> AC/DC
49	3	<b>THE LAST THING I SAW</b> AC/DC
50	3	<b>THE LAST THING I SAW</b> AC/DC
51	3	<b>THE LAST THING I SAW</b> AC/DC
52	3	<b>THE LAST THING I SAW</b> AC/DC
53	3	<b>THE LAST THING I SAW</b> AC/DC
54	3	<b>THE LAST THING I SAW</b> AC/DC
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56	3	<b>THE LAST THING I SAW</b> AC/DC
57	3	<b>THE LAST THING I SAW</b> AC/DC
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63	3	<b>THE LAST THING I SAW</b> AC/DC
64	3	<b>THE LAST THING I SAW</b> AC/DC
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66	3	<b>THE LAST THING I SAW</b> AC/DC
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68	3	<b>THE LAST THING I SAW</b> AC/DC
69	3	<b>THE LAST THING I SAW</b> AC/DC
70	3	<b>THE LAST THING I SAW</b> AC/DC
71	3	<b>THE LAST THING I SAW</b> AC/DC
72	3	<b>THE LAST THING I SAW</b> AC/DC
73	3	<b>THE LAST THING I SAW</b> AC/DC
74	3	<b>THE LAST THING I SAW</b> AC/DC
75	3	<b>THE LAST THING I SAW</b> AC/DC
76	3	<b>THE LAST THING I SAW</b> AC/DC
77	3	<b>THE LAST THING I SAW</b> AC/DC
78	3	<b>THE LAST THING I SAW</b> AC/DC
79	3	<b>THE LAST THING I SAW</b> AC/DC
80	3	<b>THE LAST THING I SAW</b> AC/DC
81	3	<b>THE LAST THING I SAW</b> AC/DC
82	3	<b>THE LAST THING I SAW</b> AC/DC
83	3	<b>THE LAST THING I SAW</b> AC/DC
84	3	<b>THE LAST THING I SAW</b> AC/DC
85	3	<b>THE LAST THING I SAW</b> AC/DC
86	3	<b>THE LAST THING I SAW</b> AC/DC
87	3	<b>THE LAST THING I SAW</b> AC/DC
88	3	<b>THE LAST THING I SAW</b> AC/DC
89	3	<b>THE LAST THING I SAW</b> AC/DC
90	3	<b>THE LAST THING I SAW</b> AC/DC
91	3	<b>THE LAST THING I SAW</b> AC/DC
92	3	<b>THE LAST THING I SAW</b> AC/DC
93	3	<b>THE LAST THING I SAW</b> AC/DC
94	3	<b>THE LAST THING I SAW</b> AC/DC
95	3	<b>THE LAST THING I SAW</b> AC/DC
96	3	<b>THE LAST THING I SAW</b> AC/DC
97	3	<b>THE LAST THING I SAW</b> AC/DC
98	3	<b>THE LAST THING I SAW</b> AC/DC
99	3	<b>THE LAST THING I SAW</b> AC/DC
100	3	<b>THE LAST THING I SAW</b> AC/DC

Records are listed in order of their first appearance on the Hot 100 chart.

# Hot 100 Singles Sales

Compiled from a national sample of POS (point of sale) equipped retail stores and rack outlets which report number of units sold to SoundScan, Inc. This data is used on the Hot 100 Singles chart.

THIS WEEK RANK	LAST WEEK RANK	TITLE (ARTIST)	WEEKS ON CHART	TITLE (ARTIST)	WEEKS ON CHART
1	1	<b>I WANNA LOVE YOU FOREVER</b> NO. 1	36	1	<b>WANNABE LOVE FOREVER</b>
2	5	<b>HOT BOY</b> LITTLE LOUISIANA	38	14	<b>SMOOTH</b> SMOOTH FEATURING ROY THOMAS ASTORIA
3	6	<b>GIRL ON TV</b> LITTLE LOUISIANA	41	46	<b>HIGHER</b> CARTI YOUNG
4	24	<b>CAUGHT OUT THERE</b> LITTLE LOUISIANA	41	46	<b>ALL THE SMALL THINGS</b> BRYAN ADAMS
5	15	<b>SMOOTH</b> SMOOTH FEATURING ROY THOMAS ASTORIA	41	42	<b>ALL THINGS CONSIDERED</b> BRYAN ADAMS
6	11	<b>MY LOVE IS YOUR LOVE</b> JAY-Z	41	42	<b>BLING BLING</b> BRYAN ADAMS
7	13	<b>MY LOVE IS YOUR LOVE</b> JAY-Z	41	42	<b>BEING DEAR</b> BRYAN ADAMS
8	11	<b>THEN THE MORNING COMES</b> JAY-Z	41	42	<b>BIG DEAL</b> BRYAN ADAMS
9	10	<b>MY LOVE IS YOUR LOVE</b> JAY-Z	41	42	<b>24/7</b> BRYAN ADAMS
10	20	<b>BLUES IN THE FACE</b> LITTLE LOUISIANA	41	42	<b>ANGEL</b> LITTLE LOUISIANA
11	15	<b>WHERE MY GIRLS AT?</b> LITTLE LOUISIANA	41	42	<b>GET SOME</b> LITTLE LOUISIANA
12	10	<b>MAMBO NO. 5 A LITTLE BIT OF...</b> LITTLE LOUISIANA	41	42	<b>WILL</b> LITTLE LOUISIANA
13	14	<b>I KNOW WHAT'S UP</b> LITTLE LOUISIANA	41	42	<b>SOMETHING LIKE A G</b> LITTLE LOUISIANA
14	10	<b>LEARN TO FLY</b> LITTLE LOUISIANA	41	42	<b>HOT BOY</b> LITTLE LOUISIANA
15	26	<b>GET IT ON TONIGHT</b> LITTLE LOUISIANA	41	42	<b>GET IT ON TONIGHT</b> LITTLE LOUISIANA
16	25	<b>BACK THAT THING UP</b> LITTLE LOUISIANA	41	42	<b>HOW TO GO</b> LITTLE LOUISIANA
17	10	<b>MEET VIRGINIA</b> LITTLE LOUISIANA	41	42	<b>RHYTHM DIVINE</b> LITTLE LOUISIANA
18	10	<b>BREATHING</b> LITTLE LOUISIANA	41	42	<b>HEARTBEATER</b> LITTLE LOUISIANA
19	22	<b>UNPRETTY</b> LITTLE LOUISIANA	41	42	<b>BIG A BOO</b> LITTLE LOUISIANA
20	38	<b>GO YOUR OWN WAY</b> LITTLE LOUISIANA	41	42	<b>GO YOUR OWN WAY</b> LITTLE LOUISIANA
21	10	<b>HE DIDN'T HAVE TO SAY</b> LITTLE LOUISIANA	41	42	<b>THE CHEMICALS BETWEEN US</b> LITTLE LOUISIANA
22	29	<b>THAT'S THE WAY IT IS</b> LITTLE LOUISIANA	41	42	<b>SHES THINKS MY TRACTOR'S SEXY</b> LITTLE LOUISIANA
23	26	<b>SOMEDAY</b> LITTLE LOUISIANA	41	42	<b>LARGER THAN LIFE</b> LITTLE LOUISIANA
24	24	<b>SATISFY YOU</b> LITTLE LOUISIANA	41	42	<b>SMILE</b> LITTLE LOUISIANA
25	27	<b>I WANNA LOVE YOU FOREVER</b> LITTLE LOUISIANA	41	42	<b>THERE SHE GOES</b> LITTLE LOUISIANA
26	27	<b>HANGMANDOWN</b> LITTLE LOUISIANA	41	42	<b>COME ON UP</b> LITTLE LOUISIANA
27	28	<b>WHEN I SAID I DO</b> LITTLE LOUISIANA	41	42	<b>THE GREAT BEYOND</b> LITTLE LOUISIANA
28	30	<b>TAKE A PICTURE</b> LITTLE LOUISIANA	41	42	<b>SAY MY NAME</b> LITTLE LOUISIANA
29	30	<b>BLACK BALLOON</b> LITTLE LOUISIANA	41	42	<b>IF YOU LOVE ME</b> LITTLE LOUISIANA
30	30	<b>WHAT DO YOU SAY</b> LITTLE LOUISIANA	41	42	<b>NO MORE RAIN (IN THIS CLOUD)</b> LITTLE LOUISIANA
31	30	<b>AMAZED</b> LITTLE LOUISIANA	41	42	<b>THAT BLACK IS HOT</b> LITTLE LOUISIANA
32	30	<b>SHAKE YOUR BODY BORN</b> LITTLE LOUISIANA	41	42	<b>NOTICIOUS B.I.G.</b> LITTLE LOUISIANA
33	30	<b>GOT TO GET IT</b> LITTLE LOUISIANA	41	42	<b>THE ROCKFELLER STAIRS</b> LITTLE LOUISIANA
34	30	<b>SHES GOT TO GET IT</b> LITTLE LOUISIANA	41	42	<b>AULO LANG SENE</b> LITTLE LOUISIANA
35	30	<b>CONVOY TAKE ME AWAY</b> LITTLE LOUISIANA	41	42	<b>LAUREN LAUREN</b> LITTLE LOUISIANA
36	30	<b>MY BEST FRIEND</b> LITTLE LOUISIANA	41	42	<b>LAUREN LAUREN</b> LITTLE LOUISIANA

Records with the greatest sales gains: © 1999 Billboard/BDI Communications and SoundScan, Inc.

LAST WEEK		TITLE	ARTIST (ORIGINAL PROMOTION LABEL)
46	29	SEXUAL & LADY BOY	THE NOTORIOUS B.I.G. (A&M)
38	13	GUESSILLA ROLL	THE NOTORIOUS B.I.G. (A&M)
37	14	DOWN	THE NOTORIOUS B.I.G. (A&M)
37	14	I LOVE YOU CAME TOO LATE	THE NOTORIOUS B.I.G. (A&M)
42	8	DAMN (SHOULDVE TREATED U RIGHT)	THE NOTORIOUS B.I.G. (A&M)
30	33	IT CAN'T BE PRESENCE	THE NOTORIOUS B.I.G. (A&M)
41	10	G'D UP	THE NOTORIOUS B.I.G. (A&M)
44	10	I DONT KNOW HE LIKES USED TO	THE NOTORIOUS B.I.G. (A&M)
50	15	JGSSA MY N****	THE NOTORIOUS B.I.G. (A&M)
52	26	NASTY GRILLS	THE NOTORIOUS B.I.G. (A&M)
47	20	LEFTY	THE NOTORIOUS B.I.G. (A&M)
56	18	STEAM	THE NOTORIOUS B.I.G. (A&M)
53	13	ONE MORE CHANCE	THE NOTORIOUS B.I.G. (A&M)
57	16	SATISFY YOU	THE NOTORIOUS B.I.G. (A&M)
59	11	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
58	12	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
51	21	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
55	17	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
54	18	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
53	19	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
52	20	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
51	21	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
50	22	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
49	23	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
48	24	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
47	25	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
46	26	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
45	27	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
44	28	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
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22	50	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
21	51	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
20	52	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
19	53	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
18	54	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
17	55	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
16	56	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
15	57	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
14	58	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
13	59	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
12	60	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
11	61	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
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4	68	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
3	69	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
2	70	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)
1	71	THE LAST THING I SAW	THE NOTORIOUS B.I.G. (A&M)

## PRODUCER FOSTER MAKING FIRST CHRISTIAN MUSIC FORAY

(Continued from page 14)

"I grew up playing organ in the church and have never been too far away from it," he says. "I produced a couple of songs for Urban... And I've worked with BeBe & CeCe [Winans] and Amy Grant a little bit."

Foster says he has been attracted to the music's positive content. "It's such a valid force right now. Being the father of four daughters and two stepsons, all in the teenage realm, I think the Christian music is going to be huge. I'm not doing it to make a lot of money with it, though that would be nice too. I think it's a force."

"A group like Plus One stands for all the right things," he adds. "These five young men are good kids. They are normal teenagers, but they don't smoke, don't drink. They don't do drugs. That's a great message to kids."

Foster says he'll take the same approach he does with other acts.

"Musically, I'm not going to do anything different, except the lyrics will be directed toward God," he says.

Plus One's debut album on Atlantic/44 is scheduled for a spring 2000 release, possibly coinciding with the Gospel Music Assn.'s annual convention in April. "I was attracted to these guys musically right away," says Foster. "In this group, we have four if not five, lead singers, and that's kind of extraordinary. That really interested me... When you put lead vocals together, sometimes the blend is not good. The first thing I noticed with these guys is they are all lead voices, but they blend beautifully."

"It's been incredible," Plus One's Nate Cole says of working with Foster. "We're still pinching ourselves to find out if it's really real. He's just a lot of fun, and he gets the best out of us."

Foster says he'll produce some cuts but will also utilize other producers.

**'Musically, I'm not going to do anything different, except the lyrics will be directed toward God'**

- DAVID FOSTER -

This far, a version of "America The Beautiful," which Foster produced with Mervyn Warren, is starting to

generate interest, even though it has not officially been serviced to radio.

Rick Dees had the group on his KILS Los Angeles radio show, during which he played the track and created a stir.

"I've never seen this many opportunities for a band before they've even released," says Solarek of the act, which is booked by Charlene Dorris at William Morris. "The phone lines shut down because there were so many calls coming in [to Dees' program]. One of the producers from the Staples Center heard them on the radio, called L&S, and says, 'I don't know who that band is, but I want them at the closing event for the

[L.A.] Kings on Dec. 30. That was parlayed into the Atlanta Hawks in January. Then that turned into a New Year's Eve special on ABC in L.A. It's taken on a whole life of its own."

Solarek says the group recently performed at a Teen magazine/Bloomberg's event. "The other coordinators from the other Bloomberg's were there and said, 'We want them in our stores,'" he says.

"Then Macy's West called the next day and said, 'We'd like to book them for 12 events with the U.S. Women's Soccer team... Everybody is wanting to partner because they see something special with this band,'" Solarek says.

## BAND BASSIST/VOCALIST RICK DANKO DIES

(Continued from page 7)

lived Dylan had betrayed his folk roots. One legendary confrontation occurred at the Royal Albert Hall, Free Trade Hall in England, was finally released officially in 1968 (after nearly 30 years of bootleg circulation) by Columbia/Legacy as "The Bootleg Series Vol. 4: Bob Dylan Live 1966."

In July 1968, not long after the conclusion of the tour, Dylan, then settled in Woodstock, N.Y., was involved in a serious motorcycle accident. At his invitation, the Hawks, with Helm back in the fold, were invited to join him there. The group rented a large pink house, known as "Big Pink," in the Saugerties town and engaged in a series of informal 1967 sessions that spawned what became known as Dylan's "basement tapes" (because of the location of the jerry-rigged studio). Officially bootlegged in 1969 and often widely issued in 1975, the tapes signaled a new direction for both Dylan and his musicians.

Signed in their own right to Capitol Records, the Hawks assumed the simplest of monikers—the Band. Its 1968 debut, "Music From Big Pink," was a deep, mysterious work that drew on the breadth of American roots music. That album and the group's self-titled, widely acclaimed 1969 sophomore release cemented the Band's reputation as one of the most important groups of the day.

Danko's fat, throaty bass work propelled the Band's songs, and he doubled on fiddle and trombone. He also contributed striking ensemble vocals, and, though he usually took a back seat to Helm and Manuel as a lead singer, the Band's seven studio albums featured such potent Danko performances as "This Wheel's on Fire," "Unfaithful Servant," "When You Awake," "Stage Fright," "Change Is Gonna Come," and "It Makes No Difference." In concert, he took the lead on a vibrant cover of the Four Tops' "Loving You Is Sweeter Than Ever."

The Band toured on a rapturously received double bill with Dylan in 1974 and cut the collaborative album "Planet Waves" and the live collection "The Flood" with him the same year.

The original Band lineup called it quits on Thanksgiving 1976 with an all-star concert, the Last Waltz, at Madison Square Garden in New York. Directed by Martin Scorsese, filmed the show for a like-named 1978 documentary. Danko soon became the first ex-Band member to release a solo album: His eponymous Arista set was issued in

1977 and peaked at No. 119 on Billboard's album chart.

In the late '70s and early '80s, Danko recorded with Eric Clapton, Emmylou Harris, and Joe Cocker; he later appeared on both of Robbie Robertson's Geffen solo albums.

Without Robertson, the Band regrouped in 1983 and hit the tour circuit. On the road in Florida in 1986, Manuel committed suicide. Later in the decade, Danko toured with Ringo Starr's All-Star Band, which also included Helm on drums.

In 1991, Danko cut a fruitful collaborative album with folk singer Eric Andersen and Norwegian musician Jonas Fjeld for Rykodisc; a second set by the trio, "Ridin' On The Blinds,"

was issued in 1997.

The reconfigured Band, featuring Danko, Helm, and Hudson, made three albums in the '90s—"Jericho" (Pyramid, 1993), "High On The Hog" (Pyramid, 1996), and "Jubilation" (River North, 1998).

Danko was arrested in Japan in 1997 for possession of heroin and received a suspended sentence. His weight ballooned seriously in recent years after he kicked his habit, according to published reports.

He released his most recent album, "Love On Breese Hill," via the Internet in September and completed a brief Midwest tour Dec. 7.

Danko is survived by his wife, Elisabeth, and two children.



by Silvio Pietrolungo

**LATIN FLAVOR:** The Billboard Hot 100 underwent significant changes at the start of 1999. The chart's evolution will continue at the start of the calendar year 2000, as Billboard expands the radio panel to include the monitored radio stations that now report to Hot Latin Tracks and our three Latin format charts.

With the 1999 remodeling of the Hot 100, the only popular format excluded from the chart was Latin music. With the undeniable mainstream success enjoyed this year by Latino artists, the time has come to make the Hot 100 an even more democratic chart, with the inclusion of audience data from the Latin stations. Had Latin been part of the Hot 100 pool in 1998, no additional songs would have made the chart. However, songs on the chart that were played by both top 40 and Latin stations would have risen to higher ranks.

This change will take place effective with the next Hot 100, which will be unpublished. Unpublished charts are available to paid subscribers of Billboard Online; they are also for sale through our research department (E-mail: research@billboard.com or call 212-536-5054).

The first printed Billboard with the reconfigured Hot 100 radio panel will be dated Jan. 8. Expect a slight bump in chart positions for Marc Anthony's "I Need To Know" (Columbia), now at No. 6; Ricky Martin's "Shake Your Body" (C2), No. 38; and Enrique Iglesias' "Rhythm Divine" (Interscope), No. 67.

**LONESTAR STATE OF MIND:** As forecasted two weeks ago, Lonestar re-enters the Hot 100 at No. 45 with "Amazed" (BNA). The addition of "Amazed" on dozens of top 40 and AC playlists has pushed this recurrent country track above No. 50, making it Hot 100 eligible once again. It's been a grand couple of weeks for Lonestar, as its most recent country radio release, "Smile," debuted last issue and moves 89-90.

**SEX AND TV:** "Sexual (Li Da Di)" by Amber (Tommy Boy) continues its long, strange climb up the Hot 100, moving 76-69 in its 20th week. "Sexual" will be allowed to stay on the chart below No. 50 until it loses points for two consecutive weeks... Due to depletion in retail stock, "LFO's" "Girl On Fire" (Arista) dipped slightly last issue from 10-14. With a fresh shipment reaching stores and the shelves now fully stocked, sales for "TV" jump 10%, and the song rebounds to No. 11.

**MY FAVES OF 1999:** Joining in the spirit of our year-end recap issue, here are the personal top 10 of 1999. No. 10: Offspring, "Pretty Fly (For A White Guy)" (Columbia); No. 9: Garbage, "Special" (A&M Sounds/Interscope); No. 8: R. Kelly, "Here With Me" (Arista); No. 7: Len, "Steal My Sunshine" (Work/550-Walk); No. 6: Santana Featuring Rob Thomas, "Smooth" (Arista); No. 5: Everlast, "What It's Like" (Tommy Boy); No. 4: Amber, "Sexual (Li Da Di)" (Tommy Boy); No. 3: Dierks Bentley, "Hold On" (Mercury); No. 2: Jennifer Lopez, "Waiting For Tonight" (Work/550-Walk); No. 1: Backstreet Boys, "I Want It That Way" (Jive). Don't laugh.

And the song I consider the best pop record of 1999 is... Backstreet Boys' "I Want It That Way" (Jive). Don't laugh.

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**EAGLES**

Year	Rank	Title
1972	1	Take It Easy
1973	1	Hotel California
1974	1	Witchy Lady
1975	1	Lyons
1976	1	One of Those Nights
1977	1	Heartache Tonight
1978	1	Hotel California
1979	1	Hotel California
1980	1	Hotel California
1981	1	Hotel California
1982	1	Hotel California
1983	1	Hotel California
1984	1	Hotel California
1985	1	Hotel California
1986	1	Hotel California
1987	1	Hotel California
1988	1	Hotel California
1989	1	Hotel California
1990	1	Hotel California
1991	1	Hotel California
1992	1	Hotel California
1993	1	Hotel California
1994	1	Hotel California
1995	1	Hotel California
1996	1	Hotel California

Dick Bartley, Host and Producer  
"American Gold," "Rock & Roll's Greatest Hits"  
and "Yesterday...Live!" - ABC Radio Networks

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DECEMBER 25, 1999

THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST	ALBUM	PEAK POSITION
1	1	1	THE NOTORIOUS B.I.G.	THE NOTORIOUS B.I.G. & DR. DRE PRESENT THE BLACK ALBUM	1
2	1	1	CELINE DION	ALL THE WAY... A DECADE OF SONGS	1
3	2	4	BACKSTREET BOYS	GREATEST GAINER	1
4	3	6	BRITNEY SPEARS	BABY ONE MORE TIME	1
5	4	26	SANTANA	SUPERNATURAL	1
6	5	16	CHRISTINA AGUILERA	CHRISTINA AGUILERA	1
7	8	4	KENNY G	FAITH: A HOLIDAY ALBUM	7
8	10	110	SHANIA TWAIN	COME ON OVER	2
9	9	4	VARIOUS ARTISTS	WILLENUM 3	9
10	9	4	WILL SMITH	WILLENUM 3	9
11	6	3	DR. DRE	DR. DRE... 2001	2
12	12	6	MARIAH CAREY	RAINBOW	2
13	11	2	METALLICA	S & M	2
14	13	5	KORN	ISSUES	1
15	16	17	FAITH HILL	BREATH	1
16	7	13	GARTH BROOKS	THE MAGIC OF CHRISTMAS	7
17	17	10	DIXIE CHICKS	FLY	1
18	14	16	LOU BEGA	A LITTLE BIT OF MAMBO	3
19	15	23	RICKY MARTIN	RICKY MARTIN	1
20	21	46	ROSIE O'DONNELL	A ROSIE CHRISTMAS	20
21	24	25	KID ROCK	DEVIL WITHOUT A CAUSE	5
22	26	5	SAVAGE GARDEN	AFFIRMATION	6
23	22	25	LIMP BIZKIT	SIGNIFICANT OTHER	1
24	19	5	SOUNDTRACK	THE FIRST WIVES	25
25	29	31	ANDREA BOCELLI	SACRED ARIAS	25
26	25	11	CREED	HUMAN CLAY	1
27	31	28	BLINK-182	ENEMY OF THE STATE	9
28	29	30	VARIOUS ARTISTS	TOTALITY HITS	27
29	31	30	96 DEGREES	THIS CHRISTMAS	27
30	38	45	96 DEGREES	96 DEGREES AND RISING	1
31	36	38	BRIAN MCKNIGHT	BACK AT ONE	7
32	35	37	SMASH MOUTH	ASTRO LOGUE	6
33	38	—	SISQO	UNLEASH THE DRAGON	1
34	32	6	JEWEL	JOY: A HOLIDAY COLLECTION	32
35	34	13	FLUNKMASTER & BIG KAC	THE TUNNEL	35
36	39	37	JUVENILE	400 DEGREES	9
37	40	50	"NY SYNC"	"NY SYNC"	2
38	47	—	RAGE AGAINST THE MACHINE	THE BATTLE OF LOS ANGELES	1
39	44	50	LEANN RIMES	LEANN RIMES	1
40	47	52	TIM MCGRAW	A PLACE IN THE SUN	1
41	20	7	NAS	NASTRADMAM	42
42	42	54	CHARLOTTE CHURCH	CHARLOTTE CHURCH	42
43	30	19	BEASTIE BOYS	BEASTIE BOYS ANTHOLOGY: THE SOUNDS OF SCIENCE	1
44	41	36	AMY GRANT	A CHRISTMAS TO REMEMBER	36
45	31	3	DAVE MATTHEWS BAND	LISTENER SUPPORTED	15
46	48	20	DESTINY'S CHILD	THE WRITINGS ON THE WALL	6
47	45	16	LFO	LFO	21
48	33	42	ENRIQUE IGLESIAS	ENRIQUE	3
49	43	41	JIM JOHNSON	WORLD WRESTLING FEDERATION: WWF THE MUSIC VOLUME 4	4
50	50	55	ALAN JACKSON	UNDER THE INFLUENCE	5
51	52	22	JENNIFER LOPEZ	ON THE 6	6
52	51	56	BACKSTREET BOYS	BACKSTREET BOYS	4
53	57	29	VARIOUS ARTISTS	WOW-2000: THE YEAR'S TOP CHRISTIAN ARTISTS AND SONGS	29
54	61	35	CHARLOTTE CHURCH	VOICE OF AN ANGEL	25

THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST	ALBUM	PEAK POSITION
55	58	72	MARC ANTHONY	MARC ANTHONY	8
56	73	—	EIFFEL 65	PACESETTER	56
57	60	58	DIXIE CHICKS	WIDE OPEN SPACES	8
58	49	44	LIL' WAYNE	THA BLOCK IS HOT	3
59	58	—	Q-TIP	AMPLIFIED	28
60	56	52	COUNTING CROWS	THIS DESERT LIFE	8
61	55	35	POINT OF GRACE	A CHRISTMAS STORY	35
62	53	28	REBA MCKENTINE	SO GOOD TOGETHER	28
63	68	59	RED HOT CHILI PEPPERS	CALIFORNICATION	3
64	63	70	BABBARA STREISAND	A LOVE LIKE OURS	6
65	64	66	FOO FIGHTERS	THERE IS NOTHING LEFT TO LOSE	10
66	—	—	GUNS N' ROSES	LIVE ERA 87	93
67	77	88	TLC	FANNAIL	1
68	59	60	GARTH BROOKS	IN...THE LIFE OF CHRIS GAINES	2
69	54	34	BECK	MONIVIE VAGUES	34
70	67	59	FIONA APPLE	WHEN THE PAWNS...	1
71	69	51	METHODS OF MAYHEM	METHODS OF MAYHEM	71
72	70	65	JESSICA SIMPSON	SWEET KISSES	65
73	74	75	STING	BRAND NEW THING	15
74	74	76	BUSH	THE SCIENCE OF THINGS	11
75	65	71	VARIOUS ARTISTS	NOW 3	2
76	89	94	SAURUS MCLACHLAN	MIRROBALL	3
77	NEW	—	MANDY MOORE	SO REAL	77
78	62	40	THIRD EYE BLIND	BLUE	40
79	71	87	LE ZEPPELIN	EARLY DAYS: THE BEST OF LE ZEPPELIN VOLUME ONE	71
80	84	91	ERIC CLAPTON	CLAPTON CHRONICLES	20
81	50	58	LONEGRASS	LONEGRASS	28
82	66	57	EYE-EM	ENDS FIRST DAY	20
83	76	74	3 LUNATICS	LET THERE BE...LIFE	1
84	78	99	GEORGE STRAIT	MERRY CHRISTMAS WHEREVER YOU ARE	78
85	69	63	JANIS MORISSETTE	MTV UNPLUGGED	63
86	94	103	KERRY CHEESLEY	EVERYWHERE WE GO	51
87	75	17	MARY J. BLIGE	MARY J.	17
88	96	101	SUGAR RAY	14:59	101
89	92	96	GOO GOO DOLLS	DIZZY UP THE GIRL	15
90	82	21	MICHAEL W. SMITH	THIS IS YOUR TIME	21
91	87	83	PUFF DADY	FOREVER	2
92	88	104	LIVE	THE DISTANCE TO HERE	4
93	85	86	REBA MCKENTINE	SECRET OF GIVING: A CHRISTMAS COLLECTION	85
94	102	106	MARTINA MCKRIBBE	EMOTION	106
95	105	49	JARIS OF CLAY	IF I LEFT THE ZOO	49
96	81	57	SOUNDTRACK	THE BEST MAN	15
97	83	78	METHOD MAN/REDMAN	BLACKOUT!	3
98	106	107	GODSMACK	GODSMACK	22
99	107	105	WHITNEY HOUSTON	MY LOVE IS YOUR LOVE	13
100	108	110	LARRY KRAVITZ	THE BEST MAN	15
101	99	—	VARIOUS ARTISTS	THE SOURCE PRESENTS HIP-HOP HITS	99
102	100	100	VARIOUS ARTISTS	A VERY SPECIAL CHRISTMAS LIVE FROM WASHINGTON, D.C.	100
103	95	5	VONDA SHEPARD	HEART AND SOUL: NEW SONGS FROM ALLY MCRAE (TV SOUNDTRACK)	60
104	101	90	NPI	RAVE UNITE THE JOY FANTASTIC	90
105	80	77	MONTELL JORDAN	GET IT ON... TONITE	32
106	103	57	BOB MARLEY	CHANT DOWN BABYLON	10
107	NEW	—	SHERY CRON	SHERY CRON AND FRIENDS LIVE FROM CENTRAL PARK	107
108	NEW	—	VARIOUS ARTISTS	MTV PARTY TO GO 2000	108

Albums with the greatest sales gains this week. \*Recorded Industry Assoc. (RIAA) certification for net shipment of 500,000 albums units (Platinum). RIAA certification for net shipment of 1 million units (Diamond). Album's highest Platinum or Gold certification indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the Platinum multipliers by the number of discs and/or tapes. \*Album's lowest price is available. Most low price, and CD prices for BMG and WEA labels, are suggested lists. Price ranges (L) and (H) are suggested from wholesale prices. Greatest Gainer shows chart's largest unit increase. Pacesetter indicates biggest percentage growth. Heatseeker impact shows albums removed from Heatseekers this week. (N) indicates past or present Heatseeker title. © 1999, Billboard® Communications, and SoundScan.

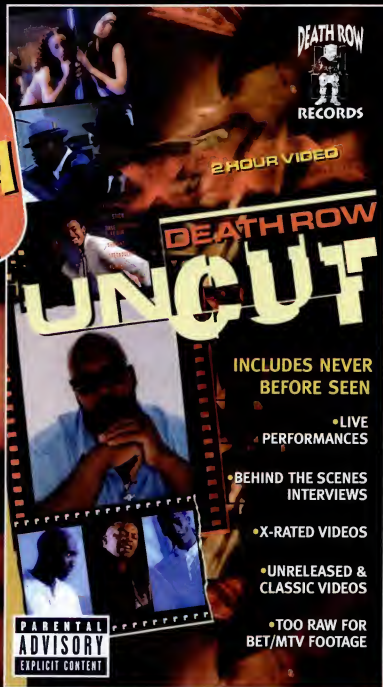
SUGE KNIGHT PRESENTS

# DEATH ROW **UNCUT**

2 HOUR VIDEO

TOO  
**GANGSTA**  
FOR TV!

IN STORES NOW



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## WARNER LAUNCHES VIDEO/MUSIC SITE

(Continued from page 5)

offers a variety of online entertainment, news, information, and services. In addition to drawing material from the Time Warner empire and from agreements with other content providers, the site is expected to launch original programming.

At launch, PreviewTunes.com was expected to allow visitors to view several new videos, including *Li'l Cool's "Shut 'Em Down,"* which Li'l Cool is on the album. Also featured is the forthcoming movie "Any Given Sunday." Kid Rock's video for "Only God Knows Why" will also premiere on the site.

Other acts featured in the launch include the J. Geils Band, "Misdemeanor" Elliott, Ziggy Marley, Flaming Lips, Natalie Merchant,

Jude, Beth Hart, Metallica, Third Eye Blind, Goo Goo Dolls, and Paula Cole.

The company hopes to maximize revenue opportunities by offering visitors the chance to "buy now." Clicking on the phrase will bring them to CDnow, which is jointly owned by the Warner Music Group and Sony Music Entertainment.

In addition, the site will host advertisement opportunities, which will be sold by CDnow. Also, the company hopes to capture viewer names and E-mail addresses by giving them the opportunity to sign up for E-mailed news on their favorite artists. The creation of a "wishlist" database will allow the Warner Music Group labels to more effectively target the appropriate customers when new music is issued.

Famous disc jockey *ma [at the site]* that they might not be aware of," says Donna Cohen, senior director of Internet programming and business development at the Warner Music Group. "The promotional partners will bring a lot of eyeballs to the site."

## WILLIE'S ACQUIRED

(Continued from page 10)

spread over six states—Georgia, Alabama, Mississippi, Virginia, North Carolina, and Maryland—as well as Washington, D.C.

"We are really pleased to make this acquisition. Willie's has great people," says Goldwasser. "Their stores are a legend already."

Willie's was begun by two former employees of the Wiz who worked for the Washington branch of the Jemal family. When that company was taken over by the New Jersey portion of the law firm Boies and John Walsh started the Willie's chain, named after a parrot, in the early 1990s.

Goldwasser says the Willie's stores make a gross profit in the low end of the music business, "but we are both very much in the urban business."

Willie's had run into trouble because its management team tried to give the business too much diversity. Distribution sources say. During the summer, National Record Mart reportedly took a quick look at Willie's, but sources say it never made a serious bid for the chain.

The three Willie's principals will stay with the chain in the wake of the sale. Walsh will act as GM of Willie's, while Greg DeMesones will hold the position of director of operations for the Willie's subsidiary. Rosenfield, who is said to be in weak health, will retire.

## DUTCH INDIES MERGE

(Continued from page 10)

Spain, whereas they have offices in the U.K., France, and Germany in all of Europe. Besides, representatives will also complement each other."

Roadrunner—set up by Dutch entrepreneur Cecil Weesels 20 years ago—is a rock label with offices in the Netherlands, Brazil, Brazil, France, Germany, Japan, and the U.K.

"We wanted a new partner who would be willing to invest in new artists in order to create a bigger market share base than our own productions," explains Geusebroek.

Says Roadrunner Benelux GM/International VP Charly Priek, "The white spots on our European map are covered now. Not just geographically but also musically, we're the best thinkable counterparts. We will continue to be an artist-oriented

## GRAINGE NAMED TO UNI EXEC POST

(Continued from page 14)

about [Universal] having a view that I could bring something to the party elsewhere in the organization."

Reporting to Grainge will be Mercury managing director Howard Berman and Universal/Island managing director Marc Marot, who formerly helmed pre-merger Island Records. "A lot of the decisions will be made by the [managing directors]," notes Grainge.

Polydor had two out of three of Universal U.K.'s domestic best-selling albums in 1990. Boyzone's "By Request" has shipped 1.7 million copies this year, and the "Abba Gold" compilation has shipped 1 million this year, says the major. The third seller came from Mercury, with Shania Twain's "Come On Over" shipping 1.2 million units.

Kennedy says that one criticism of the new structure could be that it creates an additional tier of management between label chiefs and himself.

"I don't think this one constitutes losing the connection with me, because I will still be involved," he says.

company—which has made us big in the first place—but with a much broader repertoire than before."

As yet Geusebroek can't say whether he will stay on in the new company. "Management structures at both parts of the company are likely to stay intact, more or less," he says.

Arcade's top local act is rock band Golden Earring, signed to the CNR label. The band's manager, Bob Geris, welcomes the prospect of the new company. "Providing that CNR's A&R division, headed by Ruud van Dulken, will remain within the new company, I think it will only get better for us. CNR's local strength added to Roadrunner's international expertise in rock music sounds like a very solid company to me."

In addition to Microsoft, which will plug the site at its WindowsMedia.com Broadband Guide, CDnow and Entertainment are expected to drive traffic to the site.

According to Cohen, visitors will be presented with eight featured acts, from which they can select videos or music. They can also get more information on each act or choose to experience music from eight other acts. Cohen says, however, the site will not be searchable.

Selections from the site may be available for streaming on the labels' sites or acts' sites but will not be clickable from the Web.

"The labels will pick what music will be submitted to the site," says Cohen. "We will take direction from what the labels feel are their priorities."

All videos will be available in low-bit-rate formats for dial-up modem users as well as in high-quality broad-band formats that offer near CD-sound and broadcast-video quality for people with fast connections.

# NARAS Absorbs MPGA

Deal Gives Producers, Engineers Voice

BY PAUL VERNA

NEW YORK—As expected, the National Academy of Recording Arts and Sciences (NARAS) has absorbed the 2-year-old Music Producers Guild of the Americas (MPGA) and created a producers and engineers wing (Billboard, p. 18).

The decision follows months of talks between the two organizations, including an announcement in September of their "intent to merge."

Under the agreement, the functions of the MPGA will be folded into NARAS, which has 12 offices throughout the U.S. At press time, NARAS was interviewing applicants to head up the wing in the academy's headquarters in Santa Monica, Calif. NARAS president/CEO Michael Greene says, "Two things happened: we made this time slot available for both organizations. From [MPGA's] perspective, they found that putting together something like this—maintaining it, creating rock, etc.—was no small feat as easy as they had thought it would be."

From our perspective, we'd been strategizing for the last year and a half about creating wings within NARAS. "When [MPGA founder and chairman] Ed Cherney came to me and asked if we might be interested in accelerating our plans to create a wing for producers, it was a great opportunity to kill two birds with one stone," he says.

The producers and engineers' wing is designed to provide a forum for creative and technical members of the music industry to discuss their roles in the development of new technologies; recording and mastering standards; and issues such as archiving and preservation, according to a NARAS statement.

The wing will also provide creative video directors and editors, art directors, and other NARAS members "who share common interests," according to the statement.

The membership of the producers and engineers' wing will include virtually all of MPGA's approximately 200 members, plus nearly 5,000 existing NARAS members who qualified for membership based on their production and engineering credentials, according to Greene. He adds that NARAS' total membership is expected to reach 15,000 by early 2000 and that other wings will be created in the near future.

NARAS chairman of trustees Phil Ramone, who is also a member

of the MPGA, says, "Ed Cherney had a good idea to start with, but it stopped in its tracks by his having a force. I've been speaking to this idea for quite a while, because I thought we needed to have much faster progress. We sadly only have offices in 12 cities where NARAS has chapters."

NARAS adds that the performance that we be a body that speaks through all parts of the U.S. For the MPGA to achieve that kind of stardom would have taken quite a while.

Cherney, who had lobbied the MPGA membership to support the merger, says in the NARAS statement, "Creating a wing for producers and engineers [within NARAS] gives us an opportunity to have a greater voice on issues that affect our role in the industry."

Ramone adds that the goals of producers and engineers—which include lobbying for performance right royalty—remain the same. However, with the clout of NARAS behind them, those audio professionals stand a better chance of influencing their agenda, according to Ramone.

From a legislative point of view, NARAS—which was established in 1967—is in a much better position to effect change, according to Greene and Ramone. The academy has a Washington, D.C., chapter and has shown a history of activism on such issues as music education and support for the arts.

exclusive rights," he says.

Warden adds, "MTV does have an unfair advantage against the competition in many ways, but because they're so huge and because they have so much power, I think record companies see MTV getting exclusive videos as being a 'win-win' situation. The music industry is based on relative exclusivity. I think MTV is being penalized for their exclusive video deals or for their huge dominance of the industry when the record companies are also benefiting."

Assistance in preparing this story was provided by Bill Holland in Washington, D.C.

## MTV FACES GOV INVESTIGATION

(Continued from page 10)

play enough videos for this issue to matter. That's what I'd like to see investigated: Why MTV doesn't play enough videos from new and developing acts."

However, other music executives feel differently. "I don't think it's fair at all for MTV to get videos exclusively," says Nick Schiltone, director of MTV's new Music Television Network (CTN), a national network that is available primarily on closed-circuit TV on about 900 U.S. college campuses. Approximately 60% of CTN programming consists of music videos.

Schiltone continues, "There are countless video networks that took

a chance on artists before MTV did, but as soon as the artists become bigger names, those networks are forgotten and MTV gets special privileges like exclusive rights to the artists' videos."

John Warden, president of independent company Rive Video Promotion and Production, echoes, "I've heard a lot of music industry executives and managers, especially local shows, complain about MTV getting special treatment, especially when the local shows support certain artists first and MTV jumps on them the next morning."

"They [the smaller programs] don't like being told that they can't play videos because MTV has the

exclusive rights," he says.

Warden adds, "MTV does have an unfair advantage against the competition in many ways, but because they're so huge and because they have so much power, I think record companies see MTV getting exclusive videos as being a 'win-win' situation. The music industry is based on relative exclusivity. I think MTV is being penalized for their exclusive video deals or for their huge dominance of the industry when the record companies are also benefiting."

## SITES AND SOUNDS

(Continued from page 62)

Indie labels also stepped to the forefront, with Portland, Ore.-based Allegro Corp. putting up for bid the digital music rights for 200,000 tracks. Meanwhile, EMusic.com obtained exclusive partnerships with some 60 labels.

The Zomba Group of Companies entered an exclusive five-year deal with Musicmaker.com. The deal gave the site access to the entire catalog of Zomba, which includes releases from Jive Records.

CheckOut.com, the online music, video, and video game store jointly owned by Hollywood singer broker Michael Oitz and the Vantage Cos., entered the market this summer, striking deals with the streaming media outlet Entertainment Boule-

vard and the Ralphs grocery chain. In November, the company was pegged by Wherehouse to take over the retail chain's music offerings.

Microsoft closed out the year with a plethora of alliances, including deals with EMI, BMG, VRT, and Virgin Megastores for various applications of its Windows Media technology.

**MUSIC TO GO:** The June 28 announcement of Secure Digital Music Initiative (SDMI) specifications for portable digital music players ensured a flurry of pocket-sized devices from Thomson, Samsung, and Creative Labs. By October, players were being brought to market for fourth-quarter 1999 or early 2000. But concerns over consumer confusion resulted from the fact that the players are aligned with different downloadable compression (or codes).

According to industry studies, the installed base of portable players is expected to reach 500,000-1 million units by year's end and surge to 6.5 million units by the end of 2003. Meanwhile, SDMI continued to make strides in developing its remaining specifications, with spring 2000 still the goal for comprehensive long-term specs outlining SDMI architecture.

**BORDER WARS:** On the international front, disparities in pricing, different copyright laws, and the development of technology that can screen out buyers on the basis of nationality are among the factors driving the localization of music downloading.

**WHO'S FIRST:** Online retailers also competed for exclusives from artists. Amazon.com led the charge with exclusive free streaming downloads from Sarah McLachlan and Cheap Trick albums several weeks prior to street date, while online label Atomic Pop formed a deal with Public Enemy that saw the release of the act's

first new album in five years exclusively as a digital download. It was made available at traditional retail a month later.

These and other download exclusives, including David Bowie's Virgin set "hours," raised the ire of traditional brick-and-mortar retailers, who maintained that they are seeking a level playing field with Net sellers.

**FRIEND OR FOE?** The most significant shift in 1999 was the change in industry perception of the Internet from threat to challenge. By year's end, the catch phrase was "bricks-and-clicks" as retailers and labels alike sought success in both arenas.

Jim Litwak, executive VP of merchandising and marketing for Albany, N.Y.-based Trans World Entertainment, summed things up best with his comments for a June article. "The biggest challenge is how we incorporate the technological advances seen in the last few years into the shopping experience of the future," he said.

How that mission is fulfilled in 2000 will shape the music industry as it enters a new century.

## TRAFFIC TICKER: Top Online Retail Sites

Unique Visitors From Home And Work (in 000s)

AT HOME	TOTAL VISITORS	AT WORK	TOTAL VISITORS
1. amazon.com	1,684	1. amazon.com	4,403
2. barnesandnoble.com	709	2. barnesandnoble.com	1,187
3. cdm.com	2,666	3. cdm.com	1,440
4. buy.com	1,754	4. buy.com	1,403
5. bmgmusicservice.com	1,637	5. bmgmusicservice.com	937
6. bop.com	1,396	6. columbiashouse.com	964
7. bestbuy.com	719	7. bestbuy.com	993
8. wal-mart.com	654	8. wal-mart.com	271
9. musicmatch.com	342	9. musicmatch.com	127
10. towerrecords.com	171	10. towerrecords.com	130

HOUSEHOLD INCOME \$15,000-\$39,900/YEAR	
1. amazon.com	2,805
2. barnesandnoble.com	1,202
3. cdm.com	663
4. bmgmusicservice.com	730
5. columbiashouse.com	596
6. bop.com	476
7. wal-mart.com	308
8. bestbuy.com	232
9. musicmatch.com	125
10. towerrecords.com	80

Source: Media Matrix, October 1999. Sites categorized by Billboard Media Matrix defines unique visitors as the actual number of users who visited each site, without duplication, even in a given month. More than 40,000 individuals throughout the U.S. participate in the Media Matrix sample.



## UMI Confirms Possible Sale Of Mail-Order Clubs

BY SAM ANDREWS

LONDON—United Music International (UMI) has confirmed that parent Segram Co. is considering the sale of its European music and video mail-order clubs.

Segram believes that both David France and Britannia in the U.K. are market leaders but are outside UMI's core record label companies, which includes the Interscope, Island/Def Jam, A&M, Decca, Geffen, MCA, and Universal label groups.

A UMI representative confirmed that international investment bank Goldman Sachs had been appointed to handle the sale but refused to confirm price details. Press reports suggest that offers are sought in excess of \$450 million. UMI clubs, which offer a range of about 10,000 products, are expanding their activities onto the Internet to compete with such sites as Amazon.com and DVD Express.

Goldman Sachs has completed an information memorandum giving the history and financial performance of the businesses. Potential bidders have been told that Segram wishes to sell the concerns as a single unit.

In the year ending in June, both companies are said to have combined sales of \$460 million and an operating profit of \$60 million. Sales of \$480 million are forecast for the year to June 2000.

Britannia, launched in 1969 by PolyGram, has clubs for pop, gold, classical, and Irish music and separate clubs for video and DVD, with a total membership of 1.5 million. David France, launched in 1970, has 1.5 million members.

The clubs specialize in introductory offers that give new members four or five products for the price of one. They then commit members to buying a fixed number of products over two years.

## BETWEEN THE BULLETS

(Continued from page 14)

Of U2," with four tracks recorded for what was to have been their first English-language album, debuted at No. 1 in that year's Aug. 5 issue.

Rival rappers 2Pac and the Notorious B.I.G., who were murdered within six months of each other in cases still unsolved, proved that he who brags of a thug's life might well die a thug's death. 2Pac was shot in September 1996, two months before his "The Don Killuminati: The 7 Day Theory" entered the chart at No. 1 (Nov. 23, 1996). 2Pac was also featured on the chart-topping soundtrack for "Gridlock'd" (Feb. 16, 1997), a film in which he starred. Biggie, who

tops this issue's list, also led the chart with the ironically titled "Life After Death," which was released two weeks after he was gunned down in March 1997 and rose to No. 1 in its first full week of sales (April 12, 1997).

Prior to Nirvana's "MTV Unplugged In New York," Janis Joplin's "Pearl" (1971) had been the only posthumous album to reach No. 1, though others, including Jim Croce and John Lennon, had made post-mortem trips to the top with albums released prior to their deaths.

**LESSONS LEARNED IN THE '90s:** People who believe that retail singles do not significantly diminish the sale of albums will hardly ever persuade those who think singles do cannibalize. And vice versa... You can lead a music store to water (DVD, CD singles), but you can't make the consumer drink (digital compact discs, MiniDiscs)... If a label is having a cold spell, changing its name will do nothing to improve its prospects... Efficiency has its virtues, but consolidation of the retail and distribution ranks hasn't always been a healthy thing for the music business. Fortunately, Broadcast Data Systems and SoundScan give labels tools to restore the sense of a regional hit that exists when there were more local chains.

**OBSERVATION DECK:** If you could buy stock in an artist—not the most publishing-friendly idea—offering David Bowie floated, but the ability to stake and share in a performer's overall income streams—I would invest in a pair of angels. Simply put, the careers of Celine Dion and Shania Twain have been masterfully orchestrated.

Other divas got off to faster starts, but these two, in their own ways,

made all the right moves and have become reliable multi-platinum sellers... In this age of improved data, at least one large account bases its initial order on the sum the label thinks an album will register in its first week at SoundScan. Which kind of begs a question: If the customer isn't sure how much its stores will sell, how well can the label calculate its own projections?

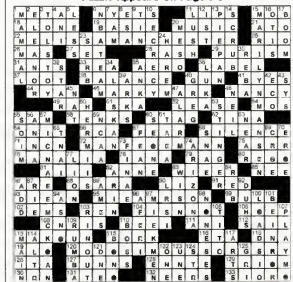
**DON'T WANT TO MISS A THING:** Billboard does not publish during the last week of the year, but the year-ending flow of SoundScan and Broadcast Data Systems charts means that we still compile charts during one of the busiest sales frames of the year. For those chart fanatics who are not content to peruse the "last week" ranks in the first issue of 2000, all of the music charts from our unpublished weeks are available to paid subscribers of Billboard Online and Billboard Information Data Services. Write to our research department (E-mail: research@billboard.com or call 212-336-5054).

**START OF SOMETHING BIG:** When I was much younger, I figured that when the year 2000 arrived I'd feel a lot older than I do today. Funny how perspective changes over time.

I wish warm holiday greetings, with hopes for good fortune in the new year, to Between the Bullets' readers. And, as we bring on the next decade, let us remember that the next millennium, like the last, will be a time of change. And, as we bring on the next millennium, I must acknowledge—with sincere thanks—contributions made to this column by various chart staffers throughout the year, with the particularly hearty pat on the back of Los Angeles charts assistant Keith Caulfield, who contributes so much research and insight each week.

## Solution To Millennium Musicians Puzzle

Puzzle Appears On Page 70





## Billboard, BET On Jazz Set Dates For Conference

The first annual Billboard Jazz Conference & Awards show, in conjunction with BET On Jazz, will be held on June 7-9 at the JW Marriott in Washington D.C.

The three-day event will feature riveting panels, thought-provoking discussions, an expo, and hot artist performances. At the close of the conference, a star-studded awards show honoring the jazz industry's top artists

will be telecast internationally on BET On Jazz.

Early-bird registration (\$295) runs through March 24. To register, send a check to Billboard, Michele Quigley, 1515 Broadway, NY, NY 10036 or fax credit card information to 212-536-1400.

For more information contact Quigley at 212-536-5002 or visit [www.billboard.com/events/jazz](http://www.billboard.com/events/jazz).

## Billboard Awards Top Ratings

The final Billboard Music Awards Show of the millennium was a resounding success, based on ratings from Nielsen Media Research. For the time period, the show was No. 1 in adults 18-49, adults 18-34, women 18-49, women 18-34, men 18-49, men 18-34, and teens. The show earned a total household rating of 8.1 and a

13 share for a total of 12.1 million viewers.

Many top stars made appearances at the show including Aerosmith, who received the Billboard Artist Achievement

Award, Emmylou Harris, who accepted Billboard's Century Award, and Mariah Carey who was named Artist of the Decade.



## AB's Cavalcade Is Top Source For Show Biz Booking Info

Amusement Business has just published the 2000 edition of *Cavalcade of Acts & Attractions*. As the best talent sourcebook in show business, *Cavalcade* is the complete source of booking information for all types of talent, entertainment and attractions for the live entertainment industry.

This annual directory features thousands of listings of acts and shows performing worldwide. Categories include musical entertainment, theatrical entertainment, touring shows and attractions, circus, variety, and

specialty acts. There is also a separate listing of promoters, producers, booking agents, personal managers, and licensing organizations.

The 2000 Cavalcade of Acts & Attractions is available for \$80 per copy, including first class postage and handling. For orders outside the U.S. or Canada, add \$12 per directory. Orders must be prepaid and sent to: Amusement Business, Single Copy Department, P.O. Box 24970, Nashville, TN 37202 or call 800-407-6874 or 615-321-4250 for more information.



# PERSONNEL DIRECTIONS

Kelly Barbieri has joined Amusement Business as a reporter based in New York. Prior to joining AB, Barbieri was the managing editor of the Spirit Airlines in-flight magazine, Moments. She was also the managing



editor at Fitness Plus magazine and Livewire and has covered music, travel, lifestyles, and fitness for numerous magazines.

Barbieri received her B.A. in English literature from Queens College.

**Billboard International Latin Music Conference & Awards**  
Sheraton • Biscayne Bay • April 25-27, 2000  
**Billboard & BET On Jazz—Jazz Conference & Awards**  
J.W. Marriott Hotel • Washington, D.C. • June 7-9, 2000

**Billboard Dance Music Summit**  
Waldorf Astoria • New York • July 12-14, 2000

For more information, contact Michele Jacangelo Quigley at 212-526-5002

Visit our Web site at [www.billboard.com](http://www.billboard.com)  
Contact Sam Bell at 212-536-1402/1-800-449-1402.  
E-mail: [sbell@billboard.com](mailto:sbell@billboard.com)

## Who Will Be 1st To Have A 7-Decade Streak?

**B**ILLBOARD FIRST PUBLISHED charts in 1940, so at the moment, the biggest number of decades an artist could have charted is six. With next issue's chart dated Jan. 1, 2000, the race is on to see who will be the first artist to have a Billboard-charts span of seven decades. And we could have a winner as early as next issue.

That's because of the title that debuts at No. 18 on Top Country Singles Sales this issue. "Cattle Call" (Curb) by Eddy Arnold With LeAnn Rimes extends a career that reaches back to 1934, when Arnold became a DJ on WMPF Memphis. He first appeared on Billboard's country singles chart in 1945 with "Each

Minute Seems A Million Years" and has had 145 titles appear on that chart through 1983. And talk about in the nick of time! In the very last issue of the decade, "Cattle Call" stretches his chart career into the '90s, and if the single is still on the chart next issue, it will extend into 2000.

The duet with Rimes on "Cattle Call" is a remake of a song Arnold first recorded in 1945 (see *Country Corner*, page 39). It was the B-side of "Each Minute Seems A Million Years."

**“SMOOTH” FINALE:** It's official: Santana and Rob Thomas have the final No. 1 single of the '90s (and the 1990s), as “Smooth” (Arista) reigns for a 10th week. Only 14 singles in the rock era have remained on top for 10 weeks or more. “Smooth” is the 14th No. 1 of 1999; that's one fewer chart-topper than we had in 1998.

**THE SINGLES GUY:** Pop music was buck the year in a big way, making it even more difficult to choose my 10 favorite singles of 1999. But I did it anyway. In order, from No. 1 to No. 10, they are Selma, "All Out of Luck" (Spork/Siskin, Iceland); Mero, "It Must Be Love" (RCA, UK); **Bree Sharp**, "David Duchovny" (Trauma); Steps, "Better The Devil You Know" (Jive, UK); Tatjana, "Wait And Wonder" (Red Bullet, the Netherlands); Savage Garden, "Truly Madly Deeply" (The Animal Song, Columbia); Blondie, "Maria" (Beyond); Martin, "I Du Ar Sai Yeah Yeah Wow Wow" (Polaris University, Sweden); Drombus, "Stärna Pa Himlen" (CNR/Disc Arcade, Sweden); and Caramel, "On Du Vän Min" (Motrone/WEA Sweden).



by Fred Bronson

**ELEVEN AND BEYOND:** My top 10 albums of 1999 are listed elsewhere (see page YE-10), but that doesn't mean to tell the story. So here are the next 10 albums, beginning with No. 11: **Garden, "Affirmation"** (Columbia); "Music From The Motion Picture 'Magnolia'" (with songs by **Alme Mann**) (Reprise); **Evan Olson, "One Room" (Cherry/Universal)**; **Oro, "Super Highways"** (London, U.K.); **Philipp Vancells, "Les Grandes Sentiments"** (Adipose, Belgium); **James Darren, Shelley Fabares & Paul Petersen, "Teenage Triangles/More Teenage Triangles"** (Westlake, U.K.); **Jajalska, "Vad jag vill Och Lite till"** (WEA, Sweden); **Prinsessa, "I Won't Forget You"** (East West, Germany); **Angar, "Line"** (Musiktext, Sweden); and **Roxette, "Have a Nice Day"** (EMI, Sweden).

# MARKET WATCH

A WEEKLY NATIONAL MUSIC SALES REPORT

YEAR-TO-DATE OVERALL UNIT SALES			YEAR-TO-DATE SALES BY ALBUM FORMAT		
	1999	1998		1998	1999
TOTAL	727,038,000	739,090,000 (UP 1.7%)	CD	503,675,000	563,129,000 (UP 11.8%)
ALBUMS	623,255,000	660,372,000 (UP 6%)	CASSETTE	117,951,000	95,809,000 (DN 18.6%)
SINGLES	103,783,000	78,718,000 (DN 24.2%)	OTHER	1,629,000	1,434,000 (DN 12%)

OVERALL UNIT SALES THIS WEEK		ALBUM SALES THIS WEEK		SINGLES SALES THIS WEEK	
	27,439,000		26,008,000		1,431,000
	LAST WEEK		LAST WEEK		LAST WEEK
	21,932,000		20,626,000		1,306,000
	CHANGE		CHANGE		CHANGE
	UP 25.1%		UP 26.1%		UP 9.6%
	THIS WEEK 1998		THIS WEEK 1998		THIS WEEK 1998
	26,576,000		24,819,000		1,757,000
	CHANGE		CHANGE		CHANGE
	UP 3.2%		UP 4.8%		DOWN 18.6%

TOTAL YEAR-TO-DATE ALBUM SALES BY STORE TYPE		
	1998	1999
CHAIN	356,365,000	368,376,000
INDEPENDENT	91,581,000	97,368,000
MASS MERCHANT	168,962,000	184,341,000
NONTRADITIONAL	6,347,000	10,288,000
		CHANGE
		UP 3.4%
		UP 6.3%
		UP 9.1%
		UP 62.1%



# HAPPY HOLIDAYS

from Antonio "L.A." Reid, Kenneth "Babyface" Edmonds  
and the entire LaFace family.

*Coming soon...Toni Braxton, Pink and Joy Enriquez!*





**- COMMERCE?**  
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